

## THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3939

To: Patti McLauchlin, City Manager  
From: Keith Hernandez, Division Chief of EMS  
Date: April 26th, 2022  
Reference: Executive Summary - City of Key West EMS Billing Contract Renewal

### **Action Statement:**

This will approve renewing the agreement between the City and Intermedix Billing Company for an additional year, as per the original agreement, beginning Oct 1, 2022. Intermedix provides the billing and collections for the City of Key West Fire Department Emergency Medical Services (EMS).

### **Background:**

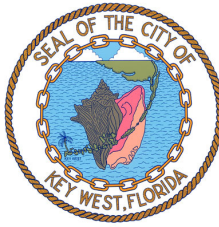
The Key West Fire Department began providing EMS transport services on April 1, 2015, generating the need for a billing agency to collect fees for the operations and services provided by the Key West Fire Department. During their time of service, Intermedix Billing Company has provided service at an acceptable level. The current term of the contract expires Oct 1, 2022, and per Article 6, 6.1 of the agreement, provides for two additional one-year renewals upon the same terms and conditions contained in the agreement. If approved, this will be the second and final renewal option per the contract.

### **Purpose and Justification:**

Intermedix has provided billing and collection services at an acceptable level. Collection rates are at an expected range and Intermedix continuously works toward providing the City with the best opportunity to collect for services provided. Intermedix is also committed to providing training and assistance to our staff ensuring all patient care reporting is completed quickly and correctly.

### **Financial Impact:**

The City will continue to pay Intermedix a rate of 4.3% of money they collect for all payments except Medicaid which has a flat rate of \$9.00 per claim. The current EMS budget provides for \$51,600 for this service based on an expected collection of \$1.2 million. A favorable collection rate will result in additional funds to the City and additional costs for the service.



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### **Recommendations:**

The City of Key West Fire Department recommends the approval of the contract renewal between the City of Key West and Intermedix Billing for EMS services, pursuant to terms and conditions outlined in the contract for one additional year beginning October 1, 2022.

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KEY WEST FIRE DEPT