



February 1, 2023

Edward Perez
Deputy Chief
Key West Fire Dept.
1600 North Roosevelt Boulevard
Key West, FL 33040

Subject: Motorola Radio Communications Products and Services

Dear Deputy Chief Perez,

Motorola Solutions Inc. (Motorola) is proud of our relationship with the City of Key West as your primary radio communications supplier.

Monroe County's APCO P25 infrastructure's architecture allows certified equipment manufacturers such as Motorola to supply equipment to the City of Key West.

Motorola's distribution model provides for a factory-direct experience for our APCO P25 equipment customers. To provide for the highest level of customer support, a Motorola factory direct representative is the only source that can offer this equipment to Key West.

Motorola will continue to support consistent pricing for all local government agencies within the state of Florida.

We look forward to working with you to provide you with state of the art communications equipment. Should you have any questions please call me at 239-574-8765.

Sincerely:

A handwritten signature in black ink, appearing to read 'MH', with a stylized, cursive-like flourish.

Michael J. Harrington
Motorola Manufacturer's Representative