

Hall-Mark RTC

725 SW 46th Ave
Ocala, FL 34474



Ambulance Proposal

October 25, 2016

This proposal has been prepared for:
Key West Fire Department
1600 N. Roosevelt Blvd.
Key West, FL 33040

Hall-Mark RTC. is pleased to offer the Key West Fire Department one (1) 2017 Horton Model 457 Ambulance on a 2017 Ford F-450 chassis. This unit is quoted using the Florida Sheriff's Contract FSA16-VEF12.0 Specification # 01. This vehicle shall be in accordance with the attached specifications and drawings. Quote #11943, Revision 3.

Delivery will be F.O.B. Key West, FL and will be made approximately 230 Calendar days after receipt of Purchase Order. Terms of payment shall be (COD) when the unit arrives at the Key West Fire Department, unless the prepayment option below is considered.

FSA 16-VEF12.0 – Spec #01, Type 1 Ambulance 4x2	\$ 184,185
Patient / Driver/ Safety Package / Options	<u>13,971</u>
Total	\$ 198,156
Optional 100% Pre-Payment Discount	\$-3,000
Performance Bond	<u>1,250</u>
Net Discount	1,750
Total Price if 100% Prepaid (with bond)	\$196,406

This quote is valid for 60 days unless extended in writing.


Michael Day – Sales Representative

10-25-16
Date

Florida Sherriff's Association Contract # FSA16-VEH12.0

Ford F-450 4x2 Diesel Type I Ambulance Base Price **184,185**

Installed Options per Key West Fire Department Specifications

Camera For use with I4G system	361
Additional Shelf in Streetside forward Compartment	174
Increase Height of Streetside rear compartment	774
Stair chair pocket in in Curbside rear compartment	157
C Channel Rub Rails	258
(2) Stainless Steel Fuel Fill Plates	170
Concealed Door lock switch	97
Custom Paint Scheme for chassis and body	2,988
Diamond Grade Chevrons around rear entry doors	1,288
Enclosed Drug Storage Box on Main Cabinet wall	195
Custom Sharps/Waste Storage at head of bench	505
(2) Additional Chassis Grille Lights	536
Patient Entry Door Warning Lights (6)	894
Inverter Option	176
80amp Battery Charger	549
Additional 12v Outlet	72
Norcold Refrigerator	1,232
Streamlight Flashlight with Charger	207
Brushless AC motor	232
Paint NFPA Vents to match body	84
"D" Bottle mounting brackets (2)	580
Lettering and Striping to match current fleet	2,442

Total options **13,971**

Total cost including options **198,156**

Specification #01 - Type I Ambulance - 2 Wheel Drive - 4 Wheel Drive Optional (Diesel Engine, Dual Rear Wheel, Cab & Chassis)

DEALER	MANUFACTURER	CHASSIS MAKE	CHASSIS MODEL	MODULAR BOX DIMENSIONS	BASE PRICE	BASE SPECIFICATION LINK
Hall-Mark RTC	Horton	Ford	F-350	149"x96.25"x72"	\$162,347.00	Build Sheet
Hall-Mark RTC	Horton	Ford	F-450	157"x96.25"x72"	\$184,185.00	Build Sheet
Hall-Mark RTC	Horton	Ford	F-550	173"x96.25"x72"	\$195,617.00	Build Sheet
Hall-Mark RTC	Horton	Dodge	Ram 4500	157"x96.25"x72"	\$182,319.00	Build Sheet
Hall-Mark RTC	Horton	Dodge	Ram 5500	157"x96.25"x72"	\$184,368.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	C3500 4x2	142" x 90" x 66"	\$110,827.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	K3500 4x4	142" x 90" x 66"	\$113,640.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Dodge	3500 4x2	142" x 90" x 66"	\$111,846.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Dodge	3500 4x4	142" x 90" x 66"	\$114,838.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	F350 4x2	142" x 90" x 66"	\$113,494.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	F350 4x4	142" x 90" x 66"	\$116,173.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	C3500 4x2	146" x 96" x 68"	\$113,052.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	K3500 4x4	146" x 96" x 68"	\$115,865.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Dodge	3500 4x2	146" x 96" x 68"	\$114,071.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Dodge	3500 4x4	146" x 96" x 68"	\$117,063.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	F350 4x2	146" x 96" x 68"	\$115,719.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	F350 4x4	146" x 96" x 68"	\$118,398.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Dodge	4500 4x2	163" x 96" x 72"	\$132,912.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Dodge	4500 4x4	163" x 96" x 72"	\$135,902.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	F450 4x2	163" x 96" x 72"	\$134,997.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	F450 4x4	163" x 96" x 72"	\$137,169.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Dodge	4500 4x2	170" x 96" x 72"	\$133,947.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Dodge	4500 4x4	170" x 96" x 72"	\$136,937.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	F450 4x2	170" x 96" x 72"	\$136,032.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	F450 4x4	170" x 96" x 72"	\$138,204.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	F-450	150"x92"x68"	\$143,251.00	Build Sheet
Hall-Mark RTC	Road Rescue	Dodge	4500	150"x96"x72"	\$144,285.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	F-450	150"x96"x72"	\$147,552.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	F-450	168"x96"x72"	\$151,617.00	Build Sheet
Hall-Mark RTC	Road Rescue	Dodge	4500	168"x96"x72"	\$147,990.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	3500	146"x90"x68"	\$111,849.00	Build Sheet
Hall-Mark RTC	Road Rescue	Dodge	3500	146"x90"x68"	\$113,512.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	F-350	146"x90"x68"	\$116,637.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	C3500	153"x95"x67"	\$117,672.00	Build Sheet
Hall-Mark RTC	Road Rescue	Dodge	4500	153"x95"x67"	\$138,095.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	F-450	153"x95"x67"	\$134,538.00	Build Sheet
Hall-Mark RTC	Road Rescue	Dodge	4500	170"x95"x67"	\$139,612.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	F-450	170"x95"x67"	\$136,362.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	F-350	146x90x68	\$115,072.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	F-350	153x95x67	\$120,901.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	F-450	153x95x67	\$133,148.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	F-450	170x95x72	\$134,972.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Dodge	3500	146x90x68	\$111,947.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Dodge	3500	153x95x67	\$116,119.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Dodge	4500	153x95x67	\$136,530.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Dodge	4500	170x95x72	\$138,047.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Chevy	3500	146x90x68	\$110,290.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Chevy	3500	153x95x67	\$116,119.00	Build Sheet

Specification #02 - Type I Ambulance - 2 Wheel Drive - 4 Wheel Drive Optional (Gas Engine, Dual Rear Wheel, Cab & Chassis)

DEALER	MANUFACTURER	CHASSIS MAKE	CHASSIS MODEL	MODULAR BOX DIMENSIONS	BASE PRICE	BASE SPECIFICATION LINK
Hall-Mark RTC	Horton	Chevy	C3500HD	149"x96.25"x72"	\$148,470.00	Build Sheet
Hall-Mark RTC	Horton	Dodge	Ram 4500	157"x96.25"x72"	\$175,889.00	Build Sheet
Hall-Mark RTC	Horton	Dodge	Ram 5500	157"x96.25"x72"	\$176,957.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	C3500 4x2	142" x 90" x 66"	\$106,946.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	K3500 4x4	142" x 90" x 66"	\$108,465.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	C3500 4x2	146" x 96" x 68"	\$109,171.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	K3500 4x4	146" x 96" x 68"	\$110,690.00	Build Sheet

Specification #03 - Type I Ambulance - 2 Wheel Drive Medium Duty (Dual Rear Wheel, Cab & Chassis)

DEALER	MANUFACTURER	MODEL	MAKE	MODULAR BOX DIMENSIONS	BASE PRICE	BASE SPECIFICATION LINK
Hall-Mark RTC	Horton	Ford	F-650	173"x96.25"x72"	\$214,247.00	Build Sheet
Hall-Mark RTC	Horton	Freightliner	M2	173"x96.25"x72"	\$219,950.00	Build Sheet
Hall-Mark RTC	Horton	International	Durastar 4300LP	173"x96.25"x72"	\$216,950.00	Build Sheet
Hall-Mark RTC	Horton	International	Durastar 4400LP	173"x96.25"x72"	\$225,898.00	Build Sheet
Hall-Mark RTC	Horton	Spartan	Metro Star RT	173"x96.25"x72"	\$335,689.00	Build Sheet
Hall-Mark RTC	Horton	Kenworth	T300	173"x96.25"x72"	\$222,922.00	Build Sheet
Hall-Mark RTC	Horton	International	Terrastar	173"x96.25"x72"	\$195,405.00	Build Sheet

Hall-Mark RTC	McCoy Miller	International	4900	170" x 96" x 72"	\$168,888.00	Build Sheet
Hall-Mark RTC	Road Rescue	Freightliner	M2	168"x96"x72"	\$180,090.00	Build Sheet
Hall-Mark RTC	Road Rescue	International	4300	168"x96"x72"	\$190,830.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	F-650	168"x96"x72"	\$172,110.00	Build Sheet
Hall-Mark RTC	Road Rescue	International	4300	160"x95"x67	\$166,243.00	Build Sheet
Hall-Mark RTC	Road Rescue	Freightliner	M2	160"x95"x67	\$164,909.00	Build Sheet
Hall-Mark RTC	Road Rescue	International	4300	170"x95"x67"	\$166,876.00	Build Sheet
Hall-Mark RTC	Road Rescue	Freightliner	M2	170"x95"x67"	\$162,542.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Freightliner	M2	160x95x72	\$160,790.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Freightliner	M2	170x95x72	\$161,448.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	International	4300	160x95x72	\$160,790.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	International	4300	170x95x72	\$161,448.00	Build Sheet

Specification #04 - Type II Ambulance - 2 Wheel Drive - Van

DEALER	MANUFACTURER	MODEL	MAKE	MODULAR BOX DIMENSIONS	BASE PRICE	BASE SPECIFICATION LINK
Hall-Mark RTC	McCoy Miller	Ford	Transit	MR Van - Gas	\$70,021.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	Transit	MR Van - Diesel	\$73,088.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	Transit	HR Van - Gas	\$72,947.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	Transit	HR Van - Diesel	\$77,916.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Mercedes	Sprinter	Van - Diesel	\$77,853.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	G3500	Van - Diesel	\$72,061.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	G3500	Van	\$75,203.00	Build Sheet
Hall-Mark RTC	Road Rescue	Mercedes	Sprinter	Van	\$82,254.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	Transit	Van	\$71,516.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Mercedes	Sprinter	N/A	\$79,025.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Chevy	G30	N/A	\$74,453.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	T250	N/A	\$71,071.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	T250	N/A	\$71,484.00	Build Sheet

Specification #05 - Type III Ambulance - 2 Wheel Drive (Diesel Engine, Dual Rear Wheel, Cab & Chassis)

DEALER	MANUFACTURER	MODEL	MAKE	MODULAR BOX DIMENSIONS	BASE PRICE	BASE SPECIFICATION LINK
Hall-Mark RTC	Horton	Chevy	G3500	149"x96.25"x72"	\$164,564.00	Build Sheet
Hall-Mark RTC	Horton	Chevy	G4500	169"x96.25"x72"	\$178,496.00	Build Sheet
Hall-Mark RTC	Horton	GMC	G3500	149"x96.25"x72"	\$165,320.00	Build Sheet
Hall-Mark RTC	Horton	GMC	G4500	169"x96.25"x72"	\$179,252.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	G3500	142" x 90" x 66"	\$114,668.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	G3500	146" x 96" x 68"	\$115,697.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	G4500	163" x 96" x 72"	\$128,209.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Chevy	G4500	170" x 96" x 72"	\$128,868.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	G3500	150"x92"x68"	\$130,395.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	G3500	150"x96"x72"	\$134,440.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	G4500	170"x96"x72"	\$141,902.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	G3500	146"x90"x68"	\$117,642.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	G3500	153"x95"x72"	\$122,638.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	G4500	165"x95"x72"	\$128,381.00	Build Sheet
Hall-Mark RTC	Road Rescue	Chevy	G4500	170"x95"x72"	\$128,904.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Chevy	G3500	146x90x68	\$116,141.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Chevy	G3500	153x95x72	\$121,072.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Chevy	G4500	165x95x72	\$126,815.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Chevy	G4500	170x95x72	\$127,338.00	Build Sheet

Specification #06 - Type III Ambulance - 2 Wheel Drive (Gas Engine, Dual Rear Wheel, Cab & Chassis)

DEALER	MANUFACTURER	MODEL	MAKE	MODULAR BOX DIMENSIONS	BASE PRICE	BASE SPECIFICATION LINK
Hall-Mark RTC	Horton	Ford	XL E-350	149"x96.25"x72"	\$157,462.00	Build Sheet
Hall-Mark RTC	Horton	Ford	XL E-450	149"x96.25"x72"	\$160,379.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	E350	142" x 90" x 66"	\$106,257.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	E350	146" x 96" x 68"	\$109,093.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	E450	163" x 98" x 72"	\$119,361.00	Build Sheet
Hall-Mark RTC	McCoy Miller	Ford	E450	170" x 98" x 72"	\$120,021.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	E-350	150"x92"x68"	\$122,601.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	E-450	168"x96"x72"	\$132,611.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	E-350	146"x90"x68"	\$106,869.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	E-350	153"x95"x72"	\$117,365.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	E-450	165"x95"x72"	\$121,874.00	Build Sheet
Hall-Mark RTC	Road Rescue	Ford	E-450	170"x95"x72"	\$122,528.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	E350	146x90x68	\$105,373.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	E350	153x95x67	\$115,804.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	E450	165x95x72	\$120,313.00	Build Sheet
Hall-Mark RTC	Wheeled Coach	Ford	E450	170x95x72	\$120,967.00	Build Sheet

Specification #07 - 70' Mid Mounted Aerial Platform

DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
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Hall-Mark RTC						NO BID	
Specification #08 - 75' Mid Mounted Aerial Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC						NO BID	
Specification #09 - 75' Rear Mounted Aerial Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Typhoon	TYPH	HP75 Ladder	Extruded Aluminum	\$606,836.00	Build
Specification #10 - 100' Mid Mounted Aerial Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC						NO BID	
Specification #11 - 100' Rear Mounted Aerial Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Cyclone II	CYC2	HP100 Ladder	Extruded Aluminum	\$800,648.00	Build
Specification #12 - Mid Mounted Aerial Platform							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Cyclone II	CYC2	95' Platform	Extruded Aluminum	\$968,072.00	Build
Specification #13 - Rear Mounted Aerial Platform							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Cyclone II	CYC2	100' Platform	Extruded Aluminum	\$921,743.00	Build
Specification #14 - Medium Duty Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Freightliner	M2 106	N/A	Extruded Aluminum	\$178,052.00	Build
Hall-Mark RTC	E-ONE	International	Durastar 4400	N/A	Extruded Aluminum	\$178,148.00	Build
Specification #15 - Heavy Rescue Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Typhoon	TYPH	N/A	Extruded Aluminum	\$284,033.00	Build
Specification #16 - 2500 Gallon Mobile Water Supply Fire Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Freightliner	M2 106	N/A	Extruded Aluminum	\$229,126.00	Build
Hall-Mark RTC	E-ONE	International	Workstar 7400	N/A	Extruded Aluminum	\$229,552.00	Build
Specification #17 - Wildland Fire Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	Hall-Mark RTC	Dodge	5500 4x4 2-Door	N/A	Aluminum	\$112,182.00	Build
Hall-Mark RTC	Hall-Mark RTC	Ford	F-550 4x4 2-Door	N/A	Aluminum	\$109,980.00	Build
Specification #18 - Commercial Pumper (2 Door)							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Freightliner	M2 106	N/A	Extruded Aluminum	\$185,344.00	Build
Hall-Mark RTC	E-ONE	International	Durastar 4400	N/A	Extruded Aluminum	\$188,324.00	Build
Specification #19 - Level I Custom Pumper (Medium 4 Door Custom Chassis)							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Typhoon	TYPH	N/A	Extruded Aluminum	\$315,398.00	Build
Specification #20 - Level II Custom Pumper (Medium 4 Door Custom Chassis)							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE
Hall-Mark RTC	E-ONE	Cyclone II	CYC2	N/A	Extruded Aluminum	\$446,701.00	Build