



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	Quote 7793-3
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
9/20/2016

QUICK QUOTE SHEET

REVISED QUOTE DATE
10/27/2016

REQUESTING AGENCY	KEY WEST, CITY OF		
CONTACT PERSON	JIM BENKOCZY	EMAIL	jbenkoczy@cityofkeywest-fl.gov
PHONE	305-809-1027	MOBILE	305-923-0567
		FAX	

NATIONAL JOINT POWERS ALLIANCE BID # 2017-102811	www.NationalAutoFleetGroup.com
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MODEL	P2M	MSRP	\$29,960.00
	2017 Ford Sedan Police Interceptor 4dr Sdn AWD (P2M, 500A)		
CUSTOMER ID PD		NJPA PRICE	\$23,962.00

BED LENGTH	4DR
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ RW	EXTERIOR COLOR OXFORD WHITE WITH CHARCOAL BLACK HD CLOTH FRONT BUCKETS AND VINYL REAR SEAT.	\$0.00
13C	DARK CAR FEATURE	\$18.00
18G	REAR DOOR HANDLES/LOCKS INOP	\$33.00
21D	DRIVER SIDE INCANDESCENT SPOT LAMP	\$205.00
43B	KEYED ALIKE 1284X	\$49.00
51G	GRILLE LAMP PRE-WIRE	\$49.00
661	Front Headlamp Lighting Solution – Base projector beam headlamp plus two (2) multi-function Park/Turn/Warn (PTW) bulbs for Wigwag simulation, and two (2) white hemispheric lighthouse LED side warning lights. Wiring, LED lights included. Controller "not" included (Note: Included with option 856; Requires Pre-Wiring for grille LED lights, siren and speaker - 51G)	\$875.00
662	Tail Lamp Lighting Solution – Includes base LED lights, plus two (2) rear integrated hemispheric red lighthouse LED side warning lights in taillamps; LED lights only. Wiring, controller "not" included (Note: Included with option 856)	\$405.00
76R	REVERSE SENSING SYSTEM	\$285.00
67D	REAR POWER WINDOW DELETE, REAR WINDOWS REMAIN OPERABLE FROM DRIVER DOOR PANEL	\$24.00
663	"Rear Lighting Solution – Includes two (2) backlit flashing linear high-intensity LED lights (driver side red / passenger side blue) mounted inside back window; surrounds brake stop light); Includes two (2) linear high-intensity LED lights (driver side red / passenger side blue) mounted on inside trunk decklid (lights activate when decklid is open); LED lights only. Wiring, controller "not" included (Note: Included with option 856)"	\$465.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
VERTEX	4 CORNER LED VERTEX CORNER STROBE KIT		\$280.00
W LIBERTY	WHELEN LIBERTY LIGHT BAR PACKAGE WITH HHS 2200 SIREN CONTROLLER AND SPEAKER		\$1,995.00
PSBS	PRIORITY START BATTERY SAVER		\$179.00
W-RML-RB	WHELEN AVENGER SERIES LED LIGHTS INSTALLED INSIDE WINDSHIELD STRIP (RED/BLUE)		\$234.00
W-RDL	WHELEN REAR DECK LIGHTS (MTD TO REAR HEADLINER)		\$269.00
10S	Setina #10 Series Lexan Cage with sliding window, full width lower extension panel.		\$699.00
2 ION BB	2 IONS BLUE TO REPLACE FACTORY RED IONS IN REAR UPPER HOUSING		\$229.00
INSTALL	INSTALLATION OF ABOVE EQUIPMENT		\$995.00
DELIVERY	DELIVERY TO KEY WEST FLORIDA		\$250.00

CONTRACT OPTIONS \$5,130.00

TRADE IN		TOTAL COST	\$31,500.00
	YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~		\$0.00

TOTAL COST LESS TRADE IN(S)	QTY	9	\$283,500.00
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Estimated Monthly payments for 60 months paid in advance: \$578.19	Extended: \$5,203.74
Municipal finance for any essential use vehicle, requires lender approval, WAC.	

Comments

VEHICLE QUOTED BY **Chris Wilson** FLEET SALES MANAGER chris.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.

Prepared By:
 Chris Wilson
 ALAN JAY FLEET SALES
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 Fax: (863) 402-4221
 Email: Chris.Wilson@alanjay.com



2017 Fleet/Non-Retail Ford Police Interceptor Sedan AWD P2M

WINDOW STICKER

2017 Ford Police Interceptor Sedan AWD		Interior: - Charcoal Black
3.7 L/227 CID Regular Unleaded V-6		Exterior 1: - Oxford White
* 6-Speed Automatic w/OD		Exterior 2: - No color has been selected.
CODE	MODEL	MSRP
P2M	2017 Ford Police Interceptor Sedan AWD	\$29,195.00
OPTIONS		
99K	ENGINE: 3.7L TI-VCT V6 (FFV)	INC
44J	TRANSMISSION: 6-SPEED AUTOMATIC	\$0.00
500A	PREFERRED EQUIPMENT PACKAGE 500A	\$0.00
YZ	OXFORD WHITE	\$0.00
—	STANDARD PAINT	\$0.00
RW	CHARCOAL BLACK, HEAVY-DUTY CLOTH FRONT BUCKET SEATS/VINYL REA	\$0.00
90T	TAIL LAMP/POLICE INTERCEPTOR HOUSING ONLY	INC
662	TAIL LAMP LIGHTING SOLUTION	\$415.00
663	REAR LIGHTING SOLUTION	\$475.00
21D	DRIVER ONLY INCANDESCENT SPOT LAMP	\$210.00
661	FRONT HEADLAMP LIGHTING SOLUTION	\$895.00
43B	KEYED ALIKE - 1284X	\$50.00
18G	REAR DOOR HANDLES & LOCKS INOPERABLE	\$35.00
13C	DARK CAR FEATURE	\$20.00
76R	REVERSE SENSING	\$295.00
51G	GRILLE LED LIGHTS SIREN & SPEAKER PRE-WIRING	\$50.00
67D	REAR POWER WINDOW DELETE	\$25.00
SUBTOTAL		\$31,665.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 461.0, Data updated 10/18/2016
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2017 Fleet/Non-Retail Ford Police Interceptor Sedan AWD P2M

WINDOW STICKER

Advert/Adjustments	\$0.00
Destination Charge	\$875.00
TOTAL PRICE	\$32,540.00
Est City: 18.00 mpg	
Est Highway: 25.00 mpg	
Est Highway Cruising Range: 475.00 mi	

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2017 Fleet/Non-Retail Ford Police Interceptor Sedan AWD P2M

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Fleet/Non-Retail P2M AWD

ENTERTAINMENT

- Radio: AM/FM/CD/MP3 Capable -inc: clock, 4 speakers and 4.2" color center stack smart display
- Radio w/Seek-Scan, Speed Compensated Volume Control and Steering Wheel Controls
- Integrated Roof Antenna

EXTERIOR

- Wheels: 18" x 8" Steel w/Hub Cover -inc: 5-spoke painted black, hub cover and full-size spare wheel
- Tires: P245/55R18 AS BSW -inc: full size spare tire w/TPMS
- Steel Spare Wheel
- Spare Tire Mounted Inside Under Cargo
- Clearcoat Paint
- Body-Colored Front Bumper
- Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Power Side Mirrors w/Convex Spotter and Manual Folding
- Fixed Rear Window w/Defroster
- Light Tinted Glass
- Variable Intermittent Wipers
- Front Windshield -inc: Sun Visor Strip
- Fully Galvanized Steel Panels
- Black Grille
- Trunk Rear Cargo Access
- Projector Beam Halogen Headlamps
- Laminated Glass

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STANDARD EQUIPMENT

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INTERIOR

- 60-40 Folding Bench Front Facing Fold Forward Seatback Rear Seat
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Trip Odometer and Trip Computer
- Power Rear Windows
- Remote Releases -Inc: Power Cargo Access
- Cruise Control w/Steering Wheel Controls
- Manual Air Conditioning
- HVAC -inc: Underseat Ducts
- Locking Glove Box
- Driver Foot Rest
- Interior Trim -inc: Chrome Interior Accents
- Full Cloth Headliner
- Urethane Gear Shift Knob
- Heavy-Duty Cloth Front Bucket Seats/Vinyl Rear -inc: 6-way power driver w/manual recline and lumbar, passenger 2-way manual w/recline and built-in steel intrusion plates in both front seatbacks
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors
- Mini Overhead Console w/Storage and 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Carpet Floor Trim and Carpet Trunk Lid/Rear Cargo Door Trim
- Cargo Space Lights
- Driver And Passenger Door Bins

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Fleet/Non-Retail P2M AWD

- Power Adjustable Pedals
- Power 1st Row Windows w/Driver 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Systems Monitor
- Redundant Digital Speedometer
- Trip Computer
- Analog Display
- Seats w/Vinyl Back Material
- Manual Adjustable Front Head Restraints
- 2 12V DC Power Outlets
- Air Filtration

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2017 Fleet/Non-Retail P2M AWD

MECHANICAL

- Engine: 3.7L Ti-VCT V6 (FFV) Flex fuel is not available in states with California emissions standards: CA, CT, DE, MA, MD, ME, NJ, NY, OR, PA, RI, VT and WA.
- Transmission: 6-Speed Automatic -inc: Exclusively police calibrated for maximum acceleration and faster closing speed
- Transmission w/Oil Cooler
- Automatic Full-Time All-Wheel Drive
- 3.39 Axle Ratio
- Engine Oil Cooler
- 78-Amp/Hr 750CCA Maintenance-Free Battery
- HD 220 Amp Alternator
- 1 Skid Plate
- Police/Fire
- Gas-Pressurized Shock Absorbers
- Front And Rear Anti-Roll Bars
- Electric Power-Assist Steering
- 19 Gal. Fuel Tank
- Dual Stainless Steel Exhaust
- Permanent Locking Hubs
- Strut Front Suspension w/Coil Springs
- Multi-Link Rear Suspension w/Coil Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs and Brake Assist

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2017 Fleet/Non-Retail Ford Police Interceptor Sedan AWD P2M

STANDARD EQUIPMENT

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SAFETY

- AdvanceTrac Electronic Stability Control (ESC)
- ABS And Driveline Traction Control
- Side Impact Beams
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Dual Stage Driver And Passenger Front Airbags
- Safety Canopy System Curtain 1st And 2nd Row Airbags
- Airbag Occupancy Sensor
- Rear Child Safety Locks
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners
- Back-Up Camera

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