

## KEY WEST

## Prepared for:

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3/13/14

PLEASE CONFIRM RECEIPT OF QUOTE VIA EMAIL



*I appreciate your interest and the opportunity to quote. Prices are published by the Florida Sheriff's Association/ Florida Association of Counties & Florida Fire Chiefs' Association Automotive Contract #13.11.0904 / 13.21.0904. (www.flsheriffs.org) If you have any questions regarding this quote please call! Vehicle will be ordered white exterior unless specified on purchase order.*

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## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

### 1 TON CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 SPECIFICATION #3

#### 2014 Ford F-350 (F3G)

The Ford F-350 (F3G) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$18,200.00	\$18,223.00	\$18,223.00	\$18,223.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

Knap heide - KUV129SUK  
10' Body

VEHICLE:	F-350 (F3G)			
DEALER:	Duval Ford	Duval Ford	Duval Ford	Duval Ford
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$18,200.00	\$18,223.00	\$18,223.00	\$18,223.00

Order Code	Delete Options	All Zones
F3E <sup>1</sup>	5-speed manual transmission with overdrive in lieu of automatic overdrive Single rear wheels, 9,900 lbs. GVWR 9800# GVWR. For 10200# GVWR add (64F) 18" wheels and TCH LT 275 Tires at \$454 <sup>1</sup>	NA NC <sup>1</sup>
M57 <sup>1</sup>	Air conditioning	\$100.00 <sup>1</sup>
58y <sup>1</sup>	AM/FM stereo radio	\$5.00 <sup>1</sup>
Order Code	Add Options	All Zones
99T <sup>1</sup>	Engine upgrade - specify 6.7L Power Stroke® 4V Diesel V8 99T/ (B20)/TorqShift® 6-Speed Auto. SelectShift O/D <sup>1</sup>	\$8,300.00 <sup>1</sup>
98F <sup>1</sup>	Engine upgrade - specify Bi-fuel model - specify CNG/LPG GASEOUS ENGINE PREP PACKAGE (98F): Requires: • 6.2L Gas Engine (996) Includes: • Hardened Engine Intake Valves and Valve Seats • Bi-Fuel manifold. Ford F-350 6.2l bi-fuel/ dedicated 15.7 gge system \$11600 <sup>1</sup>	NA \$314.00 <sup>1</sup>
98F <sup>1</sup>	CNG model - specify CNG/LPG GASEOUS ENGINE PREP PACKAGE (98F): Requires: • 6.2L Gas Engine (996) Includes: • Hardened Engine Intake Valves and Valve Seats • Bi-Fuel manifold. Ford F350 6.2l bi-fuel/ dedicated 21.2 gge system \$12600 <sup>1</sup>	\$314.00 <sup>1</sup>
98F.CNG <sup>1</sup>	CNG conversion (discuss with dealer) 6.2 Gas Engine Only, Includes hardened Engine Intake Valves and Valve Seats, Bi-Fuel manifold. Call for current configuration and options <sup>1</sup>	\$12,600.00 <sup>1</sup>
98F.LPG <sup>1</sup>	LPG conversion (discuss with dealer) 6.2 Gas Engine Only, Includes hardened Engine Intake Valves and Valve Seats, Bi-Fuel manifold. Call for current configuration and options <sup>1</sup>	\$11,814.00 <sup>1</sup>
65C <sup>1</sup>	Dual fuel tanks Dual Diesel (req. diesel) - combines 40 gallon aft-of-axle & 28 gallon mid ship tank (NA w/SYNC®; req. DRW; XL req. 96V XL Value Pkg. or 585 Radio on XL Fleet units) <sup>1</sup>	\$734.00 <sup>1</sup>
67D <sup>1</sup>	Alternator, extra HD Extra Heavy-Duty Alternator 200 Amp; required w/41A Rapid-Heat Supplemental Heater, 473 Snow Plow Pkg. or 66S Uppfitter Switches; N/A w/67A Dual Alternators <sup>1</sup>	\$74.00 <sup>1</sup>
67A <sup>1</sup>	Dual alternators Dual Alternators (Req. 6.7L diesel) <sup>1</sup>	\$379.00 <sup>1</sup>
SEIC <sup>1</sup>	Idle control Stationary Elevated Idle Control (SEIC) <sup>1</sup>	Std <sup>1</sup>
52B <sup>1</sup>	Electric brake controller Trailer Brake Controller (TBC verified to be compatible w/electronic actuated drum brakes only. NA w/531 Trailer Tow Pkg.) Included in model upgrade package <sup>1</sup>	\$229.00 <sup>1</sup>
X4L <sup>1</sup>	Limited slip differential on rear axles 4.30 Limited-slip rear-axle, e-locking rear 3.73 axle with single rear wheel option: \$389 <sup>1</sup>	\$349.00 <sup>1</sup>
F3G.643A <sup>1</sup>	Manufacturer's model upgrade package (specify pkg. bid) Exterior• Bumper - front, chrome• Grille - two bar chrome• Mirrors - manually telescoping trailer tow w/power heated glass, integrated clearance lights & 2-way fold• Wheels - F-350 SRW - 17" cast-aluminum• Windows - Fixed Rear Privacy Glass Interior• adjustable headrests• Air conditioning vents - black w/chrome ring• AM/FM stereo w/digital clock, Single-CD/MP3 player & 4speakers• Auxiliary audio input jack• Cruise control (steering wheel-mounted)• Door-trim - soft armrest, grab handle, foundry window switch bezel, upper & lower map pockets & reflector• Floor covering - color-carpet • Floor mats • Power Equipment Group - driver window, door-locks & windows w/backlit switches & accessory delay• Seat - front, high-series cloth 40/20/40 split bench - storage, w/center armrest, cupholder and storage• SYNC® - Three Button	\$3,500.00 <sup>1</sup>

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Message Control on Steering Wheel• Trailer Brake Controller Safety/Security• MyKey® owner controls feature• Remote keyless-entry & alarm <sup>1</sup>

90L <sup>1</sup>	Power windows/door locks Standard on XLT Not available with:• Air Conditioning Delete Includes:• Accessory Delay• Power locks• Remote keyless-entry• Perimeter Anti-theft alarm• Power front side-windows• Power rear side-windows (Crew Cab)• 1-touch up and down power driver and passenger window• MyKey® owner controls feature• Manual Telescoping Trailer Tow Mirrors – power/heated glass, heated convex spotter mirror, integrated clearance lights/turnsignals, 2-way fold (XL & XLT only)• SecuriLock® Passive Anti-Theft System (PATS)• Upgraded door-trim panel XL Deletes:• Passenger side lock cylinder Options Available:• PowerScope® Trailer Tow Mirrors – (54F) (XLT only @ \$164) w/ CrewCab (90L) use \$1104 <sup>1</sup>	\$894.00 <sup>1</sup>
525 <sup>1</sup>	Speed control/tilt steering wheel Tilt standard, Included on model upgrade and 96v.62d <sup>1</sup>	\$234.00 <sup>1</sup>
585 <sup>1</sup>	AM/FM radio with single CD AM/FM Stereo/Single-CD/MP3 Player/Clock w/4 speakers includes aux audio input jack. Included in 96V, 96P and Model upgrade packages. Required with dual fuel tanks, (65c) <sup>1</sup>	\$274.00 <sup>1</sup>
91M <sup>1</sup>	"Blue Tooth" connectivity SYNC® – Voice-Activated Communications and Entertainment System with 911 Assist®, Vehicle Health Reports and compass (includes USB port and AppLink™; req. 62D Steering Wheel Audio Controls; req. 96V XL Value Pkg. on XL; NA w/65C Dual Diesel or 557 Airbag Delete) <sup>1</sup>	\$294.00 <sup>1</sup>
39S <sup>1</sup>	On-Star Satellite radio Requires upgrade package <sup>1</sup>	NA \$194.00 <sup>1</sup>
DT <sup>1</sup>	Deep tinted glass Model upgrade package includes privacy glass, rear (includes rear side-windows & rear backlight for SuperCab and Crew Cab). Dealer tint priced. Use \$325 with super and crew cabs <sup>1</sup>	\$165.00 <sup>1</sup>
433 <sup>1</sup>	Sliding rear window Includes rear privacy glass <sup>1</sup>	\$124.00 <sup>1</sup>
AS <sup>1</sup>	40/20/40 seat in vinyl	Std <sup>1</sup>
IS <sup>1</sup>	40/20/40 seat in cloth Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab/ Supercab) Cloth 40/20/40 Split Bench - Crew Cab (XL Only) \$314 <sup>1</sup>	\$99.00 <sup>1</sup>
SZP <sup>1</sup>	Side air bags Third key This option releases a 4 key lockset for the F Super Duty chassis cab XL model without power group, ePATS and RKE, only. For extra remote key with model upgrade and power group use \$196 <sup>1</sup>	Std \$44.00 <sup>1</sup>
X3G <sup>1</sup>	Extended cab model Supercab XL base model with associated msrp at \$34020 with base equipment. For XLT Model add upgrade base package price and \$300 SRW/DRW. Cloth Luxury Captains Chairs w/ Console add \$894 <sup>1</sup>	\$3,966.00 <sup>1</sup>
W3G <sup>1</sup>	Crew cab (4 door) CrewCab XL base model with associated msrp at \$35020 with base equipment. For XLT Model add upgrade base package price and \$1000 SRW/DRW. Cloth Luxury Captains Chairs w/ Console add \$894 <sup>1</sup>	\$4,736.00 <sup>1</sup>
18B <sup>1</sup>	Cab steps 6" Angular Black Molded-in-Color Running Board; Cab Steps (w/ Regular Chassis Cab) FOR Cab Steps (w/ Super/Crew Chassis Cab use \$369) <sup>1</sup>	\$319.00 <sup>1</sup>
942 <sup>1</sup>	Daytime running lights	\$44.00 <sup>1</sup>
LSL <sup>1</sup>	Immobilize daytime running lights Left-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed	Std \$495.00 <sup>1</sup>

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<b>BASE PRICE:</b>	\$18,200.00	\$18,223.00	\$18,223.00	\$18,223.00
2SL <sup>1</sup>	Left & right-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed			\$796.00 <sup>1</sup>
VV <sup>1</sup>	Vent visors - stick-on style			\$165.00 <sup>1</sup>
RS <sup>1</sup>	Rainshields - flange style			\$165.00 <sup>1</sup>
BS <sup>1</sup>	Bug shield			\$169.00 <sup>1</sup>
WGG <sup>1</sup>	Wrap-around grille guard			\$1,296.00 <sup>1</sup>
SSB <sup>1</sup>	Spray-in liner (Rhino, Line-X or approved equivalent) <i>For Rear bumper or drop down doors add \$75 each <sup>1</sup></i>			\$745.00 <sup>1</sup>
62R <sup>1</sup>	PTO provision <i>Transmission Power Take-Off Provision(Avail. w/6.8L engine or 6.7L Power Stroke® Diesel) for transmission mounted PTO add \$2400 <sup>1</sup></i>			\$279.00 <sup>1</sup>
62R <sup>1</sup>	PTO auto trans provision <i>Transmission Power Take-Off Provision(Avail. w/6.8L engine or 6.7L Power Stroke® Diesel) for transmission mounted PTO add \$2400 <sup>1</sup></i>			\$279.00 <sup>1</sup>
Crane 4K <sup>1</sup>	4,000 lb. EH Auto Crane, or approved equivalent, with crane reinforcements with manual outriggers <i>Includes: body reinforcements, boom rest, spring build up and outriggers. For 5000# EH crane add \$7500, \$8600 for hydraulic version which requires the addition of 62r and PTO. <sup>1</sup></i>			\$16,800.00 <sup>1</sup>
CB9 <sup>1</sup>	9 ft. Auto Crane body, or approved equivalent, with shelf package, 12" bumper with crank outriggers <i>9 Foot Autocrane Titan 38 Crane Body for 4-5k cranes. \$500 Credit available when adding crane option. For 9 foot Titan 16 use \$13400 (limited use with max 4k crane) FOR 9' Knapheide 6108DL30 &amp; Outriggers use \$12800. Requires 31v.31b <sup>1</sup></i>			\$20,400.00 <sup>1</sup>
CB11 <sup>1</sup>	11 ft. Auto Crane body, or approved equivalent, with shelf package, 12" bumper with crank outriggers <i>11 Foot Autocrane Titan 38 Crane Body for 4-5k cranes. \$500 Credit available when adding crane option. For 11 foot Titan 16 use \$14800 (limited use with max 4k crane) FOR 11' Knapheide 6132DL30 &amp; Outriggers use \$13400. Requires 31v.31b <sup>1</sup></i>			\$20,900.00 <sup>1</sup>
LG15 <sup>1</sup>	1,500 lb. lift gate <i>Add \$650 for flat bed applications <sup>1</sup></i>			\$3,150.00 <sup>1</sup>
12KW <sup>1</sup>	12,000 lb. winch with remote <i>Requires WGG <sup>1</sup></i>			\$1,500.00 <sup>1</sup>
Vertex <sup>1</sup>	Headlight flashers <i>Whelen vertex Headlight clear or amber headlight flashers. may substitute Grill LEDs or Amber beacon at same price <sup>1</sup></i>			\$396.00 <sup>1</sup>
512 <sup>1</sup>	Full size spare tire & rim <i>Spare Tire, Jack and Wheel; shipped loose. For mount to body add \$125 <sup>1</sup></i>			\$349.00 <sup>1</sup>
N2 <sup>1</sup>	Nitrogen filled tires including spare tire			\$226.00 <sup>1</sup>
THD <sup>1</sup>	Trailer towing package, to include heavy duty flashers, wiring for trailer plug (7 prong round), and class IV frame mounted trailer hitch with 2" square removable receiver, 1" shank with 2" ball. May be dealer installed. <i>For Pintle Ball Combo add \$245 <sup>1</sup></i>			\$1,140.00 <sup>1</sup>
L404 84 <sup>1</sup>	84" cab to axle <i>NA with F3E option <sup>1</sup></i>			\$169.00 <sup>1</sup>

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<b>DEALER:</b>	Duval Ford	Duval Ford	Duval Ford	Duval Ford
<b>ZONE:</b>	★ Western	★ Northern	★ Central	★ Southern
<b>BASE PRICE:</b>	\$18,200.00	\$18,223.00	\$18,223.00	\$18,223.00

11SB <sup>1</sup>	Manufacturer's certified factory 11 ft. extended service body (requires 84" CA) <i>Knapheide 11 foot service body model 6132d54 or equal. Flip Top Lids add \$1200. Masterlock system add \$450. Compartment Lights add \$515. LED Tail lights add \$350. Extra lenses for corner LEDs add \$50. Electric locks add \$785. Requires 31v.31b<sup>1</sup></i>	\$7,600.00 <sup>1</sup>
9SB <sup>1</sup>	Manufacturer's certified factory standard wide service body for dual rear wheels to include appropriate mirrors - specify. May be dealer installed. (NOTE: If you are ordering a service body, we are advising you to contact your awarded vendor.) <i>Knapheide 9 foot service body d6108d54 or equal. Flip Top Lids add \$700. Masterlock system add \$450. Compartment Lights add \$515. LED Tail lights add \$350. Extra lenses for corner LEDs add \$50. Electric locks add \$785. Requires 31v.31b<sup>1</sup></i>	\$6,300.00 <sup>1</sup>
9ESV <sup>1</sup>	Optional body - specify <i>Knapheide Enclosed Service body: KC108M2094J 61" IH, Knapheide KC108H2094J 72" IH Add \$700<sup>1</sup></i>	\$10,000.00 <sup>1</sup>
11ESV <sup>1</sup>	Optional body - specify <i>Knapheide Enclosed Service Body: Knapheide KC132M2094J 61" IH; Knapheide KC132M2094J 72" IH add \$700. Requires 31v.31b<sup>1</sup></i>	\$10,850.00 <sup>1</sup>
Gooseneck <sup>1</sup>	Optional body - specify <i>Knapheide 9 FOOT p9na96 gooseneck hauler body, add \$300 for 11 FT version. Requires 31v.31b<sup>1</sup></i>	\$4,300.00 <sup>1</sup>
PC <sup>1</sup>	Powder coating on utility body <i>Reading brand<sup>1</sup></i>	\$700.00 <sup>1</sup>
9D <sup>1</sup>	2-3 yd. dump with manual ground control tarp <i>Godwin 184u or equal, 9 Foot Dump Body with Electric Hoist, Tarp with arms. Add \$500 for 3/4 on 84ca. Requires 31v.31b<sup>1</sup></i>	\$9,260.00 <sup>1</sup>
9FS <sup>1</sup>	Manufacturer's certified factory 9 ft. flat stake body with 40" stake sides and gates (requires 60" CA) <i>Knapheide pvmxs93c or equal 9 foot stake body Delete Stake credit \$200. solid bulkhead add \$450. Requires 31v.31b<sup>1</sup></i>	\$4,570.00 <sup>1</sup>
12FS <sup>1</sup>	Manufacturer's certified factory 12 ft. flat stake body with 40" stake sides and gates (requires 84" CA) <i>Knapheide pvmxs1236c or equal 12 ft Flat Stake. Delete Stake credit \$200. solid bulkhead add \$450. Requires 31v.31b<sup>1</sup></i>	\$4,860.00 <sup>1</sup>
76c <sup>1</sup> BUA <sup>1</sup>	Backup alarm - Factory Installed	\$124.00 <sup>1</sup>
	Backup alarm - Dealer Installed	\$130.00 <sup>1</sup>
	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - Factory Installed	NA
BUC <sup>1</sup>	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - Dealer Installed	\$695.00 <sup>1</sup>
CS <sup>1</sup>	Cab shield headache rack (protects back of cab) <i>Expanded metal cab shield (Add \$399 for strobe beacons mounted on each side of cab shield)<sup>1</sup></i>	\$595.00 <sup>1</sup>
PRSB <sup>1</sup>	Pipe rack w/expanded metal basket over cab (for pickup bed)	NA
SLR <sup>1</sup>	Pipe rack w/expanded metal basket over cab (for utility body)	\$1,696.00 <sup>1</sup>
CRANE 2K <sup>1</sup>	Single ladder rack side mounted (specify street or curbside)	\$796.00 <sup>1</sup>
	Optional equipment - specify <i>Auto Crane Econo Ton II Pedestal Crane<sup>1</sup></i>	\$5,000.00 <sup>1</sup>
31v.31b <sup>1</sup>	Optional equipment - specify <i>Ship Through Qualified Vehicle Modifier, includes dealer prep. Reading is \$543. Ship Through Qualified Vehicle Modifier, includes dealer prep. Reading is (\$543)<sup>1</sup></i>	\$260.00 <sup>1</sup>

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<b>DEALER:</b>	Duval Ford	Duval Ford	Duval Ford	Duval Ford
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<b>BASE PRICE:</b>	\$18,200.00	\$18,223.00	\$18,223.00	\$18,223.00
LTS <sup>1</sup>	Optional equipment - specify Havis Laptop Stand with Universal Locking tray, floor mount and mounting kit. Base Inverter add (\$436), 1500 Inverter (\$566), 2000 Inverter (\$606), 3000 Inverter (\$706) <sup>1</sup>			\$695.00 <sup>1</sup>
SafeT <sup>1</sup>	Optional equipment - specify First Aid, Fire Extinguisher and DOT LED rechargeable warning lights <sup>1</sup>			\$525.00 <sup>1</sup>
VMAC <sup>1</sup>	Optional equipment - specify V-Mac 70 CFM Underhood Compressor, for Gas Air Compressor 30 Gallon 20 CFM use (\$3660) Vanair AC Generator/Compressor Use \$5880 Vanair AC Generator/compressor/Welder use \$7000 Vanair I300 Welder/Generator/Compressor/Hydraulic Supply, use \$25100 <sup>1</sup>			\$10,995.00 <sup>1</sup>
TOPBOX <sup>1</sup>	Optional equipment - specify Two 96" top rail toolboxes. For LOWBOX OPTION, USE \$536 Underbody toolbox for flatbed applications. 36" wide with locking single door in black <sup>1</sup>			\$1,236.00 <sup>1</sup>
Duralift <sup>1</sup>	Optional equipment - specify Duralift DT29FP Insulated working height 34 Foot Bucket <sup>1</sup>			\$28,600.00 <sup>1</sup>
GENPWR <sup>1</sup>	Optional equipment - specify Honda 5kw generator mounted, wired and installed on service body <sup>1</sup>			\$5,650.00 <sup>1</sup>
96v.62d <sup>1</sup>	Optional equipment - specify XL VALUE PACKAGE (96V) Availability: • Optional on XL Includes: • AM/FM Stereo/Single-CD/MP3 Player/Clock w/4 speakers • Bright chrome hub covers and center ornaments (SRW Only) • Chrome front and rear step bumper • Cruise Control NOTE: Does not include rear bumper when ordered w/66D Pickup Box Delete, Steering wheel controls (62D) Add \$294 to this option for Sync Voice Activated Handsfree System <sup>1</sup>			\$663.00 <sup>1</sup>
RPO <sup>1</sup>	Optional equipment - specify Any Factory option not listed within specification is eligible for the discount amount indicated as a credit per item off the manufacturer's current MSRP schedule included with bid solicitation documents. Consult duvalfleet.com or fleet.ford.com for itemization <sup>1</sup>			\$1.00 <sup>1</sup>
Temp <sup>1</sup>	Temporary tag			\$6.00 <sup>1</sup>
TXFR <sup>1</sup>	Transfer existing registration (must provide tag number)			\$90.00 <sup>1</sup>
TAG <sup>1</sup>	New state tag (specify state, county, city, sheriff, etc.) This classification of vehicle requires a weight slip and second stage manufacturer's statement of origin for titling. Conforming to State Statute, purchaser acknowledges that incomplete chassis do not meet DOT requirements for highway operation. Tag may be delayed by tag office and shipped separately. Overnight 2 way shipping for new vehicle tags is included and fee for weight slip is also included <sup>1</sup>			\$175.00 <sup>1</sup>
IM575G <sup>1</sup>	Maintenance Plan - specify 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For Diesel Chassis Cab & Cutaway vehicles use \$3465. Excludes all police vehicles. Prices quoted per FordMoCo Florida Retail ESP October 2013 Pricing Guide <sup>1</sup>			\$2,195.00 <sup>1</sup>
IM675G <sup>1</sup>	Maintenance Plan - specify 6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For Diesel Chassis Cab & Cutaway vehicles use \$3520. Excludes all police vehicles. Prices quoted per FordMoCo Florida Retail ESP October 2013 Pricing Guide <sup>1</sup>			\$2,245.00 <sup>1</sup>
IM610G <sup>1</sup>	Maintenance Plan - specify 6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. For Diesel Chassis Cab & Cutaway vehicles use \$4435. Excludes all police vehicles. Prices quoted per FordMoCo Florida Retail ESP October 2013 Pricing Guide <sup>1</sup>			\$2,800.00 <sup>1</sup>
IGB5100 <sup>1</sup>	Warranty - specify 5 Year 100,000 mile 4000 hour Base Care chassis warranty at zero deductible. Specialty Surcharge add \$755 for Emergency, Fire, shuttle, ambulance or tow truck. Prices quoted per FordMoCo Florida Retail ESP October 2013 Pricing Guide <sup>1</sup>			\$3,225.00 <sup>1</sup>

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<b>BASE PRICE:</b>	\$18,200.00	\$18,223.00	\$18,223.00	\$18,223.00	
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IGP5100 <sup>1</sup>	Warranty - specify 5 Year 100,000 mile 4000 hour Premium Care chassis warranty at zero deductible. Specialty Surcharge add \$755 for Emergency, Fire, shuttle, ambulance or tow truck. Prices quoted per FordMoCo Florida Retail ESP October 2013 Pricing Guide <sup>1</sup>				\$4,140.00 <sup>1</sup>
IDB5100 <sup>1</sup>	Diesel Warranty - specify 5 Year 100,000 mile 4000 hour Base Care chassis warranty at zero deductible. Specialty Surcharge add \$755 for Emergency, Fire, shuttle, ambulance or tow truck. Prices quoted per FordMoCo Florida Retail ESP October 2013 Pricing Guide <sup>1</sup>				\$3,950.00 <sup>1</sup>
IDE5100 <sup>1</sup>	Diesel Warranty - specify 5 Year 100,000 mile 4000 hour Extra Care chassis warranty at zero deductible. Specialty Surcharge add \$755 for Emergency, Fire, shuttle, ambulance or tow truck. Prices quoted per FordMoCo Florida Retail ESP October 2013 Pricing Guide <sup>1</sup>				\$4,525.00 <sup>1</sup>
IDP5100 <sup>1</sup>	Diesel Warranty - specify 5 Year 100,000 mile 4000 hour Premium Care chassis warranty at zero deductible. Specialty Surcharge add \$755 for Emergency, Fire, shuttle, ambulance or tow truck. Prices quoted per FordMoCo Florida Retail ESP October 2013 Pricing Guide <sup>1</sup>				\$5,225.00 <sup>1</sup>