

February 4, 2016

Dee Dee Green. Key West Solid Waste and Recycling Director 3110 Flagler St Key West, FL 33040

RE: Sole Source for Toter 96 gallon cart EVR II Model 79296.

Dear Ms. Green:

Please accept this letter as a supporting document for the matter referred to above.

The patented Toter EVR II models have many features in design that make the containers unique. As a result there are no competitors with all the same features. Some proprietary design features include, but are not limited to:

- Advanced Rotational Molded Manufacturing Process
- Patented 96 gal., 64 gal., 48 gal., and 32 gal.
- Granite colors: Greenstone, Brownstone, Sandstone, Bluestone, Navy Granite, and Graystone
- EVR II carts nest when completely assembled
- Patented Upper Rugged Rim
- Inboard wheels/axles prevents wheels damage in automated applications
- Interchangeable parts such as; wheels, wheel hardware, stopbars, and lid hardware on EVR II carts
- Unmatched 12 year body warranty

Please allow me to take this opportunity to personally thank the City of Key West for your consideration of Toter. Everyone at Toter is committed to supporting your needs in the future. The EVR II models will give the city superior durability while offering substantial savings using a nestable cart for storage and delivery. This model will also allow the city to service the very attractive carts throughout your city with both automated and semi-automated collection.

Sincerely,

Stephanie McAllister

Regional Sales Manager, Southeast **Toter, LLC** 801-783-8020- mobile www.wastequip.com