

MEMORANDUM



Date: January 31, 2018
To: Jim Scholl, City Manager
Cc: Key West Bight Management District Board
From: Karen Olson, Deputy Director
Mark Tait, Marinas Manager
Re: January Monthly Report for Key West Historic Seaport

Key West Bight Operations:

- Ebsary Foundation Company has started the dock repairs for damage caused by Hurricane Irma.
- Working on task order with DN Higgins, under the GU Contract, for refurbishing the main Seaport parking lot.
- RFP for new Holiday Lighting contract is routing prior to advertising.
- Preparing ITB for 2018 Piling Replacement project.
- Expecting review documents for Common Area Phase II project within the next few weeks.
- Structural Assessment task order approved for 907 Caroline Street. Will include opinion of current condition, options for repair, opinion of probable costs and analysis of the 50% rule.
- Conch Republic Fence replacement task order routing for approval.

Key West Bight Marina:

- January Transient dockage was down 25% percent compared to last January. Because.
- The Marina had 6 slips down getting repaired. Lost revenue \$30,000.00. Ebsary Construction started to rebuild A-dock slip A-14,15 50foot finger pier also reinforced and secure the end of A- dock slips A-16,17,18.
- We are working again with Viking yacht company for the fourth Viking Key West challenge from April 4th to the 8th. Vessels ranging from 60 feet to 95 feet have reservation slips with us all ready.
- We like to welcome Keith Kneeland as our new Dockmaster. .
- 13,469 passengers passed through the ferry terminal this January compared to 17,025 passengers last January . General Manager Eric Crawford stated they have very little in state residence traveling to Key West and the TBC is spending the advertisement money on out of state ads and not in the state of Florida.

MONTHLY FUEL SALES COMPARISON (GALLONS)

	FY15			FY16			FY17			FY18		
	KWB		FT	KWB		FT	KWB		FT	KWB		FT
	GAS	DIESEL	DIESEL	GAS	DIESEL	DIESEL	GAS	DIESEL	DIESEL	GAS	DIESEL	DIESEL
OCT	5,077	8,519		8,194	8,718	19,917	5,445	15,022	13,690	7,293	11,586	12,965
NOV	11,108	8,266		7,594	11,979	18,975	10,233	13,808	17,014	9,525	7,864	20,251
DEC	6,222	14,528	18,890	7,610	13,134	26,094	7,077	11,592	41,865	7,628	17,114	28,486
JAN	8,824	16,446	37,442	7,787	13,430	36,597	10,951	15,344	23,924	4,077	7,632	34,763
FEB	5,887	12,740	52,766	4,752	13,406	59,704	10,090	18,767	55,648			
MAR	15,029	14,384	74,695	11,475	21,663	73,319	11,504	27,835	76,875			
APR	13,589	27,765	44,400	11,943	27,676	40,830	10,469	32,103	35,062			
MAY	15,716	15,236	21,305	13,421	22,964	30,813	10,149	14,613	20,685			
JUN	14,742	10,212	21,355	31,080	25,633	18,755	14,526	13,844	19,394			
JUL	22,487	16,695	19,906	42,265	33,152	19,977	30,276	19,286	19,590			
AUG	21,469	12,484	24,441	21,322	18,439	19,395	18,059	19,574	19,727			
SEP	10,676	11,649	18,345	9,848	9,241	19,550	3,615	5,175	3,645			
TOTAL	150,826	168,924	333,545	177,291	219,435	383,926	142,394	206,963	347,119	28,523	44,196	96,465
							NOTE: Fuel system down at KWB (05-27-17 to 05-31-17) ** Holiday Weekend**					
							HURRICANE IRMA					

Yankee Freedom began purchasing fuel 12-11-14; KW Express began 12-27-