

# City of Key West

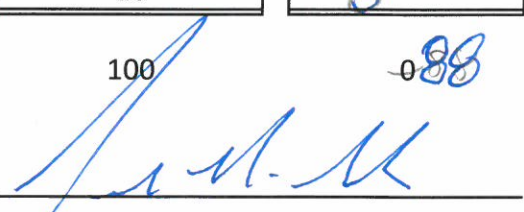
## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Sarah Spurlock - Staff 1

### SELECTION CRITERIA MATRIX

FIRM: Sheila Griffin/Gov't Consultants

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Sheila Griffin / Gov't Consultants</b>
Professional qualifications of key personnel	25	25
Program approach	25	15
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	30
Subtotal	90	80
References	10	8
Total Points	100	88
Reviewer Signature:		
Review Date:	12-28-15	

# City of Key West


## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Sarah Spurlock - Staff 1

### SELECTION CRITERIA MATRIX

FIRM: Writers at Large

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Writers at Large</b>
Professional qualifications of key personnel	25	22
Program approach	25	20
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	25
Subtotal	90	77
References	10	10
Total Points	100	87
Reviewer Signature:		
Review Date:	12.28.15	

# City of Key West

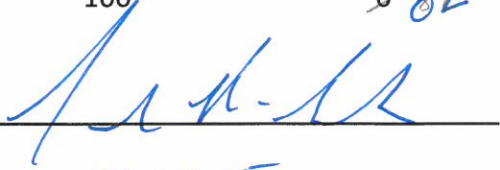
## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Sarah Spurlock - Staff 1

### SELECTION CRITERIA MATRIX

FIRM: Langton Associates / In Rem

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Langton Associates / In Rem</b>
Professional qualifications of key personnel	25	25
Program approach	25	20
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	20
Subtotal	90	75
References	10	7
Total Points	100	82
Reviewer Signature:		
Review Date:	12.28.15	

# City of Key West


## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Sarah Spurlock - Staff 1

### SELECTION CRITERIA MATRIX

FIRM: Thomas Miller & Associates

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Thomas Miller &amp; Associates</b>
Professional qualifications of key personnel	25	20
Program approach	25	25
Familiarity with local area	10	4
Cost proposal and pricing methodology	30	10
Subtotal	90	59
References	10	6
Total Points	100	65
Reviewer Signature:		
Review Date:	<u>12-28-15</u>	

# City of Key West

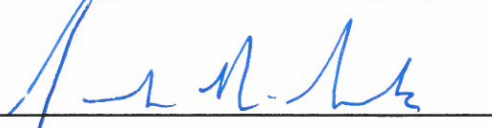
## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Sarah Spurlock - Staff 1

### SELECTION CRITERIA MATRIX

FIRM: Government Services Group

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Government Services Group</b>
Professional qualifications of key personnel	25	25
Program approach	25	20
Familiarity with local area	10	8
Cost proposal and pricing methodology	30	0
Subtotal	90	53
References	10	10
Total Points	100	63
Reviewer Signature:		
Review Date:	12:28:15	

# City of Key West

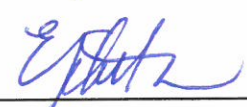
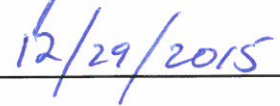
## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Elizabeth Ignoffo - Staff 2

### SELECTION CRITERIA MATRIX

FIRM: Government Services Group

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Government Services Group</b>
Professional qualifications of key personnel	25	10
Program approach	25	10
Familiarity with local area	10	5
Cost proposal and pricing methodology	30	18
Subtotal	90	43
References	10	10
Total Points	100	53
Reviewer Signature:		
Review Date:		

## City of Key West

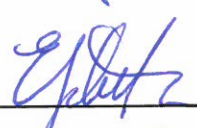
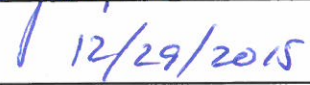
### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Elizabeth Ignoffo - Staff 2

#### SELECTION CRITERIA MATRIX

FIRM: Writers at Large

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Writers at Large</b>
Professional qualifications of key personnel	25	20
Program approach	25	18
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	24
Subtotal	90	72
References	10	10
Total Points	100	82
Reviewer Signature:		
Review Date:		

## City of Key West

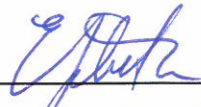
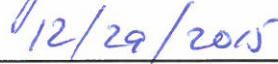
### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Elizabeth Ignoffo - Staff 2

#### SELECTION CRITERIA MATRIX

FIRM: Sheila Griffin/Gov't Consultants

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Sheila Griffin / Gov't Consultants</b>
Professional qualifications of key personnel	25	12
Program approach	25	12
Familiarity with local area	10	5
Cost proposal and pricing methodology	30	30
Subtotal	90	59
References	10	10
Total Points	100	69
Reviewer Signature:		
Review Date:		



## City of Key West

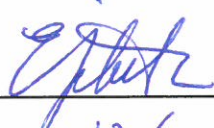
### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Elizabeth Ignoffo - Staff 2

#### SELECTION CRITERIA MATRIX

FIRM: Langton Associates / In Rem

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Langton Associates / In Rem</b>
Professional qualifications of key personnel	25	25
Program approach	25	18
Familiarity with local area	10	5
Cost proposal and pricing methodology	30	12
Subtotal	90	60
References	10	10
Total Points	100	70
Reviewer Signature:		
Review Date:	12/29/2015	

# City of Key West

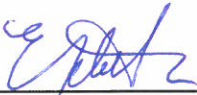
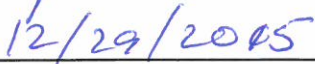
## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Elizabeth Ignoffo - Staff 2

### SELECTION CRITERIA MATRIX

FIRM: Thomas Miller & Associates

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Thomas Miller &amp; Associates</b>
Professional qualifications of key personnel	25	10
Program approach	25	10
Familiarity with local area	10	0
Cost proposal and pricing methodology	30	6
Subtotal	90	26
References	10	10
Total Points	100	36
Reviewer Signature:		
Review Date:		

## City of Key West

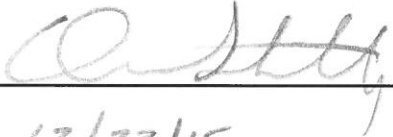
### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Devon Steckly - Staff 3

#### SELECTION CRITERIA MATRIX

FIRM: Government Services Group

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Government Services Group</b>
Professional qualifications of key personnel	25	20
Program approach	25	24
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	15
Subtotal	90	69
References	10	10
Total Points	100	<u>79</u>
Reviewer Signature:		
Review Date:	<u>12/23/15</u>	

## City of Key West

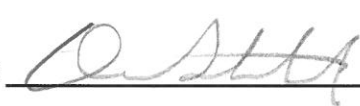
### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Devon Steckly - Staff 3

#### SELECTION CRITERIA MATRIX

FIRM: Writers at Large

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Writers at Large</b>
Professional qualifications of key personnel	25	20
Program approach	25	19
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	27
Subtotal	90	76
References	10	7
Total Points	100	83 <del>0</del>
Reviewer Signature:		
Review Date:	12/23/15	

## City of Key West

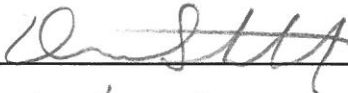
### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Devon Steckly - Staff 3

#### SELECTION CRITERIA MATRIX

FIRM: Sheila Griffin/Gov't Consultants

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Sheila Griffin / Gov't Consultants</b>
Professional qualifications of key personnel	25	24
Program approach	25	23
Familiarity with local area	10	8
Cost proposal and pricing methodology	30	28
Subtotal	90	83
References	10	8
Total Points	100	91
Reviewer Signature:		
Review Date:	12/23/15	

## City of Key West

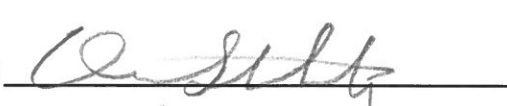
### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Devon Steckly - Staff 3

#### SELECTION CRITERIA MATRIX

FIRM: Langton Associates / In Rem

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Langton Associates / In Rem</b>
Professional qualifications of key personnel	25	23
Program approach	25	24
Familiarity with local area	10	9
Cost proposal and pricing methodology	30	30
Subtotal	90	86
References	10	7
Total Points	100	93.0
Reviewer Signature:		
Review Date:	12/23/15	

## City of Key West

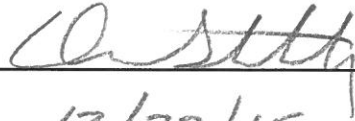
### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Devon Steckly - Staff 3

#### SELECTION CRITERIA MATRIX

FIRM: Thomas Miller & Associates

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Thomas Miller &amp; Associates</b>
Professional qualifications of key personnel	25	10
Program approach	25	10
Familiarity with local area	10	0
Cost proposal and pricing methodology	30	10
Subtotal	90	30
References	10	5
Total Points	100	35
Reviewer Signature:		
Review Date:	<u>12/23/15</u>	

# City of Key West


## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Rod Delostrinos - Staff 4

### SELECTION CRITERIA MATRIX

FIRM: Government Services Group

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Government Services Group</b>
Professional qualifications of key personnel	25	15
Program approach	25	20
Familiarity with local area	10	8
Cost proposal and pricing methodology	30	25
Subtotal	90	68
References	10	10
Total Points	100	78
Reviewer Signature:  Rod Delostrinos <<Original Signed>>		
Review Date: 28-Dec-15		



## City of Key West


### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Rod Delostrinos - Staff 4

### SELECTION CRITERIA MATRIX

FIRM: Writers at Large

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Writers at Large</b>
Professional qualifications of key personnel	25	20
Program approach	25	20
Familiarity with local area	10	9
Cost proposal and pricing methodology	30	15
Subtotal	90	64
References	10	10
Total Points	100	74
Reviewer Signature:  Rod Delostrinos <<Original Signed>>		
Review Date: <u>28-Dec-15</u>		

## City of Key West


### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Rod Delostrinos - Staff 4

### SELECTION CRITERIA MATRIX

FIRM: Sheila Griffin/Gov't Consultants

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Sheila Griffin / Gov't Consultants</b>
Professional qualifications of key personnel	25	20
Program approach	25	15
Familiarity with local area	10	8
Cost proposal and pricing methodology	30	10
Subtotal	90	53
References	10	10
Total Points	100	63
Reviewer Signature:  Rod Delostrinos <<Original Signed>>		
Review Date: <u>28-Dec-15</u>		

# City of Key West


## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Rod Delostrinos - Staff 4

### SELECTION CRITERIA MATRIX

FIRM: Langton Associates / In Rem

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Langton Associates / In Rem</b>
Professional qualifications of key personnel	25	20
Program approach	25	15
Familiarity with local area	10	4
Cost proposal and pricing methodology	30	12
Subtotal	90	51
References	10	10
Total Points	100	61
Reviewer Signature:  Rod Delostrinos <<Original Signed>>		
Review Date: <u>28-Dec-15</u>		

## City of Key West


### RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

Rod Delostrinos - Staff 4

#### SELECTION CRITERIA MATRIX

FIRM: Thomas Miller & Associates

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Thomas Miller &amp; Associates</b>
Professional qualifications of key personnel	25	15
Program approach	25	20
Familiarity with local area	10	3
Cost proposal and pricing methodology	30	25
Subtotal	90	63
References	10	10
Total Points	100	73
Reviewer Signature:  Rod Delostrinos <<Original Signed>>		
Review Date: 28-Dec-15		

# City of Key West

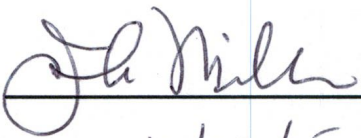
## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

John Miller - Public Member

### SELECTION CRITERIA MATRIX

FIRM: Government Services Group

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Government Services Group</b>
Professional qualifications of key personnel	25	20
Program approach	25	20
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	10
Subtotal	90	60
References	10	10
Total Points	100	70
Reviewer Signature:		
Review Date:	<u>12/23/15</u>	

# City of Key West

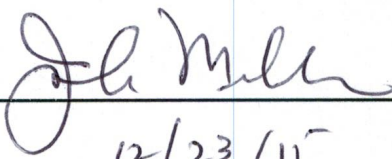
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Proposal Due Date: December 9, 2015

John Miller - Public Member

### SELECTION CRITERIA MATRIX

FIRM: Writers at Large

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Writers at Large</b>
Professional qualifications of key personnel	25	15
Program approach	25	20
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	25
Subtotal	90	70
References	10	10
Total Points	100	80
Reviewer Signature:		
Review Date:	<u>12/23/15</u>	

# City of Key West

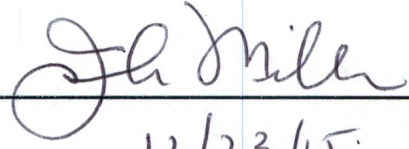
## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

John Miller - Public Member

### SELECTION CRITERIA MATRIX

FIRM: Sheila Griffin/Gov't Consultants

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Sheila Griffin / Gov't Consultants</b>
Professional qualifications of key personnel	25	10
Program approach	25	10
Familiarity with local area	10	5
Cost proposal and pricing methodology	30	25
Subtotal	90	50
References	10	10
Total Points	100	60
Reviewer Signature:		
Review Date:	12/23/15	

# City of Key West

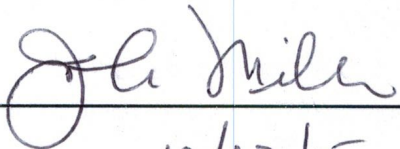
## RFQ #16-003 REQUEST FOR PROPOSALS - GRANT WRITING SERVICES

Proposal Due Date: December 9, 2015

John Miller - Public Member

### SELECTION CRITERIA MATRIX

FIRM: Langton Associates / In Rem

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Langton Associates / In Rem</b>
Professional qualifications of key personnel	25	20
Program approach	25	20
Familiarity with local area	10	10
Cost proposal and pricing methodology	30	25
Subtotal	90	75
References	10	10
Total Points	100	85
Reviewer Signature:		
Review Date:	12/23/15	



# City of Key West

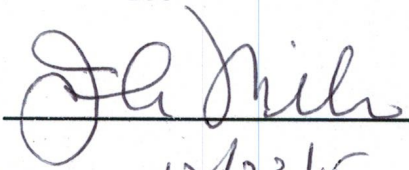
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John Miller - Public Member

### SELECTION CRITERIA MATRIX

FIRM: Thomas Miller & Associates

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Firm Name:		<b>Thomas Miller &amp; Associates</b>
Professional qualifications of key personnel	25	10
Program approach	25	15
Familiarity with local area	10	0
Cost proposal and pricing methodology	30	10
Subtotal	90	35
References	10	10
Total Points	100	45
Reviewer Signature:		
Review Date:	12/23/15	