



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-560415-45559.793GM

Issued: 09/24/2024

Quote Expiration: 11/20/2024

Estimated Contract Start Date: 11/15/2024

Account Number: 189075

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Key West Police Dept. - FL 1604 N Roosevelt Blvd Key West, FL 33040-7254 USA	Key West Police Dept. - FL PO Box 1409 Key West FL 33041-1409 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Griffin McKean Phone: Email: gmckean@axon.com Fax:	JEFFREY DEAN Phone: 3055871663 Email: jdean@cityofkeywest-fl.gov Fax: (305) 809-1092

Quote Summary

Program Length	37 Months
TOTAL COST	\$92,412.80
ESTIMATED TOTAL W/ TAX	\$92,412.80

Discount Summary

Average Savings Per Year	\$4,071.60
TOTAL SAVINGS	\$12,554.10

Payment Summary

Date	Subtotal	Tax	Total
Oct 2024	\$36,606.42	\$0.00	\$36,606.42
Oct 2025	\$27,356.07	\$0.00	\$27,356.07
Oct 2026	\$28,450.31	\$0.00	\$28,450.31
Total	\$92,412.80	\$0.00	\$92,412.80

Quote Unbundled Price: \$104,966.90
 Quote List Price: \$94,307.20
 Quote Subtotal: \$92,412.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
B00022	BUNDLE - UNLIMITED PLUS	10	37	\$262.37	\$233.56	\$228.44	\$84,522.80	\$0.00	\$84,522.80
A la Carte Hardware									
AB3C	AB3 Camera Bundle	10			\$789.00	\$789.00	\$7,890.00	\$0.00	\$7,890.00
Total							\$92,412.80	\$0.00	\$92,412.80

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB3 Camera Bundle	11534	AXON BODY - CABLE - USB-C TO USB-A (AB3 OR FLEX 2)	11	1	10/15/2024
AB3 Camera Bundle	73202	AXON BODY 3 - CAMERA - NA10 US BLK RAPIDLOCK	10	1	10/15/2024
AB3 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	11	1	10/15/2024
BUNDLE - UNLIMITED PLUS	100126	AXON VR - TACTICAL BAG	1	1	10/15/2024
BUNDLE - UNLIMITED PLUS	100681	AXON SIGNAL - SIDEARM SENSOR ONLY	10	1	10/15/2024
BUNDLE - UNLIMITED PLUS	100833	AXON VR - CONTROLLER - TASER 7	1	1	10/15/2024
BUNDLE - UNLIMITED PLUS	100862	AXON VR - PLACEHOLDER - HANDGUN CONTROLLER	1	1	10/15/2024
BUNDLE - UNLIMITED PLUS	101294	AXON VR - TABLET	1	1	10/15/2024
BUNDLE - UNLIMITED PLUS	101299	AXON VR - HOLSTER - T7 BLACKHAWK GRAY RH	1	1	10/15/2024
BUNDLE - UNLIMITED PLUS	20297	VR TABLET CASE	1	1	10/15/2024
BUNDLE - UNLIMITED PLUS	20378	AXON VR - HEADSET - HTC FOCUS 3	1	1	10/15/2024
BUNDLE - UNLIMITED PLUS	71044	AXON SIGNAL - BATTERY - CR2430 SINGLE PACK	20	1	10/15/2024
BUNDLE - UNLIMITED PLUS	100210	AXON VR - TAP REFRESH 1 - TABLET	1	1	04/15/2027
BUNDLE - UNLIMITED PLUS	101009	AXON VR - TAP REFRESH 1 - SIDEARM CONTROLLER	1	1	04/15/2027
BUNDLE - UNLIMITED PLUS	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	1	1	04/15/2027
BUNDLE - UNLIMITED PLUS	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	04/15/2027
BUNDLE - UNLIMITED PLUS	73309	AXON BODY - TAP REFRESH 1 - CAMERA	10	1	11/15/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - UNLIMITED PLUS	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	10	11/15/2024	12/14/2027
BUNDLE - UNLIMITED PLUS	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	11/15/2024	12/14/2027
BUNDLE - UNLIMITED PLUS	73618	AXON COMMUNITY REQUEST	10	11/15/2024	12/14/2027
BUNDLE - UNLIMITED PLUS	73638	AXON STANDARDS - LICENSE	10	11/15/2024	12/14/2027
BUNDLE - UNLIMITED PLUS	73680	AXON RESPOND PLUS - LICENSE	10	11/15/2024	12/14/2027
BUNDLE - UNLIMITED PLUS	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	10	11/15/2024	12/14/2027
BUNDLE - UNLIMITED PLUS	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	100	11/15/2024	12/14/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - UNLIMITED PLUS	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	10	11/15/2024	12/14/2027
BUNDLE - UNLIMITED PLUS	73739	AXON PERFORMANCE - LICENSE	10	11/15/2024	12/14/2027
BUNDLE - UNLIMITED PLUS	73746	AXON EVIDENCE - ECOM LICENSE - PRO	10	11/15/2024	12/14/2027

Services

Bundle	Item	Description	QTY
BUNDLE - UNLIMITED PLUS	101184	AXON INVESTIGATE - TRAINING - OPERATOR AND EXAMINER	1
BUNDLE - UNLIMITED PLUS	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	10

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - UNLIMITED PLUS	100197	AXON VR - EXT WARRANTY - HTC FOCUS 3 HEADSET	1	10/15/2025	12/14/2027
BUNDLE - UNLIMITED PLUS	101007	AXON VR - EXT WARRANTY - CONTROLLER	1	10/15/2025	12/14/2027
BUNDLE - UNLIMITED PLUS	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	1	10/15/2025	12/14/2027
BUNDLE - UNLIMITED PLUS	80464	AXON BODY - TAP WARRANTY - CAMERA	10	10/15/2025	12/14/2027

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1604 N Roosevelt Blvd	Key West	FL	33040-7254	USA

Payment Details

Oct 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	AB3C	AB3 Camera Bundle	10	\$7,890.00	\$0.00	\$7,890.00
Year 1	B00022	BUNDLE - UNLIMITED PLUS	10	\$26,303.92	\$0.00	\$26,303.92
Year 1	B00022	BUNDLE - UNLIMITED PLUS	10	\$2,412.50	\$0.00	\$2,412.50
Total				\$36,606.42	\$0.00	\$36,606.42

Oct 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	B00022	BUNDLE - UNLIMITED PLUS	10	\$27,356.07	\$0.00	\$27,356.07
Total				\$27,356.07	\$0.00	\$27,356.07

Oct 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	B00022	BUNDLE - UNLIMITED PLUS	10	\$28,450.31	\$0.00	\$28,450.31
Total				\$28,450.31	\$0.00	\$28,450.31

Sky-hero products are manufactured in European Union and are classified as military grade, transfer and re-export is strictly prohibited.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature 

Date Signed 9-24-24

9/24/2024

