

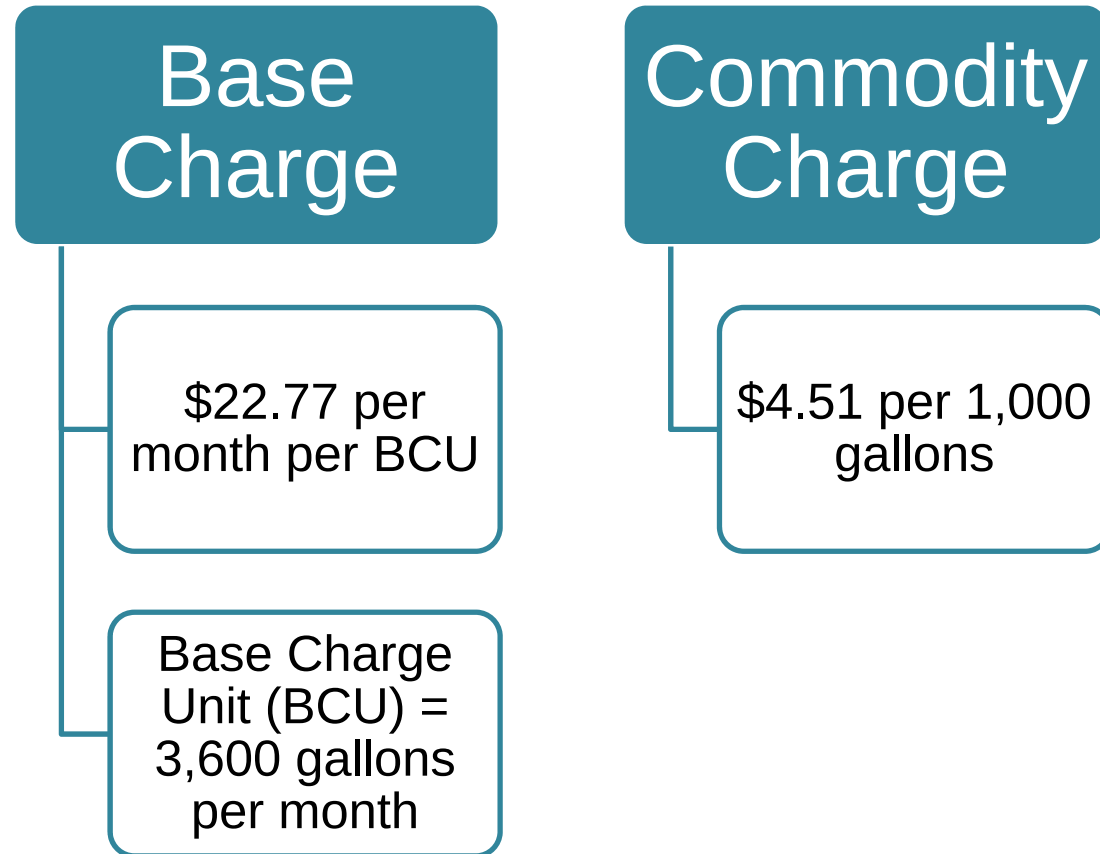
City of Key West, Florida

Sewer Rate Study Presentation

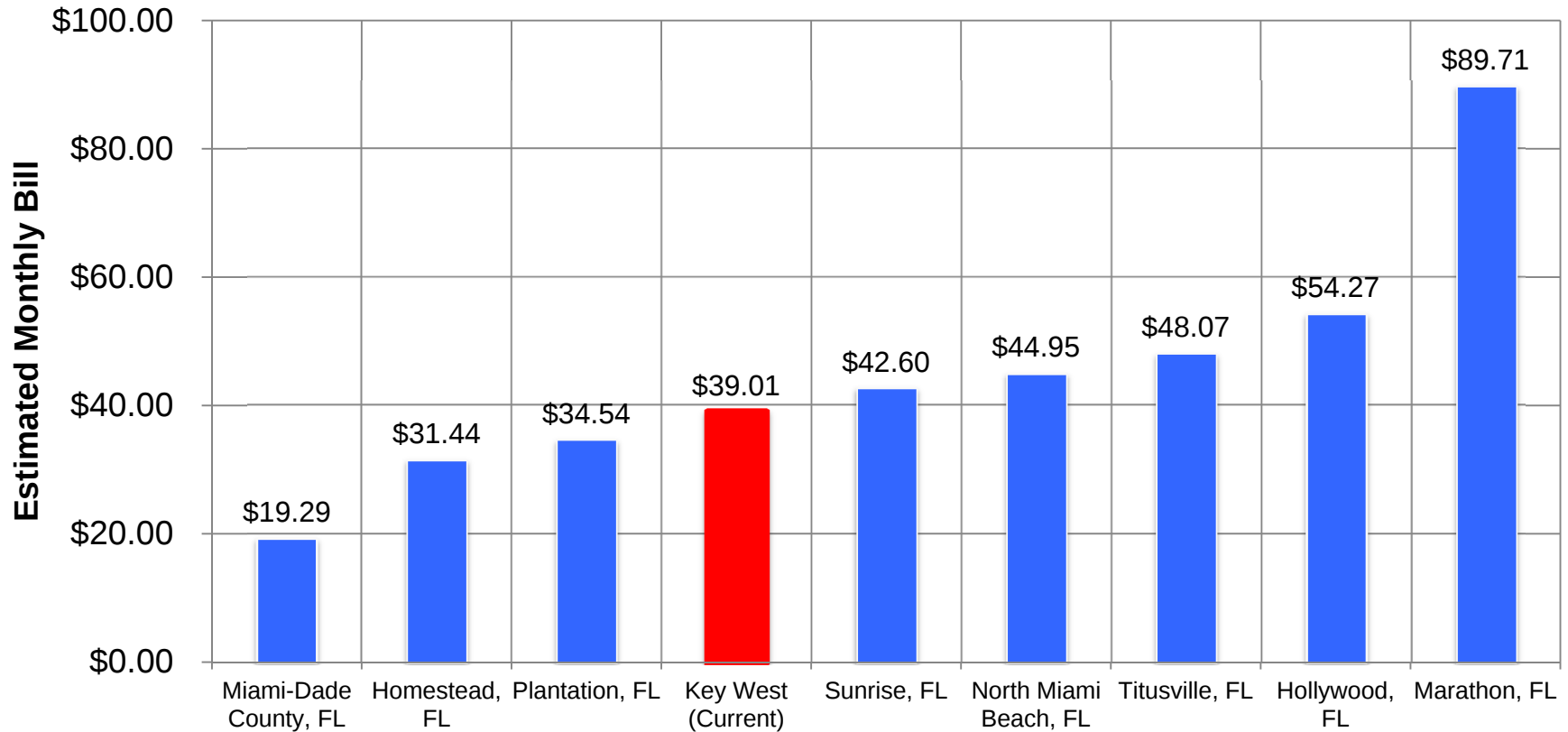
July 21, 2015



Existing Sewer Rate Structure



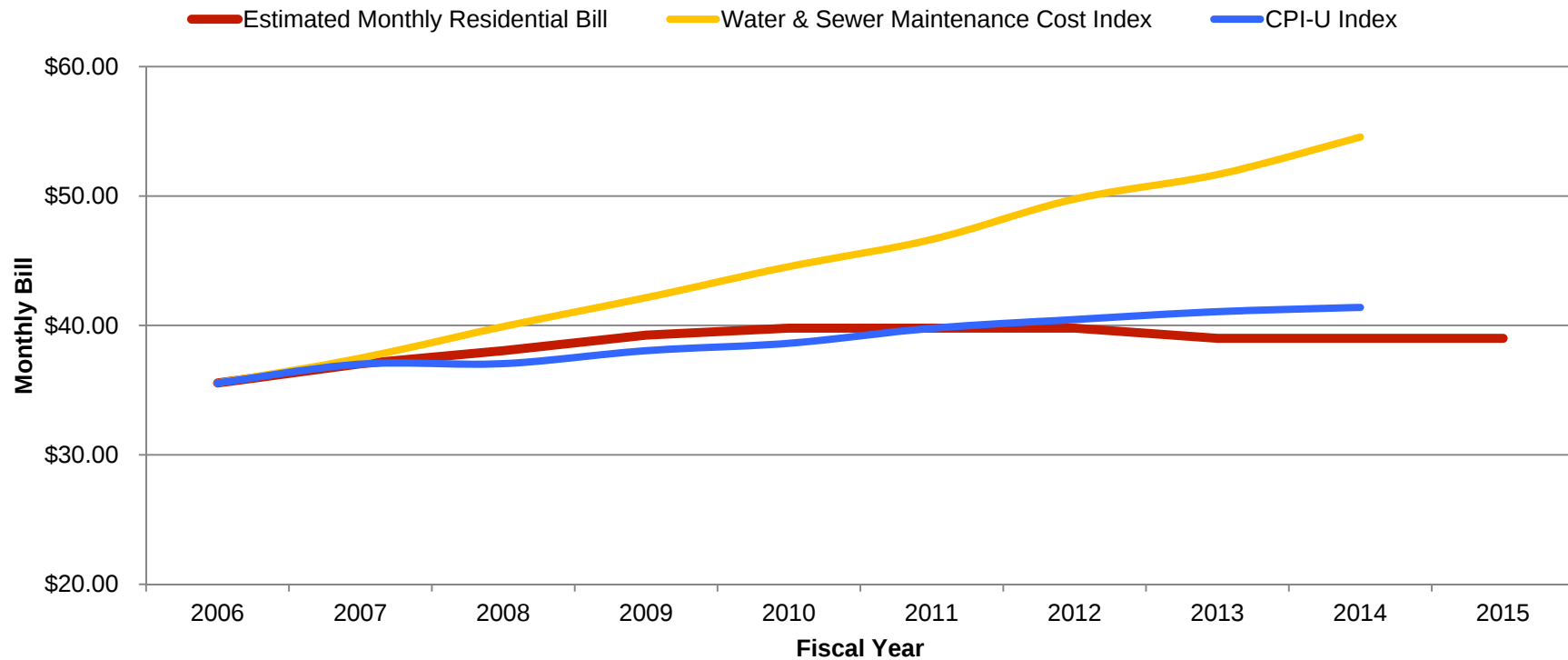
Residential Bill Comparison



-Assumes 5/8-inch meter and 3,600 gallons per month.

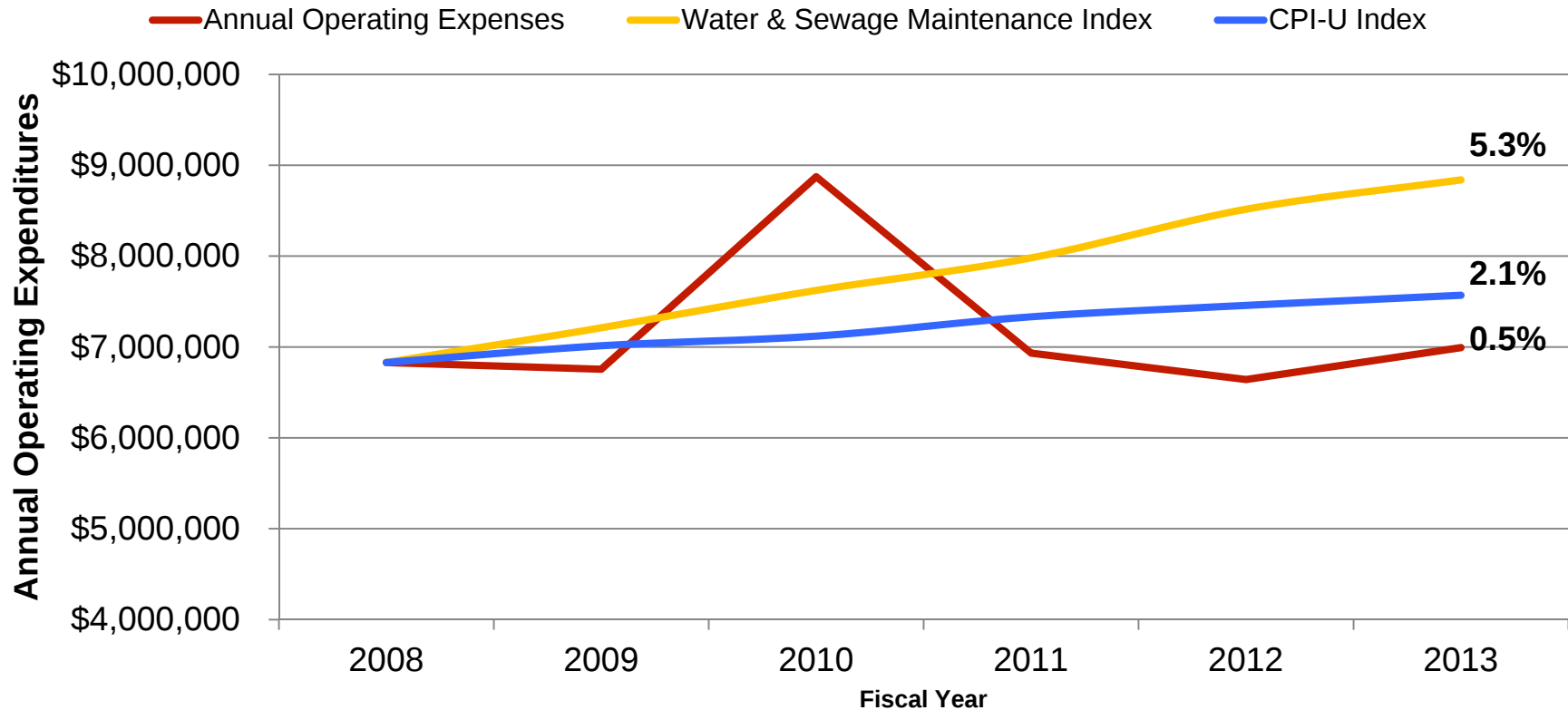
Historical Monthly Residential Bill

Assumes 1 BCU and 3,600 gallons per month



Monthly Bill	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
\$ Change	-	\$1.48	\$1.01	\$1.20	\$0.54	\$0.00	\$0.00	-\$0.78	\$0.00	\$0.00
% Change	-	4.2%	2.7%	3.2%	1.4%	0.0%	0.0%	-2.0%	0.0%	0.0%

Historical Operating Costs



-Operating costs include amounts transferred to other funds.

FY2016 Capital Projects

	Description	City Share	Navy Share	Grant	Total
	WWTP Improvements				
1	Concrete Repair at WWTP	\$152,450	\$45,538	\$1,302,012	\$1,500,000
2	WWTP Roof Repair	249,480	74,520	-	324,000
3	In Line N & P Monitoring System	192,500	57,500	-	250,000
4	Metal Building at WWTP	115,500	34,500	-	150,000
					-
	Sewer System Improvements				-
5	Lift Station VFD Project	2,401,805	180,781	1,367,414	3,950,000
6	Pump Station F Force Main Expansion	1,023,000	77,000	-	1,100,000
7	Truman Waterfront Sewer System	930,000	70,000	-	1,000,000
8	Force Main Repairs at Bridge Crossing	308,000	92,000	-	400,000
9	Pump Station Fence Replacement	316,200	23,800	-	340,000
10	Fleming Bridge Pipe Bridge Repair			330,574	330,574
11	Misc Sewer System Repairs	190,650	14,350	-	205,000
12	Lift Station Concrete Repair	139,500	10,500	-	150,000
13	Mallory Square Sewer Improvements	69,750	5,250	-	75,000
	Total	\$6,088,835	\$685,739	\$3,000,000	\$9,774,574

Capital Improvement Projects

Concrete Repair at WWTP

- Project cost - \$1.5 million
- Project will repair concrete areas of the solids building, the clarifier, and utilidor at the WWTP.
- Project will be bid together with the Fleming Key Bridge Repair.



Capital Improvement Projects

Lift Station VFD Project

- \$4.2 million project
- Project will install VFD units on the City's 5 critical sewer lift stations
- Energy-saving green project
- Saves on wear-and-tear of lift station equipment
- Project is currently under design and will be constructed in FY2016



Capital Improvement Projects

Sewer Pump Station F Upgrade

- Project cost - \$1.67 million
- Project will increase the size of the pumps to utilize new North Roosevelt Force Main, and increase size of generator.
- Station F will be the first to utilize a new energy saving VFD

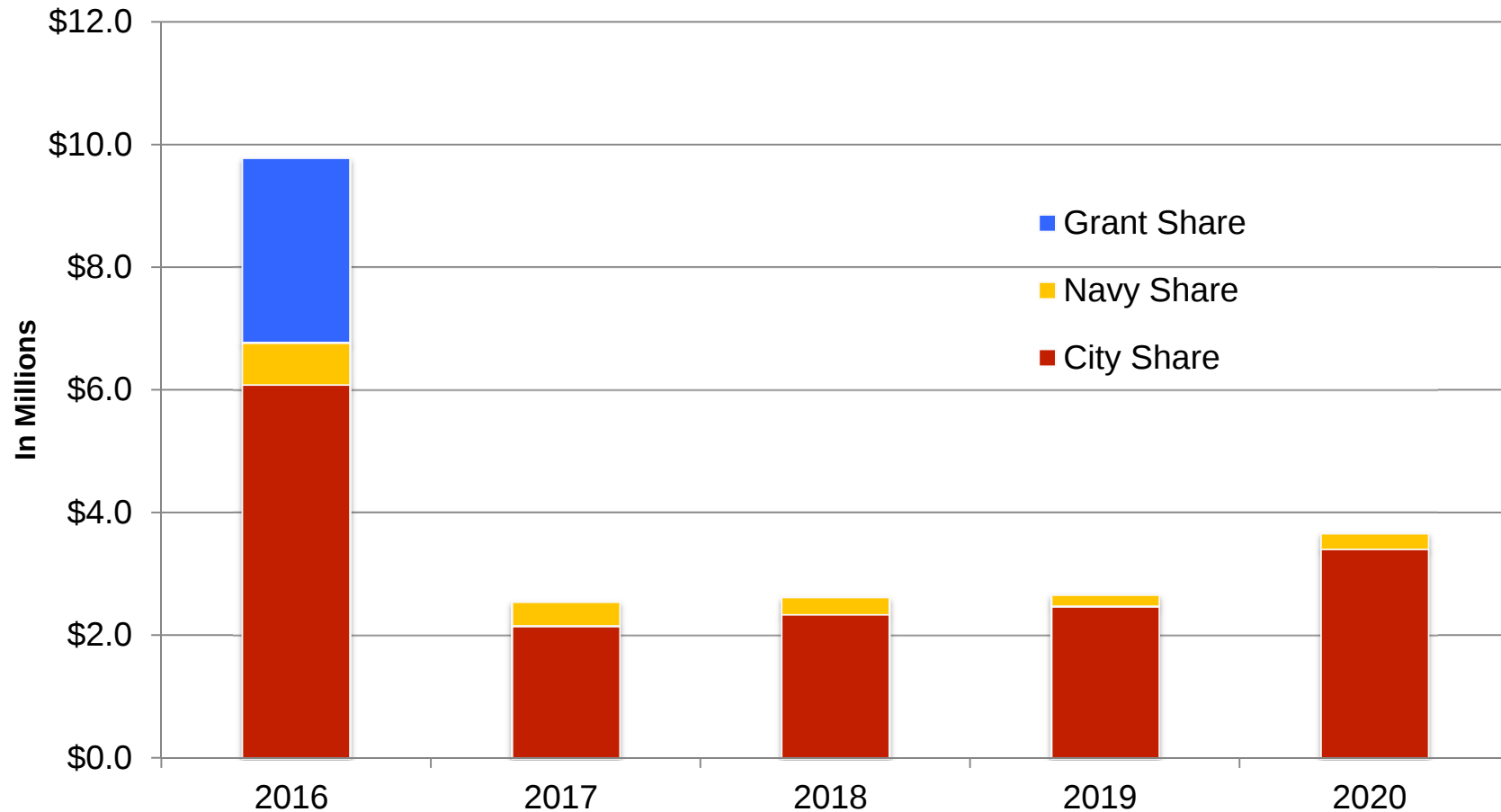


Capital Improvement Projects

Truman Waterfront Sewer System

- Project cost - \$2.0 million
- This sewer system needs to be completely re-built prior to the construction of any new development on site.
- The project includes sewer lift stations and a new collection system.

Revenue Requirement Drivers: Capital Improvement Program



Revenue Requirement Drivers:

Management Services Contract with OMI

- \$4.796 million fixed fee per year
- Fixed management fee subject to future increases in CPI-U
- Additional management fee subject to increases in future operational costs
- Approximately 60% of operating budget in FY2015
- Current OMI Contract Expires in 2019



Key Metrics to Consider

- Debt Service Coverage

$$\frac{(\text{Operating Revenues} - \text{Operating Expenses})}{\text{Annual Debt Service}}$$

- Cash Balance

Minimum Operating Target = 20-25% of O&M Expense

Industry Medians

	Industry Medians (Fitch Ratings)			
Metric:	AAA	AA	A	Key West
Days Cash On-Hand	671	398	254	597
All-In DS Coverage	2.6	2.0	1.7	1.5

- Key West Bond Rating = AA-
- Based on Fitch's 2014 Water and Sewer Medians

Sewer Rate Scenarios FY2016 - 2020

Scenario 1:

No Rate Increases FY2016-2020.

Scenario 2:

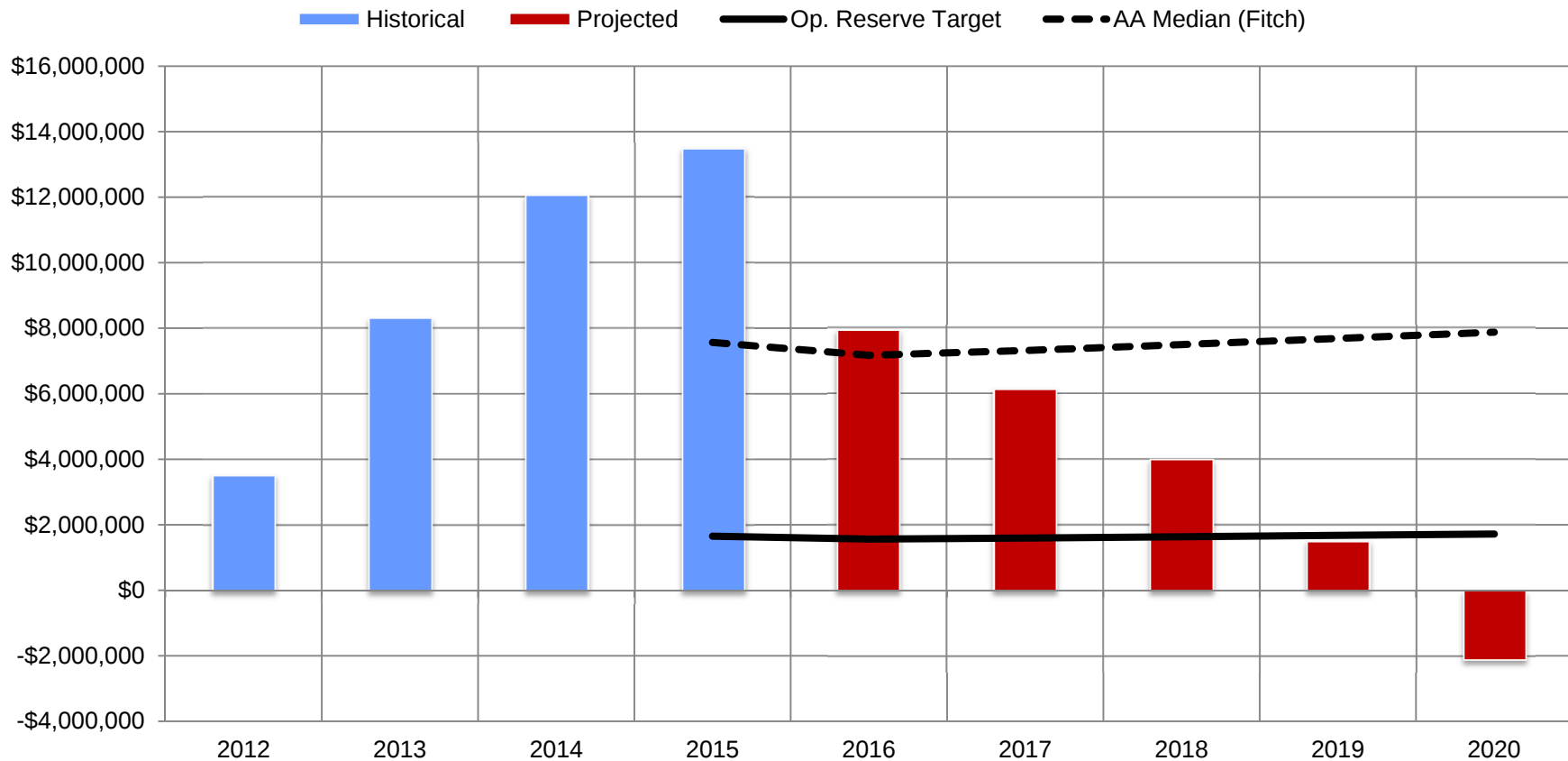
No Increase in FY2016, Moderate Increases in FY2017-2020.

Scenario 3:

Moderate Rate Increases in FY2016-2020.

No Rate Increases FY2016-2020

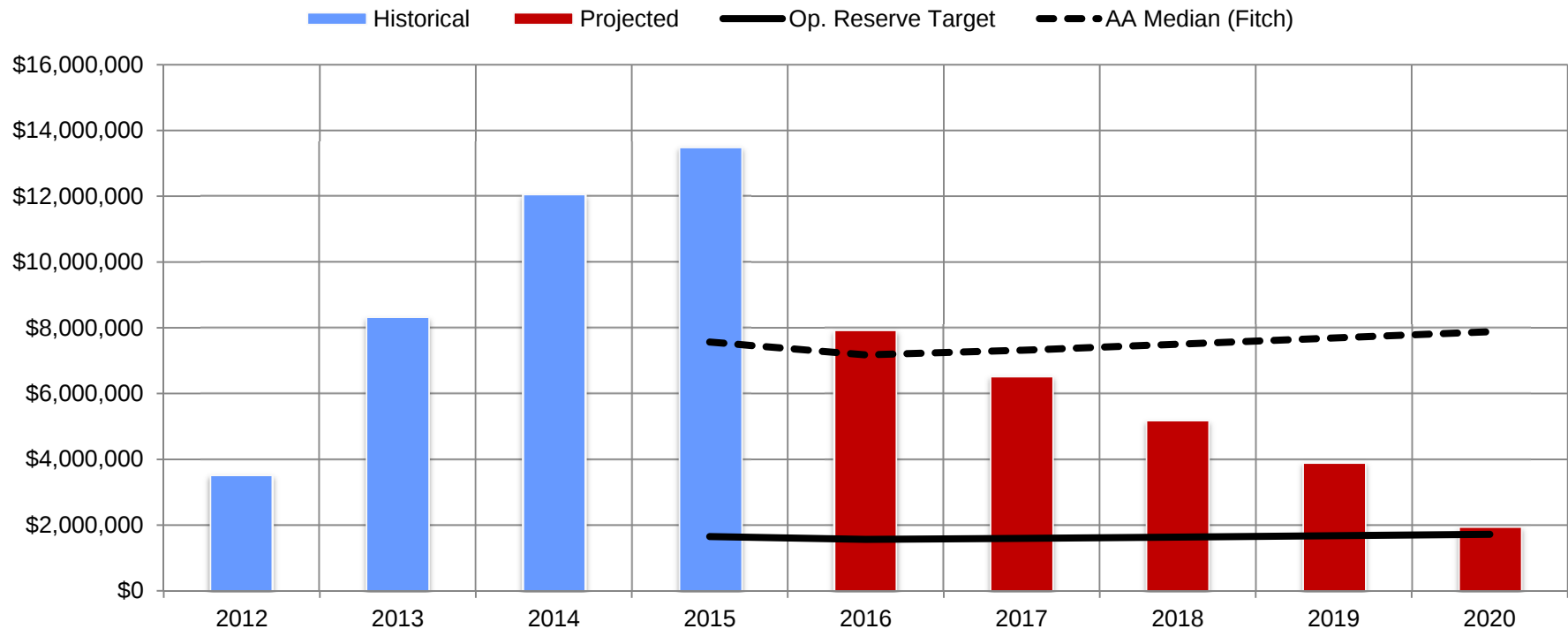
Cash Balance (Year End)



No Rate Increase in FY2016

-Moderate Rate Increases in FY2017-2020

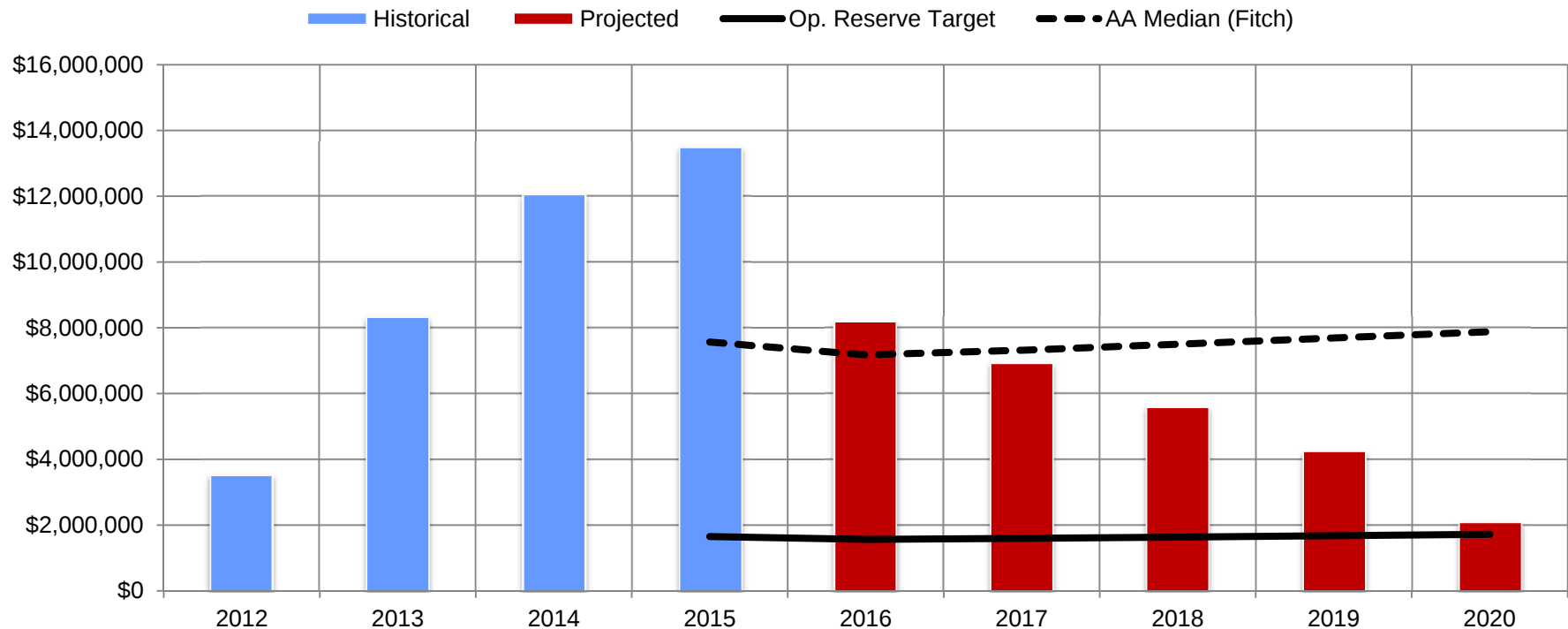
Cash Balance (Year End)



Rate Increases				
2016	2017	2018	2019	2020
0.0%	3.8%	3.8%	3.8%	3.8%

Moderate Rate Increases FY2016-2020

Cash Balance (Year End)

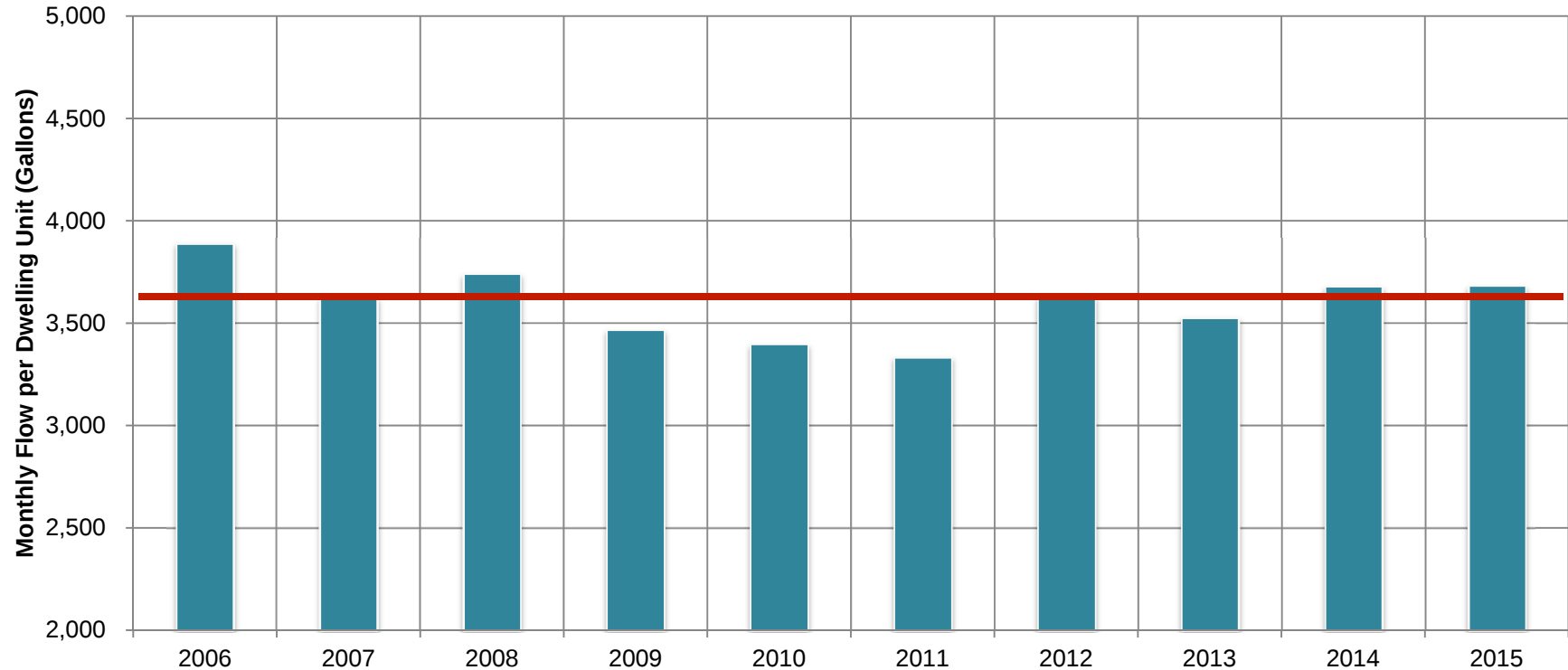


Rate Increases				
2016	2017	2018	2019	2020
2.5%	2.5%	2.8%	2.8%	2.8%

Projected Debt Service Coverage

Description	2016	2017	2018	2019	2020
Coverage Target	1.25	1.25	1.25	1.25	1.25
Scenario 1 – No Rate Increases	1.45	1.29	1.18	1.07	1.02
Scenario 2 – No Rate Increase in FY2016	1.45	1.44	1.48	1.53	1.64
Scenario 3 – Rate Increases in Each Year	1.55	1.49	1.49	1.50	1.57

Base Charge Unit Analysis



-Recommend the City maintain the Base Charge Unit at 3,600 gallons per month per residential dwelling unit.

Recommendations

1. No Sewer Rate Adjustment in FY2016

- Continue to monitor financial performance
- Adjust CIP timing or rate increases if grant funding not received

2. No Adjustment to BCUs

- Keep at 3,600 gallons
- Continue to monitor water consumption trends

Questions?

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