ITB No. 17-425-001-F, Office Furniture and Files					
	Section 6.1 Price Sheet				
Respondent's Manufacturer Name:	Herman Miller Inc				
Manufacturer's Brand Name:	Herman Miller				
Product Type of Furniture:	Systems Furniture				
Price List Name / Number / Date (be specific):	Action Office® System	Action Office® System / Prices effective December 7, 2009			
Series Bid: Each series shall be listed separately by name and/or number.	Action Office System Series 1 & 2 Walls, Zone Distribution Cabinet, Work Surfaces, Storage, Display Components, Lighting, Work Organizers				
Quantity Discount Tiers ¹	GSA Discount ² Discount Offered ³ State of Florida Offer (##.##%)				
\$0-\$250,000	73.80%	73.74%	Compliant		
\$250,001-\$500,000	76.80%	76.77%	Compliant		
			Compliant		
	Compliant				
	Compliant				
			Compliant		

Additional Quantity Discounts:

Balanace-of-Line (if applicable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F, (Office Furnitur	e and Files
		Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Systems Furniture / To	echnology	
Price List Name / Number / Date (be specific):	Programmable Enviro	nments TM / Prices effec	tive December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Programmable Enviro	nments TM / Energy Mar	nager
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$250,000	73.80%	73.74%	Compliant
\$250,001-\$500,000	76.80%	76.77%	Compliant
			Compliant

Balanace-of-Line (if applicable)	

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
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3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F, 0	Office Furniture	e and Files
	Section 6.1	Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Systems Furniture		
Price List Name / Number / Date (be specific):	Quadrant® Filing and	Storage / Prices effective	ve December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Quadrant Pedestals (E	& F Pull), Pedestal Acc	cessories
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$250,000	73.80%	73.74%	Compliant
\$250,001-\$500,000	76.80%	76.77%	Compliant
			Compliant

Balanace-of-Line (if applicable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
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3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furniture	e and Files
	Section 6.1	1 Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Systems Furniture		
Price List Name / Number / Date (be specific):	Tu [™] Filing and Stora	ge / Prices effective Dec	ember 7, 2009
Series Bid: Each series shall be			
isted separately by name and/or	Tu Pedestals, Pedestal Accessories		
number.			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$250,000	73.80%	73.74%	Compliant
\$250,001-\$500,000	76.80%	76.77%	Compliant
			Compliant
Additional Quantity Discounts:			

Balanace-of-Line (if applicable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
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3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furnitur	e and Files		
	Section 6.1	l Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller				
Product Type of Furniture:	Systems Furniture	Systems Furniture			
Price List Name / Number / Date (be pecific):	Meridian® Pedestals	and Pedastools TM / Pric	ees effective December 7, 2009		
Series Bid: Each series shall be listed separately by name and/or number.	Meridian Pedestals and Pedastools				
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴		
60-\$500,000	62.70%	62.63%	Compliant		
			Compliant		
Additional Quantity Discounts:					
excluded. Volume Discount: Single	ermining the applicable of based on the customer Orders of product purch	volume discount tier. F invoice value of produ ases of qualifying GSA	Products from different SIN numbers act only. Services and other charges are		

Balanace-of-Line (if applicable)

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
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3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

17-425-001-F, 0	Office Furniture	e and Files	
Section 6.1	Price Sheet		
Herman Miller Inc			
Herman Miller			
Systems Furniture			
Ethospace® System / Prices effective December 7, 2009			
Ethospace System			
GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
72.80%	72.73%	Compliant	
74.80%	74.75%	Compliant	
		Compliant	
1		Compliant	
	Section 6.1 Herman Miller Inc Herman Miller Systems Furniture Ethospace® System / Ethospace System GSA Discount² (##.##%) 72.80%	Herman Miller Systems Furniture Ethospace® System / Prices effective December Ethospace System GSA Discount ² (##.##%) T2.80% State of Florida Discount Offered ³ (##.##%) 72.73%	

Balanace-of-Line (if applicable)	

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furniture	e and Files		
	Section 6.2	1 Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller	Herman Miller			
Product Type of Furniture:	Systems Furniture				
Price List Name / Number / Date (be specific):	Prospects® System / Prices effective December 7, 2009				
Series Bid: Each series shall be isted separately by name and/or number.	Prospects System				
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴		
60-\$250,000	73.80%	73.74%	Compliant		
\$250,001-\$500,000	76.80%	76.77%	Compliant		
			Compliant		

Balanace-of-Line (if applicable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

17-425-001-F, 0	Office Furnitur	e and Files		
Section 6.1	Price Sheet			
Herman Miller Inc				
Herman Miller				
Systems Furniture				
Canvas Office Landscape™ Private Office / Prices effective November 1, 2010				
Canvas Office Landscape™ Private Office				
GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴		
72.80%	72.73%	Compliant		
74.80%	74.75%	Compliant		
		Compliant		
	Section 6.1 Herman Miller Inc Herman Miller Systems Furniture Canvas Office Landsc Canvas Office Landsc GSA Discount ² (##.##%) 72.80%	Herman Miller Systems Furniture Canvas Office Landscape™ Private Office / Formula Private Office Canvas Office Landscape™ Private Office GSA Discount² (##.##%) T2.80% State of Florida Discount Offered³ (##.##%) 72.73%		

Balanace-of-Line (if applicable)		
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Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F, 0	Office Furnitur	e and Files		
	Section 6.1	Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc				
Manufacturer's Brand Name:	Herman Miller	Herman Miller			
Product Type of Furniture:	Systems Furniture				
Price List Name / Number / Date (be specific):	Canvas Office Landscape™ Wall-Based / Prices effective November 1, 2010				
Series Bid: Each series shall be listed separately by name and/or number.	Canvas Office Landscape™ Wall-Based				
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴		
\$0-\$250,000	72.80%	72.73%	Compliant		
\$250,001-\$500,000	74.80%	74.75%	Compliant		
			Compliant		

Balanace-of-Line (if applicable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F, 0	Office Furnitur	e and Files
	Section 6.1	Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Conference/Training/I	Public Area	
Price List Name / Number / Date (be specific):	Arrio™ Teardrop Tab	ele / Prices effective Dec	cember 7, 2009
Series Bid: Each series shall be			
isted separately by name and/or	Arrio™ Teardrop Tab	le	
number.			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$250,000	69.80%	69.70%	Compliant
6250,001-\$500,000	71.80%	71.72%	Compliant
			Compliant

Balanace-of-Line (if applicable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furniture	e and Files
	Section 6.1	Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Systems Furniture/Tec	chnology	
Price List Name / Number / Date (be specific):	Thrive Portfolio / Price	ees effective June 14, 201	10
Series Bid: Each series shall be listed separately by name and/or number.	Thrive Portfolio		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$250,000	62.00%	61.93%	Compliant
\$250,001-\$500,000	66.40%	66.27%	Compliant
			Compliant
Additional Quantity Discounts:			

Balanace-of-Line (if applicable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furniture	e and Files
	Section 6.	1 Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Systems Furniture		
Price List Name / Number / Date (be specific):	5000 Series Furniture	e / Prices effective Decer	mber 7, 2009
Series Bid: Each series shall be			
listed separately by name and/or number.	5000 Series Furniture		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$500,000	58.70%	58.59%	Compliant
			Compliant
Additional Quantity Discounts:			
excluded. Volume Discount: Single	ermining the applicable e based on the custome Orders of product purch	volume discount tier. Pr r invoice value of produc nases of qualifying GSA	roducts from different SIN numbers et only. Services and other charges are

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

\$0-\$500,000	iles
Respondent's Manufacturer Name: Manufacturer's Brand Name: Product Type of Furniture: Price List Name / Number / Date (be specific): Series Bid: Each series shall be listed separately by name and/or number. Quantity Discount Tiers¹ GSA Discount² (##.##%) \$0-\$500,000 56.70% \$56.57% Additional Quantity Discounts: GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Serexcluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated of the purpose of determining the where additional quantity discounts may be negotiated of the purpose of determining the where additional quantity discounts may be negotiated of the purpose of determining the where additional quantity discounts may be negotiated of the purpose of the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Serexcluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated of the purpose of determining the purpose of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated of the purpose of the purpose of determining the purpose of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated of the purpose of determining the purpose of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated of the purpose of determining the purpose of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable ti	
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GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
GSA Product Tiering: Those products on GSA contract under the same SIN number may be conpurchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or some contract times.	Compliant
purchase order for the purpose of determining the applicable volume discount tier. Products from cannot be combined. Volume tiers are based on the customer invoice value of product only. Ser excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 \$500,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated or the purchase of the purpose of the purpose of determining the applicable volume discount tier. Products from the purpose of determining the applicable volume discount tier. Products from the purpose of determining the applicable volume discount tier. Products from the purpose of determining the applicable volume discount tier. Products from the purpose of determining the applicable volume discount tier. Products from the purpose of determining the applicable volume discount tier. Products from the purpose of the purpose	
the ordering agency.	n different SIN numbers vices and other charges are products totalling above

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

11B No.	17-425-001-F,	Office Furnitur	e and Files
		l Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Files/Storage		
Price List Name / Number / Date (be pecific):	Meridian® Lateral Fi	les / Prices effective De	ecember 7, 2009
Series Bid: Each series shall be isted separately by name and/or number.	Meridian® Lateral Fi	les	
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
60-\$300,000	66.30%	66.25%	Compliant
			Compliant
Additional Quantity Discounts:			
excluded. Volume Discount: Single O	rmining the applicable based on the customer Orders of product purch	volume discount tier. P invoice value of produ ases of qualifying GSA	Products from different SIN numbers ct only. Services and other charges are

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furnitur	e and Files
	<u> </u>	1 Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Files/Storage		
Price List Name / Number / Date (be specific):	Meridian® Vertical F	ïles / Prices effective D	ecember 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian® Vertical F	ïles	
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$300,000	66.30%	66.25%	Compliant
			Compliant
Additional Quantity Discounts:			
excluded. Volume Discount: Single	ermining the applicable te based on the customer Orders of product purch	volume discount tier. P invoice value of produ- lases of qualifying GSA	roducts from different SIN numbers ct only. Services and other charges are
Balanace-of-Line (if applicable)			

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furnitur	e and Files
	Section 6.1	1 Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Files/Storage		
Price List Name / Number / Date (be specific):	Meridian® Stackable	Storage TM Cabinets / Pr	rices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian® Stackable	Storage [™] Cabinets	
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##,##%)	State of Florida Offer Status ⁴
\$0-\$300,000	62.70%	62.63%	Compliant
			Compliant
Additional Quantity Discounts:			
GSA Product Tiering: Those products purchase order for the purpose of detecannot be combined. Volume tiers are excluded. Volume Discount: Single (\$300,000 (net) reaches the negotable to the ordering agency.	rmining the applicable of based on the customer Orders of product purch	volume discount tier. P invoice value of productions ases of qualifying GSA	roducts from different SIN numbers ct only. Services and other charges a SIN 711-3 products totalling above

Balanace-of-Line (if applicable)

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

IIB No.		Office Furnitur	c and Thes
		1 Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Files/Storage		
Price List Name / Number / Date (be specific):	Meridian® Storage C	ases and Bookcases / Pr	rices effective December 7, 2009
Series Bid: Each series shall be			
listed separately by name and/or	Meridian® Storage C	ases and Bookcases	
number.			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$300,000	62.70%	62.63%	Compliant
			Compliant
Additional Quantity Discounts:			
GSA Product Tiering: Those products purchase order for the purpose of deter cannot be combined. Volume tiers are excluded. Volume Discount: Single (\$300,000 (net) reaches the negotable to the ordering agency.	rmining the applicable of based on the customer Drders of product purch	volume discount tier. P invoice value of produ ases of qualifying GSA	Products from different SIN numbers ct only. Services and other charges are SIN 711-3 products totalling above

Balanace-of-Line (if applicable)

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F, (Office Furnitur	re and Files
	Section 6.1	Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Files/Storage		
Price List Name / Number / Date (be specific):	Meridian® Storage To	owers / Prices effective	December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian® Storage To	owers	
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$300,000	62.70%	62.63%	Compliant
			Compliant
Additional Quantity Discounts:			
excluded. Volume Discount: Single C	mining the applicable value on the customer or product purch	volume discount tier. P invoice value of produ ases of qualifying GSA	Products from different SIN numbers ct only. Services and other charges are
Balanace-of-Line (if applicable)			

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
· · · · · · · · · · · · · · · · · · ·
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

Manufacturer's Brand Name: Product Type of Furniture: Price List Name / Number / Date (be specific): Series Bid: Each series shall be listed separately by name and/or number. Tu TM Lateral Files, Tu TM Storage Towers, Tu TM Storage Cases, Tu TM Bookcase (##.##%) State of Florida Discount Offered (##.##%) State of Florida Offer State (##.##%)	ITB No.	17-425-001-F, 0	Office Furniture	e and Files
Manufacturer's Brand Name: Product Type of Furniture: Price List Name / Number / Date (be specific): Series Bid: Each series shall be listed separately by name and/or number. Quantity Discount Tiers¹ Quantity Discount Tiers¹ GSA Discount² (##.##%) So-\$300,000 74.30% 74.25% Compliant		Section 6.1	Price Sheet	
Product Type of Furniture: Price List Name / Number / Date (be specific): Series Bid: Each series shall be listed separately by name and/or number. GSA Discount (##.##%) So-\$300,000 TuTM Lateral Files, TuTM Storage Towers, TuTM Storage Cases, TuTM Bookcast (##.##%) So-\$300,000 T4.30% T4.25% Compliant	Respondent's Manufacturer Name:	Herman Miller Inc		
Price List Name / Number / Date (be specific): Series Bid: Each series shall be listed separately by name and/or number. Quantity Discount Tiers¹ Quantity Discount Offered³ (##.##%) State of Florida Offer State of Florida Offe	Manufacturer's Brand Name:	Herman Miller		
Series Bid: Each series shall be listed separately by name and/or number. Compliant C	Product Type of Furniture:	Files/Storage		
Tu TM Lateral Files, Tu TM Storage Towers, Tu TM Storage Cases, Tu TM Bookcase Quantity Discount Tiers GSA Discount (##.##%) \$0-\$300,000 74.30% 74.25% Compliant	`	Tu [™] Filing and Stora	ge / Prices effective Dec	cember 7, 2009
Quantity Discount Tiers ¹ GSA Discount ² (##.##%) State of Florida Offer State (##.##%) State of Florida Offer State (##.##%) Compliant	listed separately by name and/or	Tu [™] Lateral Files, Tu	u TM Storage Towers, Tu ^T	™ Storage Cases, Tu [™] Bookcases
Compliant	Quantity Discount Tiers ¹		Discount Offered ³	State of Florida Offer Status ⁴
Compliant Compliant Compliant Compliant Compliant Compliant Compliant Compliant	\$0-\$300,000	74.30%	74.25%	Compliant
Compliant Compliant Compliant Compliant Compliant Compliant Compliant				Compliant
Compliant Compliant Compliant Compliant Compliant Compliant				Compliant
Compliant Compliant Compliant Compliant				Compliant
Compliant Compliant				Compliant
Compliant				Compliant
				Compliant
Compliant				Compliant
				Compliant
Compliant				Compliant

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-3 products totalling above \$300,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

Balanace-of-Line (if applie	cable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files					
Section 6.1 Price Sheet					
Respondent's Manufacturer Name:	Herman Miller Inc				
Manufacturer's Brand Name:	Herman Miller				
Product Type of Furniture:	Conference/Training/I	Public Area			
Price List Name / Number / Date (be specific):	Eames® Tables / Price	Eames® Tables / Prices effective December 7, 2009			
Series Bid: Each series shall be listed separately by name and/or number.	Eames® Tables				
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴		
\$0-\$250,000	73.60%	73.49%	Compliant		
\$250,001-\$300,000	77.60%	77.53%	Compliant		
			Compliant		

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-11 products totalling above \$300,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

Balanace-of-Line (if applicable)		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F, 0	Office Furnitur	e and Files		
	Section 6.1	Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc				
Manufacturer's Brand Name:	Herman Miller				
Product Type of Furniture:	Conference/Training/I	Public Area			
Price List Name / Number / Date (be specific):	Avive® Table Collect	Avive® Table Collection / Prices effective December 7, 2009			
Series Bid: Each series shall be listed separately by name and/or number.	Avive® Table Collection				
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##,##%)	State of Florida Offer Status ⁴		
\$0-\$250,000	72.80%	72.73%	Compliant		
\$250,001-\$300,000	74.80%	74.75%	Compliant		
			Compliant		
Additional Quantity Discounts:					

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-11 products totalling above \$300,000 (net) reaches the negotable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

Balanace-of-Line (if applicable)	

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furnitur	e and Files
	<u> </u>	1 Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Conference/Training/	Public Area	
Price List Name / Number / Date (be specific):	Everywhere [™] Tables	/ Prices effective Augu	ast 19, 2010
Series Bid: Each series shall be listed separately by name and/or number.	Everywhere [™] Tables		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$300,000	72.80%	72.73%	Compliant
			Compliant
Additional Quantity Discounts:			
excluded. Volume Discount: Single	ermining the applicable of the based on the customer of product purch	volume discount tier. P invoice value of produ lases of qualifying GSA	•
Balanace-of-Line (if applicable)			

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
	Section 6.1	Price Sheet		
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Conference/Training/	Public Area		
Price List Name / Number / Date (be specific):	Sense [™] Desking Syst	em / Prices effective D	ecember 7, 2009	
Series Bid: Each series shall be listed separately by name and/or number.	Sense [™] Desking Syst	eem		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
\$0-\$300,000	66.75%	66.67%	Compliant	
			Compliant	
	Compliant			
Compliant				
			Compliant	
Additional Quantity Discounts:				
excluded. Volume Discount: Single	ermining the applicable of the customer of product purch	volume discount tier. F invoice value of produ ases of qualifying GSA	•	

Balanace-of-Line (if applicable)

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furnitur	e and Files
		1 Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Seating		
Price List Name / Number / Date (be specific):	Aeron® Chairs / Price	es effective December 7	, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Aeron® Chairs		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$200,000	61.50%	61.37%	Compliant
			Compliant
Additional Quantity Discounts:			
excluded. Volume Discount: Single	rmining the applicable e based on the customer Orders of product purch	volume discount tier. Prinvoice value of productions of qualifying GSA	roducts from different SIN numbers ct only. Services and other charges are

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furnitur	e and Files	
	Section 6.	1 Price Sheet		
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller	Herman Miller		
Product Type of Furniture:	Seating	Seating		
Price List Name / Number / Date (be specific):	Aside® Chair / Price	s effective December 7,	2009	
Series Bid: Each series shall be				
listed separately by name and/or number.	Aside® Chair			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
\$0-\$200,000	64.20%	64.15%	Compliant	
			Compliant	
Additional Quantity Discounts:				
excluded. Volume Discount: Single	ermining the applicable be based on the custome Orders of product purch	volume discount tier. Pr r invoice value of produc nases of qualifying GSA		

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

IIB No.	17-425-001-F. (Office Furnitur	e and Files	
		1 Price Sheet	 	
Respondent's Manufacturer Name:				
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Seating			
Price List Name / Number / Date (be pecific):	Caper® Chairs / Price	Caper® Chairs / Prices effective December 7, 2009		
Series Bid: Each series shall be isted separately by name and/or number.	Caper® Chairs			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
60-\$200,000	61.50%	61.37%	Compliant	
			Compliant	
Additional Quantity Discounts:				
excluded. Volume Discount: Single	rmining the applicable of the based on the customer Orders of product purch	volume discount tier. Prinvoice value of productions of qualifying GSA	· · ·	
Balanace-of-Line (if applicable)				

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furnitur	e and Files
		1 Price Sheet	
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Seating		
Price List Name / Number / Date (be specific):	Celle® Chairs / Price	s effective December 7,	2009
Series Bid: Each series shall be listed separately by name and/or number.	Celle® Chairs		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0-\$200,000	59.70%	59.60%	Compliant
			Compliant
Additional Quantity Discounts:			
GSA Product Tiering: Those products purchase order for the purpose of deter cannot be combined. Volume tiers are excluded. Volume Discount: Single C \$200,000 (net) reaches the negotable ti the ordering agency.	rmining the applicable based on the customer Orders of product purch	volume discount tier. Pr invoice value of product asses of qualifying GSA	roducts from different SIN numbers et only. Services and other charges are

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
	· · · · · · · · · · · · · · · · · · ·	Price Sheet		
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Seating			
Price List Name / Number / Date (be specific):	Embody® Chairs / Pr	ices effective Decembe	r 7, 2009	
Series Bid: Each series shall be listed separately by name and/or number.	Embody® Chairs			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
\$0-\$200,000	59.70%	59.60%	Compliant	
			Compliant	
Additional Quantity Discounts:				
excluded. Volume Discount: Single (mining the applicable based on the customer Orders of product purch	volume discount tier. P invoice value of produ ases of qualifying GSA	Products from different SIN numbers ct only. Services and other charges are	
Balanace-of-Line (if applicable)				

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No.	17-425-001-F,	Office Furniture	e and Files	
	Section 6.	1 Price Sheet		
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Seating			
Price List Name / Number / Date (be specific):	Equa 2® Chairs / Prio	Equa 2® Chairs / Prices effective December 7, 2009		
Series Bid: Each series shall be				
listed separately by name and/or number.	Equa 2® Chairs			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
\$0-\$200,000	65.80%	65.66%	Compliant	
			Compliant	
Additional Quantity Discounts:				
excluded. Volume Discount: Single (rmining the applicable e based on the customer Orders of product purch	volume discount tier. Properties of productions of qualifying GSA to the control of the control	roducts from different SIN numbers at only. Services and other charges are	

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

TOD N. 45 405 004 E 000 E 04 1 E01						
ITB No. 17-425-001-F, Office Furniture and Files						
Section 6.1 Price Sheet						
Respondent's Manufacturer Name:	Herman Miller Inc					
Manufacturer's Brand Name:	Herman Miller					
Product Type of Furniture:	Seating					
Price List Name / Number / Date (be specific):	Ergon 3® Chairs / Pri	Ergon 3® Chairs / Prices effective December 7, 2009				
Series Bid: Each series shall be						
listed separately by name and/or number.	Ergon 3® Chairs					
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴			
\$0-\$200,000	68.80%	68.69%	Compliant			
			Compliant			
	Compliant					
			Compliant			
Compliant						
	Compliant					
	Compliant Compliant Compliant Compliant					
			Compliant			
Additional Quantity Discounts:						
excluded. Volume Discount: Single (rmining the applicable based on the customer Orders of product purch	volume discount tier. P r invoice value of productions asses of qualifying GSA	Products from different SIN numbers act only. Services and other charges are			
Balanace-of-Line (if applicable)						

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
Section 6.1 Price Sheet				
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Seating			
Price List Name / Number / Date (be specific):	Mirra® Chairs / Prices effective December 7, 2009			
Series Bid: Each series shall be listed separately by name and/or number.	Mirra® Chairs			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
\$0-\$200,000	59.70%	59.60%	Compliant	
			Compliant	
Additional Quantity Discounts:				
excluded. Volume Discount: Single 0	rmining the applicable based on the customer Orders of product purch	volume discount tier. P invoice value of produ ases of qualifying GSA	Products from different SIN numbers ct only. Services and other charges are	
Balanace-of-Line (if applicable)				

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

Manufacturer's Brand Name: Product Type of Furniture: Strice List Name / Number / Date (be pecific): Series Bid: Each series shall be	Herman Miller Inc Herman Miller Seating	effective December 7, 2 State of Florida Discount Offered (##.##%) 59.60%	2009 State of Florida Offer Status ⁴ Compliant
Manufacturer's Brand Name: Product Type of Furniture: Price List Name / Number / Date (be pecific): Series Bid: Each series shall be isted separately by name and/or number. Quantity Discount Tiers ¹	Herman Miller Seating Setu® Chairs / Prices Setu® Chairs GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
Product Type of Furniture: Price List Name / Number / Date (be pecific): Series Bid: Each series shall be isted separately by name and/or number. Quantity Discount Tiers ¹	Geating Getu® Chairs / Prices Getu® Chairs GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
Price List Name / Number / Date (be pecific): Series Bid: Each series shall be isted separately by name and/or number. Quantity Discount Tiers 1	Getu® Chairs / Prices Getu® Chairs GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
pecific): Series Bid: Each series shall be isted separately by name and/or number. Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
isted separately by name and/or sumber. Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	Discount Offered ³ (##.##%)	
	(##.##%)	Discount Offered ³ (##.##%)	
0-\$200,000	59.70%	59.60%	Compliant
			•
			Compliant
Additional Quantity Discounts:			
GSA Product Tiering: Those products of urchase order for the purpose of determinant be combined. Volume tiers are be excluded. Volume Discount: Single Order 200,000 (net) reaches the negotable tier the ordering agency.	ining the applicable vased on the customer ders of product purch	volume discount tier. P invoice value of produ- ases of qualifying GSA	Products from different SIN numbers ct only. Services and other charges are

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

Section 6.1 Price Sheet					
Respondent's Manufacturer Name:	Herman Miller Inc				
Manufacturer's Brand Name:	Herman Miller				
Product Type of Furniture:	Systems Furniture				
Price List Name / Number / Date (be specific):	My Studio Environments [™] / Prices effective December 7, 2009				
Series Bid: Each series shall be listed separately by name and/or number.	My Studio Environments TM				
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴		
\$0-\$50,000	57.70%	57.58%	Compliant		
			Compliant		
	Compliant				
	Compliant				
Compliant					
			Compliant		
Additional Quantity Discounts:					
GSA Product Tiering: Those products purchase order for the purpose of determined to the purpose of the purpose of determined to the purpose of the	rmining the applicable v	volume discount tier. P	•		

Balanace-of-Line (if applicable)

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
	Section 6.	1 Price Sheet		
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller	Herman Miller		
Product Type of Furniture:	Systems Furniture	Systems Furniture		
Price List Name / Number / Date (be specific):	Resolve® System / P	Resolve® System / Prices effective December 7, 2009		
Series Bid: Each series shall be listed separately by name and/or number.	Resolve® System			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
\$0-\$50,000	69.80%	69.70%	Compliant	
			Compliant	
Additional Quantity Discounts:				
excluded. Volume Discount: Single	ermining the applicable te based on the customer Orders of product purch	volume discount tier. P r invoice value of productions asses of qualifying GSA	•	

Installation:
GSA SIN 711-95 - Installation Services
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
GSA SIN 711-94 - Design/Layout
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template
form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction
Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance
Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files					
Section 6.1 Price Sheet					
Respondent's Manufacturer Name:	Herman Miller Inc				
Manufacturer's Brand Name:	Herman Miller				
Product Type of Furniture:	Systems Furniture				
Price List Name / Number / Date (be specific):	Abak® Environments / Prices effective December 7, 2009				
Series Bid: Each series shall be listed separately by name and/or number.	Abak® Environments				
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴		
All		57.00%	Compliant		
			Compliant		
Compliant					
Additional Quantity Discounts:					
Balanace-of-Line (if applicable)					
This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.					

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
Section 6.1 Price Sheet				
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Systems Furniture			
Price List Name / Number / Date (be specific):	Canvas Office Landscape™ Filing and Storage / Prices effective November 1, 2010			
Series Bid: Each series shall be listed separately by name and/or number.	Canvas Office Landscape™ Filing and Storage			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
All		72.73%	Compliant	
			Compliant	
Additional Quantity Discounts:				
Balanace-of-Line (if applicable)				
This series is not currently part of Her	man Miller's GSA cont	ract and is offered as Bal	ance of Line.	

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files			
Section 6.1 Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Conference/Training/	Public Area	
Price List Name / Number / Date (be specific):	CLT TM Tables / Price	es effective December 7, 2	2009
Series Bid: Each series shall be			
listed separately by name and/or	CLT™ Tables		
number.			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
All		52.00%	Compliant
			Compliant
Additional Quantity Discounts:			
Balanace-of-Line (if applicable)			
This series is not currently part of Hern	man Miller's GSA con	tract and is offered as Bal	ance of Line.

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
Section 6.1 Price Sheet				
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Seating			
Price List Name / Number / Date (be specific):		rices effective December	7, 2009	
Series Bid: Each series shall be listed separately by name and/or number.	Celeste [™] Seating			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
All		54.60%	Compliant	
			Compliant	
Additional Quantity Discounts:				
Balanace-of-Line (if applicable)				
This series is not currently part of Her	man Miller's GSA cont	ract and is offered as Bal	ance of Line.	

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
Section 6.1 Price Sheet				
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Seating			
Price List Name / Number / Date (be specific):		es effective December 7,	2009	
Series Bid: Each series shall be listed separately by name and/or number.	Eames Tandem Sling	Seating ONLY		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
All		52.50%	Compliant	
			Compliant	
Additional Quantity Discounts:				
Balanace-of-Line (if applicable)				
This series is not currently part of Her	man Mıller's GSA conf	tract and is offered as Bal	ance of Line.	

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
Section 6.1 Price Sheet				
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Technology			
Price List Name / Number / Date (be specific):		ces effective June 14, 201	0	
Series Bid: Each series shall be listed separately by name and/or number.	Innovative Products/I	Leaf Light/C2		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
All		48.00%	Compliant	
			Compliant	
Additional Quantity Discounts:				
Balanace-of-Line (if applicable)				
This series is not currently part of Hern	man Miller's GSA cont	tract and is offered as Bal	ance of Line.	

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files			
Section 6.1 Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Systems Furniture		
Price List Name / Number / Date (be specific):	The Intersect® Portfo	olio / Prices effective Dec	rember 7, 2009
Series Bid: Each series shall be			
listed separately by name and/or number.	The Intersect® Portfo	olio (Tables, Idea Exchan	ge and Screens ONLY)
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
All		53.00%	Compliant
			Compliant
Additional Quantity Discounts:			
Balanace-of-Line (if applicable)			
This series is not currently part of Heri	man Miller's GSA com	tract and is offered as Bal	ance of Line.

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
Section 6.1 Price Sheet				
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Seating			
Price List Name / Number / Date (be		rices effective December	7, 2009	
specific):				
Series Bid: Each series shall be	Limerick® Chairs			
listed separately by name and/or	Limerick® Chairs			
number.				
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
All		54.60%	Compliant	
			Compliant	
Additional Quantity Discounts:				
Balanace-of-Line (if applicable)				
This series is not currently part of Her	man Miller's GSA cont	ract and is offered as Bal	ance of Line.	

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files			
Section 6.1 Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Conference/Training/Public Area		
Price List Name / Number / Date (be specific):	Q™ Tables / Prices effective December 7, 2009		
Series Bid: Each series shall be			
listed separately by name and/or	Q™ Tables		
number.			
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
All		65.00%	Compliant
			Compliant
Additional Quantity Discounts:			
Balanace-of-Line (if applicable)			
This series is not currently part of Hern	man Miller's GSA com	tract and is offered as Bal	ance of Line.

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files			
Section 6.1 Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Files/Storage		
Price List Name / Number / Date (be specific):	List Name / Number / Date (be Ouadrant® Filing and Storage / Prices effective December 7, 2009		
Series Bid: Each series shall be listed separately by name and/or number.	Quadrant B & F Front Lateral Files, Lateral File Accessories		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
All		54.00%	Compliant
			Compliant
Additional Quantity Discounts:			
Balanace-of-Line (if applicable)			
This series is not currently part of Her	man Miller's GSA conf	tract and is offered as Bal	ance of Line.

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files			
Section 6.1 Price Sheet			
Respondent's Manufacturer Name:	Herman Miller Inc		
Manufacturer's Brand Name:	Herman Miller		
Product Type of Furniture:	Seating		
Price List Name / Number / Date (be		CC (010
specific):	SAYL ^{IM} Chairs / Pri	ces effective October 1, 2	.010
Series Bid: Each series shall be			
listed separately by name and/or	SAYL TM Chairs		
number.			
	2	State of Florida	
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
All		51.00%	Compliant
			Compliant
Additional Quantity Discounts:			
Balanace-of-Line (if applicable)			
This series is not currently part of Her	man Miller's GSA cont	tract and is offered as Bal	ance of Line.

Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.

ITB No. 17-425-001-F, Office Furniture and Files				
Section 6.1 Price Sheet				
Respondent's Manufacturer Name:	Herman Miller Inc			
Manufacturer's Brand Name:	Herman Miller			
Product Type of Furniture:	Seating			
Price List Name / Number / Date (be specific):	Swoop™ Lounge Furniture / Prices effective November 15, 2010			
Series Bid: Each series shall be listed separately by name and/or number.	Swoop™ Lounge Fu	Swoop [™] Lounge Furniture		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴	
All		46.00%	Compliant	
			Compliant	
Additional Quantity Discounts:				
Balanace-of-Line (if applicable) This series is not currently part of Her	man Miller's GSA cont	tract and is offered as Bal	ance of Line.	
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Installation:
Installation shall be negotiated on a project-by-project basis by the ordering agency.
Space Planning / Design Fees:
Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour
Shipping / Delivery Costs:
Section 6.1 Notes:
1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10
Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.
PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.