



MEMORANDUM

Date: October 10, 2024

To: Todd Stoughton
City Manager

From: Edward Perez
Deputy Fire Chief

Subject: **Purchase of Pierce Initial Attack Apparatus for Sunset Key**

Introduction

Authorize the purchase of (1) 2025 Pierce Initial Attack Mini Pumper apparatus, including all necessary options and equipment, at the cost of \$297,384.05 utilizing the Florida Sheriff's Association Contract FSA23-VEF-17.0, Fire Rescue Vehicles, Boats, and Equipment, from Ten-8 Fire and Safety, pursuant to the terms of City of Key West Ordinance, Section 2-797(3) purchases and acquisitions under contracts of the federal government and the state or its political subdivisions, and the sale of (1) 2019 E-One Mini-Pumper to Ten-8 Fire and Safety, for the amount of (\$150,000), per the City of Key West Ordinance. Division 3, Subdivision I, Section 2-771-3(c), Authority of the Purchasing Agent, The City Manager shall have the authority to sell, trade, or otherwise dispose of surplus and obsolete personal property belonging to the city either by sale, barter, or exchange or by sealed bid, public auction, cannibalization, trade-in or any other means of disposal as may be appropriate and in the best interests of the city. Disposal of surplus or obsolete personal property with acquisition prices in excess of \$50,000 per item shall be made only after approval by the City Commission.

Background

The Key West Fire Department (KWFD) is budgeted \$410,000 this fiscal year (FY24/25) to purchase (1) new pumper apparatus to replace Engine 4, our current 2019 E-One mini-pumper stationed at Sunset Key Fire Station. This purchase is necessary to replace Engine 4 with an apparatus containing a pump capacity of 750 gallons per minute (gpm) or greater to provide increased fire protection to the properties, residents, and visitors of Sunset Key while continuing our goal of achieving a class 1 rating with the Insurance Services Office for

the island. Our current Engine 4 has a pump capacity of 500 gpm, and our proposed apparatus offers 1500 gpm, which will significantly increase the capacity and provide higher water flow, allowing for faster fire suppression, which is required for larger scale fire fighting situations where a high volume of water is needed quickly.

To meet the fire department's specific needs, this apparatus's quoted cost includes necessary options and features to provide the KWFD with a custom-built apparatus specifically designed to be stationed and operated on the unique island of Sunset Key.

The Florida Sheriffs Association Cooperative Purchasing Program (FSA) has followed the attached Contract Terms and Conditions to procure this contract for fire apparatus. The FSA contract offers extended and guaranteed prices to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and other entities approved by the manufacturer participate in these contracts. Utilizing these awarded contracts provides a price level that Key West could not achieve by purchasing this apparatus independently.

After diligent review, staff has determined that this Pierce fire apparatus purchase offered by Ten-8 Fire & Safety, LLC is fair and reasonable in terms of pricing and the 6-month delivery estimate. Although Pierce is not the least expensive fire apparatus builder, they are not the most expensive, representing a good balance of proven quality and price.

The apparatus proposed for trade-in sale to Ten-8 Fire and Safety will become surplus upon delivery of our new initial attack pumper in March 2025. The pricing offered by Ten-8 Fire and Safety for the apparatus matches the appraised sale value received from Brindlee Mountain Fire Apparatus, a significant buyer and seller of fire apparatus, dated 8/23/2024 and is comparable with recent sales of apparatus of a similar year and condition. If approved, Ten-8 has agreed to take delivery of this trade-in after the new apparatus is delivered and placed in active service at Sunset Key.

Procurement

\$410,000 is budgeted in the Fire Department Infrastructure Surtax Fund, 101-2201-522-6400, for Fiscal Year 2024-25 to purchase a new fire apparatus for Sunset Key. The proposed purchase price of \$297,384.05 includes the credit for the trade-in sale of our 2019 E-One mini-pumper for the amount of (\$150,000), resulting in a budget surplus of \$112,615.95.

Recommendation

Staff recommends the Mayor and Commission approve the resolution authorizing the purchase of (1) 2025 Pierce Initial Attack Mini Pumper apparatus, including all necessary options and equipment, at the cost of \$297,384.05 utilizing the Florida Sheriffs Association Contract FSA23-VEF-17.0, Fire Rescue Vehicles, Boats, and Equipment, from Ten-8 Fire and Safety, pursuant to the terms of City of Key West Ordinance, Section 2-797(3) purchases and acquisitions under contracts of the federal government and the state or its political subdivisions, and the sale of (1) 2019 E-One Mini-Pumper to Ten-8 Fire and Safety

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Exhibits

- Exhibit A – Proposal
- Exhibit B – Specifications
- Exhibit C – FSA contract
- Exhibit D – Brindlee appraisal