

3431 NW 27th Avenue • Ocala, Florida 34475 Office: 352-629-6305 • Fax: 352-629-2018 Toll Free: 1-800-524-6072

AMBULANCE PROPOSAL

DATE: August 13, 2014

This Proposal has been prepared for:
Fire Chief David Fraga
Key West Fire Department
1600 N. Roosevelt Blvd.
Key West, FL 33040

We propose to furnish to you three (3) 2015 custom Horton model 453 ambulances on 2014 Ford E-350 cab chassis, to be custom built and equipped in accordance with the requirements of the Key West Fire Department. **Pricing is based on Florida Sheriff's Association Contract #11-10-1202, specification #04.**

We also propose to furnish you a used 2009 Ford E-450 Medtec ambulance. The ambulance shall not have more than 75,000 miles at time of delivery. The ambulance will also pass a DOT safety inspection to ensure all systems operate correctly. The current purchase price on this ambulance is **\$8,209.00.**

Delivery will be F.O.B. Key West, FL and will be no later than February 27, 2015. In the unlikely event the delivery date will not be achieved, Hall-Mark Fire / Horton will provide loaner vehicles at no cost until the trucks are delivered.

Terms of payment shall be cash on delivery (COD) when units arrive at Key West Fire Department facility.

The current purchase price for the specified Ambulance is \$130,597.00 each. This proposal shall expire September 26, 2014 unless extended in writing. 100% Prepayment discount is \$4,500 (\$1,500 each) which is <u>not</u> included in price below. Pre-payment discount cannot be applied to the used unit.

This proposal is deemed acceptable by the undersigned. In witness whereof, The Company and the Purchaser shall execute an agreement to this proposal with signatures from authorized representatives as of the date set forth by each.

Pricing breakdown on following page.





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Florida Sheriffs Association base price: \$122,409.00 2013 3% Price Increase: \$3,672.00 2014 3% Price Increase: \$3,782.00 Patient / Driver / Safety Package: \$734.00

Price Each Vehicle: \$130,597.00

Extended Price for three new Vehicles: \$391,791.00

Total Contract price for three (3) new units and one (1) used unit:

\$400,000.00

Company:		Purchaser:
Ву:	Michael Day	By:
Title:	Ambulance Sales Manager	Title:
Date:	August 13, 2014	Date:

Quote #11809, Revision 2.

