



Post Office Box 3008
Hayward, CA 94540-3008
(510) 785-1500
FAX: (510) 785-6819

December 19, 2016

Mr. Norman Whitaker
General Manager
City of Key West
5701 College Rd
Key West, FL 33040

Dear Norman,

I prepared the following price quote for the 29' LF BRT Diesel bus off the LYNX (FL Consortium) contract 14-C09. The specifications are based on your previous specifications and changes as per your request. Prices include applicable PPI 1413 price adjustment per contract and the 2016 Cummins Engine extended coverage upcharge which includes towing and /or travel. Please reference the attached price summary dated December 19, 2016 for complete details.

Gillig is pleased to quote the following:

29' LOW FLOOR BRT DIESEL

\$449,237.00 ea.

Pricing is valid for 30 days and is FOB Key West, FL. Prices exclude any taxes and license fees. Final production schedule will be determined upon receipt of purchase order.

We thank you very much for this opportunity and appreciate the further commitment to Gillig and our products. Should you have any questions, please do not hesitate to contact me.

Sincerely,

Butch Sibley
Regional Sales Manager
Gillig LLC
510-589-9430
bsibley@gillig.com

Thank You for Supporting American Jobs!



December 19, 2016

Mr. Norman Whitaker
General Manager
City of Key West
5701 College Rd
Key West, FL 33040

Dear Norman,

I prepared the following price quote for the 29' LF BRT Allison Hybrid bus off the LYNX (FL Consortium) contract 14-C09. The specifications are based on your previous specifications and changes as per your request. Prices include applicable PPI 1413 price adjustment per contract, the 2017 Cummins ISB engine emissions changes, the 2016 Cummins Engine extended coverage upcharge which includes towing and /or travel and the 2017 Allison Extended Coverage. Please reference the attached price summary dated December 19, 2016 for complete details.

Gillig is pleased to quote the following:

29' LF BRT ALLISON HYBRID

\$681,224.00 ea.

Pricing is valid for 30 days and is FOB Key West, FL. Prices exclude any taxes and license fees. Final production schedule will be determined upon receipt of purchase order.

We thank you very much for this opportunity and appreciate the further commitment to Gillig and our products. Should you have any questions, please do not hesitate to contact me.

Sincerely,

Butch Sibley
Regional Sales Manager
Gillig LLC
510-589-9430
bsibley@gillig.com

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December 19, 2016

Mr. Norman Whitaker
General Manager
City of Key West
5701 College Rd
Key West, FL 33040

Dear Norman,

I prepared the following price quote for the 35' LF BRT Diesel bus off the LYNX (FL Consortium) contract 14-C09. The specifications are based on your previous specifications and changes as per your request. Prices include applicable PPI 1413 price adjustment per contract and the 2016 Cummins Engine extended coverage upcharge which includes towing and /or travel. Please reference the attached price summary dated December 19, 2016 for complete details.

Gillig is pleased to quote the following:

35' LOW FLOOR BRT DIESEL

\$458,770.00 ea.

Pricing is valid for 30 days and is FOB Key West, FL. Prices exclude any taxes and license fees. Final production schedule will be determined upon receipt of purchase order.

We thank you very much for this opportunity and appreciate the further commitment to Gillig and our products. Should you have any questions, please do not hesitate to contact me.

Sincerely,

Butch Sibley
Regional Sales Manager
Gillig LLC
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bsibley@gillig.com

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