

To: Ian McDowell, E.I.
Assistant Engineer
City of Key West
(305) 809-3753

From: Binder Engineering GmbH
Buchbrunnenweg 18
89081 Ulm, Germany

Enquiry: Key West WWTP – Aeration control valves and flow meters
Proposal No.: 210524 & 210802
Date: 11/19/2021

Dear Sir,

We like to bring to your attention that VACOMASS® Elliptic Diaphragm Control Valves and VACOMASS® Thermal Mass Flow Meters are proprietary equipment that are exclusively manufactured by Binder Engineering GmbH in Germany. These products are not available at local distributors in the USA and should be solely sourced from Binder Engineering GmbH.

The City of Key West requested to purchase the valves of interest through a USA local manufacturing representative of Binder Engineering GmbH. Therefore, we decided to manage the sale through our REP in State of Maryland, Kershner Environmental Technologies, LLC.

The exclusive representative of Binder products in the State of Florida is EnviroSales of Florida, Inc. with offices in Orlando, Sarasota and Sebring, FL. They may be contacted for new equipment or parts pricing for existing Binder installations

Should you have any questions in this regard, please do not hesitate to contact us.

Sincerely yours,

Tarek El-Shafie
Director of Business Development – North America
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