

#3

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: Florida Keys Security, LLC

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 40 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 20 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 15 |
| Price | 15 | 14 |
| References | 10 | 10 |
| POINT TOTAL | 100 | 99 |

Martha Arencibia
Reviewer's Signature

12/19/2018
Date

Martha Arencibia
Print Name

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: Florida Keys Security, LLC

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 40 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 20 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 15 |
| Price | 15 | 14 |
| References | 10 | 9 |
| POINT TOTAL | 100 | 98 |

David Blach

Reviewer's Signature

David Blach

Print Name

12-19-18

Date

#2

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: Florida Keys Security, LLC

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 40 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 20 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 15 |
| Price | 15 | 15 |
| References | 10 | 9 |
| POINT TOTAL | 100 | 99 |



Reviewer's Signature

12-13-18

Date

Nicholas Revoredo

Print Name

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: Florida Keys Security, LLC

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 35 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 17 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 15 |
| Price | 15 | 14 |
| References | 10 | 10 |
| POINT TOTAL | 100 | 91 |


Reviewer's Signature

12-13-18
Date

Doug Bradshaw
Print Name

3

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: Ralons Security, LLC

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 40 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 17 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 15 |
| Price | 15 | 15 |
| References | 10 | 10 |
| POINT TOTAL | 100 | 97 |

Martha Arencibia

Reviewer's Signature

12/19/2018

Date

Martha Arencibia

Print Name

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: Ralops Security, LLC

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 40 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 20 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 13 |
| Price | 15 | 15 |
| References | 10 | 8 |
| POINT TOTAL | 100 | 96 |



Reviewer's Signature

12-19-18

Date

David Black

Print Name

SELECTION CRITERIA MATRIX

#2

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: Ralons Security, LLC

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 40 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 16 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 13 |
| Price | 15 | 14 |
| References | 10 | 8 |
| POINT TOTAL | 100 | 91 |



Reviewer's Signature

12-13-18

Date

Nicholas Revoredo

Print Name

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: Ralons Security, LLC

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 38 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 16 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 12 |
| Price | 15 | 15 |
| References | 10 | 10 |
| POINT TOTAL | 100 | 91 |


Reviewer's Signature

12-18-18
Date

Doug Bradshaw
Print Name

#3

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: American Guard Services, Inc

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 35 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 18 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 10 |
| Price | 15 | 10 |
| References | 10 | 10 |
| POINT TOTAL | 100 | 83 |

Martha Arencibia
Reviewer's Signature

12/19/2018
Date

Martha Arencibia
Print Name

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: American Guard Services, Inc

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 40 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 10 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 10 |
| Price | 15 | 10 |
| References | 10 | 5 |
| POINT TOTAL | 100 | 75 |



Reviewer's Signature

David Blach

Print Name

12-19-18

Date

#2

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: American Guard Services, Inc

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 35 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 20 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 10 |
| Price | 15 | 12 |
| References | 10 | 6 |
| POINT TOTAL | 100 | 83 |



Reviewer's Signature

12-13-18
Date

Nicholas Revoredo
Print Name

SELECTION CRITERIA MATRIX

RFP Name: CITY OF KEY WEST PRIVATE SECURITY SERVICES

Number: RFP #004-19

Firm: American Guard Services, Inc

| SELECTION CRITERIA | Maximum Points | Points Earned |
|---|-----------------------|----------------------|
| Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location | 40 | 35 |
| Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis | 20 | 15 |
| Permanent representation of supervisory capacity residing in the City of Key West | 15 | 10 |
| Price | 15 | 5 |
| References | 10 | 10 |
| POINT TOTAL | 100 | 75 |



Reviewer's Signature

12-18-18

Date

Doug Bradshaw

Print Name