



TO: Sarah Spurlock, Assistant City Manager
FROM: Patti McLauchlin, Information Technology Director
DATE: 10/10/2014
SUBJECT: EMC VNX 5200 Storage Area Network

ACTION STATEMENT:

The City of Key West's data requirements have grown to a point that the existing Storage Area Network requires replacement. City of Key West City Commission is respectfully requested to approve the purchase of a VNX 5200 SAN from GovConnection, Inc. at a total cost of \$45,818.93

<u>Qty</u>	<u>Item Number</u>	<u>Description</u>	<u>Price</u>	<u>Ext Price</u>
1	16670084	VNX5200 DPE 25X2.5" Drive Storage w / 25X300GB 15K RPM Hard Drives	\$10,250.39	\$10,250.39
1	16258891	VNXB6GSDAE15F	\$ 1,829.45	\$ 1,829.45
3	16314645	VNX 100GB 15X3.5" DAE Solid State Drive	\$ 1,258.74	\$ 3,776.22
9	16272810	VNX 3TB NL SAS 15X3.5" DAE Hard Drives	\$ 768.00	\$ 6,912.00
1	16293101	Enhanced Software Support	\$ 4,960.72	\$ 4,960.72
27	16259172	VNX OE Cap Tier per TB	\$ 139.29	\$ 3,760.83
1	16253192	VNXBOEPERFTB	\$ 379.77	\$ 379.77
1	16499310	VNX5200 Unisphere Block Suite =IC	\$ 3,677.39	\$ 3,677.39
1	16499344	FSTS-VNX5200	\$ 2,286.00	\$ 2,286.00
1	16499387	VNX5200 Remote Protection Suite=IC	\$ 4,479.77	\$ 4,479.77
1	16259228	VSPBM1GI4CUA0	\$ 1,579.00	\$ 1,579.00
1	16253512	VSPBM8GFFEA	\$ 1,927.39	\$ 1,927.39
TOTAL				\$45,818.93

The aforementioned equipment is being purchased pursuant to City of Key West Code Section 2-797 (4) (b.). Formal competitive bidding procedures for acquisitions which exceed \$20,000 were substituted with three (3) written competitive quotes from GovConnection, Inc., Mod Comp and Software House International.

As the Information Technology Director, I have researched several vendors for pricing the EMC VNX Storage SAN. It has been my experience and I have confirmed that the first vendor contacted will be guaranteed the lowest price. Only one channel partner is guaranteed the lowest price. I have received five (5) quotes and GovConnection was the lowest price.

FINANCIAL IMPACT:

The FY 2014-15 City of Key West budget included an appropriation of \$46,819.00.

RECOMMENDATION:

Approve the purchase storage hardware from GovConnection at a total cost of \$45,818.93