



THE
NORMANDY
GROUP

March 20, 2012

Ms. Cheri Smith
City Clerk
City of Key West
3126 Flagler Avenue
Key West, FL 33040

Dear Ms. Smith:

Thank you for the opportunity to respond to the City of Key West's Request for Proposal (RFP) for federal lobbying services. We appreciate your consideration and believe we can produce significant and tangible results for the City of Key West ("City").

The Normandy Group, LLC is a well-respected, bipartisan government relations firm based in Washington, DC, and comprised of an experienced and dedicated team of professionals. The Normandy team consists of a former Member of Congress and several former senior staff members with experience in Congress, the Executive Branch, and federal agencies. The principal partners of The Normandy Group have worked together for over a decade. Together, our team is well positioned, especially in this new political environment, to effectively execute the scope of work outlined in the City's RFP. With a number of current and former clients located in Florida, we work extensively with the entire Florida Congressional delegation, with particular experience working with your current Representative in the House, Congresswoman Ileana Ros-Lehtinen.

What distinguishes The Normandy Group from other firms is that it provides clients with access to its full team of nine government affairs professionals. As a result, the entire team, rather than just one or two individuals, will be involved in addressing the City's priorities. Please note our team will be led by one principal from the firm, resulting in an extremely coordinated execution of the contract. Each member of the Normandy team has high-level experience in federal grant and legislative processes, resulting in a strong success rate for our clients. Additionally, we provide a high degree of personalized attention to clients. This, coupled with our aggressive outreach efforts, affords our clients unique opportunities to succeed in a tremendously difficult fiscal environment and build strong, long-term relations with federal agencies and Congress.

Our team will provide a host of important services to the City, as we have done for several other municipalities and cities. We pride ourselves on our individualized, custom strategic planning. We will present tactical advice on how to achieve the City's

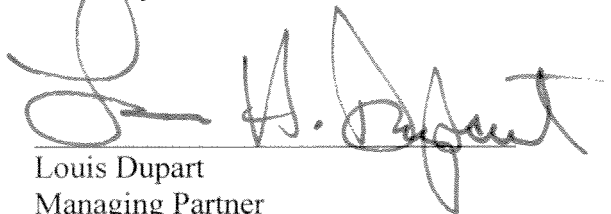
immediate goals and objectives as it relates to the federal government. Moreover, we will provide tactical counsel and devise short-term and long-term plans essential to success when working with federal departments and agencies. The following presents a sample of the services to be provided (Note: this list is not exhaustive and many additional services will be provided as warranted):

- Work with City officials to develop a federal agenda, including potential projects and programs eligible for federal funding, and corresponding strategic plan to achieve success relating to agenda items;
- Determine grant opportunities that may be of interest to the City well before they are announced;
- Represent the City before Congress and federal agencies;
- Attend regular meetings of associations, organizations and other groups of interest to the City when requested;
- Monitor federal departments/agencies' legislative agenda in order to advance the City's objectives;
- Coordinate meetings throughout the year with Members and staff of the Florida Congressional Delegation, Congressional Committees, and federal agencies;
- Prepare briefing materials for the City and Congressional/agency staff;
- Produce communications strategies to build public support and create the right environment on Capitol Hill and in federal agencies to achieve success, including preparing letters of support, talking points, and press releases;
- Provide verbal and written status reports, including identifying any potential challenges and reporting major developments in a timely manner;
- Propose events with the Members of the Florida Congressional Delegation to showcase your work; and,
- Perform other duties as needed.

We have provided additional information about our team, strategy, and successes in the pages to follow. Please let us know if you have any questions or need additional information.

We look forward to meeting with you in the near future to discuss how we can help the City succeed in Washington, DC.

Sincerely,

A handwritten signature in black ink, appearing to read "Louis Dupart". The signature is written in a cursive, flowing style with a horizontal line underneath the name.

Louis Dupart
Managing Partner
The Normandy Group

Section 1—Introduction

The Normandy Group, LLC has one office location, centrally located at the following address in Washington, DC:

The Normandy Group, LLC
888 16th St NW, Suite 530
Washington, DC 20006

Louis Dupart, Managing Partner of The Normandy Group, LLC, will serve as the project manager. His direct line is (202) 223-8952. Louis can also be reached via email, ldupart@thenormandygrp.com. The office fax number is (866) 488-4697.

The firm's current client list is below:

A Child Is Missing
Accelerate Colorado
Association for Automatic Identification and Mobility of North America (AIM North America)
American Airlines
American Systems Corporation
Auction.com
Becker College
Breakthrough Charter Schools
Career Point College
Center for Disease Detection
City of San Marcos (TX)
Council for Opportunity in Education
Cuyahoga County, Ohio
DuPont
Duty Free Americas
FAA Managers Association
Forest City Enterprises
Forever Family
Genentech, Inc.
General Motors
Google
ID Integration
Improved Solutions for Urban Systems (ISUS)
National Association of Community Health Centers
National Cable & Telecommunications Association
Nationwide Children's Hospital
Rockdale County, Georgia
Texas State University System
 -Lamar Institute of Technology
 -Lamar State College-Orange

- Lamar State College-Port Arthur
- Lamar University
- Sam Houston State University
- Sul Ross State University
- Sul Ross State University Rio Grande College
- Texas State University-San Marcos

TIG Insurance

University of New Haven

University of the Incarnate Word

Verizon Communications

Veterans, Inc.

Visiting Nurse Association of Ohio

Visiting Nurse Association (Nebraska and Iowa)

Visiting Nurse Service, Indiana

Please refer to Attachment A for a list of specific examples of our municipality-related clients' projects (Attachment B lists our appropriations successes); points of contact for several of them are included in Section 2. Should you desire additional references, please let us know.

Section 2—Firm Experience and References

Since its inception in 2006, The Normandy Group has successfully represented a number of municipalities, including: Cuyahoga County, Ohio; City of San Marcos, Texas; Rockdale County, Georgia; City of Pensacola, Florida; and, Eagle County, Colorado. In addition, we work with a number of entities that work in close conjunction with municipalities, including Forest City Enterprises, Inc., Accelerate Colorado, and each of the educational institutions that we represent. Most importantly, we have experience working with communities that are comparable in many ways to Key West.

Although we have attached a more comprehensive list of topical-based municipality-related successes (see Attachment A), below is a brief summary of some of the work we have done for municipalities either directly or indirectly (i.e. via another client):

City of San Marcos, Texas

The Normandy Group has represented San Marcos since 2009. A city of comparable size to Key West, with a population of just over 40,000, San Marcos faces many of the same issues confronting Key West. During our time working with San Marcos, we have helped them identify and secure a variety of federal sources of funding, as well as assisted them in resolving issues involving a federal component.

Like many municipalities, the City of San Marcos looked to the federal level for assistance on its transportation priorities. Specifically, we utilized the Congressional appropriations process, the federal grant process, and relationships with key State Department of Transportation officials to secure needed funding for the City's top priority: completing the Loop 82 overpass to relieve severe traffic congestion caused by a rail line in a key part of the City. Our efforts have included helping to secure almost \$3 million in Congressional appropriations, meeting with the U.S. Secretary of Transportation and other DOT officials for federal grant guidance, and frequently meeting with Texas DOT officials in Washington to enlist their support in successfully securing the total funding needed to complete this project.

On a related issue, we have been working closely with the City on its efforts to expand its municipal airport. Specifically, we have worked to ensure that the \$1.2 million included in the FY10 Congressional Appropriations process for the airport's apron construction was released by the US Department of Transportation (USDOT). In addition, we worked with the Federal Aviation Administration's (FAA) Air Traffic Organization (ATO) and the Texas Congressional Delegation to ensure the airport's newly-constructed control tower was properly staffed and fully operational. Our efforts with regard to the airport have included a number of meetings with key FAA and ATO officials to not only solicit their assistance, but also to provide an overview of the progress made at the airport in recent years and how the City envisions its continued development.

Other key federal issues that we have assisted San Marcos on include: stormwater abatement for runoff that enters the San Marcos River, which is home to eight federally

listed endangered species; securing funding for the construction of bank stabilization structures along six areas of the San Marcos River; assisting in all phases of the City's successful application to the Federal Emergency Management Agency's (FEMA) FY2011 Assistance to Firefighters Grant (AFG) program for infrastructure ensure quicker response times for the San Marcos Fire Department; and working with the U.S. Postal Service (USPS) to position the City favorably as it relates to the USPS' disposition of a closed postal facility in San Marcos.

Cuyahoga County, Ohio

The Normandy Group has represented Cuyahoga County, the largest county in Ohio, since 2006. During this time, we have assisted the City on numerous key federal initiatives and helped them secure Congressional and Administration support for many of their top priorities. One particular project of likely interest to Key West involves our efforts to help Cuyahoga County secure funding over several years to restore the eco-balance of the Great Lakes while strengthening the economic value of navigable bodies of water and industries dependent on the Cuyahoga River. More specifically, we helped the County to secure Prototype Green Bulkheads that promote the recovery of a vegetated shoreline and provide adequate habitat and dissolved oxygen for migrating fish. This was one of many water-related related infrastructure projects that we worked on with the County. On land, we were also successful in securing the necessary funding for an enclosed pedestrian walkway that connects the Rock and Roll Hall of Fame and Museum (Rock Hall) and the Great Lakes Science Center (GLSC).

City of Pensacola

The Normandy Group represented the City of Pensacola from 2009-2011. Amongst our successes during this time was the securing of \$1 million for Escambia Emergency Radio Infrastructure Replacement in the FY10 Congressional Appropriations process. We also sought federal assistance for the development of an Intelligent Transportation System (ITS) that will improve the movement of traffic throughout the urbanized area of Escambia and Santa Rosa Counties as well as the Cities of Pensacola, Gulf Breeze and Milton. Other efforts on behalf the City included establishing relationships between Pensacola and key federal agencies such as the Environmental Protection Agency (EPA) in the wake of the BP Gulf Oil Spill in 2011.

Eagle County, Colorado

Representing Eagle County from 2007-2009, The Normandy Group helped in efforts relating to the County's airport and its sewer and water system. More specifically, we worked with key decision-makers at the FAA's office in Denver to secure more than \$18.35 million in federal funding for runway upgrades, including a 1,000-foot extension vital to meeting increasing traffic and safely managing heavy aviation traffic in poor winter weather. Similarly, The Normandy Group was successful in obtaining federal funding to assist Eagle County and the town of Red Cliff, Colorado, in the upgrade of its sewer and water facility to protect downstream water from high levels of discharge.

Forest City Enterprises, Inc.

Since 2003, Normandy Group team members have been working with Forest City, a national real estate company with development projects nationwide. Through its work with Forest City, The Normandy Group has also helped secure more than \$34.7 million for projects related to Forest City Enterprises initiatives. The projects, which were primarily infrastructure focused, benefited the communities where the projects are located. One current ongoing effort that we have been directly involved with, to bring a Satellite Patent and Trademark Office (PTO) to Colorado, impacts a number of communities across the state. In this regard, we have been helping to build a statewide coalition of state and local, public and private entities in Colorado to greatly enhance the chances of a successful outcome to this initiative. This has included actively engaging both the Colorado Congressional delegation and a host of federal agencies, including the U.S. PTO and U.S. Department of Commerce.

Accelerate Colorado

The Normandy Group has represented Accelerate Colorado since 2008. During this time, Accelerate Colorado, which advocates for federal support that will benefit Colorado's business community and the state's economy, has successfully secured federal funding for transportation projects important to the region. These projects have helped improve the flow of traffic, improving the quality of life for Coloradans living in the area.

References

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Section 3—Personnel Qualifications and Availability

Louis Dupart will lead the team for the City; however, the entire team will be utilized when necessary to achieve the goals and objectives of the City. As such, while Mr. Dupart will share full responsibility for execution of this contract and will be directly available to the City, all members of The Normandy Group team will invest ample time in servicing this contract in order to achieve success for the City.

Mr. Dupart currently represents a diverse group of Fortune 500 companies, principally on antitrust and competition issues, and colleges, universities, municipalities, and companies on federal legislative and appropriations matters. He has more than 20 years of government and legislative experience including 11 years on Capitol Hill as the Chief Counsel for the House Intelligence Committee and the Senate Judiciary Committee, Subcommittee on Antitrust and Business Competition. Mr. Dupart managed a wide range of important intelligence, IT, intellectual property, business competition, and antitrust issues. Mr. Dupart also served as the Deputy Assistant Secretary for Inter-American Affairs at the Department of Defense for then-Secretary of Defense Richard Cheney. Mr. Dupart has excellent contacts throughout the Congress and the Bush Administration, including the National Security Agency, Central Intelligence Agency, and the U.S. Department of State, formed through his years in service on Capitol Hill, the U.S. Department of Defense, and with the Central Intelligence Agency. Mr. Dupart has successfully developed and implemented legislative strategies for clients working with various federal departments, commissions, and agencies. Mr. Dupart has excellent relations with the European Commission and its principal competition agency, Directorate General for Competition. Mr. Dupart has a Bachelor of Arts cum laude from Wagner College and a JD from American University. Mr. Dupart also attended the University of Geneva and the Graduate School for European Studies in Geneva, Switzerland.

Biographies of additional members of NG can be found here:

Henry Bonilla. U. S. Representative Henry Bonilla joined The Normandy Group as a Partner after serving 14 years in Congress. He was chosen to serve on the House Appropriations Committee in his first term, a position not held by a freshman in more than 25 years. Mr. Bonilla quickly moved up the committee ranks serving as Chairman of the Agriculture Appropriations Subcommittee and a senior member of the Defense Appropriations Subcommittee. He also served as a member of the Labor, Health and Human Services and Education Appropriations Subcommittee. In his role as Chairman of the Agriculture Subcommittee, Mr. Bonilla was responsible for funding programs that keep America the world's leader in agriculture. He managed many issues related to the agriculture industry including safety and inspection of the nation's food supply, the Food and Drug Administration (FDA), emergency disaster relief, agriculture research, rural development, and farm and ranch programs. Mr. Bonilla was the first Republican Hispanic ever elected to Congress from Texas. In his first term in office Time Magazine chose him as one of America's Top 50 Young Leaders. In his final term in office, Mr. Bonilla was rated by Congress.org as the seventh most influential member of Congress in

its Power Rankings. Before his election to Congress, Mr. Bonilla's professional career was in television news. Having started as a reporter in Austin, he later became a producer for WABC-TV, the flagship station of the ABC television network in New York, then Assistant News Director for WTAF-TV in Philadelphia, returning to KENS-TV in San Antonio in 1986 as Executive Producer. In 1989, Henry assumed the role of Executive Producer for Public Affairs at KENS, a position that involved heading up civic and community projects on behalf of the television station. Mr. Bonilla earned a Bachelor of Journalism from the University of Texas at Austin.

Christine Pellerin. Ms. Pellerin is a Founding Partner of The Normandy Group, and has nearly 20 years of experience in Washington, D.C. in the U.S. House of Representatives and in the government affairs industry. Since joining the team that comprises The Normandy Group, Ms. Pellerin has contributed to its growing appropriations practice as well as helping to establish a substantial health care and education practice for the firm. Prior to creating The Normandy Group, Ms. Pellerin served as an Appropriations Legislative Liaison for Congressman Bonilla. In this position, Ms. Pellerin was responsible for overseeing and implementing the Congressman's appropriations initiatives and projects in the Departments of Labor, Health and Human Services, and Education Appropriations Bill. Ms. Pellerin also drafted several legislative provisions that were enacted into law, and helped the Congressman secure millions of dollars for projects in his congressional district. Prior to working for Congressman Bonilla, Ms. Pellerin worked for the House Appropriations Committee's Ranking Member, Representative Conte. After leaving Capitol Hill, Ms. Pellerin served as a government relations specialist focusing on appropriations for the National Association of Community Health Centers (NACHC), and then for The MWW Group where she established the firm's appropriations practice. Ms. Pellerin continues to work with NACHC to more than double the capacity of community health centers nationally to serve millions of additional patients. Since beginning her work with NACHC over a decade ago, federal funding for the program has grown to over \$2 billion. Ms. Pellerin has a Bachelor of Arts from Syracuse University in Policy Studies and Public Relations.

Stan Skocki. Mr. Skocki is a Founding Partner at The Normandy Group, and represents a host of diverse clients on appropriations and legislative matters. Mr. Skocki has been successful in securing appropriations funding and legislative provisions for clients. Prior to creating The Normandy Group, Mr. Skocki was the Director of Federal Affairs for Fleischman and Walsh, a Washington, D.C. law firm. Mr. Skocki brings more than 12 years of U.S. House and U.S. Senate legislative experience to the firm, especially in the area of appropriations and policy matters. He served as U.S. Senator DeWine's Director of Appropriations. In this position, Mr. Skocki was responsible for overseeing and implementing the Senator's appropriations objectives. In addition, Mr. Skocki was the Senator's principal advisor on trade, transportation, and economic development issues, and drafted several legislative bills that were enacted into law. Mr. Skocki also worked for Congressman McEwen, Congressman Livingston, the House Appropriations Committee, and served on Speaker-elect Livingston's leadership staff. Mr. Skocki has excellent contacts and relationships with both Republican and Democratic offices in both the House of Representatives and the Senate. Mr. Skocki is a graduate of the

Congressional Research Services House and Senate Legislation Institutes and the House of Representatives Parliamentary Law program. Mr. Skocki has a Bachelor of Arts from The Ohio State University.

Krista Stark. Ms. Stark, a Founding Partner of The Normandy Group, brings over a decade of legislative experience to the firm. Ms. Stark represents several corporate clients on legislative matters. Prior to creating The Normandy Group, Ms. Stark worked for Congressman Sensenbrenner, Jr., who served as Chairman of the House Judiciary Committee as well as the Chairman of the House Science Committee. Specifically Ms. Stark served as Legislative Director for Congressman Sensenbrenner, Jr. and managed a diverse set of legislative issues from matters related to the Judiciary and Science Committees and transportation, agriculture, energy and appropriations issues. Ms. Stark has consistently been able to take constituent, and now client, ideas and formulate them into legislation. Ms. Stark has successfully work with the House Leadership and the Senate to turn this legislation into law. Ms. Stark's experience, dedication and hard work have led to many successes for The Normandy Group's clients, both large and small. Ms. Stark has been able to secure important legislative provision for clients including matters related to immigration, an airline stabilization measure right after 9/11, "pretexting" legislation, and federal employee retirement provisions. Ms. Stark was also instrumental in securing appropriations funding for clients. Ms. Stark has a Bachelor of Arts in Political Science from the University of Wisconsin Oshkosh and a Master of Arts in Political Science from Marquette University.

Connor Ahearn. Mr. Ahearn provides legislative support and research, helping to implement client initiatives. Before joining The Normandy Group, Mr. Ahearn worked as a Legislative Assistant at UPS Corporate Public Affairs based in Washington, D.C. During his time at UPS, he conducted legislative research, participated in advocacy efforts on Capitol Hill, and supported outreach efforts to the Administration. These efforts covered a variety of matters, including trade agreements, international aviation, customs, and postal issues. Additionally, Mr. Ahearn worked extensively on UPS' involvement as a member of the President's Export Council and on other public-private initiatives aimed at helping to increase U.S. exports. Prior to UPS, Mr. Ahearn worked on Capitol Hill for Congressman Adam Smith (D-WA-9), providing administrative support and constituent outreach. These experiences have helped Mr. Ahearn to develop a deep understanding of the political process and a unique insight into some of its intricacies. He graduated from the College of William and Mary where he double majored in Economics and Government.

Ronald Eritano. Mr. Eritano has almost five years of experience on Capitol Hill in both the House of Representatives and Senate. Most recently, he served as a Senior Legislative Assistant for Representative Lloyd Doggett (D-TX-25). In this capacity, Ron managed a number of issues for the Congressman including: foreign affairs; trade; financial services; defense; homeland security; education; environment; energy; and technology. In addition, he assisted closely in the carrying out of the Congressman's appropriations initiatives as well as the Congressman's participation on the House Committee on Ways and Means. Prior to this experience, Mr. Eritano served in several

legislative roles for Senator Frank Lautenberg (D-NJ). Each of these experiences have given Ron a strong understanding of the federal legislative process and helped establish a number of close relationships in Congress. In addition to his time in Washington, D.C., Mr. Eritano worked in a business strategy capacity for three Fortune 500 corporations: General Motors, FedEx, and Bayer Corporation. Ron has also clerked in the South Carolina Department of Health and Environmental Control's Legal Counsel Office and with the law firm of Sowell, Gray, Stepp & Laffitte in Columbia, SC. Mr. Eritano received a JD and MBA from the University of South Carolina. Additionally, he earned a Bachelor of Science in Finance from the University of Maryland and a certification in EU business management from the Otto Beisheim Graduate School of Management in Koblenz, Germany.

Rachel Frazier. Ms. Frazier is the Director of Research and Operations at The Normandy Group. In this position, Ms. Frazier serves as the primary researcher for client issues and initiatives, including grant and federal funding, as well as policy matters. She is also responsible for overseeing operational matters related to the firm and its clients. Before being promoted to her new position, Ms. Frazier was The Normandy Group's Office Manager where she was responsible for the day-to-day operations of the office, assisting with client related matters, and preparing and submitting required disclosure forms. Prior to joining firm, Ms. Frazier worked at the New Hampshire Institute of Politics where she was responsible for research and assisting the Executive Director. Ms. Frazier has a Bachelor of Arts in Politics from Saint Anselm College.

Cassie Young. Ms. Young is responsible for overseeing the day-to-day operations of the office, preparing Congressional disclosure forms, and assisting with client related matters. Ms. Young was a former intern with The Normandy Group through Miami University of Ohio's illustrative Inside Washington Program. She also worked in the Department of Political Science at Miami University and interned for the Princeton Review, the Ohio Environmental Council, and a Congressional Campaign. She has a Bachelor of Arts in Political Science and Latin American Studies, as well as a minor in Spanish, from Miami University.

Section 4—Implementation of Scope of Services

Initially, The Normandy Group will conduct a comprehensive assessment of the City's needs. We will visit the City of Key West, meet with the Mayor, City Commissioners, City Manager and other key city officials to become immediately immersed in its issues. From this, we will formulate a strategy to address these needs, send the City highly targeted federal funding opportunities (grants; contracts; etc.), identify potential partnerships/strategic alliances, and explore legislative opportunities that will yield new funding streams or address policy issues important to the City.

While there is increasing chatter that earmarks will be returning to Congress in some form in the next Congress as a potential funding stream (see Attachment B for past comprehensive list of past appropriations successes), initially we will aggressively pursue a federal agency strategy for the City. Part of the strategy will include continuing to maintain strong relationships with the Florida Congressional Delegation and leveraging them in the grant process, as well as expanding the City's reach within federal agencies. Our in-depth knowledge of the inner workings of Congress and federal agencies has enabled us to quickly adapt to the significant changes in the legislative process for virtually every program and project important to our clients. For example, in just the past several months, we helped our clients secure the following competitive federal grants:

- \$500,000 for Becker College from the Department of Commerce's Economic Development Administration's (EDA) FY2011 University Center Economic Development Program Competition;
- \$400,000 from the Department of Labor's Veterans' Employment and Training Service;
- \$1 million from the Department of Veterans Affairs' Supportive Services for Veteran Families (SSVF) program;
- \$345,420 for the Federal Emergency Management Agency's (FEMA) FY2011 Assistance to Firefighters Grant (AFG) program.

Because federal agencies are playing an enhanced role in distributing millions of dollars in federal funds, we have engaged key players at the agencies that correspond to client priorities. These agency meetings allow our clients to develop relationships with key decision makers and learn about upcoming funding opportunities. We also secure support letters from Congressional offices and other relevant parties to include in grant applications. As a whole, these steps help put our clients in the strongest possible position to secure the funding. We continue to work with Members of Congress since they will advise the agencies on how and where their funds should be spent.

There are several programs that, until recently, were earmarked programs but now may provide an opportunity for the City through the grant process, including:

- Department of Justice's Community Oriented Policing Service (COPS) program, which provides funds to law enforcement agencies through training and technical assistance;

- Department of Justice’s Edward Byrne Memorial Competitive Grant Program, which provides funding for training and technical assistance programs strategically targeted to address local needs;
- Department of Homeland Security’s Interoperable Emergency Communications Grant Program (IECGP), which helps states, territories, and local and tribal governments to improve interoperable emergency communications, including communications in collective response to natural disasters, acts of terrorism and other man-made disasters;
- Department of Homeland Security’s Regional Catastrophic Preparedness Grant Program (RCPGP) provides funding to support coordination of regional all-hazard planning for catastrophic events, including the development of integrated planning communities, plans, protocols, and procedures;
- National Endowment for the Arts (NEA) and the National Endowment for the Humanities (NEH) provide excellent opportunities to secure funding for the City’s arts and humanities projects; and
- Institute of Museum and Library Services (IMLS) provides funding to improve the City’s libraries.

In addition to these and other federal programs, we review each piece of legislation considered by Congress to determine if it will offer an opportunity to secure additional revenue streams and/or address policy issues important to the City.

We believe that communication is key to our client’s success. Therefore, we are in constant contact with them, providing updates on their key issues. Since each client is unique, we discuss format and frequency of written updates to meet specific needs. For our municipality clients, we routinely provide written status reports related to specific projects and issues directly related to the City’s federal agenda.

In addition, on a near daily basis, we provide our clients with highly targeted grant announcements that can help address their needs. We also provide our clients with a written report each week of the actions undertaken by the House of Representatives, Senate, Congressional Committees, the Administration and federal agencies for that particular week.

Section 5—Fees

Attached to this proposal are signed copies of the required certifications.

The Normandy Group will perform this work on a monthly retainer basis. Based on the services outlined above, we believe a \$7,500 monthly retainer for a 12 month period is appropriate. The monthly retainer includes all costs incurred by our responsibilities representing the City.

We also offer each of our new clients the option to terminate their contract with 60 days written notice. This provides the City with the assurance that you are not locked into an extensive expense should you desire to terminate the relationship for any reason.

Attachment A

A Sample of NG Municipal-Related Client Projects

The following examples of projects are categorized as: Transportation Appropriations; Highway Authorization Projects; Airport; and Water-Related.

Surface (roads/bridges) Transportation Appropriations-Related Projects

- A. Client: City of San Marcos
Location: San Marcos, Texas
Duration: 2009 - Present
The Normandy Group Role: Primary Federal Lobbyist

Summary: The partnership between the City San Marcos and NG has yielded important results, and the relationships developed with Federal officials and agencies will certainly benefit the City of San Marcos in the weeks, months, and years to come. Anticipating the changed political and fiscal environment in the current Congress, NG developed a strategy focusing on the Administration and the Federal grant process to secure needed funding for the City's top priority: completing Loop 82 overpass. The City participated in meetings directly with U.S. Department of Transportation (USDOT) overseeing surface transportation funding. As a result, the City is in the best possible position to complete this project. The following provides examples of successes related the Loop 82:

Project's Funding History:

- \$2 million for Loop 82 Railroad Overpass in the FY11 Transportation-HUD Appropriations Bill (legislation not signed into law)
- \$700,000 for Loop 82 Railroad Overpass, TX in the FY10 Consolidated Appropriations bill
- \$1.2 million for the San Marcos Municipal Airport apron construction

- B. Client: Accelerate Colorado
Location: Aurora, Colorado
Duration: 2008 - Present
The Normandy Group Role: Primary Federal Lobbyist

Summary: NG helped Accelerate Colorado, which advocates for federal support that will benefit Colorado's business community and the state's economy, to secure funding for transportation projects important to the region. These projects have helped improve the flow of traffic, improving the quality of life for Coloradoans living in the area.

Project's Funding History:

- \$1.25 million for Interstate 25 and Colfax Avenue Reconfiguration, Aurora, CO in the FY11 Transportation-HUD Appropriations bill (legislation not signed into law)
- \$850,000 for the Interstate 225 and Colfax Avenue Reconfiguration, Aurora, CO in the FY10 House Transportation-HUD Appropriations bill
- \$1,425,000 for road construction in the FY09 Omnibus Appropriations Act

C. Client: Forest City Enterprises

Location: Multiple States

Duration: 2003 - Present

The Normandy Group Role: Primary Federal Lobbyist

Summary: Forest City is a national real estate company with \$11.8 billion in total assets, with major redevelopment projects around the country including Colorado, New Mexico, and Washington, DC, among other states. Through its work with Forest City, NG has also helped secure more than \$34.7 million for projects related to Forest City Enterprises initiatives. The projects, which were primarily infrastructure focused, benefited the communities where the projects are located.

Highway Authorization Projects

(Note: these projects were pending in the 111th Congress; it is unclear how the current Congress will handle the Highway Authorization bill. NG continues to position each project for continued success for federal funding)

A. Client: City of Pensacola, Florida

Location: Pensacola, Florida

Duration: 2009 - 2011

The Normandy Group Role: Primary Federal Lobbyist

Project Name: Pensacola Regional Advanced Traffic Management System

Summary: The proposed Intelligent Transportation System (ITS) project will improve the movement of traffic throughout the urbanized area of Escambia and Santa Rosa Counties as well as the Cities of Pensacola, Gulf Breeze and Milton. The proposed ITS project would impact multiple levels of government: Florida Department of Transportation (FDOT), County, City; as well as multiple modes of transportation: wheeled freight, passenger vehicles, bicycles and pedestrians. The regional benefits of this project include congestion relief for approximately 200,000 daily commuters, reduction of fuel consumption by approximately 600,000 gallons per year, and significantly enhanced traffic emergency management and hurricane evacuation operations. Coordinated signals and traffic systems will ease the evacuation of vulnerable coastal communities and is an identified FEMA priority. Requested Amount: \$11.2 million. Member Submitted to: Rep. Jeff Miller (R-FL-1).

- B. Client: Cuyahoga County
Location: Cuyahoga County, Ohio (Cleveland)
Duration: 2006 - Present
The Normandy Group Role: Primary Federal Lobbyist
Project Title: Enclosed Pedestrian Walkway (Cuyahoga Board of County Commissioners)

Summary: The enclosed pedestrian walkway will connect the Rock and Roll Hall of Fame and Museum (Rock Hall) and the Great Lakes Science Center (GLSC). This project will enhance GLSC and the Rock Hall's ability to attract visitors to Cleveland, Ohio, and provide safe passage between the facilities for pedestrians during the frigid months of January through March and during inclement weather. Requested Amount: \$2.8 million. Members Submitted to: Rep. Marcia Fudge (D-OH-11), Rep. Dennis Kucinich (D-OH-10), Rep. Steven LaTourette (R-OH-14), Rep. Betty Sutton (D-OH-13).

- C. Client: Lamar University (Member of Texas State University System)
Location: Beaumont, Texas
Duration: 2006 - Present
The Normandy Group Role: Primary Federal Lobbyist
Project Title: Lamar University and Greater Beaumont Regional Intermodal Complex

Summary: The proposed project is a comprehensive multi-modal regional transportation complex. Funding would provide for the planning, design, engineering, and construction of the facility. The facility would provide enhanced access to public transportation and green-bus terminals; well lit, strategically placed ADA-compliant pedestrian walkways; and, increased access to the community of Beaumont, a cultural, educational, and economic hub of southeast Texas. Requested Amount: \$8 million. Member Submitted to: Rep. Ted Poe (R-TX-2).

- D. Client: Sul Ross State University (Member of Texas State University System)
Location: Alpine, Texas
Duration: 2006 - Present
The Normandy Group Role: Primary Federal Lobbyist
Project Title: City of Alpine-Sul Ross State University Alternative Transportation Enhancements Project

Summary: Funding will allow for the planning, design and construction of 8.3 miles of safe, alternative transportation routes that will connect the area's resources, such as businesses, parks, hospitals, and Sul Ross University, while encouraging people to use alternative modes of transportation (walk, bike, etc.) to accomplish daily tasks while promoting safety for all of the region's commuters. Specifically, the project will rehabilitate roadways, construct walk/bike paths, and

add crosswalks at intersections. Furthermore, to improve the safety and convenience of the routes, lighting and directional signage will be added. The project will also include streetscaping to enhance the overall quality of the project. Lastly, the project will reconstruct storm and wastewater drainage infrastructure in the area. Alpine experiences torrential summer rains that generate thousands of gallons of runoff within minutes. The runoff picks up gravel and other debris as it flows across City streets into local drainages, compromising pavement life expectancy and water quality. The new drainage infrastructure will reroute the runoff, extending the life of the streets and reducing the number of hazards to drivers and pedestrians alike. Requested Amount: \$6,130,360. Member Submitted to: Rep. Ciro Rodriguez (D-TX-23).

E. Client: Texas State University-San Marcos (Member of Texas State University System)

Location: San Marcos, Texas

Duration: 2006 - Present

The Normandy Group Role: Primary Federal Lobbyist

Project Title: San Marcos Northern Bicycle and Pedestrian Corridor

Summary: Project activities will include planning, design, engineering and construction of sidewalks, bikeway, bike lanes, and shared use pathways between the intersection of Sessom Drive at State Street and the intersection of Academy Street at Holland Street. While there are no anticipated uncommon construction costs, the topology and geology of central campus will require that portions of the shared use pathway are terraced up a relatively steep slope. As a result, this portion of the trail will cost substantially more per linear foot than nearby trails, but will allow for the resulting corridor to meet ADA and AASHTO guidelines. Requested Amount: \$3,200,000. Member Submitted to: Rep. Lloyd Doggett (D-TX-25).

F. Client: Forest City Enterprises

Location: Aurora, Colorado

Duration: 2003 - Present

The Normandy Group Role: Primary Federal Lobbyist

Project Title: Interstate 225 widening and improvements (City of Aurora, Colorado)

Summary: The I-225 Corridor is an essential regional highway for people in the metro area to travel to their place of employment as well as retail and commercial services. Major employment centers along this corridor include the Fitzsimons Campus, Aurora Mall, and Aurora municipal facilities. Widening this section of the highway to three lanes in each direction will accommodate future growth and ease congestion in this important part of the metropolitan area. Requested Amount: \$90,000,000. Member Submitted to: Rep. Ed Perlmutter (D-CO-7).

- G. Client: Forest City Enterprises
Location: Eagle County, Colorado
Duration: 2003 - Present
The Normandy Group Role: Primary Federal Lobbyist
Project Name: I-70 Eagle Interchange

Summary: The project will include safety improvements and upgrade existing I-70 interchange and connector road to accommodate future travel demand. Activities will include design, engineering, ROW acquisition, and construction. Requested Amount: \$12 million. Member Submitted to: Rep. Jared Polis (D-CO-2).

- H. Client: Forest City Enterprises
Location: Aurora, Colorado
Duration: 2003 - Present
The Normandy Group Role: Primary Federal Lobbyist
Project Title: Reconfiguration of Interstate 225 at Fitzsimons Campus, Phase III (City of Aurora)

Summary: The current interchange of Interstate 225 at Colfax Avenue has a severe congestion problem that is inhibiting the Fitzsimons Campus from achieving full development in a timely manner. The new interchange will include an off-ramp to provide drivers on I-225 a bypass at 17th Place to more conveniently arrive at Fitzsimons. This project will stimulate growth, provide safer access for emergency medical services to the campus, and create jobs. This phase will construct a bridge from southbound I-225 onto Fitzsimons Parkway. Requested Amount: \$13,075,000. Member Submitted to: Rep. Ed Perlmutter (D-CO-7).

- I. Client: Forest City Enterprises
Location: Aurora, Colorado
Duration: 2003 - Present
The Normandy Group Role: Primary Federal Lobbyist
Project Title: Reconfiguration of Interstate 225 at Fitzsimons Campus, Phase IV (City of Aurora)

Summary: The current interchange of Interstate 225 at Colfax Avenue has a severe congestion problem that is inhibiting the Fitzsimons Campus from achieving full development in a timely manner. The new interchange will include an off-ramp to provide drivers on I-225 a bypass at 17th Place to more conveniently arrive at Fitzsimons. This project will stimulate growth, provide safer access for emergency medical services to the campus, and create jobs. This phase will construct on-ramps to northbound 225 from 17th Place. Requested amount: \$16,500,000. Member Submitted to: Rep. Ed Perlmutter (D-CO-7).

- J. Client: Becker College
Location: Leicester, Massachusetts
Duration: 2007 - Present
The Normandy Group Role: Primary Federal Lobbyist
Project Name: Leicester/Becker College – Main Street Improvements

Summary: This project will restore the historic Main Street in Leicester, MA, from the eastern most point of North Main Street (intersection at Route 9) to the corner of Paxton Street (intersection of North Main Street and Route 56 North). The project will replace 51 telephone poles along Main Street with 12 period-appropriate street illuminations; replace macadam pedestrian walkway with brick on the south side of North Main Street; and provide a pedestrian crosswalk across Main Street to the planned Leicester town visitor center at the historic May House. In addition, the funding will allow the City to conduct a traffic/safety study of Main Street and Route 9 and conduct a feasibility study of changing the flow of traffic around the town common, Washburn Square, and Becker College. Activities include: planning, design, and construction. Requested Amount: \$1,450,000. Member Submitted to: Rep. Richard Neal (D-MA-2).

- K. Client: University of New Haven
Location: West Haven, CT
Duration: 2009 - Present
The Normandy Group Role: Primary Federal Lobbyist
Project Title: West Haven Community Bicycle and Pedestrian Improvement Plan

Summary: The project will improve safety, access and connectivity of pedestrian walkways and bicycle paths in and around the University of New Haven (UNH) campus linking to City of West Haven pathways. The resulting corridor will connect existing city and university bicycle and pedestrian infrastructure to provide improved access and safety for city residents; campus visitors; UNH students, staff and faculty, as well as help connect area residents to local businesses and transit services while meeting ADA and AASHTO guidelines. The majority of the planned 4,500 linear feet of work will take place adjacent to the University campus, including an added corridor between the University and the City's newly planned magnet high school to be constructed on land that is contiguous to the University. Requested Amount: \$1.6 million. Member Submitted to: Rep. Rosa DeLauro (D-CT-3).

Airport Projects

- A. Client: City of San Marcos
Location: San Marcos, Texas
Duration: 2009 - Present
The Normandy Group Role: Primary Federal Lobbyist

Summary: In the past two years, we have worked to ensure that the FY10 \$1.2 million for the City's airport was released by the US Department of Transportation (USDOT), and have been active on the Control Tower staffing issue. We also met with USDOT officials, including the Secretary, the Federal Aviation Administration (FAA), and the Air Traffic Control Organization (ATO), during which we provided an overview of the progress made at the airport in recent years and how the City envisions its continued development. We received critical advice from the ATO about working towards moving the Control Tower from contracting its controllers to having FAA absorb it. In addition, the ATO officials indicated the importance of courting passenger or freight carriers to increase utilization of the airport. We also received valuable advice from the FAA about the need to establish a strong relationship with the Airports District Office (ADO), and discussed general parameters for receiving funding through the Airport Improvement Program (AIP).

Project's Funding History:

- \$1.2 million for the San Marcos Municipal Airport apron construction in the FY10 Consolidated Appropriations bill

- B. Client: Eagle County
Location: Eagle County, Colorado
Duration: 2007-2009
The Normandy Group Role: Primary Federal Lobbyist

Summary: NG helped Eagle County, Colorado, secure more than \$18.35 million for runway upgrades, including a 1,000-foot extension vital to meeting increasing traffic and safely managing heavy aviation traffic in poor winter weather. Of that funding, \$18 million was awarded through the FAA's Airport Improvement Program. In this case, NG identified key decision makers at the FAA in Denver, the regional office and FAA headquarters to get all of the money necessary for this project funded in one year to permit Eagle County to obtain the lowest bid possible.

Project's Funding History:

- \$350,000 for the Eagle County Airport in the FY08 Omnibus Appropriations Act
- \$18 million through the Airport Improvement Program (AIP)

Water-Related Projects

- A. Client: Cuyahoga County
Location: Cuyahoga County, Ohio (Cleveland)
Duration: 2006 - Present
The Normandy Group Role: Primary Federal Lobbyist

Summary: NG helped Cuyahoga County secure funding over several years to restore the eco-balance of the Great Lakes while strengthening the economic value of navigable bodies of water and industries dependent on the Cuyahoga River. Prototype Green Bulkheads promote recovery of a vegetated shoreline and provide habitat and dissolved oxygen for migrating fish. This initiative is supportive and consistent with habitat restoration goals outlined in both the Great Lakes Regional Collaborative (GLRC) and with the newly announced National Fish Habitat Initiative. The proposal supports business and job development as part of an overall effort to regenerate the environmental and economic vitality of the lower Cuyahoga Valley. Technology developed here will have application and benefit throughout the Great Lakes and similar rivers in the U.S. Additionally, we were also successful in obtaining funding for water-related infrastructure in the Cuyahoga River.

Project's Funding History:

- \$1,250,000 Cuyahoga County Green Bulkhead in the FY09 Omnibus Appropriations Act
- \$126,000 Cuyahoga County Green Bulkhead in the FY09 Omnibus Appropriations Act
- \$300,000 for a Bulkhead Study of Cuyahoga River in the FY08 Omnibus Appropriations Act
- \$344,000 for construction relating to the Cuyahoga River in the FY08 Omnibus Appropriations Act

- B. Client: City of San Marcos
Location: San Marcos, Texas
Duration: 2009 - Present
The Normandy Group Role: Primary Federal Lobbyist

Summary: This project provides water quality enhancement for stormwater runoff that enters the San Marcos River, which is home to eight federally listed endangered species. There are several storm water outfalls along the river that discharge storm water from city streets directly into the river. This project will filter runoff from 315,000 square feet of asphalt parking space along with six storm water outfalls.

In addition to our appropriations efforts, we have also submitted two water-related projects for the City in the Water Resources Development Act of 2010 (WRDA). These projects will have to be reintroduced in the new Congress. One of these

projects mirrors the Stormwater abatement project described above. The other project involves securing funding for the construction of bank stabilization structures along six areas of the San Marcos River. Due to continued development and related activities, the aquatic and flood plain ecosystems along the San Marcos River have seen significant levels of soil degradation and bank erosion. To counter these developments, the City of San Marcos applied for U.S. Army Corps of Engineers (USACE) Section 206 Aquatic Restoration funds. With the feasibility phase of the project nearing completion, the next step in the process is to negotiate and execute a Project Partnership Agreement (PPA) and initiate project design. Once the PPA is executed, project design is scheduled to be initiated in August 2011, to be followed by project construction in November 2012.

Project's Funding History:

- \$1.25 million for the City's Stormwater abatement project in the FY11 Interior Appropriations bill (legislation not signed into law)

C. Client: Eagle County

Location: Red Cliff, Colorado

Duration: 2007-2009

The Normandy Group Role: Primary Federal Lobbyist

Summary: NG was successful in obtaining federal funding to assist Eagle County and the town of Red Cliff, Colorado, in the upgrade of its sewer and water facility. Red Cliff is located on the Eagle River, which serves as the source of drinking water for the towns of Vail, Avon, Beaver Creek, Edwards, Gypsum, and Eagle. At the time, Red Cliff was regularly exceeding the capacity of the current facility and repeatedly cited by the State of Colorado for discharges into the Eagle River. With continued growth expected in Red Cliff, there was a need to protect the downstream water for major, growing cities in Eagle County as well as recreational activities on the river such as fishing, water rafting, and kayaking.

Project's Funding History:

- \$800,000 for Red Cliff water quality protection project in the FY09 Omnibus Appropriations bill

D. Client: Texas State University System

Location: Austin, Texas (with 8 institutions across Texas)

Duration: 2006 - Present

The Normandy Group Role: Primary Federal Lobbyist

Summary: We have secured funding for a number of water-related projects for the Texas State University System (TSUS). For example, since 2006, we were successful in obtaining federal funding for the Texas Research Institute for Environmental Studies (TRIES). This project, supported by the Army Engineer Research and Development Center (ERDC), enables U.S. military installations to

reclaim and reuse wastewater, and was developed to address concerns regarding limited access to water supplies at international bases. In addition to being used effectively in Afghanistan, the technology also has a number of domestic applications. Some other potential uses include: removing various pharmaceutical waste such as hormone disruptive chemicals from the waste stream; identifying and evaluating situations where the technology can address defense, disaster and human interest concerns; and the possible harvesting of energy to reduce the energy footprint.

Another example of a water-related success is the Spring Lake Section 206 Aquatic Ecosystem Restoration Project. Working with the U.S. Army Corps of Engineers, Texas State University utilized federal funding to restore the aquatic ecosystems of the San Marcos River and its headwaters at Spring Lake, one of the most unique natural and cultural resources in the United States.

Additionally, we have been successful in obtaining funding for TSUS' Geographic Watershed Project. The Watershed Project addresses pressing issues related to the nearly 300 watersheds in Texas that have been identified as impaired, threatened, or at-risk by the EPA. The impact includes unsafe water supplies, degraded fisheries, river and reservoir siltation, and impaired habitat. In order to address this issue in Texas, the Watershed Project extends and enhances existing capacity-building initiatives that target these impaired watersheds by providing stakeholder training, and engage students and faculty in maximizing the effectiveness of stakeholder participation in watershed management activities. This initiative facilitates coordinated, region-wide collaboration among water resource institutions, with major efforts directed specifically to strengthen stakeholder education and involvement, to gathering and assimilating relevant water quality data for the target watersheds, and to facilitating effective assessment, planning and implementation activities.

Another illustration of our success for TSUS with regard to water issues involves their Sustainable Agriculture Freshwater Conservation project. Since 2006, we have secured federal funding via the appropriations process for this project, which is led by Sul Ross State University, a member of the TSUS system. The project seeks to develop a workable sustainable management use plan for Rio Grande basin resources, including a basin-wide perspective resource management with consideration to the role of agricultural activities in influencing outcomes. This project is intended to ensure that the available resources of this stressed river system are most wisely utilized, and that those uses benefit the river system. The project will advance the development of a framework for effectively involving stakeholders in future management decisions regarding the Rio Grande.

From a non-federal perspective, we have also assisted Lamar University, a member of the TSUS system, in playing a role in the cleanup effort related to the recent Gulf Oil spill. Due to its geographic location, government contacts, and industry experience, Lamar is uniquely positioned to respond to maritime oil

spills in the Gulf of Mexico. In this instance, we helped Lamar identify potential opportunities through BP, and they are now pursuing RFP's issued through BP's Gulf of Mexico Research Initiative (GRI). By conducting environmental and biological assessments and performing geospatial analysis, Lamar will be able to make a significant contribution to the overall cleanup effort.

History of Project Funding:

- Gilbert M. Grosvenor Center for Geographic Education Watershed Project
 - \$282,000 in the FY11 Agriculture Appropriations bill (legislation not signed into law)
 - \$300,000 in the FY10 Agriculture Appropriations bill
- Sustainable Agriculture Freshwater Conservation
 - \$1,434,000 project in the FY11 Agriculture Appropriations bill (legislation not signed into law)
 - \$1,434,000 in the FY10 Agriculture Appropriations bill
 - \$1,434,000 in the FY09 Omnibus Appropriations Act
- Texas Research Institute for Environmental Studies (TRIES)
 - \$1,000,000 in the FY10 Defense Appropriations bill
 - \$1,600,000 in the FY09 Consolidated Appropriations Act
 - \$1,500,000 in FY08 Defense Appropriations bill
 - \$2,000,000 in FY07 Defense Appropriations bill
- Spring Lake Section 206 Aquatic Ecosystem Restoration Project
 - \$1,279,000 in the FY09 Omnibus Appropriations Act (language was included in the Report)

E. Client: University of New Haven

Location: West Haven, CT

Duration: 2009 - Present

The Normandy Group Role: Primary Federal Lobbyist

Summary: The Normandy Group has also worked on a number of water-related projects for the University of New Haven (UNH). One such project, the Long Island Sound Marine Aquaculture Center, will provide a basis for the development of a commercial aquaculture industry in the Long Island Sound that is specifically targeted at biomedically-important species.

Another project at UNH in which we have made positive progress is the Long Island Sound Biofuel Research Project. The development of carbon-neutral biofuels is a necessary step in realizing the United States' energy strategies. An essential component of this development is the production of locally-grown biofuel production. Collaborators have isolated several microalgal and macroalgae strains from Long Island Sound that have lipid profiles, making them strong biofuel feedstock candidates. This request will continue the development of these efforts.

History of Project Funding: \$1 million for Long Island Sound Biofuel research in the FY11 Energy and Water Appropriations bill (legislation not signed into law)

Attachment B

Client Appropriations Successes

CITY OF SAN MARCOS, TEXAS

Fiscal Year 2011

- \$400,000 For Regional Tactical Operations Command Center Equipment in the FY11 Omnibus Appropriations Bill ***
- \$1.25 million for the City's Stormwater abatement project in the FY11 Omnibus Appropriations Bill ***
- \$2 million for Loop 82 Railroad Overpass in the FY11 Omnibus Appropriations Bill ***

Fiscal Year 2010

- \$1.2 million for the San Marcos Municipal Airport apron construction in the FY10 Consolidated Appropriations bill
- \$700,000 for Loop 82 Railroad Overpass, TX in the FY10 Consolidated Appropriations bill

CITY OF PENSACOLA, FLORIDA

- \$1 million for Escambia Emergency Radio Infrastructure Replacement in the FY10 Consolidated Appropriations bill

CUYAHOGA COUNTY, OHIO

Fiscal Year 2011

- \$100,000 for an early childhood education initiative, including scholarships in the FY11 Omnibus Appropriations Bill ***
- \$300,000 for Prisoner Re-entry Program in the FY11 Omnibus Appropriations Bill ***

Fiscal Year 2010

- \$100,000 for an early childhood education program in the FY10 Consolidated Appropriations bill
- \$300,000 for the Cuyahoga County Fatherhood Initiative in the FY10 Consolidated Appropriations bill
- \$400,000 for the Cuyahoga County Prisoner Re-Entry Program in the FY10 Consolidated Appropriations bill

Fiscal Year 2009

- \$1,250,000 Cuyahoga County Green Bulkhead in the FY09 Omnibus Appropriations Act
- \$126,000 Cuyahoga County Green Bulkhead in the FY09 Omnibus Appropriations Act
- \$1,235,000 for Runway Rehabilitation and Various Improvements in the FY09 Omnibus Appropriations Act
- \$95,000 for a teacher training initiative in the FY09 Omnibus Appropriations Act
- \$438,000 for a youth initiative in the FY08 Omnibus Appropriations Act

Fiscal Year 2008

- \$300,000 for a Bulkhead Study of Cuyahoga River in the FY08 Omnibus Appropriations Act
- \$344,000 for construction relating to the Cuyahoga River in the FY08 Omnibus Appropriations Act
- \$500,000 for the County Airport in the FY08 Omnibus Appropriations Act
- \$438,000 for the County Pre-K Program in the FY08 Omnibus Appropriations Act

Fiscal Year 2007

- \$1.72 million in the FY07 Energy and Water Appropriations Bill ***
- \$800,000 in the FY07 Transportation Appropriations Bill ***

Fiscal Year 2006

- \$6.44 million in the FY2006 Transportation Reauthorization Act
- \$800,000 in the FY06 Transportation Appropriations Act
- \$500,000 in the FY06 Energy and Water Appropriations Act

EAGLE COUNTY, COLORADO

- \$500,000 for Eagle County Airport I-70 Interchange in the FY10 Consolidated Appropriations bill
- \$800,000 for Red Cliff water quality protection project in the FY09 Omnibus Appropriations bill
- \$350,000 for the Eagle County Airport in the FY08 Omnibus Appropriations Act
- \$18 million Airport Improvement Program (AIP)

ACCELERATE COLORADO

Fiscal Year 2010

- \$850,000 for the Interstate 225 and Colfax Avenue Reconfiguration, Aurora, CO in the FY10 House Transportation-HUD Appropriations bill

Fiscal Year 2009

- \$1,425,000 for road construction in the FY09 Omnibus Appropriations Act

FOREST CITY ENTERPRISES

Fiscal Year 2011

- \$150,000 for the Cleveland Metropolitan School District, Cleveland, OH for science education programs, including the purchase of equipment in the FY11 Omnibus Appropriations Bill *** (note: this is a partnership between the School District and Forest City)

Fiscal Year 2010

- \$1 million for the I-70 Central Park Boulevard Stapleton Interchange, Colorado in the FY10 Consolidated Appropriations bill
- \$850,000 for the Interstate 225 and Colfax Avenue Reconfiguration, Aurora, CO in the FY10 Consolidated Appropriations bill
- \$300,000 for the Fitzsimons Redevelopment Authority, Colorado Drug, Device, and Diagnostic Development Institute, Aurora, CO in the FY10 Consolidated Appropriations bill

Fiscal Year 2009

- \$1,425,000 for I-225 and Colfax/17th Place Interchange, CO in the FY09 Omnibus Appropriations Act
- \$1.9 million for I-70 Stapleton Interchange, CO in the FY09 Omnibus Appropriations Act
- \$1,903,000 for La Samilla Solar Trough Storage Project (NM) in the FY09 Omnibus Appropriations Act

Fiscal Year 2008

- \$500,000 for the Southeast Federal Center and Anacostia Waterfront Improvements (Washington, DC) in the FY08 Omnibus Appropriations Act
- \$670,000 for I-225 Corridor Improvements (Colorado) in the FY08 Omnibus Appropriations Act
- \$500,000 for I-25 Mesa Del Sol Interchange (Albuquerque, NM) in the FY08 Omnibus Appropriations Act
- \$500,000 for I-70 Stapleton Interchange (Denver, CO) in the FY08 Omnibus Appropriations Act

Fiscal Year 2005

- \$2.25 million in the FY05 Transportation Appropriations Act
- \$388,000 in the FY05 VA-HUD Appropriations Act
- \$200,000 for the National Science Foundation in FY05

- \$17.8 million in the FY05 Highway Reauthorization Act
- \$5,600,000 for constructing an interchange on I-25 to provide access to Mesa del Sol in Albuquerque, New Mexico
- \$5,000,000 to Extend of University Blvd. in Albuquerque, New Mexico
- \$3,000,000 for Improvements to I-70/Havana/Yosemite Interchange in Colorado (Transportation Improvements)
- \$3,000,000 for Transportation Improvements to I-70/Havana/Yosemite Interchange in Colorado (High Priority Projects)
- \$1,200,000 for I-70, Havana, Yosemite Street Interchange Reconstruction Project, Denver, Colorado

Fiscal Year 2004

- \$200,000 in the FY04 Interior Appropriations Act
- \$1.75 million in the FY04 Transportation Appropriations Act

Fiscal Year 2003

- \$200,000 in the FY03 Interior Appropriations Act

Fiscal Year 2002

- \$1 million in the FY02 Transportation Appropriations Act

A CHILD IS MISSING

- \$150,000 for projects in Washington, DC in the FY11 Omnibus Appropriations Bill ***
- \$1 million for projects in Florida, Arkansas and Hawaii in the FY10 Consolidated Appropriations bill
- \$300,000 for projects in Kansas, South Dakota and Idaho in the FY09 Omnibus Appropriations Act
- \$1,052,800 for projects in Florida, South Dakota, Indiana, Alabama, Connecticut, New York, Texas and Utah in the FY08 Omnibus Appropriations Act
- 8 projects for projects in Florida, Wisconsin, Texas, Georgia, Tennessee, Illinois, Montana and Alabama in the FY07 Science, State, Justice, Commerce Appropriations Bill (House/Senate Reports) ***
- \$2,020,000 for projects in Alabama, Florida, Georgia, Massachusetts, Michigan, Nevada, Oklahoma and Vermont in the FY06 Science, State, Justice, Commerce Appropriations Act
- \$400,000 in the FY05 Commerce, Justice, State Appropriations Act

ALIVIANE, INC

- \$400,000 for the Border Institute of Excellence in the FY11 Omnibus Appropriations Bill ***
- \$250,000 for the Border Institute of Excellence in the FY10 Consolidated Appropriations bill

AMERICAN SYSTEMS CORPORATION

- \$3.2 million in the FY10 Defense Appropriations bill for the Enhanced Detection Adjunct Processor
- \$3.2 million in the FY09 Consolidated Security, Disaster Assistance, and Continuing Appropriations Act for the Enhanced Detection Adjunct Processor
- \$4 million in the FY08 Defense Appropriations Act for the Enhanced Detection Adjunct Processor
- \$4.6 million in the FY07 Defense Appropriations Act for the Enhanced Detection Adjunct Processor
- \$2.1 million in the FY06 Defense Appropriations Act for the Enhanced Detection Adjunct Processor

BECKER COLLEGE

- \$165,072 for Becker College Nurse Training Initiative to address health care workforce shortages in the FY09 Omnibus Appropriations Act

- \$357,000 for facilities and equipment in the FY09 Omnibus Appropriations Act
- \$380,000 for construction and renovation of the Samuel May House and the Leicester Visitor's Center (collaboration with the town of Leicester, MA) in the FY09 Omnibus Appropriations Act

CENTRAL COLLEGE

- \$100,000 for Prairie Biomass project in the FY11 Omnibus Appropriations Bill ***

CONSOLIDATED HEALTH CENTER PROGRAM (on behalf of National Association of Community Health Centers)

- From FY2000 to FY2010, obtained approximately \$1.3 billion in increased funding of the Health Center Program

FOREVER FAMILY

- \$400,000 for Forever Family Child Safety and Adoption Initiative in the FY10 Consolidated Appropriations bill

FRIENDS OF E-PREP

- \$150,000 for technology including the purchase of equipment in the FY11 Omnibus Appropriations bill ***

GREEN DOOR

- \$600,000 in the FY04 D.C. Appropriations Bill
- \$1 million in the FY03 D.C. Appropriations Bill
- \$1 million in the FY02 D.C. Appropriations Bill

IMPROVED SOLUTIONS FOR URBAN SYSTEMS

Fiscal Year 2011

- \$250,000 for court involved drop-out youth engagement in the FY11 Omnibus Appropriations Bill ***
- \$250,000 to renovate workshops and laboratories using LEED Standards and renewable energy technology in the FY11 Omnibus Appropriations Bill ***

Fiscal Year 2010

- \$860,000 for the 21st Century Jobs for Disengaged Youth program in the FY10 Consolidated Appropriations bill

Fiscal Year 2008

- \$178,600 for Improved Solutions for Urban Systems (ISUS) for an employment program for court-involved youth in the FY08 Omnibus Appropriations Act

MIAMI UNIVERSITY OF OHIO

Fiscal Year 2010

- \$3 million for the Cyber Security Consortium in the FY10 Homeland Security Appropriations bill

Fiscal Year 2009

- \$3 million for Cyber Security Consortium in the FY09 Consolidated Appropriations Act
- \$381,000 for Miami University to purchase Nuclear Magnetic Resonance Spectrometer and related equipment in the FY09 Omnibus Appropriations Act

Fiscal Year 2008

- \$3 million in the FY08 Homeland Security Appropriations Act for Cyber Security Consortium

Fiscal Year 2007

- \$1.3 million in the FY07 Transportation Appropriations Bill (House Mark)***
- \$2 million in FY07 Labor-HHS-ED Appropriations Bill for a new nuclear magnetic resonance imager (Senate Mark)***
- \$30,000 in FY07 Labor-HHS-ED Appropriations Bill for preservation of McGuffey Readers (House Mark)***
- \$400,000 for equipment in the FY07 Labor-HHS-ED Appropriations Act (Senate bill)***

Fiscal Year 2006

- \$4 million in the FY06 Transportation Appropriations Act

Fiscal Year 2005

- \$4 million in the FY05 Transportation Appropriations Act
- \$150,000 for the McGuffey School of Education in the FY05 Labor-HHS-ED Appropriations Act
- \$14 million in the 2005 Highway Reauthorization Act

Fiscal Year 2004

- \$500,000 in the FY04 VA-HUD Appropriations Act
- \$615,000 in the FY04 Labor-HHS-ED Appropriations Act

NATIONWIDE CHILDREN'S HOSPITAL (formerly Columbus Children's Hospital)

Fiscal Year 2009

- \$95,000 for construction, renovation and equipment in the FY09 Omnibus Appropriations Act
- \$713,625 for the National Biorepository-Nationwide Children's Hospital in the FY09 Omnibus Appropriations Act
- \$1.6 million for Comprehensive Clinical Phenotyping and Genetic Mapping for the Discovery of Autism Susceptibility Genes (Note: Within Military Dependents Populations) in the FY09 Consolidated Appropriations Act

Fiscal Year 2008

- \$1.5 million for Comprehensive Clinical Phenotyping And Genetic Mapping For The Discovery Of Autism Susceptibility Gene in the FY08 Defense Appropriations Act
- \$97,000 for a telehealth program in the FY08 Omnibus Appropriations Act
- \$1 million for imaging equipment in the FY08 Omnibus Appropriations Act
- \$292,000 for the purchase of equipment in the FY08 Omnibus Appropriations Act
- Language establishing a injury research center relating to children and adolescents at Nationwide Children's Hospital in the FY08 Omnibus Appropriations Act

Fiscal Year 2007

- \$1 million for a Minimally Invasive Removal of Ballistic Foreign Bodies project in the FY07 Defense Appropriations bill
- \$150,000 (Senate report) for facilities and equipment in the FY07 Labor-HHS-Education appropriations bill ***
- \$1,750,000 (House report) for equipment in the FY07 Labor-HHS-Education appropriations bill ***
- Language and \$750,000 (Senate report) and \$250,000 (House report) for a Children's Injury Center ***

Fiscal Year 2005

- \$1.2 million for facilities and equipment in the FY05 Consolidated Appropriations bill
- \$400,000 for the Center for Child and Family Advocacy in the FY05 Consolidated Appropriations bill
- \$450,000 for the Center for Child and Family Advocacy for expansion and research in the FY05 Consolidated Appropriations bill

NORWICH UNIVERSITY

Fiscal Year 2010

- \$3 million for the Cyber Security Consortium in the FY10 Homeland Security Appropriations bill
- \$1.7 million for the Center for Counterterrorism and Cyber Crime in the FY10 Homeland Security Appropriations bill

Fiscal Year 2009

- \$3 million for the Center for Counterterrorism and Cyber Crime in the FY09 Consolidated Appropriations Act

Fiscal Year 2008

- \$3 million for Cyber Security Consortium in the FY08 Homeland Security Appropriations Act
- \$341,000 for equipment and technology for a nursing program in the FY08 Omnibus Appropriations Act

Fiscal Year 2007

- \$2.5 million for the National Center in the FY07 Defense Appropriations Act

ROCK AND ROLL HALL OF FAME

- \$100,000 for an early childhood education program in the FY10 Consolidated Appropriations bill
- \$95,000 for technology upgrades, including purchase of equipment to improve math, science and language proficiency in the FY09 Omnibus Appropriations Act (the project partner is Cleveland Metropolitan School District, Cleveland, OH)

SANAKO

- \$1,850,000 for language labs at the Defense Language Institute in the FY07 Defense Appropriations Act
- \$2,125,000 for language labs at the Defense Language Institute in the FY06 Defense Appropriations Act

STAN HYWET HALL & GARDENS

- \$282,000 for its Project for At-Risk Youth in the FY08 Omnibus Appropriations Act
- \$180,000 to restore, expand, construct, and improve pedestrian paths and bike trail system in the Transportation Equity Act: A Legacy for User Act
- \$100,000 in the FY05 Labor, Health and Human Services, and Education Appropriations Act

TEXAS STATE UNIVERSITY SYSTEM

Fiscal Year 2011

- \$500,000 for the Borderlands Conservation project in the FY11 Omnibus Appropriations Bill ***
- \$282,000 for the Gilbert M. Grosvenor Center for Geographic Education Watershed Project in the FY11 Omnibus Appropriations Bill ***
- \$1,434,000 for the Sustainable Agriculture Freshwater Conservation project in the FY11 Omnibus Appropriations Bill ***
- \$250,000 for the Center for Digital Forensics Training and Research project in the FY11 Omnibus Appropriations Bill ***
- \$1.5 million for the Advanced Law Enforcement Rapid Response Training (ALERRT) project in the FY11 Omnibus Appropriations Bill (Justice) ***
- \$2.75 million for the Sam Houston State University Regional Crime Lab in the FY11 Omnibus Appropriations Bill ***
- \$1.6 million for the Center for Hetero-Functional Materials in the FY11 Omnibus Appropriations Bill ***
- \$2.8 million for the Texas Research Institute for Environmental Studies (TRIES) in the FY11 Omnibus Appropriations Bill ***
- \$2,080,000 for Open Source Intelligence for Force Protection and Intelligence Analysis in the FY11 Omnibus Appropriations Bill *** (partnership with University of New Haven)
- \$145,000 for the Lasara Independent School District, Lasara, TX for a middle school math initiative that includes teacher training and support in the FY11 Omnibus Appropriations Bill *** (partnership with TSUS)
- \$1.6 million for the Nanocomposite Enhanced Radar and Aerospace Materials (NERAM) project in the FY11 Omnibus Appropriations Bill ***

- \$1.6 million for the Advanced Law Enforcement Rapid Response Training (ALERRT) Program in the FY11 Omnibus Appropriations Bill (Defense) ***

Fiscal Year 2010

- \$1.3 million for Advanced Law Enforcement Rapid Response Training (ALERRT) in the FY10 Consolidated Appropriations bill
- \$1 million for Sam Houston State University's Regional Crime Laboratory in the FY10 Consolidated Appropriations bill
- \$1,434,000 for the Sustainable Agricultural Freshwater Conservation in Rio Grande Basin in the FY10 Agriculture Appropriations bill
- \$300,000 for the Grosvenor Center for Geographic Education Watershed Project in the FY10 Agriculture Appropriations bill
- \$800,000 for Advanced Law Enforcement Rapid Response Training (ALERRT) in the FY10 Department of Defense Appropriations Bill
- \$800,000 for Center for Hetero-functional Materials in the FY10 Department of Defense Appropriations Bill
- \$3.2 million for Advanced Fuel Cell Research Program in the FY10 Department of Defense Appropriations Bill
- \$800,000 for Nanocomposite Enhanced Radar and Aerospace Materials (NERAM) in the FY10 Defense Appropriations Bill
- \$800,000 for Open Source Intelligence for Force Protection and Intelligence Analysis in the FY10 Defense Appropriations Bill (partnership with University of New Haven)
- \$800,000 for Texas Research Institute for Environmental Studies (TRIES) in the FY10 Defense Appropriations Bill
- \$700,000 for Mathworks in the FY10 Consolidated Appropriations bill
- \$1 million for nursing curriculum development including purchasing of equipment (Round Rock Higher Education Center) in the FY10 Consolidated Appropriations bill
- \$350,000 for the Community and University Partnership Service (CUPS) in FY10 Consolidated Appropriations bill
- \$200,000 for Corpus Christi Independent School District for a literacy project in the FY10 Consolidated Appropriations bill
- \$150,000 for the Center for Entrepreneurial Action in the FY10 Consolidated Appropriations bill

Fiscal Year 2009

- \$1.6 million for Advanced Law Enforcement Rapid Response Training (ALERRT) in the FY09 Consolidated Appropriations Act
- \$1.6 million for Texas Research Institute for Environmental Studies (TRIES) in the FY09 Consolidated Appropriations Act
- \$1.2 million for Nanocomposite Enhanced Radar and Aerospace Materials in the FY09 Consolidated Appropriations Act
- \$3 million for Advanced Fuel Cell research Program in the FY09 Consolidated Appropriations Act
- \$1.52 million for Center for Geospatial Intelligence and Investigation (GII) in the FY09 Consolidated Appropriations Act
- \$1.6 million for Open Source Intelligence for Force Protection and Intelligence in the FY09 Consolidated Appropriations Act
- \$282,000 for Gilbert M. Grosvenor Center for Geographic Education Watershed Project in the FY09 Omnibus Appropriations Act
- \$500,000 for Project Protect at Texas State University in the FY09 Omnibus Appropriations Act
- \$1.2 million for Advanced Law Enforcement Rapid Response Training (ALERRT) program in the FY09 Omnibus Appropriations Act

- \$800,000 for Regional Crime Lab in the FY09 Omnibus Appropriations Act
- \$476,000 for Round Rock Higher Education Center in the FY09 Omnibus Appropriations Act
- \$547,000 Texas Mathworks in the FY09 Omnibus Appropriations Act
- \$238,000 for Community and University Partnerships Service (CUPS) in the FY09 Omnibus Appropriations Act
- \$1,434,000 for the Sustainable Agricultural Freshwater Conservation in Rio Grande Basin in the FY09 Omnibus Appropriations Act
- \$1,279,000 for the completion of the Spring Lake Section 206 Aquatic Ecosystem Restoration Project in the FY09 Omnibus Appropriations Act (language was included in the Report)

Fiscal Year 2008

- \$195,000 for Center for Mathematics Education and Innovation in the FY08 Omnibus Appropriations Act (funding went to Angelo State University, San Angelo, TX which was a member of TSUS at the time)
- \$2 million for Center Hetero-functional Materials in the FY08 Defense Appropriations Act
- \$2.4 million for the Advanced Fuel Cell Research Program in the FY08 Defense Appropriations Act
- \$1.6 million for the Advanced Law Enforcement Rapid Response Training (ALERRT) in the FY08 Defense Appropriations Act
- \$1,538,000 for its Sustainable Agriculture Freshwater Conservation Project in the FY08 Omnibus Appropriations Act
- \$1.2 million for Texas Research Institute for Environmental Studies (TRIES) in the FY08 Defense Appropriations Act
- \$146,000 for Community and University Partnership (CUPS) in the FY08 Consolidated Appropriations Act
- \$438,000 for the Round Rock Higher Education Center in the FY08 Consolidated Appropriations Act
- \$1,057,000 for the Regional Crime Lab in the FY08 Consolidated Appropriations Act
- \$295,000 for restoration of Spring Lake in the FY08 Consolidated Appropriations Act
- \$927,780 for Advanced Law Enforcement Rapid Response Training (ALERRT) program in the FY08 Consolidated Appropriations Act
- \$470,000 for Project Protect in the FY08 Consolidated Appropriations Act

Fiscal Year 2007 (TSUS system projects only)

- \$2 million for Texas Research Institute for Environmental Studies (TRIES) in the FY07 Defense Appropriations Act
- \$350,000 for Mathematics Education and Innovation in the FY07 Labor-HHS-Ed Appropriations Bill (House Mark)***
- \$1,832,000 for its Sustainable Agriculture Freshwater Conservation Project in the FY07 Agriculture Appropriations Bill***

Fiscal Year 2006 (TSUS system projects only)

- \$1.85 million for its Sustainable Agriculture Freshwater Conservation Project in the FY06 Agriculture Appropriations Act
- \$3 million for Hurricane Relief for Lamar University in the Katrina Relief Appropriations Act (this was one of two bills that provided emergency supplemental appropriations for the fiscal year ending September 30, 2005)

UNIVERSITY OF THE INCARNATE WORD

- \$250,000 for Eastside Eye Clinic, San Antonio, TX for facilities and equipment in the FY10 Consolidated Appropriations bill

- \$285,000 for facilities and equipment for the University's East Side Community Clinic in the FY09 Omnibus Appropriations Act

UNIVERSITY OF NEW HAVEN

Fiscal Year 2011

- \$800,000 for the University of Texas at El Paso for the Law Enforcement Intelligence Analysis in the FY11 Omnibus Appropriations Bill *** (this project is a partnership with University of New Haven)
- \$2,080,000 for Open Source Intelligence for Force Protection and Intelligence Analysis in the FY11 Omnibus Appropriations Bill *** (partnership with Sam Houston State University)
- \$400,000 for the Solar Testing and Training program in the FY11 Omnibus Appropriations Bill ***
- \$1 million for Long Island Sound Biofuel research in the FY11 Omnibus Appropriations Bill ***
- \$250,000 for the Henry C. Lee Institute of Forensic Science Learning Center in the FY11 Omnibus Appropriations Bill ***

Fiscal Year 2010

- \$200,000 for University of New Haven's Henry C. Lee Institute of Forensic Science's Regional Crime Scene Response Team in the FY10 Consolidated Appropriations bill
- \$350,000 for equipment and technology for the Henry C Lee Institute of Forensic Science Learning Center in the FY10 Consolidated Appropriations bill
- \$500,000 for a Solar Testing and Training Lab in the FY10 Energy and Water Appropriations bill
- \$400,000 for the University of Texas at El Paso for the Open Source Lab for Law Enforcement Intelligence Analysis on Latin America in the FY10 Consolidated Appropriations bill (this project is a partnership with Sam Houston State University)

VISITING NURSE ASSOCIATION (Iowa and Nebraska)

Fiscal Year 2011

- \$565,000 for the Comprehensive Home Visitation Services to Young, At-Risk Mothers in the FY11 Commerce-Justice-Science Appropriations bill ***

Fiscal Year 2010

- \$350,000 for a telehealth initiative including purchase of equipment in the FY10 Labor-HHS-Ed Appropriations bill

Fiscal Year 2009

- \$300,000 for a comprehensive crime intervention program for vulnerable women, infants, children, and teens in the FY09 Omnibus Appropriations Act

VISITING NURSE SERVICES-INDIANA

- \$100,000 for facilities and equipment in Putnam County, Indiana in the FY10 Consolidated Appropriations bill
- \$100,000 for facilities and equipment and health professions training in the FY10 Consolidated Appropriations bill

VISITING NURSE ASSOCIATION OF OHIO

Fiscal Year 2010

- \$200,000 for health professions training in the FY10 Consolidated Appropriations bill

Fiscal Year 2009

- \$95,000 for purchase of equipment relating to a Telecare project in the FY09 Omnibus Appropriations Act

Fiscal Year 2008

- \$390,000 for a telehealth program in the FY08 Consolidated Appropriations Act

Fiscal Year 2005

- \$575,000 in FY05 Labor, Health and Human Services, and Education Appropriations Act and Conference Report Language recommending a study of their technology

VOCATIONAL GUIDANCE SERVICES

- \$300,000 in the FY05 Labor, Health and Human Services, and Education Appropriations Bill

*** Indicates bill was not signed into law

^^^ Indicates bill is pending in Congress


ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA


SS

COUNTY OF MONROE

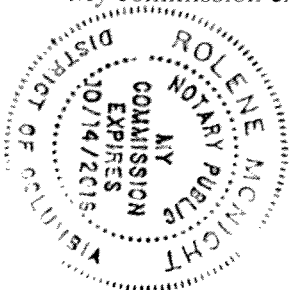
I, the undersigned, hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employee of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

BY: 
Louis H. Dupart

sworn and prescribed before me this 20 day of March, 2012


NOTARY PUBLIC, State of Florida

My commission expires: _____



SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(A)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY
PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS,

1. This sworn statement is submitted to City Clerk, City of Key West
by Louis Dupart, Managing Partner
(Print individual's name and title)
for The Normandy Group, LLC
(print name of entity submitting sworn statement)

whose business address is 888 16th St NW, Ste. 530, Washington, DC 20006
and (if applicable) its Federal Employer Identification Number (FEIN) is 165-1266817
(If the entity has no FEIN, include the Social security Number of the individual signing
this sworn statement: _____)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "conviction" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment of information after July 01, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
1. A predecessor or successor of a person convicted of a public entity crime;
- or

2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. the term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment of income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement (indicate which statement applies).

Neither the entity submitting this sworn statement, or any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 01, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 01, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (attach a copy of the final order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH ONE (1) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR THE CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

John H. Dupont
(SIGNATURE)

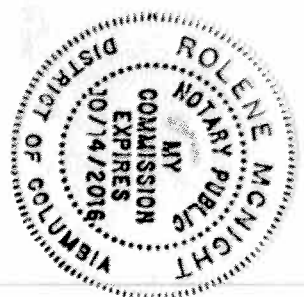
March 20, 2012
(DATE)

STATE OF District of Columbia
COUNTY OF _____

PERSONALLY APPEARED BEFORE ME, the undersigned authority Louis Dupont who, after first being sworn by me, (name of individual) affixed his/her signature in the space provided above of this 20 day of March, 2012

Chelene McNight
NOTARY PUBLIC

My commission expires: _____



Business Risk Partners
2 Waterside Crossing
Suite 102
Windsor, CT 06095

03/30/2011

Attn. Andrea Frueh
AmWins Insurance Brokerage
10 South LaSalle Street Suite 3200
Chicago, IL 60603

Re.: The Normandy Group LLC, BRP Application Tracking #119489-4

Dear Andrea,

We are pleased to bind coverage on the above referenced account as follows:

<u>Per Claim Limit</u>	<u>Aggregate Limit</u>	<u>Deductible</u>	<u>Premium*</u>
\$1,000,000.00	\$1,000,000.00	\$10,000.00	\$5,900.00

**Surplus Lines taxes and fees are not included in the premium.*

Policy Term: 03/31/2011 – 03/31/2012

Professional Services: Solely in the performance of providing professional services as a Lobbyist and Government Relations Consultant for others for a fee.

Issued by: Business Risk Partners, Inc. as an agent for certain Underwriters at Lloyd's.

Policy Type: Miscellaneous Professional Liability

Endorsements:

1. Nuclear Incident Exclusion
2. Service of Suit Clause (U.S.A.)
3. Several Liability Notice
4. War and Civil War Exclusion
5. Notice of Cancellation
6. War and Terrorism Exclusion Endorsement
7. Radioactive Contamination Exclusion Clause Liability Direct
8. Asbestos Exclusion
9. Lobbyist Endorsement
10. Legal Services Exclusion
11. Personal Injury Extension
12. Extended Reporting Period Endorsement 100% - 125% Bilateral

Prior Acts Date: 03/26/2006

Policy Number: 0000-00119489D

This binder is valid for 30 days.