





**KWB Rent & Gross Sales Comparison Report  
2000-2018**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Months To Year End	Avg.
<b>CPI - All Urban Consumers</b>	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2		2.8	
<b>GOOD DAY ON A HAPPY PLANET</b> 907 Caroline Street 975 SF																								
<b>GROSS SALES</b>															\$201,736.07 (*)	\$24,830.27	\$147,903.20	\$276,520.44	\$140,293.74	\$275,324.23	\$277,164.29	\$152,015.49	12	NA
Percent Change Over Prior Year															NA	11.45%	-26.80%	37.07%	-30.46%	36.48%	37.39%	-24.65%		
Annual Base Rent (July - June)															\$23,559.72	\$24,079.08	\$24,079.08	\$24,271.80	\$24,684.36	\$34,115.00	\$34,773.26	\$35,295.00		
Base Rent per SF															\$24.16	\$24.70	\$24.70	\$24.89	\$25.32	\$35.00	\$35.66	\$36.20		
Percentage Rent Paid															\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
<b>Total Rent as % of Sales</b>															<b>11.68%</b>	<b>10.71%</b>	<b>16.28%</b>	<b>8.78%</b>	<b>17.59%</b>	<b>12.39%</b>	<b>12.55%</b>	<b>23.22%</b>		<b>23.72%</b>
<b>SCHONER WHARF BAR</b> 202R William Street 8,872 SF																								
<b>GROSS SALES</b>	\$2,144,975.66	\$2,711,314.35	\$2,943,592.70	\$3,311,161.51	\$3,631,672.82	\$3,559,688.00	\$3,631,467.93	\$3,753,666.59	\$3,811,182.91	\$3,744,990.58	\$4,220,754.70	\$4,747,081.17	\$5,100,967.67	\$4,987,676.18	\$4,671,897.71	\$5,051,225.95	\$5,020,237.15	5,137,209.75	\$5,069,394.28	\$5,361,087.77	\$4,752,855.73	\$2,522,757.42	7	
Percent Change Over Prior Year	NA	26.40%	8.57%	12.49%	9.68%	-1.98%	2.02%	3.36%	1.53%	-1.74%	12.70%	12.47%	-2.22%	-6.33%	8.12%	-0.61%	2.33%	-1.32%	5.75%	-11.35%	TBD		6.28%	
Annual Base Rent (Oct. - Sept.)	\$87,609.96	\$87,611.76	\$95,718.00	\$100,074.24	\$104,656.92	\$109,464.96	\$230,672.04	\$242,205.60	\$254,314.80	\$267,031.68	\$280,383.24	\$294,402.48	\$309,122.52	\$318,396.24	\$321,580.20	\$327,701.16	\$338,169.72	\$344,933.04	\$353,556.48	\$359,920.44	\$364,239.48	\$411,051.00		\$40.32
Base Rent per SF	\$43.46	\$43.46	\$47.48	\$49.64	\$51.91	\$54.30	\$26.00	\$27.30	\$28.66	\$30.10	\$31.60	\$33.18	\$34.84	\$35.89	\$36.25	\$36.25	\$38.12	\$38.88	\$39.85	\$40.57	\$41.05	\$50.00		
Percentage Rent Paid	\$60,317.76	\$60,317.29	\$76,098.62	\$94,011.76	\$108,435.40	\$100,046.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
<b>Total Rent as % of Sales</b>	<b>6.90%</b>	<b>5.46%</b>	<b>5.84%</b>	<b>5.86%</b>	<b>5.87%</b>	<b>5.89%</b>	<b>6.35%</b>	<b>6.45%</b>	<b>6.67%</b>	<b>7.13%</b>	<b>6.64%</b>	<b>6.20%</b>	<b>6.06%</b>	<b>6.38%</b>	<b>6.88%</b>	<b>6.37%</b>	<b>6.53%</b>	<b>6.58%</b>	<b>6.80%</b>	<b>6.99%</b>	<b>7.57%</b>	<b>TBD</b>		<b>7.13%</b>
<b>TURTLE KRAALS</b> 3 Lands End Village 12,387 SF																								
<b>GROSS SALES</b>	\$3,290,479.96	\$3,591,844.26	\$3,669,336.07	\$3,865,640.84	\$4,000,214.80	\$3,784,782.64	\$3,373,059.25	\$3,444,238.96	\$2,992,894.67	\$3,204,753.63	\$2,431,171.36	\$2,811,990.18	\$2,883,637.19	\$2,797,003.92	\$3,132,472.00	\$2,800,490.93	\$2,802,454.00	\$2,721,886.71	\$2,596,676.47	\$3,029,504.47	\$2,923,916.21	\$5,471.25	0	-0.58%
Percent Change Over Prior Year	NA	9.16%	2.16%	5.35%	3.48%	-5.39%	-10.88%	2.11%	-13.10%	-26.33%	10.27%	15.66%	2.55%	-3.00%	-11.99%	-0.60%	2.93%	-5.97%	4.60%	16.67%	-3.49%			
Annual Base Rent (Apr. - Mar.)	\$97,467.36	\$97,467.36	\$97,467.36	\$97,467.36	\$193,014.00	\$196,671.72	\$202,578.00	\$209,465.76	\$213,864.48	\$223,050.84	\$223,050.84	\$228,191.04	\$229,194.00	\$235,382.28	\$235,382.28	\$246,080.28	\$242,431.68	\$371,610.00	\$379,785.48	\$389,280.00	\$397,065.60	\$398,256.84		\$25.94
Base Rent per SF	\$22.78	\$22.78	\$22.78	\$22.78	\$45.97	\$47.35	\$21.27	\$21.72	\$22.65	\$22.65	\$22.65	\$23.18	\$23.18	\$23.18	\$23.18	\$23.18	\$23.18	\$30.66	\$31.43	\$32.06	\$32.15	\$32.15		
Percentage Rent Paid	\$72,085.90	\$76,488.99	\$85,999.45	\$95,546.60	\$7,092.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
<b>Total Rent as % of Sales</b>	<b>5.15%</b>	<b>4.84%</b>	<b>5.00%</b>	<b>4.99%</b>	<b>5.00%</b>	<b>5.20%</b>	<b>6.01%</b>	<b>6.08%</b>	<b>7.15%</b>	<b>10.12%</b>	<b>9.17%</b>	<b>8.11%</b>	<b>7.95%</b>	<b>8.42%</b>	<b>7.51%</b>	<b>8.79%</b>	<b>8.41%</b>	<b>13.65%</b>	<b>14.63%</b>	<b>12.85%</b>	<b>13.58%</b>	<b>7279.08%</b>		<b>7.74%</b>
<b>WATERFRONT BREWERY</b> 201 William Street 18,942 SF																								
<b>GROSS SALES</b>																								
Percent Change Over Prior Year																								
Annual Base Rent (Aug. - July)																								
Base Rent per SF																								
Percentage Rent Paid																								
<b>Total Rent as % of Sales</b>																								
<b>YOURS &amp; MAYAN</b> Lazy Way, Units A, A-1, B 472 SF																								
<b>GROSS SALES</b>																								
Percent Change Over Prior Year																								
Annual Base Rent (Mar. - Feb.)																								
Base Rent per SF																								
Percentage Rent Paid																								
<b>Total Rent as % of Sales</b>																								

(\*) Less than 12 months

TBD - To be determined