Proposal
in Response to

City of Key West
RFP # 08-015
Disaster Response

3126 Flagler Avenue

Key West, Florida 33040

Contact Person: Gail Hanscom
gail.hanscom@ceresenv.com

September 29, 2015

6968 Professional Parkway East
Sarasota, Florida 34240
Tel. (800) 218-4424
Fax (866) 228-5636

CERES ENVIRONMENTAL

September 16, 2015

City of Key West
City Clerk
3126 Flagler Avenue
Key West, Florida 33040

RE: **RFP # 08-015, Disaster Response**
Due: September 29, 2015 at 3:00 PM ET

Dear Evaluation Panel Members:

We are pleased to submit the enclosed proposal for the **City of Key West RFP # 08-015, Disaster Response.** Ceres Environmental Services, Inc. is an experienced disaster recovery and Government contracting firm capable of providing personnel, equipment and resources to rapidly and efficiently respond to a disaster recovery event. Our services include debris removal and segregation, demolition and hazardous material management, debris reduction and site management, and the collection/generation of FEMA-required project documentation.

In 2008, Ceres received an **"Outstanding"** performance review from the U.S. Army Corps of Engineers for our work in Louisiana following Hurricane Katrina. We are confident that if Ceres is selected for an event response based on this proposal, you will also find our services to be exemplary. We have a long list of satisfied clients and would be pleased to serve your community as well.

Our corporate office in Sarasota, FL provides an excellent location from which to manage our post-disaster work in Key West. Other permanent offices for Ceres Environmental Services, Inc. give us good geographical dispersion. Those offices are located in Houston, TX and Brooklyn Park, MN. Additionally, Ceres has equipment storage facilities at Houston, TX.

Company Officers David A. McIntyre, Owner and President; Steve Johnson, Corporate Secretary; and David Preus, Senior Vice President have signature authority to bind the company and can all be reached by calling Ceres' toll free number 1-800-218-4424.

We look forward to the opportunity to be your supplier of disaster recovery services.

Sincerely,

David A. Preus
Senior Vice President
Ceres Environmental Services, Inc.

Enc.

Ceres Environmental Services Facts and Highlights

- **Ceres Environmental Services, Inc. has never defaulted on a contract or failed to complete any work awarded.**

- **No client of Ceres has been denied reimbursement for work Ceres has performed**. Ceres' professional staff assists our local clients, upon request, with their preparation and submission of project worksheets for FEMA and other federal agencies.

- It is Ceres' policy and practice to utilize qualified local small, woman-owned, and minority business enterprises to the maximum extent practicable in full compliance with 44 CFR 206.10.

- Founded in 1976 and incorporated in 1995, Ceres has provided emergency management and other services for 39 years to government entities including the United States Government and various states, counties and municipalities throughout the U.S. and its possessions overseas.

- Exemplary Performance on over $1.7 billion dollars of Emergency Debris Management contracts awarded by various government agencies within the past 23 years and over over 100 FEMA-funded contracts.

- Ceres responded to the Midwestern flooding and Hurricanes Dolly, Gustav and Ike during 2008 and fulfilled all obligations for nine separate contracts, seven of which were performed simultaneously.

- Performed simultaneously Hurricanes Katrina, Rita, and Wilma recovery operations in three states throughout 44 counties and parishes.

- During Hurricane Katrina recovery, 45,000 cubic yards of debris were hauled on the first day of operations and up to 200,000 cubic yards daily after that. Over 13 million cubic yards were hauled and processed.

- Performed over 40,000 Right of Entry (ROE) work orders for "Blue Roof" repairs for the U.S. Army Corps of Engineers on five contracts, with concurrent operations in over 30 counties.

- Recipient of the "Million Work Hours Award" for our superb safety record on the Katrina Debris project for the U.S. Army Corps of Engineers.

- Ceres was recognized by the *Naval Facilities Engineering Command* as one of their finest contractors. The range of our services provide under this multiyear Multiple Award Contract included Demolition, Minor Construction, Site work, Utilities, and Architecture and Engineering.

- Ceres bonded emergency contracts with a total value of $517 million in 2005-2006 and USACE Emergency Response Contracts in FL totaling $52 million for 2004.

- Recipient of the Minnesota Governor's Certificate of Commendation for Tree Waste Recycling.

- In order to speed response, Ceres maintains a rapid-response deployment facility in Sarasota, Florida, as well as an equipment facility in Bonifay, Florida. Additional equipment is stored in Kenner, LA and Houston, TX.

- No Regulatory or License Agency Sanctions have been imposed on Ceres Environmental Services, Inc. or any of its principals.

- Federal Employer Identification Number 41-1816075

- Florida General Contractor's License CGC1508764

Acronyms and Abbreviations Used in the Proposal	
Abbreviation	**Meaning**
AAR	After Action Report
ACM	Asbestos-Containing Material
C&D	Construction and Demolition Waste
CAR	Corrective Action Report
CYD	Cubic Yard
DMS	Debris Management Site
EOC	Emergency Operations Center
FDOT	Florida Department of Transportation
FEMA	Federal Emergency Management Agency
HBCU	Historically Black Colleges and Universities
HHW	Household Hazardous Waste
HTW	Hazardous or Toxic Waste
HUB	Historically Underutilized Business Zones
ICS	Incident Command System
IW	Industrial Waste
MI	Minority Institutions
MRE	Meals Ready to Eat
MUTCD	Manual of Uniform Traffic Control Devices
NIMS	National Incident Management System
NSC	National Safety Council
NTP	Notice to Proceed
OSHA	Occupational Safety and Health Agency
PAC	Public Assistance Coordination
PDA	Preliminary Damage Assessment
PIA	Post Incident Analysis
PM	Project or Program Manager
POL	Petroleum, Oil, & Lubricants
PPE	Personal Protective Equipment
PW	Project Worksheet
QC	Quality Control
RACM	Regulated Asbestos-Containing Material
ROE	Right of Entry
ROW	Right-of-Way
SB	Small Business
SDB	Small Disadvantaged Business
SDVO	Service Disabled Veteran-Owned Business
TBD	To Be Determined
TDSRS	Temporary Debris Storage and Reduction Site
USACE	U.S. Army Corps of Engineers
VO	Veteran-Owned Small Business
WOSB	Women-Owned Small Business

Table of Contents
RFP # 08-015, Disaster Response

Table of Contents (cont.)

ATTACHMENT A

DISASTER RESPONSE SERVICES

UNIT PRICE PROPOSAL FORM

Proposal costs are inclusive of all related expenses including, but not limited to, contract administration, technical assistance to the City, personnel training and certification, TDMS management, services for security, safety and traffic management, and associated actions necessary for implementation of debris management operations by the Contractor as defined in the Contract.

PROPOSAL FROM:
Company: Ceres Environmental Services, Inc.

Address: 6968 Professional Parkway East

Sarasota, FL 34240

Phone/Fax: phone (800) 218 - 4424 / fax (866) 228 - 5636

To furnish all materials, equipment and labor and to perform all work in accordance with the Contract Documents for: **Disaster Response Services, Provider RFP No.08-015**, located at various locations within CITY OF KEY WEST, Florida.

To: CITY OF KEY WEST
ATTN: CITY CLERK
3126 Flagler Ave.
Key West, FL 33040

1.0 The undersigned Proposer proposes and agrees, if this Proposal is accepted, to enter into a Contract with City in substantially the form as the Sample Contract included in the RFP Documents to perform all Work and any Additional Services as specified or indicated in the RFP Documents at the unit prices and within the times indicated in this Proposal and in accordance with the other terms and conditions of the RFP Documents.

2.0 Proposer accepts all of the terms and conditions of the RFP and Instructions to Proposers, including without limitation those dealing with the disposition of RFP security. The Proposal will remain subject to acceptance for 90 days after the RFP opening, or for such longer period of time that Proposer may agree to in writing upon request of City.

3.0 In submitting this Proposal, Proposer represents, as set forth in the Contract, that:

A. Proposer has examined and carefully studied the RFP Documents, the other related data identified in the RFP Documents, and the following Addenda, receipt of all, which is hereby acknowledged.

Addendum No.	Addendum Date
1	7/31/15*
2	8/12/15*
3	8/31/15*

* Date of receipt; Addenda not dated.

B. Proposer has visited the Site and become familiar with and is satisfied as to the general, local and Site conditions that may affect cost, progress, and performance of the Work.

C. Proposer is familiar with and is satisfied as to all federal, state and local Laws and Regulations that may affect cost, progress and performance of the Work.

D. Proposer has correlated the information known to Proposer, including location of City in relation to any proposed final disposal sites, information and observations for City's Debris Separation/Reduction and Temporary Debris Management Sites obtained from visits to the Site, any reports and drawings identified in the RFP Documents, and all additional examinations, investigations, and data provided with the RFP Documents.

E. Proposer has given the City written notice of all conflicts, errors, ambiguities, or discrepancies that Proposer has discovered in the RFP Documents, and the written resolution thereof by the City is acceptable to Proposer.

F. The RFP Documents are generally sufficient to indicate and convey understanding of all terms and conditions for the performance of the Work for which this RFP is submitted.

4.0 Proposer further represents that this Proposal is genuine and not made in the interest of or on behalf of any undisclosed individual or entity and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; Proposer has not directly or indirectly induced or solicited any other Proposer to submit a false Proposal; Proposer has not solicited or induced any individual or entity to refrain from bidding; and

Proposer has not sought by collusion to obtain for itself any advantage over any other Proposer or over City.

5.0 Proposer acknowledges that there are no quantities guaranteed, and Unit Cost information is solely for the purpose of comparison of Proposals, and final payment for all Unit Price Proposal items will be based on actual services provided, determined as provided in the Contract Documents.

6.0 Proposer acknowledges that all unit costs include any necessary insurance and bonds.

7.0 The Proposer accepts all liability for improper disposal of solid waste, including debris, construction and demolition debris, hazardous waste, chipping or mulching, infectious waste, white goods disposal, and recycling.

TABLE A- Time and Materials

SEE ATTACHED TABLE A FROM ADDENDUM 2

Heavy Equipment	Size or Type	U/M	Unit Price
			Operators Included
Skid Steer Loader	Bobcat	Hour	
Backhoe	Cat 416	Hour	
Wheel Loaders	Cat950	Hour	
Wheel Loaders	Cat 966	Hour	
Wheel Loaders	Cat 980	Hour	
Tracked Loaders	Cat 955	Hour	
Towed Loader w/ Tractor	Prentice 210	Hour	
Self-Loading Knuckle boom Truck	25-35 CY Body	Hour	
Self-Loading Knuckle boom Truck	35-45 CY Body	Hour	
Dozer	Cat D4	Hour	
Dozer	Cat D5	Hour	
Dozer	Cat D6	Hour	
Dozer	Cat D7	Hour	
Dozer	Cat D8	Hour	
Excavators	Cat 320	Hour	
Excavators	Cat 325	Hour	
Excavators	Cat330	Hour	
Tractor w/ Box Blade	80 Hp	Hour	
Motor Grader	Cat 120G	Hour	
Crane	30 Ton	Hour	
Bucket Truck	Up to 50' reach	Hour	
Bucket Truck	50' to 75' reach	Hour	
Trash Transfer Trailer w/ Tractor	110 yard	Hour	
Street Sweeper	Vacuum Type	Hour	
Water Truck	2000 gallon	Hour	
Stump Grinder	Vermeer 252	Hour	
Chipper w/ 2 man crew	Morbark Storm	Hour	
12-Foot Tub Grinder	Morbark 1200	Hour	
13-Foot Tub Grinder	Morbark 1300	Hour	

ADDENDUM NO. 2

RFP 08-015

Disaster Response Services

City Of Key West

To All Proposers:

The following changes are hereby made a part of RFP 08-015 Disaster Response Services, as fully and as completely as if the same were fully set forth therein:

Table A - DEBRIS COLLECTION AND REDUCTION SERVICES

TABLE A- Time and Materials

Operators Included		**One Hour Each**	**Dollars**
Skid Steer Loader	Bobcat	Hour	$85.00
Backhoe	Cat 416	Hour	$135.00
Wheel Loaders	Cat 950	Hour	$148.00
Wheel Loaders	Cat 966	Hour	$158.00
Wheel Loaders	Cat 980	Hour	$170.00
Tracked Loaders	Cat 955	Hour	$170.00
Towed Loader w/ Tractor	Prentice 210	Hour	$145.00
Self-Loading Knuckle boom Truck	25-35 CY Body	Hour	$178.00
Self-Loading Knuckle boom Truck	35-45 CY Body	Hour	$190.00
Dozer	Cat D4	Hour	$120.00
Dozer	Cat D5	Hour	$130.00
Dozer	Cat D6	Hour	$140.00
Dozer	Cat D7	Hour	$150.00
Dozer	Cat D8	Hour	$170.00
Excavators	Cat 320	Hour	$160.00
Excavators	Cat 325	Hour	$170.00
Excavators	Cat 330	Hour	$180.00

Tractor w/ Box Blade	80 Hp	Hour	$82.00
Motor Grader	Cat 120G	Hour	$135.00
Crane	30 Ton	Hour	$210.00
Bucket Truck	Up to 50' reach	Hour	$198.00
Bucket Truck	50' to 75' reach	Hour	$218.00
Trash Transfer Trailer w/ Tractor	110 yard	Hour	$115.00
Street Sweeper	Vacuum Type	Hour	$87.00
Water Truck	2000 gallon	Hour	$92.00
Stump Grinder	Vermeer 252	Hour	$78.00
Chipper w/ 2 man crew	Morbark Storm	Hour	$125.00
12-Foot Tub Grinder	Morbark 1200	Hour	$350.00
13-Foot Tub Grinder	Morbark 1300	Hour	$390.00
Equipment Transport w/ Tractor	50 Ton	Hour	$105.00
Truck Mounted Winch		Hour	$65.00
Personnel	**Size or Type**	**Total Hours**	**Dollars**
Superintendent w/ Pickup Truck	Individual	280	$65.00
Supervisor w/ Pickup Truck	Individual	280	$62.00
Safety or QC Manager w/ Pickup Truck	Individual	280	$62.00
Mechanic w/ Truck and Tools	Individual	280	$48.00
Climber w/ Gear	Individual	280	$48.00
Operator w/ Chainsaw	Individual	1960	$38.00
Laborer w/ Tools	Individual	1960	$34.00
Traffic Control Personnel	Individual	1960	$34.00
Ticket Writers	Individual	1960	$31.00
Clerical	Individual	280	$31.00
Administrative Assistants	Individual	280	$31.00
Total for all Personnel			$484.00

Table B – DEBRIS COLLECTION AND REDUCTION SERVICES

DESCRIPTION OF SERVICES	**UNIT OF MEASURE**	**UNIT**	
	NUMBER OF UNITS	**PRICE**	
Collection and Processing	Volume	**Dollars**	
Vegetative Debris (not including seaweed) Collection	Per Cubic Yard/140,000	$10.98	$1,537,200.00
Vegetative Debris (seaweed only) Collection	Per Cubic Yard/6,000	$10.98	$65,880.00
Construction and Demolition Debris Collection	Per Cubic Yard/48,000	$11.98	$575,040.00

White Goods Collection	Each/1000	$42.00	$42,000.00
Mixed Debris Collection	Per Cubic Yard/6000	$11.98	$71,880.00
TDMS Management, Processing and Loading	Per Cubic Yard/200,000	$3.18	$636,000.00
Sand Screening and Placement (Tumble Type Sand Sifter)	Per Cubic Yard/100	$23.48	$2,348.00
CFC Removal from Compressors	Each/100	$40.00	$4,000.00
Hazardous Waste Collection and Disposal	55 Gallon Drum/5	$450.00	$2,250.00
Hauling for Final Disposal	NOTE: Yardage is based on tickets from the haul-in	**Dollars**	
Hauling from TDMS to Final Disposal Site <200 Miles	Per Cubic Yard/200,000	$3.04	$608,000.00
Dead Animal Carcass Hauling and Disposal	Per Pound/50	$2.98	$149.00
Tree Debris Removal		**Dollars**	
Hangers Removal	Per Tree/100	$98.00	$9,800.00
Hazardous Tree Removal (Leaners)	Per Tree/100	$150.00	$15,000.00
<12" to 24"	Per Tree/100	$350.00	$35,000.00
>25" to 48"	Per Tree/10	$800.00	$8,000.00
>49" to 72"	Per Tree/10	$1,200.00	$12,000.00
> 72"/	Per Tree/10	$1,400.00	$14,000.00
Hazardous Stump Removal (Ground Not Less Than 8"		**Dollars**	
<6" to 12"	Per Stump/100	$50.00	$5,000.00
>13" to 24"	Per Stump/100	$90.00	$9,000.00
>25" to 48"	Per Stump/10	$750.00	$7,500.00
>49" to 72"	Per Stump/10	$1,100.00	$11,000.00
> 72"	Per Stump/10	$1,250.00	$12,500.00
Stump Backfill	Per Hole/200	$125.00	$25,000.00

Miscellaneous Services		**Dollars**	
Demolition of Structures Wood Structures	Per Square Foot/10,000	$3.42	$34,200.00
Demolition of Concrete Structures	Per Square Foot/10,000	$3.92	$39,200.00
Video Record of pre-and post-TDMS site	Each/6	$500.00	$3,000.00
Phase I Environmental Audit	Each/1	$1,800.00	$1,800.00
TDMS Site Restoration Grading	Per Square Yard/50,000	$0.24	$12,000.00
Topsoil TDMS Site Restoration	Per Cubic Yard/5000	$1.98	$9,900.00
Sod TDMS Site Restoration	Per Square Yard/50,000	$0.11	$5,500.00
Debris Removal from Canals and Waterways	Per Cubic Yard/20	$88.90	$1,778.00
Restoration of Canal Banks and Slopes	Per Liner Foot/1500	$19.75	$29,625.00
Sod Restoration of Canal banks and Slopes	Per Square Yard/50,000	$1.80	$90,000.00
Fire Suppression Support	Each Unit/7	$1,000.00	$7,000.00
Motor Vehicles Removal Towing (from right of way)	Each/1000	$215.00	$215,000.00
Motor Vehicles Removal (from canal) Including Towing to	Each/100	$550.00	$55,000.00
Boat Removal (from right-of-way) Including Towing to TDMS	Linear Foot/1000	$300.00	$300,000.00
Emergency Potable Bottled Water (Pallet of .5	Cost Per Case/1000	$12.00	$12,000.00
Emergency Delivery of Ice (Full Truck Load 10 lbs bags)	Cost Per Truck Load/5	$2,400.00	$12,000.00
Mobile Kitchen Facility to provide 10-100 meals per day	Each Unit/week	$25,000.00	$25,000.00
Mobile Kitchen Facility to provide 101-200 meals per day	Each Unit/week	$38,500.00	$38,500.00
Mobile Kitchen Facility to provide 201-300 meals per day	Each Unit/week	$50,000.00	$50,000.00
Mobile Kitchen Facility to provide 301-400 meals per day	Each Unit/week	$62,500.00	$62,500.00
Mobile Laundry Facility	Each Unit/week	$30,000.00	$30,000.00
Mobile Restroom/Shower Facility	Each Unit/week	$35,000.00	$35,000.00

Mobile Fueling Facility	Each Unit/week, with mark-up per gallon	$2500 / 12%	
Mobile Satellite Communications Facility	Each Unit/week	$10,000.00	$10,000.00
Mobile Automated Ticket Issue and Tracking System	Each Unit/1	$5,000.00	$5,000.00
(Hail Pass or Equivalent)			
Emergency Portable Power Generators per Week		**Dollars**	
>25KW	Each Unit/10	$472.62	$4,726.22
>50 KW	Each Unit/10	$1,025.85	$10,258.48
>100KW	Each Unit/5	$1,480.86	$7,404.32
>250KW	Each Unit/5	$3,243.43	$16,217.15
>500KW	Each Unit/1	$6,337.20	$6,337.20
Portable Dewater Pump 6"	Each Unit/1	$82.00	$82.00
Manhole and Catch Basin Cleaning	Each Catch Basin/1	$450.00	$450.00
Storm Drain Piping Cleaning	Per Linear Foot/1000	$21.00	$21,000.00

Note: The prices provided for generators and pumps are base rental rates on a per day basis for the lowest generator provided in the line item. For example, the price for >500KW generator is the daily rate for a 500KW generator. If the City requests a larger generator such as a 1500KW generator, this is subject to a different price and mulitple cost variables change.

1. Regarding the requirement on RFP p 12, "20.0 MAINTENANCE OF TRAFFIC- To be qualified, at least one person on the Contractor's staff must be trained and certified for State of Florida MOT design. This person must be on site at all times to assure proper MOT design is being met by the Contractor's crews." Will a third party contractor be permitted to meet this requirement?
   Yes

2. Hazardous Tree Removal: FEMA 325, Public Assistance Debris Management Guide allows for the eligible removal of Hazardous Trees with a minimum diameter of 6 inches or greater measured at Diameter Breast Height (DBH), 4.5 feet above ground. Would the City consider adding an additional Hazardous Tree size category of 6 inch to 12 inch diameter?
   No

3. Hazardous Stump Removal: FEMA 325, Public Assistance Debris Management Guide, Appendix G-FEMA Policies and Factsheets, DAP9523.11-Hazardous Stump Extraction and Removal Eligibility indicates that only stumps that have a diameter greater than 24 inches measured 2 feet above ground to be eligible for reimbursement. Is the contractor to assume that stumps 24 inch in diameter or less will be required to be ground a minimal of 8 inches below the surface of

Portable Dewater Pump 6"	Each Unit
Manhole and Catch Basin Cleaning	Each Catch Basin
Storm Drain Piping Cleaning	Per Linear Foot

CONFIRMATION SIGNATURE OF UNIT PRICE PROPOSAL INFORMATION

David A. Preus
Name of Proposer

Signature of Proposer

Senior Vice President
Title

8.0 Proposer's Information:

The PROPOSER states that he is an experienced CONTRACTOR and has completed similar Work within the last five years. This information has been provided on Attachment D- Contractor's Qualifications Statement.

9.0 Proposer accepts the provisions of the Sample Contract.

10.0 The Proposer is familiar with the terms used in this RFP and the meanings indicated.

Proposal submitted on September 29, 2015

State Contractor License No. CGC1508764. (If applicable)

License Type: General Contractor

If Proposer is:

An Individual

Name (typed or printed): _____

By: _____(SEAL)

(Individual's signature)

Doing business as: _____

Business address: ----------

Phone No.:_____FAX No.:_____

A Partnership

Partnership Name: ---------- --- ----------(SEAL)

By: _____

(Signature of general partner- attach evidence of authority to sign)

Name (typed or printed):----------

Business address: — ---------- ---------

_____

Phone No.: ---------- FAX No.: ----------

A Corporation

Corporation Name: Ceres Environmental Services, Inc. (SEAL)

NO SEAL

State of Incorporation: MN

Type (General Business, Professional, Service, Limited Liability): Corporation

By: David A. Preus

(Signature – attach evidence of authority to sign)

Name (typed or printed): David A. Preus

Title: Senior Vice President

NO SEAL
(CORPORATE SEAL)

Attest: Steven M. Johnson

(Signature of Corporate Secretary)

Business address: 6968 Professional Parkway East, Sarasota, FL 34240 (Local)
3825 85th Avenue North, Brooklyn Park, MN 55443 (Corporate)

Phone Number (800) 218-4424 Fax Number (866) 228-5636

Date of Qualification do business is: June 19, 1996

JOINT WRITTEN ACTION OF THE BOARD OF DIRECTORS AND SHAREHOLDERS OF CERES ENVIRONMENTAL SERVICES, INC.

The undersigned, being the sole member of the Board of Directors and the sole shareholder of Ceres Environmental Services, Inc., a Minnesota corporation (the "Corporation"), does hereby adopt the following resolution in writing effective as of the 6th day of May, 2013:

WHEREAS, the Corporation desires to appoint David Preus to the Corporate Officer position of Vice President. The Vice President will report to, and be subordinate to, and is required to act in the best interest of the Corporation under the direction and supervision of the President.

NOW, THEREFORE, IN CONSIDERATION OF THE FOREGOING, BE IT:

RESOLVED, that David Preus is appointed to the Corporate Officer position of Vice President.

IN WITNESS WHEREOF, the undersigned Board of Directors and Shareholders have set their hands effective as of the day first written above.

David McIntyre
Sole Director and Sole Shareholder
Ceres Environmental Services, Inc.

Steven M. Johnson
Secretary of Corporation
Ceres Environmental Services, Inc.

ATTACHMENT B
SAMPLE LOAD TICKET

PROPOSER TO PROVIDE SAMPLE

Please see attached.

ATTACHMENT B – SAMPLE CERES FORMS

LOAD TICKET		
TICKET NO.		
CONTRACT NO.		
CONTRACTOR		
DATE		
DEBRIS QUANTITY		
Truck No.	Capacity (CY)	
Load Size (CY)	Tons	
Truck Driver		
DEBRIS CLASSIFICATION		
	Burnable	
	Non-Burnable	
	Mixed	
	Other	
LOCATION		
Zone/Section	Dumpsite	
	Time	Inspector
Loading		
Dumping		
21		
22		
CERES Environmental	Original : Contract Owner Yellow : Driver Pink : Ceres Gold : Other Green : Customer	

This is the Ceres Load Ticket. In use, the Ticket Number is preprinted. This form is generally scanned at the job site and electronically transmitted to an office outside the disaster area for data entry. The form's five copies are color coded to minimize confusion.

TRUCK CERTIFICATION FORM

General Information

Applicant: _____ Monitor: _____

Contractor: _____ Date: _____

Measurement Location: _____ County: _____

Declaration Number: _____

Truck Information

Make	Year	Color	License

Truck Measurements

Performed By: _____ Date: _____

Volume Calculated By: _____ Date: _____

Both Checked by: _____ Date: _____

Driver Information

Name: _____

Address: _____

Phone Number: _____

Owner Information

Name: _____

Address: _____

Phone Number: _____

Truck Identification

Truck Capacity

Photo

(See reverse for calculation worksheet)

TRUCK CERTIFICATION FORM

DUMP TRUCK

Measurements

Truck Measurements — Length (L) = ____ Width (W) ft = ____ Height (H) ft = ____

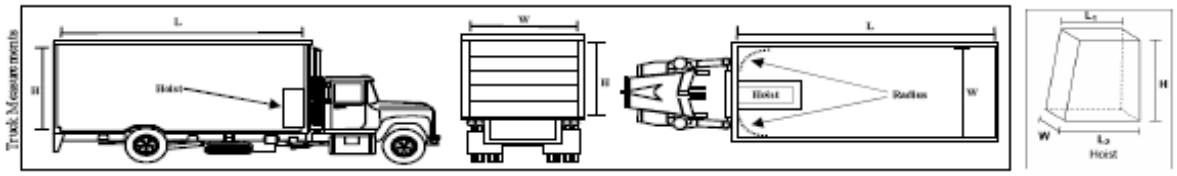
Hoist Measurement — Length$_1$ (L_1) ft = ____ Length$_2$ (L_2) ft = ____ WidthH (W_H) ft = ____ Height$_H$ (H_H) ft = ____

Radius — Radius ft = ____ Height (H) = ____

Calculations

Bed Volume (Basic)	(LxWxH)/27 =	+	cyd
Hoist Volume	$((L1+L2/2) \times W_H \times H_H)/27$ =	-	cyd
Radius Volume	$(3.14xR^2xH)/27$ =	-	cyd
	Total =		cyd

Cubic Yards



EXTRA TRAILER

Measurements

Truck Measurements (Basic) — Length (L) = ____ Width (W) ft = ____ Height (H) ft = ____

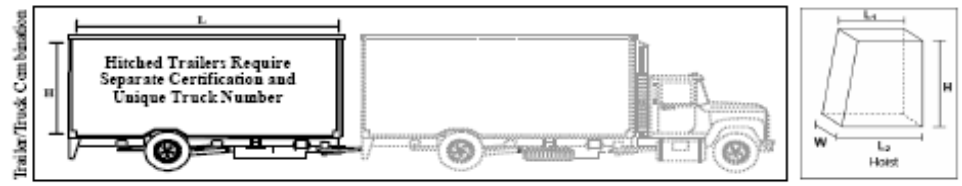
Hoist Measurement — Length$_1$ (L_1) ft = ____ Length$_2$ (L_2) ft = ____ WidthH (W_H) ft = ____ Height$_H$ (H_H) ft = ____

Radius — Radius ft = ____ Height (H) = ____

Calculations

Bed Volume (Basic)	(LxWxH)/27 =	+	cyd
Hoist Volume	$((L_1+L_2/2) \times W_H \times H_H)$ =	-	cyd
Radius Volume	$(3.14xR^2xH)/27$ =	-	cyd
	Total =		cyd

Cubic Yards



ROUND BOTTOM TRUCK

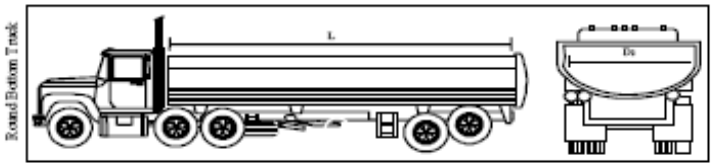
Measurements

Truck Measurements — Length (L) ft = ____ Diameter (D) ft = ____

Calculations

Approx. Volume $(3.14 \times (D/2)^2 \times L) /27$ = ____ cyd (round bottom portion only)

Cubic Yards



CERES ENVIRONMENTAL

877-STORM12

TRUCK NO.
CUBIC YARDS

FORM 1-1005
02/02/07

TRUCK LOG, SINGLE DAILY

CONTRACT OWNER

CERES ENVIRONMENTAL SERVICES, INC.

CONTRACTOR

DATE **TRUCK NUMBER** **TOTAL HOURS WORKED TODAY**

MODEL **MFG**

CUBIC YARDS

Load No.	Pickup time	Pickup location	Dump time	Dump location	Material	Eligible? Y / N	CY
NA	Example: 7:00 a.m.	Example: 150 Main St.	Example: 7:48 a.m.	Example: Park St dump	Example: Veg debris	Example Y	Exam.: 55 cy
1							
2							
3							
4							
5							
6							
7							
8							

DRIVER NAME (PRINTED) _____

DRIVER SIGNATURE _____

STREET/ADDRESS OF DAYS LAST LOAD _____

FORM 1-1006
02/02/07

SUMMARY DAILY LOG

CONTRACT OWNER

CERES ENVIRONMENTAL SERVICES, INC.
CONTRACTOR

DATE

Truck No.	Truck size	Truck Start Time	Truck End Time	Working Location	Type of Work	Eligible? Y / N	Total Daily Hours
Exam-ple: 99	Example 55 CY	Example: 7:00 a.m.	Example: 6:00 p.m.	Example: within city limits	Example: load & haul debris		NA
NA	NA	NA	NA	NA	Total this page		

948 Cambridge Drive LaPlace, LA 70068 985-359-3016

Small Motorized Engine (SME) Tracking Form

PICK-UP DATE: _____

	ROE #	ADDRESS	PIECE COUNT: Chain Saws	Weed Eaters	Lawn Mowers	Compressors	Blowers	Other	TOTALS
1									
2									
3									
4									
5									

LIST OTHER _____

CERES QC Signature _____ **DROP-OFF SITE** _____

CONTRACTOR _____ **Signature - DROP-OFF SITE** _____

CONTRACTOR Signature _____ **DROP-OFF DATE** _____

Demo Decomissioning - E-Waste / SME Tracking Form

			PIECE COUNT										
Date	ROE #	ADDRESS	Chain Saws	Lawn Mowers	Weed Eaters	Other	Computers	Monitors	Televisions	Microwaves	Circuit Boards	Other
LIST SME OTHER													
LIST E-WASTE OTHER													

CERES QC Signature _____

CONTRACTOR _____

CONTRACTOR Signature _____

Signature - DROP-OFF SITE _____

DROP-OFF DATE _____

HHW MANAGEMENT PROGRAM

Demo Decomissioning Tracking Form

Pick-Up Date		**START TIME**	
		END TIME	

Drop-Off Date		**EPA Signature**			
Drop-Off Point		**CERES QC Signature**		**Total HHW Count**	

	Address / Location	ROE #	Pesticides, herbicides, fungicides, wood preserv poisons, fertilizers	House Hold Cleaners (Cleaning Products, Bleach, pool chemicals, etc.)	Automotive Products (oil, antifreeze, freon)	Auto. Batteries	Flammables (Kerosene, Gas, Lighter Fluids, Paint thinners, etc.)	House Maintenance (Adhesives, Glues, Furniture strippers, paints, etc.)	Light Bulbs, Ballasts, Thermostats, Mercury Switches,	Others:
1										
2										
3										
4										
5										
6										
7										
8										

Demo Decomissioning - White Goods Tracking Form

Date	ROE #	ADDRESS	Refrigerators	A/Cs	Washer/ Dryers	Ovens / Stoves	Water Heaters	Dishwashers	Water Fountains	Microwaves	Other	

CERES QC Signature _____

REPRESENTATIVE - DROP-OFF SITE _____

CONTRACTOR _____

CONTRACTOR Signature _____

ATTACHMENT C

LIST OF PROPOSER'S EQUIPMENT AND FACILITIES (INCLUDING LOCATION) (List may also be attached.)

QUANTITY	EQUIPMENT	TYPE

Please see attached Equipment List and Ceres Locations Map.

ATTACHMENT C – LIST OF EQUIPMENT RESOURCES

Ceres Environmental Services, Inc. owns more than 500 pieces of its own disaster response equipment with substantially more additional equipment available through our subcontractors. In our 2005 response for the USACE on Hurricane Katrina, Ceres provided more than 7,847 certified placarded vehicles and supporting loading equipment for an 11-parish region in Louisiana. Ceres-owned equipment augments our subcontractors' equipment and provides additional flexibility, direct management control, and higher levels of customer responsiveness and satisfaction.

Company equipment (leased and owned) and personnel allow Ceres to respond to a disaster regardless of the immediate availability of subcontractors. On a 2002 storm debris project for Kansas City, MO, Ceres provided more than 500 pieces of equipment for a project requiring completion of the first pass within 16 days of contract award (the first pass required hauling over 500,000 cubic yards). Ceres successfully met the 16 day first pass deadline and the City Project Manager won an award for his outstanding disaster response performance.

Ceres owns all of the equipment needed for supporting its own personnel in the field, including: mobile living quarters, food supply, large potable water supply tanks and large septic storage systems. These systems save valuable management time in responding to higher category storms. Ceres also has these same systems to provide project-wide support including for Government personnel.

Ceres owns self-contained office trailers including satellite internet connections and satellite phones. Through our established vendor supply chain we can provide rental satellite phone service to our clients. In addition to our fleet of disaster equipment and heavy equipment, our ongoing large construction business provides us with a national network of vendors from whom we can source additional types of heavy equipment for specialty work.

Ceres employs support personnel to maintain owned and leased equipment. Support personnel include (but are not limited to) mechanic helpers, master mechanics, asset/logistics managers and clerical support. Our field support personnel are supplied with mobile service vehicles and parts storage containers that can be strategically located to maximize our effectiveness. In order to keep our fleet in the field we maintain operational records on all equipment leased or owned. Those records are part of an automated preventative maintenance system that includes service records, repair history, spare parts inventory, technical manuals and electronic document capture.

Category	Owned	Description
Light Truck	33	Pickup Trucks, ½ & ¾ Ton Size
Service Truck	6	Mechanic & Oiler Trucks
Self Loader Truck	7	Straight Trucks with Grapple Loader
Bucket Truck	1	Arbor Truck with Boom
Straight Truck	8	Flatbed, Dump & Roll Off Trucks
Semi Tractor	45	Tandem & Tri Axle Tractors
Utility Trailer	9	Car Hauler & Service Trailers
Dump Trailer	18	Dump Trailers
Walking Floor Trailer	9	48' Self Unloading Debris Trailers
Tag Trailer	7	40K# Tag Along Trailer for Self Loader Support
Lowboy Trailer	2	Heavy Equipment Hauler Trailers
Debris Container	18	Assorted Roll Off Containers
ISO Storage Container	49	Portable Shipping/Storage Containers
Inspection Tower	2	Portable Traffic Inspection Tower
Portable Office	5	Portable Self Contained Office
Portable Berthing (R/V)	10	Assorted berthing to house and sleep crew
Wheel Loader	17	Assorted Wheel Loaders with Bucket and/or Grapple
Backhoe Loader	2	Wheel Backhoe Loaders
Skidsteer Loader	8	Assorted Wheel or Track Skidsteer Loaders
Swinger Loader	3	Swinger Loader with Bucket and/or Grapple
Hydraulic Excavator	18	Assorted Tracked Excavators with Bucket and/or Grapple

Category	Owned	Description
Hydraulic Amphibious Excavator	1	Pontoon Flotation Excavator with 50' Reach
Hydraulic Demolition Excavator	2	High Reach Demolition Units
Tracked Dozer	14	Assorted Dozers Straight Blade or 6 Way Blade
Self Propelled Sweeper	2	Wet/Dry Sweeper
Tub Grinder	4	Assorted Sized Tub Grinder for Vegetative Reduction
Horizontal Grinder	2	1 Track Mounted and 1 Trailer Mounted Grinder
Crusher, Jaw Style	2	1 Track mounted crusher unit and 1 skid mounted
Portable Screening Machine	7	Assorted Screening Units for Soils and Aggregates
Portable Material Density Separator	1	Water bath Unit for Separating Materials
Light Plant	5	Assorted 4 Lamp Light Plants, 2 with 20KW Generator
Air Curtain	2	Portable Air Curtain Incinerator Set
Water Pump	8	Portable Water Pumps Sizing from 3" – 6"
Generator Set	12	Assorted Generators Sizing from 6KW to 240KW
Assorted Attachments	285	Buckets, Grapples, Blades, Shears etc… for equipment support
Marine Skimmer Vessel	6	Work Vessel Outfitted for Harbor Cleaning of Debris and Contaminants
Marine Cleaning Equipment	1	Self-powered Beach Cleaner

We recognize that subcontractors are crucial to our ultimate success in a major event. Below is a sampling of important equipment available through subcontractors:

Type of Equipment	Quantity
Air Curtain Burner	585
Bucket Trucks	1,136
Concrete/Rock Crushers	54
Excavator	3,356
Knuckleboom-Prentice-Style-Self-Loader	5,219
Roll Off Trucks	3,955
Skid Steer	7,439
Skid Steer with/Grapple	9,001
Tractor-Trailer End Dump	11,872
Tractor-Trailer Live Bottom	4,078
Truck-Dump-Single Axle	7,973
Truck-Dump-Tandem Axle	15,358
WheelLoader-FrontEnd-4Yard	6,092

ATTACHMENT C – CERES LOCATIONS MAP

The primary mobilization and contract administration headquarters for this project will be our Sarasota, Florida office. Equipment and personnel will be mobilized from the other offices seen as required.

ATTACHMENT D

CONTRACTOR'S QUALIFICATIONS STATEMENT

THIS FORM MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE DEEMED RESPONSIVE. The undersigned guarantees the truth and accuracy of all statements and the answers contained herein.

1. Please describe your company in detail.

Ceres Environmental Services, Inc. is one of the nation's leading disaster recovery contractors, deploying across North America from its permanent disaster response facilities in Florida, Texas and Minnesota. Since its founding in 1976, Ceres has been awarded over 120 FEMA-funded disaster recovery projects across the United States. The U.S. Army Corps of Engineers officially evaluated Ceres' overall performance during the Katrina cleanup as "Outstanding". Ceres was specifically noted for use of local contractors; quality, efficiency and swiftness of performance; and cooperation while managing a changing and evolving work scope.

2. The address of the principal place of business is:

6968 Professional Parkway East, Sarasota, FL 34240

3. Company telephone number, fax number and e-mail addresses:

Tel: (800) 218-4424
Fax: (866) 228-5636
Email: gail.hanscom@ceresenv.com

4. Number of employees:

Ceres currently has more than 60 full-time employees.

5. Number of employees or subcontractors to be assigned to this project (per event) and what is capacity?

TBD based on the size and severity of an event.

6. Company Identification numbers for the Internal Revenue Service:

41-1816075

7. Provide Occupational License Number (and County), if applicable, and expiration date:

FL General Contractor License # CGC1508764

exp: 08/31/16

8. How many years has your organization been in business? Does your organization have a specialty?

Ceres has been in business for more than 39 years. We specialize is debris removal and disaster recovery.

9. What is the last project of this nature or magnitude that you have completed? Please provide project description, reference and cost of work completed.

Owner: Lee County BOCC, MS Project: Tornado Debris Removal and Disposal Services, post event

FEMA DR-4175MS Value: $436,118.02; 65,149 CY Time Frame: May - June 2014

Description: Tornado Debris Removal and Disposal Services related to Spring tornado.

ROW debris collection and disposal.

Point of Contact: Sean P. Thompson, Administrator, 300 West Main Street, Tupelo, MS 38804, phone

(662) 432-2020, fax (622) 432-2021, sthompson@co.lee.ms.us

10. Have you ever failed to complete any work awarded to you? If so, where and why?

Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement.

11. Give names, addresses and telephone numbers of three individuals, corporations, agencies, or institutions for which you have previously performed work. List of ALL disaster response contracts performed in the last 5 years, including customer name, total contract amount and yards removed. Use a separate tab if necessary. Please see attached List of References for contact information on projects that Ceres has performed in the past 5 years. A list of all disaster response contracts performed in the last five years is included in Attachment N Past Experience.

11.1.
Name

Address

Telephone No.

11.2.
Name

Address

Telephone No.

11.3.
Name

Address

Telephone No.

12. List the following information concerning all contracts in progress as of the date of submission of this bid. (In event of co-venture, list the information for all co-ventures.)

Name of Project	Owner	Value	Contracted Completion Date	%of Completion to Date
Please see attached Current Workload.				

13. Has the Proposer or Representative inspected the proposed project site and does the Proposer have a complete plan for performance of disaster response services?

Yes.

14. Provide list of subcontractor(s), the work to be performed and also a list of major materials suppliers for this Project:

The foregoing list of subcontractor(s) may not be amended after award of the contract without the prior written approval of the City Manager.

Please see attached List of Potential Subcontractors.

15. What equipment do you own that is available for the work?

PROVIDE LIST IN ATTACHMENT C

16. What equipment will you purchase for the proposed work?
(Continue list on insert sheet if necessary)

Ceres owns more than 500 pieces of disaster response equipment. Ceres invests heavily in owned equipment because it assures rapid response times, provides additional flexibility and direct management control. Because of its extensive company-owned fleet, Ceres can send equipment and personnel to respond to a disaster regardless of the availability of subcontractors. For a list of Equipment Resources, see the attachment to Attachment C, List of Proposer's Equipment and Facilities.

17. What equipment will you rent for the proposed work?
(Continue list on insert sheet if necessary)

Specialty equipment needed will depend on the nature and severity of the event that hits Key West. If equipment is needed beyond what Ceres owns, Ceres maintains one of the industry's largest networks of pre-screened and fully qualified subcontractors, including local vendors and preferred vendors. Some of these subcontractors provide equipment rental services, so that Ceres has access to any equipment we might need depending on the nature of the proposed work.

18. State the name of your proposed project manager and give details of his or her qualifications and experience in managing similar work.
(Continue list on insert sheet if necessary)

Mr. Chuck Owens will serve as Project Manager. Mr. Owens has extensive experience in debris management; he has been involved in management and supervision of multiple disaster recovery projects since 2005. He manages field activities, such as site set-up, staff supervision, and worksite safety. He is capable of managing multiple projects of varying sizes and has responded to a variety of events such as hurricanes, floods, tornadoes, and snow storms. Mr. Owens will be supported by Operations personnel with exceptional qualifications based on the size and severity on the event. For a full resume for Mr. Owens and other personnel, please see proposal Section 2.2, Key Personnel Resumes.

19. State the true, exact, correct and complete name of the partnership, corporation or trade name under which you do business and the address of the place of business. (If a corporation, state the name of the president and secretary. If a partnership, state the names of all partners. If a trade name, state the names of the individuals who do business under the trade name.)

See below.

19.1 The correct name of the Proposer is:

Ceres Environmental Services, Inc.

19.2 The business is a (Sole Proprietorship) (Partnership) (Corporation).

Corporation

19.3 The names of the corporate officers, or partners, or individuals doing business under a trade name, are as follows:

President, David A. McIntyre

Senior Vice President, David A. Preus

Corporate Secretary, Steven M. Johnson

SUBMITTED BY:

David A. Preus

SIGNATURE

David A. Preus, Senior Vice President

PRINT NAME/ TITLE

STATE OF ~~XXXXXX~~ MN)

) SS.

COUNTY OF Hennepin)

The foregoing instrument was acknowledged before me this 21st day of September 2015, by David A. Preus who is personally known to me or who has produced ———————————— -as identification and who did/did not take an oath.

WITNESS my hand and official seal, this 21st day of Sept, 2015.

(NOTARY SEAL)

DEBORAH LYNN MCINNIS
Notary Public-Minnesota
My Comm. Expires Jan. 31, 2019

Deborah McInnis

(Signature of person taking acknowledgment)

Deborah McInnis

(Signature of person taking acknowledgment

ATTACHMENT D – LIST OF REFERENCES

Ceres Environmental Services, Inc. has a long record of successful contract performance. Many of our customers have provided formal evaluations or letters of recommendation that attest to our strong performance and record of customer service and satisfaction. Listed below is a selection of our references from projects completed in the past five (5) years; for more references, including client letters of recommendation, see proposal **Section 5.2 Letters of Reference**.

CONFIDENTIAL & PROPRIETARY

Event	Contract Activity	Government Entity	Amount	Contract Period
2014 Spring Tornado	Storm Debris Removal Services, post tornado event FEMA DR-4176AL	City of Graysville, AL	$1,122,186.34 77,285 CY	May – August 2014
	Point of Contact: Mayor Mary Sue Morgan, PO Box 130, 246 South Main Street, Graysville, AL 35073, 205-674-5643, 205-674-5646 fax, msm2013@bellsouth.net			
Winter Storm Pax	Guilford County – Western Section Removal and Disposal of Storm-Related Vegetative Debris	State of NC, Department of Transportation	$6,816,757.00 417,572	March – October 2014
	Point of Contact: Carolyn T. Huskins, Proposal Engineer, NCDOT, Div. Of Highways, 1584 Yanceyville Street, Greensboro, 27415-4996; Phone (336) 487-0075, Fax (336) 334-3637, cthuskins@ncdot.gov			
Winter Storm Pax	Removal and Disposal of Disaster Debris	Columbia County, GA	$8,539,038.00 648,444	February – August 2014
	Point of Contact: Pam Tucker, Director, Columbia County Emergency & Ops Div, 650-B Ronald Reagan Drive, Evans, GA 30809, Phone (706) 868-3303, Fax (706) 868-3343, ptucker@columbiacountyga.gov			
2013 Winter Storm	Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris	City of Rapid City	$1,440,473.8 100,664 CY, 7,538 Hangers, 481 Leaners	October-December 2013
	Point of Contact: Ted Johnson, Public Works, 300 Sixth Street, Rapid City, SD 57701, 605-394-4154, 605-355-3083 (fax) ted.johnson@rcgov.org			
2013 Windstorm	Storm Debris Clean-Up – Trees and Stumps	City of Minneapolis	$463,585.97 3,000+ Trees 800+ stumps 2,000+ loads of debris	June-October 2013
	Point of Contact: Randy Windsperger, Operations Manager. 3800 Bryant Ave. South, Minneapolis, MN. Tel. (612) 499-9203, Fax (612) 370-4831. Rwindsperger@MinneapolisParks.org			
2013 Wind Storm	Debris Removal and Processing	City of Albemarle, NC	$732,260.92 46,577.95	July-September 2013
	Point of Contact: Nina Underwood, Interim PW Director,704 Arlington Ave. Albemarle, NC 28002, (704)-984-9667, nunderwood@ci.albemarle.nc.us			
2013 Ice Storm	Post Ice-Storm Disaster Response and Recovery Services	City of Worthington	$1,162,027.27 69,063 CY	April-June 2013
	Point of Contact: Craig Clark, City Administrator, 1300 Diagonal Road, Worthington, MN 56187. Tel. (507) 372-8622, cclark@ci.worthington.mn.us			
2013 Ice Storm	Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris	City of Sioux Falls	$988,278.92 14,518 tons	April – June 2013
	Point of Contact: Scott Rust, Purchasing Manager. 224 West Ninth Street., Sioux Falls, SD 57117. Tel. (605) 367-8836, Fax. (605) 367-8490. Srust@SiouxFalls.org			
Christmas 2012 Winter Storm	Removal and Disposal of Storm Debris	City of Little Rock	$1,043,680 22,000 tons	February – April 2013
	Point of Contact: Eric Petty, P.E., Public Works Operations Manager, City of Little Rock, 3313 J.E. Davis Drive, Little Rock, AR 72209. Tel. (501) 918-3647, fax (501) 918-3670, epetty@littlerock.state.ar.us			
Hurricane Isaac	Post-Disaster Debris Collection, Processing and Disposal Services	City of Kenner	$794,073.00 53,852 CY	August – September 2012

Event	Contract Activity	Government Entity	Amount	Contract Period
	Point of Contact: Mike Quigley, Chief Administrative Officer, 1801 Williams Boulevard, Suite B-200, Kenner, LA 70065. Tel. (504) 468-4090, fax (504) 468-7205, mquigley@kenner.la.us			
Winter Storm Alfred	Removal, Reduction & Disposal of FEMA-Eligible Debris	Town of Brookfield	$670,604.10 48,130 CY	November – December 2011
	Point of Contact: Ralph Tedesco, P.E., Director of Public Works, 100 Pocono Road, Brookfield, CT 06804. Tel. 203-775-7318, rtdesco@brookfieldct.gov			
Winter Storm Alfred	Removal, Reduction & Disposal of FEMA-Eligible Debris	Town of Simsbury	$3,152,644.53 274,109 CY	November – December 2011
	Point of Contact: Thomas J. Roy, Director of Public Works, 933 Hopmeadow Street, PO Box 495, Simsbury, CT 06070. 860-658-3222, troy@simsbury-ct.gov			
Hurricane Irene	Hurricane Irene Debris Removal	Isle of Wight County, VA	$31,716.65 5,145 CY	August – September 2011
	Point of Contact: Ralph Anderson, PO Box 80, Isle of Wight, VA 23397, tel. 757-377-9579, fax 757-365-1652, randerson@isleofwightus.net			
Hurricane Irene	Response and Recovery Efforts	City of Greenville, NC	$998,911.57 113,512.3 CY	August – October 2011
	Point of Contact: Scott P.M. Godefroy, P.E., City Engineer, 1500 Beatty Street, Greenville, NC 27834, Tel. 252-329-4525, Fax 252-329-4535, sgodefroy@greenvillenc.gov			
Southeast Tornadoes April 2011	Tornado Debris Removal and Disposal Services	City of Jasper, AL	$668,941/ 59,890 CY	April – July 2011
	Point of Contact: Joe Matthews, Director of Public Works, City Hall Annex, 1814 4th Avenue, Jasper, AL 35501. Tel. 205-221-8529. jmatthews@jaspercity.com			

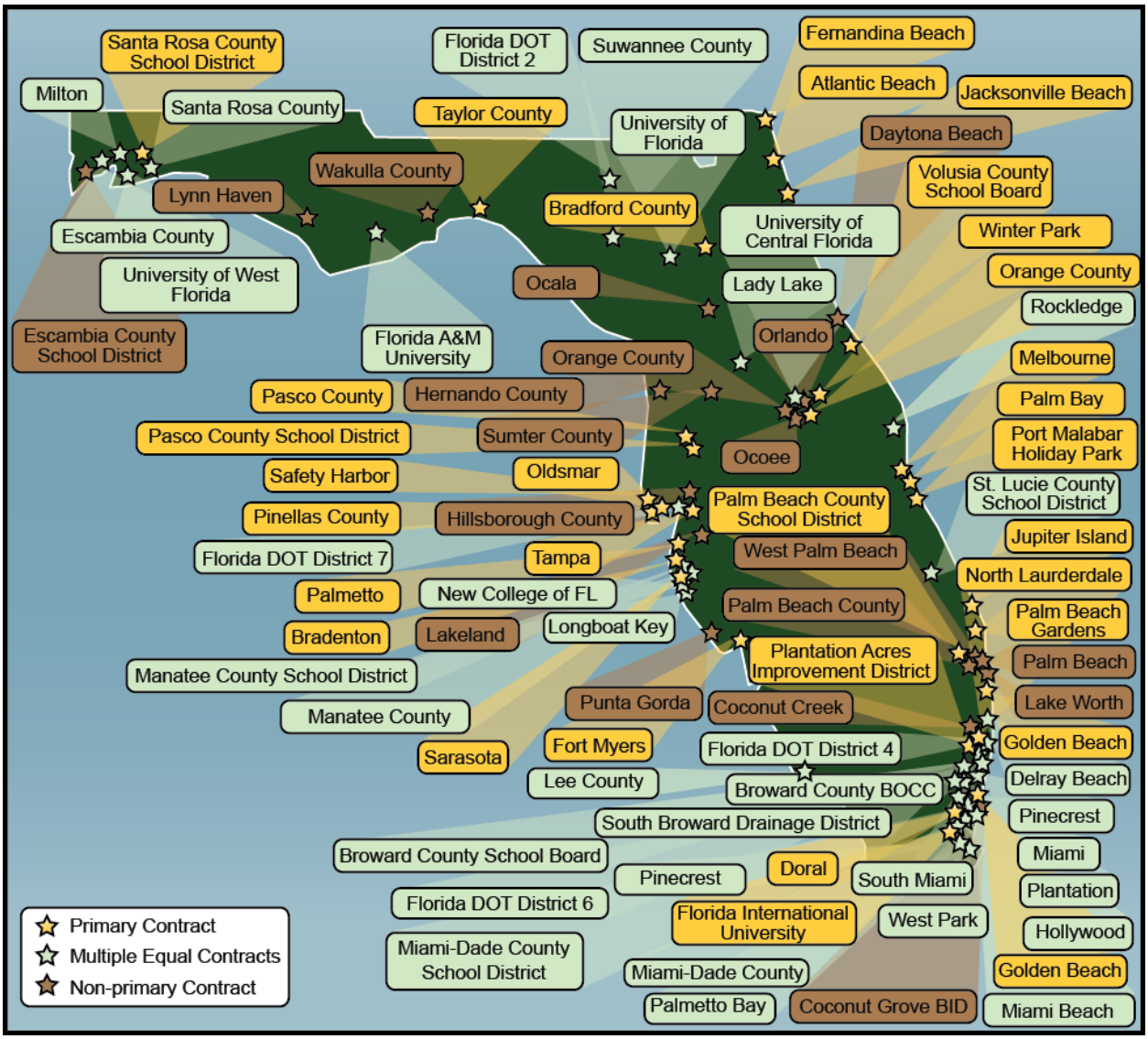
CONFIDENTIAL & PROPRIETARY

ATTACHMENT D – CURRENT WORKLOAD

Ceres currently has six construction projects in progress in Louisiana and Wyoming. Details are listed in the table below.

Projects Bidder is Now Engaged in Completing			
Amount of Contract Award	Type of Work	Probable Date of Completion	Name and Address of Owner
$3,959,428.00	Levee Improvements and Extension – Ward 7	9/3015	Michel Claudet, President Terrebonne Parish Consolidated Government PO Box 2768 Houma, LA 70361
$16,577,679.00	Reach F Earthen Levee	10/31/15	Reggie Dupre, Executive Director Terrebonne Levee and Conservation District 220-A Clendenning Road Houma, LA 70363
$12,556,153.00	Reach G 2-b Earthen Levee	3/15/16	Reggie Dupre, Executive Director Terrebonne Levee and Conservation District 220-A Clendenning Road Houma, LA 70363
$3,547,658.00	Reach G 2-c Earthen Levee	9/30/15	Reggie Dupre, Executive Director Terrebonne Levee and Conservation District 220-A Clendenning Road Houma, LA 70363
$6,673,055.00	Reach H-1 Earthen Levee	11/31/15	Reggie Dupre, Executive Director Terrebonne Levee and Conservation District 220-A Clendenning Road Houma, LA 70363
$11,003,225.00	Dike Modifications – Glendo	10/31/15	Gerri Voto-Braun, Contracting Officer U.S. Department of the Interior Bureau of Reclamation Great Plains Regional Office 2021 4th Avenue North Billings, MT 59101

Ceres currently has over 180 pre-position Emergency Response contracts in place throughout the country; however, none of the pre-event contracts are active at this time. Our Florida contracts are shown on the map below.



ATTACHMENT D – LIST OF POTENTIAL SUBCONTRACTORS

Category Key: SB = Small Business; WOSB = Woman-Owned Small Business; VO = Veteran-Owned Small Business; SDVO = Service Disabled Veteran Owned Small Business; 8a = Currently 8a Certified; SDB = Small Disadvantaged Business; HUB = HUB Certified

Florida Subcontractors near Key West

Company	Scope of Work	City	State	Certs
A Native Tree Service, Inc.	Debris, Tree	Miami	FL	SB, WOSB
Action Express, LLC	Freight	Medley	FL	SB, SDB
AISE Service, Inc.	Debris	Hialeah	FL	SB
All Florida Land Cleaning	Debris	Medley	FL	
American Environmental	Environmental	Miami Beach	FL	SB, WOSB
ASA, LLC	Debris	Homestead	FL	SB
Associated Marine Salvage	Marine Salvage	Miami	FL	SB
Best Driver Resources, Inc.	Drivers	Miami Lakes	FL	FL MBE
C & C Waste Removal, Inc.	Debris	Miami	FL	SB
C.E. Construction and Development	Equipment	Miami	FL	SB
CES Consultants, Inc.	Civil Engineering	Miami Lakes	FL	SB, SDB
DBLP Contracting	Blue Roof	Miami	FL	SB
Disaster Relief Catering	Catering	Miami	FL	
Edu-Tech, Inc.	Debris Removal	Miami	FL	SDB
EnviroWaste Services Group, Inc.	Environmental, Debris Removal	Miami	FL	
G7 Holdings, Inc.	Debris	Miami Beach	FL	SB
Isram Enterprises	Debris Removal	Miami	FL	SB, WOSB, SDB
Jewett Heavylift & Equipment Corp	Equipment	Miami	FL	SB, WOSB
JIREH TREE CARE LLC	Debris, Tree	Hialeah	FL	SDB
JN Company	Skimmers for sale	Doral	FL	
Juan C. Vigueras Landscaping	Tree, Debris Removal	Miami	FL	SB
KGR Trucking	Debris	Miami	FL	SB, WOSB
Leno Dredging & Hauling, Inc.	Dredging, Debris	Miami	FL	SB, SDB, HUB
LLF Concepts, Inc.	Debris	Miami Beach	FL	SB
Magestry Land Work	Equipment, Trucking	Miami	FL	SB
Maiky's Enterprises Corporation	Debris	Miami	FL	SB, WOSB, SDB
Makeovers Unlimited, Inc.	Debris	Miami	FL	SB
MCO Construction & Services, Inc.	Debris	Miami	FL	SB, WOSB, SDB, HUB
Moss Disaster Relief, LLC	Debris	Miami Beach	FL	SB
OAC Action Construction Corporation	Debris	Miami	FL	
R & P Shah Enterprises, Inc.	Debris	Miami	FL	WOSB
Security Enforcement Authority, Inc.	Security	Miami	FL	SB, VO
Sunny Trimming & Landscaping, Inc.	Debris, Tree	Hialeah	FL	
Tow Max Transport Corporation	Towing, Equipment	Hialeah	FL	SB, WOSB
Tropical Disaster Response, LLC	Supplies, Debris	Homestead	FL	

Suppliers for Key West

Company	Scope of Work	City	State
Sunbelt Rentals	Equipment	Miami	FL
Grainger	Supplies	Miami	FL
Sun Coast Fuel	Fuel	Houston	TX
Reddy Ice	Ice	Plant City	FL
United Site Services	Portable Toilets, Septic	Miami	FL
GCR Tire Center	Truck Parts	Fort Myers	FL

ATTACHMENT E

TRENCH SAFETY ACT FORM

This form must be completed and signed by the Proposer. Failure to complete this form may result in the proposal being declared non-responsive.

Proposer acknowledges that the Florida Trench Safety Act, Section 553.60 et. Seq., which became effective October 1, 1990, shall be in effect during the period following execution of the Contract Documents. The Proposer by signing and submitting the proposal is, in writing, assuring that it will perform any trench excavation in accordance with applicable trench safety standards.

Proposer herein acknowledges that the cost for compliance to the Florida Trench Safety Act is included in the applicable items of this Proposal.

The Proposer is, and the CITY is not, responsible to review or assess Proposer's safety precautions, programs of costs, of the means, methods, techniques or technique adequacy, reasonableness of cost, sequences of procedures of any safety precaution, program or cost, including but not limited to, compliance with any and all requirements of Florida Statute Section 553.60 et. Seq. cited as the Trench Safety Act". Proposer is, and the CITY and ENGINEER are not, responsible to determine, if any safety or safety related standards apply to the project, including but not limited to, the 'Trench Safety Act".

Witness Name

Signature David A. Preus

Dawn Brown
Witness Printed Name

Ceres Environmental Services, Inc.
Contractor Name

Senior Vice President
Title

September 18, 2015
Date

ATTACHMENT F

ACKNOWLEDGEMENT OF CONFORMANCE

WITH O.S.H.A. STANDARDS

TO: CITY OF KEY WEST

Contractor's Name: Ceres Environmental Services, Inc. , hereby acknowledge and agree that I/We have the sole responsibility for compliance with all requirements of the Federal Occupational Safety and Health Act of 1970, and all State and Local Safety and Health regulations, and agree to indemnify and hold harmless the CITY, its officers, agents, employees, and consultants against any and all legal liability or loss the CITY, its officers, agents, employees, and consultants may incur due to failure to comply with such act.

ATTEST

Ceres Environmental Services, Inc.
CONTRACTOR NAME

Steven M. Johnson, Corporate Secretary
ATTEST

By: David A. Preus

Title: Senior Vice President

September 18, 2015
DATE

ATTACHMENT
G

COPY OF STATE CORPORATE FILINGS; OR ARTICLES OF INCORPORATION AS REQUIRED BY THE SECRETARY OF STATE, FLORIDA.

At the time of proposal the proposer must demonstrate that he holds, as a minimum, the following licenses and certifications:

- License(s) required by the State of Florida

Or

- A valid competency card issued by the City of Key West or any Florida County that has reciprocity with the City of Key West.

Upon award the Proposer agrees to obtain a City of Key West Business Tax Receipt, Classification of Demo Specialty Contractor and a Competency Card in the same classification.

Please see attached:
FL Certificate of Good Standing
FL Contractor's License

State of Florida
Department of State

I certify from the records of this office that CERES ENVIRONMENTAL SERVICES, INC. is a Minnesota corporation authorized to transact business in the State of Florida, qualified on June 19, 1996.

The document number of this corporation is F96000003145.

I further certify that said corporation has paid all fees due this office through December 31, 2015, that its most recent annual report/uniform business report was filed on March 18, 2015, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Seventeenth day of June, 2015

Ken Detzner

Secretary of State

Tracking Number: CU8695083018

To authenticate this certificate,visit the following site,enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

(850) 487-1395

MCINTYRE, DAVID A
CERES ENVIRONMENTAL SERVICES INC
2635 CASEY KEY RD
NOKOMIS FL 34275

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto **www.myfloridalicense.com**. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CGC1508764 ISSUED: 09/02/2014

CERTIFIED GENERAL CONTRACTOR
MCINTYRE, DAVID A
CERES ENVIRONMENTAL SERVICES INC

IS CERTIFIED under the provisions of Ch 489 FS.
Expiration date: AUG 31, 2016 L1409020001720

DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER	
CGC1508764	

The GENERAL CONTRACTOR
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2016

MCINTYRE, DAVID A
CERES ENVIRONMENTAL SERVICES INC
2635 CASEY KEY RD
NOKOMIS FL 34275

ISSUED: 09/02/2014 DISPLAY AS REQUIRED BY LAW SEQ # L1409020001720

ATIACHMENT
H

ACKNOWLEDGEMENTS OF ADDENDA RECEIVED BY PROPOSER (if any). All addenda must be certified on the form provided and enclosed herein.

Please see Attachment A Price Proposal Form for certification of addenda. Acknowledged addenda follow this form.

ADDENDUM NO. 1

RFP 08-015

Disaster Response Services

City Of Key West

To All Proposers:

The following change is hereby made a part of RFP 08-015 Disaster Response Services, as fully and as completely as if the same were fully set forth therein:

1. NEW :
   - PROPOSALS MUST BE RECEIVED : September 9, 2015
   - NOT LATER THAN 3:00 P.M.

2. ALL QUESTIONS MUST BE RECEIVED: August 7, 2015
   - NOT LATER THAN 3:00 P.M.

All Proposers shall acknowledge receipt and acceptance of this Addendum No. by acknowledging Addendum in their proposal or by submitting the addendum with the bid package. Bids submitted without acknowledgement or without this Addendum may be considered non-responsive.

Signature

David A. Preus, Senior Vice President

Ceres Environmental Services, Inc.

Name of Business

ADDENDUM NO. 2

RFP 08-015

Disaster Response Services

City Of Key West

To All Proposers:

The following changes are hereby made a part of RFP 08-015 Disaster Response Services, as fully and as completely as if the same were fully set forth therein:

Table A - DEBRIS COLLECTION AND REDUCTION SERVICES

TABLE A- Time and Materials

Operators Included		**One Hour Each**	**Dollars**
Skid Steer Loader	Bobcat	Hour	
Backhoe	Cat 416	Hour	
Wheel Loaders	Cat 950	Hour	
Wheel Loaders	Cat 966	Hour	
Wheel Loaders	Cat 980	Hour	
Tracked Loaders	Cat 955	Hour	
Towed Loader w/ Tractor	Prentice 210	Hour	
Self-Loading Knuckle boom Truck	25-35 CY Body	Hour	
Self-Loading Knuckle boom Truck	35-45 CY Body	Hour	
Dozer	Cat D4	Hour	
Dozer	Cat D5	Hour	
Dozer	Cat D6	Hour	
Dozer	Cat D7	Hour	
Dozer	Cat D8	Hour	
Excavators	Cat 320	Hour	
Excavators	Cat 325	Hour	
Excavators	Cat 330	Hour	

Tractor w/ Box Blade	80 Hp	Hour	
Motor Grader	Cat 120G	Hour	
Crane	30 Ton	Hour	
Bucket Truck	Up to 50' reach	Hour	
Bucket Truck	50' to 75' reach	Hour	
Trash Transfer Trailer w/ Tractor	110 yard	Hour	
Street Sweeper	Vacuum Type	Hour	
Water Truck	2000 gallon	Hour	
Stump Grinder	Vermeer 252	Hour	
Chipper w/ 2 man crew	Morbark Storm	Hour	
12-Foot Tub Grinder	Morbark 1200	Hour	
13-Foot Tub Grinder	Morbark 1300	Hour	
Equipment Transport w/ Tractor	50 Ton	Hour	
Truck Mounted Winch		Hour	
Personnel	**Size or Type**	**Total Hours**	**Dollars**
Superintendent w/ Pickup Truck	Individual	280	
Supervisor w/ Pickup Truck	Individual	280	
Safety or QC Manager w/ Pickup Truck	Individual	280	
Mechanic w/ Truck and Tools	Individual	280	
Climber w/ Gear	Individual	280	
Operator w/ Chainsaw	Individual	1960	
Laborer w/ Tools	Individual	1960	
Traffic Control Personnel	Individual	1960	
Ticket Writers	Individual	1960	
Clerical	Individual	280	
Administrative Assistants	Individual	280	
Total for all Personnel			

Table B – DEBRIS COLLECTION AND REDUCTION SERVICES

DESCRIPTION OF SERVICES	**UNIT OF MEASURE**	**UNIT**
	NUMBER OF UNITS	**PRICE**
Collection and Processing	Volume	**Dollars**
Vegetative Debris (not including seaweed) Collection	Per Cubic Yard/140,000	
Vegetative Debris (seaweed only) Collection	Per Cubic Yard/6,000	
Construction and Demolition Debris Collection	Per Cubic Yard/48,000	

White Goods Collection	Each/1000	
Mixed Debris Collection	Per Cubic Yard/6000	
TDMS Management, Processing and Loading	Per Cubic Yard/200,000	
Sand Screening and Placement (Tumble Type Sand Sifter)	Per Cubic Yard/100	
CFC Removal from Compressors	Each/100	
Hazardous Waste Collection and Disposal	55 Gallon Drum/5	
Hauling for Final Disposal		**Dollars**
Hauling from TDMS to Final Disposal Site <200 Miles	Per Cubic Yard/200,000	
Dead Animal Carcass Hauling and Disposal	Per Pound/50	
Tree Debris Removal		**Dollars**
Hangers Removal	Per Tree/100	
Hazardous Tree Removal (Leaners)	Per Tree/100	
<12" to 24"	Per Tree/100	
>25" to 48"	Per Tree/10	
>49" to 72"	Per Tree/10	
> 72"/	Per Tree/10	
Hazardous Stump Removal (Ground Not Less Than 8"		**Dollars**
<6" to 12"	Per Stump/100	
>13" to 24"	Per Stump/100	
>25" to 48"	Per Stump/10	
>49" to 72"	Per Stump/10	
> 72"	Per Stump/10	
Stump Backfill	Per Hole/200	

Miscellaneous Services		**Dollars**
Demolition of Structures Wood Structures	Per Square Foot/10,000	
Demolition of Concrete Structures	Per Square Foot/10,000	
Video Record of pre-and post-TDMS site	Each/6	
Phase I Environmental Audit	Each/1	
TDMS Site Restoration Grading	Per Square Yard/50,000	
Topsoil TDMS Site Restoration	Per Cubic Yard/5000	
Sod TDMS Site Restoration	Per Square Yard/50,000	
Debris Removal from Canals and Waterways	Per Cubic Yard/20	
Restoration of Canal Banks and Slopes	Per Liner Foot/1500	
Sod Restoration of Canal banks and Slopes	Per Square Yard/50,000	
Fire Suppression Support	Each Unit/7	
Motor Vehicles Removal Towing (from right of way)	Each/1000	
Motor Vehicles Removal (from canal) Including Towing to	Each/100	
Boat Removal (from right-of-way) Including Towing to TDMS	Linear Foot/1000	
Emergency Potable Bottled Water (Pallet of .5	Cost Per Case/1000	
Emergency Delivery of Ice (Full Truck Load 10 lbs bags)	Cost Per Truck Load/5	
Mobile Kitchen Facility to provide 10-100 meals per day	Each Unit/week	
Mobile Kitchen Facility to provide 101-200 meals per day	Each Unit/week	
Mobile Kitchen Facility to provide 201-300 meals per day	Each Unit/week	
Mobile Kitchen Facility to provide 301-400 meals per day	Each Unit/week	
Mobile Laundry Facility	Each Unit/week	
Mobile Restroom/Shower Facility	Each Unit/week	

Mobile Fueling Facility	Each Unit/week, with mark-up per gallon	
Mobile Satellite Communications Facility	Each Unit/week	
Mobile Automated Ticket Issue and Tracking System	Each Unit/1	
(Hail Pass or Equivalent)		
Emergency Portable Power Generators per Week		**Dollars**
>25KW	Each Unit/10	
>50 KW	Each Unit/10	
>100KW	Each Unit/5	
>250KW	Each Unit/5	
>500KW	Each Unit/1	
Portable Dewater Pump 6"	Each Unit/1	
Manhole and Catch Basin Cleaning	Each Catch Basin/1	
Storm Drain Piping Cleaning	Per Linear Foot/1000	

1. Regarding the requirement on RFP p 12, "20.0 MAINTENANCE OF TRAFFIC- To be qualified, at least one person on the Contractor's staff must be trained and certified for State of Florida MOT design. This person must be on site at all times to assure proper MOT design is being met by the Contractor's crews." Will a third party contractor be permitted to meet this requirement?
   Yes

2. Hazardous Tree Removal: FEMA 325, Public Assistance Debris Management Guide allows for the eligible removal of Hazardous Trees with a minimum diameter of 6 inches or greater measured at Diameter Breast Height (DBH), 4.5 feet above ground. Would the City consider adding an additional Hazardous Tree size category of 6 inch to 12 inch diameter?
   No

3. Hazardous Stump Removal: FEMA 325, Public Assistance Debris Management Guide, Appendix G-FEMA Policies and Factsheets, DAP9523.11-Hazardous Stump Extraction and Removal Eligibility indicates that only stumps that have a diameter greater than 24 inches measured 2 feet above ground to be eligible for reimbursement. Is the contractor to assume that stumps 24 inch in diameter or less will be required to be ground a minimal of 8 inches below the surface of

the surrounding ground and that these stumps will be a specialty pay item as indicated in the bid schedule?
Provide pricing for all criteria in Tables A and B.

4. Stump Backfill: Should the contractor assume that the volume of the backfill for stumps is based on backfilling the 8 inches of void left from grinding the stump below ground or from the void created from extraction of the stump?
   Yes, backfill to level ground plus 2".

5. Mobile Kitchen, Laundry, Shower & Restroom, and Satellite Communications Facilities: What operational period should the units cost be based on, per day, week or month?
   See Table B, per week.

6. Mobile Fueling Facility:
   a. What operational period should the units cost be based on, per day, week or month?
   b. What type fuels are to be provided and how will compensation for fuel consumed by the City be handled?

   See Table B, per week. Gasoline and Diesel fuel, use the Florida Department of Management Services, Terminal #6 Miami pricing plus proposer mark-up. Provide mark-up.

7. Emergency Mobile Power Generators:
   a. What operational period should the units cost be based on, per day, week or month?
   b. What length of power supply cable should be provided as required in the specifications, 25, 50 or 100 LF?

   See Table B, per week, 100LF.

8. Portable Dewater Pumps, 6 inch:
   a. What operational period should the units cost be based on, per day, week or month?
   b. What length of hose should be provided as required in the specifications, 25, 50 or 100 LF?

   See Table B, per week, 100LF.

Question 1) Section 14.5 Basis of Scoring: Pg. 9 – 11

How will the City calculate pricing in order to generate each proposers lump sum? Does the City intend to add up each line item or will the City use the scenario identified in the RFP in which quantities will be assigned to generate an estimation?

See Table A and B, we will calculate using quantities assigned in Tables A and B and pricing from proposers.

Can we obtain copies of the required forms and the pricing schedule in their native formats (word or excel)? This will make it much easier to fill in and make changes if necessary.

All forms are provided in pdf format.

All Proposers shall acknowledge receipt and acceptance of this Addendum No. by acknowledging Addendum in their proposal or by submitting the addendum with the bid package. Bids submitted without acknowledgement or without this Addendum may be considered non-responsive.

David A. Preus

Signature

David A. Preus, Senior Vice President

Ceres Environmental Services, Inc.

Name of Business

ADDENDUM NO. 3

RFP 08-015

Disaster Response Services

City Of Key West

To All Proposers:

The following change is hereby made a part of RFP 08-015 Disaster Response Services, as fully and as completely as if the same were fully set forth therein:

1. NEW :
   - PROPOSALS MUST BE RECEIVED : September 29, 2015
   - NOT LATER THAN 3:00 P.M.

All Proposers shall acknowledge receipt and acceptance of this Addendum No. by acknowledging Addendum in their proposal or by submitting the addendum with the bid package. Bids submitted without acknowledgement or without this Addendum may be considered non-responsive.

David A Preus

Signature

David A. Preus, Senior Vice President

Ceres Environmental Services, Inc.

Name of Business

ATTACHMENT I

Insurance and Indemnity

To the fullest extent permitted by law, the CONTRACTOR expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents and employees *(herein called the "indemnitees") from liabilities, damages, losses and costs, including but not limited to, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the CONTRACTOR, its Subcontractors or persons employed or utilized by them in the performance of the Contract. Claims by indemnitees for indemnification shall be limited to the amount of CONTRACTOR's insurance or $1 million per occurrence, whichever is greater. The parties acknowledge that the amount of the indemnity required hereunder bears a reasonable commercial relationship to the Contract and it is part of the project specifications or the bid documents, if any.

The indemnification obligations under the Contract shall not be restricted in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for the CONTRACTOR under Workers' Compensation acts, disability benefits acts, or other employee benefits acts, and shall extend to and include any actions brought by or in the name of any employee of the CONTRACTOR or of any third party to whom CONTRACTOR may subcontract a part or all of the Work. This indemnification shall continue beyond the date of completion of the work.

CONTRACTOR: Ceres Environmental Services, Inc. SEAL: NO

6968 Professional Parkway East, Sarasota, FL 34240
Address

Signature

David A. Preus
Print Name

Senior Vice President
Title

DATE: September 18, 2015

CONTRACTOR Insurance/Indemnity Language

Insurance

CONTRACTOR is to secure, pay for, and file with the City of Key West, prior to commencing any work under the Contract, all certificates for Workers' Compensation, Public Liability, and Property Damage Liability Insurance and such other insurance coverages as may be required by specifications and addenda thereto, in at least the following minimum amounts with specification amounts to prevail if greater than minimum amounts indicated. Notwithstanding any other provision of the Contract, the **CONTRACTOR** shall provide the minimum limits of liability insurance coverages as follows:

Auto Liability	$1,000,000	Combined Single Limit
General Liability	$2,000,000	Aggregate (Per Project)
	$2,000,000	Products Aggregate
	$1,000,000	Any One Occurrence
	$1,000,000	Personal Injury
	$ 300,000	Fire Damage/Legal
Additional Umbrella Liability	$2,000,000	Occurrence/Aggregate

CONTRACTOR shall furnish an original Certificate of Insurance indicating, and such policy providing coverage to, City of Key West named as "Additional Insured" on **PRIMARY** and **NON CONTRIBUTORY** basis utilizing an ISO standard endorsement at **least as broad as CG 2010 (11/85) or its Equivalent, (COMBINATION OF CG 20 10 07 04 and CG 20 37 07 04, providing coverage for completed operations is acceptable)** INCLUDING A "**Waiver of Subrogation**" clause in favor of City of Key West on all policies. **CONTRACTOR** will maintain the General Liability and Umbrella Liability insurance coverages summarized above with coverage continuing in full force including the "additional insured" endorsement until at least 3 years beyond completion and delivery of the work contracted herein.

Notwithstanding any other provision of the Contract, the **CONTRACTOR** shall maintain complete Workers' Compensation coverage for each and every employee, principal, officer, representative, or agent of the **CONTRACTOR** who is performing any labor, services, or material under the Contract. Further, **CONTRACTOR** shall additionally maintain the following minimum limits of coverage:

Bodily Injury Each Accident	$1,000,000
Bodily Injury by Disease Each Employee	$1,000,000
Bodily Injury by Disease Policy Limit	$1,000,000

If the work is being done on or near a navigable waterway, **CONTRACTOR's** Workers' Compensation policy shall be endorsed to provide **USL&H** Act **(WC 00 01 06 A)** and **Jones Act (WC 00 02 01 A)** coverage if specified by the City of Key West. **CONTRACTOR** shall provide the City of Key West with a Certificate of Insurance verifying compliance with the workman's compensation coverage as set forth herein and shall provide as often as required by the City of Key West such certification which shall also show the insurance company, policy number, effective and expiration date, and the limits of workman's compensation coverage under each policy.

CONTRACTOR's insurance policies shall be endorsed to give 30 days' written notice to the City of Key West in the event of cancellation or material change, using form CG 02 24, or its equivalent.

Certificates of Insurance submitted to the City of Key West will not be accepted without copies of the endorsements being requested. This includes additional insured endorsements, cancellation/material change notice endorsements, and waivers of subrogation. Copies of USL&H Act and Jones Act endorsements will also be required if necessary. **PLEASE ADVISE YOUR INSURANCE AGENT ACCORDINGLY.**

CONTRACTOR will comply with any and all safety regulations required by any agency or regulatory body including but not limited to OSHA. **CONTRACTOR** will notify City of Key West immediately by telephone at (305) 809-3811 of any accident or injury to anyone that occurs on the jobsite and is related to any of the work being performed by the **CONTRACTOR.**

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 8/27/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Christensen Group Insurance
11100 Bren Road West
Minnetonka MN 55343

CONTACT NAME: Kelly Preston
PHONE (A/C, No, Ext): (952)653-1000 **FAX (A/C, No):** (952)653-1101
E-MAIL ADDRESS: kpreston@christensengroup.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Zurich American Ins. Co.	
INSURER B : Star Indemnity and Liability	
INSURER C :	
INSURER D :	
INSURER E :	
INSURER F :	

INSURED
CERES ENVIRONMENTAL SERVICES, INC.
6968 Professional Pkwy East
Sarasota FL 34240

COVERAGES **CERTIFICATE NUMBER:** 15-16 - LIAB - FL - **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY [X] COMMERCIAL GENERAL LIABILITY [ ] CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: [X] POLICY [ ] PRO-JECT [ ] LOC			GL05911870	8/18/2015	8/18/2016	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ 1,000,000 $ 300,000 $ 10,000 $ 1,000,000 $ 2,000,000 $ 2,000,000
A	AUTOMOBILE LIABILITY [X] ANY AUTO [ ] ALL OWNED AUTOS [ ] SCHEDULED AUTOS [ ] HIRED AUTOS [ ] NON-OWNED AUTOS			BAP9313049	8/18/2015	8/18/2016	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ 2,000,000 $ $ $
B	[X] UMBRELLA LIAB [X] OCCUR EXCESS LIAB [ ] CLAIMS-MADE [ ] DED [ ] RETENTION $			1000022038	8/18/2015	8/18/2016	EACH OCCURRENCE AGGREGATE	$ 5,000,000 $ 5,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N [ ] (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		WC9313050	8/18/2015	8/18/2016	[X] WC STATU-TORY LIMITS [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ 1,000,000 $ 1,000,000 $ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
City of Key West Florida is included as an additional insured regarding General Liaility and Auto Liability as required by written contract on a primary & non-contributory basis. Waiver of subrogation applies to all policies.

CERTIFICATE HOLDER
City of Key West Florida
City Clerk
City Hall 3126 Flagler Ave
Key West, FL 33040

CANCELLATION
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Tyler Simmons/KP

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ATTACHMENT
J

COPY OF LICENSES FOR PERSONNEL CERTIFIED TO PERFORM ADVANCED MAINTENANCE OF TRAFFIC OPERATIONS OR STATEMENT THAT A LICENSED INDIVIDUAL SHALL BE EMPLOYED BY PROPOSER IF PROPOSER IS AWARDED CONTRACT.

EMPLOYEES MUST BE CERTIFIED UNDER PART IV OF THE M.U.T.C.D., TORT LAW, And THE FL. R.T.D.S. 600 SERIES INDEX.

Ceres Environmental Services, Inc. will employ at least one individual certified to perform Advanced Maintenance of Traffic Operations as required if awarded the contract for RFP# 08-015 Disaster Response in the City of Key West, FL.

David A. Preus
Senior Vice Presdent

ATTACHMENT
K

PROPOSER'S GENERAL OPERATIONS
PLAN
FOR DEBRIS MANAGEMENT/DISASTER RESPONSE SERVICE OPERATIONS.

Please see attached Debris Management Operations Plan.

A detailed description of how the Proposer would respond to a Hurricane or other event. In the Plan, assume that Key West has been hit with a Category 2 Hurricane that generated the amount of debris described below. Proposer's Operations Plan should be very detailed describing meetings, timeline, equipment to be mobilized, manpower needed, collections and TMDS operations, demobilization, and site remediation if needed and close out. Proposer should include a detailed Safety Plan. Documentation of training for each crew member must be submitted with the Proposal and updated annually.

Vegetative Debris	146,000	Cubic Yards
Construction and Demolition Debris	48,000	Cubic Yards
Mixed Debris	6,000	Cubic Yards
White Goods	1,000	Units
House Hold Hazardous Waste	1,000	Pounds
Total Yards	200,000	

This scenario is based on the assumption that many segments of the City are without electricity and water, and that the City government has an approximate emergency workforce of 150. Therefore please include all equipment or services that might be necessary along with the Proposer's proposed costs for each.

ATTACHMENT K – DEBRIS MANAGEMENT OPERATIONS PLAN

The following is a general discussion of Ceres Environmental Services, Inc.'s technical approach and understanding of the scope of work. It presents a brief overview of a severe storm based on information from City of Key West. It also includes a timetable for response and recovery based on past Ceres experience and our standing disaster response plans. The overall plan for contract execution is described in detail in a section titled "Contract Performance Phases". Finally, we present seven scenarios based on different disaster events that may impact your jurisdiction in order to illustrate our response to increasingly severe storms.

Our Response to You

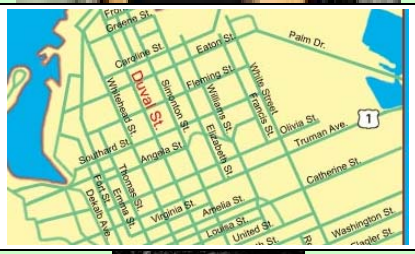
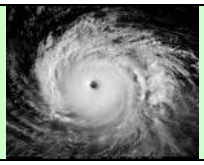
Our record demonstrates that we stand ready to perform tasks of any size. In order to keep that record intact our preplanning is already underway for Key West. As part of its response, Ceres has identified our office in Sarasota, Florida as a mobilization headquarters. Ceres' mobilization planning and localized subcontracting efforts are implemented to minimize lead times during an event and to keep subcontracting dollars local. Our approach to subcontracting is to work from the inside out. This means we are implementing pre-storm agreements with local resources first, to use them first. When the project expands or the need arises, Ceres adds other resources that are also under contract to us.

According to **RFP Attachment K, Proposer's General Operations Plan for Debris Management/Disaster Response Service Operations**, a Category 2 impacting Key West would generate approximately 200,000 cubic yards of debris. Based on our experience on successful past efforts, Ceres projected a mobilization plan that would accomplish the hauling of all generated debris in a customer-friendly, orderly, and timely manner.

Project Timeline

The following describes the typical workflow between Ceres and Key West once a contract award has been received until FEMA reimbursement.

Projected Storm Preparation and Response Table		
Today	We are at work at Ceres so that we can respond rapidly and successfully to an event in Key West. We are zone mapping, doing localized resourcing, and negotiating subcontractor agreements. Ceres has letters of intent from local subcontractors and is pursuing additional pre-arranged agreements with more local subcontractors and vendors. Being proactive in our pre-event planning allows us to give maximum attention to Key West when the day comes for a disaster response.	
Contract Award	Upon contract award and at the City's request, we schedule a personal visit by a Ceres Project Manager. The purpose of this visit is the personal introduction of the key members of each party's team, discussion of the planning, training, and disaster response preparedness needs of the City. During an event, a Project Manager will be assigned only to Key West and will be available to the City 24 hours per day, 7 days per week.	

Planning and Training	If included in the contract, Ceres will provide training to designated City personnel as agreed. The company also continues its Pre Event planning as it reviews local subcontracts, makes plan changes as necessary and keeps an eye on the weather. Typically, Ceres monitors the National Weather Service forecasts and several subscription services to keep us aware of tropical storms and hurricanes.	
Pre-Storm Mobilization	When a storm in your area is imminent, Ceres takes action quickly so that road clearance and debris removal operations can begin as soon as the storm subsides. At your request, if conditions permit, your Ceres Project Manager, or other Ceres professional, will join Key West personnel in the EOC and help prepare for storm impact and recovery.	
Landfall	Once the immediate threats are past, the on-site Project Manager will work directly with City officials as we begin our disaster response efforts. Our pre-arranged subcontractors will begin readying equipment for registration.	
Cut and Push	The Ceres Project Manager will ensure that City needs are being met in order of priority. Local subcontractors and equipment will begin any necessary road clearance operations and will begin staging efforts for right-of-way debris removal.	
FEMA Records and Data Management	Ceres will assist Key West on an as-requested, as-needed basis to ensure that records are kept and maintained to provide maximum allowable reimbursement to the City.	
Fully Operational	The necessary trucks will be in place to continue debris removal in an orderly fashion. Local subcontractors will be deployed to the maximum extent possible and the Ceres debris removal operation will be fully operational on this day.	
First Pass Complete	At the end of the first pass of debris removal time would be allowed for residents to bring additional debris to the curbside. Crews would begin ramping up to start the second pass. Additional tasks, such as hazardous tree removal, hazardous stump removal, and other similar scopes of work may be implemented.	
Second Pass Complete	Debris removal operations would be well in hand. Hot spot crews would continue to cleanup any debris that has time or safety constraints. The vast majority of storm debris would be cleaned from the rights-of-way. The Ceres Project Manager would begin focusing on project completion procedures.	
Final Pass Complete	Debris removal operations would be 100% complete. The Ceres Project Manager would remain in constant contact with Key West	

	personnel, but daily presence may not be needed by this time.	
Site Reclamation	After debris hauling activities have ceased, all debris on any Debris Management Sites (DMS) will be processed and/or removed. The sites will then be graded and restored, usually by seeding with grass.	
Ticket Reconciliation	Ceres performs ongoing ticket reconciliation with subcontractors and Key West so that databases of debris hauled match as closely as possible. After all debris has been hauled, all truck ticket databases are reconciled to close out the financial records of the project.	
Invoicing	Following reconciliation of the truck records, a final invoice will be delivered.	
FEMA Reimbursement	Ceres will work with the City following the completion of the field work, on an as-requested, as-needed basis to ensure maximum allowable reimbursement.	FEMA

Contract Performance Phases

In order to successfully respond to a disaster, natural or otherwise, planning and preparation are of the utmost importance. Ceres adheres to a series of carefully drawn plans for each step of its response beginning from the time we prepare our response to your RFP until planning begins for the event after next. The following information outlines a generic plan for responding to debris-generating emergencies. Please note that this general summary is not specific to a particular type of disaster event.

Post Award Phase

Upon contract award and at Key West's request, a personal visit by a Ceres Project Manager can be scheduled. The purpose of this visit is to introduce the key members of each party's team, discuss the planning, training, and disaster response preparedness needs of the City from their own perspective, and review the Ceres Debris Management Plan, from mobilization to the Final Report. Tours of each of the sites identified for the following uses will be jointly conducted:

- Equipment Staging
- Debris Management Site(s)
- Local Landfills Authorized for Final Disposal
- City Public Works Offices
- City Administration

It is expected that this meeting will require the better part of a normal workday. Discussion will loosely follow a prepared agenda designed to address the critical elements of resource requirements and knowledge base known to significantly enhance the City's level of disaster response preparedness.

This is step one in the strategic pre-positioning of the interpersonal knowledge of each of our (both parties) teammates. Getting to know each other prior to an event is very important in maintaining a seamless transition during an actual disaster recovery.

Planning and Training Phase

Planning and training is available each year of the contract and may include some of the following planning and training topics:

- Hurricane Debris Volume Estimation Using the U.S. Army Corps of Engineers Model
- The FEMA Paperwork Process: From IDA to PW and All Points In Between
- Measuring a Truck/Trailer the FEMA Way

- Load Tickets – Who Fills Out What and Why
- Stumps, Stumps, Stumps
- Determining Your Force Account Capabilities or When Will I Need Help
- FEMA Eligibility – What a "Good" Contractor Will Tell You

This creates further opportunities to develop the relationships between the City staff and Ceres personnel that will help to assure a successful debris management operation, when required.

Alert Phase

Selected Ceres team members are subscribed to special weather advisories from several different sources. We are aware of the weather.

Alert 1: Category I & II Hurricanes

When a Category I or II Hurricane's "Cone of Influence" of Projected Impact Area associated with the **3-day** forecast, begins to touch the coastline, the Project Manager assigned to the contract will commence Alert 1 activities.

Alert 1 activity includes, but is not limited to:

- Calling the previously identified representatives of Key West, and exchanging the most up-to-date contact information each has with the other.
- Activating Ceres notification procedures for all subcontractors – operations and administrative services.
- Contacting and overseeing preparations to make the Project Advance Team ready to deploy.
- Assigning a Project Logistics Coordinator to make use of all services possible: including, but not limited to: hotels/motels, gasoline and diesel fuel, catering/restaurants, laundry services, emergency medical services, vehicle and equipment repair shops, and other disaster response and life support services.
- Confirming the availability of emergency road clearing crews and equipment, and as local conditions dictate, dispatch them to a secure, pre-positioning site near or within the City's boundaries.

Alert 2: Category III, IV, or V Hurricane

The same functions are performed as during Alert 1 activity, but they start when the **5-day** "Cone of Influence" of Projected Impact Area begins to focus on the City's geographic area.

Alert 3: All Other Sudden Impact Events

Sudden Impact Events include earthquakes, ice storms, tornados, man-made, technological events, and terrorist activities. These events do not allow for a forecast or pre-positioning the Project Advance Team. Ceres pledges to the City to have a representative physically present within 12 hours of notification to respond to Sudden Impact Events.

Mobilization Phase

Ceres is expert at rapidly mobilizing its team and its equipment as well as key subcontractors to provide the City with the necessary resources as quickly as possible. Ceres recognizes that in order to minimize the financial damage to a community, cleanup activities must begin rapidly and proceed without delay.

Pre-Landfall Activities

Ceres Representative (Early Rep): Ceres will provide, at the City's request, a representative prior to hurricane landfall. When a disaster threatens, Ceres is pleased to provide to Key West one or more representatives to be present at the Emergency Operations Center prior to landfall. The Early Rep will interface with City personnel and provide Ceres management with on-the-ground reports regarding local conditions.

Equipment pre-staging: Prior to landfall, Ceres equipment will be pre-staged at the closest mobilization point and contract administration headquarters. Additionally, our principal subcontractors will have equipment available in or near the City's location. In this manner, Ceres will have sufficient equipment to immediately start the initial push when weather permits, and have sufficient equipment to begin the load and haul as soon as possible.

Subcontractor Liaison: As detailed elsewhere in this submission, Ceres has a large number of subcontractors available. During the pre-landfall phase, our subcontractors will be contacted and put on alert in order that they can arrive as soon as safety permits. Ceres already has advance master contracts signed with many subcontractors, so we have already ascertained that they are properly insured.

Project Advance Team

The project team, consisting of the Project Manager and selected Project Administrative Staff and Field Management personnel, will be on-site within 12 hours following notification by the City prior to, or immediately following, storm impact. The project staff may include management representatives from health and safety, quality control, accounting, subcontract administration, logistics, and field management, depending on the size of the event. As soon as practicable, the advance team will compile an initial damage assessment. Personnel sufficient to round out the project administrative staff, its support function, and operations management, will arrive within 24 hours of notification. Once on-site, the Project Manager will be physically capable of responding to the City Representative within one (1) hour of notification.

If requested by the City, the logistics support team will provide and distribute ice, water, food, temporary utilities, sanitary facilities, temporary housing, and any additional services as specified in the agreement between Ceres and the City. During the Preparation/Planning Phase, vendors within and adjacent to the region will be identified and contingency contracts established for the provision of gasoline and diesel fuel, ice, water, food, sanitation, temporary housing, and other services. If during the Preparation/Planning Phase, local vendors are not available, Ceres will arrange to provide the services from other qualified and registered sources.

Contractor Mobile Command Center

The Emergency Operations Temporary Project Office and primary debris collection/debris processing equipment are staged in FL, TX and MN. Annual heavy equipment hauling permits are maintained for Ceres' eight heavy equipment haulers consisting of semi tractors with lowboy trailers, enabling a quick response. The temporary facilities and Ceres-owned disaster response equipment is expected to arrive within 12 hours of notice to proceed by the City.

The temporary project office comes equipped with general support equipment such as telecommunications (satellite telephone, radio, cellular phone, or land lines), fax copier, computer network, file cabinets, and general office supplies. The Project Manager, crews, other personnel, and designated City representatives will be provided with a proprietary communication link in the event conventional communications are interrupted. The Emergency Operations Temporary Project Office will be of sufficient size to provide support to the Project Manager, project administrative and support staff, and debris collection and site managers. A separate 10' x 20' office within the same facility equipped with general support equipment can be provided to the City.

Satellite Communications

Ceres knows that immediate communications are critical to an effective response to disaster. We maintain an account with a satellite communications company and maintain satellite handsets for our managers and to provide to our customers as "loaner phones" until standard cell phone service is back on line.

Ceres also purchased and uses a system of internet access using two satellite dishes, which when wired together provide high-speed internet access roughly equivalent to a T-1 line. When powered by a portable generator, our management and our Mobile Command Center users have local and world-wide communication tools to support our high service level.

Life Support and Fuel Supplies

Ceres comes to the project self-sufficient and ready to provide basic necessities. Due to the uncertain nature of room and board, Ceres mobilizes with life support for our crews and for some subcontractors. Additionally, if Key West seeks assistance in provision of basic needs of water, food, shelter and ice, Ceres can supply these services as we have done in the past in other locations.

Following the landfall of Hurricane Katrina, Ceres' crews arrived with their own housing (travel trailers and RVs). We proceeded to supply life support of temporary lodging, meals, showers, and bathrooms to 400 people. We are also capable of providing onsite fuel delivery for both the fleet of Ceres owned equipment and our subcontractors, as well as City fleets.

Debris Management Sites (DMS)

When a DMS is established, a Site Plan will be developed for each site, and include, but not be limited to:

- A description of project operations
- Site layout
- Environmental factors
- Site photographs

Additional sub-plans that may be incorporated as necessary in the Site Plan include:

- An **Environmental Protection Plan** that addresses storm water protection, hazardous waste, soil and leachate draining from the debris stockpiles, site operations, and the proximity of truck traffic to waterways.
- A **Dust Control Plan** that will address prevailing wind directions and location of developed areas as it relates to site design. Methods of mitigation will be specified such as the use of water trucks on access roads.
- A **Traffic Control Plan** that considers the number of trucks per hour entering the DMS and the type of public access control (if authorized). All-weather access roads into and out of the site will be needed to maintain a seven-day per week operation.
- A **Site Safety Plan** that complies with the Ceres Company Accident Prevention Plan (available on request) and applicable OSHA requirements. Security will also be addressed in the Site Safety Plan.

A water truck sprinkling to control dust on an access road.

- A **Fire Prevention Plan** that will follow the provisions of the National Fire Prevention Code and in particular, codes that specifically address woodchip storage. All equipment will have fire extinguishers that meet NFPA No. 10A-1970.
- The **Production Plan** will designate how machinery will be utilized on site and will describe site management/operations and anticipated production rates. Each load received at the site will be inspected prior to off-loading to determine load size and the presence and type of any contaminants. Contaminated loads will be segregated for further sorting and appropriate processing or disposal.
- **Other plans may include**: Truck Routes and Access; Site Staffing and Assigned Duties; Debris Segregation and Hazardous Waste Handling plans.

DMS Construction Timeline

Each designated Debris Site Manager will commence construction of their respective DMS within 24 hours of notification. DMSs will be fully operational within 48-72 hours of Notice to Proceed. The Project Logistics Manager is responsible for ensuring gravel for access and internal haul roads and dump pads, prefabricated inspection tower kits, erosion control materials such as silt fence, straw bales, coir fiber, and geo-membrane liners for hazardous waste containment areas are available on site within 24 hours of notification. Additionally, portable truck scales may also be requested at the direction of the City.

Emergency Roadway Clearance and Debris Removal Phase

The following information outlines a generic plan for responding to debris-generating emergencies. Please note that this general summary is not specific to a particular type of disaster event. This phase encompasses the majority of the physical work of the project. It also generates the most records including load tickets and logs of various kinds. This is also the phase where careful planning pays huge dividends.

Emergency Road Clearing-Cutting and Pushing Public Right of Ways

When emergency road clearing is required, separate crews will be allocated and will be available within hours following an event. Ceres typically mobilizes this equipment pre-event based on weather forecasts. Cut and Push Crews will be prepared to work 24-hour shifts (with rotating personnel).

Cut and Push Crew typical configuration is:

- One front-end loader 4/1 bucket (or equivalent) with experienced and qualified operator
- Up to two transport trucks approximately 30 cubic yards with operator(s)
- Two laborers with chain saws and rakes
- Two flag persons
- One Bucket Truck with an experienced operator or climber (optional based on need)
- One Foreman with cell phone and pickup

The number of Cut and Push Crews will be determined by the City. Ceres owns eight (8) wheel loaders (with appropriate grapple attachments) and has additional subcontractor supplied pushing equipment.

Ground personnel will be supplied with sufficient types and quantities of tools and materials to effectively push the debris to the roadside to clear routes for emergency traffic. In the event debris cannot be pushed aside, it will be loaded in trucks and transported to nearby off-street locations for temporary dumping, to be picked up later by the normal debris clearing crews. When each assignment is complete, Ceres' crews will contact the City's dispatcher to obtain authorization to proceed to the next assignment.

Debris Collection

Crews will be dispatched to begin work within two days, and according to the City's priorities and the removal schedule adopted in coordination with the City representative. At the direction of the Ceres field supervisor each assigned debris removal crew will service each assigned road or right of way. Daily meetings will be conducted at 7:00 AM between the City and Ceres. Zones and Sections will be identified and prioritized. Progress will be updated and reported to the City at the close of business each day. Additional passes will be conducted prior to project completion in agreement with the City or per contractual requirements, to ensure adequate time has been scheduled for residents to move their debris into the right of way.

A typical crew will be comprised of:

- One Knuckleboom Loader (or one 4-cubic yard wheel loader with grapple)
- One Bobcat with grapple
- Two laborers with chain saws and rakes
- Two flag persons
- One Foreman with cell phone and pickup truck (one foreman/ three crews)
- GPS Tracking and Navigation Aids
- Three hauling trucks or trailers (30 - 50 cubic yards). Additional/large capacity trucks may be added for longer hauls.

A Ceres self loader with a trailer making pickups from the ROW.

First preference will be given to hauling vehicles best suited to local conditions. Knuckleboom self loaders are efficient, but in areas with narrow streets or limited overhead clearance, they are too large to be effective. In tight areas, pickup trucks with dumping trailers minimize traffic disruption and potential damage. Crew and overall debris collection production will be monitored on a daily basis. The Project Manager will alter crew composition and overall number of crews as necessary. Self Loaders may work singly or in conjunction with dump trucks. In accordance with FEMA guidelines, hand-loading will not

be allowed or tolerated in any circumstance. Ceres owns seven Self Loaders (Knucklebooms) and has access to many more through our subcontractors.

A minimum of one **Hot Spot Crew** will be assembled for each zone during this project. The crew(s) will commence operations within 24 hours of the notice to proceed. The typical crew will consist of:

- One Knuckleboom or self-loader
- Three Laborers (one sawyer and two Flagmen)

Work zones will move as the debris is cleaned up from the streets and boulevards. When the work zone is located on or near a heavily traveled roadway, it will require additional flag persons, additional signage, and/or assistance from local law enforcement agencies. The crew foreman will monitor the work zone and all other aspects of crew operation.

Hazardous Tree, Limb and Stump Removal

Ceres employs crews with professional tree climbers and aerial equipment such as bucket trucks to remove hazardous hanging branches and leaning trees ("hangers" and "leaners"). Ceres has performed this work on previous storms with an excellent safety record and with an excellent damage record. In response to Hurricane Katrina, Ceres was responsible for trimming and removal of trees in all of Jefferson Parish, LA amounting to 18,599 trees.

Flooding

Ceres expects flood recovery work when a client has significant land area in a 100-year flood zone, and when rivers and other waterways pass through the area to be cleaned. Flood recovery work generally requires specialty equipment, such as long-reach excavators, floating excavators, and a greater amount of tracked skidsteers. Wheel loaders with buckets and grapples are often used to remove debris that may fall apart if picked up by a knuckleboom loader.

Ceres has surveyors and other specialists on staff who can determine which flooded areas will be likely to drain first so we can plan and allocate equipment based on those studies.

Flood debris from the Spring 2008 Iowa Floods

Although some of the same types of debris are removed in flood and non-flood disaster recovery, typically storms with heavy rainfall increase the amount of construction and demolition debris when compared to vegetation. Also, the time line is longer in flood situations, because standing water takes time to recede. The debris removal may also be more complex as it can involve partial or full demolition of structures. For example, in a post flood situation, a house may have sheetrock walls that must be inspected by an expert who determines that sheetrock must be removed. After removal, the debris may be left on the right-of-way in loose piles. These piles will probably present more difficulty in loading than vegetative debris, or a pile of wind-blown privacy fence, because the waterlogged debris may have no structural integrity and will fall into pieces when picked up. For this reason the types of equipment may be different in flood situation, with wheel loaders and dump trucks more prevalent and self-loading knucklebooms less prevalent than in a non-flood storm. Ceres owns nearly all types of equipment used in flood recovery, and we have subcontractors who specialize in flood disaster recovery.

Ceres has a special hazardous materials (HAZMAT) team that specializes in preventing the spread of contamination and infestations of rodents in areas that were flooded. From past experience, Ceres knows that these areas are prone to contamination from sewage, agricultural run-off, mold, and chemicals, they are also prone to rodents. Ceres plans to concentrate heavily on these areas in order to limit the spread of contaminants and to limit the breeding of rodents and pests. Once the determination is made in conjunction with local officials and the EPA, if applicable, Ceres will utilize its special teams to target these areas.

Following Hurricane Katrina, for example, Ceres made weekly passes in some formerly flooded areas, and "mirrored" or "paralleled" the municipal sanitary waste teams. By doing this, neighborhoods were kept clean on a weekly basis so that pests could not be alternately supported by garbage and flood debris—instead all potential habitat or food for pests was removed frequently to ensure a safe neighborhood.

Pathogens are also more of a problem in flooded areas. Water promotes growth of undesirable organisms, and it also facilitates transfer of bacteria that exist in an environment to humans working in that environment. Our corporate health policies address hazards of working in a flooded disaster environment, and Ceres uses procedures including additional immunizations and additional personal protective equipment such as waterproof clothing and footwear, face shields and respirators (air filters) to minimize hazards of flooded areas.

Flood situations may also generate other types of task orders, such as pumping water or clearing catch basins. Ceres is ready for these sorts of eventualities in the City. If a storm leads to flooding, we are prepared to transfer our debris management sites and equipment staging sites to higher ground using identified alternative transportation routes if necessary. Ceres also has several barge, dredging, and water salvage companies on hand as subcontractors if the need arises.

Placarding a truck.

Certification of Maximum Volume Capacity of Hauling Trucks/Trailers

Prior to initial use, authorized Ceres personnel and Key West representatives will inspect hauling trucks. Only pre-approved trucks will be received at the DMS. Approval will include documentation of truck identification and insurance, safety requirements, and measured cubic yardage capacity. A unique approval number will be assigned to the truck and posted on the truck along with measured capacity. All units hauling debris are required to be "measured in" prior to commencement of work. The hauling unit/truck/trailer certification procedure is mandatory and will be administered by quality control representatives of Ceres and the City. A Truck Certification Log Sheet will be created for each hauling unit/truck/trailer. Unit specific information along with Year, Make, Model, Address, Photograph, License Plate information, Driver Name, and signatures will be recorded on the log. At this time, a unique identifier will be assigned to the unit. Truck Certification Logs will be maintained by Quality Control Staff. The log will be maintained and available to DMS inspection personnel regarding truck approvals, approval number, capacity, and other pertinent information.

The unique truck/trailer identification number and its maximum carrying capacity are written with permanent marker on Ceres placards that are mounted on both sides of the truck/trailer. Ceres uses pre-printed labels with our name and blocks for the assigned identification number and measured volume. These labels cannot be removed without destroying the label. All equipment is subject to further inspection by the City at any time during the project.

Work Locations

Dispatch records will be maintained for the duration of the project. Records will include date and time of dispatch, crew and unit identifier, and status of assigned section (In Progress, Completed). Typically, one contractor will be assigned to a given section. Sections may be comprised of individual developments or combinations thereof. Accurate and thorough Dispatch Logs enable the identification of any potential issues and the responsible party.

Prior to the assignment of sections to crews, each section/subdivision will be inspected by Ceres Field Personnel to ascertain the optimal crew configuration/type (Self Loader, Wheeled Loader with Dump Trucks, High Capacity Trailers, or other combinations of equipment). Classification of sections maximizes production and minimizes potential damage to property. Additionally, all supervisors will conduct weekly toolbox meetings and develop activity hazard analyses in compliance with the corporate Health and Safety Plan.

Field Management

Regular and effective communications are critical to the rapid dissemination of appropriate and accurate data to both the City Management Team and the Ceres Management Team. As the project progresses, the needs of the City may change and resource requirements may need to be reassessed. The original plan, therefore, may need to be modified. In order to ensure effective and efficient execution of all field work, the Ceres team, from Site Managers up to the Project Manager, will meet on a daily basis. The Project Manager is responsible for coordinating the daily scheduling and dispatch of cleanup crews with the City and will meet with the designated representative on a daily basis. The Site Manager is responsible for management and operation or a reduction site, loading sites or any other work site. The Site Managers report directly to the Sector Manager, who reports to an Area Manager, who reports to a Project Superintendent, who reports to the Project Manager. Depending on the scale of a disaster, the number of managers assigned to the Ceres Team will vary depending on local conditions. Foremen at the reduction site(s) and for the collection and hauling activities are responsible for crew supervision and report to the Site Manager.

Each Site Manager ensures that their crew operates in an efficient manner and is responsible for documenting and inspecting work performed. Site Managers document safety meetings, equipment safety inspections, quantity and location of debris hauled, areas completed, and daily time sheets of personnel and equipment. Site Managers also monitor quality control issues such as completeness of cleanup and/or trimming and contract compliance.

The collection crew Foreman will be responsible for scouting future debris removal locations within the daily schedule set by the Program Manager. While scouting the zone, the Foreman's responsibilities include:

- Locating logical trucking routes.
- Identification of Sections by Crew Type/Composition.
- Locating and planning the control or elimination of hazards within the zone (such as high traffic areas). Preference will be given to Self Loaders to ease traffic congestion and minimize damage.
- Advising the Site Manager of any anticipated difficulties or hazards.
- Determining and obtaining resources necessary to ensure a steady workflow.

At the end of each shift, documentation of work completed will be tabulated by the administrative staff and used to schedule the next day's work activities. At this time, any daily reports required by the City will be produced.

Scheduling Control Debris Collection

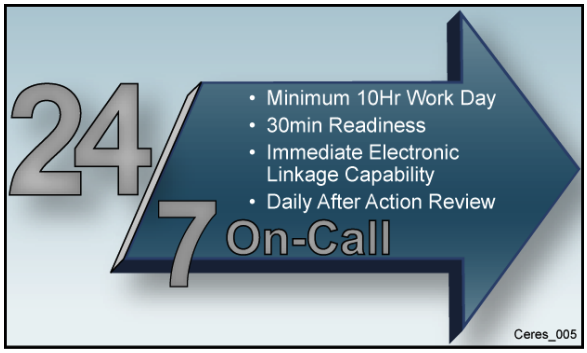
During post-award preparation the Project Manager obtains maps detailed enough to provide individual debris collection crews address block information. Maps will be divided and identified according to Districts, Sections, and Developments or Address Blocks. The Master Debris Management Map will be located in the Emergency Response Mobile Command Center. Individual developments or address block maps will be reproduced on 8.5" x 11" paper for use in crew dispatching. Each Site Manager will be provided a binder containing all of the development/address block maps for the event's entire area.

The Project Manager will be responsible for the assignment of Districts, Sections, and Developments or Address blocks to subcontractors and their respective crews. A written master assignment file will be maintained in the Emergency Mobile Command Center and will be updated as changes or additions are made. The dispatcher will be responsible for dispatching crews to their assigned areas utilizing the master assignment file. Subcontractors and their respective crews will not be permitted to have more than two open assigned areas. Communication between the subcontractors, their respective crews and the dispatcher will be via radio or telephone. Upon completion or near completion of an assignment, it is the responsibility of the crew leader or subcontractor to request an inspection. The dispatcher will forward this request to the debris collection superintendent or area manager for action. The debris collection superintendent or area manager will coordinate an inspection with a City designated representative.

Once an assignment has been completed and inspected, a new area will be given to the subcontractor. Depending on the size of the subcontractor and/or crew, areas may be as small as address blocks or developments up to portions or even entire Sections. Crews will not be permitted to leave their assigned area and move to another work area until all work is completed as required and the area inspected and authorization received from the Site Manager. The dispatcher is responsible for continually updating crew locations. At the end of each shift, the dispatcher will provide the field managers with a list of crews and

their current locations. Subcontractors and crews are prohibited from collecting debris from outside of their assigned areas. The City field representatives will be provided updated crew assignments daily.

Project Manager



The Project Manager (PM) will serve as the principal point of contact between Ceres and the City Operations Manager. The assigned PM will be knowledgeable about all facets of Ceres' assigned tasks and will have executive project responsibilities. The PM will have written authority to sign for the corporation in matters relating to this project and the City.

Upon receipt of a Notice to Proceed, the PM will be on call 24 hours per day, seven days per week, and will have electronic linkage capability for transmitting and receiving relevant contractual information. This linkage will provide immediate contact availability via cell phone and fax machine, and have Internet capabilities. The PM will participate in daily After Action Reviews and disaster exercises, functioning as a source to provide essential element information. The PM will report to the City Operations Manager on an "on call basis" and be capable of responding within one hour of notification.

The PM will ensure that all City event goals and priorities are met and will have authority to make executive decisions regarding the project. The PM will work out of Ceres local disaster office and will meet with his support staff and crew leaders at the end of each day to review progress and set goals and priorities for the following day.

Field Supervisors/Crew Leaders

Ceres Site Managers are responsible for ensuring safe and healthy work environments exist during all operational phases. The Site Manager's specific daily Health and Safety and Operations responsibilities include:

- Monitoring and Inspecting Heavy Equipment Operators, Truck Drivers, and Traffic Controllers in the safe operation of their specific area of responsibility using the proper tools and in accordance with the safety procedures and guidelines outlined in EM 385-1-1 and CFR 29 Par 1929 and 1910. It is important to note that a debris clean-up operation exposes the general public to the numerous hazards involved in debris collection and removal.
- Enforcing the use of proper guards, controls, and work practices. Monitoring each feature of work for human, situational, and environmental factors that could cause accidents.
- Locating compiling contact information for area medical facilities. Crew Leaders will be equipped with a pager and a cellular phone in case of emergency.
- Supervising and evaluating overall worker performance, including safety.

Crew Leaders document daily production to monitor and ensure the most efficient operations. The information they are to record includes:

- Cycle Times of Trucks
- Loads per Hour
- Production

Crew leaders are also required to make sure that safety gear is provided and that it is adequate for the hazards involved and enforce proper use and wearing of protective gear. Accidents will be recorded and reported on the Supervisor's Accident/Incident Investigation Report by the Crew Leaders.

Daily records submitted up the chain of command to the Project Manager will include:

- Sub-contractor/Employee Name
- Equipment Number
- Type of Equipment
- Hourly equipment documentation, downtime, lost time, and sick time

All accident/incident reports are forwarded through the Health and Safety Manager to the Health and Safety Officer (HSO). The HSO notifies the PM, who in turn informs the City Operations Manager and implements all procedures as set forth in the Ceres Health and Safety Program.

Description of a Typical Workday

It will be the responsibility of the Sector Manager to schedule and coordinate the location of a particular crew and equipment necessary for its job function to its location through direction to the Field Supervisors. This will take place through schedule planning from the previous day. The Field Supervisor will notify members of the crew of the start time, specific job function, and location where he/she is to report. At the beginning of the day each field employee will sign in a daily time sheet, the location according to zone (if the zone changes during the course of the day the employee will document the new location), the phase of work he/she is performing, and the unit number and beginning hours of the piece of equipment that he/she is operating (if applicable). The employee responsible for loading trucks and truck drivers will keep a running tally of the loads they complete from each particular zone over the course of the day. It is then the responsibility of the field employee to perform an inspection of the piece of equipment and inform the crew Foreman so corrective actions may be taken. The inspection will be documented on a punch-list that is supplied on the employee's daily report. After inspections and documentation are complete, the crew will begin removing the debris from their zone assigned.

Two flagmen will be placed on each end of the work perimeter to meter the flow of traffic into the work perimeter. If debris is to be moved across the roadway, the flagmen will stop all traffic. When the loading of a truck is completed, the flagmen will also stop traffic while the truck moves out of the controlled area. During the work, the flagmen will be equipped with two-way radios to coordinate the direction of traffic. Additional trucks staged for loading will all be stationed to the side of the roadway from which they will be loaded so they will not obstruct incoming traffic to the work perimeter. When loading is completed, the truck will leave the work area.

The trucks will be placed in single file to the rear of the Knuckleboom loader. As each truck in the queue is loaded and departs for the dump-site, the next truck in line backs up to the loading perimeter. The Knuckleboom loader will load from piles that are staged by two front-end loaders working ahead of the Knuckleboom loader to limit the amount of movement of the Knuckleboom loader during the course of the day. When self-loading trucks (self-loaders) are in use, those trucks will be directed to an appropriate location within the work perimeter where they can begin loading immediately.

The front-end loaders will stage the material from the area between the sidewalks and the street into staging areas on the side of the street. If the crew is working in a high traffic area then this method will not be incorporated – rather the staging will be done completely on one side then staged completely on the other side. When the Knuckleboom loader encounters material difficult to handle (such as chunk wood), the Front-end loader will assist in performing the loading.

Two laborers trained in the use of chain saws will assist the Knuckleboom loader. They will rake and clean up the area of the pile. When oversized material is encountered, the laborers will use chainsaws to reduce its size. The laborers will also assist the truck operators in staging for the Knuckleboom loader, notifying when loading is completed and for obstructions to and from the loading area.

The crew Foreman will be responsible for scouting future debris removal locations. He will utilize maps to locate the perimeter of the zone to which he is assigned. While scouting the zone, the Foreman's responsibilities will include:

- Locating logical truck routes.
- Plotting a logical and efficient direction for the crew.
- Locating and planning for hazards within the zone (such as high traffic areas).

- Notifying his Supervisor and Sector or Area Manager of hazards in a timely fashion so the hazard can be avoided if possible or mitigated if necessary.
- Identify plan for and obtain the necessary resources for a steady workflow in future locations of the work zone.

At the end of each shift, crew employees will complete their time sheet by entering in the time the shift ended, the ending hours on the equipment they utilized and the number of loads they either hauled or loaded. They will deliver this timesheet to the Foreman before leaving the shift. The Foreman will compile the labor information to a daily worksheet, along with Purchase Orders, trucking that was utilized and number of loads hauled, equipment utilization, and a briefing of the course of the day describing any problems that arose and solutions implemented, and areas worked. The Foreman will then turn in the reports for the day. The following topics will be discussed with the management team:

- Changes in time for completion
- Changes in cost objectives for the project
- Changes in operating policy
- Changes in the technical specifications for the projects
- Changes in methods
- Changes in needs
- Revised activity plan estimates
- Failure of suppliers or contractors to deliver on time
- Reassessment of resource requirements on individual activities
- Inability to utilize resources as planned
- Unexpected technical difficulties
- Unexpected environmental conditions
- Scheduling needs
- Performance of work per zone or region
- Unplanned costs
- Any problems or future problems pertaining to the project

After the meeting is adjourned, the Project Manager (PM) will collect all the data. The next business day the data received and the daily reports will be entered into a computerized database. These reports will be evaluated by the Disaster Response Business Unit Director and discussed with the CEO and the PM. The data will be used in weekly reports that itemize costs per region and code and weigh them towards the projected costs and schedules of the project. These reports will be submitted weekly to corresponding company divisions along with reports submitted to the City. It will be the responsibility of the PM to utilize the minutes of the daily meeting and the information from the reports to make daily assessments of the schedules of each individual crew. The PM will also have daily meetings with the City regarding performance and schedule issues of the project. This meeting will cover the customer needs of each zone, projected costs and scheduling of assigned zones, priority of zones, and work to be completed.

Geographic Area Management

Every area has its own unique geographic characteristics that define the parameters of the response. An urban area, smaller municipalities, and rural areas offers different challenges to the successful completion of a disaster recovery mission. Traffic is always an issue that must to be addressed especially when working in and around waterways. Bridges are natural bottlenecks, and our experience has taught us, the less they are used during the transportation of the debris, the better. Ceres is always aware that our disaster recovery work is not the only thing utilizing the transportation system. Through the selection of strategically located DMS, our haul trucks should have minimal impact on these areas, as the haul zones are designed to keep the trucks working close to each DMS. In the successful completion of our Hurricane Katrina disaster recovery operation in Louisiana, we worked with all of these geographical characteristics and traffic never became an issue because the zone design and DMS locations worked together as intended. All impact sensitive areas, such as waterways, parks, forest land, and reserves will be dealt with in an environmentally appropriate manner.

Debris Management Sites (DMS)

Ceres will utilize the DMS identified by the City. In the event that additional sites are required, Ceres will work closely with the City to secure leasing agreements and permitting for additional facilities. The state or local environmental authority would be notified and the required information submitted by Ceres.

Ceres will provide sufficient equipment and personnel to process, by burning (if allowable) or grinding, a minimum of 210 and up to 500 cubic yards of debris per hour per crew. Each DMS would generally include the following equipment:

- One Grinder, either horizontal or tub (depending upon needs/specs), and/or Air Curtain Incinerator
- Two Backhoes with grapples
- One Wheel Loader with rake
- One Wheel Loader with a light materials bucket for loading mulch
- One Maintenance Truck
- One Water Truck
- One Road Grader (optional)
- One Inspection Tower
- One Hazardous Materials Containment Area
- One Foreman with cell phone
- Four walking floor trucks (120cubic yards) for hauling mulch
- Additional Equipment as determined by the Contract and Site Manager

During work for the USACE in Louisiana after Hurricane Katrina, we performed debris removal operations in 11 Parishes, and operated 54 DMS/final disposal sites, simultaneously.

One operator will be assigned site maintenance duties and will operate the Motor Grader, Water Truck, and Low-bed Trailer. This operator's primary duty is to ensure use of the roads by the dump trucks, and maintain dust and fire control. The Loader with blade will have intermittent general site maintenance duties and will keep areas around the burn pits, ash storage, and grinding areas clean.

Ceres will construct a hazardous materials containment area at each DMS measuring approximately 30' x 30'. Typically, the perimeter will be lined with hay bales and staked in place. The area will be lined with heavy gauge plastic (10 mil or greater) to provide a waterproof barrier. A plastic cover (10 mil or greater) will be used to prevent rain from entering the containment area. Site run-off is redirected away from the containment area by site grading. Hazardous materials that are encountered during clean up operations will be staged in this area. Such materials will be properly disposed of in a timely manner.

Inspection

DMSs will be the point of inspection and load volume estimation by the City or their designated representative. Inspection towers will be used to observe and record all trucks entering and leaving the DMS and document their loads. The tower will be 10 feet above the existing ground elevation, with a wooden handrail and steps to provide access and constructed of pressure treated lumber. The floor area will be 8'x8', constructed of 2'x8' joists, 16" O.C. with ¾" plywood supported by four 6"x6" posts. The perimeter of the floor area will be protected by a 4' high wall constructed of 2'x4" studs and ¾" plywood. The entire floor area will be covered with a corrugated tin roof. The roof will provide minimum 6' 6" headroom below the support beams. The inspection tower will be large enough to adequately accommodate a minimum of three people simultaneously.

City Monitors/Inspectors will inspect each load to verify that:

- The truck has been pre-approved and measured.
- The load is eligible.
- The 'percentage filled to' figure is determined and noted on each individual load ticket.

The Monitor will determine the capacity of the truck and estimated load volume (percent capacity), and evaluate the load for contaminants requiring segregation. The Monitor will instruct the driver regarding the appropriate dump location at the site and will verify the truck is completely empty following dumping. The Monitor will complete the load ticket presented for each load delivered to the site.

After inspection, the material will be forwarded to the tipping area supported by a wheel loader with rake and laborers. The laborers will inspect the debris and remove any contaminants. Contaminants that are hazardous will be handled by the Hazardous Toxic Waste Specialist, staged in the Hazmat containment area, and disposed of in accordance with federal, state, and local requirements. Other contaminants, such as metal, will be segregated accordingly.

Load Tickets and Reporting

Ceres uses preprinted, five-part carbonless, color coded load tickets. The tickets are available for use on this project if approved by the City. Each ticket has a unique serial number and ample space to record information such as: contractor, date, truck number, load size, driver, and type of material, origination, dumpsite, time, GPS Location, and inspector. Ceres uses a custom Access database program to record ticket information. The entry screen follows the format of the load ticket which greatly speeds up data entry. Tickets are easily verified and combined with a truck inspection table contained in the same database. One data entry clerk with minimal training can enter 700 load tickets (the equivalent of about 21,000 cubic yards) per day. Access also contains powerful report features that aid in ticket reconciliation and truck verification. Data is easily converted between Excel and Access for reporting purposes.

Material Segregation

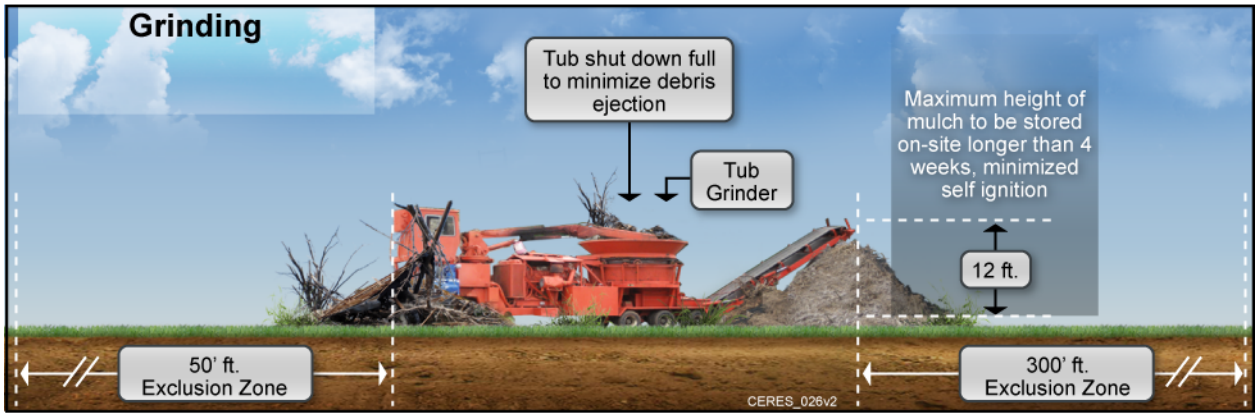
Due to the nature of these operations, material segregation is required in order to properly and efficiently process debris. Collection crews will segregate non-grindable debris to the maximum extent possible during collection and loading operations. The inspection tower will also assume responsibility for the segregation of loads containing contaminants or non-grindables. Those loads, which may contain debris ranging from white goods, household hazardous waste (HHW), e-waste, and other materials, will be segregated and sorted either manually or mechanically to remove the contaminants and then dumped in designated and appropriately lined/fenced areas at the DMS until final disposal.

Metal contaminants will be segregated and baled or otherwise processed for recycling. Concrete will be segregated and transported to a recycling facility and may be crushed prior to transport. Glass, plastic, and other materials will similarly be segregated and recycled to the maximum extent possible. Debris that cannot be processed or otherwise recycled will be disposed of at an approved and lawfully permitted construction and demolition final disposal site.

Volume Reduction by Grinding

The wheel loader with rake will push material designated for reduction to the grinder. Great care should be taken to keep the debris free of dirt before processing with a grinder/chipper; this both maintains the value of the product and reduces the cost of grinding. If the mulch produced from grinding is to remain on site for more than four weeks, the mulch piles will then be stacked no higher than 12 feet to minimize the potential for spontaneous combustion.

Horizontal grinders, having a predominately closed grinding chamber, can operate with a minimal exclusion zone projecting out at a 45 degree angle at a distance of 250 feet from each corner of the in-feed conveyor. Tub grinders, if used, will operate with an exclusion zone of 300 feet on the “kick” side of the grinder and 50 feet on the “non-kick” side. Grinders will be shut down in a full tub condition to minimize debris ejection. The Dust Control plan will be implemented to ensure dust from the grinder does not impact the adjacent properties. Lockout/tagout procedures will be used on grinders and strictly enforced. All equipment in the vicinity of the grinders will be equipped with fully-enclosed cabs.



Volume Reduction by Burning

The loader/rake will push clean debris in the direction of the burn pit, taking great care to keep the debris free of dirt. Once the debris is piled in the vicinity of the burn pit area, the backhoe with thumb will feed the Air Curtain Incinerator in such a manner as to promote complete combustion. The backhoe will also set aside any material that would process more efficiently in a chipper/grinder, such as large diameter logs or stumps.

The Air Curtain will be operated at least 100 feet from any stockpile of debris and at least 1,000 feet from any occupied structure. Prior to removal of ash debris from the air curtain incinerator pit, the material will be wetted. Ash stockpiles will be at least 100 feet away from any debris stockpiles.

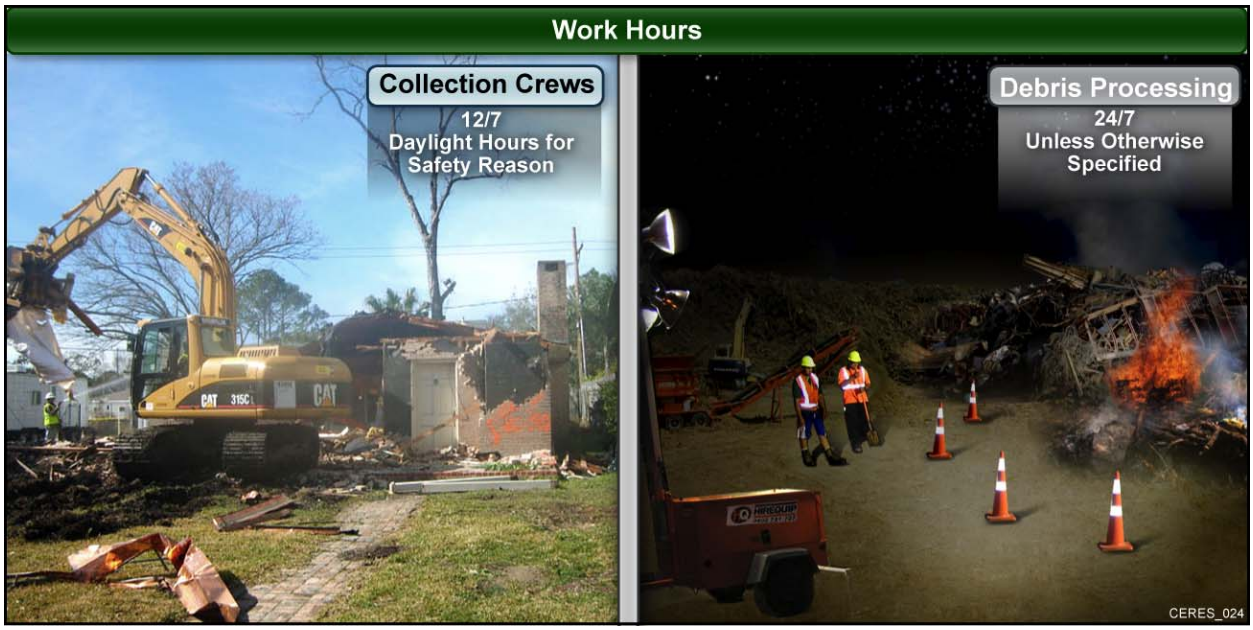
Final Disposition

Segregated, processed non-grindables will be recycled to the maximum extent possible and practicable. Metals and concrete will be baled, crushed, or otherwise processed for transport to recycling facilities. Documentation will be retained regarding total type and amount of materials recycled and each recycling destination.

Clean woody materials will be processed to generate mulch. Live bottom trucks loaded with a rollout bucket-equipped wheel loader will be used to haul mulch to the final disposal site. Mulch hauling will be performed simultaneously with grinding. Mulch will be applied or disposed of at a site(s) approved by the City, as appropriate. The handling of Incinerator Ash Material will comply with all federal, state, and local requirements and the Incinerator Ash Material Management Plan.

Work Hours

Collection crews will typically work up to 12 hours per day, seven days per week unless otherwise specified or limited by contractual requirements. For safety reasons, collection crews will work during daylight hours only. Debris processing sites typically operate 24 hours per day, seven days per week if sufficient lighting is provided during evening hours, unless restricted by the contract.



Traffic Control

As discussed in other sections, Ceres requires and will provide certified traffic control personnel for debris collection, transportation, and processing operations. Competent and qualified personnel will be trained in traffic control procedures and will be provided necessary safety equipment and communication devices. Traffic control personnel will generally be placed at either end of a work zone in order to properly control the flow of traffic into and out of the work zone.

Site Restoration

The Site Restoration and Environmental Survey Plan will ensure that restoration of the site will meet the owner's requirements and local regulations. In addition to site cleanup and removal of all debris, the Restoration Plan will include requirements for achieving ground cover through topsoil and seeding specifications.

Other requirements may be mandated by the Erosion Control Plan, such as maintenance of straw bales, retention ponds, or erosion control fencing until ground cover is established. An outside independent party may be employed to conduct a post utilization environmental survey in order to ensure satisfactory site conditions. Site closure is normally accomplished within 30 days of receipt of the last load of disaster related debris.

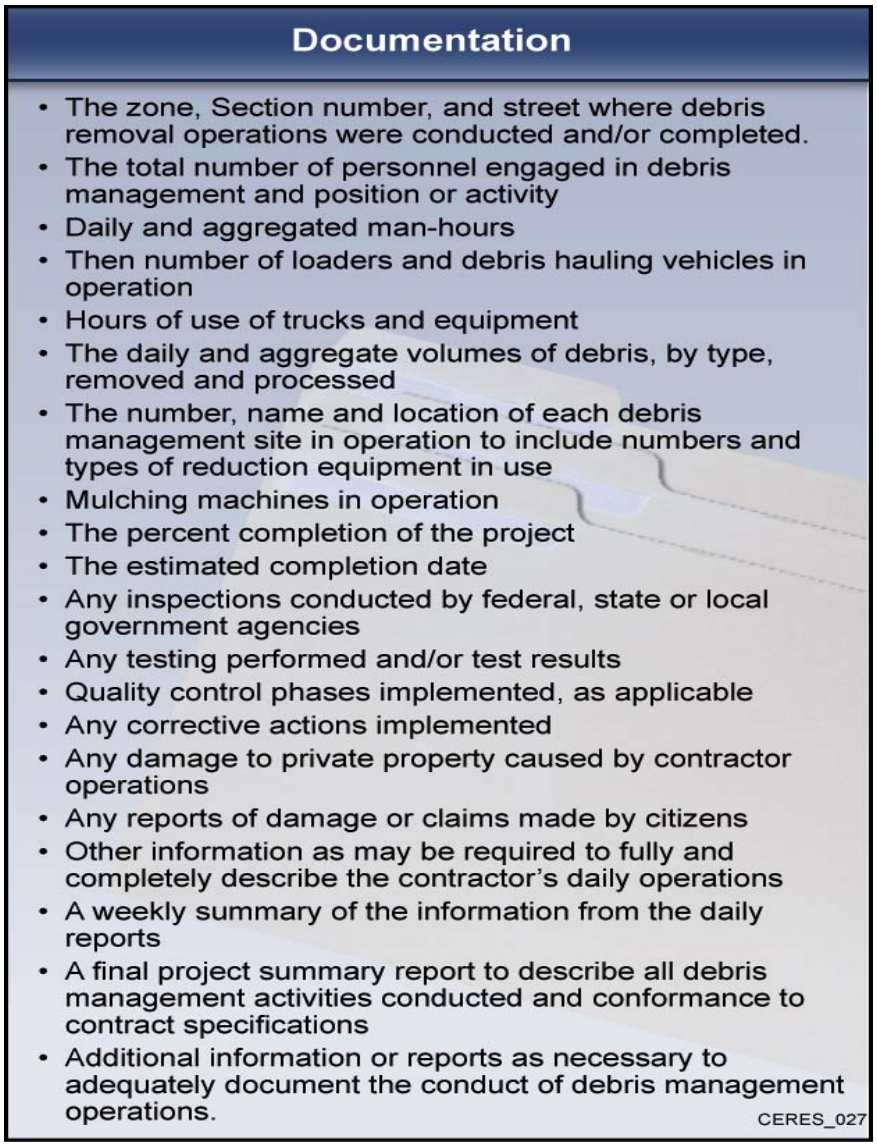
Demobilization Phase

The PM prepares a demobilization checklist that includes a punch list of items to be completed by staff. The Punch List may include items such as arrangement for future maintenance of erosion control measures. The PM and staff are also responsible for final report to the City which includes lessons learned and results of operations

Documentation – Field Operations

Production Reporting

Ceres has developed specific internal procedures to ensure proper audit-quality documentation of daily project activities is captured and provided to the City. This includes: project tracking forms, load tickets, truck certification logs, production logs, shift inspection checklists, safety meeting report forms, daily crew reports, and various equipment usage reports. Other reports are prepared and submitted to document project activities, progress, and quality control.

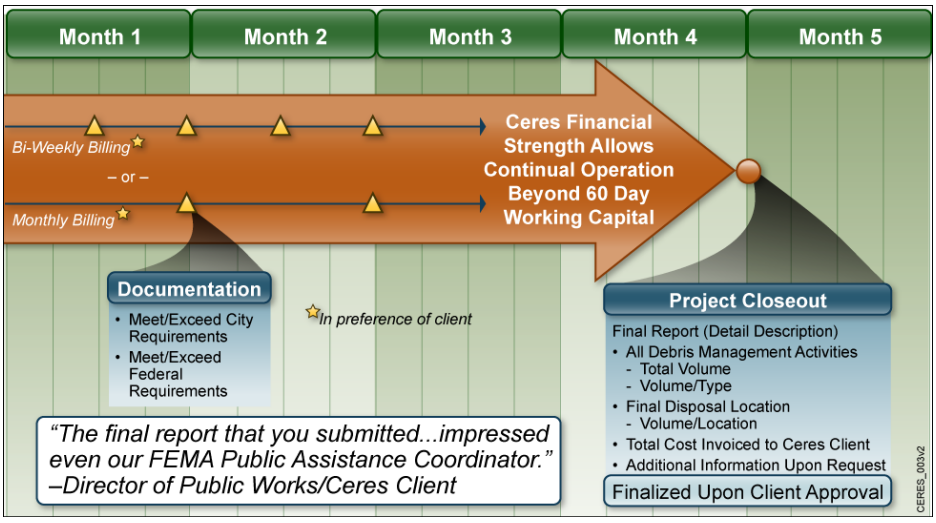


Quality Control

Daily Contractor Production and Quality Control reports will be completed each day of work and available the following work morning to the City. Original reports are maintained in the Mobile Command Center and daily reconciliation reports are generated to verify information reported on load tickets to information reported on daily production reports. The Project Manager and Project QC Manager will monitor information contained in the Daily Quality Control reports to ensure project activities conform to contractual requirements and that an acceptable level of project quality and workmanship is provided to the City.

Formalized quality control procedures are applied to each project to ensure documentation procedures are properly and fully implemented and to ensure conformance to project specifications. All personnel, including employees, subcontractors, and suppliers are subject to the provisions of the QC Program. For each project, a Quality Control Plan is specifically developed to detail the QC organization, individual responsibilities, monitoring procedures of activities and subcontractor activities, documentation requirements for Ceres personnel and all subcontractors, control phases or procedures, and identification and correction procedures for non-conforming activities. The remedies for non-conformance include termination. Exceptional quality control of each project promotes efficiency and avoids investigation and other potential losses.

Invoicing



Ceres can provide invoices to the City on a bi-weekly, semi-monthly or monthly basis. With each invoice, appropriate documentation will be provided relating to the services provided during the invoice period. Documentation will meet the City requirements and the federal requirements for funding and reimbursement purposes. Ceres will provide technical assistance to the City in the completion of claims filed to FEMA or other agencies for funding and reimbursement. A documentation team will be assembled from representatives of quality control and accounting. This team will assist the City throughout the invoicing and reimbursement process long after the work has been completed.

Reimbursement Assistance

Ceres is trained and experienced in providing the necessary documentation and assistance toward the preparation of reimbursement claims (Project Worksheets) for the City. If needed, Ceres will provide the City with turnkey services or guidance and technical assistance to ensure proper preparation and submittal of claims for reimbursement and other available funding. Ceres' careful attention to documentation and strict quality control procedures will aid in the acceptance of a claim for reimbursement.

Throughout Ceres' history, no governing entity has been denied reimbursement for work Ceres has performed.

Program Management Assistance

Ceres is experienced and trained to provide all of the following services to the City:

- Project Worksheet (PW) writing
- Assistance with estimating debris volumes for Initial Damage Assessment (IDA) report
- Expenditures eligible for reimbursement
- Recovery Process Documentation
- Recovery Process Oversight
- Review of records system for applicability to federal and state requirements
- Orientation and training of City personnel on documentation requirements
- Claim documentation

Project Closeout

A final report will be submitted to the City upon project closeout. Ceres will prepare and submit a detailed description of all debris management activities including total volume of debris by type, final disposal locations and amounts of debris delivered to each, and total cost of the project invoiced to the City. Ceres will also supply additional information upon request of the City and understands that final project reconciliation must be approved by the City.

Debris Training Program Description

This section discusses the training requirements for all Ceres employees regarding Debris Removal and DMS Management, known as "Debris Training."

The Project Manager or his designee is responsible for the following:

- Implement and administer initial and refresher training programs.
- Determine the appropriate facility-specific training and/or orientation/briefing needed for each employee.
- Ensure employees attend required facility specific training and/or orientation/briefing.
- Ensure employees are assigned positions for which they have received training and/or orientation/briefing.

Project First Line Managers/Foremen are responsible for the following:

- Determine the appropriate facility specific training needed for each employee.
- Ensure employees are only assigned positions for which they have been trained or orientated/briefed, as applicable.

Initial Training Requirements

There are no educational or experience entry requirements for Debris Training. Comprehension of the English language is required to attend the Debris Training. Comprehension is validated by the successful completion of this training program.

The first step in Debris Training is the designation of an employee as a Debris employee.

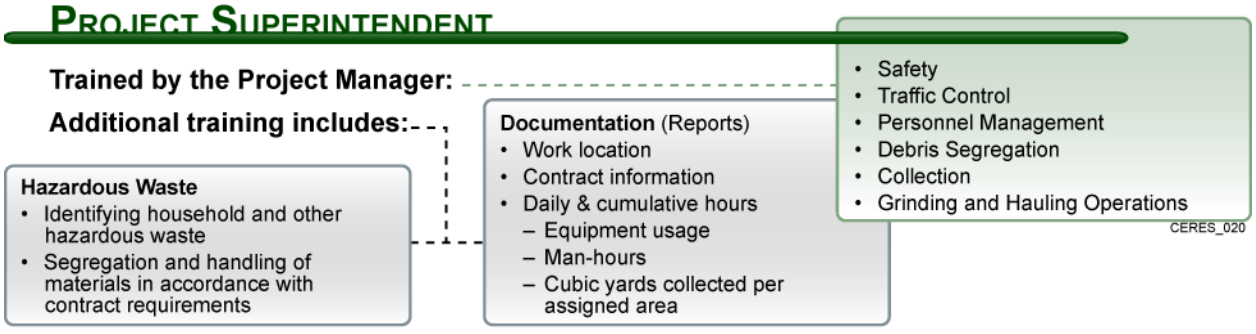
Training Program Description

The Initial Debris Training Courses uses a qualification card that includes a required 90-minute training session that covers review of the FEMA Debris Management training book E/G202, Units 7 and 8 (respectively "Debris Management Site Evaluation and Operation" and "Debris Monitoring") and an initial safety indoctrination.

Debris Training must be completed prior to assignment and at least every two years thereafter. After the initial 90-minute training/orientation, further project-specific training is conducted by the employee's immediate supervisor and is conducted on-the-job.

Facility specific training will be conducted regarding the TDSR Site. Topics will include: Fire Prevention, Spill Prevention, Hazardous Materials Handling, Safe Operation of Heavy Equipment, Personal Protective Equipment, and Activity Hazard Analysis training.

Job Descriptions that require specific training are as follows:



Grinding/Burning Site Superintendent

Trained by the Project Manager:

- Safety
- Traffic Control
- Heavy Equipment Operations
- Personnel Management
- Debris Segregation
- Collection
- Grinding and Hauling Operations

Additional training includes:

Documentation (Reports)
- Work location
- Contract information
- Daily & cumulative hours
  - Equipment usage
  - Man-hours
  - Cubic yards reduced per assigned area

Hazardous Waste
- Identifying household and other hazardous waste
- Segregation and handling of materials in accordance with contract requirements

CERES_021

Foreman

Trained by the Project Manager or Site Superintendent:

- Safety
- Traffic Control
- Heavy Equipment Operations
- Personnel Management
- Debris Segregation
- Collection
- Grinding and Hauling Operations

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Crew Leader, Truck Driver, Operator, Laborer

Pre-skilled in functional areas, Separate training and evaluation

Additional project specific training includes:

- Safety
- Traffic Control
- Heavy Equipment Operations
- Personnel Management
- Debris Segregation
- Collection
- Grinding and Hauling Operations

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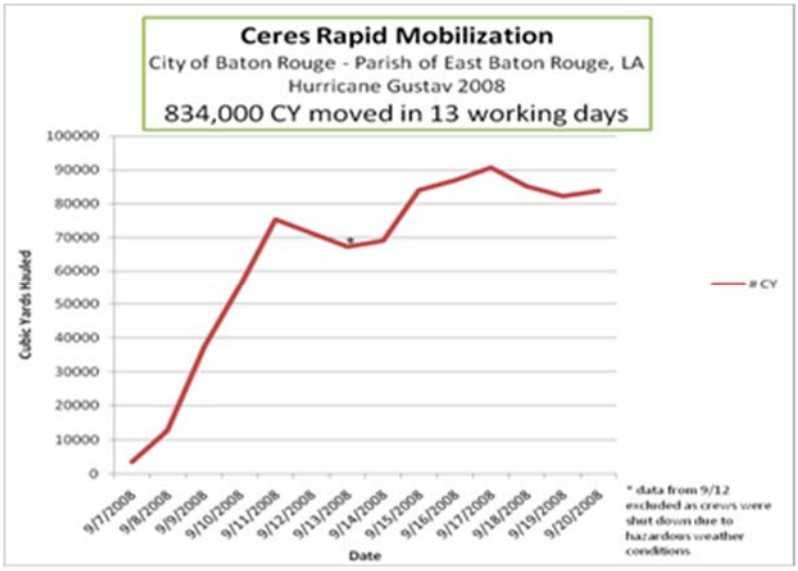
Potential Scenarios

Ceres is expert in quick-response service, as evidenced in a letter from the Superintendent of Public Works of Elizabethtown, Kentucky following a storm debris removal project:

> "…Your representatives and employees were cooperative and responsive to our suggestions and requests regarding the progress of the cleanup. **Our town was cleaned up in an amazingly short time and our residents were very thankful."**



Ceres is also expert in high-volume projects, as shown by our 2008 Hurricane Gustav response in the City/Parish of Baton Rouge. Our daily production grew to 92,000 cubic yards in ten days, and we cleaned up half of the City/Parish's debris in the first two weeks of the project, while meeting the City/Parish's schedule for the last day of the work.

Ceres is accomplished in all aspects of the work described in the RFP. Some of those tasks are performed in every project, while other activities are performed only in worst case scenarios. Whether Ceres is tasked with the smallest event or the most catastrophic, Ceres has performed a similar-sized project.

As the severity of an event increases, the physical scope of work of a project will grow. A major event will require a wider variety of services, and it will also require a more complex response with a corresponding higher level of management attention. All projects, from an Event Type 1: Spot Job – Localized, or large such as Event Type 7: Catastrophic Event – Total Management –City-wide will require some basic services including debris loading and hauling. The physical actions of loading debris, cutting trees, hauling debris, reducing debris, managing and closing out a site are similar on small and large events. The larger events also may require additional services including life support (water, ice, food), and as mentioned, the logistics and management abilities required on a larger event are at a higher level. Ceres is qualified to handle all events, large and small, as shown by our successful operations in each of the over 100 FEMA-reimbursed projects we have managed, whether Ceres handled over 13 million cubic yards of debris or less than 10,000 cubic yards of debris.

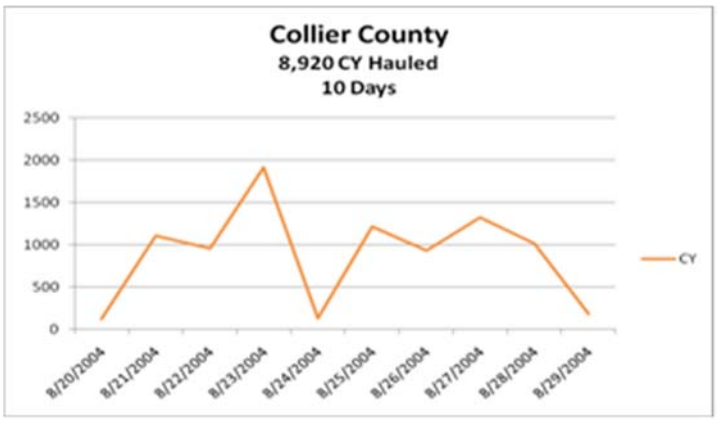
The estimated cubic yards listed below are general estimates. Likewise, **projected mobilization times and equipment usage given are general estimates.** Graphical displays of approximated past performance on similar sized projects are given as a reference.

The following pages describe 7 projected scenarios and detail projected quantities and production rates. Graphs of hauling production in cubic yards on previous projects performed by Ceres illustrate Ceres' ability to perform each scope of work in each scenario. The graphs are rough illustrations of vegetative and construction and demolition debris and may use rounded numbers. The graphs generally do not include stumps, white goods, and other types of materials. Severe one-day drops in production usually indicate a "weather day" of zero hauling for safety reasons.

It is important to note that production rates vary for several reasons. In many cases, the rate of hauling is determined by how quickly citizens bring debris from private property to the curbside. In some cases, such as in Kansas City, the City preferred very quick production. In other cases, the local government wanted Ceres' hauling crews to stay on the job for an extended time even though production was low, because the citizenry needed time to bring debris to the curbside.

Production rates in an event in Key West will vary depending on the actual storm event and physical conditions, and also depending on the City's wishes, which may relate to how quickly residents can bring material out of their yards to the curbside. Generally, Ceres has the capacity to perform more rapidly than is preferred by the local government.

Event Type: 1
Spot Jobs – Localized
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Key West office
Number of TDSR Sites: Maximum of 1, no reduction
Location of TDSR Sites: To be determined
Size of TDSR Sites: 1 acre or more



Type of Hauling Equipment: Knuckleboom self-loading trucks, dump trucks/trailers
Total Expected Cubic Yards of Debris: less than 10,000 CY
Quantity of Hauling Equipment: Ten trucks or less
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour
Time elapsed from Notice to Proceed to complete mobilization: 100% in 24 hours
Expected Management and Supervision Staff: 1 project manager, 1 or 2 foremen, 1 project accountant

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide one or more crews consisting of a chain saw crew with flaggers and self loading knuckleboom trucks. A bobcat type loader may also be used. The crew would be supervised by a foreman who would interface with the City field representative, and a Ceres project manager would supervise the foreman and interface with the City administrators to assist with FEMA

reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

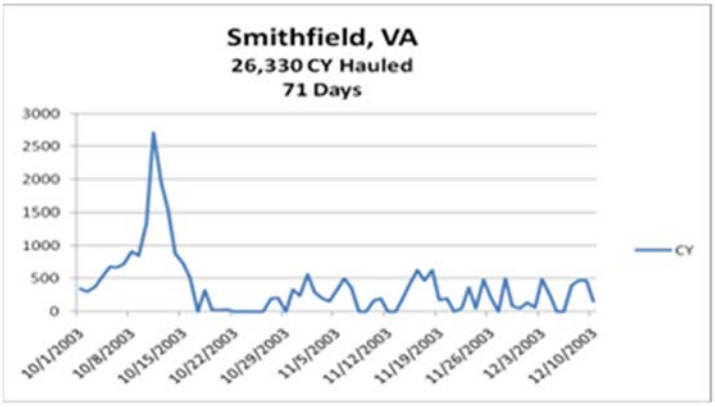
Ceres will haul the debris to a TDSR site where it will be reduced by compaction ("walking" on the debris with tracked heavy equipment) and then transfer it to a recycling yard for grinding and conversion to mulch for recycling, or other method acceptable to the City.

Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 2
Small Event – Widespread or City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Key West office
Number of TDSR Sites: up to 1
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 10 acres
Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers
Total Expected Cubic Yards of Debris: up to 30,000 CY
Quantity of Hauling Equipment: up to 3 crews with a total of up to 12 trucks and 2 bobcats
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour
Time elapsed from Notice to Proceed to complete mobilization: 100% in 24 hours
Expected Management and Supervision Staff: 1 project manager, 1 superintendent, 1 foreman, 1 project accountant

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide two or three crews consisting of self loading knuckleboom trucks with flaggers and chain saw operators. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self loading knuckleboom trucks. Each crew would be supervised by a lead man, and all crews would be supervised by a superintendent who would interface with the City field representative. A Debris Management Site (DMS) will be established, a Ceres site manager will be installed who will manage the site operations, which would likely include a dozer, an excavator with grapple, a tub grinder or air curtain incinerator and dump trucks to haul out reduced debris (ash or wood chips). A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



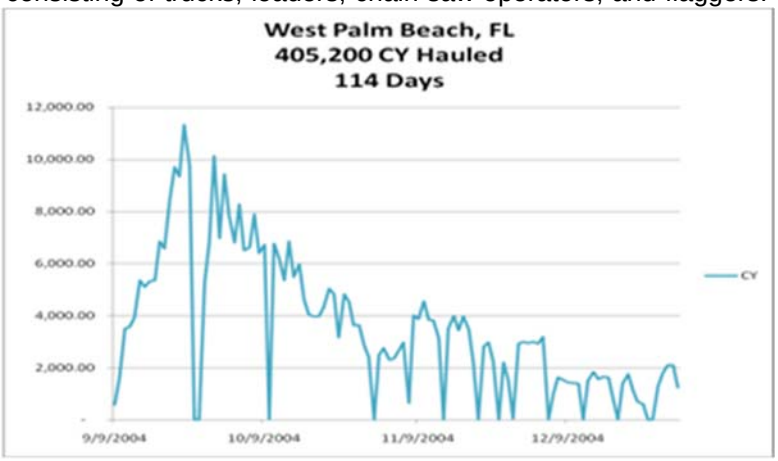
Ceres will haul the debris to a TDSR site where it will be reduced by grinding and then transferred by "live floor" or "walking floor" trucks with approximately 90 cubic yard capacity to a recycling yard for grinding and conversion to mulch for recycling, or other method acceptable to the City.

Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket.

Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects. Daily reports will be issued by Ceres stating the amounts of debris hauled the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 3
Significant Event – Removal, Reduction, Hauling – Woody Debris Only – Widespread or City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Key West office
Number of TDSR Sites: 2 or 3
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 15 acres
Type of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, other
Total Expected Cubic Yards of Debris: up to 400,000 CY
Quantity of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, approximately 8 crews with approximately 46 trucks total.
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour
Time elapsed from Notice to Proceed to complete mobilization: 50% in 24 hours, 100% in 48 hours
Expected Management and Supervision Staff: General Management: 1 project manager, 1 site superintendent, 1 project superintendent, 2 foremen, 1 quality control officer, 1 administrator, 1 clerk, 1 subcontracting officer, 1 safety and health officer; plus Expected Personnel per TDSR Site: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide several crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self loading knuckleboom trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the City field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

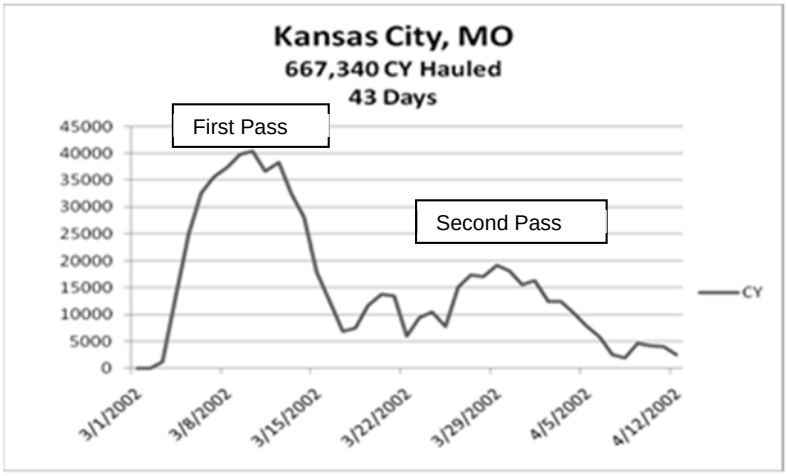


Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the prior approval of the City, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 4
Significant Event – Removal, Reduction, Hauling, and Separating – Mixed Debris – Widespread or City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Key West office
Number of TDSR Sites: 3 to 5
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 20 acres
Type of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers
Total Expected Cubic Yards of Debris: up to 775,000 CY
Quantity of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, approximately 12 crews with approximately 63 trucks
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour
Time elapsed from Notice to Proceed to complete mobilization: 50% in 24 hours, 100% in 48 hours
Expected Management and Supervision Staff: General Management: 1 project manager, 1 site superintendent(s), 1 project superintendent, 3 zone managers, 5 foremen, 1 administrator, 1 accountant, 1 quality control officer, 1 clerk, 1 subcontracting officer, 1 safety and health officer, 1 public relations officer; **plus Expected Personnel per TDSR Site**: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide several crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by knuckleboom self loading trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the City field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



The project manager together with the project superintendent would interface daily with City representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from City representatives.

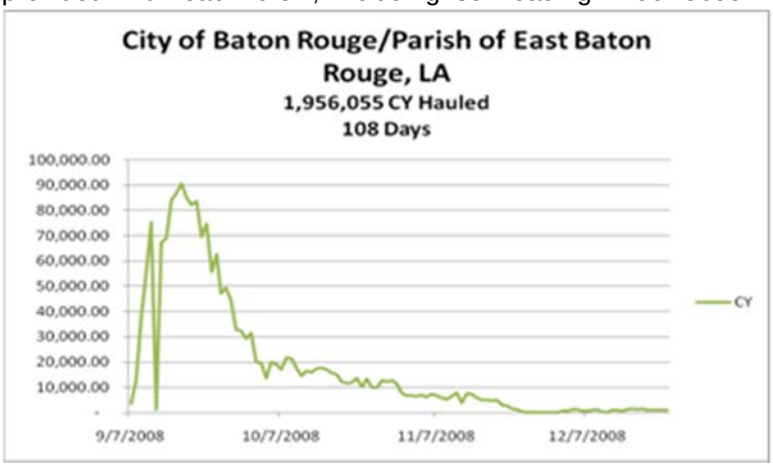
Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres

will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 5
Catastrophic Event – Removal, Reduction, Hauling, and Separating – Mixed Debris –City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Key West office
Number of TDSR Sites: 4 to 6
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 20 acres
Type of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers
Total Expected Cubic Yards of Debris: up to 1,500,000 CY
Quantity of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, approximately 32 crews with approximately 87 trucks
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour
Time elapsed from Notice to Proceed to complete mobilization: 25% in 24 hours, 50% in 48 hours, 100% in 72 hours
Expected Management and Supervision Staff: General Management: 1 project manager, 1 project superintendent, 4 site superintendents/zone managers, 10 foreman, 1 FEMA/City liaison, 1 quality control officer, 1 administrator with 3 clerks, 1 subcontracting officer, 1 safety and health officer, 1 accountant; **plus Expected Personnel per TDSR Site**: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for segregation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self loading knuckleboom trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the City field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



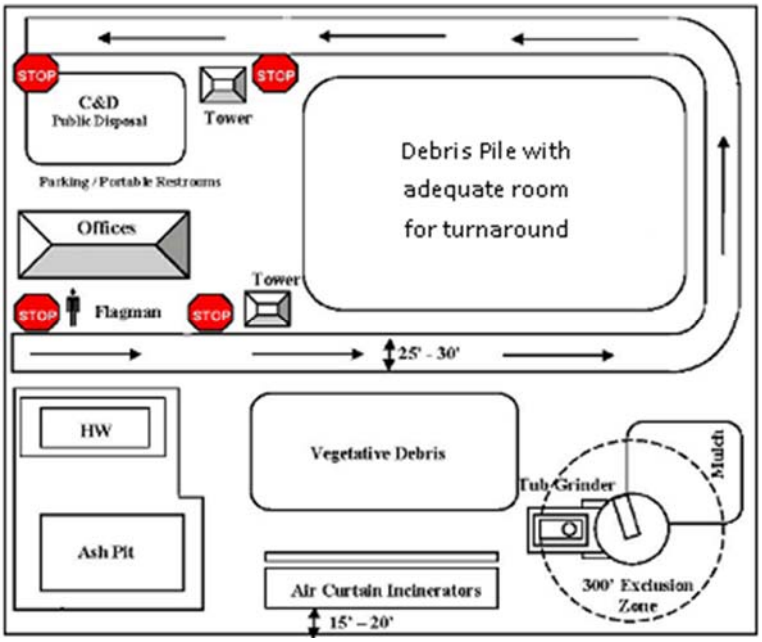
The project manager together with the project superintendent would interface daily with City representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from City representatives.

Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be

"scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 6
Catastrophic Event – Site Management – **City-wide**
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Key West office
Number of TDSR Sites: 4 to 6
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 20+ acres (possible site layout illustrated below)
Total expected cubic yards of debris to process and document: 1,304,369 (see table above)
Time elapsed from Notice to Proceed to first arrival onsite of equipment: 1 hour
Time elapsed from Notice to Proceed to complete mobilization: 25% in 24 hours, 50% in 48 hours, 75% in 72 hours, 100% in 96 hours
Expected Management and Supervision Staff: General Management personnel: 1 project manager, 1 assistant project manager, 1 project superintendent, 1 assistant project superintendent, 1 FEMA/City liaison, 1 quality control officer, 1 administrator with 1 clerk, 1 subcontracting officer, 1 safety and health officer, 1 accountant with 2 clerks and data entry personnel as required; **Expected personnel per TDSR Site**: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 7 or 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 3 to 5 additional laborers for segregation and other material handling



Quantity of equipment per site: 1 grinder, 2 excavators and/or backhoes with grapples, 1 dozer, 1 wheel loader with rake, 1 wheel loader with bucket, 1 maintenance truck, 1 water truck for fire suppression, 1 to 2 inspection towers, 1 hazardous materials containment area.

Methodology for accepting and measuring of debris: Inspection – From the constructed tower, the City's designated monitor will determine the capacity of the truck and estimated load volume (percent capacity), and evaluate the load for contaminants requiring segregation. The monitor will instruct the driver regarding the appropriate dump location at the site and will verify the truck is completely empty following dumping. The monitor will complete the load ticket presented for each load delivered to the site.

Unloading - After inspection, the material will be forwarded to the tipping area supported by a wheel loader with rake and laborers. The laborers will inspect the debris and remove any contaminants. Contaminants that are hazardous will be handled by the hazardous toxic waste specialist, staged in the hazmat containment area, and disposed of in accordance with federal, state, and local requirements. Other contaminants, such as metal, will be segregated accordingly.

Segregation - While vegetative debris is generally the most voluminous debris stream, due to the nature of the storm, material segregation is frequently required in order to properly and efficiently process the debris.

Collection crews will segregate grindable (vegetative) debris from non-grindable debris to the maximum extent possible during collection and loading operations. These loads, which may contain debris ranging from white goods, household hazardous waste (HHW), e-waste, and other materials, will be segregated and sorted either manually or mechanically to remove the contaminants and then moved to the appropriately lined/fenced areas at the DMS.

Reduction - A wheel loader with rake will push material to the excavators and backhoes for loading material into the grinder. If the mulch produced from grinding is to remain on site for more than four weeks, the mulch piles will then be stacked no higher than 12 feet to minimize the potential for spontaneous combustion. Grinders will operate a safe distance from all other areas of the site to eliminate risk of injury from projectile debris from the grinder. The Dust Control plan will be implemented to ensure dust from the grinder does not impact the adjacent properties. All equipment in the vicinity of the grinders will be equipped with fully-enclosed cabs. If burning is allowed, the debris, once piled in the vicinity of the burn pit area, will be fed into the Air Curtain Incinerator in such a manner as to promote complete combustion. The backhoe will also set aside for forwarding any material that would process more efficiently in a chipper/grinder, such as large diameter logs or stumps. The Air Curtain will be operated at least 100 feet from any stockpile of debris and at least 1,000 feet from any occupied structure.

Final Disposal – Once debris measurement and processing operations are complete, the segregates non-grindables will be recycled to the maximum extent possible. Metals and concrete will be baled, crushed, or otherwise processed for transport to recycling facilities. Clean that has been processed into mulch will be loaded into live bottom or similar hauling vehicles for delivery to the final disposal location. Mulch will be applied or disposed of at a site(s) approved by the City, as appropriate. The handling of incinerator ash material will comply with all federal, state, and local laws and regulations.

Site Closure - The Site Restoration and Environmental Survey Plan will ensure that restoration of the site will meet the owner's requirements and local regulations. In addition to site cleanup and removal of all debris, the site will be returned to its pre-storm condition or better via providing sufficient ground cover, grading, and seeding as necessary. An outside independent party may be employed to conduct a post utilization environmental survey in order to ensure satisfactory site conditions. Site closure is normally accomplished within 30 days of receipt of the last load of disaster related debris.

Event Type: 7
Catastrophic Event – Total Management – City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Key West office
Total management would effectively combine the two above Catastrophic Events Types: 5 – Removal, reduction, hauling, and separating mixed debris along with 6 – Site Management
Number of TDSR Sites: 6 to 8
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 20+ acres
Type of Equipment: Self loading knuckleboom trucks, dump trucks/trailers for the ROW/ROE loading and hauling to the temporary sites; and grinders, excavators and/or backhoes with grapples, wheel loader with rake, wheel loader with bucket, maintenance truck, water truck for fire suppression, debris inspection towers, and hazardous materials containment area for site management
Total Expected Cubic Yards of Debris: up to 2,300,000 CY
Quantity of Hauling Equipment: Self loading knuckleboom trucks, dump trucks/trailers, approximately 75 crews with approximately 209 trucks
Expected Management and Supervision Staff: General Management: Citywide (per site personnel listed separately below): 1 project manager, 1 assistant project manager, 6 to 8 site superintendent(s), 1 project superintendent, 1 assistant project superintendent, 12 to 18 foreman, 1 FEMA/City liaison, 1 administrator with 4 clerks, 1 quality control officer, 1 safety and health officer, 1 public relations officer, 1 accountant with 1 clerk; **For each TDSR Site, listed as follows:** 1 site manager, 1 assistant site manager, 2 foremen, 1 lead man, 5 to 8 heavy equipment operators, 3 to 6 flaggers for traffic control, 3 to 5 additional laborers for segregation and other material handling per each TDSR site.

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling

equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by knuckleboom self loading trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the City field representative. A Ceres site manager will be installed who will manage the TDSR site operations. Operations at the various TDSR sites would be congruent with the method of operations as listed above, from site inception, preparation, debris acceptance, segregation, processing, haul out, and site closure. A Ceres project manager would supervise the superintendent and DMS site manager, and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

The project manager together with the project superintendent would interface daily with City representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from City representatives.

Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

ATTACHMENT
L

VERIFICATION LETTER THAT CONTRACTOR IS FAMILIAR WITH CITY'S TEMPORARY DEBRIS MANAGEMENT SITES. LIST OF APPROVED SITES PROVIDED BY CITY

Please see attached Verification Letter.

SUMMARY OF
LOCATIONS FOR TEMPORARY DEBRIS
STORAGE AND REDUCTION SITES

All sites are +/- 1 acre.

PRIMARY SITES (debris storage and reduction):

1. Truman Waterfront Property approximately 5 acres
2. 5701 College Road approximately 4 acres
3. Wickers Football Field approximately 3 acres

SECONDARY SITES (debris storage only):

1. Trumbo Road Property approximately 2 acres
2. Indigenous Park approximately 1 acres
3. South Roosevelt Boulevard Bridle Path approximately 4 acres

NOTE: Additional sites may be added as necessary. The contractor will receive no additional charges for any site within 15 miles of the City of Key West.

CERES ENVIRONMENTAL

September 25, 2015

City of Key West
City Clerk
3126 Flagler Avenue
Key West, Florida 33040

RE: **RFP # 08-015, Disaster Response**
Due: September 29, 2015 at 3:00 PM ET

Dear Evaluation Panel Members:

We are pleased to submit the enclosed proposal for the **City of Key West RFP # 08-015, Disaster Response.** Ceres Environmental Services, Inc. confirms that we are familiar with the City's Temporary Debris Management Sites as listed in RFP Attachment L, as follows:

PRIMARY SITES (debris storage and reduction):

1. Truman Waterfront Property approximately 5 acres
2. 5701 College Road approximately 4 acres
3. Wickers Football Field approximately 3 acres

SECONDARY SITES (debris storage only):

1. Trumbo Road Property approximately 2 acres
2. Indigenous Park approximately 1 acres
3. South Roosevelt Boulevard Bridle Path approximately 4 acres

We understand that additional sites may be added as necessary and that we will receive no additional compensation for any site within 15 miles of the City of Key West.

Sincerely,

David A. Preus
Senior Vice President
Ceres Environmental Services, Inc.

Enc.

FLORIDA | TEXAS | MINNESOTA
6968 Professional Parkway | Sarasota, FL 34240 | OFFICE 800.218.4424 | FAX 866.228.5636
ceresenvironmental.com

ATTACHMENT
M

DISASTER RESPONSE SERVICE PROVIDER DRAFT CONTRACT DOCUMENTS

Please see attached Draft Contract.

Terms and conditions will be negotiated upon selection.

CONTRACT TO PROVIDE DISASTER DEBRIS MANAGEMENT SERVICES

By and Between

COUNTY OF _____, _____

and

_____

THIS CONTRACT is made and entered into on the dates hereinafter indicated, by and between the COUNTY OF _____, hereinafter referred to as "_____", a _____ Home Rule Chartered municipality, represented herein by its _____, and _____, hereinafter referred to as "CONTRACTOR", a _____ corporation authorized to do and doing business in the State of _____, represented herein by its _____, duly authorized.

WITNESSETH:

WHEREAS, _____ requires a pre-placement service contract for disaster debris collection, processing and disposal services; and

WHEREAS, _____ prepared and issued a formal Request for Proposal No. _____ which was advertised in the _____ on _____2012, requesting proposals from qualified firms to provide disaster debris collection, processing and disposal services, hereinafter referred to as "the Request", a copy of which is attached hereto and incorporated herein by reference as Exhibit "A"; and

WHEREAS, CONTRACTOR submitted a formal proposal in response to the Request to provide disaster debris collection, processing and disposal services dated December 18, 2012, hereinafter referred to as "the Proposal", a copy of which is attached hereto and incorporated herein by reference as Exhibit "B"; and

WHEREAS, CONTRACTOR submitted "Contractor's Price Proposal" in furtherance of its proposal to provide disaster debris collection for processing and disposal services dated _____ hereinafter referred to as "Fee Schedule", a copy of which is attached hereto and incorporated herein by reference as Exhibit "C"; and

WHEREAS, _____ and CONTRACTOR are now desirous of entering into a final and binding contract for disaster debris collection, processing and disposal services in accordance with the contract documents annexed hereto and the terms and conditions outlined herein.

DRAFT

NOW THEREFORE, in consideration of the mutual covenants and agreements herein, _____ and CONTRACTOR hereby agree as follows, to-wit:

SECTION 1 – GENERAL

This Contract for disaster debris collection, processing and disposal services will commence upon signature of the _____.

CONTRACTOR will provide disaster debris collection, processing and disposal services to _____ in accordance with the terms and conditions stated herein, and those contained in the Request and Proposal (Exhibits A, B, and C).

For purposes of this Contract, the order of precedence for interpretation will be as follows:

1. This Contract to provide disaster debris collection, processing and disposal services;
2. The Request ("Exhibit A")
3. The Proposal ("Exhibit B")
4. Fee Schedule ("Exhibit C")

SECTION 2 – SCOPE OF SERVICES

_____ hereby engages CONTRACTOR to provide disaster debris collection, processing and disposal services in accordance with the terms and conditions stated in Exhibit A. The Scope of Services specifically includes those items listed in "Scope of Services ("Exhibit A"). This Contract is a pre-placement contract that can be activated by _____ in the event of an emergency or disaster-related event such as, but not limited to, hurricanes, tornados, and floods. The use of CONTRACTOR's services under this Contract will therefore be on an as-needed basis as requested by _____ County. The Scope of Services may include removal of debris from public property; removal of debris from public streets and rights-of-way; processing and disposal of debris; preparing and maintaining documentation of all services performed including, but not limited to, time sheets, load tickets, materials used, invoices for rented equipment, etc.

SECTION 3 - MAXIMUM CONTRACT AMOUNT

The Contract is based on Unit Pricing as set forth in CONTRACTOR's Fee Schedule (dated _____, 2012) which is attached hereto as "Exhibit C" and incorporated herein by reference.

SECTION 4 – CONTRACT PERIOD

DRAFT

This is a three (3) year Contract commencing on the signature of the _____ [per Section I. Background] with the option of two (2) one (1) year extensions, upon agreement by both parties under the same terms and conditions, and mutual agreement of potential price increases. Work under this Contract will only be performed in the event of a disaster and no funding will be available for this Contract until the time of the disaster.

SECTION 5 – TITLED DEBRIS

Unless otherwise directed by _____, titled or registered debris (such as vehicles or boats) will not be loaded and removed by CONTRACTOR and such titled or registered debris shall not become property of CONTRACTOR.

SECTION 6 - AUDIT OF RECORDS

The monitoring and auditing of CONTRACTOR's records shall be allowed to _____'s Finance Department and any other appropriate _____ entities, or other third parties as designated by _____.

SECTION 7 – INSURANCE AND BOND REQUIREMENTS

Insurance and bonds are required for this Contract per RFP.

SECTION 8 – TERMINATION

_____ may terminate this Contract for cause based on the non-compliance of CONTRACTOR to meet the terms and/or conditions of the Contract; provided that _____ shall give CONTRACTOR written "Notice of Non-Compliance" specifying CONTRACTOR's non-compliance. If within ten (10) days of receipt of written "Notice of Non-Compliance" CONTRACTOR shall not have corrected such non-compliance and thereafter proceeded diligently to complete such correction then _____ may, at its option, place CONTRACTOR in default and the Contract shall terminate on the date specified in such notice. CONTRACTOR may exercise any rights available to it under _____ law to terminate for cause upon the failure of _____ to comply with the terms and conditions of this Contract; provided that CONTRACTOR shall give _____ written notice specifying _____'s non-compliance.

_____ may terminate the Contract at any time by giving thirty (30) day's written notice to CONTRACTOR of such termination or negotiating with CONTRACTOR an effective date.

DRAFT

In the event of the termination of this Contract because of any of the above CONTRACTOR shall be paid for Work performed in a satisfactory manner prior to CONTRACTOR's receipt of written notice of termination.

SECTION 9 – INDEPENDENT CONTRACTOR

While in the performance of providing the services outlined herein or carrying out other obligations under this Contract, CONTRACTOR shall be acting in the capacity of independent contractor and not as an employee of _____. _____ shall not be obligated to any person, firm, corporation, or other entity of any obligation of CONTRACTOR arising from the performance of services under this Contract. Nothing contained in this Contract is intended to, or shall be construed in any manner, as creating or establishing the relationship of employer/employee between the parties.

CONTRACTOR shall at all times remain an independent contractor with respect to the services to be performed under this Contract. CONTRACTOR understands and agrees that _____ shall be exempt from payment of all Unemployment Compensation, FICA, retirement, life and/or medical insurance and benefits, including Worker's Compensation insurance for any member, manager, employee, agent, servant, or volunteer of CONTRACTOR, as CONTRACTOR is an independent contractor.

SECTION 10 – CONTRACT EXECUTION AND AMENDMENT

This Contract, together with Exhibit A, B and C represent the entire agreement between _____ and CONTRACTOR and supersedes all prior negotiations, representations or agreements, either written or oral. This Contract may be amended only by written instrument signed by both parties.

SECTION 11 – APPLICABLE LAW AND VENUE

This Contract shall be consummated in the State of _____ and shall be governed and construed in accordance with the laws of the State of _____. Venue shall be in the _____ Court; and by entering into this Contract, CONTRACTOR expressly waives any objections it has or may have to jurisdiction and venue, regardless of CONTRACTOR's residence or domicile.

SECTION 12 – INDEMNIFICATION

To the fullest extent permitted by law, CONTRACTOR shall protect, defend, indemnify, save and hold harmless _____, all COUNTY departments, agencies, boards and commissions its officers,

DRAFT

agents, servants and employees including volunteers from and against any and all claims, demands, expense and liability arising out of liability or death to any person or the damage, loss or destruction of any property which may occur or in any way grow out of any act or omission of CONTRACTOR, its agents, servants, and employees while performing any of the services contemplated under this Contract and any and all costs, expense or attorney's fees incurred by CONTRACTOR as a result of any such claims, demands and/or causes of action, except for those claims, demands, or causes of action arising out of the negligence of _____, its agents and/or employees. CONTRACTOR agrees to investigate, handle, respond to, provide defense for and defend any such claims, demands, or causes of action at its sole expense and agrees to bear all other costs and expenses related thereto, even if proven to be groundless, false or fraudulent.

SECTION 13 – NOTICES

Any communications to be given hereunder by either Party to the other shall be deemed to be duly given if set forth in writing and personally delivered or sent by mail, registered or certified, postage prepaid with return receipt requested as follows:

Notices should be sent to _____ at the following address:

_____

_____

_____

Notices should be sent to CONTRACTOR at the following address:

Contractor

_____

_____

_____

Written notices hereunder delivered personally shall be deemed communicated as of actual receipt, mailed notices shall be deemed communicated five (5) days after deposit in the mail, postage prepaid, certified, in accordance with this Section.

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SECTION 14 – SEVERABILITY

The parties to this Contract understand and agree that the provisions herein, shall, between them, have the effect of law, but in reference to matters not provided herein, the Contract shall be governed by the regulations of the United States and the laws of the State of _____. If any provision of this Contract is held to be illegal, invalid, or unenforceable under present or future laws effective during the term of this Contract, such provision is fully severable, and this Contract must be construed and enforced as if such illegal, invalid, or unenforceable provisions never comprised a part of this Contract and the remaining provisions of this Contract remain in full force and effect and may not be affected by the illegal, invalid, or unenforceable provision or its severance from this Contract.

SECTION 15 – ASSIGNMENT

This Contract may not be assigned or transferred at any time to any person, firm, corporation or other legal entity except with the express prior written approval of _____.

SECTION 16 - DISCRIMINATION CLAUSE

CONTRACTOR agrees to abide by the requirements of the following as applicable: Title VI and VII of the Civil Rights Act of 1964, as amended by the Equal Opportunity Act of 1972, Federal Executive Order 11246, the Federal Rehabilitation Act of 1973, as amended, the Vietnam Era Veteran's Readjustment Assistance Act of 1974, Title IX of the Education Amendments of 1972, the Age Act of 1975, and CONTRACTOR agrees to abide by the requirements of the Americans with Disabilities Act of 990. CONTRACTOR agrees to provide a work environment free of potential harassment and not to discriminate in its employment practices, and will render services under this Contract without regard to race, color, religion, sex, sexual orientation, national origin, veteran status, political affiliation, or disabilities. Any act of discrimination committed by CONTRACTOR, or failure to comply with these statutory obligations when applicable shall be grounds for termination of this Contract.

SECTION 17 -OWNERSHIP OF RECORDS

When applicable, all records, reports, documents, or other material related to this Contract and/or obtained or prepared by CONTRACTOR in connection with the performance of the services contracted for herein shall become the property of _____, and shall, upon request, be returned by CONTRACTOR to _____, at CONTRACTOR's expense, at the termination or the expiration of this Contract.

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SECTION 18 - CODE OF GOVERNMENTAL ETHICS

CONTRACTOR acknowledges that the _____ Statutes (Code of Governmental Ethics) applies to CONTRACTOR in the performance of services and work called for in this Contract. CONTRACTOR agrees to immediately notify _____ if potential violations of the Code of Governmental Ethics arise at any time during the term of this Contract.

SECTION 19 - FEDERAL CLAUSES

CONTRACTOR agrees to the following miscellaneous terms and provisions for all federally funded and reimbursable contracts:

A) CONTRACTOR shall comply with Executive Order 11246 of September 24, 1965, entitled, "Equal Employment Opportunity", as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor Regulations (41 CFR Chapter 60).

B) CONTRACTOR shall comply with the Copeland "Anti-Kickback" Act of (18 U.S.C. 874) as supplemented in Department of Labor Regulations (29 CFR Part 3).

C) CONTRACTOR shall comply with Sections 103 and 107 of the Agreement Work Hours and Safety Standards Act (40 U.S.C. 327-330) as supplemented by Department of Labor Regulations (29 CRF Part 5).

D) CONTRACTOR shall comply with all notices of awarding agency requirements and regulations pertaining to reporting.

E) CONTRACTOR shall comply with all notice of awarding agency requirements and regulations pertaining to patent rights with respect to any discovery or invention which arises or is developed in the course of or under such Agreement.

F) CONTRACTOR shall comply with all awarding agency requirements and regulations pertaining to copyrights and rights in Data.

G) CONTRACTOR shall provide access by the State of _____, COUNTY of _____, United States of America, FEMA, the Controller General of the United States, or any of their duly authorized representatives, to any books, documents, papers and records of CONTRACTOR which are directly pertinent to this specific Contract for the purpose of making audit, examination or excerpts, and transcriptions.

H) CONTRACTOR shall retain all required records for a period of at least three years after the State of _____ or COUNTY of _____ has made final payments and all other pending matters are closed.

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I) CONTRACTOR shall comply with all applicable standards, orders or requirements issued under Section 306 of the Clean Air Act (42 U.S.C. 1857(h)). Section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, Environmental Protection Agency Regulations (40 CFR Part 15).

J) CONTRACTOR shall comply with all mandatory standards and policies relating to energy efficiency which are contained in the State Energy Conservation Plan issued in compliance with the Energy Policy and Conservation Act (Public Law 93-163, 89 STAT 871).

IN WITNESS WHEREOF, the parties have executed this Contract before the undersigned competent witnesses on the dates hereinafter indicated.

WITNESSES:

_____

_____

COUNTY OF _____, _____

By: _____

Date: _____

Contractor:_____

By: _____

Date: _____

WITNESSES:

_____

_____

APPROVED AS TO FORM:

_____

Office of the COUNTY Attorney

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ATTACHMENT
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LETTER REGARDING EXPERIENCE

Provide documentation of the following:

1) At least five years of experience in conducting disaster recovery logistical support and debris removal operations;

2) Knowledge and experience in FEMA public assistance reimbursement procedures; and

3) Has provided services similar to those required to at least one jurisdiction with a population of 30,000.

Please see attached Past Performance and Reimbursement Experience lists. Please see proposal Tab 5 Section 1, Technical Data Recovery Assistance, for additional information regarding our FEMA reimbursement knowledge and experience.

ATTACHMENT N – PAST PERFORMANCE

Ceres Environmental Services, Inc. has been working actively in the disaster recovery business since our founding in 1976, completing over 100 FEMA-reimbursed projects. Below is a selection of our past performance; additional details on our past performance are available upon request.

Past Five Years

Owner & Location	Population	Title of Work	Value	CY	Time Period	Description
Lee County BOCC, MS	82,910	Tornado Debris Removal and Disposal Services, post event FEMA DR-4175MS	$436,118.02	65,149 CY	May - June 2014	Tornado Debris Removal and Disposal Services related to Spring tornado. ROW debris collection and disposal
City of Adamsville, AL	4,522	Emergency Debris Removal - post tornado event FEMA DR-4176AL	$306,247.30	21,817 CY	May - August 2014	Removal and disposal of eligible tornado-related debris from the ROW including vegetative, C&D, and hazardous hanging limbs, trees and stumps.
City of Graysville, AL	2,165	Storm Debris Removal Services, post tornado event FEMA DR-4176AL	$1,122,186.34	77,285 CY	May - August 2014	Removal of all hazards from City ROW.
City of Kimberly, AL	2,711	Removal and Disposal of Eligible Disaster Debris from ROW, FEMA DR1476AL	$305,184.28	21,057 CY	May - June 2014	Removal and Disposal of Eligible Disaster Debris from ROW
State of NC Department of Transportation	506,610 (Guilford County)	Guilford County – Western Section Removal and Disposal of Storm-Related Vegetative Debris	$6,816,757.00	417,572	March – October 2014	Removal, collection, reduction, and disposal of over 400,000 CY of vegetative debris
Columbia County, GA	135,416	Removal and Disposal of Disaster Debris	$8,539,038.00	648,444	February – August 2014	Removal, collection, reduction, and disposal of over 500,000 CY of vegetative debris
City of Rapid City, SD; Rapid City, SD	70,812	Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris	$1,440,473.8	100,664 CY, 7,538 Hangers, 481 Leaners	October-December 2013	Removal, collection, reduction, and disposal of over 100,000 CY of vegetative debris produced by early winter/ice storm within the City.
City of Albemarle, NC; Albemarle, NC	15,903	Debris Removal and Processing	$732,260.92	46,577.95	July-September 2013	Cleanup of debris and tree removal following June Microburst Storm. Removed and processed 46,500 CY of vegetative debris.

Owner & Location	Population	Title of Work	Value	CY	Time Period	Description
City of Minneapolis, MN; Minneapolis, MN	400,000	Removal and Disposal of Eligible Disaster Debris	$463,585.97	3,000+ Trees 800+ Stumps 2,000+ Loads of Debris	June - October 2013	Citywide cleanup of wind-damaged trees. Removal of over 800 hazardous stumps, and hauling of over 2,000 loads of storm debris.
City of Worthington; Worthington, MN	12,943	Post Ice Storm April 9-12, 2013 Disaster Response and Recovery Services	$1,162,027.27	69,063.90	April - June 2013	Citywide cleanup of ice-damaged trees. Removed hazardous hangers from over 8500 trees, hauled over 60,000 CY of debris and removed 775 storm-damaged trees.
City of Sioux Falls; Sioux Falls, SD	164,676	Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris	$988,278.92	14518.23 tons	April - June 2013	Cleanup of winter storm debris from City ROWs including streets, roads, parks, and other maintained in-use public property and utility ROWs.
Township of Scotch Plains, NJ; Scotch Plains, NJ	22,732	Disaster Debris Removal and Management Services	$16,000.00		March - April 2013	Grind stumps from Hurricane Sandy
City of Little Rock; Little Rock, AR	197,357	Removal and Disposal of Snow Storm Debris	$1,043,680.00	22,000 tons	February – April 2013	Cutting, clean up, removal, hauling, reduction and disposal of trees, limbs, stumps and debris from public property (right-of-way and public access). Ceres finished 3 weeks ahead of schedule.
City of Garwood, NJ; Garwood, NJ	4,296	Post Hurricane Sandy Tree Work	$2,000.00	1,035.00	December-12	Loaded and hauled vegetative debris from City Right-of-Ways to disposal site. Removed hazardous hanging limbs and disposed of them with the other vegetative debris.
City of Mountainside, NJ; Mountainside, NJ	6,808	Post-Hurricane Sandy Cleanup	$18,594.00	1,544.50	December-12	Load and haul debris caused by Hurricane Sandy on public Rights of Way to TDSRS or final disposal sites.
Township of Medford, NJ; Medford, NJ	22,253	ROW Vegetative Debris and Hazardous Trees Removal	$76,186.00	9,183.70	December-12	Removal and disposal of eligible storm-generated vegetative debris. Removal of stumps, hanging limbs and hazardous trees.
Town of Islip, NY; Islip, NY	335,543	Removal and Disposal of Damaged Household Contents and Storm Demolition Debris	$57,277.51	690.54 tons	November - December 2012	Collection and disposal of C&D debris and damaged household contents from homes severely impacted by Hurricane Sandy.
Environmental Chemical Corp. (ECC); Staten Island, NY		Hurricane Sandy Relief Efforts / Debris Removal	$184,571.55	1.480.31 tons	November-12	Subcontractor to USACE prime contractor. Long haul of debris from Staten Island, NY to various DMS sites.

Owner & Location	Population	Title of Work	Value	CY	Time Period	Description
St. Bernard Parish; St. Bernard Parish, LA	35,897	Post-Disaster Debris Removal In Support of Emergency Operations	$385,297.69	23,510.00	November - December 2012	Debris Removal in support of emergency operations. Removed Stumps, Hangers and Trees. ROE work
City of Denham Springs; Denham Springs, LA	10,148	Post-Event Disaster Debris Removal Services	$309,763.69	12,184.00	September - October 2012	Removed and hauled vegetative and C&D storm debris to DMS. Ground debris and hauled to final disposal site. Trimmed 100 hangers and removed 2 leaning trees.
Livingston Parish; Livingston Parish, LA	134,053	Debris Removal and Site Management for Debris Reduction and Emergency Roadway Clearance	$202,476.98	15,891.05	September - October 2012	Removed and hauled vegetative and C&D debris and white goods from rights-of-way in Livingston Parish and the municipalities of Killian, Maurepas and Springfield. Vegetative debris was reduced by burning at the DMS before final disposal.
City of Kenner; Kenner, LA	66,975	Post-Disaster Debris Collection, Processing and Disposal Services	$794,073.00	53,862.01	August - September 2012	Removed and hauled vegetative and C&D debris to City landfill. Removed stumps. Due to possible contamination of bagged vegetative debris, the bags were treated as mixed debris, which required special equipment.
Jefferson Parish; Jefferson Parish, LA	434,767	Collection, Processing and Disposal of Hurricane Isaac-Generated Storm Debris from Right-of-Ways in Unincorporated Jefferson Parish	$1,503,843.22	125,148.99	August - September 2012	Removed and hauled vegetative and C&D debris from Parish rights-of-way to final disposal site. Removed hangers, leaning trees and hazardous stumps.
Town of Brookfield; Brookfield, CT	16,452	Removal, Reduction & Disposal of FEMA-Eligible Debris	$670,605.10	48,130.00	November - December 2011	Removed and hauled vegetative debris to DMS. Managed DMS, including debris already existing at site. Ground existing and new debris and disposed at approved landfill.
Town of Simsbury; Simsbury, CT	23,511	Removal, Reduction & Disposal of FEMA-Eligible Debris	$3,152,898.53	274,109.00	November - December 2011	Removed and hauled vegetative debris to DMS. Removed leaning trees. Managed DMS. Ground debris and disposed at approved landfill.
City of Greenville; Greenville, NC	89,130	Hurricane Irene Response and Recovery Efforts	$998,911.57	113,512.30	August - October 2011	Performed debris removal and disposal and tree and limb trimming on City rights-of-way. Removed 71 trees, 2,111 hangers, and 113,512.3 CY of debris from Hurricane Irene.

Owner & Location	Population	Title of Work	Value	CY	Time Period	Description
Isle of Wight County; Isle of Wight County, VA	35,656	Hurricane Irene Debris Removal	$31,716.65	5,145.65	August - September 2011	Storm Debris Removal, Reduction, and Site Management. Crews picked up debris from public Rights-of-Way and hauled it to the approved TDSR site. Once at the site debris was sorted into appropriate piles for final disposal or recycling.
U.S. Army Corps of Engineers; Ward County, ND		Removal of Emergency Levees	$1,200,357.00		August - September 2011	Provided all labor, equipment and materials for proper removal of emergency levees, rock and rubble and removal and disposal of sandbags and Hesco Bastions. Structures were constructed during the spring 2011 flood fight in Ward County.
U.S. Army Corps of Engineers; Minot, ND		Removal of Emergency Levees	$3,436,312.00		August - September 2011	Provided all labor, equipment and materials for removal and proper disposal of emergency levees and associated materials from Reach 1, Reach 2, Reach 3 and three public schools. Levees were constructed during spring 2011 flood fight in Minot, ND.
City of Leeds; Leeds, AL	11,907	Debris Removal Services following the April 2011 tornadoes	$83,040.00	2,693.55	June - July 2011	Removal and hauling of tornado debris from right-of-ways in Leeds, AL. Removed 2,693 CY of debris and trimmed 51 trees.
U.S. Army Corps of Engineers; Lawrence and Limestone Counties, AL	122,432 (two counties)	Debris Removal and Reduction for the affected areas for the 2011 Alabama Spring Tornadoes	$2,542,318.18	108,214.00	June - August 2011	Private Property Debris removal of vegetative, C&D, and stumps from properties in Lawrence and Limestone Counties, AL. Removed 108,000 CY of vegetative and C&D debris and 306 stumps.
Jefferson County; Jefferson County, AL	659,479	Tornado Debris Removal and Disposal Services	$11,245,998.00	1,191,553.80	May - July 2011	Removal and hauling of tornado debris from right-of-ways in Jefferson County, Vestavia Hills, Warrior, Mountain Brook, and Pleasant Grove. Reduce debris at TDSRSs and haul to approved final disposal sites. Removed and processed 1,191,553 CY of debris. Employed 27 local and small-business subcontractors and vendors.
City of Jasper; City of Jasper, AL	13,857	Tornado Debris Removal and Disposal Services	$669,247.00	59,890.00	April - July 2011	Performed 70-hour push and vegetative debris removal from right-of-ways in the City of Jasper, Alabama.

Owner & Location	Population	Title of Work	Value	CY	Time Period	Description
French Red Cross; Port-au-Prince, Haiti	875,978 (est.)	Debris and Rubble Removal and Site Cleanup	$59,850.00		March - April 2011	Debris and rubble removal at 44 plots at 4 sites in the greater Port-au-Prince area. Work was performed using local labor.
Government of Haiti; Truitier Landfill, Port-au-Prince, Haiti		Construction, operation and maintenance of a TDSR site and processing of scrap in the Truitier landfill	$11,423,814.00	4.15 M CY	February 2011 - January 2013	Converted 30 acres of a 500-acre uncontrolled MSW landfill into a earthquake debris receiving and processing site. Other contractors and NGOs work at the site and must be collaborated with to ensure maximum safety and efficiency for all operations. Work involves processing of rubble, traffic control, health and safety, and environmental management.

Other Past Performance – Beyond Five Years

Owner & Location	Title of Work	Value	CY	Time Period	Description
Commonwealth of Kentucky; Hardin and Livingston Counties, KY	Ice Storm Debris Removal and Disposal	$1,800,000.00		February 2009 – May 2009	Trim, load, and haul vegetative ice storm debris from rights-of-way in two Kentucky counties, Hardin and Livingston. Deliver debris to approved dump-site.
City of Lake Jackson, TX; Lake Jackson, TX	Grinding of Hurricane Ike Vegetative Debris	$157,600.00		January 2009 – February 2009	Grinding of Hurricane Ike vegetative debris at City TDSR site and final disposal.
U.S. Army Corps of Engineers; Vermilion Parish, LA	Hurricane Ike Debris Removal and Disposal	$649,000.00	24,956.00	October 2008 – November 2008	Load and haul hurricane debris from Parish right-of-ways. Load and haul white goods and tires. Deliver debris to approved dump-site.
Chambers County, TX; Chambers County, TX	Hurricane Ike Debris Removal and Disposal	$8,450,673.00	341,024	September 2008 – November 2008	Load and haul hurricane debris from County right-of-ways and collection sites. Trim or remove leaning trees, hanging limbs, and hazardous stumps. Load and haul white goods. Deliver debris to approved dump-site. Provide meals and base camps for County staff.
U.S. Army Corps of Engineers; Galveston, Harris and Chambers Counties, Texas	Hurricane Ike Debris Management Services	$3,566,179.00	88,308.00	September 2008 – October 2008	Clear roadways for emergency vehicle access. Load and haul hurricane debris from area right-of-ways. Deliver debris to approved dump-site.
City of Baton Rouge / East Baton Rouge Parish; Baton Rouge, LA	Hurricane Gustav Debris Removal	$17,986,892.00	1,956,055	September 2008 – December 2008	Load and haul hurricane debris from City and Parish right-of-ways. Trim or remove leaning trees, hanging limbs, and hazardous stumps. Deliver debris to approved dump-site.

Owner & Location	Title of Work	Value	CY	Time Period	Description
Jefferson Parish; Jefferson Parish, LA	Hurricane Gustav Debris Hauling and Removal	$1,600,000.00		September 2008 – February 2009	Load and haul hurricane debris from Parish right-of-ways, including the cities of Lafitte, Grand Isle, Barataria, and Crown Point. Trim or remove leaning trees, hanging limbs, and hazardous stumps. Deliver debris to approved dump-site.
Cameron County; Cameron County, TX	Hurricane Dolly Debris Removal and Disposal	$5,168,366.00	408,925	July 2008 – September 2008	Load and haul hurricane debris from County right-of-ways. Deliver debris to Temporary Debris Staging and Reduction Site (TDSRS). Reduce debris by burning.
City of Waterloo; Waterloo, IA	Flood Debris Removal and Disposal	$182,080.00		June 2008 – July 2008	Load, haul, and dispose of all flood debris, white goods, household hazardous waste, and sandbags from City right-of ways-and avenues.
City of Broken Arrow; Broken Arrow, OK	Dec 2007 Ice Storm Hauling	$6,765.00		May-08	Hauling of storm debris from December 2007 ice storm to disposal site.
City of Broken Arrow; Broken Arrow	Debris Hauling resulting from a winter storm	$55,539.00		March-08	Hauling of storm debris from December 2007 ice storm to disposal site.
City of Broken Arrow; Broken Arrow	Debris Hauling resulting from a winter storm	$53,954.09		February 2008 - March 2008	Hauling of storm debris from December 2007 ice storm to disposal site.
City of Broken Arrow; Broken Arrow	Debris Hauling resulting from a winter storm	$8,994.98		January-08	Hauling of storm debris from December 2007 ice storm to disposal site.
City of Nichols Hills; Nichols Hills, OK	Ice Storm Debris Removal and Disposal	$32,102.00		December 2007 – January 2008	Load and haul ice storm debris from City right-of-ways. Deliver debris to final disposal site.
Town of Lady Lake; Lady Lake, FL	Tornado Response, Debris Clearing, Hauling and Tree Trimming	$67,419.00	6,485.38	February 2007	Load and haul tornado debris from Town right-of-ways. Deliver debris to final disposal site.
City of Republic; City of Republic, MO	Cut & Push	$7,431.25		January-07	Ice storm debris initial 70-hour cut and push. Included cutting, trimming and removing overhanging tree limbs and other clean woody debris to the edge of pavement or back of curb; cutting necessary to obtain a clear vertical height of 16'. Work area was within the City limits of Republic street right-of-ways.
LADOT; Washington Parish	Debris Removal and Disposal	$98,100.00		October 2006 - December 2006	District 62 Debris removal, reduction and disposal on various routes in Washington Parish.
LADOT; St. Tammany Parish	Debris Removal, Reduction and Disposal	$83,100.00		August-06	ROW vegetative, C&D, white goods, and hazardous waste hauling along various routes in St. Tammany Parish.

Owner & Location	Title of Work	Value	CY	Time Period	Description
City of Palm Beach Gardens; Palm Beach Gardens, FL	Hurricane Wilma Debris Removal and Reduction	$1,549,239.00	121,421.67	October 2005 – February 2006	Load and haul hurricane debris from City right-of-ways. Deliver debris to Temporary Debris Staging and Reduction Site (TDSRS). Reduce debris by grinding.
U.S. Army Corps of Engineers; Florida (2 counties)	Emergency Temporary Roofing	$2,471,425.00		October 2005 - February 2006	Following Hurricane Wilma, Ceres installed temporary roofs in Miami-Dade and Monroe counties. Ceres received a "very good" rating from the Corps while maintaining its record of no serious injuries and no lost time injuries in its roofing projects.
City of Biloxi; Biloxi, MS	Hurricane Katrina Debris Clearance, Collection, Reduction and Disposal	$4,528,014.00		September 2005 - January 2006	Following Hurricane Katrina, Ceres was selected as one of three contractors to collect, load and hauled debris from the City's rights of way. Ceres crews completed their sector well ahead of the other contractors.
City of Brooklyn Park; City of Brooklyn Park	Storm Debris Hauling	$120,000.00		September 2005 - November 2005	Storm Debris Hauling
U.S. Army Corps of Engineers; Louisiana (11 Parishes)	Hurricane Katrina Debris Haul, Reduction, & Disposal	$449,313,380.23	13,439,358	September 2005 – September 2007	Various tasks for hurricane recovery including: Load and haul hurricane debris from City right-of-ways, load and haul debris from private property, manage TDSRS sites, reduce debris by grinding/chipping, reduce debris by burning, trim and remove hazardous trees and limbs, remove and recycle Freon, recycle white goods, remove hazardous materials, demolish damaged properties. Ceres received an "Outstanding" evaluation from the U.S. Army Corps of Engineers for its work in Louisiana after Katrina.
Terrebonne Parish; Terrebonne Parish, LA	Hurricane Katrina Debris Hauling and Reduction	$710,137.00		August 2005 – October 2005	Load and haul hurricane debris from Parish right-of-ways. Deliver debris to Temporary Debris Staging and Reduction Site (TDSRS). Reduce debris by burning.
U.S. Army Corps of Engineers; 32 Counties in Mississippi	Emergency Temporary Roofing	$55,513,216.00		August 2005 – January 2006	Installation of roof repairs to more than 21,000 homes and buildings damaged by Hurricane Katrina. Through an implemented special training program and intensified inspection, Ceres was able to maintain a high rate of production while also keeping an excellent safety record.
City of Deltona; Deltona, FL	Hurricane Debris Grinding	$606,756.74	505,630.00	October-04	Ground 505,630 CY of debris.
City of Hollywood; Hollywood, FL	Grinding of Hurricane Debris	$18,899.25	49,650.00	October-04	Grinding of Hurricane Debris
City of Orange Beach; Orange Beach, AL	Hurricane Ivan Debris Removal	$1.640,313.56	176,090.00	October-04	Loaded and hauled 176,090 CY of hurricane debris from City right of ways. Delivered debris to TDSRS.

Owner & Location	Title of Work	Value	CY	Time Period	Description
City of Plantation (Subcontractor to DRG Inc.); Plantation, FL	Grinding	$81,600.00	68,000.00	September-04	Grinding hurricane debris
Palm Beach County; Palm Beach County, FL	Hurricanes Frances and Jeanne Debris Removal and Disposal	$4,023,393.00	404,927.00	September 2004 – December 2004	Collection and disposal of debris generated from two Hurricanes, Frances and Jeanne. Ceres removed vegetative and demolition debris from County-maintained roadways and rights-of-way and hauled it to a Temporary Debris Storage and Reduction Site (TDSRS). Ceres crews collected and hauled 404,927 cubic yards of debris including 679 stumps up to 9 feet in diameter.
U.S. Army Corps of Engineers; Florida (13 counties)	Hurricane Frances Temp Roof Contract W91278-04-D-0058	$48,028,565.00		September 2004 - January 2005	After Hurricanes Frances and Jeanne struck Florida less than six weeks after Charlie, Ceres won another contract for temporary roof installation. Ceres once again hired multiple local residents and maintained its safety record of no serious injuries or lost time incidents, while completing all temporary roofing contract obligations.
U.S. Army Corps of Engineers; Florida (4 counties)	Emergency Temporary Roofing	$3,980,400.03		September 2004 - January 2005	After Hurricanes Charley struck Florida, Ceres won a contract to install temporary roofing in four counties of southern Florida. Ceres supervised its own crews as well as its subcontractors, including many local companies providing work for affected residents. Ceres maintained its safety record of no serious injuries or lost time incidents.
City of Deltona (Subcontractor to DRG Inc.); Deltona, FL	Grinding	$497,398.75	395,323.00	September 2004 - November 2004	Vegetative Storm Debris Grinding
City of Sanford (Subcontractor to DRG Inc.); Sanford, FL	Hurricane Charley Debris Hauling		102,000.00	August-04	Load and haul hurricane debris.
Collier County; Collier County, FL	Hurricane Charley Debris Removal and Disposal	$82,521.00		August 2004	Removed debris from County-maintained roadways and rights-of-way and hauled debris to the Temporary Debris Storage and Reduction Site (TDSRS) it managed.
City of Arlington, TX; Arlington	Grind storm debris	$21,500.00		July-04	Grinding brush, logs, and fencing debris from an ice storm.
Town of Windsor/ Southeast Virginia Public Service Authority; Windsor, VA	Hurricane Isabel Debris Hauling, Reduction and Disposal	$49,233.00		November 2003 - January 2004	Collected hurricane-related debris from within the Town of Windsor, VA, and reduced and lawfully disposed of said debris in accordance with contract terms. All debris was ticketed and signed off by on-site inspectors and was reduced and disposed by Ceres.

Owner & Location	Title of Work	Value	CY	Time Period	Description
Isle of Wight County/ Southeast Virginia Public Service Authority; Isle of Wight County, VA	Hurricane Isabel Debris Removal and Disposal	$2,806,390.00		October 2003 – March 2004	Ceres removed debris from County-maintained roadways and rights-of-way and hauled it to the Temporary Debris Storage and Reduction Site (TDSRS) it managed. At the TDSRS, Ceres received debris hauled in by citizens, supplied the inspection tower, reduced the debris through air curtain incineration and by tub grinding, and hauled out the ash and wood chips to County-selected disposal sites. A significant number of local County residents were hired as temporary employees to perform work on this contract.
Memphis City Schools; Memphis City Schools,	Storm Damage Tree Trimming	$90,411.25		October 2003 - November 2003	Removal of unsafe tree conditions created by the wind storm of July 22, 2003. Work consisted of removal of fallen trees, broken trees, leaning trees, bent trees, broken and hanging limbs, and cracked limbs, and grinding of stumps.
Town of Smithfield/ Southeast Virginia Public Service Authority; Smithfield, VA	Hurricane Isabel Debris Hauling, Reduction and Disposal	$272,201.00		October 2003 - February 2004	Removal and disposal of debris, street, and sewer rights-of-way. The debris was loaded and hauled to a Temporary Disposal Staging and Reduction Site where Ceres reduced the debris through air curtain incineration and tub grinding. Ceres hauled the resulting ash and wood chips to a permitted disposal site. The work was performed with a minimum of road closure and using standard traffic control methods.
City of Spartanburg; Spartanburg, South Carolina	Grinding of winter storm debris	$29,374.00		May 2003 - June 2003	Grinding Ice Storm Debris
City of York; Grind - County of York, SC	Grind Vegetative Waste/Ice Storm Debris	$35,000.00		May 2003 -	Grind vegetative waste/Ice Storm debris
City of Asheboro; City of Asheboro, NC	Clearing Tree Obstructions from Sewer ROW's	$139,512.06		April 2003 - May 2003	Clearing trees from sewer ROW's caused by Ice storm in Dec 2002.
City of Raleigh, NC; Small Greenways, Raleigh, NC	Winter Storm Tree Trimming and Debris Removal and Disposal	$324,470.00		March 2003 - April 2003	Trimming damaged trees, removing hazardous trees, disposing of wood waste. Three separate contracts for emergency disaster area clean-up following a major ice storm. Throughout the duration of this project, Ceres met or exceeded rigorous production standards. This contract was performed in an urban setting with traffic, access, and public relations issues to deal with. The jobs were performed on schedule with a good safety record.

Owner & Location	Title of Work	Value	CY	Time Period	Description
City of Raleigh, NC; Lake Wheeler Park, Raleigh	Tree Removal Work	$24,277.00		March 2003 - April 2003	Tree removal and trimming caused by Dec 02 Ice Storm.
Frankfort, KY Dist 6; Rowan County, KY	Winter Storm Debris Removal and Disposal	$467,828.00		March 2003 - May 2003	Crews of laborers, chain saw operators, bucket trucks, grapple loading trucks, and dump trucks removed and hauled tree debris from the rights-of-way in Greenup County in District 9 which resulted from an ice storm. The debris was taken to a Temporary Debris Storage and Reduction Site (TDSRS) where it was reduced through incineration.
City of Cherryville; Town of Cherryville, North Carolina	Winter Storm Debris Removal and Disposal	$29,800.00		February 2003 - March 2003	Citywide debris cleanup
City of Raleigh, NC; Pullen Park; Raleigh NC	Tree Removal Work	$67,666.00		February 2003 - March 2003	Removal of hangers and unsafe trees
City of Spartanburg; City of Spartanburg, SC	Ice Storm Cleanup	$56,722.50		February-03	Pickup and hauling of storm debris.
City of Shelby; Shelby, North Carolina	Winter Storm Debris Removal and Disposal	$284,000.00		December 2002 - January 2003	Debris Removal generated by Ice Storm.
Town of Cary; Cary NC	Grind Wood Debris from Ice Storm	$164,500.00		December 2002 - March 2003	Ice Storm wood debris grinding.
Town of Garner; Garner NC	Debris Removal Services	$202,301.01		December 2002 - February 2003	Ice Storm Debris Removal - Citywide
Town of Zebulon; Zebulon, North Carolina	Winter Storm Debris Removal and Disposal, Hazardous Tree trimming	$111,790.13		January 2003 - February 2003	Citywide Ice Storm Cleanup
City of New Iberia; New Iberia LA; Gordon's	Haul hurricane debris	$9,313.00		October-02	Cleanup and disposal of debris within the City of New Iberia and Parish of Iberia
Town of Sunset; Town of Sunset LA	Haul Hurricane Debris	$12,300.00		October 2002 - November 2002	Haul hurricane debris from town right-of-ways.
City of Arlington, TX; Arlington, TX	Storm Debris Hauling	$64,286.00		September-02	Ice storm debris hauling
City of Hobart; Hobart, OK	Winter Storm Debris Hauling and removal	$173,204.00		February 2002 - March 2002	Ice storm cleanup using bucket trucks, loaders and haul trucks, within City Limits. Haul debris to Temporary Debris Staging and Reduction Site (TDSRS).
City of Kansas City; Kansas City, MO	Winter Storm Debris Hauling and Removal	$5,181,541.00		February 2002 - April 2002	Load and haul ice storm debris from City right-of-ways. Deliver debris to Temporary Debris Staging and Reduction Site (TDSRS).

Owner & Location	Title of Work	Value	CY	Time Period	Description
U.S. Department of Agriculture; Seminole County, OK	Winter Storm Debris Removal and Disposal	$1,049,918.00		September 2001 - January 2002	Crews of laborers, chain saw operators, excavator operators, skid-steer operators, grapple loading trucks, and dump trucks removed and hauled tree debris from the streambeds and watershed areas in agricultural and rural areas of Oklahoma which resulted from an ice storm. The debris was taken to a Temporary Debris Storage and Reduction Site (TDSRS) where it was reduced through incineration.
City of Oshkosh; Oshkosh, WI Parks	Tree Removal	$92,463.00		July 2001 - September 2001	Removal of damaged trees and limbs from municipal parks.
City of Oshkosh; City of Oshkosh, WI	Stump Removal	$48,142.00		July 2001 - September 2001	Removal of stumps by grinding from municipal cemetery.
City of Granite Falls; Granite Falls, MN	Debris Hauling resulting from a tornado	$5,630.00		July 2001 - August 2001	Load and haul construction and demolition (C&D) debris and vegetative debris from City rights of way to a temporary debris staging and reduction site (TDSRS).
City of Oshkosh; Oshkosh, WI	Wind Storm Tree and Stump Debris Removal	$252,191.00		July 2001 - September 2001	Removal of damaged trees and limbs from municipal cemetery
U.S. Army Corps of Engineers; Fountainhead State Park, OK	Ice Storm Debris Trimming and Removal	$34,000.00		April 2001 - June 2001	Perform clean up of ice storm debris in an Oklahoma Tourism and Recreation Department Park; cleanup administered by USACE. Trim damaged trees, remove vegetative matter debris from park.
U.S. Army Corps of Engineers; Beaver's Bend State Park, OK	Ice Storm Debris Trimming and Removal	$40,820.00		April 2001 - June 2001	Perform clean up of ice storm debris in an Oklahoma Tourism and Recreation Department Park; cleanup administered by USACE. Trim damaged trees, remove vegetative matter debris from park.
Muskogee County; Muskogee County, OK	Ice Storm Debris Removal and Disposal	$1,300,000.00		March 2001 - June 2001	Load and haul ice storm debris from County right of ways. Trim damaged limbs, remove trees with over 50% damage. Operate TDSRS using burning for reduction.
Red River County; Red River County, TX	Debris Removal (Contract Add-On)	$265,000.00		March 2001 - May 2001	Removal of ice storm debris from County right of ways. Grind or chip debris and legally dispose of debris.
Texas Department of Transportation; Red River County, TX	Ice Storm Debris Removal and Disposal	$265,000.00		March 2001 - May 2001	Removal of ice storm debris from County right of ways. Grind or chip debris and legally dispose of debris.
City of Atlanta; Atlanta, TX	Ice Storm Debris Removal and Hauling	$76,293.00		February 2001 - March 2001	Load and haul vegetative debris resulting from Ice Storm in December 2000. Trim trees of damaged branches using bucket trucks and chain saw operators. Deliver debris to a Temporary Debris Staging and Reduction Site (TDSRS).

Owner & Location	Title of Work	Value	CY	Time Period	Description
City of Denison; Denison, TX	Ice Storm Debris Removal and Hauling	$9,300.00		February-01	Load and haul ice storm debris under the direction of the City to Temporary Debris Staging and Reduction Site (TDSRS).
City of McAlester; McAlester, OK	Ice Storm Debris Reduction and Disposal	$54,272.00		February 2001 - May 2001	Grind vegetative matter resulting from Ice Storm using tub grinder
Texas Department of Transportation; Lamar County, TX	Ice Storm Debris Removal, Reduction and Disposal	$234,000.00		February 2001 - May 2001	Clear ice storm debris from County right of ways, chip or grind debris, and legally dispose of debris.
U.S. Army Corps of Engineers; Gillham Lake, AR	Ice Storm Debris Removal , Reduction and Disposal	$79,500.00		February 2001 - April 2001	Perform ice storm clean up in park area maintained by USACE. Trim damaged trees and branches, remove vegetative debris to a Temporary Debris Staging and Reduction Site (TDSRS), grind debris using tub grinder, move mulch.
City of Goldsboro; Goldsboro, NC	Hurricane Floyd Debris Reduction and Disposal	$248,464.46		October 1999 - February 2000	Provide reduction of vegetative debris and stumps, by grinding of said materials, for the City of Goldsboro, after Hurricane Floyd. Sorting paper, plastic, and dirt from the vegetation prior to grinding and the grinding/chipping of all vegetation to include stumps.
North Carolina Department of Transportation; Wayne County, NC	Hurricane Floyd Emergency Cleanup, Brush and Vegetative Debris Removal	$574,024.00		October 1999 - December 1999	Hauled hurricane-generated debris to debris segregation/processing facilities throughout the county for segregation, reduction, and disposal. Work included debris hauling, debris disposal, storm damaged and diseased tree removal, tree waste hauling, and material separation.
U.S. Army Corps of Engineers; Oklahoma City, OK	Tornado Response, Debris Clearing, Hauling and Disposal	$1,850,000.00		June 1999 - September 1999	Demolished and disposed of 291 residential structures and related vegetative debris in five weeks, and operated and managed multiple debris sites in the Oklahoma Tornado disaster area. Debris removed by Ceres and subcontractors totaled more than 83,000 CY.
U.S. Army Corps of Engineers; Puerto Rico	Hurricane Georges Debris Hauling	$4,000,000.00		Oct 1998 - Sept. 1999	Ceres was awarded seven of eight districts of the island after Hurricane Georges. Ceres hauled more than 1 million cubic yards. Work was done primarily by directly hiring local employees due to lack of qualified subcontractors.
U.S. Army Corps of Engineers; Puerto Rico	Hurricane Georges Debris Reduction	$29,000,000.00		October 1998 - September 1999	Processed and reduced more than 2.3 million cubic yards of mixed debris. Ceres submitted a Value Engineering Change Proposal for this project that saved the Corps nearly a million dollars in tipping fees and returned soil to the land instead of sending it to the landfills.

Owner & Location	Title of Work	Value	CY	Time Period	Description
U.S. Army Corps of Engineers; Puerto Rico	Emergency Temporary Roofing	$3,000,000.00		October 1998	Ceres installed temporary roofing in Puerto Rico after Hurricane Georges. This was done at the same time as its debris removal responsibilities. Ceres hired and trained local laborers and completed its work with no serious injuries and no lost time injuries.
City of Minneapolis; Minneapolis, MN	Vegetative Storm Debris Reduction and Disposal	$557,000.00		June 1998 - December 1998	Vegetative storm debris site management, reduction, marketing and disposal. 80,000 CY
City of Denver; Denver, CO	Ice Storm Debris Reduction and Disposal	$241,000.00		May 1997 - August 1997	Recycling of urban tree waste (logs, brush, stumps, shrubs, etc.) by grinding. Processed and marketed 154,000 Cy of tree waste that resulted from the ice storm of 1995.
U.S. Army Corps of Engineers; North Carolina	Hurricane Fran Removal, Reduction and Site Management	$800,000.00		September 1996 - January 1997	Debris management: removal, reduction and site management associated with Hurricane Fran
City of Lynchburg; Lynchburg, VA	Grinding of Storm Debris, Disposal of Wood Waste Debris and Cleanup of Flood Debris	$200,000.00		August 1994 - August 1995	Segregated grindable and non-grindable waste, mulched clean materials using screening plants, and spread mulch in areas of massive topsoil loss.
Lexington-Fayette County Urban Government; Lexington, KY	Ice Storm 1994	$62,000.00		March 1994 - April 1994	Grinding of vegetative waste generated from Ice Storm 94 in Fayette County, KY.
U.S. Army Corps of Engineers; Dade County, FL	Chipping Services at Various Locations	$2,117,500.00		January 1993 - June 1993	Emergency disaster area clean-up following Hurricane Andrew. Chipping of tree waste at scattered locations, primarily agricultural orchards, in cooperation with the U.S. Soil Conservation Service.
U.S. Army Corps of Engineers; Dade County, FL	Mobile Grinding Services	$334,890.00		January 1993 - February 1993	Emergency disaster area clean-up following Hurricane Andrew. Separation of mixed debris and soil from woody debris using screening plants. Grinding of sorted woody debris. Production of organic mulch to be landspread in areas of massive topsoil loss, and separation fo landfill residuals and soil from woody debris.
U.S. Army Corps of Engineers; Dade County, FL	Grinding Services for Hurricane Andrew	$759,670.00		October 1992 - December 1992	Federal Disaster Area Clean-up. Provided specialized heavy equipment and labor to perform sorting and grinding of tree and shrub waste generated by Hurricane Andrew.

ATTACHMENT N – REIMBURSEMENT PROCEDURES EXPERIENCE

Ceres' careful attention to documentation and strict quality control procedures will aid in the acceptance of a claim for reimbursement. **Throughout Ceres' history, no client has been denied reimbursement for work Ceres has performed.**

Over the past 5 years, all of Ceres' clients eligible for FEMA reimbursement have received the maximum amount for which their jurisdiction was eligible, typically between 75% and 100% based on FEMA regulations. One of the things that can greatly affect reimbursement is careful recordkeeping. Ceres will assist Key West to ensure that all records are kept in a manner that ensures maximum reimbursement.

Ceres Environmental Services, Inc. has been working actively in the disaster recovery business since our founding in 1976, completing over 100 FEMA-reimbursed projects. As an example, below is a list of some recent Ceres FEMA-funded projects; additional details on our past performance are available upon request. Percentages of Federal and State funds listed are as of the submission date of this proposal in accordance with best available information.

Owner	Location	Title of Work	Total Cost of the Project	Time Period	Percentage of Fed and State Funds Available | Received		Description
Columbia County	Columbia County, GA	Removal and Disposal of Disaster Debris	$8,539,038.00	February – August 2014	85% Fed.,8.5% State	85% Fed.,8.5% State	Removal, collection, reduction, and disposal of over 500,000 CY of vegetative debris
City of Rapid City	Rapid City, SD	Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris	$1,440,473.8	October-December 2013	85% Fed.,10% State	85% Fed.,10% State	Removal, collection, reduction, and disposal of over 100,000 CY of vegetative debris produced by early winter/ice storm within the City.
City of Albemarle	Albemarle, NC	Debris Removal and Processing	$732,260.92	July-August 2013	75% Fed., 12.5% State	75% Fed., 12.5% State	Cleanup of debris and tree removal following June Microburst Storm. Removed and processed 46,500 CY of vegetative debris.
City of Minneapolis	Minneapolis, MN	Removal and Disposal of Eligible Disaster Debris	$463,585.97	June – October 2013	75% Fed., 25% State	75% Fed., 25% State	Citywide cleanup of wind-damaged trees. Removal of over 800 hazardous stumps, and hauling of over 2,000 loads of storm debris.
City of Worthington	Worthington, MN	Post Ice Storm April 9-12, 2013 Disaster Response and Recovery Services	$1,162,027.27	April - June 2013	75% Fed., 25% State	75% Fed., 25% State	Citywide cleanup of ice-damaged trees. Removed hazardous hangers from over 8500 trees, hauled over 60,000 CY of debris and removed 775 storm-damaged trees.
City of Sioux Falls	Sioux Falls, SD	Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris	$988,278.92	April - June 2013	85% Fed.,10% State	85% Fed.,10% State	Cleanup of winter storm debris from City ROWs including streets, roads, parks, and other maintained in-use public property and utility ROWs.

ATTACHMENT
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PROPOSER'S MOST CURRENT FINANCIAL STATEMENT

Please see Ceres Global Group synopsis and Ceres Environmental Services, Inc. 2014 Audited Financial Statement, attached.

CERES ENVIRONMENTAL GROUP (Consortium)

COMBINED BALANCE SHEETS

David A McIntyre - Principal - 100% Ownership of All Entities

As of December 31, 2014 (stated in US Dollars)

As owner of a majority interest in each of the entities listed below, Mr. David McIntyre controls or has the power to control those entities and thus each is affiliated with Ceres Environmental Services, Inc.

	CERES ENVIRONMENTAL GROUP (Consortium)	Ceres Environmental Services, Inc.	Ceres New Zealand, LLC	Vesta Equity, LLC*
ASSETS				
CURRENT ASSETS	$ 44,499,351	$ 16,515,660	$ 1,797,728	$ 26,185,963
PROPERTY AND EQUIPMENT				
Property and Equipment - at cost	$ 30,906,827	25,590,054	5,316,773	-
Less: Accumulated depreciation	$ (16,014,999)	(13,564,596)	(2,450,403)	-
Net Property and Equipment	14,891,828	12,025,458	2,866,370	-
OTHER ASSETS				
Notes Receivable	$ 7,600,049	-	-	7,600,049
Due From Affiliates**	$ 9,662,842	-	-	9,662,842
Investments in LLP's & LLC's	$ 13,962,223	-	-	13,962,223
Real Estate	$ 12,801,901	-	-	12,801,901
Rental Property, net	$ 6,431,487	-	-	6,431,487
Total Other Assets	50,458,502	-	-	50,458,502
TOTAL ASSETS	$ 109,849,681	$ 28,541,118	$ 4,664,098	$ 76,644,465
LIABILITIES AND STOCKHOLDER'S & MEMBER'S EQUITY				
CURRENT LIABILITIES	$ 16,804,824	$ 7,469,160	$ 2,534,410	$ 6,801,254
LONG-TERM LIABILITIES**	$ 15,882,273	$ 10,673,349	$ -	$ 5,208,924
TOTAL LIABILITIES	$ 32,687,097	$ 18,142,509	$ 2,534,410	$ 12,010,178
STOCKHOLDER'S & MEMBER'S EQUITY	$ 77,162,584	$ 10,398,609	$ 2,129,688	$ 64,634,287
TOTAL LIABILITIES AND STOCKHOLDER'S & MEMBER'S EQUITY	$ 109,849,681	$ 28,541,118	$ 4,664,098	$ 76,644,465

*Includes the Vesta Equity, LLC wholly owned New Zealand subsidiaries: 91 Victoria Limited & 280 Bealey Limited

**The Long Term debt of McIntyre Florida Properties, LLC is due to it's affiliate Vesta Equity, LLC

This Financial Synopsis is for informational purposes only and should not be construed as a GAAP Financial Statement.

Prepared by Jeffrey L Kulaszewicz, Controller
Ceres Environmental Services, Inc.
Ceres New Zealand, LLC
Vesta Equity, LLC

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CERES ENVIRONMENTAL GROUP (Consortium)
COMBINED INCOME STATEMENTS
David A McIntyre - Principal - 100% Ownership of All Entities
As of December 31, 2014 (stated in US Dollars)

As owner of a majority interest in each of the entities listed below, Mr. David McIntyre controls or has the power to control those entities and thus each is affiliated with Ceres Environmental Services, Inc.

	CERES ENVIRONMENTAL GROUP (Consortium)	Ceres Environmental Services, Inc.	Ceres New Zealand, LLC	Vesta Equity, LLC*
REVENUES				
Contract revenues	$ 47,284,776	$ 40,391,057	$ 6,893,719	$ -
Non-contract revenue	2,935,234	2,935,234	-	-
Net revenues from sale of investments and devlopment property	$ 1,277,698	-	-	1,277,698
Net rental real estate income	$ 108,098	-	-	108,098
Limited Partnership and LLC income	$ 11,435,729	-	-	11,435,729
Loan Interest and fee income	$ 1,399,848	-	-	1,399,848
Total Revenues	$ 64,441,383	$ 43,326,291	$ 6,893,719	$ 14,221,373
COSTS OF REVENUES				
Direct and Indirect Costs of Revenues	44,866,651	39,114,050	5,752,601	-
Provision for loss on uncompleted contracts	1,361,993	1,361,993	-	-
Total Costs of Revenues	$ 46,228,644	$ 40,476,043	$ 5,752,601	$ -
Gross Profit	$ 18,212,739	$ 2,850,248	$ 1,141,118	$ 14,221,373
GENERAL AND ADMINISTRATIVE EXPENSES	$ 7,117,517	$ 3,848,793	$ 1,610,542	$ 1,658,182
Operating Income (Loss)	$ 11,095,222	$ (998,545)	$ (469,424)	$ 12,563,191
OTHER INCOME (EXPENSE)				
Interest and dividend income	65,250	1,745	6,949	56,556
Interest expense	(575,090)	(352,276)	(132,289)	(90,525)
Foreign currency gain (loss)	365,185	-	85,302	279,883
Misc income (expense)	434,190	425,904	(1,537)	9,823
Total Other Income	$ 289,535	$ 75,373	$ (41,575)	$ 255,737
NET INCOME (LOSS)	$ 11,384,757	$ (923,172)	$ (510,999)	$ 12,818,928

*Includes the Vesta Equity, LLC wholly owned New Zealand subsidiaries: 91 Victoria Limited & 280 Bealey Limited
**The Long Term debt of McIntyre Florida Properties, LLC is due to it's affiliate Vesta Equity, LLC

This Financial Synopsis is for informational purposes only and should not be construed as a GAAP Financial Statement.

Prepared by Jeffrey L Kulaszewicz, Controller
Ceres Environmental Services, Inc.
Ceres New Zealand, LLC
Vesta Equity, LLC

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CERES ENVIRONMENTAL SERVICES, INC.

Brooklyn Park, Minnesota

FINANCIAL STATEMENTS

Including Independent Auditors' Report

As of and for the Year Ended December 31, 2014

CONFIDENTIAL & PROPRIETARY

CERES ENVIRONMENTAL SERVICES, INC.

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As of and for the Year Ended December 31, 2014

CONFIDENTIAL & PROPRIETARY

BAKER TILLY

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INDEPENDENT AUDITORS' REPORT

To the Stockholder
Ceres Environmental Services, Inc.
Brooklyn Park, MN

We have audited the accompanying financial statements of Ceres Environmental Services, Inc., which comprise the balance sheet as of December 31, 2014, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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An Affirmative Action Equal Opportunity Employer

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ceres Environmental Services, Inc. as of December 31, 2014 and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Baker Tilly Virchow Krause, LLP

Minneapolis, Minnesota
April 30, 2015

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CERES ENVIRONMENTAL SERVICES, INC.

BALANCE SHEET
As of December 31, 2014

ASSETS	
CURRENT ASSETS	
Cash and cash equivalents	$ 742,268
Short-term investments	266,611
Accounts receivable, net	
Current contract billings and other receivables	5,627,031
Retained percentage	871,262
Due from related parties	3,067,261
Inventory	53,080
Prepaid expenses	333,120
Other current assets	14,098
Costs and estimated earnings in excess of billings on uncompleted contracts	5,540,929
Total Current Assets	16,515,660
PROPERTY AND EQUIPMENT - at cost	
Land	960,028
Construction equipment	23,967,428
Office furniture and equipment	519,262
Leasehold improvements	143,336
	25,590,054
Less: Accumulated depreciation, depletion and amortization	13,564,596
Net Property and Equipment	12,025,458
TOTAL ASSETS	$ 28,541,118
LIABILITIES AND STOCKHOLDER'S EQUITY	
CURRENT LIABILITIES	
Current maturities of equipment notes payable	$ 2,150,029
Accounts payable	3,584,050
Accrued payroll and related taxes	253,142
Accrued loss on uncompleted contracts	1,361,993
Accrued liabilities	119,946
Total Current Liabilities	7,469,160
LONG-TERM LIABILITIES	
Equipment notes payable, less current maturities	6,073,349
Related party notes payable	4,600,000
Total Long-Term Liabilities	10,673,349
Total Liabilities	18,142,509
STOCKHOLDER'S EQUITY	
Common stock, $.01 par value;	
1,000,000 shares authorized	
100,000 shares issued and outstanding	1,000
Additional paid-in capital	9,813,456
Retained earnings	584,153
Total Stockholder's Equity	10,398,609
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	$ 28,541,118

See accompanying notes to financial statements.

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CERES ENVIRONMENTAL SERVICES, INC.

STATEMENT OF OPERATIONS
For the Year Ended December 31, 2014

REVENUES	
Contract revenues	$ 40,391,057
Mulch sales, snow removal, and equipment rental revenues	2,935,234
Total Revenues	43,326,291
COSTS OF REVENUES	
Costs of revenues	39,114,050
Provision for loss on uncompleted contracts	1,361,993
Total Costs of Revenues	40,476,043
Gross Profit	2,850,248
GENERAL AND ADMINISTRATIVE EXPENSES	3,848,793
Operating Loss	(998,545)
OTHER INCOME (EXPENSE)	
Interest income	1,745
Interest expense	(352,276)
Other income	425,904
Total Other Income	75,373
NET LOSS	$ (923,172)

See accompanying notes to financial statements.

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CERES ENVIRONMENTAL SERVICES, INC.

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY
For the Year Ended December 31, 2014

	Common Stock		Additional	Retained	Total Stockholder's
	Shares	Amount	Paid-in Capital	Earnings	Equity
Balances - December 31, 2013	100,000	$ 1,000	$ 6,413,456	$ 1,507,325	$ 7,921,781
Contribution of capital from stockholder	-	-	3,400,000	-	3,400,000
Net loss	-	-	-	(923,172)	(923,172)
Balances - December 31, 2014	100,000	$ 1,000	$ 9,813,456	$ 584,153	$ 10,398,609

See accompanying notes to financial statements.

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CERES ENVIRONMENTAL SERVICES, INC.

STATEMENT OF CASH FLOWS
For the Year Ended December 31, 2014

CASH FLOWS FROM OPERATING ACTIVITIES	
Net loss	$ (923,172)
Adjustments to reconcile net loss to net cash flows from operating activities:	
Depreciation, depletion and amortization	1,479,346
Provision for bad debt	345,543
Gain on disposal of property and equipment	(2,668)
Changes in operating assets and liabilities:	
Accounts receivable	(5,460,091)
Inventory	(971)
Prepaid expenses and other assets	(83,569)
Costs and estimated earnings in excess of billings on uncompleted contracts	(3,804,005)
Accounts payable	2,267,697
Accrued liabilities	(44,408)
Billings in excess of costs and estimated earnings of uncompleted contracts	(8,775)
Accrued loss on uncompleted contracts	1,361,993
Net Cash Flows from Operating Activities	(4,873,080)
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchases of property and equipment	(3,440,742)
Proceeds from disposal of property and equipment	27,837
Net advances to related parties	(1,869,519)
Purchases of short-term investments	(266,611)
Proceeds from maturity of short-term investments	266,170
Net Cash Flows from Investing Activities	(5,282,865)
CASH FLOWS FROM FINANCING ACTIVITIES	
Capital contributions from stockholder	3,400,000
Proceeds from issuance of equipment notes payable	3,510,379
Principal payments on equipment notes payable	(1,722,161)
Proceeds from related party notes payable	9,300,000
Principal payments on related party notes payable	(4,700,000)
Net Cash Flows from Financing Activities	9,788,218
Net Change in Cash and Cash Equivalents	(367,727)
CASH AND CASH EQUIVALENTS - Beginning of Year	1,109,995
CASH AND CASH EQUIVALENTS - END OF YEAR	$ 742,268
Supplemental cash flow disclosures:	
Cash paid for interest	$ 270,794
Noncash investing and financing activities:	
Purchases of property and equipment financed with equipment notes payable	5,154,115

See accompanying notes to financial statements.

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NOTE 1 - Summary of Significant Accounting Policies

Nature of Operations - Ceres Environmental Services, Inc. ("the Company") provides a variety of services including emergency disaster response, wood waste recycling, construction, demolition, underground tank installation and removal, environmental consulting, and snow removal throughout the United States and Caribbean. The work is performed under both unit-priced and fixed-priced contracts primarily with public entities and governmental agencies. These contracts are undertaken by the Company alone or in partnership with other contractors through joint ventures. The length of the Company's construction contracts varies, but is typically less than two years.

Revenue and Cost Recognition - Contract revenues are recognized on the percentage-of-completion method measured by the percentage of total costs incurred to date to estimated total costs to complete for each contract. This method is used because management considers total costs to be the best available measure of progress on these contracts. Because of the inherent uncertainties in estimating costs and earned revenues, it is at least reasonably possible that the estimates used will change within the near term, and that such changes in estimates may be material.

Contract costs include all direct labor, materials, subcontract costs, and those indirect costs related to contract performance, such as indirect labor, depreciation, supplies, and equipment costs. General and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, estimated profitability, and final contract settlements may result in significant revisions to costs and income and are recognized in the accounting periods in which the revisions are determined. Claims are recorded in revenues when realization is probable and the amount can be reliably estimated.

Included in general and administrative expenses in the accompanying statement of operations are costs associated with project manager and estimator salaries and related benefits, and other costs related to bids and proposals on contracts, totaling approximately $474,000. Management considers these costs to be general and administrative in nature.

During the year ended December 31, 2014, the Company recognized revenues of approximately $1,968,000 related to claims on three separate completed contracts. Of this amount, approximately $1,061,000 has been recorded as a recovery of bad debt expense, and approximately $907,000 has been recorded as contract revenues. As of December 31, 2014, the Company has approximately $1,409,000, related to two of the above claims, included in accounts receivable in the accompanying balance sheet, representing additional costs incurred by the Company on these two contracts which are deemed by the Company to have resulted from deficiencies in the original project specifications, design, or scope originally provided by the respective public entity or governmental agency, and where a legal claim has been submitted and is currently being negotiated for settlement.

The effect of changes in management's estimates during 2014 related to three separate contracts (not including the effects from changes in estimates resulting from the recorded claims described above), resulted in increasing the net loss for the year ended December 31, 2014 by approximately $4,813,000 from that which would have been reported had the revised estimates been used as the basis of recognition of contract profits for the year ended December 31, 2013.

CONFIDENTIAL & PROPRIETARY

NOTE 1 - Summary of Significant Accounting Policies (cont.)

For certain of the contracts which the Company performs, the contracting entity has the right to audit the contract at its completion. The Company could be required to reimburse the contracting entity for amounts which are deemed to be overpayments made to the Company for various reasons, including ineligible costs, as a result of the audit.

The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts," represents revenues recognized in excess of amounts billed. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts," represents billings in excess of revenues recognized.

Revenues from sales of mulch, rents, and snow removal services are recognized from these activities when sales are made or as services are performed.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. See the "revenue and cost recognition" accounting policy for the estimation process relating to construction contracts.

Cash Equivalents - The Company defines cash equivalents as short-term, highly liquid, interest bearing investments that have a maturity at the date of acquisition of three months or less.

Short-Term Investments - Short-term investments consist of certificates of deposit which are held to maturity and shown at amortized cost. The cost approximates market value on these short-term investments. Maturities of short-term investments are longer than three months but less than one year.

Inventory - Inventory consists of mulch and other landscaping finished goods, and is accounted for at the lower of cost, using the first-in, first-out (FIFO) method, or market.

Exchanges of Nonmonetary Assets - The accounting for nonmonetary transactions is based on the fair values of the assets or services involved in the exchange. The Company did not recognize any gains or losses related to the trade-in of property and equipment during the year ended December 31, 2014.

Long-Lived Assets - Long-lived assets to be held and used are tested for recoverability whenever events or changes in circumstances indicate that the related carrying amount may not be recoverable. The carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. When required, impairment losses on assets to be held and used are recognized based on the excess of the asset's carrying amount over the fair value of the asset. The Company did not recognize any impairment losses during the year ended December 31, 2014.

CONFIDENTIAL & PROPRIETARY

NOTE 1 - Summary of Significant Accounting Policies (cont.)

Property and Equipment **-** Property and equipment items are recorded at cost less depreciation to date. Construction equipment (net of salvage values), office furniture and equipment, and buildings are depreciated over their estimated useful lives using the straight-line method. Leasehold improvements are amortized over their estimated useful lives using the straight-line method, and amortization is included as a component of depreciation expense. Repairs and maintenance costs are charged to expense as incurred; improvements and additions are capitalized. Property and equipment sold, retired, or otherwise disposed of is removed from the asset and accumulated depreciation accounts, and any gains or losses thereon are reflected in operations. Estimated useful lives are summarized as follows:

	Years
Construction equipment	3 - 10
Office furniture and equipment	3 - 15
Leasehold improvements	10

Depreciation expense was $1,066,231 (net of amortization of government grants - Note 10) for the year ended December 31, 2014.

Included in property and equipment is land in Louisiana acquired for the purpose of extracting materials to be used on specific construction contracts. The cost of land is being amortized on a units-of-consumption basis, applying expense as a rate per cubic yard. Land is recorded at cost less accumulated depletion. Depletion expense for the year ended December 31, 2014, and accumulated depletion as of December 31, 2014 was $413,115 and $721,379, respectively. Upon completion of the Company's use of the land for the various contracts, the previous owners have the option to repurchase the various land parcels from the Company for a total price of $24,480.

Accounts Receivable **-** In the normal course of business, the Company extends limited unsecured credit to its customers. Accounts receivable include trade receivables for mulch sales, rents, snow, emergency disaster response, and construction contracts, are based on the terms of the contract and are carried at the original invoice amount less an estimate made for doubtful accounts. The Company provides an allowance for doubtful accounts when appropriate, which is based upon review of outstanding receivables on a monthly basis, historical collection information, credit history, and existing economic conditions, on a per customer basis. Accounts receivable are written off when deemed uncollectible. The recovery of any amounts previously written off are recorded as a reduction of bad debt expense when received. Normal accounts receivable are due 30 days after the issuance of the invoice. Retained receivables are due after completion or settlement of the contract and acceptance by the owner. Accounts receivable are considered past due after 60 days. Management has recorded an allowance for doubtful accounts on these receivables of $669,963 as of December 31, 2014. The Company typically does not charge interest on outstanding balances; however, certain governmental agencies pay interest if balances are not collected in a certain period of time. In accordance with industry practice, accounts receivable include retentions, a portion of which may not be realizable within one year.

Advertising **-** Advertising costs are charged to expense as incurred. Advertising expense was $14,572 for the year ended December 31, 2014.

CONFIDENTIAL & PROPRIETARY

NOTE 1 - Summary of Significant Accounting Policies (cont.)

Income Taxes - The Company filed an election to be treated as an S corporation under the Internal Revenue Code and related state statutes. Earnings and losses are included in the personal income tax returns of the stockholder. Accordingly, no provision has been made for federal and state income taxes in these financial statements.

The Company's policy of accounting for uncertain tax positions is to recognize the tax effects from an uncertain tax position in the financial statements, only if the position is more likely than not to be sustained on audit, based on the technical merits of the position. The company recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more likely than not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized, upon ultimate settlement with the relevant tax authority.

With few exceptions, the Company is no longer subject to U.S. federal, state or local income tax examinations by tax authorities for the years before 2011. The Company is not currently under examination by any taxing jurisdiction. In the event of any future tax assessments, the Company has elected to record any income taxes and penalties as general and administrative expense in the Company's statement of operations, and any related interest as interest expense.

Classification of Current Assets and Liabilities - The Company includes in current assets and liabilities amounts realizable and payable under contracts which extend beyond one year. Other assets and liabilities are classified as current or noncurrent on the basis of expected realization of payment within or beyond one year.

New Accounting Pronouncements - During May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, "Revenue from Contracts with Customers." ASU No. 2014-09 establishes principles for recognizing revenue upon the transfer of promised goods or services to customers, in an amount that reflects the expected consideration received in exchange for those goods or services. ASU No. 2014-09 is effective for fiscal years beginning after December 15, 2017, and interim periods within annual periods beginning after December 15, 2018. The Company may elect to apply the guidance earlier, but no earlier than fiscal years beginning after December 15, 2016. The amendments may be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized as of the date of initial application. The Company is currently assessing the effect that ASU No. 2014-09 will have on its results of operations, financial position and cash flows.

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NOTE 2 - Fair Value Measurement

Accounting standards define fair value as the exchange price that would be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Company uses various valuation methods including the market, income and cost approaches. The assumptions used in the application of these valuation methods are developed from the perspective of market participants, pricing the asset or liability. Inputs used in the valuation methods can be either readily observable, market corroborated, or generally unobservable inputs. Whenever possible the company attempts to utilize valuation methods that maximize the use of observable inputs. Based on the inputs used in the valuation methods, the Company is required to provide the following information according to the fair value hierarchy, which ranks the quality and reliability of the information used to determine the fair values. Assets and liabilities measured, reported and/or disclosed at fair value will be classified and disclosed in one of the following three categories:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Observable market based inputs or unobservable inputs that are corroborated by market data.

Level 3 - Unobservable inputs that are not corroborated by market data.

A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following table summarizes financial instruments measured at fair value on a recurring basis by classification within the fair value hierarchy as of December 31, 2014:

	Total	Level 1	Level 2	Level 3
Amounts included in cash and cash equivalents:				
Money market funds	$ 137,004	$ 137,004	$ -	$ -

Investments in money market funds are classified as Level 1 as these funds are traded on a regular basis.

While the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. There were no changes in the assumptions or methodologies used to determine the Company's estimates of fair value during the year ended December 31, 2014.

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NOTE 3 - Costs and Estimated Earnings on Uncompleted Contracts

Costs and estimated earnings on uncompleted contracts as of December 31, 2014 are summarized as follows:

Costs incurred on uncompleted contracts	$ 30,728,854
Estimated earnings	(3,934,115)
	26,794,739
Less: billings to date	21,253,810
	$ 5,540,929

The above data is presented in the accompanying balance sheet as follows:

Costs and estimated earnings in excess of billings on uncompleted contracts	$ 5,540,929
Billings in excess of costs and estimated earnings on uncompleted contracts	-
	$ 5,540,929

The Company had under contract uncompleted work at bid prices totaling approximately $27,479,000 as of December 31, 2014.

NOTE 4 - Related Party Transactions

The Company has annual management fee agreements with various related entities owned 100% by the sole stockholder of the Company. Under these agreements, the Company provides the following services: accounting, finance, information technology, operational, human resources, and risk management services. Revenues from these management fee agreements totaling $392,052 for the year ended December 31, 2014 are included in other income in the statement of operations.

During the year ended December 31, 2014, the Company rented construction equipment to a related entity wholly-owned by the sole stockholder of the Company. Equipment rental income from this related entity totaled $1,063,958 for the year ended December 31, 2014.

During the year ended December 31, 2014, the Company made advances, provided management services and project labor, rented construction equipment, and paid for various expenses on behalf of certain entities that are wholly-owned by the sole stockholder of the Company. Amounts due from these entities as of December 31, 2014 totaled $2,887,432 and are included in due from related parties in the accompanying balance sheet. These balances are unsecured, non-interest bearing, and due on demand.

Included in the amounts due from related parties as of December 31, 2014 discussed above, is an amount due from a certain wholly-owned entity of the sole stockholder of the Company totaling $150,494. This related entity is primarily involved in contracting operations in New Zealand, and was previously financed through capital contributions from the Company's sole stockholder. The Company has determined that this related entity or other entities wholly-owned by the Company's sole stockholder, have the power to direct the activities that most significantly impact this related entity's economic performance. As such, the Company is not considered to be the primary beneficiary of this related entity, and therefore is not required to consolidate this related entity. The Company's maximum exposure to loss is limited to the outstanding balance due from this related entity.

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NOTE 4 - Related Party Transactions (cont.)

The Company leases office and yard facilities in Florida and Minnesota from related entities wholly-owned by the sole stockholder of the Company under month-to-month terms, and long-term operating lease agreements which require aggregate monthly payments of $7,375 (increasing 2% per year) through December 2015. The Company is also responsible for all insurance, tax, and operating costs of the properties. Total rent expense was $97,185 for the year ended December 31, 2014 under these related party lease agreements. Included in accounts payable as of December 31, 2014 was $99,316 due to these related parties. Future annual minimum lease payments under long-term operating lease agreements for the year ending December 31, 2015 total $95,795.

During the year ended December 31, 2014, the Company entered into various note payable agreements with a related entity wholly-owned by the sole stockholder of the Company totaling $9,300,000 (of which $4,700,000 was repaid during 2014), with interest accruing at 5.75%, due June 1, 2050. Interest expense recognized on these notes payable during the year ended December 31, 2014 totaled $101,893, of which $81,482 remains in accrued interest as of December 31, 2014. The remaining outstanding balance of these notes payable totaled $4,600,000 as of December 31, 2014.

Subsequent to December 31, 2014, this same related entity wholly-owned by the sole stockholder of the Company made additional advances to the Company totaling $3,840,000 for the purpose of operating cash flow. The advances are unsecured and bear interest payable annually at 5.75%. The Company expects to issue notes payable to the related entity in 2015 for the total of the advances under similar terms, with maturity dates beyond 2015.

As of December 31, 2014, the Company has an advance due from the sole stockholder of the Company totaling $179,829, which is included in due from related parties. The amount is unsecured, non-interest bearing, and due on demand.

NOTE 5 - Equipment Notes Payable

The Company was indebted on various equipment notes payable as of December 31, 2014:

1st Source Bank	
Five notes payable which require monthly payments ranging from $3,191 to $81,909, including interest at rates of 4.95% and 5.72%. The notes are secured by specific construction equipment identified in the agreements, and guaranteed by the sole stockholder of the Company. The notes mature May 2015 through October 2019.	$ 5,401,674
Ford Credit	
Four notes payable which require monthly payments ranging from $441 to $975, including interest at rates ranging from 5.99% to 9.74%. The notes are secured by related vehicles. The notes mature March 2018 through April 2019.	107,664

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NOTE 5 - Equipment Notes Payable (cont.)

John Deere Financial	
Two notes payable which require monthly payments of $1,792 and $6,902, including interest at rates of 3.75% and 7.25%. The notes are secured by related equipment. The notes mature May 2019 and August 2019.	$ 433,807
CAT Financial	
Three notes payable which require monthly payments ranging from $13,363 to $22,688, including interest at rates ranging from 0% and 5.2%. The notes are secured by related equipment. The notes mature October 2017 to June 2019.	2,146,065
De Lage Landen	
Note payable requiring monthly payments of $5,213, including interest at .9%. Secured by related equipment. Note matures January 2017.	134,168
Total Equipment Notes Payable	$ 8,223,378

Future maturities of the equipment notes payable are as follows for years ending December 31:

2015	$ 2,150,029
2016	1,875,323
2017	1,858,486
2018	1,591,933
2019	747,607
Total	$ 8,223,378

NOTE 6 - Retirement Plan

The Company maintains a profit sharing plan, including a 401(k) feature, covering all full-time permanent employees, age 21 or older, with one year of service. The plan provides for annual profit sharing contributions as determined by management. Ceres also matches a certain portion of the employee 401(k) deferral. Ceres did not make any profit sharing contributions to the plan during the year ended December 31, 2014. Total 401(k) matching contributions made by Ceres to the plan totaled $72,523 during the year ended December 31, 2014.

NOTE 7 - Commitments

The Company leases office space and various pieces of equipment under month-to-month and short-term lease agreements from unrelated and related parties (see Note 4). Rent expense under all month-to-month and short-term lease agreements, including equipment, amounted to approximately $2,038,000 for the year ended December 31, 2014.

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NOTE 8 - Concentrations

Financial instruments consist principally of cash and cash equivalents, short-term investments, and accounts receivable. Cash and cash equivalents are mainly placed with large banks in bank deposit and money market accounts; however, balances typically exceed federally insured limits. The Company has not experienced any losses in such accounts. Accounts receivable represent amounts primarily due directly from contracts with public entities and governmental agencies that are located throughout the United States.

As of December 31, 2014, two customers represented approximately 64% of outstanding accounts receivable (including certain amounts representing billings on claims as described in Note 1). For the year ended December 31, 2014, four customers represented approximately 85% of contract revenues.

NOTE 9 - Contingencies

The Company has litigation arising from the normal course of business. Due to uncertainties present in any settlement negotiations, management's view of possible outcomes could change. In management's opinion, the outcome of any such litigation will not materially affect the Company's financial condition.

The Company, as a condition for entering into some of its construction contracts, had outstanding surety bonds as of December 31, 2014. If the Company fails to perform under the terms of a contract or to pay subcontractors and vendors who provided goods or services under a contract, the customer may demand that the surety make payments or provide services under the bond. The Company must reimburse the surety for any expenses or outlays it incurs. To date, the Company is not aware of any material losses to its sureties in connection with bonds the sureties have posted on its behalf.

NOTE 10 - Government Grants Received

During 2009, the Company received $306,674 from the Texas Commission on Environmental Quality for the purchase of certain emission reducing equipment. The grant agreements stipulate that the equipment must be used for a minimum number of hours over a minimum number of years, as defined in the agreements, or the funds are subject to repayment. The grant monies have been recorded as a reduction of the equipment cost and are being amortized against depreciation expense over the estimated useful lives of the related assets. Amortization for the year ended December 31, 2014 totaled $39,921.

NOTE 11 - Subsequent Events

The Company has evaluated subsequent events through April 30, 2015, the date on which the financial statements were available to be issued.

CONFIDENTIAL & PROPRIETARY

ATTACHMENT
P

PUBLIC ENTITY CRIMES CERTIFICATION

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS,

1. This sworn statement is submitted to the City of Key West, Florida, by
David A. Preus, Senior Vice President
(Print individual's name and title)
for: Ceres Environmental Services, Inc.
(print name of entity submitting sworn statement)
Whose business address is: 6968 Professional Parkway E, Sarasota, FL 34240
And (if applicable) its Federal Employer Identification Number (FEIN) is 41-1816075

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement _____):

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

3. I understand that "conviction" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime: or

2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment of income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another

person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services

let by a public entity, or which otherwise transacts or applies to transact business

with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement (indicate which statement applies).

X Neither the entity submitting this sworn statement, or any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active

in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before an Administrative Law Judge of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Administrative Law Judge determined that it was not in the public interest to place

the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order)

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH ONE (1) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OF ANY CHANGE

IN THE INFORMATION CONTAINED IN THIS FORM.

David A Preus

(SIGNATURE)

September 18, 2015

(DATE)

STATE OF MN

COUNTY OF Hennepin

PERSONALLY APPEARED BEFORE ME, the undersigned authority

David A. Preus who, after first being sworn by me,

David A. Preus (name of individual) affixed his ~~XX~~ signature in the space provided above on this 18th day of September, 2015.

Deborah McInnis

NOTARY PUBLIC

Deborah McInnis

Printed Name

DEBORAH LYNN MCINNIS
Notary Public-Minnesota
My Comm. Expires Jan. 31, 2019

My commission expires

ATTACHMENT
Q

ANTI-KICKBACK AFFIDAVIT

STATE OF ~~FLORIDA~~ MN

SS:

COUNTY OF ~~MONROE~~ Hennepin

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS,

This sworn statement is submitted to the City of Key West, Florida, by
David A. Preus, Senior Vice President
(Print individual's name and title)

Ceres Environmental Services, Inc.
(Print name of entity submitting sworn statement)

Whose business address is: 6968 Professional Parkway E, Sarasota, FL 34240

And (if applicable) its Federal Employer Identification Number (FEIN) is 41-1816075

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement):

I, the undersigned, being hereby duly sworn, depose and say that no sum has been paid and no sum will be paid to any employee or elected official of the City of Key West as a commission, kickback, reward or gift, directly or indirectly, by me or any member of my company, or by any officer or agent of the corporation.

DEBORAH LYNN MCINNIS
Notary Public-Minnesota
My Comm. Expires Jan. 31, 2019

BY: David A Preus

TITLE: Senior Vice President

Sworn and prescribed before me this 21st day of Sept, 2015.

Deborah McInnis

NOTARY PUBLIC, State of ~~Florida~~ MN

My commission expires:

Jan 31, 2019

ATTACHMENT R

CONFLICT OF INTEREST STATEMENT

Proposer must disclose the name of any person that is an employee of the City and also an officer, director, employee or agent of the Proposer, or a relative of an officer, director, employee or agent of the Proposer. Further, each Proposer must disclose the name of any City employee that owns, directly or indirectly, an interest of one percent (1%) or more in the Proposers Company, its affiliates, or parent or subsidiary organizations.

None

Persons Name

Describe the Persons Possible Conflict of Interest

ATTACHMENT
S

DOMESTIC PARTNER BENEFITS

Except where otherwise exempt or prohibited by law, a contractor awarded a contract pursuant to a bid process shall provide benefits to domestic partners of its employees on the same basis as it provides benefits to employees spouses.

Such certification shall be in writing and shall be signed by an authorized officer of the contractor and delivered, along with a description of the contractor's employee benefits plan, to the City's procurement director prior to entering a contract.

If the contractor fails to comply with this section, the City may terminate the contract and all monies due or to become due under the contract may be retained by the City.

Ceres Environmental Services, Inc. will sign such certification regarding Domestic Partner Benefits as required by the RFP prior to entering a contract with Key West.

ATTACHMENT
T

CONE OF SILENCE

STATE OF ~~FLORIDA~~ MN

SS:

COUNTY OF ~~MONROE~~ Hennepin

I the undersigned hereby duly sworn, depose and say that all owners(s), partners, officers, directors, employees and agents representing the firm of Ceres Environmental Services, Inc. have read and understand the limitations and procedures regarding communications concerning City of Key West issued competitive solicitations pursuant to City of Key West Ordinance Section 2-773 Cone of silence.

BY: David A. Preus

David A. Preus, Senior Vice President

Sword and prescribed before me this 21st day of Sept, 2015

Deborah McInnis

NOTARY PUBLIC, State of ~~Florida~~ MN

DEBORAH LYNN MCINNIS
Notary Public-Minnesota
My Comm. Expires Jan. 31, 2019

My commission expires;

Jan 31, 2019

2 QUALIFICATIONS/EXPERIENCE

2.1 Capabilities and Experience

Ceres Environmental Services, Inc. is one of the nation's leading disaster recovery contractors, deploying across North America from its permanent disaster response facilities in Florida, Texas and Minnesota. Since its founding in 1976, Ceres has been awarded over **$1.7 billion in FEMA-funded disaster recovery projects** across the United States. While under contract for one billion dollars, Ceres was able to complete the work for about half that amount, saving hundreds of millions of dollars for the Government. The U.S. Army Corps of Engineers officially evaluated **Ceres' overall performance during the Katrina cleanup as "Outstanding"**. **Ceres was specifically noted for use of local contractors; quality, efficiency and swiftness of performance; and cooperation while managing a changing and evolving work scope.** Since 1992, Ceres has been directly involved as a prime contractor in post-event recoveries from such major events as Hurricanes Andrew, Georges, Katrina, and Ike; the 1999 Oklahoma City tornado and the 2011 Alabama tornadoes; flooding in Iowa in 2008 and North Dakota in 2011; earthquakes in Haiti in 2010 and New Zealand in 2011; and Superstorm Sandy.

Our mission is to serve units of Government with time-critical disaster recovery and heavy construction services. We have an enviable reputation for speedy deployment, excellent work, and experienced site management. After 39 years of doing demanding work in almost every U.S. state and territory, Ceres is still known for keeping its promises: **Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement**. An evaluation from the Department of the Navy is typical: *"perhaps the finest contractor I have worked with…."* Ceres always adheres to the highest standards of quality, integrity and safety.

The core competencies Ceres commits to every project are:

- Rapid Deployment
- Experienced Project Management
- Financial Stability
- Owned Equipment, and
- Trusted Subcontractors

Rapid Deployment

Over the years, we have developed and refined our ability for rapid response mobilizations. In Cameron County, Texas, Ceres representatives and equipment were in place before Hurricane Dolly hit and a representative of the Ceres Advance Team sheltered in the County Emergency Operations Center before and during landfall with the County officials. In Jefferson Parish, LA, Ceres hauled more than 45,000 cubic yards on the first day of operation. In Kansas City, MO, more than 200 trucks were hauling within 72 hours of contract award. In Florida's Operation Blue Roof, Ceres had more than 180 roofers installing temporary roofs within 72 hours of contract award. For Hurricane Andrew, Ceres provided the U.S. Army Corps of Engineers with 25 new chippers, along with 25 trucks and associated crews within 48 hours of contract award. The clients' performance requirements were met or exceeded throughout the contracts and subsequently, available contract extension options were exercised.

Ceres uses local "teaming partners" as well as strategically placed owned equipment staging and office locations in Sarasota, FL; Houston, TX; and Brooklyn Park, MN. Ceres can provide significant equipment and staffing within 24 hours of storm subsidence.

Experienced Project Management

The company has more than 60 full-time professional and managerial staff with disaster experience, many of whom hold degrees in areas such as: Business Administration, Structural and Civil Engineering, Forestry, Geology, Science and Accounting. As part of the Company's dedication to quality and safety, many of Ceres' management staff are U.S. Army Corps of Engineers certified in Construction Quality Management;

certified in Emergency Management by FEPA; have been certified by FEMA in NIMS; are Red Cross certified in first aid; and have completed OSHA's 40 hour safety training course. Ceres' management is also experienced in a wide variety of geographic conditions. Their work histories include all U.S. states, Puerto Rico, Thule, Greenland, Ascension Island, Haiti and New Zealand.

Ceres' management has demonstrated its ability to respond to large-scale events. Shortly after Hurricanes Katrina and Rita in 2005, the U.S. Army Corps of Engineers (USACE) awarded Ceres a $1 billion contract for disaster response, including: loading, hauling, reducing, and disposing of debris and white goods; trimming and removal of hazardous trees; demolition of storm damaged buildings; collection of household garbage; environmental sampling and monitoring of disposal sites; and life support services. This contract covered 11 Louisiana Parishes and required the operation of 54 reduction/disposal sites. Ceres achieved a record-setting mobilization, hauling more than 45,000 cubic yards of debris in its first day on the job (from Jefferson Parish, LA). Ceres rapidly achieved large-scale capacity, reaching a maximum production of 194,584 cubic yards per day and eventually hauling, reducing, and disposing over 13.4 million cubic yards of debris, over 315,000 units of white goods, while trimming or removing over 165,000 hazardous trees.

Ceres has the resources and experience to handle multiple events and locations. During the summer of 2008, Hurricanes Dolly, Gustav and Ike all impacted the Gulf Coast. When Dolly hit the Texas coast Ceres was ready, with people and equipment already on the ground in Cameron County, TX. As Ceres' response to Dolly was wrapping up, Gustav hit Louisiana, and two weeks later Ike hit the Houston, TX area. Ceres responded quickly to both new storms, performing in eleven different locations covered by separate debris removal contracts in Texas and Louisiana.

Following Hurricanes Katrina, Rita, and Wilma in 2005, Ceres performed several other emergency response contracts—often at the same time—including: Katrina debris removal for the City of Biloxi; Hurricane Wilma debris removal for the City of Palm Beach Gardens, FL; Katrina debris removal for the Parish of Terrebonne, LA; and the installation of over 22,000 temporary roofs on private residences in two states under two separate "Blue Roof" contracts with the U.S. Army Corps of Engineers (USACE). During this same period, Ceres maintained its schedule on its non-disaster construction and environmental work for the US Department of Agriculture, the Army Corps, and other customers in CA, TX, AR, MN, and PR.

Our successful experience in multiple response situations as well as our substantial resources and teaming relationships, assures that Ceres performance on this project will be to the Client's utmost satisfaction.

Ceres' management has demonstrated its commitment to safe operations. Safety is a key component of our company. We bring this emphasis to our debris management work as shown by four important awards. We were a 2015, 2011 and 2009 Recipient of the National Safety Council (NSC) Occupational Excellence Achievement Award. This award recognizes outstanding safety achievements among its members and is designed to help promote the prevention of workplace injuries and illnesses. In 2010, we received a Perfect Record Award for operating an entire year without occupational injury or illness and a Million Mile Club award for driving without a Preventable Incident.

In 2007, Ceres received the Million Work Hours award from the NSC. The award is for 1,000,000 work hours without occupational injury or illness involving days away from work during our Hurricane Katrina debris work.

In 2008, Ceres performed sixteen separate debris removal missions following ice storms, flooding, and hurricanes Dolly, Gustav and Ike. During the performance of these missions, there were zero lost time injuries.

Ceres' management has demonstrated its commitment to superior performance and customer satisfaction. During 2005, Ceres' pre disaster event contracts with Terrebonne Parish, LA and Palm Beach Gardens, FL were activated in response to Hurricanes Katrina and Wilma. Ceres had management staff on

the ground before either hurricane made landfall. Katrina and Rita work in other places already had Ceres fully mobilized and in the midst of moving millions of cubic yards of debris and installing thousands of temporary roofs in Mississippi and Florida. Nevertheless, the City of Palm Beach Gardens received such a high level of service that they evaluated Ceres' performance as "Exceptional."

Ceres' management has demonstrated a high level of capability and adaptability. During its performance of Hurricane Georges recovery work for the USACE in Puerto Rico, Ceres rapidly mobilized equipment and personnel from the mainland and operated 17 temporary reduction sites over an area of 3,000 square miles across the island of Puerto Rico. Eventually, Ceres reduced, processed, and sorted more than 2.3 million cubic yards of debris, while simultaneously hauling and disposing of 1 million cubic yards of debris (and processed material), and installing approximately 3,000 temporary roofs. Ceres handled this challenging project despite the fact that it was Ceres' first project in a place where English was not the native language; and where qualified subcontractors did not exist. Ceres management responded with multi-lingual project leadership, who hired and directly managed more than 1,400 local employees. This project earned a high customer evaluation.

Ceres' personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325, as well as additional resource books Public Assistance Guide FEMA 322and Public Assistance Policy Digest 321.

Financial Stability

Ceres' excellent financial stability means that it can provide performance and payments bonds from treasury-listed carriers in amounts in excess of $400M per single project. During the 2005 storm season, Ceres provided bonds for three concurrent Army Corps hurricane response projects with contract award amounts of $1B, $60M, and $50M. With more than $50M in liquid working capital and additional credit lines available, Ceres has unrivalled access to the levels of working capital necessary to keep its promises and handle the biggest and most complex jobs.

Owned Equipment

Ceres owns more than 500 pieces of disaster response equipment. Ceres invests heavily in owned equipment because it assures rapid response times, provides additional flexibility and direct management control.

Because of its extensive company-owned fleet, Ceres can send equipment and personnel to respond to a disaster regardless of the availability of subcontractors. On a 2002 storm debris project, for Kansas City, MO, Ceres provided equipment for a project requiring completion within 16 days of contract award (the first pass required hauling over 500,000 cubic yards). Ceres successfully met the 16 day first pass deadline and the Kansas City Project Manager in charge won an award for his outstanding disaster response performance.

Ceres owns all the life support equipment needed for supporting its own personnel including: mobile living quarters, food supply, large potable water supply tanks, and large septic storage systems. These systems have saved valuable management time in responses to such higher category storms as Katrina. Ceres also has available life support systems for project-wide support and Government personnel. In Ceres' Jefferson Parish, LA response following Katrina, for example, Ceres provided total life support for more than 400 people, and subcontractor fueling services for enough equipment to move 70,000 CY of debris per day.

Ceres owns four self-contained office trailers including satellite internet connections and satellite phones as well as additional loaner satellite cell phones for the customers' management teams. Ceres regularly supplies rental satellite phone service to its clients.

Trusted Subcontractors

Ceres maintains one of the industry's largest networks of pre-screened and fully qualified subcontractors, including local vendors and preferred vendors. Our subcontractors are evaluated on many levels, including past performance, equipment and personnel availability, mobilization timeframes, insurance, and cost. Ceres knows that a big part of local recovery is economic, so Ceres always strives to employ qualified local labor. The subcontractors are also grouped in Response Regions based on distance from Key West's service area in order to facilitate contacts if and when pre-event mobilization plans are activated.

It is the formal policy of Ceres to utilize local subcontract services in the performance of the proposed contract to the maximum extent possible. In the emergency disaster response and recovery activities carried out under the contract, preference will be given, to the extent feasible and practicable, to those organizations, firms, and individuals residing or doing business primarily in the area affected by such major disaster or emergency. Ceres recognizes the advantages obtainable by utilizing other responsible and experienced firms capable of furnishing specialty services and products of high quality, but first priority will be given to those subcontractors who are from the area or regularly do business there. During Ceres' Army Corps contracted disaster relief response in the state of Louisiana following Hurricane Katrina, local contractors received 55.9% of the total dollars paid to Ceres.

In accordance with Ceres Corporate policies, it is our practice to use Local and other Small Businesses (SB) and also HUBZone, Veteran-Owned (VO), Service Disabled Veteran-Owned (SDVO), Small Disadvantaged (SDB), Women-Owned (WOSB), Historically Black Colleges and Universities (HBCU), and Minority Institutions (MI) for the provision of equipment, labor, services, and supplies to the maximum extent possible. In our most recent reporting on our federal contracts, we exceeded our goals in each of the applicable categories. This report shows that Ceres paid Small Business Concerns 75.6% of the total dollars, with 12.0% going to SDBs, 13% to WOSBs, 3.3% to HUBZone SBs, 11% to VOs, and 9.5% to SDVOs.

While Ceres' database of screened and qualified subcontractors consists of over 5,000 firms from all across the country, Ceres intends to draw from a more select list of regionally based subcontractors to provide the highest level of performance, including rapid mobilization. Other firms that have shown exemplary performance standards in previous disaster recovery efforts are included in this list.

In Ceres' subcontractor registration process, all potential firms are required to demonstrate their knowledge of the disaster recovery process, including safety, knowledge of FEMA related topics, eligible debris, etc. After careful scrutiny, the firms that meet Ceres' rigorous standards are added to the list of preferred subcontractors. Additionally, after each disaster recovery project, Ceres managers go through a complete performance evaluation of each subcontractor that worked on the project.

All subcontractors have been screened through the Excluded Parties List System and only those shown to have no history on the list will be chosen for this project.

Qualities and Attributes

Reliable

In 1997, Ceres was selected by the United States Air Force for an emergency demolition project at Thule Air Base, Greenland, 700 miles from the North Pole. This difficult demolition project consisted of a large, severely damaged building that was in imminent danger of collapsing on a critical Early Warning Radar station protecting the U.S. East Coast. Unique project challenges included air lifting a 70,000 pound piece of specialized demolition equipment to Greenland and performing the work during October with limited daylight, severe cold, and the danger of strong winds in excess of 200 mph coming off the Greenland glacier. Ceres was given an outstanding rating for its performance on this project.

Respected

National magazines, including *Biocycle* and *Wood Waste Recycling*, have featured Ceres' urban wood waste recycling efforts and emergency debris management services. Ceres was also the honored recipient of the Minnesota Governor's *Certificate of Commendation* in 1995 for our innovation in the tree recycling industry. We have numerous letters of recommendation and high post project evaluations.

Experienced

Ceres has performed disaster recovery work on over 100 FEMA-reimbursed contracts in excess of $700M, and has been repeatedly selected by federal and local government agencies for pre-event emergency response contracts. Ceres has performed emergency work contracts of less than $25,000 and up to $1 billion. Our clients have provided excellent references based on their satisfaction with our work. Our experience makes us a superb choice for cities and counties that need the security of a proven company. Ceres has also been selected for large demolition and construction projects contracted by the U.S. Air Force, Navy, and Army.

Our expertise in large construction projects also provides us with the managerial expertise necessary to organize and perform major public projects such as disaster cleanup. Ceres has performed superbly in construction projects ranging from a large park in Puerto Rico with athletic fields and 30 structures, to levee repair work, to renovation of an underground park in Kentucky. This history exhibits the technical expertise that ensures all of our customers are pleased with their selection of Ceres.

Capable

Ceres is staffed by professionally trained individuals with more than 200 collective years of experience in disaster recovery management. Ceres provides regular on-going training for field employees as well as our professional staff. Ceres' superintendents carry the following certifications and formal training: USACE certification for Quality Control; FEMA NIMS; 30-hour Construction Safety accreditation; and Hazwoper 40-hour training. Selected Superintendents also have training in asbestos and lead abatement. Ceres also provides its employees with outside disaster response training through FEMA-sponsored courses.

The U.S. Army Corps of Engineers evaluated numerous offerors on their project management capabilities and experience and selected Ceres for an award as an Advance Contract Initiative Disaster Debris Management Contractor.

Safe

We take special care to minimize the risk of injury in the disaster area to both our workers and the general public – safety first. It is the practice of Ceres to employ a full-time Health and Safety Officer. The Health and Safety Officer is responsible for overseeing Ceres' field Safety Officers who are experienced in various aspects of safety compliance relative to construction activities, industrial hygiene and traffic safety. Safety Officers possess a variety of qualifications including: OSHA 10-hour and 30-hour training certifications; First Aid and CPR; and Hazwoper 40-hour certifications. Ceres' full time field employees have CPR/First Aid/AED training.

In 2010, we received a **Perfect Record Award** for operating an entire year without occupational injury or illness and a **Million Mile Club** award for driving without a Preventable Incident.

There were no lost time injuries during all of Ceres' 2005 temporary roofing operations with over 22,000 roofs installed. In 2004 with over 1,000 workers in the field, no lost time injuries occurred on any of our projects during disaster recovery operations across nineteen Florida counties.

Ceres was named a recipient of the **Million Work Hours Award** for our superb safety record on the Katrina Debris project for the U.S. Army Corps of Engineers. This award and others can be found on our website at http://ceresenvironmental.com/about-us/safety/ .

FEMA Knowledgeable

Ceres has more than 23 years of successful FEMA-reimbursed disaster work. Ceres' management staff has a long tenure with strong expertise in FEMA requirements for documentation, eligibility, general rules compliance, and methodologies.

Ceres augments staff FEMA experience with certified FEMA training classes for its general management. Ceres has assisted numerous clients during the post-disaster reimbursement application process, and our clients have never been denied reimbursement for our work. For example, two years after one project was completed, FEMA conducted an audit of that City during which the City was unable to provide complete truck certification logs. FEMA indicated that due to the missing truck documentation, they intended to take a reimbursement reduction from the City in excess of $1,000,000. When the City notified Ceres about this matter, Ceres was able to provide the missing information from its well-organized records; the City subsequently received all of its eligible reimbursement without any reduction.

Community Relations

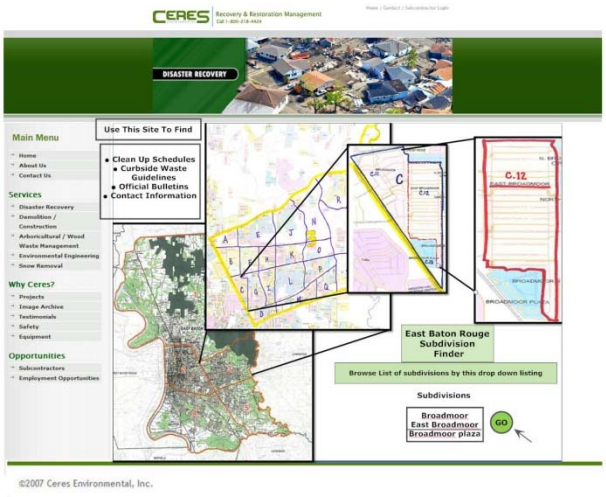
One of Ceres' most important support functions in the event of a natural disaster is to help Key West officials engage in community relations. Ceres provides important resources for keeping residents informed on the progress of cleanup.

Toll Free Hotline and E-Mail Management

Large phone and e-mail traffic from concerned residents are a part of every natural disaster. Ceres maintains a toll free Storm Hotline that is staffed and accessible 24 hours a day, 7 days a week to handle questions, concerns or complaints related to clean-up: **1-877-STORM12**. The number is prominently displayed on all Ceres equipment working the clean-up area. Ceres monitors call and e-mail volume, and establishes additional toll free numbers and enlists additional staff whenever greater capacity is required to ensure maximum community responsiveness.

All call center staff keep a log of incoming calls and e-mails, record the address of the reported incident, resident name, reported complaint, date and time of reported incident, and the truck number (if applicable). All call logs are collected and managed by Ceres' Customer Contact Database Group.

This group compiles all incoming resident communications and organizes them into date/time of receipt and response priorities. Trained Ceres account executives sort through messages and identify time-sensitive incidents such as broken water lines, which would receive immediate attention. Each account executive identifies all the pertinent information, investigates the reported incident, and ultimately locates the responsible crew if fault is found. Reports from this database will be accessible daily or weekly and can be disbursed to Key West officials accordingly.



The CeresWeb™ Cleanup Clearinghouse Web Site

Ceres has developed a Web-based disaster-response data clearinghouse specifically designed to provide vital cleanup information and inform residents and businesses of the progress of cleanup in their area. **CeresWeb™** enables residents to rapidly identify their location - right down to the individual neighborhood - and access vital cleanup information, such as debris collection instructions, the latest cleanup scheduling for their area, contact information, etc.

CeresWeb™ gives Key West a vital communication tool to employ when seeking to keep residents as informed as possible when handling a natural disaster.

Client Satisfaction-Oriented

Ceres is in business to serve governmental agencies. We recognize that providing customer satisfaction is critical to our success. Our satisfied customers and the commendation letters and evaluations quoted below speak for themselves.

[Ceres] showed extreme reliability and dedication in the midst of chaos… Ceres Environmental has my highest recommendation.

James A. (Jimmie) Stephens, County Commissioner, Jefferson County, Alabama

I would like to officially express my gratitude and admiration for your leadership and expediency of action in providing the Corps of Engineers with logistical and operational support. I feel confident that with leaders like you the Corps of Engineers and the State of Louisiana will have little difficulty in continuing to succeed in the recovery mission.

Wesley Todd, Mission Manager, U.S. Army Corps of Engineers

The City of Palm Beach Gardens recommends Ceres Environmental as a responsive Contractor

David Reyes, Operations Director, City of Palm Beach Gardens

…I would like to thank Ceres and all of its personnel for the services that you provided during this most trying of times. I thought that you and your staff handled yourselves in a most professional manner and it was a pleasure working with you.

Don Brandon, P.E, County Engineer, Chambers County, Texas

Perhaps the finest contractor we've worked with.

This quote was taken from the official Navy project performance evaluation of Ceres.
Department of the Navy, Naval Facilities Engineering Command, El Centro CA.

While many out of state contractors used this opportunity to take advantage of the situation, your organization rose above the rest with superior customer service...

James A. Randolph, Asst. to the Town Manager, Town of Windsor, VA

This letter is to strongly recommend Ceres Environmental Services, Inc., as a government contractor.

William T. Hopkins, Director of Planning, Engineering and Public Works, Town of Smithfield, VA

Ceres has given us exemplary service. They have been responsive to the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner….I have been most impressed by their thoroughness and flexibility.

Donald M. Long, Director of Public Works, County of Isle of Wight, VA

I would like to thank Ceres for the excellent job …. Ceres did an excellent job in the coordination and the removal of tree damage that occurred…. I would highly recommend them for any future cleanup because of the proficiency and timely manner in which they operated.

Tim Stevens, Superintendent of State Highways, Kentucky State Highway Department

2.2 Key Personnel Resumes

David A. McIntyre, Owner and President

During the last 39 years, Mr. McIntyre has led the successful performance of over 100 FEMA reimbursed contracts distinguishing himself by his ability to efficiently apply capital resources, assemble teams of highly competent people, and provide a high-quality end result for satisfied customers. Mr. McIntyre has led the emergency response operations for hurricanes, ice storms, wind storms, earthquakes, and floods; collecting, transporting, processing, and disposing of millions of cubic yards of storm generated debris and providing temporary roofing installation. Mr. McIntyre has also provided leadership and direction to over 95 construction, demolition, abatement, clearing, and grinding projects for the federal government including U.S. Army Corps of Engineers, U.S. Navy, U.S. Army, U.S. Air Force, U.S. Department of Interior, U.S. Department of Agriculture, LA DOTD, TX DOT, and multiple cities, local municipalities, and public agencies.

PROFESSIONAL EXPERIENCE

- **Alabama Tornadoes 2014**. Management oversight for Ceres response in several Alabama cities damaged by May tornadoes. Ceres provided removal and disposal services for eligible debris.
- **Winter Storm Pax 2014**. Management oversight for Ceres response in Georgia and North Carolina. Ceres provided removal and disposal of storm-related debris in both states.
- **Winter Storm 2013**. Management oversight for early winter storm in October 2013. Ceres provided removal and disposal of disaster-related vegetative debris in South Dakota.
- **Upper Midwest Ice Storm 2013**. Management oversight for Ceres' response to spring ice storms in South Dakota and Minnesota, including work in rights of way, parks and waterways.
- **Hurricane Sandy 2012-2013**. Management oversight for Ceres response in New York and New Jersey. Ceres performed multiple projects in New York and New Jersey.
- **Hurricane Isaac 2012.** Management oversight of five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided management oversight for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **North Dakota Flooding 2011.** Provided management oversight for emergency levee removal and repair projects after historic flooding in spring of 2011 near Minot, North Dakota. Ceres removed emergency levees and repaired damage to existing levees.
- **Hurricane Irene 2011**. Provided management oversight for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Provided management oversight for response to record-setting tornadoes that hit the Southeast. Presided over four contracts in Alabama, including management of over 1 million CY of debris in Jefferson County.
- **New Zealand Earthquake 2011– present**. Oversight of response to Christchurch earthquake. Established a New Zealand branch office of Ceres to work in conjunction with the Canterbury Earthquake Recovery Authority (CERA) to provide extensive disaster response services including debris management, design-build seismic stabilization, demolition/deconstruction/implosion services and large scale materials recycling operations. Working as a capital partner, developer and construction manager in the country to help salvage and repair damaged buildings.
- **Haiti 2010-2013**. Oversight of response to the devastating earthquake that hit Haiti in January 2010. Provided management oversight of a survey contract for the International Office on Migration, an $11M landfill management and debris reduction site contract for the Haitian Ministry of Public Works and Communications (MTPTC) and The World Bank, environmental remediation projects for World Vision and new construction in the country.
- **Hurricane Ike 2008**, Presided over debris collection, transportation, and disposal on 11 different contract locations in Texas and Louisiana
- **Hurricane Gustav 2008**, Oversight of collection, transportation, processing, and disposal of over 1.9 million cubic yards of debris; Trimming and removal of hazardous trees in Louisiana
- **Hurricane Dolly 2008**, Provided oversight and management guidance in debris collection, transportation, recycling, and disposal in Texas

- **Hurricane Wilma & Rita 2005**, Directed debris collection, transportation, and disposal; Emergency temporary roofing installation in Florida
- **Hurricane Katrina 2005**, Lead Project Manager for collection, transportation, processing, and disposal of over 13 million cubic yards of debris; Trimming and removal of over 165,000 hazardous trees; Asbestos abatement and demolition of 916 buildings; Decontamination and disposal of over 315,000 white goods in 11 Louisiana Parishes; Emergency temporary roofing installation of over 21,000 buildings in 32 Mississippi counties
- **Hurricane Ivan 2004**, Project Manager in collection, transportation, and disposal of over 680,000 cubic yards of debris including the processing of over 505,000 cubic yards of debris in Florida
- **Hurricane Jeanne & Frances 2004**, Managed the collection, transportation, and disposal of over 404,000 cubic yards of debris in 13 Florida counties
- **Hurricane Charley 2004**, Directed Debris collection, transportation, and disposal; Emergency temporary roofing installation in 4 Florida counties
- **Hurricane Isabel 2003**, Project Management to debris removal and disposal in Virginia
- **Hurricane Floyd 1999**, Lead Project Manager to debris removal and disposal in North Carolina
- **Oklahoma City Tornadoes 1999.** Lead project manager for USACE contract providing debris removal, managing multiple debris sites, and demolishing damaged residential structures.
- **Hurricane Georges 1998**, Presided over collection and disposal of over 2.3 million cubic yards of debris; Management of 17 TDSR sites; Emergency temporary roofing installation on over 3,000 buildings in Puerto Rico.
- **Hurricane Fran 1996.** Project management for USACE contract providing debris removal, reduction and site management.
- **Hurricane Andrew 1992**, Lead Project Manager to debris collection, transportation, and disposal; Provided USACE with 25 new chippers/grinders with 48 hours in Florida

EDUCATION/CERTIFICATIONS

- Graduate coursework in Physics, Chemistry, and Mathematics from the University of Minnesota Institute of Technology and University of Minnesota
- Licensed Florida General Contractor

David A. Preus, Senior Vice President, Project Manager

Mr. Preus has been employed for 16 years with Ceres Environmental Services, Inc. directing the Emergency Management Services Division and providing project management on over 60 FEMA reimbursed disaster recovery contracts including hurricanes, tornadoes, ice storms, wind storms, and floods. Mr. Preus leads and provides overall guidance to the company's Emergency Response Team in the areas of preparatory, mobilization, and implementation of operations. Mr. Preus has participated in 16 USACE emergency recovery contracts with Ceres as prime contractor.

PROFESSIONAL EXPERIENCE

- **Alabama Tornadoes 2014**. Management oversight for Ceres response in several Alabama cities damaged by May tornadoes. Ceres provided removal and disposal services for eligible debris.
- **Winter Storm Pax 2014**. Management oversight for Ceres response in Georgia and North Carolina. Ceres provided removal and disposal of storm-related debris in both states.
- **Upper Midwest Ice Storm 2013.** Led Ceres' debris management prime contracts in South Dakota and Minnesota, including work in rights of way, parks and waterways.
- **Hurricane Sandy 2012-2013**. Management oversight for Ceres' response in New York and New Jersey. Ceres performed multiple projects in New York and New Jersey as prime contractor.
- **Hurricane Isaac 2012.** Management oversight of five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided management oversight for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **North Dakota Flooding 2011.** Provided management oversight for USACE emergency levee removal and repair projects after historic flooding in spring of 2011 near Minot, North Dakota.
- **Hurricane Irene 2011**. Provided management oversight for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Provided management for Ceres' response to record-setting tornadoes as Ceres hauled 1,191,553 CY of debris, reducing the vegetative portion by grinding.
- **Haiti Earthquake 2010-2013**. Project Manager working with the International Organization for Migration on camp population and needs. Managed transitional housing prototypes. Participated in World Bank-financed 4.15 million CY rubble recycling project.
- **Hurricane Ike 2008**, Project management and operations management in 3 counties in Texas to clear and haul hurricane debris under Ceres' USACE ACI contract.
- **Hurricane Gustav 2008**, Project oversight for three contracts totaling over 2,000,000 cubic yards for debris removal and disposal, trimming and removal of hazardous trees, and removal and disposal of white goods in Louisiana.
- **Hurricane Dolly 2008**, Project management and operations management for removal, reduction, and disposal of hurricane debris in Cameron County, Texas
- **Hurricane Katrina 2005**, Project Manager for emergency temporary roofing installation on more than 21,000 homes and buildings throughout 32 MS counties. Operations Manager for PPDR project in Mandeville. Assisted in removal of over 13 million cubic yards of debris throughout 11 LA Parishes.
- **Hurricanes Charley, Jeanne & Frances 2004**, Project Manager and Operations Manager for removal of debris and emergency roofing installation operations in 17 FL Counties
- **Hurricane Isabel 2003**, Project Manager and Operations Manager for debris management and trimming and removal of hazardous trees in Virginia
- **Hurricane Georges 1998**, Project Manager for USACE contract of 2,300,000 CY in Puerto Rico.

EDUCATION/CERTIFICATIONS

- General Management Program, Harvard Business School, Boston, MA, completed May 2014
- MBA, University of Minnesota Carlson School of Management
- Bachelor's degree, History, University of Minnesota
- Department of Homeland Security GS-202, Debris Management
- USACE CQM, FEMA IS-100, and First Aid/CPR certified

Steven M. Johnson, Corporate Secretary and Operations Planner

Mr. Johnson has worked for Ceres Environmental Services, Inc. as a Project Manager, Operations Manager, and Business Manager for more than 30 years. Mr. Johnson's responsibilities include corporate and project financing; personnel hiring and training; contract negotiations; insurance administration; project management; planning and scheduling, customer relations; and snow removal operations. In addition, Mr. Johnson has been responsible for management of the corporation's wood waste processing, air curtain burning, and composting business. He actively participates in speaking engagements relating to various company projects and unique technologies.

PROFESSIONAL EXPERIENCE

- **Upper Midwest Ice Storm 2013.** Project administration and support for response to early winter ice storm in South Dakota and Minnesota.
- **Hurricane Sandy 2012-2013**. Project administration, safety and support for Ceres response in New York and New Jersey.
- **Hurricane Isaac 2012.** Project administration, safety and support for five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Project administration and support for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **North Dakota Flooding 2011.** Project administration, safety and support for emergency levee removal and repair projects after historic flooding in spring of 2011 near Minot, North Dakota. **Hurricane Irene 2011**. Project administration, safety and support for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Project administration, safety and support for four projects in response to April tornadoes
- **New Zealand 2011 – present**. Project administration, safety and support for response to Christchurch earthquake. Projects include demolition and rubble recycling.
- **Haiti Earthquake 2010-2013**. Project administration, safety and support for Haiti earthquake recovery projects
- **Hurricane Ike 2008**, Project administration, safety and support for debris removal and disposal for 11 different locations; Supervision of contract procurement and compliance in TX and LA
- **Hurricane Gustav 2008**, Project administration, safety and support for debris removal, processing, and disposal of over 1.9 million cubic yards of storm debris in Louisiana
- **Hurricane Dolly 2008**, Project and insurance administration, safety and support for debris removal, processing, and disposal in Texas
- **Hurricane Wilma & Rita 2005**, Project administration, safety and support for debris removal and disposal; emergency temporary roofing installation; supervision of contract procurement and compliance in Florida
- **Hurricane Katrina 2005**, Project Administrator managing financing, bonding, insurance, contract procurement and compliance for management of storm debris in Louisiana
- **Hurricane Ivan 2004**, Project administration and support for debris removal and disposal in FL.
- **Hurricanes Isabel, Charley, Jeanne and Frances, 2003 – 2004**. Project and insurance administration, safety and support for debris removal and emergency temporary roofing
- **Hurricanes Floyd, Georges and Andrew, 1992 – 1999.** Project Administrator for debris removal and disposal

EDUCATION/CERTIFICATIONS

- Bachelor's degree, Forest Resources, University of Minnesota.
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, NIMS IS-700
- OSHA Construction Safety & Health certified
- First Aid/CPR certified

Thomas "Allen" Morse, Senior Debris Management Advisor

Mr. Morse has over 35 years of experience in damage assessment and debris management. He worked for the U.S. Army Corps of Engineers from 1974-2009, serving as the National Debris Management Expert for his last 15 years with the USACE. With Ceres, Mr. Morse works with the USACE concerning Ceres' four contracts with the USACE, covering 26 states. He also provides technical, political, and professional advice on all operational aspects of debris management.

PROFESSIONAL EXPERIENCE

- **Fire Island 2014** Provided technical assistance to USACE for the highly specialized debris removal mission off the coast of Long Island, NY.
- **Alabama Tornados 2011** Special advisor and liaison to state and Federal partners for the tornado clean up in Alabama and Joplin, MO.
- **Haiti Earthquake 2010**, Consultant to the World Bank on debris management, environmental assessments, and bidding documents for a World Bank sponsored debris project.
- **Eagle, Alaska 2009**, Authored plans and specifications for specialized debris clean up following ice flow damage. Acted as legal advisor for the city.
- **Hurricane Rita 2007**, USACE Debris Task Force Leader.
- **Hurricane Katrina 2005**, USACE Senior debris manager/coordinator for $2.5 billion in debris contracts in Alabama, Mississippi, and Louisiana
- **Florida Hurricanes 2004**, Lead ESF#3 representing USACE
- **Weapons of Mass Destruction Debris Management Guide 2001-2004**, Project Manager and contributing author of the FEMA-sponsored "Weapons of Mass Destruction Debris Management Guide."
- **World Trade Center 2001**, Senior Project Manager over disposal operations for USACE following terrorist attack.
- **Suriname South America 1993**, Managed the design and construction of a base camp for 2,500 occupants.
- **Hurricane Andrew 1992**, Debris team leader for USACE
- **Kuwait 1991**, Reconstruction team for rebuilding of infrastructure.

EDUCATION/CERTIFICATIONS

- B.S. degree in Civil Engineering from University of South Alabama
- FEMA/ICS certified 100, 200, 700 and 800
- Author of U.S. Army Corps of Engineers Debris Forecasting Model and U.S. Army Corps of Engineers commodities planning model

Karl A. Dix, III, FEMA Liaison, Project Superintendent

Mr. Dix experience includes project management; quality control of operational and administrative functions to ensure FEMA eligibility, compliance with State regulations and adherence to contract specifications; review of FEMA eligibility and processing of FEMA paperwork; training sessions with clients; and development of new record-keeping systems. His responsibilities include developing business relationships with current and potential clients; development of strategic plans; and management of assigned projects.

PROFESSIONAL EXPERIENCE

- **Winter Storm Ulysses 2014.** Quality control and quality assurance for NCDOT project resulting in the removal and disposal of 300,000 cubic yards of ice storm debris. Reviewed contract for FEMA eligibility and ensured overall project performance to contract specifications.
- **Winter Storm Pax 2014.** Quality control and quality assurance for Columbia County, GA project resulting in the removal and disposal of 500,000 cubic yards of ice storm debris. Reviewed contract for FEMA eligibility, drafted FEMA compliant inter-local agreements and ensured performance of the project to contract specifications.
- **Black Forest Fire 2014.** Project support for El Paso County, CO contract resulting in the removal of over 1,500 fire-damaged trees. Provided operational planning in support of the PM.
- **Mississippi/Alabama Tornadoes 2014.** Quality control and quality assurance to 4 projects resulting in the removal and disposal of 200,000 cubic yards of tornado debris. Oversaw contract negotiations and reviewed contract for FEMA eligibility.
- **Hurricane Sandy 2012-2013**. Program lead, project administration, safety and support for multiple projects in NJ and VA. Responsible for removing sand and silt from Ocean City, staging at 2 sand staging areas and constructing 1.5 mile temporary berm the length of the island for protection against a Nor'easter 8 days later. Removed roughly 150,000 CYs across all projects.
- **Hurricane Isaac 2012.** Program lead, project administration, safety and support in response to Hurricane Isaac. Removed over 1,000,000 CY of debris from Mississippi River levees in Plaquemines Parish.
- **Virginia Derecho 2012.** Program lead/project manager for debris site management, grinding and disposal following a derecho event impacting Virginia.
- **North Dakota Flooding 2011.** Program lead, project administration for USACE emergency debris removal and mobile home group site construction missions after historic flooding in spring of 2011 near Minot, North Dakota. Removed over 55,000 tons of flood debris and emergency flood protection measures and constructed a 450 mobile home group site.
- **Hurricane Irene 2011**. Program lead, project administration, safety and support for response to Hurricane Irene's impact on the Atlantic coast. Removed over 110,000 CY of debris on 5 projects.
- **Alabama/Tennessee Tornadoes 2011.** Program lead, project management and administration, safety and support for 3 debris projects and 1 haul and install THUs in response to the April tornadoes. Removed over 240,000 CY across 2 municipal projects and contracted out as Operations Planner to Birmingham Industrial Construction for USACE emergency debris removal mission in Choctaw County. Acted as project administration during a 200 THU haul and install.
- **North Carolina Tornadoes 2011.** Program lead, project management and administration, safety and support for response to NC tornadoes on 3 separate projects. Removed over 130,000 CYs of disaster debris.
- **Kentucky Ice Storm 2009.** Project administration, safety and support for 2 debris removal projects. Removed over 1,100,000 CY of debris and over 5,000 hazardous trees and limbs.

EDUCATION/CERTIFICATIONS

- Bachelor of Business Administration, Emory University
- Master's of Science in Threat and Response Management, University of Chicago (in progress)
- FEMA IS 100, 631, 632, 700, 701, 703, 800

Gail M. Hanscom, Contract Administrator, Project Manager

Ms. Hanscom has provided contract administration or project management to multiple debris removal projects. Ms. Hanscom, in conjunction with her project management, also manages preparatory, mobilization, and implementation phases of emergency response actions for debris projects. She has performed multiple duties supervising field operations including oversight for mobilization, accounting, planning and scheduling, documentation, and data management. Ms. Hanscom has also functioned as Project Superintendent and Area Manager.

PROFESSIONAL EXPERIENCE

- **February thru August 2014 –** Contract Administration for cleanup efforts for Columbia County GA and NCDOT; and post tornado cleanup efforts for Adamsville, Graysville, and Kimberly AL.
- **June 2013 Wind Storm – Minneapolis, MN** Project Manager for on-going cleanup efforts following one of the most wide-spread and severe storms to hit the city in the past two decades. To date, 3,000 trees and over 2,000 loads of debris have been removed.
- **Ice Storm 2013 – Worthington, MN** Project Manager for citywide cleanup of ice damaged trees. Managed removal of hazardous hangers from over 8500 trees, hauling of 80,000 CY of debris and removal of 775 storm damaged trees.
- **Ice Storm 2013 – Sioux Falls, SD** Project Management and Contract Administration for ice storm cleanup. Ceres hauled over 15,000TN of ice storm debris.
- **Hurricane Sandy 2012-2013**. Contract management and acted as client liaison for Ceres response in New York and New Jersey.
- **Hurricane Isaac 2012.** Contract management and acted as client liaison for five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided contract management and acted as client liaison for response to early snow-storm in the Northeast. Ceres managed over 320,000 CY of debris.
- **Hurricane Irene 2011:** Project Manager for Greenville, NC response and recovery efforts. Oversaw debris removal, hauling and disposal and tree and limb trimming. Ceres removed 113,512 CY of debris, trimmed 2,111 hangers, and removed 71 trees.
- **Alabama Tornadoes 2011:** Project Manager for Jefferson County, Alabama. Managed removal and reduction of over 1 million cubic yards of tornado debris.
- **Haiti Earthquake 2010**, Project Manager of the Registration Process of the displaced populations in the hundreds of established and spontaneous camps in the seven commune area surrounding Port-au-Prince and the outlying areas. Worked with the International Organization for Migration (IOM) to assess the camp populations and their needs to aid in the eventual allocation and delivery of housing and other life-sustaining resources.
- **Hurricane Ike 2008**, Project Manager of the Chambers County cleanup; Hauled 330,000 cubic yards meeting the County's deadline for completion of work while maintaining very high safety standards in Texas
- **Hurricane Dolly 2008**, Project management for debris removal, processing, and disposal; Supervised load and haul crews that hauled more than 400,000 cubic yards of debris from the ROW; Mobilized and operated field crews to remove, reduce and dispose of hurricane debris and provide cleanup services, while maintaining an exceptional safety record in Cameron County, TX
- **Hurricane Katrina 2005**, Project Superintendent and interim Project Manager for Operation Blue Roof in Hattiesburg, Mississippi. Responsible for accounting, planning and scheduling of daily assignments, data management, and general contract administration. Responsible for final reconciliation of payment to subcontractors. Project administration for Private Property Debris Removal (PPDR) component of USACE debris removal contract.

EDUCATION/CERTIFICATIONS

- Bachelor's degree, Business Management, Northwestern College, Minnesota
- Department of Homeland Security GS-202, Debris Management
- USACE CQM certified
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, IS-700
- First Aid/CPR certified

Tia Laurie, Subcontractor Manager

Tia Laurie provides a background in several fields including quality control, construction, logistics, purchasing, and contracting. Certified in Construction Quality Management by USACE, Ms. Laurie has served in supporting roles on several missions. Additionally, Ms. Laurie is responsible for the overall subcontractor response to all disaster response and recovery missions. She manages the overall development and maintenance of relationships with subcontractors specifically in local areas of pre-event contracts and competitive pricing. Ms. Laurie also provides management in the areas of maintaining and upgrading the subcontractor database, registration process, and evaluation criteria, as well as creating and executing applicable training programs for subcontractors.

PROFESSIONAL EXPERIENCE

- **Alabama and Mississippi Tornados 2014**. Subcontractor Manager for four separate tornado recovery projects in Kimberly, Adamsville, and Graysville, Alabama as well as Lee County, MS.
- **Winter Storm Pax and Ulysses 2014**. Subcontractor Manager for Columbia County, GA and NC DOT ice storm recovery; Recruited and subcontracted companies for hauling, tree work, and grinding.
- **Hurricane Sandy 2012-2013**. Subcontractor Manager recruiting local subcontractors and vendors for Ceres response in New York and New Jersey.
- **Hurricane Isaac 2012.** Subcontractor manager for five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Subcontractor Manager for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011:** Subcontractor Manager for Greenville, NC response and recovery efforts. Recruited local and specialty subcontractors for hurricane debris cleanup.
- **Alabama Tornadoes 2011.** Subcontractor Liaison; recruited local and specialty subcontractors and vendors to provide services for tornado cleanup.
- **Haiti Earthquake 2010**. Subcontractor Liaison identifying specialist organizations and sea transport.
- **Ice Storms 2009**, Subcontractor Liaison identifying and coordinating qualified subcontractors for debris removal from county rights-of-ways in Kentucky.
- **Hurricanes Dolly, Gustav and Ike 2008,** Subcontractor Liaison screening and coordinating qualified subcontractors for debris removal, processing and disposal operations.
- **Floods 2008**, Subcontractor Liaison identifying and coordinating qualified subcontractors for debris removal due to Cedar River flooding in Iowa
- **Military Stars, Orion International 2007-2008**, Account Executive researching, identifying, and capturing of new clients providing opportunity for hiring of transitioning military personnel
- **Centex Homes 2005-2007**, Purchasing Agent managing contract negotiations for residential communities; Management of land developers, architects, and general contractors
- **U.S. Army Corps of Engineers, Captain 1999-2005**, Battalion Logistics/Supply Officer, Detachment Commander, Company Executive Officer, and Topographic Platoon Leader including operations oversight of all battalion-level logistics (2,000) soldiers; Management of availability of supplies, equipment, personnel, and transportation; Management of multi-million dollar support contracts in Baghdad, Iraq; Management of logistical requirements through Statement of Work (SOW's) for 5,000 soldier base camp in Baghdad, Iraq; **awarded Bronze Star Medal for her bravery and meritorious service** with USACE.

EDUCATION/CERTIFICATIONS

- Master's degree, Engineering Management, University of Missouri (Rolla)
- Bachelor's degree, Engineering Management, U.S. Military Academy, West Point, New York
- Engineer-In-Training (EIT/FE): Registered in New York, 1999
- FEMA certified IS-10, ICS-200, IS-102, IS-632, NIMS IS-700
- USACE CQM certified
- Red Cross Disaster Services certified

David A. Davenport, Health and Safety Officer

Mr. Davenport serves as a Health and Safety Officer for Ceres Environmental Services, Inc. Mr. Davenport has 24 years of experience in the construction industry, 10 within the federal construction sector. He holds multiple certifications from OSHA, is USACE certified in CQM, Red Cross certified in First Aid and CPR, and is working on his second master's degree, in Business Administration.

PROFESSIONAL EXPERIENCE

- **Site Safety & Health Officer** August – September 2011, Minot and Ward County, ND. Removal of emergency levees, rock, rubble and other associated materials from spring 2011 flood fight.
- **Site Safety & Health Officer/Quality Control Manager** June – August 2011. On assignment in Lawrence and Limestone Counties, Alabama; contracted with U.S. Army Corps of Engineers to manage post-tornado remediation. Management oversight of all field Quality Control Managers. Composed and implemented Accident Prevention Plan, Environmental Protection Plan and Accident Hazard Analyses (AHA's) for each definable and sub-definable feature of work. Chaired daily, weekly, and monthly safety meetings. Produced all required daily and weekly safety reports for internal use and for submission to the Corps. Oversight of extraction and disposal of HTRW (Hazardous, Toxic and Radioactive Waste) under dictates of EPA statutes.
- **Site Safety & Health Officer / Alternate Quality Control Manager**, Birdland Levee Systems Improvements Project. July 2010 – June 2011. Project location: Des Moines, IA / US Army Corps of Engineers, Rock Hill District (Rock Hill, IL). Managed extraction and disposal of HTRW (Hazardous, Toxic and Radioactive Waste) under dictates of EPA statutes. Monitored Quality Control Management (QCM) system in an auxiliary capacity.
- **Site Safety & Health Officer/Environmental Manager** – Better Built-Clark [Mentor-Protégé Construction Management Team], Middletown, OH February 2009 – July 2010. Project location: Wright-Patterson Air Force Base for US Army Corps of Engineers, Dayton, OH. 52,000 SF dormitory project.
- **Project Manager** – Clark Construction Co., Inc., Lansing, MI, March 2007 – November 2008. Formed SBA Mentor-Protégé teaming arrangement with Better Built Construction of Middletown, OH. Participated in heavy Quality Assurance and Safety Regulation monitoring.
- **Business Development Manager** (Federal)– Better Built Construction Services, Inc., (Exclusive Department of Defense General Contractor) Trenton, OH, July 2005 – July 2006.
- **Estimator** (Federal) – K-Con, Inc. (Exclusive Federal General Contractor), Charleston, SC, Sept. 2003 – July 2005. Estimated dozens of U.S. Army Corps of Engineers projects nationwide. Conducted extensive sourcing of nationwide GC's, Subcontractors and Building Erectors.
- **Project Manager Assistant/Assistant to Director of Field Operations –** Construction Professionals, Inc., Mt. Pleasant, SC, Mar. 2002 – August 2003. Conducted all aspects of Estimating, Vendor Price Negotiations, Project Management Support.

EDUCATION/CERTIFICATIONS

- MBA in International Business, Liberty University, Lynchburg, VA (in progress).
- MA, Counseling Psychology / Theology, Colorado Theological Seminary, Wheat Ridge, CO
- BA, Counseling Psychology, Colorado Theological Seminary, Wheat Ridge, CO
- Construction Quality Management for Contractors (CQMC/QCM): U.S. Army Corps of Engineers
- OSHA 30 Certified; OSHA HAZWOPER Certified; OSHA Management—Certified Competent Person—Trenching and Excavation; OSHA Management—Certified Competent Person—Fall Protection; OSHA Management—Certified Competent Person—Contractor Safety & Health; OSHA Certified—PPE (Pers. Protect. Equip.)—Common; OSHA Certified—PPE (Pers. Protect. Equip.)—Special; OSHA Certified—Scaffold Erection & User Guidelines; OSHA Certified—Hazardous Materials/Hazardous Waste Recognition and Containment.
- Hazardous Materials and Hazardous Waste Certified (RCRA)
- Red Cross certified in CPR and First Aid
- EP 500-1-1 USACE Civil Emergency Management Program
- FEMA P-325 Public Assistance Debris Management

Jakob Thompson, Health and Safety Officer

Mr. Thompson has 13 years experience in the health and safety field. His firefighting, EMT and military experience provide him knowledge of a wide range of biological, chemical, and physical hazards. He has experience managing risk for himself and others in dangerous situations. His overseas experience in the military provides a reliable baseline for work in emergency response situations under less-than-ideal conditions. Mr. Thompson holds multiple OSHA and first aid certifications.

PROFESSIONAL EXPERIENCE

- **Environmental Health and Safety Officer** January 2012 – present, Truitier Landfill, Port-au-Prince, Haiti. Responsible for compliance with Site Health and Safety plan. Responsible for preventing unauthorized site entry and keeping track of all individuals onsite. Responsible for site security during working hours. Monitors weather broadcasts to ensure air quality and site conditions are conducive to a safe work environment. Holds daily Site Health and Safety briefings.
- **Security Forces (Military Police)**, Air National Guard, December 2005 - December 2011. Carried out law enforcement duties, and provided security for various government resources, including installation entry control. Specific experience and achievements:
    - Deployed to Kirkuk, Iraq, in direct support of Operation Iraqi Freedom, January-August 2009
    - Provided security for Admiral Michael Mullen, Chairman of the Joint Chiefs of Staff, during his visit to Kirkuk
    - Accounted for over 800 weapons and 100,000 rounds of ammunition daily as a flight armorer
    - Attended Airman Leadership School at Malmstrom Air Force Base, Montana, November-December 2009
    - Earned promotion to Staff Sergeant in just over four years of service
- **Firefighter/Emergency Medical Technician (EMT)**, Lowell Fire Protection District Lowell, OR, December 2007 - December 2008. Served the community of Lowell and the surrounding area, acquiring training and skill development as a first responder, by gaining experience from a wide range of incidents, such as: structural fires, wildfires, motor vehicle accidents, swift-water river rescues, and a large variety of medical emergencies.
- **Firefighter/EMT**, Sheridan Fire Department Sheridan, CO, June 2003 - June 2005. Continued to hone EMT abilities, while also developing a higher proficiency for firefighting and rescue operations.
- **EMT**, Action Care Ambulance Denver, CO, June 2002 - June 2005. Worked closely with nearly every municipal fire department in the entire Denver metro area.
- **Wildland Firefighter** (Seasonal), Bureau of Land Management Las Vegas, NV, May - October 1999. Worked as a member of an engine crew to combat the spread of fast-moving wildfires as they occurred throughout the state of Nevada, and into parts of southern Idaho.

EDUCATION/CERTIFICATIONS

- BAS in Business Administration - Public Service/Safety, Pensacola State College, Pensacola, FL (in progress)
- AS in Criminal Justice, Community College of the Air Force, Montgomery, AL
- AAS in Fire Science & Technology, Red Rocks Community College, Lakewood, CO
- Emergency Medical Technician Certification – Colorado 2002-2008, Oregon 2008-2009, National Registry 2002
- Firefighter-I Certification – Colorado 2002, Oregon 2008
- Hazardous Materials Training for Emergency Responders 2002
- OSHA 10 Hour Certification
- OSHA 30 Hour Certification
- OSHA 24 and 40-hour Hazwoper Certification

Ricky W. Adams, Health and Safety Officer

Mr. Adams serves as a Health and Safety Officer for Ceres Environmental Services, Inc. Mr. Adams has U.S. and international field experience as well as a long history of safety training and occupational safety analysis. Mr. Adams has a long record supervising safety for projects in many different fields and locations. Mr. Adams holds multiple safety certifications, is a certified nurse and EMT, and was honorably discharged from the U.S. Army after fourteen years of service. He is fluent in English and Spanish.

PROFESSIONAL EXPERIENCE

- **Safety Supervisor** Fluor Constructors; Inverness, Pensacola and Tallahassee, FL; 09/10 to 01/11. Conducted new-hire safety orientations at the Withlacoochee Technical Institute in Inverness, FL for all Citrus County, FL Qualified Community Responders (QCRs) for the BP Gulf Coast Recovery Project. Supervised safety during beach clean-up operations at Fort Pickens, FL. Conducted general safety audits at the warehouse facility and lay-down yards in Tallahassee, FL.
- **Site Safety & Health Officer (SSHO**) Ceres Environmental Munster Indiana and Des Moines, Iowa. 06/10 to 07/10. USACE Contract EM 385-1-1, Heavy construction of berms. Duties included observing site activities to ensure completion in accordance with the Accident Prevention Plan and the Site Safety and Health Plan.
- **Safety Lead** Fluor Constructors, Roxana, Illinois, 11/ 08 to 06/10. Performed duties as Field Safety Lead, supervising seven field Area Safety Supervisors at the ConocoPhillips Wood River Refinery CORE Expansion Project.
- **Safety Manager** General Electric/Granite Services, Tampa, FL, 2005-2008. Served in various safety capacities on projects located from Maine to Uruguay. Performed site safety audits, safety training and compliance with company procedures. Conducted weekly safety meetings and ensured compliance with project standards.
- **Safety Manager** Titan Contracting and Leasing Inc., Owensboro, Kentucky, 10/05. OMU Miscellaneous plant and boiler repairs. Responsible for all permitting, i.e., confined space, hot work and area work. Conducted and documented daily Safety Meetings.
- **System Safety Coordinator** Zachry Construction Corporation area office, Mt Carmel, Illinois, 09/04 to 09/05. System consisting of 12 Cinergy System Power Plant sites located in Illinois, Indiana, Ohio and Kentucky. Conducted new-hire orientations and employee training in a wide variety of areas, including OSHA Annual Awareness training.
- **Project Safety Manager** National Boiler Services Inc, Trenton, Georgia 02/04 - 09/04. Managed project safety during power plant and paper mill shutdowns. Project scopes ranging from extensive boiler repairs to demolition and replacement of pulverize units.
- **Safety Manage**r Titan Contracting and Leasing, Inc., Owensboro, Kentucky, 12/01 – 11/03. Construction of three LM6000 40-megawatt simple-cycle power units (GE Norway Packages). Daily manpower 200+. Responsible for developing and implementing project-specific safety program, including emergency response procedures. Project expended approximately 90,000 man-hours with no days-away cases and no recordable injury cases.

EDUCATION/CERTIFICATIONS

- 510 & 500 OSHA Construction Outreach Trainer # C0015606
- Construction Site Safety Technician (CSST) Instructor. National Certification and Registry
- Academy of Health Sciences (Military Academy), Fort Sam Houston, Texas. Nursing
- City Colleges of Chicago, Emergency Medical Technician
- Other safety training: Dupont STOP Course; Supervising Safety; Accident Investigation; Accident Reporting and Classification; Defensive Off-Road Driving; Drug and Alcohol Awareness; Shell Enhanced Safety Management; Respiratory Protection; Job Safety Analysis; Electrical Safety: Land Seismic Firefighting; Lockout Tag-Out and Confined Spaces; Crane Safety; Trenching and Excavations; Atmospheric Hydrocarbon Testing; Hazard Communication; Materials Handling; Fire Prevention; Industrial Hygiene; Substance Abuse; Rigging and Sling Safety; Sling Signals; Barricades; Process Safety Management; Scaffold Training; PPE and Fall Protection; Pre-Job Safety Planning; Inspections, Audits, Observations; and OSHA from the Contractors Prospective

Ronald Rodriguez, P.E., Quality Control System Manager

Mr. Rodriguez has been responsible for coordination, scheduling, logistical support, demolition, and quality control for multiple debris and emergency temporary roofing projects for Ceres Environmental Services, Inc. Mr. Rodriguez has worked in emergency response and disaster recovery work for several years including more than 25 years experience in Project Management, Inspections, Quality Control, and Supervision in federal, state, municipal, commercial, and residential construction. Mr. Rodriguez's responsibilities include geo-technical, utilities, structural steel fabrication, structural concrete, pavement, and erosion control. Since working for Ceres, Mr. Rodriguez has been a Quality Control Manager on projects in Miami Beach, Davie, West Palm Beach, and North Miami, Florida.

PROFESSIONAL EXPERIENCE:

- **North Dakota Floods 2011:** Quality Control Manager for Minot and Ward County, ND. Removal of emergency levees, rock, rubble and other associated materials from spring 2011 flood fight.
- **Alabama Tornadoes 2011**; Quality Control and Operations Planner. Managed zone assignments and daily operations for subcontractors involved in hauling and reduction of debris from the April tornadoes.
- **Hurricane Ike 2008**, Quality Control and Safety Manager for debris removal and disposal for 11 different locations; Oversight of approximately 100 QC personnel**.** Trained and supervised 100+ Quality Control & Safety Officers assigned to the mission. Provided frequent and detailed progress reports to management and Government officials. Maintained and supervised official project logs and documentation files. Provided directions for planning, scheduling, and engineering functions as required. Submitted weekly report to USACE.
- **Hurricane Rita 2005**, Quality Control Manager for debris removal and disposal of approximately 4.5 million cubic yards of hurricane material; reduction of over 1.1 million cubic yards of debris.
- **Hurricane Katrina 2005**, Quality Control Manager for debris removal and disposal of over 13 million cubic yards of hurricane debris in 11 Louisiana Parishes; trimming and removal of over 165,000 hazardous trees in Louisiana and Mississippi; management of over 300 quality control personnel, demolition, leaves restoration and site restoration work for over 50 TSDR sites across southern Louisiana. Trained and supervised over 600 Quality Control Officers assigned to the mission. Worked in conjunction with compliance, safety and customer personnel to certify workforce and adherence to USACE for standards and procedures. Also provided subcontractor management and administration for emergency temporary roofing installation in Mississippi
- **U.S. Forest Service, Aviary Hospital 2005**, Project management and quality control for building construction of Aviary Bird Hospital in Caribbean National Forest, Puerto Rico. Ensured compliance to all company, client, project policies, procedures, and standards.
- **Hurricanes Jeanne & Frances 2004**, Manager and quality control for the emergency temporary roofing installation project in Florida; Subcontract administration for the project in 13 Florida counties. Trained and supervised on site Quality Control Officers. Prepared weekly report and submittals to USACE.
- **Hurricane Charley 2004**, Quality Control Manager for emergency temporary roofing installation project in 4 Florida counties. Trained and supervised on site Quality Control Officers. Prepared weekly report and submittals to USACE.
- **U.S. Army Corps of Engineers, Trinity River 2004**, Project Management and quality control support to Trinity River Dallas Floodway Extension project including excavation and construction of swales, wetland, levees, and flood conveyance in Texas.

EDUCATION/CERTIFICATIONS

- Bachelor's degree, Civil Engineering, University of Purdue, Indiana
- CERES – Asbestos, Leads & Hazardous Materials
- USACE- Construction Quality Management for Contractors
- OSHA- Construction Safety &Health
- ISO 9000
- CIV - PMP Project Manager Professional
- RED CROSS- CPR & First Aid
- Languages*:* English, Spanish, Italian (Intermediate), French (intermediate)

Earl Lutz, III, Area Manager

Mr. Lutz has fourteen years of management experience for Ceres Environmental Services, Inc. and more than 26 years of supervisory experience with emergency debris management projects, interior and complete demolition projects, culvert and lake construction, and heavy equipment operations. Mr. Lutz supervised approximately 300 crews in the debris removal operations following Hurricane Katrina. Mr. Lutz has been responsible for field operations and crew performance for several construction, demolition, and debris removal projects including federal, state, and local government contracts and private contracts. Mr. Lutz also has more than 26 years of experience in fabrication and welding and is the lead designer and fabricator for our company.

PROFESSIONAL EXPERIENCE

- **New Zealand Earthquake 2011- Present**. Managing demolition projects and providing training for recovery efforts.
- **Alabama Tornadoes 2011.** TDSR Site Manager for Jefferson County tornado response. Managed processing and reduction of over 1 million CY of debris at multiple sites. Managed overall allocation of equipment and personnel resources.
- **Haiti Earthquake 2010**, Assistant Logistics Manager and construction manager. Assisted with supplies management and oversaw Kaypèpla™ temporary house design process.
- **Hurricane Ike 2008**, Operations management support of county and city debris removal and disposal including hauling of 330,000 cubic yards meeting County's deadline for completion of work maintaining very high safety standards in Texas
- **Hurricane Gustav 2008**, Field Operations Superintendent for emergency debris removal and disposal of over 1.9 million cubic yards of storm debris; Trimming and removal of hazardous trees; Removal and disposal of white goods in Vermillion and East Baton Rouge Parishes
- **Hurricane Dolly 2008**, Operations and logistics management support for removal, reduction, and disposal of hurricane debris in Cameron County, Texas
- **Ice Storm 2007**, Operations and logistics management support for removal and disposal of vegetative debris generated by the ice storm in cities of Broken Arrow and Nichols Hills, Oklahoma
- **Hurricane Katrina 2005**, Area Manager for debris removal operations including 13 million cubic yards of hurricane debris in 11 Louisiana Parishes; Trimming and removal of over 165,000 hazardous trees; Supervised 75,000 cubic yards of debris removal per day; Supervised 25 subcontractors who operated a total of 300 crews
- **Hurricane Ivan 2004**, Operations and management support for debris removal and disposal of over 680,000 cubic yards of debris and processing of over 505,000 cubic yards of debris in Florida
- **Hurricanes Jeanne & Frances 2004**, Operations management support for collection, transportation, and disposal of over 404,000 cubic yards of debris throughout 13 Florida counties
- **Hurricane Isabel 2003**, Operations and logistics management support for removal and disposal of hurricane debris; Trimming and removal of hazardous trees in Virginia
- **Ice Storm 2002**, Field Operations Superintendent for debris removal and disposal of over 510,000 cubic yards of hazardous trees and other vegetative debris in Oklahoma
- **Hurricane Georges 1998**, Site Superintendent for Grinding Reduction Site and crew management, site operations, production, finished product quality, and site safety. Also responsible for monitoring debris receipt documentation, documentation of daily production rates, and equipment usage.

EDUCATION/CERTIFICATIONS

- USACE CQM certified
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, and NIMS IS-700
- First Aid & CPR certified
- CFC-12 Refrigerant Recycling training

Charles L. "Chuck" Owens, Jr., Project Manager

Mr. Owens has been involved in management and supervision of multiple disaster recovery projects since 2005. He manages all field activities, such as site set-up, staff supervision, and worksite safety. He is capable of managing multiple projects of varying sizes and has responded to a variety of events such as hurricanes, floods, tornadoes, and snow storms. Mr. Owens also assists with marketing efforts such as presentations and trade shows. He holds several FEMA certifications, is certified by OSHA and is certified in Disaster Construction Safety Management.

PROFESSIONAL EXPERIENCE

- **Alabama Tornados 2014:** Project Manager for Ceres responses in Adamsville, Graysville, and Kimberly, AL. Responsible for management of citywide cleanup of eligible tornado-related debris from right-of-ways. Removal of over 20,000; 77,000, and 21,000 CY in respective cities.
- **Wind Storm 2013:** Project Manager for Ceres response in Minneapolis, MN. Responsible for management of personnel, equipment and subcontractors. Citywide cleanup of wind-damaged trees. Removal of over 800 hazardous stumps, and hauling of over 2,000 loads of storm debris.
- **Winter Ice Storm 2013**: Relief Project Manager for Ceres response in Worthington, MN. Responsible for management of personnel, equipment and subcontractors. Citywide cleanup of ice-damaged trees. Removed hazardous hangers from over 8,500 trees, hauled over 60,000 CY of debris and removed 775 storm-damaged trees.
- **Hurricane Isaac 2012**: Project Manager for Ceres responses in Jefferson Parish and St. Bernard Parish, Louisiana. Responsible for management of personnel, equipment and subcontractors. Ceres managed 122,000 CY of debris in Jefferson Parish. Responsible for oversight of private property debris removal in St. Bernard Parish.
- **Burlington, Minot and Renville County Levee Repair, Phase I**, Minot, ND. Project Manager for completion of work, closeout and punch list items. Work involved restoration of project features for six separate sites along three levee reaches, one roadway embankment, one sanitary manhole, and one storm sewer. Levee restoration work included debris removal, clearing and grubbing, removal of soft foundation soils, placement of impervious fill, and topsoil and seeding.
- **Winter Storm Alfred 2011.** Project Manager for Ceres response to unseasonal snow storm in the Northeast. Responsible for management of personnel, equipment and subcontractors. Oversaw debris reduction at temporary debris management sites. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011:** Field Supervisor for Greenville, NC response and recovery efforts. Oversaw debris removal, hauling and disposal and tree and limb trimming. Ceres removed 113,512 CY of debris, trimmed 2,111 hangers, and removed 71 trees.
- **Birdland Park Levee Improvements**, Des Moines, IA. Project Superintendent for completion of work, closeout and punch list items. Work required over 325,000 CY of fill material and construction of six gatewell structures housing sluice gates to restrict flows in sanitary and storm sewers during high-water events. Existing pump stations were modified to accommodate new flood protection level. A concrete floodwell and 50,000 pound stell closure gate structure were also constructed. Construction required dewatering using trash pumps.
- T.L. Wallace Construction, Inc., Columbia, MS. Project Manager, November 1, 2005 – December 31, 2009. Responsible for oversight of 95 employees; report directly and work closely with the operations manager; work closely with the contract administrator for the lead FEMA disaster relief contractor.

EDUCATION/CERTIFICATIONS

- NIMS IS-100, IS-200, IS-700 and IS-800
- OSHA 30-Hour
- First Aid, CPR, & Blood Borne Pathogens
- City of Tampa Certificate of Recognition for Outstanding Service 2012
- "Meth Lab Awareness Training", 2008
- "Preparing for Disaster Construction Safety Management", 2006
- "Learning from Katrina: Tough Lessons in Preparedness and Emergency Response" 2006
- 1969-1973 Pearl River Community College Poplarville, MS

Huey Deville, Sector Manager/Site Superintendent

With over 29 years of experience in the construction industry, Mr. Deville is an experienced supervisor and field manager capable of concurrently supervising multiple crews and projects. He is an experienced equipment operator, project estimator, manager, and surveyor with construction experience in commercial, residential and disaster recovery areas of specialty. His broad experience, commitment to quality and safety, technical expertise, and natural leadership skills makes Mr. Deville a highly valuable asset to our Supervisory team.

PROFESSIONAL EXPERIENCE

- **Louisiana Levee Construction – 2013-present**. General Superintendent for Terrebonne levee projects, overseeing five levee projects over $45 million – responsible for coordinating managing subs, ordering materials, tracking cost, scheduling equipment and keeping good relations with clients.
- **Hurricane Isaac – 2012:** Area manager for ROE and PPDR projects in St. Bernard Parish, LA.
- **Mountrail County, ND April – October 2012**. Project Manager for Palermo Road grading, aggregate surfacing, signing and incidentals.
- **Minot, North Dakota Flood Recovery 2011:** Project Superintendent/Manager: supervised all Levee breach repair - responsible for coordinating with USACE, scheduling work, resourcing labor and equipment.
- **Minot, North Dakota Flood Recovery 2011:** Project Superintendent/Manager: supervised all Emergency levee removal in Minot, Sawyer, and Burlington - responsible for lining sub contractors up, made sure they were in compliance. Finished job ahead of schedule.
- **Alabama Tornadoes 2011:** Site Manager for USACE ROE Debris Removal project in Lawrence and Limestone Counties, Alabama.
- **Alabama Tornadoes 2011;** Project Superintendent for Jefferson County, Alabama. Assisted with management of removal and reduction of over 1 million cubic yards of tornado debris.
- **Birdland Park Levee Improvements:** Surveyor, Des Moines Iowa, Survey site, built 3D tin surfaces for the Project, set up GPS equipment
- **Little Calumet River Flood Prevention Project:** Surveyor/Superintendent, Indiana, Survey site, set up GPS equipment, built 3D tin surfaces for project and supervised the construction of the concrete retaining wall
- **Puerto Rico Rio Fajardo Flood Control Project:** Surveyor. Responsible for all layouts, constructing job from data input, building 3D surface tins, designing a 60 acre Mitigation flood plain for Mangrove Trees, and Cross section with quantity reports.
- **Nassau Drive Subdivision and drainage work:** Supervised all layout and grade control
- **Hurricane Katrina 2005-2007:** Private Property Debris Removal project, New Orleans LA: Field Supervisor. Responsibilities included crew supervision, production and quality, scheduling and crew assignments, PPDR site inspections, enforcement of safety and quality standards, and documentation and record keeping. Levee reconstruction projects in Plaquemines Parish, LA: Site Superintendent. Responsible for crew supervision, compliance with project and USACE safety requirements, production quality, and equipment operations and maintenance, daily reports and inspections, and oversight of survey teams. Emergency levee repair project, St. Bernard Parish, LA: Site Superintendent. Site Superintendent, Lafreniere Park Restoration project, Metairie, LA Site Superintendent, Caminada Restoration Project, Grand Isle LA.. Restoration included proper capping of the entire site to meet local landfill requirements. Demolition Project, Hurricane Katrina response mission: Field Supervisor. Responsible for management of demolition crews, including subcontract crews, and conformance to strict company and USACE protocol specific to emergency demolition operations.

EDUCATION/CERTIFICATIONS

- OSHA 10 hour safety training
- CPR First Aid Certified

William Hitchcock, FEMA Reimbursement Liaison

Mr. Hitchcock provides expertise in assisting customers prepare Project Worksheets in all areas of application from FEMA categories A to G. His past years of project management experience with FEMA, both prior to and after its incorporation into the Department of Homeland Security, provide him with the knowledge to ensure all applications for reimbursable work are correctly made and documentation in the field is adequate for later funding. Mr. Hitchcock has a Bachelor's degree in Civil Engineering from the University of California Los Angeles (UCLA).

PROFESSIONAL EXPERIENCE

- **Project Officer for the U.S. Department of Homeland Security – FEMA**, with experience following 7 hurricanes and the September 11 terrorist attacks
- **National Project Officer – FEMA**, for Disaster Relief including supervision and training of personnel.
- **Project Administrator – FEMA**, worked with local government on FEMA's behalf to identify damage or disaster-related costs, develop a scope of work eligible for Federal funding, prepare cost estimates, and prepare grant documents capturing the information for processing of various categories A-G
- **Hurricane Katrina 2005**, Coordinated monitoring and oversight for debris operations with FEMA during the relief efforts for in the Gulf Coast and South Florida areas; Participated in efforts for individual assistance as well as public assistance pertaining to damage assessments for Federal eligibility of funding
- **Hurricane Isabel, Charley, Frances, Ivan, and Jeanne, and September 11 terrorist attacks**, Supervised and trained personnel on disaster response and relief efforts including monitoring debris disposal, removal operations, mobile home operations, and construction inspections; Participation in kick-off meetings and completion of Project Worksheets for all Categories A-G; Participation in planning, coordinating, and scheduling of FEMA Public Assistance issues pertaining to eligibility guidelines
- **Hurricane Andrew 1992**, Inspection and supervision of redevelopment and renovations of areas affected by the hurricane; Engineering inspections for new construction and rebuilding; Threshold inspections and special inspections of buildings or structures of unusual size, height, and design, as pursuant to Section 305.3 of the South Florida Building Code

EDUCATION/CERTIFICATIONS

- FEMA Operations (FEMA Public & Individual Assistance, FEMA Debris Assistance, FEMA Public Assistance Guidelines; EEOC Operations; FEMA Coordinating Disaster Relief Management; Planning Undercover; Covert Operations Security Training; Instruction Law Enforcement; Agent Supervision Interviewing & Interrogations; Federal, State and Local Regulations; Expert Witness Experience; Employee Relations; Staff Development Search; Seizure)
- Professional Career Development Institute, Professional Construction Management

Gregg S. Dawkins, FEMA Reimbursement Liaison

Mr. Dawkins has more than 25 years of wide-ranging emergency management and homeland security experience working with local, state, and federal government as well as the private sector. This includes 13 years as an emergency manager with the Florida Division of Emergency Management and more than 10 years as a private contractor/consultant. Mr. Dawkins is experienced and knowledgeable with the National Incident Management System (NIMS), Incident Command System, the National Response Framework, FEMA's Hazard Mitigation Assistance, Public Assistance (including debris management), and Individual Assistance programs.

PROFESSIONAL EXPERIENCE

- **Florida Division of Emergency Management, Tallahassee, Florida, Operations Chief/ Planning Manager/Program Administrator.** Operations Chief, State Emergency Operations Center (EOC) from 1996-2001 responsible for coordinating statewide response working with each of Florida's emergency support functions (ESFs) and their local and federal counterparts to support local response efforts. Responsibilities included: evacuation coordination; mission assignments; resource coordination; logistics; conflict resolution; and public information coordination. Managed implementation of the federal Emergency Planning and Community Right-To-Know Act (EPCRA) and Risk Management Planning requirements under the federal Clean Air Act Amendments, Section 112(r). Managed implementation of the Florida Hazardous Materials Emergency Response and Community Right-to-Know Act of 1988. Managed annual review/approval program for regional and county hazardous materials plans and county Comprehensive Emergency Management Plans (CEMPs). Planning Manager of the Hazardous Materials Compliance Planning Program's Compliance Verification/Enforcement Unit from 1989-1996. Managed compliance and enforcement program for over 13,000 public and private sector facilities regulated under EPCRA and the Florida Hazardous Materials Emergency Response and Community Right-to-Know program.
- **ICF International, Fairfax, Virginia, Senior Manager/Project Manager.** Project Manager for numerous emergency preparedness planning, training, and exercise projects for federal, state, and local government programs. Responsibilities included contract management, regular client interface, final review/approval of all contract deliverables, and general oversight of all project activities. Developed all hazards planning tools and resources including continuity of operations/ continuity of government (COOP/ COG) plans, comprehensive emergency management/ emergency operations plans, terrorism response plans, pandemic preparedness plans, and standard operating procedures. Designed, developed, conducted, and evaluated numerous comprehensive exercise programs for federal, state, and local clients.
- **Research Planning, Inc. /Titan, Fairfax, Virginia, Project Leader.** Project Leader of the Indiana Terrorism Consequence Management Program responsible for overseeing the development of 69 County Terrorism Plans. Reviewed and provided recommendations for revision to the State of Indiana Emergency Management Agency's Comprehensive Emergency Management Plan. Designed, developed and conducted chemical-biological WMD workshops, tabletop, and functional exercises for 18 counties involving all emergency support functions.
- **Apalachee Regional Planning Council (ARPC), Blountstown, Florida, Regional Planner.** Coordinated the hazardous waste management program for small quantity and large quantity generators of hazardous waste for the nine counties that constitute the ARPC pursuant to the federal Resource Conservation and Recovery Act under the Environmental Protection Agency. Developed one regional and nine county comprehensive hazardous waste assessment plans. Conducted technical assistance and compliance workshops for public and private sector for environmental management and emergency preparedness.

EDUCATION/CERTIFICATIONS

- B.S., Urban & Regional Planning, University of Southern Mississippi, 1982
- Certified in Homeland Security Exercise and Evaluation Program (HSEEP)
- Certified FEMA Evaluator for the Radiological Emergency Preparedness (REP)
- Certified Business Continuity Professional, Disaster Recovery Institute International (pending)
- SECRET security clearance.

Daniel Ortiz Soto, Site Manager

Mr. Ortiz has 11 years experience with Ceres Environmental Services, Inc. in debris processing and in the heavy construction field, including eight years as a supervisor. Mr. Ortiz's management experience includes multiple disaster recovery projects where he has held positions of Site Manager, TDSR Manager, Field Superintendent, and Crew Foreman. Mr. Ortiz has experience in planning, scheduling, and directing crews, reading plans, and staking grade. He has significant emergency response experience in operating equipment used for sorting, processing, and disposal of mixed, vegetative and C & D hurricane debris.

PROFESSIONAL EXPERIENCE

- **Winter Storm Alfred 2011.** Site manager for grinding of vegetative debris. Ceres managed over 320,000 CY of debris in two locations.
- **Flood Control, U.S. Army Corps of Engineers, Rio Puerto Nuevo 2008**, Site Manager for Floodway Control project which included river channelization and levee construction, clearing and grubbing in Puerto Rico; Management of approximately construction 5 crews
- **Hurricane Rita 2005**, Site Management for debris removal and disposal of approximately 4.5 million cubic yards of hurricane material; Lead reduction and processing of over 1.1 million cubic yards of debris
- **Hurricane Katrina 2005**, Site Manager for area reducing and processing of hurricane material; Operations management to TDSR sites for processing and disposal of material; Management of reduction and processing crews
- **Hurricanes Jeanne & Frances 2004**, Site Management for emergency temporary roofing installation in Florida
- **U.S. Army Corps of Engineers, Trinity River 2004**, Crew Foreman for Trinity River Dallas Floodway Extension project which included excavation and construction of swales, wetland, levees, and flood conveyance in Texas
- **U.S. Forest Service, Aviary Hospital 2005**, Crew Foreman and operations management for building construction of Aviary Bird Hospital which included site preparation and grading in Caribbean National Forest, Puerto Rico
- **U.S. Army Corps of Engineers, Lake Cerillos 2000**, Crew Foreman for flood control, water supply , recreation, fish & wildlife enhancement and channel improvements to Lake Cerillos in Puerto
- **Hurricane Georges 1998**, Crew Foreman and Site Management for removal, processing and disposal of 2.3 cubic million yards of mixed hurricane debris; Management of TDSR site

EDUCATION/CERTIFICATIONS

- Bilingual – Fluent in English and Spanish

Bruce A. Lewis, Site Superintendent

Mr. Lewis is a veteran U.S. Navy, Senior Chief (ret.), Construction Battalion, with 31 years experience in multi-million dollar on-site construction management, large-scale project coordination, land development, and development and supervision of staff and subcontractors. He has demonstrated success in commercial build-to-suit projects and a track record of working cooperatively and productively with diverse personalities within tight deadlines. He is responsible for coordinating and managing crew and subcontractors, materials, and equipment; budgets, schedules, and contracts; and safety of employees and the general public.

PROFESSIONAL EXPERIENCE

- **Site Manager**, Decker Construction, Inc, Lakeland FL, 2010. Supervised site work to completion of Tire Kingdom. Managed the completion of maintenance yard, two pavilions, landscaping, piping on the above ground Fire Dept water tanks. Expedited all aspects of project, schedule, materials, and budget. Communicated, planned activities with subcontractors and material suppliers.
- **Site Manager,** Philco Construction Corporation, Orlando, FL 2007 - 2009. Ordered and allocated resources including materials, labor and timelines; coordinated subcontracted skilled-labor crews, served as a liaison for staff, subcontractors and customers at all points of job implementation.
- **Superintendent,** Malcolmson Construction Company, Inc., Tampa, FL 1998 - 2007. Communicated, planned and sequenced all activities for all subcontractors and material suppliers and effectively implemented project within schedule and budget. Reviewed and tracked estimates and budgets, process invoicing, purchasing, effectively controlling overhead costs.
- **Superintendent,** Major Builders, Orlando, FL 1996 - 1998. Supervised start-to-finish construction of 7-Eleven Gas Stations. Oversaw performance of all trade contractors and reviewed project construction drawings to ensure that all specifications and regulations were followed.
- **Senior Chief (E-8),** United States Navy, 1976-1996.
  - **Brigade Equipment Operations Supervisor:** Responsible for specialized data and billing for water well drilling, blasting and quarry, rock crusher and asphalt plant operation. Provided technical guidance and inspection on equipment and material requirements for vertical and horizontal overseas projects.
  - **Company Operations Chief:** Chief of Hurricane Hugo Disaster Recovery Team, SC. Supervised 150 personnel and over 350 pieces of automotive, construction, and materials handling equipment. Developed as-built drawings and construction progress reports.
  - **Unit Operations Chief:** Supervised 30 personnel and 10 projects simultaneously. Planned and advised on specifications for equipment operations, vertical and horizontal construction projects, building maintenance techniques, and quality and safety control. Equipment Operator Construction Inspector: Directed 20-man crew in paving, grading, hauling, and materials handling operations.

EDUCATION/CERTIFICATIONS

- Leadership Management Education
- Total Quality Leadership
- OSHA Safety Training
- Micro-Computer Construction Mgmt
- Public Works Mgmt License Examiner, Accident Investigator
- Equipment Operator Class C and Class A School
- First Aid and CPR
- Quality Control Planning and Estimating
- Asphalt Paving and Plant Operations
- Blasting and Quarry Operations
- Water Well Drilling and Development
- Equipment Operator Journeyman/ Seabee Construction Management

Matt Sharpe, Project Manager

Mr. Sharpe has been involved in management and supervision of disaster recovery projects for more than 13 years, including the Management of three USACE controlled projects in Mississippi during the aftermath of Hurricane Katrina. He has provided exemplary consulting services with various business clients improving operational efficiency and production and exceeding customer/clients expectations.

PROFESSIONAL EXPERIENCE

- **Alabama Tornados 2014.** Director of Operations for Ceres responses in Adamsville, Graysville, and Kimberly, AL. Oversaw citywide cleanup of eligible tornado-related debris from right-of-ways. Removal of over 20,000; 77,000, and 21,000 CY in respective cities.
- **Winter Storm Pax 2014.** Director of Operations for Columbia County clean up after Winter Storm Pax. Responsible for oversight of removal and disposal of over 500,000 CY of debris.
- **Hurricane Isaac 2012.** Project Manager for City of Kenner contract activation. Ceres removed almost 54,000 CY of vegetative and C&D debris, including bagged mixed debris, from the City rights-of-way in three weeks.
- **Haiti Earthquake 2010-2013.** Provided project management and supervision to Haiti recovery operations including site evaluations, contract review, and estimating. Demolition and debris removal specialist chosen by the U.S. Air Force to represent the military on the Tripartite Planning Group.
    - Project Manager for Truitier Landfill Management contract, establishing and operating the rubble management site which included accepting, sorting, cleaning, and processing the rubble to be re-used in recovery efforts.
    - Project Manager for World Vision Liquid Waste Lagoon Hydrocarbon Materials Removal and Decommissioning. Ceres removed floating oils from the liquid waste lagoon located at the Truitier Landfill, then sanitized, emptied, and back-filled the lagoon while ensuring contaminated water did not enter the local water supply.
- **Ice Storms 2009**, Project management and supervision of operations for County cleanup of Winter Ice Storm in Kentucky; Trimmed, loaded, and hauled vegetative debris from County maintained rights-of-ways, meeting the County's deadline for completion of work while maintaining high safety records
- **Hurricanes Ike and Gustav 2008.** Managed six projects simultaneously in Texas and Louisiana, as a subcontractor, and lead the HHW removal for Vermillion Parrish LA.
- **Hurricane Katrina 2005.** Managed 12 projects simultaneously, as a subcontractor, including 'turn-key' Debris removal and Disposal for Jones County, Covington and Green Counties, MS, Debris removal for Jackson and Harrison Counties, MS, Demolition for Orleans and St. Tammany Parishes, LA, rehabilitation of housing units for the Biloxi Regional Housing Authority and the City of Biloxi Public Housing Authority, and Interstate ROW clearing for LADOT and MSDOT.
- **Hurricane Wilma 2005.** Managed Debris removal operations, as a subcontractor, for Palm Beach and Martin Counties, FL.
- **Hurricane Season 2004 (FL).** Managed fourteen Debris removal and Reduction Projects simultaneously, as a subcontractor.
- **Other Activities 2003-2009.** Managed operations for ROW clearing project with CSX Rail in more than seven states, and Interstate Mowing and ROW Maintenance for GA, SC, NC, and TN.
- **CEO,** Natco, Inc., 2001-2009, Manager on multiple contracts throughout the U.S. for debris removal, processing, and disposal; supervision of daily production, daily work scheduling, coordination of debris collection crews, quality control, and safety compliance.
- **Owner,** Professional Project Management, LLC., 1999-2002, Acquired, managed, and closed various construction-based contracts.
- **Assistant Store Manager,** Wal-Mart Corporation, 1991-1998, Supported and Managed store operations with gross sales in excess of $250M and 300 personnel.

EDUCATION/CERTIFICATIONS

- Associate's Degree, Emmanuelle College
- Continuing education in Accounting and Business Management from Gainesville Jr. College and Marketing from Georgia Southern University

Patricia Macey, Site Manager

Ms. Macey has over 11 years of supervisory experience in the construction field including personnel and subcontractor management, agricultural recycling operations, debris management, yard waste processing, landfill restoration/cover, and new construction. Ms. Macey also has direct experience operating heavy equipment and logging and grinding equipment. Her management duties as a Site Superintendent include: supervision of material receipts, production and sales; maintenance scheduling; crew and production scheduling; production operations; cost control and reduction; and enforcement of site safety requirements. Her experience managing debris removal operations for Hurricanes Frances, Jeanne, Katrina, Ike, Gustav, and the Ice Storm of 2009 in Kentucky makes Ms. Macey an invaluable resource to Ceres in performance of contract and emergency debris removal operations.

PROFESSIONAL EXPERIENCE

- **Louisiana Levee Construction 2013 to present.** Mining Operations Supervisor for USACE levee construction projects in LA.
- **Hurricane Isaac 2012.** Project Superintendent for City of Kenner contract activation. Ceres removed almost 54,000 CY of vegetative and C&D debris, including bagged mixed debris, from the City rights-of-way in three weeks.
- **Haiti Earthquake 2010-present:** Acting as project superintendent for Truitier Landfill Debris Site Management Project in Port-au-Prince, Haiti for the Haitian Ministry of Public Works.
- **Ice Storms 2009**: Debris Removal Project Superintendent - worked with local officials and managed subcontractors for the 2009 Ice Storm in Hardin County, KY.
- **Hurricane Gustav 2008:** Debris Removal Project Superintendent - worked with local officials and managed subcontractors in East Baton Rouge, LA.
- **Hurricane Ike 2008:** Debris Removal Project Superintendent - worked in coordination with the USACE for TXDOT Emergency Road Clearance in the City of Kemah and Chambers County, TX.
- **Hurricanes Frances & Jeanne, 2004-2005:** Debris Removal Field Supervisor for SWA in Palm Beach County, FL.
- **Hurricane Katrina 2005 – 2007:** Debris Removal Field Supervisor in coordination with the U.S. Army Corps of Engineers in Livingston and Jefferson Parish, LA.
- **Site Supervisor**, 2002-2006 for Ceres Southwest, Houston, Texas. Responsibilities included: supervision of receipt of recyclable materials, heavy equipment operations, grinder operation, researching and allocating future revenues, soil testing and compliance with outside agencies, maintaining product quality and overseeing proper ratios of soil mix recipe's, contaminant identification and segregation, and supervision of production and sales.
- **Assistant Manager**, 2000-2002 for Ceres Southwest, Houston, Texas. Responsibilities included: supervision of receipt of recyclable materials, contaminant identification and segregation, heavy equipment operator, scheduling and dispatching outgoing mulch sales, inventory and ordering supplies, documentation of equipment maintenance, parts, fuel usage, and daily sales.
- May 1999: performed land-clearing operations including operation of CAT 330 and 320 excavators, D6 dozer, IT-38 wheel loader/grapple with root rake, and log skidder equipment. Responsible for operating various equipment to clear sites in preparation for dirt construction, reading blueprints and determining which trees were to be felled and burned, chipped, or logged based on contract and print requirements, assisted heavy hauler driver in loading and unloading various types of heavy equipment onto a low boy.
- January 1999: Responsible for the operation and maintenance of a horizontal grinder at a grinding site. Maintained and operated equipment, managed quality of material receipts and identified/removed contaminants, managed production rates and finished product quality.

EDUCATION/CERTIFICATIONS

- Hazardous Materials Awareness (8 hour course)
- 40 Hour Hazwoper Certification
- FEMA certified NIMS IS-100, IS-200, ICS 300, ICS 400, IS 630 & IS-700
- Fire Prevention and Protection, Emergency Response
- Ceres Authorized Equipment Operator (all); Grinder Operator (horizontal and tub)

Derek Pruner, Project Superintendent

Mr. Pruner has over 11 years of successful storm/debris/site management services in Fortune 1000 Engineering firms. He has consistently achieved top ranked performance in every position by bringing expertise, an outstanding work ethic and leadership to storm debris and site management. He is expert in overseeing contractors and personnel in the area of disaster/storm cleanup; recognized for driving local teams and contractors to complete government contracts on time, including adherence and monitoring of governmental regulations and avoidance of malfeasance or fraud; and leading local teams to surpass goals and objectives.

PROFESSIONAL EXPERIENCE

- **Project Superintendent / Safety Manager**, Winter Storm 2013, Sioux Falls, SD. Cleanup of vegetative storm debris. Responsible for overall safety, environmental compliance, traffic control, inspections and training.
- **Project Superintendent / Safety Manager**, Christmas Snowstorm 2012, Little Rock, AR. Overall safety & operations responsibility for performance, State & Federal environmental compliance standards, safety protocols for handling storm refuse, traffic control, sub-contractor inspections and safety compliance & training.
- **Project Superintendent /Safety Manager**, Superstorm Sandy 2012, Queens and Breezy Pointe, NY and Medford Township, NJ. Worked with Project Manager with responsibility for performance, contract, client satisfaction, DOT safety oversight, State & Federal environmental compliance standards, safety protocols for handling storm refuse.
- **Site Manager / EHS Manager**, Hurricane Isaac 2012, Jefferson Parish and Kenner, LA. Managed TDSR site after Hurricane Isaac. State & Federal environmental compliance standards, safety protocols for handling storm refuse, traffic control, sub-contractor inspections and safety compliance & training.
- **Project Superintendent**, Winter Storm Alfred 2011. Response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **Project Superintendent**, Minot, North Dakota Flood Recovery 2011: supervised emergency levee removal in Minot, Sawyer, and Burlington.
- **Site Manager,** Haiti earthquake response 2010-2011. Providing site management for Haiti recovery operations contract to manage the TDSR at the Truitier Landfill in Port-au-Prince for the Ministry of Public Works and Communications (MTPTC).
- **Monitor/Certification Supervisor,** Neel-Schaffer Jackson, Mississippi 2009. Notable storms included Ice Storm of Greene County, Arkansas – 2009.
- **Monitor/Training/IT Support** for Automated Data Management System 2008, ROSTAN SOLUTIONS, A Division of Malcolm-Pirnie Inc. Tampa, FL. IT support for HaulPass ADMS (Automated Data Management System) in use with USACE in response efforts to Hurricane Ike in Texas and Louisiana.
- **Supervisor,** Inframetrix, A Division of Malcolm-Pirnie Inc. Tampa, Florida 2007. Mined and collected buried asset inventory and condition assessment data for water, wastewater sewer and storm water systems, refining and updating systems, maps and records when required, including recommendations for possible redesign efforts.
- **Quality Assurance Supervisor,** Malcolm Pirnie, Inc. Tampa, FL 2006. Partnered with Mobile Engineering, Mobile, AL as subcontractors to the USACE for Hurricane Katrina cleanup.
- **Dump Site Supervisor,** Malcolm Pirnie, Inc. Tampa, Florida 2004-2005. After Hurricanes Francis and Jean in 2004 and Wilma in 2005, set protocols for handling storm refuse.

EDUCATION/CERTIFICATIONS

- Associates Degree Business Administration Management, College of Westchester White Plains, NY
- USACE CQM
- FEMA IS Courses: IS26, 33, 100a, 100HE, 102, 120a, 130, 139, 200, 230, 235, 240, 288, 293, 631, 632, 700a, 701a, 800b, 801- 814, 1900
- USAF – Honorable Discharge, Holloman Air Force Base, New Mexico, Crew Chief, F-4's, F-15's

Betsy Pease, Project Accountant

Ms. Pease brings years of extensive accounting management experience to her work as a project accountant on various contracts for Ceres Environmental Services, Inc. She is responsible for maintaining accounting procedures to ensure proper data tracking and correct invoicing to clients, as well as payment reconciliation with subcontractors. She oversees data entry and invoicing procedures during storm projects, as well as completing reconciliation of projects after work is accepted.

PROFESSIONAL EXPERIENCE

- **Louisiana Levee Construction – 2013 to present.** Project Accountant and database supervisor for USACE levee construction projects in LA.
- **Hurricane Isaac 2012.** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Winter Storm Alfred 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **North Dakota 2011 Flood Recovery** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and client, subcontractor payments, and billings to client.
- **Hurricane Irene 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Alabama Tornadoes 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Haiti Earthquake 2010 - Present** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to client.
- **Ice Storms 2009**, Project Accountant managing the set up, extraction and maintenance of databases to prepare A/R billings to clients in Kentucky; Reconciliation of all tickets with the clients; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions.
- **Hurricane Ike 2008**, Project Accountant managing design, extraction of data and maintenance of databases for multiple contracts in Texas
- **Hurricane Gustav 2008**, Project Accountant managing the set up, extraction, and maintenance of databases to prepare A/R billings to the clients in 3 Parishes in Louisiana; Reconciliation of all tickets with the clients; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions; Liaison with Parishes and subcontractors to insure data and procedural integrity and security
- **Hurricane Dolly 2008**, Project Accountant managing the design, extraction of data and maintenance of databases to prepare A/R billings to the clients in Texas; Reconciliation of all tickets with the clients; Preparation of all subcontractor payments, reconciliation and management of accounts, management of internal audit functions;
- **Hurricane Katrina 2005**, Project Accountant managing the design, extraction of data, maintenance of databases to prepare A/R billings to the U.S. Army Corps of Engineers; Reconciliation of all payments with USACE; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions; Administrative support to project manager compiling data for submissions to USACE relating to the Hurricane Katrina service contract; Management and processing of payables for Hurricane Katrina service contract
- **Executive Analyst,** George S. May International 2003-2005, Financial Management and leadership in determining areas of weakness in accounting controls and bookkeeping.

EDUCATION/CERTIFICATIONS

- Business Accounting, University of Alaska
- International Business Law, Lewis & Clark College, Oregon
- Accounting Software training: Maxwell Systems and Sage Timberline Accounting
- Systems Integration training
- Fiscal Planning and Control training

Michael A. Lee, Estimator

Mr. Lee, an 19-year veteran of Ceres Environmental Services, Inc., provides quality control and project management to the company's heavy civil projects, including recent work on the reconstruction and repair to Louisiana levees which were breached by Hurricane Katrina storm surges and flooding. Mr. Lee is responsible for all phases of work regarding Ceres' environmental projects including quality control, due diligence assessments, sampling methodology expertise of hydrocarbons, solvents, and pesticides/herbicides; risk-based site assessment and evaluation; designing and conducting remedial investigations (RIs), soil vapor extraction, vacuum enhanced free product recover and air sparing pilot tests.

PROFESSIONAL EXPERIENCE

- **Birdland Park Levee Improvements:** Quality Control and administrative support to levee improvement project in Des Moines, Iowa. Work included increasing the levee's height, constructing six gatewells, and modifying existing pump stations to accommodate the new dimensions.
- **Flood Control, Little Calumet River 2009-2011**, Quality Control and administrative support to Calumet River Flood Control project which includes tree clearing and construction of a levee in Indiana
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007**, Quality Control and management support to Floodway Control project which included river channelization and levee construction in Puerto Rico
- **Hurricane Katrina 2005**, Project Management to emergency levee repair and construction of approximately 12 miles of levees to Lake Ponchartrain and Plaquemines Parish, Louisiana
- **U.S. Army Corps of Engineers, Sulphur River 2005**, Project management, supervision, and quality control of excavation and environmental restorations to water control project including installation of pumps, soil treatment, and extraction remediation systems
- **U.S. Army Corps of Engineers, Trinity River 2004**, Quality Control and administrative support to Trinity River Dallas Floodway Extension project which included the excavation and construction of swales, wetland, levees, and flood conveyance in Texas
- **U.S. Army Corps of Engineers, Mississippi River 2003**, Quality Control and management support to Ambrough Slough Habitat Rehabilitation project which included excavation and construction of island to protection existing habitat in Wisconsin
- **U.S. Army Corps of Engineers, Mississippi River 2002**, Quality Control and management support to approximately 46,000 cubic yards of channel excavation, dredging, and installation of 11,000 tons of channel and flow protection in Minnesota
- **U.S. Army Corps of Engineers, Emergency Bank Stabilization 2001**, Quality Control and project management support to emergency bank stabilization to Mississippi River Lock & Dam 8 which included excavation of approximately 10,000 cubic yards of material, 5600 tons of bedding placement, and 13,000 tons of rip rap placement

EDUCATION/CERTIFICATIONS

- Bachelor's degree, Geology, University of Minnesota
- USACE CQM certified
- Professional Geologist (State License #: 30377)
- Lead Abatement Training for Supervisors
- Erosion and Sediment Control Plan Design training
- Ground Water Sampling, Water Well Construction, and Development Procedures training
- OSHA 40 Hour Hazmat Health and Safety
- First Aid/CPR certified

Ernie Pliscott, Project Specialist

Mr. Pliscott brings 7 years extensive debris and emergency roofing management experience to Ceres Environmental Services, Inc. Mr. Pliscott has worked in multiple roles for debris and roofing projects such as Project Manager, Assistant Project Manager, Project Superintendent and Crew Foreman. Mr. Pliscott assumes responsibilities including providing project supervision, supervising subcontractors and Ceres crews in the field, assisting in the procurement of pre-event Contracts and securing TDSR sites.

PROFESSIONAL EXPERIENCE

- **Ice Storm 2009**, Project Superintendent in Livingston County; Project Management support of County cleanup of Winter Ice Storm in Kentucky; Trimmed, loaded, and hauled vegetative debris from County maintained rights-of-way meeting the County's deadline for completion of work while maintaining high safety records
- **Hurricane Ike 2008**, Operations management support of county and city debris removal and disposal including hauling of 330,000 cubic yards meeting County's deadline for completion of work maintaining very high safety standards in Texas
- **Hurricane Gustav 2008**, Field Operations management and support for emergency debris removal and disposal of over 1.9 million cubic yards of storm debris; Trimming and removal of hazardous trees; Removal and disposal of white goods in East Baton Rouge Parish
- **Hurricane Dolly 2008**, Project Superintendent and operations support for debris removal, processing, and disposal; Supervised load and haul crews that hauled more than 400,000 cubic yards of debris from the ROW; Mobilized and operated field crews to remove, reduce and dispose of hurricane debris and provide cleanup services in Cameron County, Texas
- **Hurricanes Charlie, Frances and Katrina;** Velocity Holdings, LLC 2004-2007, Directed the operations and management of crews throughout Florida and Mississippi for emergency temporary roof repairs and installation resulting from Hurricanes Charlie, Frances and Katrina during hurricane seasons 2004 and 2005; Contracted with Ceres Environmental Services, Inc. during summer 2006 and 2007 to negotiate with sub-contractors to haul debris in the event of a storm in the Virgin Islands; Secured TDSR sites in Florida and Texas
- **Sales Representative,** Southeast Laundry Systems, 2000-2004, Management for annual sales in commercial laundry equipment in Southwest Florida selling to the hospitality and institutional companies
- **Sales Representative,** Simplex Fire Alarm, 1998-2000, Management for fire alarm systems sales to electrical contractors and end users; Responsible for Dade and Broward counties in Florida
- **Sales Representative,** Lodging Technologies, 1995-1998, Management for energy management systems sales to hotels and commercial facilities; Responsible for sales throughout South Florida from Palm Beach to the Florida Keys

EDUCATION/CERTIFICATIONS

- Electrical Engineering, Penn State University, Scranton, PA

Timothy Zanor, Imaging Supervisor, IT Support

Mr. Zanor brings 16 years of experience to Ceres of direct and remote computer support administration with extensive experience in multi-workstation and server configurations. Mr. Zanor is responsible for Ceres' electronic document library, image scanning and maintenance of electronic document retention guidelines. He is proficient in software including Maxwell Systems, Citrix, RMS/QCS, SQL Servers, VOiP Systems, Blackberry Servers and Exchange Servers.

PROFESSIONAL EXPERIENCE

- **Mississippi Tornado 2014** providing network administration, technical support, imaging and systems maintenance support to tornado recovery and clean up efforts in Mississippi.
- **Alabama Tornadoes 2014** providing network administration, technical support, imaging and systems maintenance support to tornado recovery efforts in Alabama.
- **Winter Storm Pax 2014** providing network administration, technical support, imaging and systems maintenance support to disaster response contract in Georgia and North Carolina.
- **Hurricane Isaac 2012** providing network administration, technical support, imaging and systems maintenance support to hurricane recovery contracts in Louisiana.
- **Winter Storm Alfred 2011** providing network administration, technical support, imaging and systems maintenance support to winter storm recovery projects in Connecticut.
- **North Dakota Flood Recovery 2011** providing network administration, technical support, imaging and systems maintenance support to flood recovery operations.
- **Hurricane Irene 2011** providing network administration, technical support, imaging and systems maintenance support to hurricane recovery operations in Virginia and North Carolina.
- **Alabama Tornadoes April 2011,** Network administrative, imaging and systems maintenance support to debris clean up in nine Alabama locations which included trimming, loading, and hauling of debris. Also administrated data management and tabulation for Jefferson County and the City of Jasper.
- **Haiti Earthquake 2010 - present,** providing network administration, technical support, imaging and systems maintenance support to earthquake recovery operations in Port-au-Prince, Haiti.
- **Ice Storm 2009**, Network administrative, imaging and systems maintenance support to emergency debris clean up after Winter ice storm which included trimming, loading, and hauling of vegetative debris for county rights-of-ways in Kentucky
- **Hurricane Ike 2008**, System and electronic resources administration and operations support to county and city debris removal and disposal in Texas
- **Hurricane Gustav 2008**, Procurement, installation and configuring of network servers and workstations in support of field operations for emergency debris removal and disposal of over 1.9 million cubic yards of debris in Louisiana; Imaging support for debris tickets; Creation of wide area network (WAN) for secure TDSR sites and field offices; Maintenance management of network systems and electronic resources
- **Hurricane Dolly 2008**, Network administration and system maintenance support to debris removal, processing and disposal operations from county rights-of-ways in Texas
- **Iowa Flood 2008**, System support including network and internet access security to field operations for debris removal and disposal which also included white goods, C & D, and household hazardous waste removal and disposal in Iowa
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007**, Procurement, configuration, and IT support for Floodway Control (USACE) project in Puerto Rico
- **U.S. Army**, Aviation Battalion 1st Platoon Utility and Battalion Commanders Helicopter Crew Chief, Aviation Life Support Officer, and NBC Officer responsible for nuclear, biological, and chemical warfare prevention.

EDUCATION/CERTIFICATIONS

- Program Microcomputers Specialist, Century College
- Bachelor's degree, Information Technology, Colorado Technical University (in progress)
- Network Operating Systems training: Novell2.x, 3.1x, 4, & 5; Microsoft SBS; and Microsoft LAN
- LaserFiche Administrator, user ver. 8.0 training; LaserFiche Quick Fields ver. 7.0 training

Michael Hansen, Resources Manager

Mr. Hansen brings over 21 years of resources management to Ceres Environmental Services, Inc. Mr. Hansen has been instrumental in several debris and construction projects providing support in the areas of operations, logistics, safety, heavy equipment, ground equipment and purchasing. In addition to logistics and resources management to emergency response projects, he oversees the day to day management and maintenance of office equipment, safety equipment, mechanical equipment, heavy equipment, electronic equipment, and fleet vehicles.

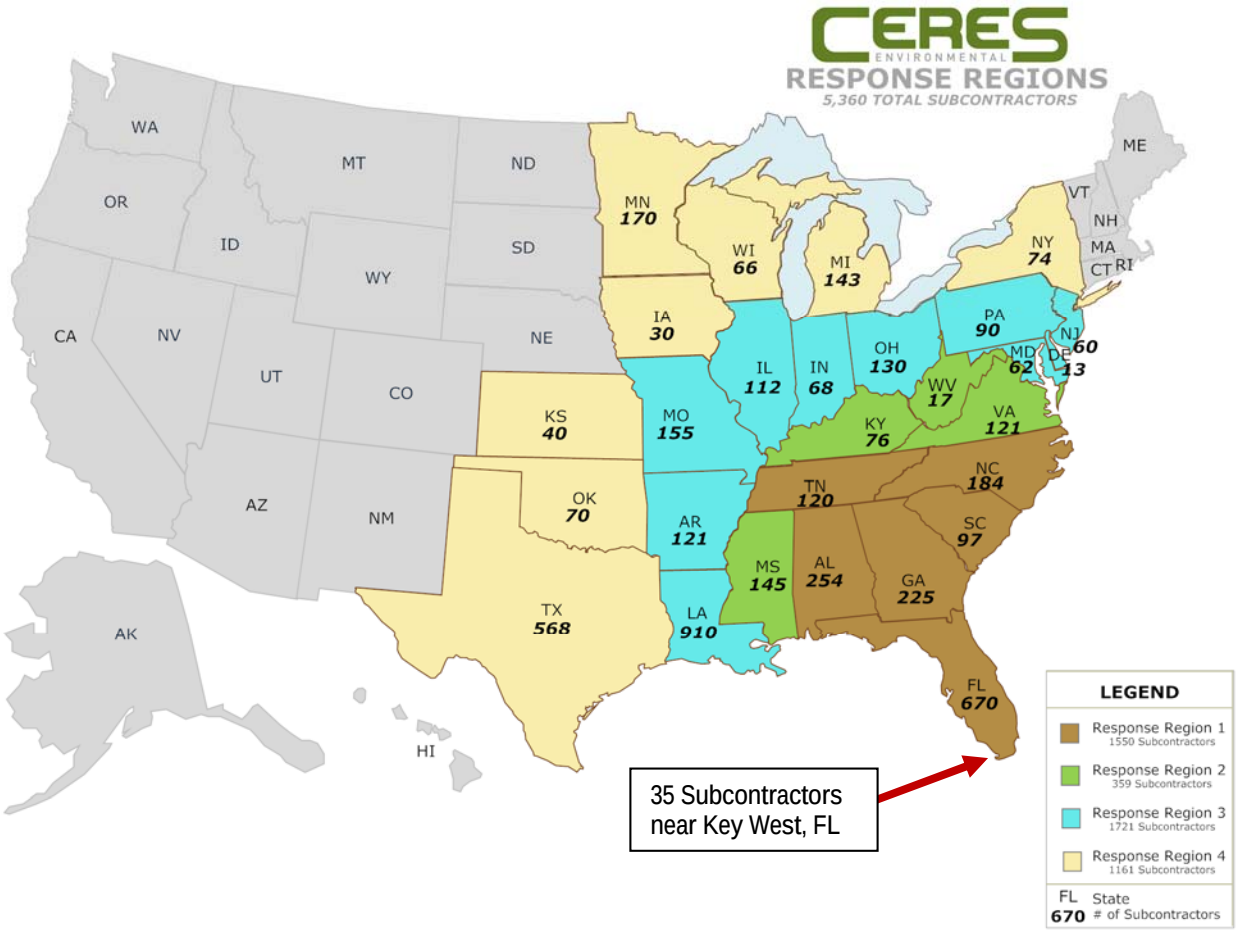
PROFESSIONAL EXPERIENCE

- **Hurricane Isaac 2012** Operations and Logistics Manager for recovery efforts in Louisiana.
- **Winter Storm Alfred 2011** Operations and Logistics Manager for recovery efforts in two Connecticut contracts.
- **North Dakota Flood Recovery 2011** Operations and Logistics Manager for shipping supplies and equipment for three flood recovery projects.
- **Hurricane Irene 2011** Operations and Logistics Manager for shipping supplies and equipment for two hurricane recovery projects.
- **Alabama Tornadoes April 2011**, Operations and Logistics Manager for shipping supplies and equipment to and between four projects.
- **New Zealand Earthquake 2011 – Present**. Logistics Manager in charge of shipping supplies and equipment for operations in New Zealand.
- **Haiti Earthquake 2010 - Present**, Logistics Manager in charge of shipping supplies and equipment for operations in Haiti.
- **Ice Storm 2009**, Operations and logistics management and support for debris removal and disposal from county rights-of-ways in Kentucky
- **Hurricane Ike 2008**, Operations and resources management for debris removal and disposal for 11 different locations; Logistics management of positioning, establishing and set up of field offices in Texas
- **Hurricane Gustav 2008**, Resources and operations management for debris removal and disposal in Louisiana; Positioned, located, and set up of field offices including maintenance
- **Hurricane Dolly 2008**, Operations, logistics, and resources management and support providing critical resources such as equipment, personnel, office equipment, and networks to debris removal and disposal in Texas
- **Iowa Flood 2008**, Project administrative and operations support for debris removal due to Cedar River flooding in Iowa
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007**, Operations, logistics and resources management to Floodway Control project in Puerto Rico including shipping and receiving equipment
- **Ice Storm 2007**, Operations and resources management to debris removal in response to Winter Ice Storm in Oklahoma
- **Hurricane Katrina 2005**, Operations and logistics management support to debris removal, processing, and disposal operations of over 13 million cubic yards of storm debris in Louisiana
- **U.S. Coast Guard**, Auxiliary Service Engineer, EMT, Fuel/Oil & Water Engineer, and Machinery Technician which included responsibility of mechanical engineer on station and watercraft providing oversight to engines, boilers, generators, propulsion units, HVAC units, watercraft and aircraft refueling

EDUCATION/CERTIFICATIONS

- Forestry, Biology, and Business Management, Northland College, Wisconsin.
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, IS-700
- USACE CQM certified
- OSHA 10 Hour Construction Safety & Health
- First Aid/CPR certified

2.3 Subcontracting Plan



Our objective at Ceres Environmental Services, Inc. is to perform all work associated with this contract in an efficient and safe manner through the effective administration and management of our equipment, personnel, subcontractors, and suppliers. In accordance with Ceres' policies and programs, the work plan for this contract will be developed and executed assisting, counseling, advising, and utilizing, to the maximum extent possible and to the extent consistent with City of Key West's interest, Local and other Small Businesses (SB) as well as Small Disadvantaged Businesses (SDB) such as HUBZone, Veteran-owned (VO), Service Disabled Veteran-Owned (SDVO), Woman-Owned (WOSB) for the provision of equipment, labor, services and supplies.

It is important for Ceres to provide opportunities for local companies and their employees to work on any project that may result from this contract. Additionally, Ceres may directly employ individuals to work for Ceres on a project. Ceres has a very well developed subcontracting plan, and Ceres also has a stellar record of implementing our plan and making payments to local subcontractors on past projects performed when Ceres is the prime contractor.

During our Hurricane Katrina response, Ceres was very successful in subcontracting with local companies. Our first priority is to give opportunities to local firms and it is our commitment to meet or exceed other small business and minority hiring goals of Key West. We recognize the importance of bringing in local companies and thereby further assisting in the economic recovery of the local area.

Ceres paid local subcontractors 59.5% of subcontracted dollars during our response to Hurricanes Katrina and Rita in Louisiana, and successfully subcontracted to Small Disadvantaged Businesses (10.77%), Women Owned Businesses (18.25%) and Veteran Owned Businesses (8.38%).

Additionally, over during the 2011 Alabama tornado season, Ceres paid 80% of subcontracting dollars to Alabama businesses. Ceres employs a Subcontractor Liaison who is dedicated to soliciting and involving local businesses with our projects. We look forward to using our subcontracting plan to further involve local businesses with work opportunities with Ceres.

Subcontracting To Firms within the Area of the Project

It is the intention, policy and practice of Ceres to utilize **local** subcontract services in the performance of the proposed contract to the maximum extent possible as consistent, within the requirements of **the Stafford Act,** Sec. 307, Use of Local Firms and Individuals (42 U.S.C. 5150), the prime contract and sound business practices and management policies. In General - In the expenditure of Federal funds for debris clearance, distribution of supplies, reconstruction, and other major disaster or emergency assistance activities which may be carried out by contract or agreement with private organizations, firms, or individuals, preference will be given, to the extent feasible and practicable, to those organizations, firms, and individuals residing or doing business primarily in the area affected by such major disaster or emergency. We recognize the advantages obtainable by utilizing other responsible and experienced firms who are capable of furnishing specialty services and products of high quality. First priority will be given to those subcontractors who are from or do business in the surrounding area.

A separate program will be included for local contractors that do not necessarily have goals established under the contract requirements. Ceres' internal subcontractor databases, on-line databases, online local business directories, and local government offices will be used to identify contractors in the immediate area. This is the process used quite successfully by Ceres on previous projects. The search and identification will validate the speed and performance level to mobilize contractors on site and begin the physical work. Our internal subcontractor database includes subcontractors who have expressed an interest in or assisted our firm in the successful completion of emergency response contracts. All efforts will be made to also procure supplies, materials and labor from local vendors.

Ceres has and will continue to communicate with local authorities, elected officials, and community organizations, its desire to hire local and small business enterprises and subcategory businesses to meet the requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones. Copies of the contract will be sent to Plan Rooms servicing the particular region in addition to our office in the project area. The contract will also be posted to a web site and potential subcontractor registration will also be available via web, FAX, direct contact (1-877-STORM12). A dedicated toll-free telephone service will be established specifically for subcontractors interested in contracting with Ceres. Ceres has made as many resources available to subcontractors as possible in order to initiate and facilitate communication.

The Manager of Administration and the Subcontract Manager will notify regionally based subcontractors of the issuance of a notice to proceed. Ceres' subcontractor database currently contains more than 5,000 disaster debris management prospective subcontractors who have contacted Ceres with an interest in subcontracting. More than 1,100 of these subcontractors have worked on Ceres' disaster projects, providing, along with Ceres' owned fleet, more than 7,000 pieces of loading and hauling equipment. While our database of qualified subcontractors is very large, it is our intention to select from a more regionally based group and have established for Key West four unique response regions. These are based on relative distance from your area and use straight-line miles and/or drive time to establish which region each state of potential subcontractors belongs in.

The following table contains information taken directly from our subcontractor database, showing the home state of operation and numbers of subcontractors, by the approximate drive times to Key West. A list of potential local subcontractors and suppliers is include in Tab 1, with **Attachment D Contractor's Qualifications Statement**. Should you desire a listing of the Region 1-4 subcontractors by name and location; Ceres can provide such a list upon request.

Response Region 1: 240 straight-line miles or 6-8 hours driving time			
Alabama	254	**North Carolina**	184
Florida	670	**South Carolina**	97
Georgia	225	**Tennessee**	120
Subtotal of firms within 6-8 hours driving time = 1,550			
Response Region 2: 360 straight-line miles or 8-10 hours driving time			
Kentucky	76	**Mississippi**	145
Virginia	121	**West Virginia**	17
Subtotal of firms within 8-10 hours driving time = 359			
Response Region 2: 360 straight-line miles or 8-10 hours driving time			
Arkansas	121	**Delaware**	13
Maryland	62	**Missouri**	155
Illinois	112	**New Jersey**	60
Indiana	68	**Ohio**	130
Louisiana	910	**Pennsylvania**	90
Subtotal of firms within 8-10 hours driving time = 1,721			
Total Number of Subcontractors Within One Days Driving Time = 3,630			
Response Region 4: greater than 600 straight-line miles or more than 14 hours driving time			
Iowa	30	**New York**	74
Kansas	40	**Oklahoma**	70
Michigan	143	**Texas**	568
Minnesota	170	**Wisconsin**	66
Subtotal of firms greater than 14 hours driving time = 1,161			
Total Number of Subcontractors Within Two Days Driving Time = 4,791			

Ceres Subcontract Manager and Duties

The Ceres Subcontract Manager is:

Tia Laurie
Subcontract Manager
Ceres Environmental Services, Inc.
6960 Professional Parkway
Sarasota, FL 34240
(800) 218-4424
tia.laurie@ceresenv.com

Ms. Laurie's responsibilities include:

- Identification, development, and maintenance of source lists of small, small disadvantaged, and women-owned small business concerns. Verifying the list of subcontract entities, or database, is properly maintained.
- Develop outreach programs through advertising; broadcast fax solicitations; networking with local and national organizations such as SBA, applicable trade unions, Chambers of Commerce etc.
- Ensuring the inclusion of targeted business concerns in all solicitations for services or products; and ensuring that all solicitations are structured to permit the maximum possible participation by targeted concerns.
- Ensuring that certain solicitations or sources sought are restricted to SDB concerns (competitive basis).
- Ensuring the establishment and maintenance of records of all subcontract awards to ensure appropriate documentation of non-selection of bids submitted by targeted enterprises.
- Ensuring the preparation and submittal of all compliance reports.
- Maintaining records and measuring performance against established goals.
- Advise, train, and foster project management personnel on the purposes of the SB Subcontracting Program.
- To ensure any provided study or reports are formatted in a manner compliant with the contract or otherwise acceptable to the City.

- Encouraging all employees and subcontractors to attend off-site training courses offered by public and private entities in small business development and small business program goals. Arranging for the conduct of training for purchasing personnel regarding the intent and impact of Public Law Public Law 99-661, Section 1207 and Public Law 100-180, Section 806 on purchasing procedures.
- Participate in voluntary federal programs which encourage the private sector to utilize SDBs, SBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.
- Ensuring periodic rotation of potential subcontractors on bidder's lists.
- Identification of other SB concerns when the number of prospective sources is not adequate using the internet or other mass media as a resource.
- Review and approval of SB subcontracting plans submitted by large businesses.
- Maintaining requirements of the prime contract in subcontract agreements. Verification that subcontract agreements contain flowdown clauses.
- Prepare and submit semi-annual and annual subcontracting reports.
- Reporting progress in achieving goals under this program to senior level management.
- Implementation of an "in-reach" program that provides targeted businesses access to project managers and key personnel.

Methods Utilized To Develop and Achieve Subcontracting Goals

Ceres will utilize a minimum of one subcontract manager and/or specialists in the execution of this contract. All personnel are familiar with and recognize Ceres' commitment to Public Law 99-661, Section 1207 and Public Law 100-180, Section 806 and the Robert T. Stafford Disaster Relief and Emergency Assistance Act, PL 100-707 and Public Law. Ceres will conduct internal training seminars and workshops to assure staff compliance with requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.

In addition to technical and field work subcontracted in association with this contract, buyers will make every effort to identify and utilize SBs & SDBs for supplies and services including but not limited to the following: Office and temporary housing service, Cleaning and supplies, Housekeeping Services, Laboratory Supplies and Services, Safeguarding and Security Services, and other supplies and services not typically identified for subcontract opportunities to targeted firms. Additionally, large business subcontractors will be counseled on the identification, evaluation, solicitation, and utilization of targeted businesses within their scope of services. Historically, principal items or areas we have identified for subcontract opportunities to SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones under these similar contracts include:

- Trucking and Hauling
- POL Products
- Nursery and Landscape Products and Services
- Sand and Aggregate
- Field vehicle supply, parts and service/maintenance
- Labor housing (tent and food service supply)
- Portable Toilet supply and service
- Office and temporary housing service, cleaning and supplies
- Office and clerical support staff
- General Laborers
- Parts, fuel, maintenance, and related equipment service
- Heavy Equipment Rental/Lease concerns
- Specialty services such as, but not limited to: sewer cleaning services, solid waste hauling, and recycling, tree removal and trimming, and demolition.

Through the application of Ceres' proven capabilities relative to technical performance and contract administration, it is our intent that the Owner be provided with the highest level of performance while still achieving our participation goals and capturing opportunities for these businesses while acquiring an expanded base of qualified small businesses; obtaining more competitive pricing on procurement opportunities resulting in cost savings; and achieving an increase in small business program goal

accomplishments. Achievement of these goals will be realized through the application of the following functions and activities:

- Identification and maintenance of a qualified potential Internal Subcontractor Database, which includes business status within each level of government.
- Developing and maintaining bidder's lists for each new project of SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones from all possible resources to include but certainly not limited to the Internal Database.
- Identification of all federal, state, and local government and private associations/coalitions for targeted businesses.
- Solicit, counsel, and discuss subcontracting opportunities with representatives of targeted business firms, and encourage certification of these firms prior to commencement of work.
- Provide assistance to business concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Ensuring that procurement packages are designed to permit the maximum possible participation.
- Ensure that SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones concerns have an equitable opportunity to compete for subcontracts, and that other subcontracts and services are identified that will be restricted to competitive SDB bids. Identification of subcontracts for restricted competitive bid should consider all potential services and supplies and not only those traditionally awarded to SB or SDB firms. See also DFARS 219.705-4(d).
- Provide internal motivational training to encourage purchasing and contract administration personnel to meet or exceed these goals.
- Provide assistance to potential subcontractors in completing the Central Contractor Registration
- Provide notice to subcontractors concerning penalties and remedies for misrepresentations of business status for the purpose of obtaining a subcontract intended to be included as part or all of a goal contained within this subcontracting plan.
- Conduct reviews of subcontractor performance, providing feedback to SB and SDB firms relative to competency, abilities, experience and capacity and provide technical assistance to any firms as appropriate, based on the outcome of the review. This review may be done prior to award or at any time post-award, but must be completed prior to completion of any awarded work. Reviews may not be conducted for those firms with whom Ceres has had a prior working relationship and who have already demonstrated appropriate competency, ability and capacity to perform the required work or service. Ceres also makes every effort to establish long-term working relationships with SBs and SDBs to include long-range project plans (e.g. joint ventures, teaming agreements, etc).
- Submit the required reports and documentation of all efforts used to identify and solicit targeted business concerns.
- Participate and cooperate in any studies or surveys that may be requested by the Owner or other agencies.

Utilization of Small Business Concerns and Small Disadvantaged Business Concerns

It is the policy of Ceres and its agents, hereinafter referred to as "contractor" or "contractor plan," to hire small business concerns and small business concerns owned and controlled by socially and economically disadvantaged individuals. Ceres agrees to carry out this policy in awarding to subcontractors, to the fullest extent possible, consistent with the efficient performance of this agreement and its options. Ceres agrees to cooperate in any studies or surveys that may be conducted by the City as may be necessary to determine the extent of Ceres' compliance with this clause.

As used in this plan, the term "small business concern" (SB) will mean a small business as defined pursuant to Section 3 of the Small Business Act and relevant regulations. The term "small business concern owned and controlled by socially and economically disadvantaged individuals" (SDB) will mean a business concern:

(1) Which is at least 51 percent owned by one or more socially and economically disadvantaged individuals; or in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more socially or economically disadvantaged individuals; and
(2) Whose management and daily business operations are controlled by one or more such individuals.

Ceres will presume that socially and economically disadvantaged individuals include Black-Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Asian-Indian Americans and other minorities, or any individual found to be disadvantaged by the Administration pursuant to 8(a) of the Small Business Act.

Utilization of Service Disabled-Veteran, Veteran-Owned and Women-Owned Small Business Concerns

It is the policy of Ceres to hire small business concerns and small business concerns owned and controlled by service-disabled veterans, veterans, and women. Service disabled veteran and women owned, as used in this clause, means businesses that are at least 51 percent owned by veterans, service disabled veterans or women who are United States citizens and who also control and operate the business. Ceres agrees to use its best efforts to give veteran, service disabled veteran, and women-owned small businesses the maximum practical opportunity to participate in subcontract awards to the fullest extent consistent with the efficient performance of this contract plan.

Utilization of HUBZone Small Business Concerns

It is the policy of Ceres to hire HUBZone small business concerns. HUBZone small business concern means a small business concern that appears on the List of Qualified HUBZone Small Business Concerns Maintained by the SBA.

Description of Efforts to Ensure That SBs, Service Disabled Veteran Businesses, Woman-Owned Businesses, HUBZone Businesses, and SDBs Have an Equitable Opportunity to Participate In the Acquisition

Ceres agrees to use its best efforts to give targeted business the maximum practical opportunity to participate in subcontract awards to the fullest extent consistent with the efficient performance of this contract plan. Ceres will assist small business and small disadvantaged concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Payment schedules will be adjusted to allow for participation of all firms with cash flow concerns. Materials, Supplies, Equipment and Services will be identified and discussed with these concerns. These items include POL products, Parts and Equipment, and Services (Equipment rental, equipment subcontracting, etc.).

Records and Source Documents

The types of records maintained and procedures adopted to demonstrate compliance with the requirements and goals of the Small Business Subcontracting Plan include the following:

1. Source Lists (The following source lists for targeted firms are representative and are not intended to be construed as sole sources of this information. Ceres is making every effort to identify, log, and procure the necessary contractor data to allow for the fair and equitable participation in this contract. The following listings are provided as an immediate source of contractors that qualify as SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones:

- SBA Dynamic Small Business Search
- List of Federally Registered Contractors for Contractor Compliance
- American Business Information Business USA
- List of Minority Businesses Councils
- Business Development Agencies
- DOD Subcontracting Directory
- Department of the Treasury, Small Business Subcontracting Opportunities
- Small Business Administration, Subcontracting Opportunities Directory
- State and Regional Small Business Administration (SBA) Resources
- National Minority Purchasing Council Vendor Information Service
- Research and Information Division of the Minority Business Development Agency in the Department of Commerce
- Trade Associations for SB, VO, SDVO, HUBZone SB, SDB, and WOSB Concerns.
- Dun and Bradstreet Procurement Planning Directory
- Participation in various local, regional, and national SB trade associations and conferences

- Membership in SB organizations, development organizations, and various government organizations
- SBA Commercial Market Representative (CMR)

Additionally Ceres has contacted city, county and municipal minority business development offices as additional resources to identify SB and SDB firms.

2. For each subcontract solicitation resulting in an award of more than $ 10,000.00, Ceres will retain documentation to indicate:

- Whether small business concerns were solicited and if not, why not
- Whether small disadvantaged business concerns were solicited and if not, why not
- Whether women owned small business concerns were solicited and if not, why not
- The reason award was not made to a small business concern
- Records of outreach efforts to contact:
- Trade Associations
- Business Development Organizations
- Conferences and Trade Fairs
- Records of Internal Guidance
- Records of Subcontractors Award Data

3. Ceres Subcontractor Database Management

Ceres' existing subcontractor database has been developed through out-reach efforts including, but not limited to: advertising; broadcast fax solicitations; networking with local and national organizations such as the AGC, applicable trade unions, and Chambers of Commerce, etc. This database contains thousands of subcontractors who have registered with us on-line at www.ceresenvironmental.com. This registration process requires potential subcontractors to indicate their small business subcategory status. The database is continually updated and used by Ceres in recruiting and hiring appropriate subcontractors to meet the requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003 and meet specified goals for hiring SDBs, SBs, WOSBs, VOs, SDVOs, and HUBZone subcontractors.

The Subcontract Manager will ensure that the subcontractor database modified for this project is appropriate for the type of information required to be retained and suitable in terms of generating utilization data and contract information for bid solicitations. Specific elements of the management of this system include:

Addition and Deletion from Master List of Subcontractors including the following:

- Contact Person
- Company
- Address
- Telephone
- Email if available
- Equipment Available
- Labor Available
- Time Needed to Mobilize
- Status, Category

Additional Requirements of Contractors when Added to Master List

- Annual business updates, faxed or mailed
- Request to be maintained on Ceres qualified subcontractor list
- Insurance Capability
- Bonding Capability
- Subcontract Package to Include Subcontract Forms and Standard Government Contract Clauses

Addition and Deletion of Resource Centers such as:

- Contractor Associations
- State, Federal, and Local Subcontractor Management
- Procurement Automated Source System
- National Minority Purchasing Council Vendor Information Service
- Council Vendor Information Service
- Research and Information Division of the Minority Business Development Agency
- Sources used are the SBA's procurement automated source system (PASS)
- National Purchasing Council Vendor Information Service
- Minority Business Development Agency
- U.S. Department of Commerce
- Local Minority Business Development Centers
- Economic Development Centers
- National American Indian Enterprise Development

At present, Ceres' subcontractor database includes SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones utilized by Ceres on past projects totaling in excess of 500 Million Dollars, those who have responded to a solicitation by Ceres by means of a letter of interest inquiry executed by a company representative having signatory authority, and those who have been otherwise identified as a potential subcontractor by the Subcontractor Manager through various means mentioned herein.

In addition, Ceres modified the corporate website (www.ceresenvironmental.com) to include an electronic means of potential subcontractor registration with our firm. This website provides potential subcontractors the opportunity to register with Ceres their pertinent company information, current business status, and capabilities. This information is linked to upload into our database facilitating more ready access by means of database inquiry to locate specific types of contractors, specific types of business concerns, and/or specific locations. The information required to be submitted by each potential subcontractor, which is retained in the database, includes:

Information provided by the subcontractors in the registration includes the following:

- Contractor Name
- Address
- Phone/Fax Number
- Email Address
- Business Type (SBs, SDBs, WOSBs, VOs, SDVOs, and HUBZones)
- Ownership Information
- Years in Business
- Insurance Information
- Equipment Available (type and quantity)

All potential vendors and subcontractors will be integrated into the Ceres Subcontractor Database modified specifically for this project. This (Access) database retains basic subcontractor information (name, address, and contact information), types of equipment or services provided, any pricing agreement, and business status. In addition, this system tracks work or services provided by each organization, amounts invoiced, and goals. This active vendor base will continue to be broadened throughout the performance of this contact as additional potential vendors and subcontractors are identified and/or as additional needs/solicitations arise. Efforts to broaden this vendor database will also be in conformance to those requirements of FAR 19.704(a) and 52.219-9(d), DFARS Subpart 219.5, 219.704(a)(1), 219.705 and 252.219-7003. The provision of certain services or materials sought in support of this contract may be restricted to competitive bids received from only SDBs. Such restrictions will be identified by the Project Manager and communicated to the appropriate buyer(s) or contract administrator assisting in solicitation of competitive bids.

Ceres is able to utilize the information in this database, then, to contact potential subcontractors who may be interested and capable of providing specific services to our company. By identifying any parameters, such as service type or business location, Ceres can quickly generate an extensive list of potential

subcontractors, meeting the criteria of a disadvantaged business as discussed in this plan, for the purposes of soliciting a competitive bid for such services.

Award to any given subcontractor will be contingent upon the provision of basic company information, current licensing, as required, and the verification of current insurance information (general liability, automobile, and workers compensation). Other factors may include capacity, capability, experience, and abilities of the firm. The Subcontract Manager can provide direction and assistance to any such firms not readily meeting all of the required or desired business elements in an effort to assist the firm in overcoming such obstacles.

4. Records of internal guidance and encouragement provided to acquisition personnel through workshops, seminars, training programs, incentive awards, and monitoring to evaluate compliance with the programs requirements.

Past Performance

On USACE projects performed by Ceres, in Puerto Rico during the 1998 and 1999 hurricane seasons (Hurricane George), 100% of all subcontracting dollars went to locally-based Small and various Disadvantaged Business concerns. Additionally, on USACE projects performed in Louisiana in response to Hurricanes Katrina and Rita, 59.5% of subcontracted dollars went to local businesses and 76.1% of the dollars subcontracted to small business went to local small businesses. While utilizing 1,619 vendors and subcontractors, Ceres exceeded all of its subcontracting goals of USACE contract number W912P8-D-05-0024. During Ceres' the Alabama tornados response in 2011, Ceres used over 80% local and minority subcontractors to complete various projects.

During the performance of the above mentioned contracts Ceres successfully utilized several hundred local SB and SDB firms, and was able to exceed the proposed award goals for SB, SDB, WOSB, VO, SDVO, and HUBZone firms. Numerous other government projects have been completed by Ceres over the course of the past 25 years with successful utilization (meeting or exceeding established goals) of local and other Small Businesses, SDBs, WOSBs, VOs, SDVOs and HUBZone small businesses.

Based on our historically successful contract performance and utilization goals, Ceres anticipates that the completion of work under this contract for City of Key West will also be successful in meeting, minimally, the stated goals contained within this plan.

2.4 Litigation Summary

Ceres Environmental Services, Inc. has never been litigated against by any city, county, state or federal government agency, and Ceres has never litigated against a city, county, or state Government agency. Ceres has never filed for bankruptcy, has never been debarred, has never been defaulted and has never failed to complete a project. Below is a list of Ceres' litigation, claims(s) or contract dispute(s) filed by or against the offeror in the past five years related to the services that Ceres provides in the regular course of business:

1. *Powell Builders, Inc. v. Ceres Environmental Services, Inc.; Jefferson County, Alabama*
   Jefferson County, Alabama Circuit Court [DISMISSED]

Filed on or about July 9, 2014, plaintiff Powell Builders, Inc. contended that Ceres agreed to pay Powell by the cubic yard to manage material hauled onto Powell's property, which was leased to Jefferson County by Powell, during clean-up of tornado damage resulting from the April 2011 storms in Jefferson County, AL. Powell sought $47,497 for the cubic yard payment plus interest and costs. Powell also claimed that Ceres was responsible for the loss of a cable used in the site management. Ceres claimed that payment was not due to Powell until he provided a signed release at the time of payment, which Powell refused to provide. Powell also named Jefferson County, AL in the suit and claimed that the County owed Powell $100,000.

This matter was settled in mediation with no fault admitted by any party; the case was dismissed with prejudice by the Court on February 10, 2015.

2. *Advanced Environmental Consulting, LLC.* Arbitration [RESOLVED]

On or about October 25, 2010, Ceres received a certified payment demand letter from an attorney on behalf of Advanced Environmental Consulting, LLC ("AEC"), a subcontractor to Ceres on the post-Katrina debris removal mission. AEC contends that it is entitled to receive payment of retainage withheld by Ceres for work performed by the former during the project. Presently, Ceres disputes AEC's contentions based on AEC's apparent failure to pay its lower-tiered subcontractors pursuant to its obligations under the Ceres' subcontract agreement and another possible breach of contract. AEC filed a lawsuit in Louisiana state court and Ceres subsequently prevailed on compelling arbitration. Ceres and AEC mediated their dispute and settled. The parties formalized the resolution by filing a stipulation of dismissal that was approved on February 13, 2012.

3. *Claim of Thatcher Foundations, Inc.* under Contract No. W912P6-09-C-0003-
   Little Calumet River, Local Flood Protection, Stage VII [RESOLVED]

Thatcher Foundations, Inc. was a subcontractor to the Company under Contract No. W912P6-09-C-0003, a contract awarded by the Army Corps of Engineers for flood protection work on the Little Calumet River in Indiana. Thatcher was responsible for driving the sheet pile and, while performing its work, severed some fiber optic cable of a telecommunications company. Ceres withheld retainage from Thatcher to pay for the repair of the cable. Thatcher claimed the retainage which Ceres has stated that it will release once Thatcher satisfies the repair claim. The parties settled this matter with Thatcher agreeing to Ceres' demands to take responsibility for the repair of the cable in exchange for the retainage release. This case was filed in 2011.

3 GENERAL OPERATIONS PLAN

3.1 Total Resources

Ceres Environmental Services, Inc. has locations throughout the country and employs a professional and managerial staff with exceptional experience in disaster debris removal services. We own more than 500 pieces of equipment and have a database of more than 5,000 trusted subcontractors to support our disaster relief efforts. The company is financially secure, with a bonding capacity of more than $400 million per project.

Equipment

Ceres Environmental Services, Inc. owns more than 500 pieces of its own disaster response equipment with substantially more additional equipment available through our subcontractors. In our 2005 response for the USACE on Hurricane Katrina, Ceres provided more than 7,847 certified placarded vehicles and supporting loading equipment for an 11-parish region in Louisiana. Ceres-owned equipment augments our subcontractors' equipment and provides additional flexibility, direct management control, and higher levels of customer responsiveness and satisfaction.

Company equipment (leased and owned) and personnel allow Ceres to respond to a disaster regardless of the immediate availability of subcontractors. On a 2002 storm debris project for Kansas City, MO, Ceres provided more than 500 pieces of equipment for a project requiring completion of the first pass within 16 days of contract award (the first pass required hauling over 500,000 cubic yards). Ceres successfully met the 16 day first pass deadline and the City Project Manager won an award for his outstanding disaster response performance.

Ceres owns all of the equipment needed for supporting its own personnel in the field, including: mobile living quarters, food supply, large potable water supply tanks and large septic storage systems. These systems save valuable management time in responding to higher category storms. Ceres also has these same systems to provide project-wide support including for Government personnel.

Ceres owns self-contained office trailers including satellite internet connections and satellite phones. Through our established vendor supply chain we can provide rental satellite phone service to our clients. In addition to our fleet of disaster equipment and heavy equipment, our ongoing large construction business provides us with a national network of vendors from whom we can source additional types of heavy equipment for specialty work.

Category	Owned	Description
Light Truck	33	Pickup Trucks, ½ & ¾ Ton Size
Service Truck	6	Mechanic & Oiler Trucks
Self Loader Truck	7	Straight Trucks with Grapple Loader
Bucket Truck	1	Arbor Truck with Boom
Straight Truck	8	Flatbed, Dump & Roll Off Trucks
Semi Tractor	45	Tandem & Tri Axle Tractors
Utility Trailer	9	Car Hauler & Service Trailers
Dump Trailer	18	Dump Trailers
Walking Floor Trailer	9	48' Self Unloading Debris Trailers
Tag Trailer	7	40K# Tag Along Trailer for Self Loader Support
Lowboy Trailer	2	Heavy Equipment Hauler Trailers
Debris Container	18	Assorted Roll Off Containers
ISO Storage Container	49	Portable Shipping/Storage Containers
Inspection Tower	2	Portable Traffic Inspection Tower
Portable Office	5	Portable Self Contained Office
Portable Berthing (R/V)	10	Assorted berthing to house and sleep crew
Wheel Loader	17	Assorted Wheel Loaders with Bucket and/or Grapple
Backhoe Loader	2	Wheel Backhoe Loaders
Skidsteer Loader	8	Assorted Wheel or Track Skidsteer Loaders
Swinger Loader	3	Swinger Loader with Bucket and/or Grapple
Hydraulic Excavator	18	Assorted Tracked Excavators with Bucket and/or Grapple

Category	Owned	Description
Hydraulic Amphibious Excavator	1	Pontoon Flotation Excavator with 50' Reach
Hydraulic Demolition Excavator	2	High Reach Demolition Units
Tracked Dozer	14	Assorted Dozers Straight Blade or 6 Way Blade
Self Propelled Sweeper	2	Wet/Dry Sweeper
Tub Grinder	4	Assorted Sized Tub Grinder for Vegetative Reduction
Horizontal Grinder	2	1 Track Mounted and 1 Trailer Mounted Grinder
Crusher, Jaw Style	2	1 Track mounted crusher unit and 1 skid mounted
Portable Screening Machine	7	Assorted Screening Units for Soils and Aggregates
Portable Material Density Separator	1	Water bath Unit for Separating Materials
Light Plant	5	Assorted 4 Lamp Light Plants, 2 with 20KW Generator
Air Curtain	2	Portable Air Curtain Incinerator Set
Water Pump	8	Portable Water Pumps Sizing from 3" – 6"
Generator Set	12	Assorted Generators Sizing from 6KW to 240KW
Assorted Attachments	285	Buckets, Grapples, Blades, Shears etc… for equipment support
Marine Skimmer Vessel	6	Work Vessel Outfitted for Harbor Cleaning of Debris and Contaminants
Marine Cleaning Equipment	1	Self-powered Beach Cleaner

We recognize that subcontractors are crucial to our ultimate success in a major event. Below is a sampling of important equipment available through subcontractors:

Type of Equipment	Quantity
Air Curtain Burner	585
Bucket Trucks	1,136
Concrete/Rock Crushers	54
Excavator	3,356
Knuckleboom-Prentice-Style-Self-Loader	5,219
Roll Off Trucks	3,955
Skid Steer	7,439
Skid Steer with/Grapple	9,001
Tractor-Trailer End Dump	11,872
Tractor-Trailer Live Bottom	4,078
Truck-Dump-Single Axle	7,973
Truck-Dump-Tandem Axle	15,358
WheelLoader-FrontEnd-4Yard	6,092

Financial Capacity

Ceres' excellent financial stability means that it can provide performance and payments bonds from treasury-listed carriers in amounts in excess of $400M per single project. During the 2005 storm season, Ceres provided bonds for three concurrent Army Corps hurricane response projects with contract award amounts of $1B, $60M, and $50M. Ceres has unrivalled access to the levels of working capital necessary to keep its promises and handle the biggest and most complex jobs.

Personnel

Qualified Staff

For City of Key West, Ceres will provide exceptionally qualified personnel to lead the efforts for any event occurring for which our services are required.

Ceres has more than 60 professional staff, many holding degrees in areas such as Structural and Civil Engineering, Business Administration, Forestry, Geology, Science, and Accounting. As part of the Company's dedication to quality and safety, many of Ceres' management staff are U.S. Army Corps of Engineers-certified in Construction Quality Management; are FEMA-certified in NIMS; are Red Cross-certified in first aid; and have completed OSHA's 40-hour safety training course. Ceres' management has worked extensively on FEMA-reimbursed contracts, and has demonstrated its ability to respond to large-scale events.

Ceres' management has demonstrated its ability to respond to large-scale events. In 2011 after the string of tornadoes that hit Alabama and surrounding states, Ceres activated a contract with Jefferson County. Using and mobilizing Ceres-owned equipment allowed the company to get to work quickly, eventually employing 27 local and small-business subcontractors and vendors to assist the removal and hauling of debris. During the contract, the scope of work also changed as cities within the county signed up for the contract. Ceres cleared debris from right-of-ways in Jefferson County, Vestavia Hills, Warrior, Mountain Brook, and Pleasant Grove, reducing and hauling over 1 million cubic yards of debris.

Shortly after Hurricanes Katrina and Rita in 2005, the U.S. Army Corps of Engineers (USACE) awarded Ceres a $1 billion contract for disaster response, including: loading, hauling, reducing, and disposing of debris and white goods; trimming and removal of hazardous trees; demolition of storm damaged buildings; collection of household garbage; environmental sampling and monitoring of disposal sites; and life support services. This contract covered 11 Louisiana Parishes and required the operation of 54 reduction/disposal sites.

Ceres has the resources and experience to handle multiple events and locations. In 2011, Ceres responded to the spring tornadoes that devastated the South, the spring floods in North Dakota, Hurricane Irene in North Carolina and Virginia, and Winter Storm Alfred in the Northeast. Ceres accomplished eight separate contracts while fulfilling all contractual obligations. Our successful experience in multiple response situations as well as our substantial resources and teaming relationships, assures that Ceres performance on this project will be to the Client's utmost satisfaction.

Ceres' management has demonstrated its commitment to superior performance and customer satisfaction. During 2005, Ceres' pre disaster event contracts with Terrebonne Parish, LA and Palm Beach Gardens, FL were activated in response to Hurricanes Katrina and Wilma. Ceres had management staff on the ground before either hurricane made landfall. Katrina and Rita work in other places already had Ceres fully mobilized and in the midst of moving millions of cubic yards of debris and installing thousands of temporary roofs in Mississippi and Florida. Nevertheless, the City of Palm Beach Gardens received such a high level of service that they evaluated Ceres' performance as "Exceptional."

Ceres' personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325, as well as additional resource books Public Assistance Guide FEMA 322 and Public Assistance Policy Digest 321.

Subcontractors

It is important for Ceres to provide opportunities for local companies and their employees to work on any project that may result from this contract. Ceres has a very well developed subcontracting plan, and Ceres also has a stellar record of implementing our plan and making payments to local subcontractors on past projects performed when Ceres is the prime contractor.

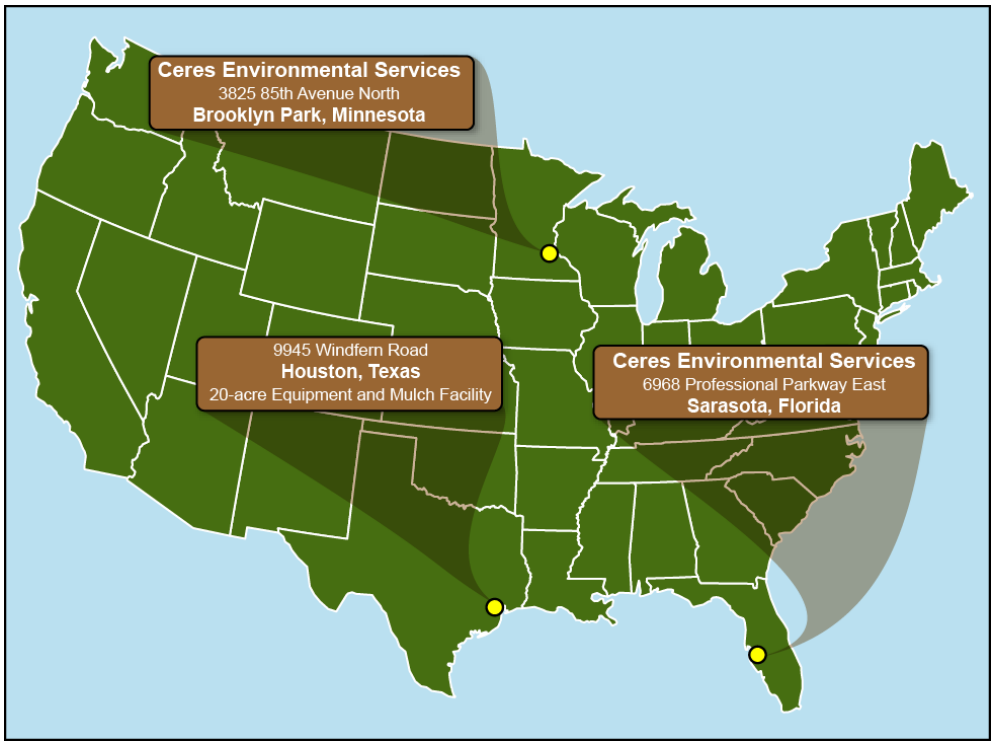
During our Hurricane Katrina response, Ceres was very successful in subcontracting with local companies. Our first priority is to give opportunities to local firms and it is our commitment to meet or exceed other small business and minority hiring goals of Liberty County. We recognize the importance of bringing in local companies and thereby further assisting in the economic recovery of the local area.

Ceres paid local subcontractors 59.5% of subcontracted dollars during our response to Hurricanes Katrina and Rita in Louisiana, and successfully subcontracted to Small Disadvantaged Businesses (10.77%), Women Owned Businesses (18.25%) and Veteran Owned Businesses (8.38%).

Additionally, during the 2011 Alabama tornado season, Ceres paid 80% of subcontracting dollars to Alabama businesses. Ceres employs a subcontractor liaison who is dedicated to soliciting and involving local businesses with our projects. We look forward to using our subcontracting plan to further involve local businesses with work opportunities with Ceres.

Facilities

The primary mobilization and contract administration headquarters for this project will be our Sarasota office. Equipment and personnel will be mobilized from the other offices seen as required.



3.2 Mobilization

Ceres is expert at rapidly mobilizing its team and its equipment as well as key subcontractors to provide the City with the necessary resources as quickly as possible. Ceres recognizes that in order to minimize the financial damage to a community, cleanup activities must begin rapidly and proceed without delay. Below is a table of guaranteed response times to an event in City of Key West. Response times may vary according to storm intensity.

Service	Response Time to Mobilize	Service	Response Time to Mobilize
Emergency Road Clearance	12 Hours	Emergency Power Generators	12 Hours
Temporary Satellite Systems	12 Hours	Portable Sanitary Facilities	12 Hours
Reefer/Refrigerator Containers/Ice	12 Hours	Potable Water Trucks/Bottled Water	12 Hours
Mobile Fleet Repair Facility	24 Hours	Temporary Signage/Traffic Control	12 Hours
Canteen & Operation	24 Hours	Right of Way Debris Management	12 Hours
Tree/Tree Stump/Limb Removal	12 Hours	Right of Entry Debris Management	24 Hours
Demolition of Structures	24 Hours	Temporary Lighting	12 Hours
Rental of Equipment	12 Hours	Temporary Fueling Facilities	24 Hours
Portable Housing Facilities	24 Hours	Temporary Fencing	24 Hours

Pre-Landfall Activities

Ceres Representative (Early Rep): Ceres will provide, at the City‘s request, a representative prior to hurricane landfall. When a disaster threatens, Ceres is pleased to provide to City of Key West one or more representatives to be present at the Emergency Operations Center prior to landfall. The Early Rep will interface with City personnel and provide Ceres management with on-the-ground reports regarding local conditions.

Equipment pre-staging: Prior to landfall, Ceres equipment will be pre-staged at the closest mobilization point and contract administration headquarters. Additionally, our principal subcontractors will have equipment available in or near the City‘s location. In this manner, Ceres will have sufficient equipment to immediately start the initial push when weather permits, and have sufficient equipment to begin the load and haul as soon as possible.

Subcontractor Liaison: As detailed elsewhere in this submission, Ceres has a large number of subcontractors available. During the pre-landfall phase, our subcontractors will be contacted and put on alert in order that they can arrive as soon as safety permits. Ceres already has advance master contracts signed with many subcontractors, so we have already ascertained that they are properly insured.

Project Advance Team

The project team, consisting of the Project Manager and selected Project Administrative Staff and Field Management personnel, will be on-site within 12 hours following notification by the City prior to, or immediately following, storm impact. The project staff may include management representatives from health and safety, quality control, accounting, subcontract administration, logistics, and field management, depending on the size of the event. As soon as practicable, the advance team will compile an initial damage assessment. Personnel sufficient to round out the project administrative staff, its support function, and operations management, will arrive within 24 hours of notification. Once on-site, the Project Manager will be physically capable of responding to the City Representative within one (1) hour of notification.

If requested by the City, the logistics support team will provide and distribute ice, water, food, temporary utilities, sanitary facilities, temporary housing, and any additional services as specified in the agreement between Ceres and the City. During the Preparation/Planning Phase, vendors within and adjacent to the region will be identified and contingency contracts established for the provision of gasoline and diesel fuel, ice, water, food, sanitation, temporary housing, and other services. If during the Preparation/Planning Phase, local vendors are not available, Ceres will arrange to provide the services from other qualified and registered sources.

Contractor Mobile Command Center

The Emergency Operations Temporary Project Office and Primary Debris Collection/Debris Processing Equipment are staged in Houston, TX. Annual heavy equipment hauling permits are maintained for Ceres' eight heavy equipment haulers consisting of semi tractors with lowboy trailers, enabling a quick response. The temporary facilities and Ceres-owned disaster response equipment is expected to arrive within 12 hours of notice to proceed by the City.

The Emergency Operations Temporary Project Office comes equipped with general support equipment such as telecommunications (satellite telephone, radio, cellular phone, or land lines), fax copier, computer network, file cabinets, and general office supplies. The Project Manager, Project Administrative Personnel, Field Manager, Debris Collection and Site Management Crew, and designated City representatives will be provided with a proprietary communication link in the event conventional communications are interrupted. The Emergency Operations Temporary Project Office will be of sufficient size to provide support to the Project Manager, project administrative and support staff, and debris collection and site managers. A separate 10' x 20' office within the same facility equipped with general support equipment can be provided to the City.

Satellite Communications

Ceres knows that immediate communications are critical to an effective response to disaster. We maintain an account with a satellite communications company and maintain satellite handsets for our managers and to provide to our customers as "loaner phones" until standard cell phone service is back on line.

Ceres also purchased and uses a system of internet access using two satellite dishes, which when wired together provide high-speed internet access roughly equivalent to a T-1 line. When powered by a portable generator, our management and our Mobile Command Center users have local and world-wide communication tools to support our high service level.

Life Support and Fuel Supplies

Ceres comes to the project self-sufficient and ready to help in many ways, including the provision of basic necessities. Due to the uncertain nature of room and board, Ceres mobilizes with life support for our crews and for some subcontractors. Additionally, if City of Key West seeks assistance in provision of basic needs of water, food, shelter, and ice, Ceres can supply these services, as we have done in the past in other locations.

Following the landfall of Hurricane Katrina, Ceres' crews arrived with their own housing (travel trailers and RVs). We proceeded to supply life support of temporary lodging, meals, showers, and bathrooms to 400 people. We are also capable of providing onsite fuel delivery for both the fleet of Ceres owned equipment and our subcontractors, as well as County fleets.

Debris Management Sites (DMS)

When a DMS is established, a Site Plan will be developed for each site, and include, but not be limited to:

- A description of project operations
- Site layout
- Environmental factors
- Site photographs

Additional sub-plans that may be incorporated as necessary in the Site Plan include:

- An **Environmental Protection Plan** that addresses storm water protection, hazardous waste, soil and leachate draining from the debris stockpiles, site operations, and the proximity of truck traffic to waterways.
- A **Dust Control Plan** that will address prevailing wind directions and location of developed areas as it relates to site design. Methods of mitigation will be specified such as the use of water trucks on access roads.
- A **Traffic Control Plan** that considers the number of trucks per hour entering the DMS and the type of public access control (if authorized). All-weather access roads into and out of the site will be needed to maintain a seven-day per week operation.

A water truck sprinkling to control dust on an access road.

- A **Site Safety Plan** that complies with the Ceres Company Accident Prevention Plan (available on request) and applicable OSHA requirements. Security will also be addressed in the Site Safety Plan.
- A **Fire Prevention Plan** that will follow the provisions of the National Fire Prevention Code and in particular, codes that specifically address woodchip storage. All equipment will have fire extinguishers that meet NFPA No. 10A-1970.
- The **Production Plan** will designate how machinery will be utilized on site and will describe site management/operations and anticipated production rates. Each load received at the site will be inspected prior to off-loading to determine load size and the presence and type of any contaminants. Contaminated loads will be segregated for further sorting and appropriate processing or disposal.
- **Other plans may include**: Truck Routes and Access; Site Staffing and Assigned Duties; Debris Segregation and Hazardous Waste Handling plans.

DMS Construction Timeline

Each designated Debris Site Manager will commence construction of their respective DMS within 24 hours of notification. DMSs will be fully operational within 48-72 hours of Notice to Proceed. The Project Logistics Manager is responsible for ensuring gravel for access and internal haul roads and dump pads, prefabricated inspection tower kits, erosion control materials such as silt fence, straw bales, coir fiber, and geo-membrane liners for hazardous waste containment areas are available on site within 24 hours of notification. Additionally, portable truck scales may also be requested at the direction of the City.

3.3 Quality Control Program

Introduction and Project Overview

Ceres Environmental Services, Inc. has developed this Quality Control Plan with the intent to describe the elements of anticipated work and methods to establish and maintain an inspection system that will ensure performance of the work in conformance to the requirements of the contract. Prior to the development of any project-specific Quality Control (QC) System, the contract specifications will be carefully reviewed to ensure the QC system implemented will meet related requirements. Fundamental to the Plan is our understanding that:

- Authorized agency personnel have the right, at periodic intervals on the job, to inspect and test all services called for by the contract in order to determine performance quality and contractual compliance.
- Ceres must furnish agency representatives with reasonable facilities and assistance for the safe and convenient performance of such inspections, and
- If Ceres does not promptly perform services and/or take necessary actions to conform to contract requirements, the agency may perform said services and charge Ceres or terminate the contract for default.

Quality Control Organization

The Quality Control Manager (QCM) will implement, control and maintain the Quality Control program. The QCM will ensure all QC Supervisors and Officers are adequately trained to perform the functions of their assigned duties, and that daily documentation is prepared by each QC Officer relative to production and quality of work performed. The QC Manager will monitor the progress and quality of work, stop work where non-conformances are found and initiate appropriate corrective measures, and ensure each new task order is reviewed prior to start of work to ensure work plans conform to contract requirements. The QC Manager will also ensure the preparation of Daily Progress and Production Reports with timely submittal to the agency in accordance with contract specifications.

QC Staff Qualifications and Responsibilities

QC Manager

A qualified and experienced Quality Control Manager (QCM) will be assigned to this project and will be responsible for implementation and overall management of the project QC program. The QCM will have experience in the fields of engineering, project management, construction quality control, and inspection and supervision of residential and commercial construction.

QC Area Supervisor(s)

According to the nature of the storm and resulting damage, an appropriate number of Area Supervisors will be appointed to coordinate QC activities under the supervision of the QCM. The Area Supervisors will be experienced in field administration of CQC programs as well as crew management.

QC Sector Supervisor(s) and Qualifications

Reporting to the QC Area Supervisor will be QC Sector Supervisors. These Sector Supervisors will be responsible for administering the QC Program for their sector and for the daily work activities and performance of the Quality Control officers.

Definable Features of Work

The following list includes those tasks that have been identified as “definable features” relative to work performed under this project. A definable feature of work is a task that is separate and distinct from other tasks and that required separate quality control requirements.

Mobilization	Ceres personnel and equipment; subcontractor personnel and equipment assignments and mobilization to work area; simultaneously prepare contract-specific Operations Plans, QC Plan and Site Health and Safety Plan.
TDSR: Set-Up/Management	Conduct baseline environmental survey, set up tower, portable toilets and sanitation stations, HHW pit, roads/signs

Debris Collection/Loading/Hauling	Segregate, collect and transport debris from ROW properties. QCs to use paper load tickets until ADMS operational, then QCs will use HHU and Smart Cards to generate load information.
White Goods	Determine condition: Freon-containing units must go to processing location for recovery of refrigerant. Units with food waste will be secured during transport to processing center where waste can be properly removed and disposed. All other units may be transported to recycling location.
HHW	Segregate, transport and stage at designated location in TSDR site prior to final shipment to designated incineration site. Crews must have Hazwoper certification; QCs subject to training course prior to monitoring HHW collection.
E-Wastes	E-waste will be transported to designated location for proper recycling or disposal.
C&D	C&D will be transported to the designated landfill.
Reduction: ACI or Grinding, Recycling	Debris reduced by grinding (vegetative) or incineration; repackaging for efficient transport to final disposal site.
Reduced Debris Disposal	Hauling of non-burnable debris to designated landfills (C&D, wood mulch, concrete and brick).
Site Restoration	Perform environmental sampling as appropriate, other cleanup and restoration activities
Site Closeout	Remove tower, portable toilet and sanitation station, final punch-list items

Safety Requirements

Information pertaining to specific safety requirements is maintained in the project Accident Prevention Plan (APP), the Activity Hazard Analysis (AHAs), the current version of the USACE EM 385-1-1, and task-specific operations procedures. At a minimum, the APP addresses worker protection, equipment safety, trimming loads, flaggers, work zone safety, and traffic control.

Training Requirements

Prior to start of work, QC personnel complete an indoctrination training course that reviews QC procedures applicable to the project as well as specific health and safety practices and procedures. This introductory course provides an overview of the project objectives; introductions to key personnel; information regarding the QC's authority and responsibility relative to enforcement of health and safety requirements; and QC monitoring requirements, procedures and documentation requirements. In addition, this course reviews the AHA for the project; emergency response and accident reporting information; personal protective equipment requirements; load preparation requirements; traffic control requirements; flagger training and use requirements; and general work zone safety policies and practices.

Submittal Control

Use of the Submittal Register

Submittals required by specifications and/or requested by the City will comply with the procedures discussed in the contract specifications. Each submittal will be complete and in sufficient detail to allow ready determination of compliance with contract requirements. Prior to submittal, an internal team that includes the Operations Manager and the QC Manager will review all documents requiring submittal.

Submittal Control Officer

The Submittal Control Officer will be responsible for the preparation, documentation and tracking of each transmittal.

Deficiency Tracking

Deficiency tracking procedures will be in place through all aspects of the project specifications. The key areas where deficiencies may occur include all definable features. As the work progresses, continuous inspections will be performed by QC Officers and Supervisors to ensure the work conforms to contract specifications. Where non-conformances are identified, the QCM will ensure they are recorded on a Rework

Item List, which will remain under the control of the QCM. This list will include recommendations for corrective measures and dates and responsibilities for completion of the corrective measures.

Subcontractors and Outside Organizations

Ceres intends to use local subcontractors and small, woman-owned, and disadvantaged business enterprises to the maximum extent practicable.

Reports and Forms

Ceres uses various forms to ensure proper documentation of critical items. These forms will be used to document monitoring and inspections completed by the QC Manager, Field Superintendents, and other responsible managers as identified by the QC Manager or Operations Manager. Daily production and quality control reports are typically prepared and submitted to the City representative by 7:00 a.m. on the following work day.

For each contract task, specific documentation procedures will be developed to ensure critical data is captured and documented. The documentation process, for example, for PPDR activities performed for this project will include:

- Weekly PPDR plan with crew assignments
- Route Inspection documentation to detail quality and safety compliance
- HHW inventory documentation in coordination with collection schedules
- E-waste and white goods documentation in coordination with respective collection schedules
- Concrete collection documentation in coordination with PPDR collection crew schedules
- SME, ACM and similar unique materials will be inventoried on specific documentation in coordination with collection schedules
- Photographic and GPS documentation of each property prior to and following debris removal activities
- Daily QC reports to document crew information, equipment usage, man-hours and general work performance

4 FINANCIAL STABILITY

Ceres Environmental Services, Inc. can provide performance and payment bonds from an 'A'-rated, treasury-listed carrier in amounts in excess of $400 million per project. With substantial liquid working capital and additional credit lines available, a lack of financial resources is never an obstacle for Ceres.

Ceres has an established solid 14-year banking relationship with Wells Fargo Bank as well as other financial institutions. Financial concerns such as short-term cash flow are not an obstacle for Ceres. The company is able to perform work with its own funds and the timing of payments from customers is a non-issue for the corporation. On the Hurricane Katrina Project, Ceres had up to $140 million in open invoices to the USACE, without an interruption in work performance or delays in payments to the subcontractors.

For more information about Ceres' financial stability, please see our most recent audited financial record included in **Tab 1, Attachment O**.

Bank of Record:
Wells Fargo
Sixth and Marquette
Minneapolis, MN 55479
612-667-5099 telephone

Surety Company Contact (Letter Attached):
Jack Cedarleaf II
Liberty Mutual Insurance Company
360 West Larpenteur Avenue
St. Paul, MN 55113
651-488-6666 telephone

Insurance Company Information (Insurance Certificate in Tab 1, Attachment I):
Tyler Simmons
Christensen Group - IRI
11100 Bren Road West
Minnetonka, MN 55343
952-653-1000 telephone

Liberty Mutual

Liberty Mutual **Surety**

March 18th, 2015

Re: Ceres Environmental Services, Inc.
Contractor's Qualification Statement

To Whom It May Concern:

The Cobb Strecker Dunphy & Zimmermann, Inc. Agency, as general surety agents, has handled the bonding requirements of Ceres Environmental Services, Inc. for over 29 years. Their project management and financial responsibility has always been exceptional. We have bonded individual projects in excess of $400 million and have authorized work programs in excess of $400 million.

Presently, their bonds are written with the Liberty Mutual Insurance Company. Individual job limits and total work program limits are in excess of $200 million.

Approval of performance and payment bonds of all projects is expressly conditioned upon acceptable review of the contract terms and scope, bond forms, and financing for the project, as well as other pertinent underwriting information. The arrangement for performance and payment bonds is a matter between Ceres Environmental Services, Inc. and Liberty Mutual Insurance Company, and the surety assumes no liability to you or third parties, if for any reason bonds for any project are not executed.

If additional information is required, please feel free to contact this office.

Sincerely,

Jack Cedarleaf II
Authorized Representative
Liberty Mutual Insurance Company

JCII:mb

5 PAST PERFORMANCE

5.1 Technical Disaster Recovery Assistance

From experience on over 100 FEMA-reimbursed projects, Ceres knows that accurate and organized recordkeeping and reporting is vital to successful completion of a project. To fulfill this need, Ceres provides support and assistance through every step of the project. After the project is completed, Ceres will attend post-project briefings and provide our lessons learned and recommendations for the next project to the City of Key West. Ceres' careful attention to documentation and strict quality control procedures will aid in the acceptance of a claim for reimbursement. **Throughout Ceres' history, no client has been denied reimbursement for work Ceres has performed.**

Ceres has FEMA reimbursement liaison officers on staff that provide expertise to Ceres and the City in order that all Project Worksheet activities and other reimbursement documentation are filed successfully.

Training

Ceres is qualified and able to participate in pre-event training days. Available training related to technical aspects of disaster recovery involves FEMA worksheets, the available methods of recording project data from tickets and truck certs onto electronic records and databases, field operations and other training as needed or requested.

Ceres' training will cover various topics, many of which are included below in a list of typical events that occur in a disaster response.

Sequence of Events (Source: FEMA Public Assistance Policy Digest)

- Local response – emergency operations center activation-declaration of state of emergency
- Continue emergency work-maintain records (labor, equipment, materials, and contracts)
- Compile initial estimated damage. Report to State emergency management agency
- Evaluate needs and request State/Federal assistance
- Federal/State survey of need—Preliminary Damage Assessment (PDA)
- Governor's request for Federal assistance
- Presidential declaration
- Designation of applicant's agent
- Attend Applicant's Briefing and submit a Request for Public Assistance
- Attend Kickoff Meeting with Public Assistance Coordination (PAC) Crew Leader—discuss project formulation
- Prepare Project Worksheets—work with the PAC Crew Leader
- Address applicable Special Considerations (floodplain management, insurance, hazard mitigation and compliance with environmental and historic preservation laws)
- Complete application for Federal funds
- Maintain required documentation (labor, equipment, materials, and contracts)

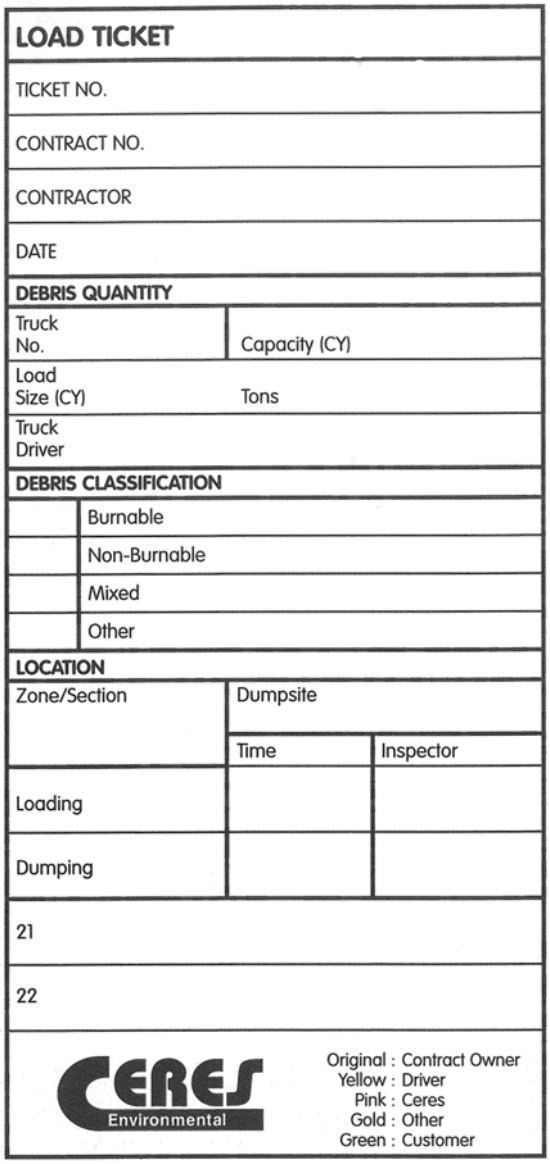
- Receive payment of small projects—for Federal share and possibly State share
- Complete approved disaster work within time allowed
- Request final inspections
- Submit documents for final inspection, program review, and close-out
- Keep all documentation for 3 years from date of final Financial Status Report, or follow State and applicant record retention policies if they require retention beyond 3 years

Documentation – Field Operations

Ceres has its own forms for truck certification, load tickets, force account labor and equipment, man-hours, and equipment supplied. Ceres is pleased to provide these and any other forms needed for the City.

Ceres often provides these forms to clients during disaster response projects. For example, Ceres performed cleanup in two counties in Kentucky after the devastating ice storm in January 2009. Since the Commonwealth performed its own monitoring, Ceres brought its own truck certifications, load tickets, and other required forms for the Commonwealth monitors' use. The Commonwealth eventually requested extra forms from Ceres for use in other counties where Ceres was not working.

In addition to its proprietary forms, Ceres is also familiar with the sample forms included in the Public Assistance Debris Management Guide FEMA-325 published by the Department of Homeland Security. This publication provides guidelines for debris management from preparation to concluding response. Appendixes C and D of the Guide provide multiple forms for use during monitoring, including load tickets and truck certifications.



LOAD TICKET

TICKET NO.

CONTRACT NO.

CONTRACTOR

DATE

DEBRIS QUANTITY

Truck No.	Capacity (CY)
Load Size (CY)	Tons
Truck Driver	

DEBRIS CLASSIFICATION

	Burnable
	Non-Burnable
	Mixed
	Other

LOCATION

Zone/Section	Dumpsite	
	Time	Inspector
Loading		
Dumping		

21

22

CERES Environmental

Original : Contract Owner
Yellow : Driver
Pink : Ceres
Gold : Other
Green : Customer

This is the Ceres Load Ticket. In use, the Ticket Number is preprinted. This form is generally scanned at the job site and electronically transmitted to an office outside the disaster area for data entry. The form's five copies are color coded to minimize confusion.

Ceres keeps multiple copies of the Public Assistance Debris Management Guide FEMA-325 in stock at all times. When a project is initiated, Ceres brings enough copies so that any City staff member who wishes may obtain his or her own free copy. Ceres can provide copies of the Guide upon contract award, or advise the City on how to obtain them for themselves.

Documentation – Administrative

Tickets and Truck Certification Forms are the foundation of the major expenses on most projects. Tickets are designed in several versions depending on what information is required. Tickets may track debris by cubic yard, tons, each, or load. The debris stream may also influence the ticket form that is selected for any particular project phase. Truck Certification forms are also critical documentation that must be accurately and carefully recorded. These forms are carefully structured to ensure that all necessary information, as required by FEMA, is recorded. FEMA requires signed truck certification forms for every vehicle hauling on the project and a signed dump ticket for every load. Ceres supplies these 5-part carbonless forms if the City wishes.

Ceres has developed a powerful custom database that links key components of documentation including the truck certification database, ticket database, and the database containing all of the images of each individual ticket and the truck certifications. Ceres' ticket database has been in use for more than 10 years and is easily modified to meet the varying needs of our clients. The database is also designed to make data entry easy. One data entry person, with minimal training, can enter over 700 tickets per day. Drop down selections, short cuts and static information retrieval make data entry fast and accurate. The system does not allow entry of duplicate tickets thus preventing duplicate billing and duplicate payments. The system does not allow a ticket to be entered with an amount that exceeds the certified load amount of the truck. Additional features of this custom software make it flexible enough to record data that is

known to be required for a particular circumstance or project. Ceres maintains separate databases for each project to insure that data integrity is maintained.

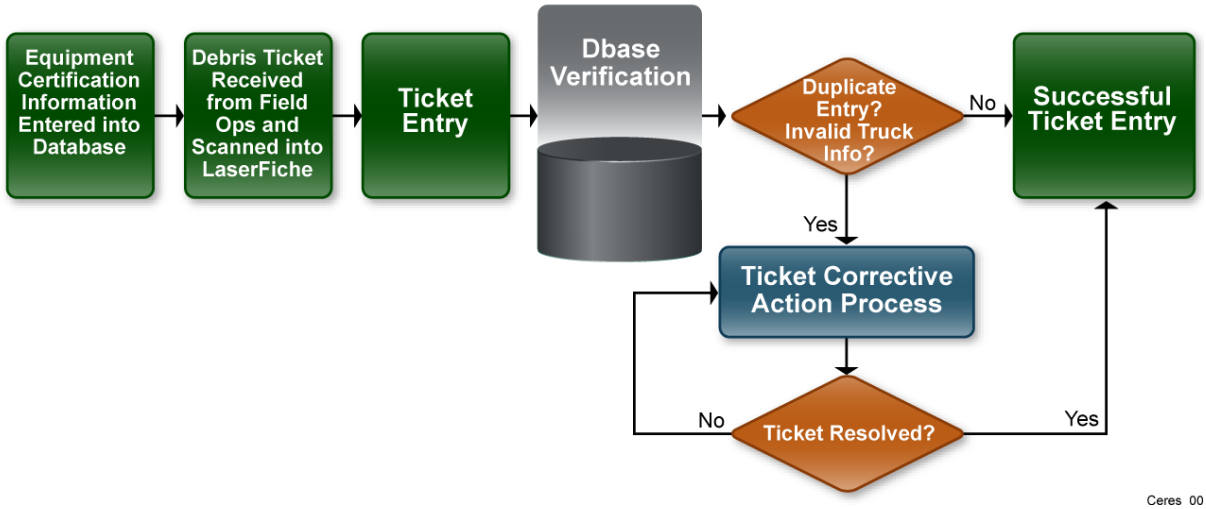
Each completed truck certification form and each load ticket are electronically scanned at the field office and then transmitted to an imaging database located on a secure Ceres server outside the disaster area. The scanned information is then retrieved by our data entry staff and entered into the appropriate project database under normal office conditions. Database rules require that first the truck owner (Ceres or one of its subcontractors) and then the individual truck be established in the database before the system will accept any load ticket information for that truck

The Ceres "Data Entry/Accounting Procedures" manual is used to provide guidance to our data entry personnel so all data is entered in a consistent manner to insure data integrity. All reimbursable activities under a particular contract, for example, stump removal, operation of hourly rate equipment, and personnel hours, are recorded by our operations staff.

Ceres audits the database for inconsistencies, data entry error and data integrity on a regular basis. This ensures that records of all potentially-reimbursable activities are acceptable and auditable by FEMA.

Ceres has taken great care to develop both policies and procedures that can be consistently applied to every project. This extra planning makes the implementation of a project easier and faster. Additionally the use of advanced communication technologies, such as wireless and satellite internet connections; cell phones with voice, data and text; and electronic imaging of paper documents, allow Ceres to simultaneously manage multiple projects, in multiple states.

Ceres' image databases (images include both tickets and truck logs) are available to all our governmental customers as password protected read only files on the internet. The data has been used for audits by such Federal agencies as the U.S. Army Corps of Engineers.



This flow chart illustrates the data flow and system logic for handling completed load tickets. The system will check for a non-duplicate ticket number, a valid truck number and that the load does not exceed the verified capacity of the truck before information will be saved in the data base.

Both standard and custom reports can be generated from Ceres databases. These reports are used to invoice the contract Client, to pay subcontractors and then provide management/field operations with production reports. This information is readily shared in a variety of formats.

Monitoring Consultants

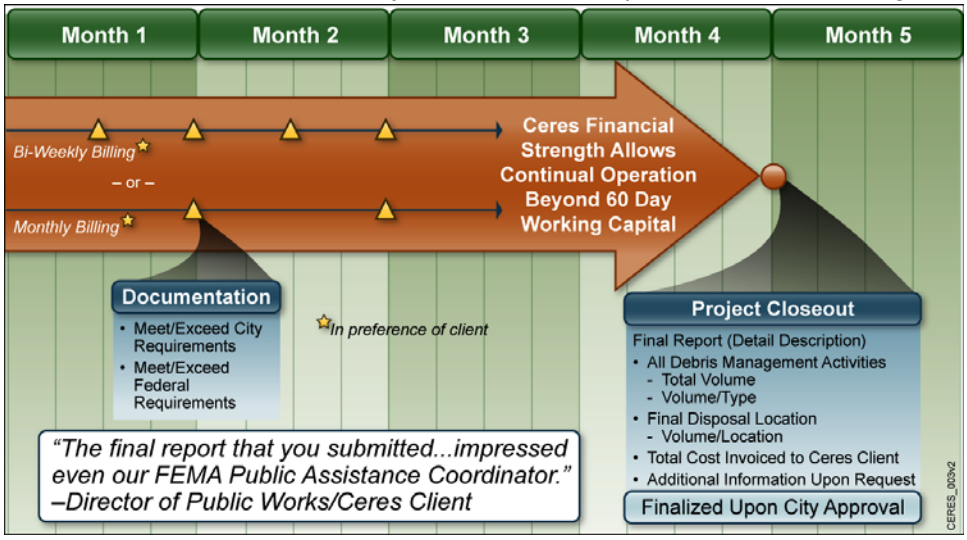
Some of Ceres clients choose to contract with a firm providing monitoring services. The services provided by a monitoring firm may include: damage assessment, training, emergency planning, direct communications with the City, incorporation of City forms and FEMA forms, facilitating communications with FEMA and other state and federal agencies, pre-event planning, post-event construction, funding, and reimbursement procedures. To eliminate any question of conflict of interest we will not involve ourselves in

the actual selection process and we do not endorse nor recommend any of the monitoring companies. We do strongly recommend that the City verify that the proposed monitoring firm is not de-listed by the federal government on the "Excluded Parties List System" at www.epls.gov.

As a full line disaster response firm, Ceres also has expertise and experience in all of the services provided by monitoring consultants. Most recently, following a January 2009 Ice Storm in the Midwest, and while under contract with the Kentucky Commonwealth, Ceres provided assistance in many of these areas. The KY Commonwealth had not contracted for technical assistance services and greatly appreciated the support that Ceres personnel were able to provide from basic guidance to providing numerous forms which enabled the Commonwealth to maximize their monitoring function and compliance for FEMA reimbursement. This successful past experience and expertise allows Ceres to work cooperatively and cohesively directly with the City or with a third party provider. We would be pleased to work with whomever the City chooses.

Invoicing

Ceres can invoice the City on a weekly, bi-weekly or monthly basis and in any format the client or a client's representative requires. Each invoice is submitted with appropriate documentation relating to the services provided. Documentation shall meet or exceed City and federal requirements for funding and reimbursement purposes. Ceres will provide technical assistance to the City in the completion of claims filed to FEMA or other agencies for funding and reimbursement. A documentation team will be assembled from representatives of quality control and accounting. This team will assist the City throughout the invoicing and reimbursement process long after the work has been completed. Ceres' financial strength enables Ceres to operate within the working capital requirement of the contract.



Invoices are generated as contractually agreed with all necessary supporting documentation. Project closeout is expedited by automated controls on truck identification, load sizes and ticket number validity.

Reimbursement Assistance

Ceres has experienced personnel trained in providing the necessary documentation and assistance in the preparation of reimbursement claims for the City. If requested, Ceres will provide the City with turnkey services or guidance and technical assistance to ensure proper preparation and submittal of claims for reimbursement and other available funding. Our FEMA reimbursement liaisons have supervised and trained personnel on disaster response and relief efforts in New York following 9/11, and on subsequent events including Hurricanes Isabel, Charley, Frances, and Jeanne. We can help a local government make certain that federal funding approvals are followed by timely reimbursement.

Program Management Assistance

Ceres is experienced and trained to provide all of the following services to the City:

- Preliminary Damage Assessment (PDA)
- Emergency Work definition (Category A and Category B)
- Analysis of Permanent Work (Categories C through G)
- Assistance with Applicant's Briefing
- Identifying Expenditures Eligible for Reimbursement

- Review of PDA for Scope of Work
- Recovery Process Documentation
- Recovery Process Oversight
- Force Account Labor assistance
- Preparation of Project Worksheet (PW)
- Review of records system for applicability to Federal and State Requirements
- Orientation and training of client personnel on documentation requirements
- Assist in the establishment of the “Clerk of Records”
- Claim Documentation
- Public Service Announcements

Production Reporting

Ceres has developed specific procedures to ensure proper and thorough documentation of daily project activities and adherence to strict quality control requirements. Daily documentation required for each debris management project will meet or exceed contractual, FEMA or other agency requirements. Ceres has developed project-tracking forms to ensure accurate reporting. In addition to the forms already mentioned these forms include: truck certification logs, production logs, shift inspection checklists, safety meeting report forms, daily crew reports, and various equipment usage reports.

Quality Control

Daily Contractor Production and Quality Control reports are completed and available the following work morning to the client or other designated authority. Original reports are maintained in the Mobile Command Center and daily reconciliation reports are generated to verify information reported on load tickets to information reported on daily production reports. The Project Manager and Project QC Manager monitor information contained in the Daily Quality Control reports to ensure project activities conform to contractual requirements and that an acceptable level of project quality and workmanship is provided to the client. All records, certifications, and reports are converted into digital documents that are stored securely off-site on Ceres computer servers and are available to management and other project personnel on a need to know basis.

Formalized quality control procedures are applied to each project to ensure documentation procedures are properly and fully implemented and to ensure conformance to project specifications. All Ceres employees, subcontractors, and suppliers are subject to the provisions of the QC Program. For each project, a Quality Control Plan is specifically developed to detail the QC organization, individual responsibilities, monitoring procedures of activities and subcontractor activities, documentation requirements for Ceres personnel and all subcontractors, control phases or procedures, and identification and correction procedures for non-conforming activities. The remedies for non-conformance include termination. Exceptional quality control of each project promotes efficiency and avoids investigation and other potential losses.

Dispatch Records

Dispatch records will be maintained for the duration of the project. Records include date and time of dispatch, crew and unit identifier, and status of assigned section (In Progress, Completed, etc.). Typically, one contractor will be assigned to a given section. Sections may be comprised of individual developments or combinations thereof. Accurate and thorough Dispatch Logs enable the identification of any potential issues and the responsible party.

Additionally, all supervisors will conduct weekly toolbox meetings and develop activity hazard analyses in compliance with the corporate Health and Safety Plan, and these meetings are documented.

COLUMBIA COUNTY
GEORGIA
Emergency & Operations Division

LETTER OF RECOMMENDATION

February 9, 2015

To Whom It May Concern:

As the Debris Management Services Contract Manager, please accept this letter as my official recommendation for CERES Environmental Services, Inc.

Columbia County has maintained a pre-event debris management contract with CERES since 2008 and activated the contract when Ice Storm Pax deposited one inch of ice on our trees/vegetation and overhead utilities in February 2014. CERES immediately responded, mobilized their workforce and started the task of removing over 535,000 cubic yards of debris from our right of ways.

CERES was professional in every aspect of this operation, from removing the debris to transporting it to final destinations. During the debris removal operations, CERES provided me with a "zone map" of the county and provided daily information so that I could let our citizens know when they should have their debris out on the public right of way for pick up. They cleaned the areas following the pick-ups, which made our citizens very happy.

Additionally, CERES assisted us with FEMA documentation all along the way to assure that we received the maximum amount of State and Federal reimbursement possible, resulting in a 92% cost recovery for our County.

In summary, I can attest to the fact that CERES has years of experience – and from the first day to the last day of our project – they performed their work in an admirable and cooperative manner. They did everything expected – and even exceeded our expectations in getting our community back to normal as quickly as possible.

Please feel free to contact me if you have any questions or need more information in this regard.

Sincerely,

Pamela P. Tucker
Director

Minneapolis
Park & Recreation Board

Administrative Offices
2117 West River Road
Minneapolis, MN 55411-2227

Operations Center
3800 Bryant Avenue South
Minneapolis, MN 55409-1000

Phone
612-230-6400
Fax:
612-230-6500

www.minneapolisparks.org

April 11, 2014

Ms. Gail M. Hanscom
Project Manager
Ceres Environmental Services, Inc.
3825 85th Avenue North
Minneapolis, MN 55443

Dear Ms. Hanscom,

Now that the June 2013 storm that ravaged trees in the City of Minneapolis is behind us, I am writing on behalf of the city of Minneapolis Park & Recreation Board to thank you and all the staff at Ceres Environmental for the help you provided last year. When the storm first hit, we had a significant need for rental equipment. Being able to rent log loaders and side dump trucks from Ceres enabled us to clear debris at a rate that impressed both our residents and elected officials.

Part of this success was dependent on being able to dispose of debris quickly. The use of your processing site in Brooklyn Park, MN was invaluable. This allowed trucks to return to the storm struck area and reloaded with minimal travel time.

As important as this help was, it was your assistance with stump extraction during the fall of 2013 that benefited us the most. After dealing with the 2011 tornado that hit the north side of Minneapolis, we learned from FEMA that certain tasks were best performed by the private sector. The assistance that Ceres provided with coordinating and organizing the extraction of stumps from streets and parks proved this to be true.

Throughout the process you and other Ceres staff were easy to communicate with. I particularly appreciated your willingness to attend meetings that included the City Public Works Department and private utility companies. This helped everyone to thoroughly understand the planned approach that was being implemented. From the pulling of the stumps to the replacement of soil, your commitment to communication made the entire stump extraction procedure run smoothly. This is especially true even when we surprised you with more stumps than were originally documented.

This spring we'll begin replanting 2800 new trees to replace those lost last year. If it weren't for the help of Ceres Environmental, I don't know if we would be ready to do so. Thanks again for all your help. Please don't hesitate to have potential clients contact me if they have questions about the services you provide. I'd be happy to be a reference for you.

Sincerely,

Ralph C. Sievert, Jr.
Director of Forestry

President
Liz Wielinski
Vice President
Scott Vreeland
Commissioners
Brad Bourn
John Erwin
Meg Forney
Steffanie Musich
Jon C. Olson
Anita Tabb
M. Annie Young
Superintendent
Jayne Miller
Secretary to the Board
Pamela French

Accredited CAPRA 2010-2015

Worthington
PUBLIC WORKS DEPARTMENT
CITY OF WORTHINGTON ■ 303 NINTH STREET, PO BOX 279 ■ WORTHINGTON, MN 56187
TELEPHONE: (507) 372-8600 ■ FAX: (507) 372-8630 ■ www.ci.worthington.mn.us

October 21, 2013

Ceres Environmental Services Inc.
3825 85th Ave. North
Brooklyn Park, MN 55443

Re: Letter of Recommendation after April 2013 Ice Storm Recovery

To Whom It May Concern:

This letter is to express appreciation from the CITY OF WORTHINGTON for the timely and professional work done by Ceres Environmental Services following the horrific ice storm in April of 2013. Once the contract was awarded Ceres promptly started work and worked diligently to accomplish the tree trimming and tree removal work contracted for. They were very conscientious to only do work approved for FEMA reimbursement. I was impressed with Ceres cooperation with the City to get areas done that were of importance to us and to listen to our input.

Our City was cleaned up in a remarkably short time give the amount of damage we sustained. I would be very happy to recommend Ceres Environmental to any City, County or state needing this type of service.

Please feel free to use me as a reference for potential work.

Sincerely,

James Eulberg P.E.
Director of Public Works

Mike T. Huether
MAYOR, CITY OF SIOUX FALLS

224 West Ninth Street • P.O. Box 7402 • Sioux Falls, SD 57117-7402 • www.siouxfalls.org
Phone: 605-367-8800 • Fax: 605-367-8490 • Hearing Impaired: 605-367-7039

September 23, 2013

Mr. David A. Preus
CERES
3825 85th Avenue North
Brooklyn Park, MN 55443

Dear Mr. Preus:

A hearty thanks to you and the entire CERES team for your assistance in helping Sioux Falls recover from the April ice storm. Your time, talent and treasure helped keep citizens and visitors safe. Our recovery time was nothing short of incredible!

Please enjoy a small token of appreciation as a remembrance of this historic event we called *Operation Timber Strike!* Please share my sentiments with your team as well. Working together, there is nothing we can't accomplish!

Sincerely,

Mike T. Huether
Mayor

City of Albemarle
North Carolina

P O Box 190
Albemarle, NC 28002-0190
www.ci.albemarle.nc.us

Office of
Public Works Department
Phone: 704-984-9665
Fax: 704-986-6127

August 15, 2013

Mr. Stanley Bloodworth
Project Manager
Ceres Environmental
3825 85th Avenue North
Brooklyn Park, MN 55443

Dear Mr. Bloodworth:

On behalf of the City of Albemarle, North Carolina, it has been a pleasure working with you and your staff. During a time of great distress to our city, Ceres Environmental promptly and professionally initiated and completed Disaster Debris Removal and Processing.

Throughout the project your staff was tasked with providing management and specialized equipment for our disaster recovery needs. The level of proficiency and diligence that your staff provided is of the highest quality and is unmatched in my numerous years of Public Works. Your staff fulfilled their contract obligation and exceeded our expectations through professional attitudes and hard-working values.

So it is with great confidence that I would highly recommend Ceres Environmental to provide Disaster Recovery Services for any and all Municipalities, State, and or Federal Agencies that may be in need of such services.

Sincerely,

Nina L Underwood

Nina L. Underwood
Public Works Director

TOWN OF ISLIP **DEPARTMENT OF ENVIRONMENTAL CONTROL**

401 MAIN STREET • ISLIP, NEW YORK 11751 • (631) 595-3630

David Preus, Project Manager
CERES Environmental Services, Inc.
6960 Professional Parkway East
Sarasota, FL 34240

Re: Letter of Recommendation
Bid #1212-233 – Removal and Disposal of Damaged Household Contents and Storm Demolition Debris

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Dear Mr. Preus:

On behalf of the Supervisor and the Islip Town Board, I would like to thank you for the professional manner in which your company performed during the Town's clean-up efforts following Superstorm Sandy.

The expertise and organizational skills demonstrated by your company have all been duly noted. The manner in which you moved quickly through each Hamlet to remove storm-related debris, all while keeping the Health, Safety, and Welfare of our Residents an utmost priority should be commended. The Residents were very appreciative of the services provided to them, and were most complimentary regarding the level of professionalism, and the manner in which these services were provided.

Again, I want to thank you for your assistance with the Town's post-Sandy clean-up. The Town was facing a formidable task in removing this debris; your staff took charge, and made this work appear effortless. We would not hesitate to provide a recommendation for your company, and would look forward to working with CERES Environmental again.

Very truly yours,

Eric M. Hofmeister
Commissioner

EMH:clb

cc: Greg Hancock, Deputy Commissioner
Leonard Donato, Executive Assistant to the Commissioner
File

clb_6-6-13_D Preus_CERES Environmental Services Inc_Letter of Recommendation

City of Little Rock **Operations Division**

Department of Public Works
3313 J. E. Davis Drive
Little Rock, Arkansas 72209
(501) 918-3647 Fax (501) 918-3670
Service Request:
(501) 918-3600

April 15, 2013

Ceres Environmental
Attn: Gail Hanscom
9945 Windfern Road
Houston, Texas 77064

On behalf of the City of Little Rock Public Works Department, I would like to take this opportunity to thank you and Ceres Environmental for the quick response and efficient service your company provided to our city following the winter storm of December 2012. Your crews were ready to begin work as soon as the contracts were signed and work began the next day. Ceres Environmental's mobilization efforts and flexibility was a major factor in ensuring the rapid removal of debris from the City of Little Rock. The storm debris was removed within seven weeks and the quick removal of the storm debris was greatly appreciated.

I would also like to formally recognize Ceres Environmental's representative Robert Parmer for his efforts in coordinating the removal of the storm debris. Mr. Parmer was organized, maintained an open line of communication and was very professional in providing service to remove the storm debris. Again, thank you for providing efficient, courteous and knowledgeable service in assisting our City during the cleanup of this disaster.

Sincerely,

Eric Petty

Eric Petty, P.E.
Public Works Operations Manager

MINISTERE
DES TRAVAUX PUBLICS
TRANSPORTS
ET COMMUNICATIONS

Palais des Ministères

REPUBLIQUED'HAITI
REPIBLIK DAYITI

MINISTE
TRAVO PIBLIK
TRANSPO
AK KOMINIKASYON

Palè dè Ministè

Réf .....

No .....

Le..... MAR 06 2013

ATTESTATION

Par la présente l'UCE atteste que la Compagnie Ceres Environmental Services Inc. a exécuté pour l'Etat Haïtien, via l'Unité Centrale d'Exécution du Ministère des Travaux Publics, Transports et Communications (MTPTC/UCE), deux contrats relatifs au traitement des débris du tremblement de terre en Haïti, et plus précisément à Truitier qui est une zone offrant un environnement de travail très difficile et l'une des zones les plus pauvres d'Haïti.

Ces contrats, avec comme numéro de référence (AOI 06-10-UCE/PRU2I/ PPM6.4 et AOI UCE/PRU2I/2012/PPM6.11), ont été financés par la Banque Mondiale sur la période allant d'avril 2011 à janvier 2013.

Ceres Environmental a exécuté ces contrats avec professionnalisme, compétence et à la plus grande satisfaction de l'Etat Haïtien et de la population locale.

Cette attestation est faite pour servir et valoir ce que de droit.

Garry JEAN, Ing
Coordonnateur de l'UCE

[TRANSLATION]

The UCE hereby attests that the company Ceres Environmental Services, Inc. has executed for the Haitian Government, via UCE/MTPTC, two contracts relating to the recycling of debris from the earthquake in Haiti, and more specifically, at Truitier which is an area in which work is very difficult, and one of the poorest areas in Haiti.

These contracts, referenced by numbers (AOI 06-10-UCE/PRU2I/PPM6.4 and AOI UCE/PRU2I/2012/PPM6.11), were funded by the World Bank during the period from April 2011 to January 2013.

Ceres Environmental executed these contracts with professionalism, competence, and the utmost satisfaction of the Government of Haiti and the local population.

This attestation is for use for all legal intents and purposes.

Garry Jean, Ing
Coordinator, UCE

CITY OF GREENVILLE

NORTH CAROLINA
27835-7207

P.O. Box 7207

PUBLIC WORKS DEPARTMENT

January 19, 2012

Ms. Gail M. Hanscom
Project Manager
Ceres Environmental Services, Inc.
6960 Professional Parkway East
Sarasota, FL 34240

Dear Ms. Hanscom:

On behalf of the City of Greenville, NC, I would like to take this opportunity to thank you and Ceres Environmental for the quick response and efficient services you provided to our City following Hurricane Irene in 2011. As this storm was one of the worst hurricanes to hit our City, it resulted in a tremendous amount of debris to be removed. Your company's mobilization efforts, flexibility, and attention to detail was a major factor in ensuring the rapid removal of debris from the City and was greatly appreciated by its citizens.

Ceres was organized and conscientious, and your team quickly learned our area, employees, and our level of service. Your team provided professional, quality service, and maintained an open line of communication at all times.

Again, our sincere appreciation to you and Ceres Environmental for your assistance and excellent service to the City of Greenville.

Sincerely,

Wesley B. Anderson
Director of Public Works

Document Number: 916803

1500 Beatty Street • Greenville, North Carolina • 27834

Town of Simsbury

66 TOWN FOREST ROAD, P.O. BOX 495, SIMSBURY, CONNECTICUT 06070
Phone (860) 658-3222 Fax (860) 408-5416 E-mail troy@simsbury-ct.gov

~ Thomas J. Roy, P.E. – Director of Public Works ~

December 22, 2011

Mr. Charles Owens
Project Manager
Ceres Environmental
HAND DELIVERED

Re: Letter of Appreciation - Debris Cleanup and Disposal Following Winter Storm Alfred

Dear Mr. Owens:

I want to take the time to thank you and Ceres Environmental for the work you did in removing the debris from Simsbury following one of the worst natural disasters this Town has ever experienced. The work performed by Ceres under your leadership was professional, timely and compassionate. At no time did any problem go unresolved and you were able to meet all of the contractual requirements and time constraints even when our volume of debris more than doubled from our original estimates.

Having the landscape of our town so dramatically changed by the storm damage had a dramatic impact on our residents and the quality of their lives. The cleanup work performed and the manner, in which it was conducted, was an essential part of the communities recovery process.

Thank you for providing a superior level of service and quality to our Town.

Sincerely,

Thomas J. Roy, PE
Director of Public Works

cc: David Preus
Troy Garrett

CITY OF JASPER

400 W. 19TH STREET
P.O. BOX 1589
JASPER, ALABAMA 35501
TELEPHONE: (205) 221-2100
FAX: (205) 221-8522
EMAIL: jcityhall400@charter.net
WEB ADDRESS: jaspercity.com

V.L. "SONNY" POSEY, MAYOR
GARY COWEN, COUNCIL MEMBER
JOHN M. ROLLINS, COUNCIL MEMBER
MORRIS STUDDARD, COUNCIL MEMBER

SANDI P. SUDDUTH, COUNCIL MEMBER
LEE SWANN, COUNCIL MEMBER
KATHY CHAMBLESS, CITY CLERK, C P A

November 3, 2011

Ceres Environmental
Attn: David Preus
3825 85th Avenue N.E.
Brooklyn Park, MN. 55443

RE: Letter of Appreciation, Pat Lombardo, Ceres Environmental

Dear Mr. Preus:

I would like to offer this letter of appreciation to formally recognize Ceres Environmental Representative Pat Lombardo for his tireless efforts in removal of tornado debris of the April 27, 2011 storm, for the City of Jasper, Alabama.

Mr. Lombardo's customer service and expertise allowed the City of Jasper to accomplish the monumental task of the debris removal in a timely fashion as to better serve the citizens of our community in a time of need.

Again, I would like to thank Ceres Environmental and Pat Lombardo for their responsive, courteous and knowledgeable service in assisting our City in this disaster.

Sincerely,

CITY OF JASPER, ALABAMA

Keith Pike

Keith Pike
City Planner

KP/rs

JEFFERSON COUNTY COMMISSION

JAMES A. (JIMMIE) STEPHENS
COMMISSIONER OF FINANCE AND INFORMATION TECHNOLOGY

716 Richard Arrington, Jr. Blvd. N.
Suite 210 Courthouse
Birmingham, Alabama 35203
Telephone: 205-325-5555 – Fax: 205-325-4860

August 26, 2011

To Whom It May Concern:

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Alabama residents were changed forever on April 27, 2011 when a line of severe storms and tornadoes ripped through our state. Jefferson County, the state's most populous county and home to the City of Birmingham was one of the areas suffering massive devastation. Jefferson County Commissioners immediately went to work, hiring Ceres Environmental to assist the County's Roads and Transportation Department in removing in excess of one million ton of debris.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. Organized and diligent, their team quickly learned our people, our systems and our area. Ceres Environmental helped to organize and utilize Alabama contractors, allowing local people to heal by doing something to help in their own backyards. Ceres assistance resulted in people getting back into their communities and starting the rebuilding process. Residents that were hit hardest in communities like, Pleasant Grove, Concord, and Forestdale are today, after only four months, moving into new and rebuilt homes. After witnessing the profound success and partnership of Jefferson County and Ceres Environmental, other Alabama Counties selected Ceres for debris cleanup in their area.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

James A. (Jimmie) Stephens
JS:cv

City of Pleasant Grove

501 PARK ROAD
PLEASANT GROVE, ALABAMA 35127
PHONE (205) 744-1720
FAX (205) 744-9556

Jerry W. Brasseale, Mayor
Karen Duncan, City Clerk/Treasurer
Jon B. Terry, Attorney

COUNCIL MEMBERS
William Bullion
Terrie G. Hicks
Philip Houston
Paula Johnson
James G. Mosley

July 25, 2011

CERES Environmental
6960 Professional Parkway East
Sarasota, FL 34240

To Whom It May Concern:

April 27 was a day many Alabamians will never forget. The impact of this storm which caused destruction thru many counties will be felt for many years to come.

Words such as "horrific," "powerful," "disaster" or overwhelmed" could hardly begin to express the devastation left behind by the EF-4/EF-5 tornado.

As the Mayor of Pleasant Grove, Alabama I was impressed by the way the employees with CERES communicated with me and our employees to expedite the mission in which they were called to perform. They removed 500 thousand cubic yards of storm debris. They worked with the local contractors to help this city get back to some kind of normal life. Throughout the community our residents have given us feedback at the performance of CERES and it has all been positive. I would highly recommend CERES Environmental for their services, and their performance of their work, especially to anyone that may find themselves in a situation as we found ourselves to be. On behalf of City Hall, our city council and the residents of Pleasant Grove, Alabama, we thank you for your assistance.

Sincerely,

Jerry W. Brasseale, Mayor
City of Pleasant Grove

CITY OF LAKE JACKSON
25 OAK DRIVE • LAKE JACKSON, TEXAS 77566-5289 • 979-415-2400 • FAX 979-297-9804

June 30, 2009

Dear Sir/Madam:

On behalf of the City of Lake Jackson, Department of Public Works, this letter is to acknowledge the splendid wood waste grinding work performed by Ceres Environmental Services, Inc. for the City in February of 2009 following Hurricane Ike, and to recommend Ceres in relation to the Lake Jackson Debris Removal RFP currently being solicited by the City from qualified disaster recovery contractors.

I found Ceres to be a very prompt, reliable and competent partner for our wood waste reduction project. Their personnel are extremely experienced and very pleasant to work with. They utilize the most modern equipment and waste reduction processes and techniques.

I have no doubt that Ceres, who have performed any number of large debris removal and reduction projects throughout Texas and the Gulf States, would render timely and cost-effective disaster recovery services to the City of Lake Jackson should they become the chosen contractor. They have my strong recommendation.

Sincerely,

Craig Nisbett
Public Works Director

CN:mae

COUNCIL
LARRY D. ASHLOCK
N. STEVEN ATCHER
MARTY E. FULKERSON
KENNY LEWIS
RONALD B. THOMAS
TIM C. WALKER

CITY OF ELIZABETHTOWN
DAVID L. WILLMOTH, JR., MAYOR

200 West Dixie Avenue
P. O. Box 550
Elizabethtown, KY 42702
(270) 765-6121
Fax: (270) 737-5362
Web Site: www.etownky.org

June 4, 2009

CERES Environmental Services, Inc.

RE: January 2009 Ice Storm Cleanup

Dear Sirs:

This letter is to express the appreciation of the City of Elizabethtown for the effective and timely removal of storm debris (limbs) from the streets of Elizabethtown. Although the Commonwealth of Kentucky issued the contracts, your representatives and employees were cooperative and responsive to our suggestions and requests regarding the progress of the cleanup. Our town was cleaned up in an amazingly short time and our residents were very thankful.

Thank you for the attention given to the City of Elizabethtown during this emergency.

Clint Fulkerson,
Foreman, Street Services

Don Hill
Superintendant, Public Works

CARLOS H. CASCOS, CPA
COUNTY JUDGE
DIRECTOR OF EMERGENCY MANAGEMENT
1100 E. MONROE ST.
DANCY BUILDING
BROWNSVILLE, TEXAS 78520

JOHNNY CAVAZOS, EMC
CHIEF EMERGENCY OFFICER
DIRECTOR OF HOMELAND SECURITY
(956) 547-7000
FAX: 547-7006

Monday, December 1, 2008

Mr. Thomas D. Trizna, Sr.
Project Manager
Ceres Environmental Services, Inc.
5590 Broadcast Court
Sarasota, Florida 34240

Dear Mr. Trizna:

Greetings! On behalf of the County of Cameron, I would like to acknowledge the superb work performed by your firm following Hurricane Dolly in July 2008. Your firm accomplished what it set out to do and on several occasions went above and beyond to satisfy the needs of the disaster recovery.

As Cameron County's Director of Homeland Security & Emergency Management, I can certainly appreciate the value you placed on your pre-planning, leadership and responsiveness by which Ceres, along with its subcontractors, responded to our community's need.

In addition, we did not overlook your firm's common sense, forward-thinking practice of hiring local subcontractors, thus, furthering the economic recovery of our area.

Although I certainly do not wish for another hurricane anytime soon, I am comfortable knowing that our county can depend on Ceres Environmental to preplan, pre-deploy, and take care of business when the time comes.

With this in mind, please feel free to use me as a positive reference for prospective clients.

Sincerely,

Johnny Cavazos

CITY OF WATERLOO, IOWA

WATERLOO ENGINEERING DEPARTMENT
715 Mulberry St. • Waterloo, IA 50703 • (319) 291-4312 Fax (319) 291-4262
ERIC THORSON, P.E. • *City Engineer* email: city.engineer@waterloo-ia.org

Mayor
TIMOTHY J. HURLEY

COUNCIL MEMBERS

REGINALD A. SCHMITT
Ward 1

CAROLYN COLE
Ward 2

HAROLD GETTY
Ward 3

QUENTIN M. HART
Ward 4

RON WELPER
Ward 5

BOB GREENWOOD
At-Large

STEVE SCHMITT
At-Large

July 17, 2008

Mr. Bret Synder
Ceres Environmental
3825 85th Avenue North
Brooklyn Park, MN 55443

RE: LETTER OF RECOMENDATION

Dear Mr. Synder:

As the Project Engineer for the debris removal contract for the City of Waterloo, Iowa, I wanted to write to you and let you know what a fantastic job you did. As you know, the City of Waterloo suffered a 500-year flood event in June 2008. After the flood waters receded, the City of Waterloo put forth a contract for debris removal.

As I had never dealt with a contract like this before, I was very nervous when an out-of-town contractor, Ceres Environmental, submitted the low bid. Ceres provided all of the necessary paperwork with their bid, even the paperwork that was not required at the time of the bid. This paperwork would have been required after the bid opening but Ceres provided it with their bid in order to speed up the review and approval process.

Having spent three weeks working with you and your crews, I am very pleased that Ceres received the contract. Anything that I ever asked, you provided, cleaned up or took care of. The work that you did was always done with great care and when you left an area, yards were always raked and very clean.

I would be very happy to recommend Ceres Environmental to another city, county or state that is in need of your services.

If I can be of any further help please don't hesitate to contact me.

Sincerely,

Jamie Knutson, P.E.
Associate Engineer

CITY OF NICHOLS HILLS

February 18, 2008

Thomas D. Trizna, Sr.
Project Manager
Ceres Environmental Services, Inc.
5590 Broadcast Court
Sarasota, Florida 34240

Re: Letter of Commendation for Severe Winter Storm Response Operations

Dear Mr. Trizna:

Now that the City of Nichols Hills has completed its interaction with the Federal Emergency Management Agency (FEMA) regarding reimbursement of eligible damage costs resulting from the December 10-11, 2007 ice storm, I am compelled to offer this letter of commendation to you, the other Ceres staff members assisting you, and the team of subcontractors you brought to our aid.

The ice storms caused significant damage to the majority of the tree canopy throughout Nichols Hills, both that in the public rights-of-way and that on private property. When you first visited with me, I thought that I had contracted for enough debris removal personnel and equipment to complete the clean-up within a timeframe acceptable to the executive staff, and citizens, in the City. Once I realized that this was not the case, and I asked Ceres to assist, you immediately mobilized the proper number and proper make-up of equipment necessary to meet the goal established. This reflected well upon the Department of Public Works, and the entire City of Nichols Hills organization.

Perhaps even more important than a timely, coordinated response to the debris removal challenge was the expertise, education, and presentation of the audit quality documentation that FEMA requires for maximum reimbursement of eligible costs that Ceres provided. The Final Report that you submitted to me captured, documented, and memorialized the entire process in a manner that impressed even our FEMA Public Assistance Coordinator. He stated that, "If only more of the reimbursement applicants would prepare their data in the manner in which you (Nichols Hills) did, my job would be much easier, and checks would be sent to applicants much faster".

On behalf of the City of Nichols Hills, Oklahoma Department of Public Works, I commend Ceres for all the efforts put forth in assisting us in our time of need. While I hope to never again require your services, should that occur, I would eagerly invite your involvement in future disaster response and recovery operations. Please feel free to use my name as a positive reference for future work with other local government agencies across the nation.

Most Sincerely,

Charles Hooper, Director

Town Hall • 6407 Avondale Drive • Nichols Hills, Oklahoma 73116-6481 • 405/843-6637, Fax 405/842-8409

JEFFERSON PARISH
LOUISIANA

OFFICE OF PARISH PRESIDENT

AARON F. BROUSSARD
PARISH PRESIDENT

Our Mission is:
"Provide the services, leadership, and vision to improve the quality of life in Jefferson Parish."

May 31, 2007

To Whom It May Concern:

This letter is to strongly recommend Ceres Environmental Services, Inc. as a hurricane recovery contractor.

Hurricane Katrina (2005) devastated the Gulf Coast and Jefferson Parish, the most populated Parish in Louisiana, was no exception. In total, our recovery effort required the removal of millions of cubic yards of debris, trimming or removal of many thousands of trees, and demolition of thousands of structures.

Initially I was concerned when our original contractor was replaced by Ceres early in the recovery effort. But these concerns were alleviated on the first day when Ceres removed more debris at a higher rate than any single day during the original contractor's period of performance. In just their first 90 days of performance, Ceres removed over 3,178,970 CY of debris.

Over the past 20 months, I have come to know Ceres' personnel and capabilities well and have been impressed with all aspects of their organization, all of which continually reaffirmed that the contractor change made early in this effort was the correct decision. Throughout their performance on this project, Ceres consistently maintained a highly competent and professional staff – all of whom remained tirelessly devoted to achieving the mission objectives. Often faced with critical challenges and competing priorities, Ceres maintained considerable flexibility and demonstrated diversified expertise, consistently exceeding all of our expectations. Ceres was also extremely successful in promoting the participation and integration of local resources and contractors to achieve our utilization goals, furthering the economic and employment recovery aspects to this locality.

The recovery effort for this Parish was, at the very least, daunting. The responsiveness, expertise, dedication, efficiency and professionalism displayed by Ceres were exemplary and this Parish remains grateful to them for their services. We would highly recommend this contractor for hurricane or other disaster recovery efforts.

Sincerely,

AARON F. BROUSSARD
Parish President

SUITE 1002 - 1221 ELMWOOD PARK BOULEVARD - JEFFERSON, LOUISIANA 70123
P. O. BOX 10242 JEFFERSON, LOUISIANA 70181-0242 - (504) 736-6400

Printed on Recycled Paper.

The City of Slidell
P. O. Box 828 • Slidell, Louisiana 70459
Telephone (985) 646-4333
Fax (985) 646-4209

BEN O. MORRIS
MAYOR

May 31, 2007

To Whom It May Concern:

The impact of Hurricane Katrina was far-reaching to our City of Slidell, Louisiana. The devastation of this disaster necessitated a major recovery effort, which ultimately included the removal of 1.5 million cubic yards of storm debris, trimming or removal of thousands of storm and salt water damaged trees, and the demolition of hundreds of structures. Ceres Environmental Services, Inc. (Ceres) performed this work in an exemplary manner.

On behalf of the City of Slidell, I would like to personally thank the entire Ceres organization for the safe, expeditious and professional manner in which this firm completed a very difficult response mission. I also appreciate their efforts to utilize many local contractors and vendors in the performance of the work to include the trimming and removal of hazardous trees on over 5,000 private properties under the executive order for the City. Particularly important to this City, since the storm devastated many of our local businesses, was Ceres' small and local business utilization program which helped to restore local businesses and jobs to this community, and we are grateful to Ceres for that effort.

The City of Slidell was very pleased with Ceres' performance in completing a very difficult mission. I would highly recommend the services of this company to others and, in particularly, to those in need of recovery assistance following severe disasters such as Katrina.

Sincerely,

Ben O. Morris
Mayor

PERFORMANCE EVALUATION (CONSTRUCTION)

INCOMPLETE-RATED

1. CONTRACT NUMBER: W912P805D0024

2. CEC NUMBER: 060619285

IMPORTANT: Be sure to complete Part III - Evaluation of Performance Elements on reverse.

PART I - GENERAL CONTRACT DATA

3. TYPE OF EVALUATION *(X one)*: [ ] INTERIM *(List percentage 100 %)* [X] FINAL [ ] AMENDED

4. TERMINATED FOR DEFAULT: [ ]

5. CONTRACTOR *(Name, Address, and ZIP Code)*
CERES ENVIRONMENTAL SERVICES, INC
3825 85TH AVE N STE B
MINNEAPOLIS
MN 554432059
USA
NAICS Code: 562910

6.a. PROCUREMENT METHOD *(X one)*: [ ] SEALED BID [X] NEGOTIATED

b. TYPE OF CONTRACT *(X one)*: [X] FIRM FIXED PRICE [ ] COST REIMBURSEMENT [ ] OTHER (Specify)

7. DESCRIPTION AND LOCATION OF WORK
DEBRIS REMOVAL, SITE MANAGEMENT AND DEBRIS REDUCTION, HURRICANE KATRINA

8. TYPE AND PERCENT OF SUBCONTRACTING
TotalSB 73 5%, TtotalSDB 10 6%, TotalWOSB 11%, TotalHubz 3 2%, TotalSDV 3%

	a. AMOUNT OF BASIC CONTRACT	b. TOTAL AMOUNT OF MODIFICATIONS	c. LIQUIDATED DAMAGES ASSESSED	d. NET AMOUNT PAID CONTRACTOR
9. FISCAL DATA ▶	$1,000,000,000			$440,935,314

	a. DATE OF AWARD	b. ORIGINAL CONTRACT COMPLETION DATE	c. REVISED CONTRACT COMPLETION DATE	d. DATE WORK ACCEPTED
10. SIGNIFICANT DATES ▶	09/15/2005	09/30/2007		09/30/2007

PART II - PERFORMANCE EVALUATION OF CONTRACTOR

11. OVERALL RATING *(X appropriate block)*: [X] OUTSTANDING [ ] ABOVE AVERAGE [ ] SATISFACTORY [ ] MARGINAL [ ] UNSATISFACTORY *(Explain in Item 20 on reverse)*

12. EVALUATED BY

a. ORGANIZATION *(Name and Address (Include ZIP Code))*
CECT-MVM

b. TELEPHONE NUMBER *(Include Area Code)*
901-544-3037

c. NAME AND TITLE
RICHARD WISDOM
CHIEF HURRICANE BRANCH

d. SIGNATURE

e. DATE
10/06/2008

13. EVALUATION REVIEWED BY

a. ORGANIZATION *(Name and Address (Include ZIP Code))*

b. TELEPHONE NUMBER *(Include Area Code)*

c. NAME AND TITLE

d. SIGNATURE

e. DATE

14. AGENCY USE *(Distribution, etc.)*

DD FORM 2626, JUN 94 (EG)

EXCEPTION TO SF 1420 APPROVED BY GSA/IRMS 6-94

PART III - EVALUATION OF PERFORMANCE ELEMENTS

N/A = NOT APPLICABLE O = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY

15. QUALITY CONTROL	N/A	O	A	S	M	U
a. QUALITY OF WORKMANSHIP		X				
b. ADEQUACY OF THE CQC PLAN		X				
c. IMPLEMENTATION OF THE CQC PLAN		X				
d. QUALITY OF QC DOCUMENTATION		X				
e. STORAGE OF MATERIALS	X					
f. ADEQUACY OF MATERIALS			X			
g. ADEQUACY OF SUBMITTALS		X				
h. ADEQUACY OF QC TESTING		X				
i. ADEQUACY OF AS-BUILTS			X			
j. USE OF SPECIFIED MATERIALS	X					
k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY MANNER		X				
17. TIMELY PERFORMANCE						
a. ADEQUACY OF INITIAL PROGRESS SCHEDULE		X				
b. ADHERENCE TO APPROVED SCHEDULE		X				
c. RESOLUTION OF DELAYS		X				
d. SUBMISSION OF REQUIRED DOCUMENTATION			X			
e. COMPLETION OF PUNCHLIST ITEMS			X			
f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES		X				
g. WARRANTY RESPONSE		X				

16. EFFECTIVENESS OF MANAGEMENT	N/A	O	A	S	M	U
a. COOPERATION AND RESPONSIVENESS		X				
b. MANAGEMENT OF RESOURCES/ PERSONNEL			X			
c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S)			X			
d. ADEQUACY OF SITE CLEAN-UP		X				
e. EFFECTIVENESS OF JOB-SITE SUPERVISION		X				
f. COMPLIANCE WITH LAWS AND REGULATIONS			X			
g. PROFESSIONAL CONDUCT		X				
h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES		X				
i. IMPLEMENTATION OF SUBCONTRACTING PLAN		X				
18. COMPLIANCE WITH LABOR STANDARDS						
a. CORRECTION OF NOTED DEFICIENCIES		X				
b. PAYROLLS PROPERLY COMPLETED AND SUBMITTED			X			
c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS		X				
19. COMPLIANCE WITH SAFETY STANDARDS						
a. ADEQUACY OF SAFETY PLAN		X				
b. IMPLEMENTATION OF SAFETY PLAN		X				
c. CORRECTION OF NOTED DEFICIENCIES		X				

20. REMARKS *(Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)*

EVALUATOR REMARKS: CERES performed debris removal and demolition in southeast Louisiana in support of Hurricane Katrina recovery. In the midst of this chaotic and dangerous environment, they worked hundreds of thousands of manhours without a lost time accident. Their management team responded to this 24 month effort in an outstanding manner. They proactively worked with both Federal agencies and Local entities. The management of their 413 first tier subcontractors was both professional and fully supportive of the requirement of the Robert T. Stafford Disaster Relief and Emergency Assistance Act.

All work was completed timely, disposal sites fully complied with all applicable laws and regulations and the quality of their work left nothing to be desired. Their overall management of the project was outstanding.

DD FORM 2626 (BACK), JUN 94

Performance Survey Form

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental Services, Inc.
Address: 3825 85th Avenue North Telephone Number: 800-218-4424
Brooklyn Park, MN 55443 Point of Contact: David Preus

Name / Location of Project: Hurricanes Francis and Jeanne Debris Haul in Palm Beach County, FL

Contractor Performed as the __ Prime Contractor, the X Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: RICH KURZ Title: FIELD SERVICE MGR

Address: PBC SOLID WASTE AUTHORITY Telephone Number: 561-697-2700 x4715
7501 N. JOG ROAD Fax Number: 561-471-0142
WEST PALM BEACH, FL 33412

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

PERFORMANCE SURVEY FORM

	The Contractor:							
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	(6)	N/A
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	(5)	6	N/A
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	(6)	N/A
4.	Home office participated in solving significant local problems.	1	2	3	4	5	(6)	N/A
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	(6)	N/A
6.	Provided effective quality control and / or inspection procedures to meet contract requirements.	1	2	3	4	(5)	6	N/A
7.	Corrected deficiencies in a timely manner and pursuant to their quality control procedures.	1	2	3	4	(5)	6	N/A
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	(N/A)
9.	Identified risks / problems as they occurred.	1	2	3	4	(5)	6	N/A
10.	Suggested alternative approaches to problems.	1	2	3	4	(5)	6	N/A
11.	Displayed initiative to solve problems.	1	2	3	4	5	(6)	N/A
12.	Developed realistic progress schedules.	1	2	3	4	5	6	(N/A)
13.	Met established project schedules.	1	2	3	4	(5)	6	N/A
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	(N/A)
15.	Was responsive to contract changes.	1	2	3	4	5	6	(N/A)
16.	Provided adequate project supervision.	1	2	3	4	5	(6)	N/A
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	(N/A)
18.	Paid subcontractors / suppliers in a timely manner.	1	2	3	4	5	6	(N/A)
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6	(N/A)
20.	Cooperated with Government personnel after award.	1	2	3	4	5	6	(N/A)
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks".	YES				NO		(N/A)
22.	Would you award another contract to this contractor? If not, explain in "remarks".	YES				NO		(N/A)
23.	**Overall Evaluation of Contractor's Performance**	1	2	3	4	(5)	6	

REMARKS:

CERES ENVIRONMENTAL DID AN OUTSTANDING JOB AS A SUBCONTRACTOR FOR WASTE MANAGEMENT DURING THE HURRICANE FRANCES AND JEANNE CLEANUP. THEY WERE ASSIGNED SPECIFIC AREAS (WHICH WERE SOME OF THE HARDEST HIT AREAS) AND HAD CREWS ON THE GROUND IN THESE AREAS UNTIL THE CLEANUP CONCLUDED. THEIR MANAGEMENT AND SUPERVISORY TEAM WERE EXCEPTIONAL. THEY WERE ALWAYS AVAILABLE TO MEET IF THE NEED AROSE AND WERE QUICK TO RESOLVE ANY ISSUES THAT CAME UP. THEY ARE A TEAM OF KNOWLEDGABLE PROFESSIONALS THAT KNOW HOW TO GET THE JOB DONE RIGHT.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental Services, Inc.

Address: 3825 85th Ave. N. Brooklyn Park, M.N. 55443

Telephone Number: (763) 425-8822

Point of Contact: David Preus

Name/Location of Project: City of Palm Beach Gardens
Palm Beach Gardens, FL. 33410

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: David Reyes

Title: Operations Director

Address: 10500 N. Military Trail Palm Beach Gardens, FL 33410

Telephone Number: (561) 804-7015

Fax Number: (561) 799-4211

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA, NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

	The contractor:							
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	(6)	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	(6)	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	(6)	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	(5)	6	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	(6)	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	(6)	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	(6)	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	(NA)
9.	Identified risks/problems as they occurred.	1	2	3	4	5	(6)	NA
10.	Suggested alternative approaches to problems.	1	2	3	4	5	(6)	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	(6)	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	(6)	NA
13.	Met established project schedules.	1	2	3	4	(5)	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	(6)	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6	(NA)
16.	Provided adequate project supervision.	1	2	3	4	5	(6)	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	(6)	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	(6)	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	(6)	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	(6)	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."				YES			NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."				(YES)			NO

23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	(6)

PERFORMANCE SURVEY FORM

Remarks: Ceres Environmental meet the City of Palm Beach Gardens expectation for the debris collection process. Ceres Environmental was in contact with the City immediately after the storm and in less than 72 hrs after hurricane Wilma, Ceres crew's were ready to start the collection process.

The City of Palm Beach Gardens recommends Ceres Environmental as a responsive Contractor.

END OF SECTION

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W912PB-06-R-0007

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: CERES Environmental

Address: 3825 85th Avenue Brooklyn Park, MN. 55443

Telephone Number: (763) 425-8822
Point of Contact: 763 425-5636

Name/Location of Project: Emergency Roof Repairs during Operation Blue Roof 2005 Hurricane Wilma - Florida

Contractor Performed as the ☐ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Jose Rosado Title: Resident Engineer

Address: 400 Fernandez Juncos Ave Stop 7 1/2 Antillos Office San Juan, PR

Telephone Number: 787-729-6905
Fax Number: 787-729-6944

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA, NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

	The contractor:							
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	(5)	6	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	(6)	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	(6)	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	(5)	6	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	(5)	6	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	(5)	6	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	(5)	6	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	(5)	6	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	(5)	6	NA
10.	Suggested alternative approaches to problems.	1	2	3	(4)	5	6	NA
11.	Displayed initiative to solve problems.	1	2	3	4	(5)	6	NA
12.	Developed realistic progress schedules.	1	2	3	(4)	5	6	NA
13.	Met established project schedules.	1	2	3	(4)	5	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	(5)	6	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6	(NA)
16.	Provided adequate project supervision.	1	2	3	4	(5)	6	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	(NA)
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	(4)	5	6	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6	(NA)
20.	Cooperated with Government personnel after award.	1	2	3	4	5	(6)	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."				YES			(NO)
22.	Would you award another contract to this contractor? If not, explain in "remarks."				(YES)			NO

23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	(5)	6

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

Remarks: Ceres performance was "Very Good." Their Field Management was constantly involved in the operation & coordinated their work with the USACE on a daily basis. There were no serious Quality Control issues and those that surfaced were corrected quickly. They maintained an accurate data base system and their request for payments were submitted well organized & in a timely basis. They surfaced accountability issues & were involved in seeking solution of those issues. I would award another contract to them without reservations.

[signature]
Resident Engineer
Miami FFO Wilma

END OF SECTION

COUNTY of ISLE OF WIGHT

THE COURTHOUSE

February 11, 2004

RE: Letter of Recommendation for CERES Environmental Services, Inc.

To Whom It May Concern:

CERES Environmental is the County's contractor for the removal of storm debris from Hurricane Isabel. Through this very trying and difficult period CERES has given us exemplary service. They have been responsive to the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner.

I have been most impressed by their thoroughness and flexibility. As one may well expect, during such a disaster as this hurricane, plans often go down the drain. They have in many instances put planned duties aside to respond to emergency requests without sacrificing the overall goal.

I have especially enjoyed the working relationship we have had with Ken Brown, Project Superintendent and David Preus, Project Manager. I wholeheartedly recommend CERES for any job large or small. Should the need arise I would not hesitate to hire them again.

Sincerely,

Donald M. Long
Director of Public Works

P.O. BOX 80 • ISLE OF WIGHT • VIRGINIA 23397 • (757) 357-3191 • www.co.isle-of-wight.va.us

Marvin A. Crocker, Jr., Mayor

Council Members
William L. Jones - Vice Mayor
H. Cecil Eley, Jr.
Carolyn H. Griffin
Kenneth N. Johnson
James P. O'Briant, III
Victor L. Walker

TOWN OF WINDSOR
8 East Windsor Boulevard
Post Office Box 307
Windsor, Virginia 23487

Established 1902

Town Manager
Kurt A. Falkenstein

Town Clerk/Treasurer
Patricia M. Mann

Town Attorney
Joshua Pretlow, Jr.

January 5, 2004

Ceres Environmental Services
3825 85th Avenue North
Brooklyn Park, Minnesota 55443

Dear Ceres Environmental:

Please allow this letter to express our appreciation for your conscientious service in assisting the Town of Windsor, Virginia with debris removal from Hurricane Isabel. We were very fortunate to have Mr. Ken Brown and Mrs. Terry Brown of your organization assist us in this endeavor. While coping with this monumental task, we found Ken and Terry to be professional, courteous, and prompt.

While many out of state contractors used this opportunity to take advantage of the situation, your organization rose above the rest with superior customer service provided by the Brown's. Their commitment to progress and reliability helped make the best of a difficult task. The integrity and character of your organization can only benefit with employees such as these.

Once again, I would like to thank Ceres Environmental for your effort and attention to detail and would certainly offer a favorable recommendation to all those interested in your services.

Sincerely,

James A. Randolph
Assistant to the Town Manager

TOWN OF SMITHFIELD

"The Ham Capital of the World"

To Whom It May Concern:

This letter is to strongly recommend Ceres Environmental Services, Inc. as a government contractor.

Hurricane Isabel created much devastation in the Town of Smithfield in September 2003. Ceres Environmental Services, Inc. was contracted by the town to clean its streets and sewer rights of way and handle the debris cleanup. The company met its performance deadlines and operated without injuries. The company's on-site management was highly responsive to the Town's concerns and its workers were courteous to the public.

If you have any questions, feel free to contact me at (757) 365-4200.

Sincerely,

William T. Hopkins, III CZO
Director of Planning Engineering & Public Works

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental

Address: 3825 85th Avenue N.
Brooklyn Park, MN 55443

Telephone Number: (763) 425-8822
Point of Contact: David Preus
Steve Johnston

Name/Location of Project: Town of Smithfield

Contractor Performed as the ☐ Prime Contractor, the ☒ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: William T. Hopkins, III Title: Dir. of Plan., Eng., & Public Works

Address: 302 Main St.
Smithfield, VA 23431

Telephone Number: (757) 365-4200
Fax Number: (757) 357-9933

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA, NC, SC, MS, LA, TX, AND AL.

W912P8-06-R-0007

PERFORMANCE SURVEY FORM

	The contractor:							
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	6 ✓	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5 ✓	6	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	6 ✓	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	5	6 ✓	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	6 ✓	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5 ✓	6	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	6 ✓	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6 ✓	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	5	6	NA ✓
10.	Suggested alternative approaches to problems.	1	2	3	4	5 ✓	6	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	6 ✓	NA
12.	Developed realistic progress schedules.	1	2	3	4	5 ✓	6	NA
13.	Met established project schedules.	1	2	3	4	5 ✓	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6 ✓	NA
16.	Provided adequate project supervision.	1	2	3	4	5	6 ✓	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5 ✓	6	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	6	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6 ✓	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	6	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."				YES			NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."				YES			NO

23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	6	

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

Remarks: We were very pleased with the work they performed after Isabel hit the town of Smithfield. I also contacted Ceres Environmental approximately a year after they completed the work and found them to answer all the questions I had for them and to provide all of the necessary information in a reasonable amount of time.

END OF SECTION

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental

Address: 3825 85th Ave. N Brooklyn Park Telephone Number: (763) 425-8822
Point of Contact: David A. Frels

Name/Location of Project: Kansas City 2002 Ice Storm

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Mark McHenry Title: Director

Address: Kansas City MO Parks and Rec Telephone Number: (816) 513-7523
4600 E 63rd St Fax Number: (816) 513-7535
Kansas City MO 64130

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA, NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

	The contractor:							
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	(5)	6	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	(5)	6	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	(5)	6	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	5	(6)	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	(4)	5	6	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	(6)	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	(5)	6	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	(5)	6	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	5	(6)	NA
10.	Suggested alternative approaches to problems.	1	2	3	4	5	(6)	NA
11.	Displayed initiative to solve problems.	1	2	3	4	(5)	6	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	(6)	NA
13.	Met established project schedules.	1	2	3	4	5	(6)	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	(5)	6	NA
15.	Was responsive to contract changes.	1	2	3	4	(5)	6	NA
16.	Provided adequate project supervision.	1	2	3	4	(5)	6	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	(4)	5	6	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	(4)	5	6	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	(4)	5	6	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	(5)	6	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."				YES			(NO)
22.	Would you award another contract to this contractor? If not, explain in "remarks."				(YES)			NO

23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	(5)	6

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W912P8-06-R-0007

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental

Address: 3825 85th Ave. N Ste 101 Brooklyn Park MN. 55443

Telephone Number: 763-425-8822

Point of Contact: _____

Name/Location of Project: Storm Debris cleanup Ky Highways

Contractor Performed as the ☑ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Tim W Sl S Title: Road Supervisor

Address: 2241 Flemingsburg Rd. Marshall Ky 41351

Telephone Number: 606-784-4492

Fax Number: 606-784-2562

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	(6)
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA, NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

PERFORMANCE SURVEY FORM

	The contractor:							
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	(6)	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	6	(NA)
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	(6)	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	5	(6)	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	(6)	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	(6)	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	(6)	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	(6)	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	5	6	(NA)
10.	Suggested alternative approaches to problems.	1	2	3	4	5	(6)	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	(6)	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	(6)	NA
13.	Met established project schedules.	1	2	3	4	5	(6)	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	(NA)
15.	Was responsive to contract changes.	1	2	3	4	5	(6)	NA
16.	Provided adequate project supervision.	1	2	3	4	5	(6)	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	(NA)
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	(6)	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	(6)	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	(6)	NA
21.	Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."				YES			(NO)
22.	Would you award another contract to this contractor? If not, explain in "remarks."				(YES)			NO

23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	(6)

PERFORMANCE SURVEY FORM

Remarks: Selected good sub-contractors, very willing to work with State and Local supervisors. Work was completed in a timely manner. Would Recommend Highly

END OF SECTION

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W912P8-06-R-0007

PERFORMANCE SURVEY FORM:

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental

Address: Grand Forks, ND 58203

Telephone Number: 753-425-8422

Point of Contact:

Name/Location of Project: Ada, Oklahoma Tornado clean-up

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Clint Brown Title: Site Manager

Address: 111 E. 2nd, Ada, OK 74820

Telephone Number: 580-726-4203

Fax Number: 580-726-2060

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

1	2	3	4	5	6
Unsatisfactory	Marginal	None	Satisfactory	Very Good	Exceptional
Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective.	Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective.	No record of past performance or the record is inconclusive.	Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory.	Performance met all contract requirements and exceeded many to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner.	Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING DISASTER/FEMA/DISASTER RESPONSE IN FL, GA, MS, SC, NC, LA, TX, AND AL.

W912PB-06-R-0007

PERFORMANCE SURVEY FORM

	The contractor:							
1.	Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements.	1	2	3	4	5	6	NA
2.	Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.	1	2	3	4	5	6	NA
3.	Delegated authority to project managers and supervisors commensurate with contract requirements.	1	2	3	4	5	6	NA
4.	Home office participated in solving significant local problems.	1	2	3	4	5	6	NA
5.	Followed approved quality control plan and conformed to contract specifications.	1	2	3	4	5	6	NA
6.	Provided effective quality control and/or inspection procedures to meet contract requirements.	1	2	3	4	5	6	NA
7.	Corrected deficiencies in timely manner and pursuant to their quality control procedures.	1	2	3	4	5	6	NA
8.	Provided timely resolution of contract discrepancies.	1	2	3	4	5	6	NA
9.	Identified risks/problems as they occurred.	1	2	3	4	5	6	NA
10.	Suggested alternative approaches to problems.	1	2	3	4	5	6	NA
11.	Displayed initiative to solve problems.	1	2	3	4	5	6	NA
12.	Developed realistic progress schedules.	1	2	3	4	5	6	NA
13.	Met established project schedules.	1	2	3	4	5	6	NA
14.	Provided timely resolution of warranty defects.	1	2	3	4	5	6	NA
15.	Was responsive to contract changes.	1	2	3	4	5	6	NA
16.	Provided adequate project supervision.	1	2	3	4	5	6	NA
17.	Obtained consent of surety for increases in bonding as work-in-progress increased.	1	2	3	4	5	6	NA
18.	Paid subcontractors/suppliers in a timely manner.	1	2	3	4	5	6	NA
19.	Provided accurate and complete cost proposals including all aspects of work required for each contract change.	1	2	3	4	5	6	NA
20.	Cooperated with Government personnel after award.	1	2	3	4	5	6	NA
21.	Has the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."					YES		NO
22.	Would you award another contract to this contractor? If not, explain in "remarks."					YES		NO
23.	OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.	1	2	3	4	5	6	

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS SUPPORTING USACE/FEMA/DISASTER RESPONSE

W912P8-06-R-0007

PERFORMANCE SURVEY FORM

Remarks: These folks did an outstanding job in our community —

As a City, I & [illegible] we needed all the experience we could get and they provided it

[illegible signature]

END OF SECTION

City of Atlanta

2-27-01

DAVID FREUS
CERES ENVIRONMENTAL
3625 85TH AVE. NORTH
BROOKLYN PARK, MN 55443

I WOULD LIKE TO TAKE THIS OPPORTUNITY TO SAY THAT THE CITY OF ATLANTA WAS VERY PLEASED WITH THE SERVICE THAT WE RECEIVED FROM YOUR COMPANY. THE WORK WAS DONE VERY EFFICIENTLY AND COMPLETED AHEAD OF SCHEDULE. THE EMPLOYEES OF CERES HANDLED EACH PROBLEM & SITUATION IN A TIMELY MANNER. I WOULD HIGHLY RECOMMEND YOUR COMPANY TO OTHERS IN NEED OF YOUR SERVICES.

SINCERELY,

MIKE AHRENS
CITY MANAGER

AH/jn

P.O. Box 669 • 310 N. Louise Street
Atlanta, Texas 75551-0669
email: ATLANTATEX@AOL.COM

(903) 796-2192
FAX (903)-796-5833

Beavers Bend Resort Park

OKLAHOMA
PARKS, RESORTS & GOLF

Lakeview Lodge
Angie Rose, Lodge Manager

Terry Walker
Resort Park Manager

Cedar Creek Golf Course
Ron Locke, PGA Pro

May 22, 2001

To Whom It May Concern:

Carl Long, subcontractor of CERES Environmental Inc., performed tree trimming and tree removal in Beavers Bend Resort as a result of the ice storm which occurred in December of 2000. His work was professional and of an outstanding quality. He was willing to coordinate his work efforts in conjunction with the park operations and park guests. His willingness to work long hours and complete the job in a timely manner was very commendable. He and his work crew were personable and able to get along with the park maintenance staff. Based upon his job performance and quality, I would highly recommend him for similar work, both private and commercial, in the future.

Respectfully,

Jim Miller

Jim Miller, Park Manager
Beavers Bend Resort Park

P.O. Box 10 • Broken Bow, Oklahoma 74728-0328
Resort Park Telephone 580-494-6300 • Lodge 1-800-435-5514 • Resort Park Fax 580-494-6589
Golf Course Telephone 580-494-6456 • Golf Course Fax 580-494-6660

DEPARTMENT OF THE ARMY
JACKSONVILLE DISTRICT CORPS OF ENGINEERS
P. O. BOX 4970
JACKSONVILLE, FLORIDA 32232-0019

REPLY TO
ATTENTION OF

APR 28 1999

Construction-Operations Division
Contract Administrative Section

Ceres Environmental Services
3825 85th Avenue
Brooklyn Park, MN 55443

Gentlemen:

Reference your Contract No. DACW17-99-D-0012, Hurricane George - Temporary Roofing Mission, Task Order Number 0001, Zones 3, and 7; Task Order Number 0002, Zones 1, 6, and 7; Task Order Number 0003, Zone 7; Task Order Number 0004, Zone 6; Task Order Number 00005, Zone 3; Task Order Number 0009, Zone 3; Task Order Number 0010, Zone 6; and Task Order Number 0011, Zone 6, Puerto Rico:

Based on your performance on the subject contract, Mr. Jose M. Rosado, Area Engineer, has recommended an overall above average rating. I fully concur with his evaluation.

Thank you for a job well done. I encourage your continued participation on future U.S. Army Corps of Engineers projects. Enclosed are copies of the performance evaluations for your file.

Sincerely,

Claudia H. Hundley
Contracting Officer

Enclosures

PERFORMANCE EVALUATION (CONSTRUCTION)

D.O.: 0001
EVAL: 0001
SIC: 1629

1. CONTRACT NUMBER: N68711-99-D-6609
2. DUNS NUMBER: 060619285

IMPORTANT: Be sure to complete Part III - Evaluation of Performance Elements on reverse

PART I - GENERAL CONTRACT DATA

3. TYPE OF EVALUATION (X one)
INTERIM (List percentage 100%) [ ] [X] FINAL [ ] AMENDED

4. TERMINATED FOR DEFAULT [ ]

5. CONTRACTOR (Name, Address, and Zip Code)

CERES ENVIRONMENTAL SERVICES, INC.
3825 - 85TH AVENUE NORTH
BROOKLYN PARK
MN 55443

6.a. PROCUREMENT METHOD (X one)
[X] SEALED BID [ ] NEGOTIATED

6.b. TYPE OF CONTRACT (X one)
[ ] FIRM FIXED PRICE [ ] COST REIMBURSEMENT
[X] (OTHER) (Specify) MAC IQ

7. DESCRIPTION AND LOCATION OF WORK

MAC DEMOLITION CONTRACT
Demolition of Bldg 311
3rd and D St, NAF El Centro 92243

8. TYPE AND PERCENT OF SUBCONTRACTING

Quality Control Management - .03%
Lead & Asbestos Abatement - .33%
Trucking of Construction Debris - .05%
Electrical -.01%

9. FISCAL DATA	a. AMOUNT OF BASIC CONTRACT	b. TOTAL AMOUNT OF MODIFICATIONS	c. LIQUIDATED DAMAGES ASSESSED	d. NET AMOUNT PAID CONTRACTOR
	$ 389,622.00	$ 0.00	$ 0.00	$ 0.00

10. SIGNIFICANT DATES	a. DATE OF AWARD	b. ORIGINAL CONTRACT COMPLETION DATE	c. REVISED CONTRACT COMPLETION DATE	d. DATE WORK ACCEPTED
	01/31/00	05/10/00	05/04/00	05/04/00

PART II - PERFORMANCE EVALUATION OF CONTRACTOR

11. OVERALL RATING (X appropriate box)

[X] OUTSTANDING	[ ] ABOVE AVERAGE	[ ] SATISFACTORY	[ ] MARGINAL	[ ] UNSATISFACTORY (Explain in Item 20 on reverse)

12. EVALUATED BY

a. ORGANIZATION (Name and Address (Include Zip Code))
ROICC EL CENTRO

b. TELEPHONE NUMBER (Include Area Code)
Commercial: (760) 339-2469
Autovon: 958-8469

c. NAME AND TITLE
E. S. COONEY
Engineering Technician

d. SIGNATURE

e. DATE
08/31/00

13. EVALUATION REVIEWED BY

a. ORGANIZATION (Name and Address (Include Zip Code))
ROICC EL CENTRO

b. TELEPHONE NUMBER (Include Area Code)
Commercial: (760) 339-2428
Autovon: 958-8428

c. NAME AND TITLE
B. K. KEISER
LT, CEC, USN, ROICC

d. SIGNATURE

e. DATE
08/31/00

PART III - EVALUATION OF PERFORMANCE ELEMENTS

N/A = NOT APPLICABLE O = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY

15. QUALITY CONTROL	N/A	O	A	S	M	U
a. QUALITY OF WORKMANSHIP		X				
b. ADEQUACY OF THE QOC PLAN		X				
c. IMPLEMENTATION OF THE QOC PLAN		X				
d. QUALITY OF QC DOCUMENTATION		X				
e. STORAGE OF MATERIALS	X					
f. ADEQUACY OF MATERIALS	X					
g. ADEQUACY OF SUBMITTALS			X			
h. ADEQUACY OF QC TESTING		X				
i. ADEQUACY OF AS-BUILTS		X				
j. USE OF SPECIFIED MATERIALS		X				
k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY MANNER	X					
17. TIMELY PERFORMANCE						
a. ADEQUACY OF INITIAL PROGRESS			X			
b. ADHERENCE TO APPROVED SCHEDULE		X				
c. RESOLUTION OF DELAYS		X				
d. SUBMISSIONS OF REQUIRED DOCUMENTATION		X				
e. COMPLETION OF PUNCHLIST ITEMS	X					
f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES			X			
g. WARRANTY RESPONSE	X					

16. EFFECTIVENESS OF MANAGEMENT	N/A	O	A	S	M	U
a. COOPERATION AND RESPONSIVENESS		X				
b. MANAGEMENT OF RESOURCES/ PERSONNEL		X				
c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S)		X				
d. ADEQUACY OF SITE CLEAN-UP		X				
e. EFFECTIVENESS OF JOB-SITE SUPERVISION		X				
f. COMPLIANCE WITH LAWS AND REGULATIONS		X				
g. PROFESSIONAL CONDUCT		X				
h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES	X					
i. IMPLEMENTATION OF SUBCONTRACTING PLAN		X				
18. COMPLIANCE WITH LABOR STANDARDS						
a. CORRECTION OF NOTED DEFICIENCIES	X					
b. PAYROLLS PROPERLY COMPLETED AND SUBMITTED		X				
c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS		X				
19. COMPLIANCE WITH SAFETY STANDARDS						
a. ADEQUACY OF SAFETY PLAN		X				
b. IMPLEMENTATION OF SAFETY PLAN		X				
c. CORRECTION OF NOTED DEFICIENCIES	X					

20. REMARKS *(Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)*

Perhaps the finest contractor we've worked with. Everyone from the main office down to the one and only laborer was very professional, co-operative, efficient, expeditious, and really a great pleasure to deal with. Melissa McIntyre did an outstanding job as the Quality Control Manager. Her documentation of the work and events were exemplary and precisely of the type of Quality Control documentation required by the Naval Facilities Engineering Command.