

**Key West Bight/Ferry Terminal
Year to Year Revenue Comparison
Monthly – October 2015/2016**

	<u>October '15</u>	<u>October '16</u>
KW Bight	\$ 584,289	\$ 624,404
Ferry Terminal	\$ 78,905	\$ 66,778
Grand Total	\$ 663,194	\$ 691,182

Revenue Detail

Key West Bight:

Transient Dockage	+ 33%
Dinghy	+ 24%
Retail Sales	+ 1%
Parking	- 5%
Fuel	+ 11%

Ferry Terminal:

Passenger Fees	- 4%
Security Fees	+15%
Parking	-10%
Fuel	- 31%

**2016 Annual Budget Comparison to
September Actual Year-to-Date Revenue**

<u>Key West Bight</u>	<u>Annual Budget</u>	<u>Year-to-Date Actual</u>	<u>100% Lapsed % Achieved</u>
Charges for Services	\$ 6,417,392	\$ 6,124,280	95%
Fines & Forfeits	\$ 70,000	\$ 42,939	61%
Misc. Revenues	\$ 2,956,500	\$ 3,081,061	104%

A detailed financial report follows.

REVENUE DETAIL

OCTOBER 2016

KEY WEST BIGHT

TRANSIENT DOCKAGE

	<u>Oct-15</u>	<u>Oct-16</u>
	\$80,927.78	\$108,032.58
Percent Change:	33%	

DINGHY DOCKAGE

	<u>Oct-15</u>	<u>Oct-16</u>
	\$7,343.01	\$9,109.87
Percent Change:	24%	

RETAIL SALES

	<u>Oct-15</u>	<u>Oct-16</u>
	\$358.52	\$361.79
Percent Change:	1%	

PARKING

	<u>Oct-15</u>	<u>Oct-16</u>
	\$91,791.28	\$87,135.92
Percent Change:	-5%	

FUEL

	<u>Oct-15</u>	<u>Oct-16</u>
	\$ 49,820.75	\$ 55,334.49
Percent Change:	11%	

FERRY TERMINAL

PASSENGER FEES

	<u>Oct-15</u>	<u>Oct-16</u>
	\$15,113.44	\$14,493.60
Percent Change:	-4%	

SECURITY FEES

	<u>Oct-15</u>	<u>Oct-16</u>
	\$2,305.44	\$2,657.16
Percent Change:	15%	

PARKING

	<u>Oct-15</u>	<u>Oct-16</u>
	\$2,538.28	\$2,286.60
Percent Change:	-10%	

FUEL

	<u>Oct-15</u>	<u>Oct-16</u>
	\$40,746.46	\$27,968.44
Percent Change:	-31%	

City of Key West
Revenue Report
405 - Key West Bight
Totals by Basic Activity
Default Budget Code: CB - Revised Budget
Accounting Period 12/2016
100% OF YEAR LAPSED

Zero Balance Accounts Suppressed: Yes
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Page 1

	Current Period		Year to Date		Annual Estimate	Unrealized Estimate	% Rev
	Budget	Actual	Budget	Actual			
34 Charges For Services							
3442802 Ferry Terminal	16,666.67	11,798.40	200,000.00	194,766.90	200,000.00	5,233.10	97%
3442803 Port Security Surcharge	2,650.00	0.00	31,800.00	62,650.94	31,800.00	-30,850.94	197%
3445000 Parking	88,283.33	81,322.34	1,059,400.00	1,188,566.59	1,059,400.00	-129,166.59	112%
3445002 KW Bight Ferry Terminal	2,750.00	2,738.00	33,000.00	48,882.40	33,000.00	-15,882.40	148%
3475100 Dockage-Transient	62,963.75	34,635.69	755,565.00	936,952.79	755,565.00	-181,387.79	124%
3475208 Upland Electric & Sewer	1,250.00	2,254.39	15,000.00	24,289.72	15,000.00	-9,289.72	162%
3475209 Common Area Charges	29,166.67	30,789.97	350,000.00	350,298.91	350,000.00	-298.91	100%
3475210 Ferry Terminal CAM	650.00	654.49	7,800.00	8,030.38	7,800.00	-230.38	103%
3475211 Marina Tenant Utilities	7,916.67	7,726.24	95,000.00	105,850.41	95,000.00	-10,850.41	111%
3475291 FT Advertising	0.00	0.00	0.00	189.40	0.00	-189.40	
3475303 Ferry Boats	9,775.00	9,888.61	117,300.00	173,927.65	117,300.00	-56,627.65	148%
3475500 Dockage-Recreational	4,500.00	4,567.60	54,000.00	57,038.38	54,000.00	-3,038.38	106%
3475600 Dockage-Liveaboard	10,916.67	9,616.49	131,000.00	131,992.17	131,000.00	-992.17	101%
3475700 Dockage-Commercial	73,416.67	73,547.20	881,000.00	884,266.35	881,000.00	-3,265.35	100%
3475800 Penalties	1,083.33	2,520.40	13,000.00	27,320.26	13,000.00	-14,320.26	210%
3476100 Dinghy Dockage	6,927.25	8,487.85	83,127.00	110,354.12	83,127.00	-27,227.12	133%
3476200 Key West Bight - Gas	53,100.00	30,247.22	637,200.00	626,214.83	637,200.00	10,985.17	98%
3476300 Diesel	48,183.33	19,844.97	578,200.00	480,396.14	578,200.00	97,803.86	83%
3476302 Ferry Terminal Taxable	56,250.00	35,738.46	675,000.00	456,444.31	675,000.00	218,555.69	68%
3476303 FT Tax Exempt Diesel	58,333.33	0.00	700,000.00	255,274.93	700,000.00	444,725.07	36%
3476400 Miscellaneous Non-Taxable	0.00	0.00	0.00	573.70	0.00	-573.70	
34 Charges For Services	534,782.67	366,378.32	6,417,392.00	6,124,280.28	6,417,392.00	293,111.72	95%
35 Fines & Forfeitures							
3510300 Parking Fine	5,833.33	2,445.00	70,000.00	42,939.47	70,000.00	27,060.53	61%
35 Fines & Forfeitures	5,833.33	2,445.00	70,000.00	42,939.47	70,000.00	27,060.53	61%
36 Miscellaneous Revenues							

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City of Key West
Revenue Report
405 - Key West Bight
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Accounting Period 12/2016
100% OF YEAR LAPSED

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Page 2

	Current Period		Year to Date		Annual Estimate	Unrealized Estimate	% Rev
	Budget	Actual	%Rev	Budget	Actual	%Rev	
3610000 Interest Earnings	5,000.00	0.00	0%	60,000.00	81,489.90	136%	136%
3625400 Upland Leases	220,833.33	296,630.38	134%	2,650,000.00	2,835,410.36	107%	107%
3625500 KW Bight Ferry Terminal	5,583.33	5,900.10	106%	67,000.00	68,051.28	102%	102%
3625501 Advertising Space	1,000.00	1,005.00	101%	12,000.00	12,915.00	108%	108%
3629000 Misc Yearly Leases	8,375.00	0.00	0%	100,500.00	100,500.00	0%	0%
3690000 Other Misc Revenues	533.33	700.14	131%	6,400.00	9,311.96	145%	145%
3699100 Sales Tax Commission	0.00	13.33		0.00	159.96		
3699700 Misc Sales Taxable	4,250.00	4,293.75	101%	51,000.00	59,738.12	117%	117%
3699800 Non-Taxable	800.00	570.50	71%	9,600.00	13,984.53	146%	146%
38 Miscellaneous Revenues	246,375.00	309,113.20	125%	2,956,500.00	3,081,061.11	104%	104%
38 Other Sources							
3899006 Retained Earnings	554,166.67	0.00	0%	6,650,000.00	0.00	0%	0%
38 Other Sources	554,166.67	0.00	0%	6,650,000.00	0.00	0%	0%
FUND TOTAL 405 - Key West Bight	1,341,157.67	677,936.52	51%	16,093,892.00	9,248,280.86	57%	57%

City of Key West
Detail Budget Report
Accounting Period 12/2016
Period End Date 09/30/2016
100% of Year Lapsed
Budget Version CB - Revised Budget

Report Generated on Nov 2, 2016 9:43:12 AM

Page 1

FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7501 General Administration

ACT SUB	ELE	Account	Budget	Current Period Actual	% EXP	Budget	Year to Date Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation												
575 Marina Facilities												
5751200	- Regular Salaries & Wages		4,089.75	1,198.79	29%	49,197.00	41,392.64	84%	0.00	49,197.00	7,804.36	84%
5751400	- Overtime		0.00	0.00	0%	0.00	177.41	0%	0.00	0.00	(177.41)	0%
5751500	- Special Pay		4.00	4.00	100%	48.00	46.80	98%	0.00	48.00	1.20	98%
5752100	- FICA Taxes		313.92	80.97	26%	3,767.00	3,009.56	80%	0.00	3,767.00	757.44	80%
5752200	- Retirement Contributions		287.00	27.97	10%	3,444.00	2,693.47	78%	0.00	3,444.00	750.53	78%
5752300	- Life & Health Insurance		1,410.42	278.24	20%	16,925.00	9,562.58	56%	0.00	16,925.00	7,362.42	56%
5752400	- Workers' Compensation		17,490.00	17,490.00	100%	209,880.00	209,880.00	100%	0.00	209,880.00	0.00	100%
5753100	- Professional Services		666.67	0.00	0%	8,000.00	3,500.00	44%	0.00	8,000.00	4,500.00	44%
5753200	- Accounting & Auditing		1,868.33	0.00	0%	22,420.00	22,420.00	100%	0.00	22,420.00	0.00	100%
5753400	- Other Contractual Service		466.67	37.00	8%	5,600.00	982.00	18%	478.00	5,600.00	4,140.00	26%
5754000	- Travel & Per Diem		250.00	0.00	0%	3,000.00	2,050.44	68%	0.00	3,000.00	949.56	68%
5754100	- Communications/Postage		41.67	0.00	0%	500.00	12.72	3%	189.20	500.00	298.08	40%
5754300	- Utility Services		1,716.67	0.00	0%	20,600.00	0.00	0%	0.00	20,600.00	20,600.00	0%
5754302	- Electricity		1,459.17	1,613.44	111%	17,510.00	16,135.59	92%	0.00	17,510.00	1,374.41	92%
5754303	- Wastewater		111.58	0.00	0%	1,339.00	1,274.69	95%	0.00	1,339.00	64.31	95%
5754304	- Water		83.33	0.00	0%	1,000.00	824.74	82%	0.00	1,000.00	175.26	82%
5754400	- Rentals & Leases		125.00	114.18	91%	1,500.00	1,476.94	98%	0.00	1,500.00	23.06	98%
5754500	- Insurance		21,232.58	21,232.62	100%	254,791.00	254,791.00	100%	0.00	254,791.00	0.00	100%
5754600	- Repairs and Maintenance		250.00	675.00	270%	3,000.00	2,825.68	98%	207.93	3,000.00	(133.61)	104%
5754700	- Printing & Binding		41.67	162.00	389%	500.00	162.00	32%	0.00	500.00	338.00	32%
5754900	- Other Current Charges		19,000.00	198.80	1%	228,000.00	215,355.54	94%	124.20	228,000.00	12,520.26	95%
5755100	- Office Supplies		258.33	736.30	285%	3,100.00	2,305.14	74%	146.64	3,100.00	648.22	79%
5755200	- Operating Supplies		83.33	5.82	7%	1,000.00	299.43	30%	0.00	1,000.00	700.57	30%
5755400	- Books-Subscrip-Membership		266.67	88.00	33%	3,200.00	786.00	25%	0.00	3,200.00	2,414.00	25%
5755500	- Training		0.00	0.00	0%	0.00	895.00	0%	0.00	0.00	(895.00)	0%
5756200	- Buildings		0.00	0.00	0%	0.00	(29,820.87)	0%	0.00	0.00	29,820.87	0%

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**City of Key West
Detail Budget Report
Accounting Period 12/2016
Period End Date 09/30/2016
100% of Year Lapsed
Budget Version CB - Revised Budget**

Page 2

Report Generated on Nov 2, 2016 9:43:12 AM

FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7501 General Administration

ACT SUB	ELE	Account	Current Period		Year to Date		Encumbrance		Annual Budget	Unencumbered Balance	% BDGT
			Budget	Actual	% EXP	Budget	Actual	% EXP			
5756400 - Machinery & Equipment			3,717.17	0.00	0%	44,806.00	44,400.61	100%	44,806.00	205.39	100%
5757100 - Debt Service-Principal			110,257.08	0.00	0%	1,323,085.00	1,392,430.94	105%	1,323,085.00	(69,345.94)	105%
5757200 - Debt Service-Interest			9,699.83	0.00	0%	116,398.00	47,051.95	40%	116,398.00	69,346.05	40%
5758200 -			20,833.33	0.00	0%	250,000.00	140,000.00	56%	250,000.00	0.00	100%
5759100 - Transfers			71,770.83	71,770.87	100%	861,250.00	861,250.00	100%	861,250.00	0.00	100%
5759803 - Operating			362,735.50	0.00	0%	4,352,826.00	0.00	0%	4,352,826.00	4,352,826.00	0%
5759804 - Salary Contingency			4,065.00	0.00	0%	48,780.00	0.00	0%	48,780.00	48,780.00	0%
575 Marina Facilities - Total			654,605.50	115,715.00	18%	7,855,266.00	3,248,272.00	41%	7,855,266.00	4,495,848.03	43%
57 Culture and Recreation - Total			654,605.50	115,715.00	18%	7,855,266.00	3,248,272.00	41%	7,855,266.00	4,495,848.03	43%
DIV 7501 - Total			654,605.50	115,715.00	18%	7,855,266.00	3,248,272.00	41%	7,855,266.00	4,495,848.03	43%

City of Key West
Detail Budget Report
Accounting Period 12/2016
Period End Date 09/30/2016
100% of Year Lapsed
Budget Version CB - Revised Budget

Report Generated on Nov 2, 2016 9:43:12 AM

Page 3

FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7502 Upland Leases Maintenance

ACT SUB	ELE	Account	Current Period		Year to Date		% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
			Budget	Actual	Budget	Actual					
57 Culture and Recreation											
575 Marina Facilities											
	5756200 - Buildings		147,083.33	55,819.00	1,765,000.00	156,181.01	38%	77,777.99	1,765,000.00	1,531,041.00	13%
	575 Marina Facilities - Total		147,083.33	55,819.00	1,765,000.00	156,181.01	38%	77,777.99	1,765,000.00	1,531,041.00	13%
	57 Culture and Recreation - Total		147,083.33	55,819.00	1,765,000.00	156,181.01	38%	77,777.99	1,765,000.00	1,531,041.00	13%
	DIV 7502 - Total		147,083.33	55,819.00	1,765,000.00	156,181.01	38%	77,777.99	1,765,000.00	1,531,041.00	13%

City of Key West
Detail Budget Report
Accounting Period 12/2016
Period End Date 09/30/2016
100% of Year Lapsed
Budget Version CB - Revised Budget

Report Generated on Nov 2, 2016 9:43:12 AM

Page 4

FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7503 Marina Operations

ACT SUB	ELE	Account	Budget	Current Period Actual	% EXP	Budget	Year to Date Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation												
575 Marina Facilities												
5751200	- Regular Salaries & Wages		32,486.17	40,590.90	125%	389,834.00	365,124.08	94%	0.00	389,834.00	24,709.92	94%
5751400	- Overtime		1,012.50	1,052.32	104%	12,150.00	13,859.15	114%	0.00	12,150.00	(1,708.15)	114%
5751500	- Special Pay		51.00	51.00	100%	612.00	596.69	97%	0.00	612.00	15.31	97%
5752100	- FICA Taxes		2,566.59	2,933.56	114%	30,799.00	28,993.13	88%	0.00	30,799.00	3,805.87	88%
5752200	- Retirement Contributions		2,344.92	950.55	41%	28,139.00	22,013.82	78%	0.00	28,139.00	6,125.18	78%
5752300	- Life & Health Insurance		10,779.33	13,218.39	123%	129,352.00	112,566.79	87%	0.00	129,352.00	16,785.21	87%
5753100	- Professional Services		3,002.00	4,700.00	157%	36,024.00	32,804.00	91%	1,253.00	36,024.00	1,967.00	95%
5753400	- Other Contractual Service		4,032.50	5,636.83	140%	48,390.00	43,637.93	90%	0.00	48,390.00	4,752.07	90%
5754000	- Travel & Per Diem		0.00	0.00	0%	0.00	55.30	0%	0.00	0.00	(55.30)	0%
5754300	- Utility Services		1,064.33	1,314.28	123%	12,772.00	14,367.57	112%	3,724.96	12,772.00	(5,320.53)	142%
5754302	- Electricity		9,956.67	8,836.76	89%	119,480.00	99,413.69	83%	0.00	119,480.00	20,066.31	83%
5754303	- Wastewater		1,666.67	0.00	0%	20,000.00	18,837.01	94%	0.00	20,000.00	1,162.99	94%
5754304	- Water		4,333.33	0.00	0%	52,000.00	41,239.99	79%	0.00	52,000.00	10,760.01	79%
5754400	- Rentals & Leases		7,499.08	482.80	6%	89,989.00	81,271.82	90%	0.00	89,989.00	8,717.18	90%
5754600	- Repairs and Maintenance		4,083.33	5,921.28	145%	49,000.00	44,465.63	91%	8,538.45	49,000.00	(4,004.08)	108%
5754700	- Printing & Binding		83.33	0.00	0%	1,000.00	736.25	74%	0.00	1,000.00	263.75	74%
5754800	- Promotional Expenses		950.58	197.00	21%	11,407.00	5,176.12	45%	0.00	11,407.00	6,230.88	45%
5754900	- Other Current Charges		7,800.00	6,845.35	88%	93,600.00	124,098.12	133%	0.00	93,600.00	(30,498.12)	133%
5755100	- Office Supplies		191.67	0.00	0%	2,300.00	1,442.13	63%	28.27	2,300.00	829.60	64%
5755200	- Operating Supplies		3,350.00	2,501.31	75%	40,200.00	32,240.72	80%	5,461.46	40,200.00	2,497.82	94%
5755201	- Fuel		85,833.33	62,529.10	73%	1,030,000.00	818,915.73	80%	211,084.27	1,030,000.00	0.00	100%
5756200	- Buildings		30,041.67	14,580.00	49%	360,500.00	48,408.75	13%	18,771.50	360,500.00	283,319.75	19%
5756300	- Infrastructure		64,583.33	122,157.99	189%	775,000.00	190,351.24	25%	390,813.23	775,000.00	193,835.53	75%
5756400	- Machinery & Equipment		8,600.83	64,995.00	756%	103,210.00	84,920.00	82%	0.00	103,210.00	18,290.00	82%
575 Marina Facilities - Total			286,313.17	359,474.42	126%	3,435,758.00	2,223,535.66	65%	639,675.14	3,435,758.00	572,547.20	83%
57 Culture and Recreation - Total			286,313.17	359,474.42	126%	3,435,758.00	2,223,535.66	65%	639,675.14	3,435,758.00	572,547.20	83%

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City of Key West
Detail Budget Report
Accounting Period 12/2016
Period End Date 09/30/2016
100% of Year Lapsed
Budget Version CB - Revised Budget

Report Generated on Nov 2, 2016 9:43:12 AM Page 5

FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7503 Marina Operations

ACT SUB	ELE	Account	Budget	Current Period Actual	% EXP	Budget	Year to Date Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
DIV 7503 - Total			286,313.17	359,474.42	126%	3,435,758.00	2,223,535.66	65%	639,675.14	3,435,758.00	572,547.20	83%

City of Key West
Detail Budget Report
Accounting Period 12/2016
Period End Date 09/30/2016
100% of Year Lapsed
Budget Version CB - Revised Budget

Report Generated on Nov 2, 2016 9:43:12 AM

Page 7

FUND 405 - Key West Bight DEPT 75 Marines / DIV 7505 KWB Parking

ACT SUB	ELE	Account	Budget	Current Period Actual	% EXP	Budget	Year to Date Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation												
575 Marina Facilities												
5751200		Regular Salaries & Wages	2,260.58	3,130.19	138%	27,127.00	26,808.96	99%	0.00	27,127.00	318.04	99%
5751400		Overtime	0.00	107.60	0%	0.00	1,208.05	0%	0.00	0.00	(1,208.05)	0%
5752100		FICA Taxes	172.92	247.69	143%	2,075.00	2,143.23	103%	0.00	2,075.00	(68.23)	103%
5752200		Retirement Contributions	158.25	73.03	46%	1,899.00	1,756.72	93%	0.00	1,899.00	142.28	93%
5752300		Life & Health Insurance	805.92	1,113.12	138%	9,671.00	9,332.17	96%	0.00	9,671.00	338.83	96%
5753400		Other Contractual Service	5,727.50	6,160.85	108%	68,730.00	29,707.20	43%	0.00	68,730.00	39,022.80	43%
5754300		Utility Services	1,115.83	889.46	78%	13,390.00	9,047.03	68%	4,342.97	13,390.00	0.00	100%
5754600		Repairs and Maintenance	1,375.00	760.00	55%	16,500.00	2,190.44	13%	3,970.00	16,500.00	10,339.56	37%
5754900		Other Current Charges	4,583.33	5,708.21	125%	55,000.00	69,518.61	126%	0.00	55,000.00	(14,518.61)	126%
5755200		Operating Supplies	1,489.08	0.00	0%	17,869.00	1,196.35	7%	0.00	17,869.00	16,672.65	7%
5756400		Machinery & Equipment	1,941.58	10,639.20	548%	23,299.00	10,639.20	46%	2,658.80	23,299.00	10,000.00	57%
575		Marina Facilities - Total	19,630.00	28,809.35	147%	235,560.00	163,547.96	69%	10,972.77	235,560.00	61,039.27	74%
57		Culture and Recreation - Total	19,630.00	28,809.35	147%	235,560.00	163,547.96	69%	10,972.77	235,560.00	61,039.27	74%
DIV		7505 - Total	19,630.00	28,809.35	147%	235,560.00	163,547.96	69%	10,972.77	235,560.00	61,039.27	74%

