



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

EXECUTIVE SUMMARY

TO: Jim Scholl, City Manager
CC: Sarah Hannah- Spurlock, Assistant City Manager
FROM: Michael Davila, Division Chief KWFD
DATE: October 30, 2014
SUBJECT: Stryker Stair Chair and Stretchers

Action statement:

The Key West Fire Department proposes the purchase of four (4) Stryker Brand Pro XT Ambulance Cots (stretchers), and four (4) Stryker Brand Stair-PRO Stair Chairs with safety equipment from Stryker EMS Equipment, factory direct, for \$36,120, pursuant to City of Key West Code of Ordinances, Authority of Purchasing Agent, and Section 2-796.

All purchases of commodities and contractual services when the estimated total cost thereof shall exceed \$20,000.00 shall be awarded by the city commission through the process of competitive, sealed bidding or competitive request for proposals except as otherwise provided in this division.

(Code 1986, § 1.266(a))

Strategic Plan/Business Plan:

The Key West Fire Department is initiating the Emergency Medical Service (EMS) division. Stretchers and Stair Chairs are required to operate each ambulance. Request for Bid #15-001 was properly advertised for the needed patient moving equipment (stretchers and stair chairs) specifications identified by staff. The competitive sealed bids were advertised on October 12th, and opened at 3:00pm on October 29th in the City Clerk's office. Stryker EMS Equipment was the lowest bid:

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KEY WEST FIRE DEPT. 33041-1409



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- Stryker EMS Equipment \$36,120
- Southeastern Emergency Equipment \$42,287
- Moore Medical \$71,486

Two Additional Bids were received that did not match the specifications of the request:

- Ferno \$66,624
- Henry Schein Inc. (no accessories listed) \$35,633

Copies of all bids are attached.

Options:

- 1) The City Commission could approve the purchase to ensure all City operated ambulances are safely equipped.
- 2) The Commission could decline to approve the purchase in which case staff would have to identify alternatives to the Stryker Stretchers and Stair Chairs.

Financial Impact:

The total cost to supply all four (4) ambulances with stretchers and stair chairs is \$36,120 and will be funded through the Infrastructure Surtax capital account 101-2601-526-6400, with any additional funds needed to complete the purchase coming from the infrastructure surtax reserves fund. This purchase will complete the capital outlay for equipment required for start-up.

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|----------------------------|----------------------------------|-----------|
| • Hall-Mark Fire Apparatus | three (3) Ambulances (new) | \$387,291 |
| • Hall-Mark Fire Apparatus | one (1) Ambulance (used) | \$ 8,209 |
| • Physio-Control | four (4) Cardiac Monitors (new) | \$109,059 |
| • Stryker EMS Equipment | four (4) Stretchers/Stair Chairs | \$ 36,120 |

Total Capital Start-up Costs	\$540,679
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Recommendation:

Staff recommends option #1, the purchase of four (4) Stryker Brand Pro XT Ambulance Cots (stretchers), and four (4) Stryker Brand Stair-PRO Stair Chairs with safety equipment from Stryker EMS Equipment, factory direct, for \$36,120

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