



EXECUTIVE SUMMARY

DATE: August 14, 2014
TO: J. Scholl City Manager
Sarah Hannah-Spurlock, Assistant City Manager
FROM: Michael Davila, Division Chief of Operations
SUBJECT: Executive Summary – CARE Contract Extension

Action Statement:

The Key West Fire Department recommends approval of a resolution to extend the current contract with Lifestar Response of Alabama, d/b/a Care Ambulance past the termination date of March 31, 2015. The original contract is based on the City of Key West's Request for Proposal 009-10 Emergency Ambulance Service, original and Addendums 1 thru 4, LifeStar Response Corporation Proposal (July 1, 2010). This resolution will extend the contract an additional three (3) months in the case that the Key West Fire Department is unable to assume Emergency Medical Services (EMS) by the April 1st target date due to unforeseen circumstances.

Background:

With Resolution #11-019 the City Commission approved an agreement for Ambulance Services with Lifestar Response of Alabama, d/b/a Care Ambulance.

With Resolution #14-090 the City Commission approved a month to month extension, commencing on April 1, 2014 of the City's contract with Care/American Ambulance (previously known as Lifestar Response of Alabama), for up to 12 months.

Resolution #14-168 authorized negotiations for the extension of the contract in order to adequately address any unforeseen circumstances with the integration of EMS services into the Key West Fire Department.

Since the contract start date of April 1, 2011 Lifestar Response Corporation has merged with American Ambulance and is now known as Care/American Ambulance. By contract the City and the Vendor can

agree to extend the terms of the contract. We have negotiated an extension with Care, American Ambulance to include the following terms;

- The contract extension shall be on a month to month basis not to exceed three (3) months in duration to June 30, 2015
- Notice of contract termination shall require sixty (60) day advanced written notice by either party to the contract
- The EPCR requirement shall be waived during the duration of the contract extension period
- Care/American Ambulance will provide their support to the City in order to transition to a Key West Fire EMS Department
- Care/American Ambulance will provide 911 ambulance services past the April 1st, 2015 date in case unforeseen circumstances prevent the Key West Fire Department Emergency Medical Services transition by the end of the current contract extension
- Care/American Ambulance operations will remain in place as they currently exist
- An operating subsidy of \$45,000 per month shall be provided commencing April 2015 and paid by the 15th day of the following month for only those months of service provided not to exceed \$540,000 annually
- All other terms and conditions of the current contract not in conflict with the above shall remain in full effect during the contract extension period

OPTIONS:

The City desires to provide uninterrupted ambulance service to the citizens and guests of Key West. The Key West Fire Department requires some time to prepare for this transitioned and extending the current vendor contract may be required to facilitate this transition period due to unforeseen circumstances.

ADVANTAGES:

Care Key West has provided sufficient service for the duration of the contract. Care will provide full support while the KWFD transitions to EMS integration.

FINANCIAL IMPACT:

The City will be required to pay the vendor \$45,000.00 per month for each month they are operating not to exceed \$540,000 annually.

RECOMMENDATION:

Extend the contract with the terms listed above as agreed to by Care/American Ambulance on a month to month basis for a maximum of three additional months beyond the original extension of March 31, 2015.