

September 22, 2016

Doug Bradshaw Director Port and Marine Services City of Key West 201 William Street, Key West, FL 33040 305-809-3792

Subject: Marketing Services Contract 10 015 Task Order No. 3 (Additional Services for FY 2017), Social Media for Fiscal Year 2017, ADEPT Public Relations Proposal No. 2016-007

Dear Mr. Bradshaw:

Per your office's request we have prepared this task order proposal for Social Media for the period October 1, 2016 to October 1, 2017 .

This task order request for additional services is consistent with the August 5th, 2016 Memorandum for Marketing Contract 10-015, 2017 Version 3 Budget Estimates of \$2,083 monthly retainer to provide Social Media services.

Note that for Task Order No. 3 (Additional Services FY 2017) for marketing services, ADEPT Public Relations will charge fees based on the hourly rates as per our Marketing Services Contract with the City of Key West Executed on January 8, 2016.

Deliverables

- 1. Grow Followers and authentic traffic with organic strategies
- 2. Engage, Connect & Relate via daily posts
- 3. Implement targeted Keywords & Hashtags
- 4. Build Rich Engagement
- 5. Integrate Content with Website
- 6. Targeted Campaigns to Build Brand Awareness of KWHS

The Total cost for these ongoing monthly services is a price Not to Exceed <u>Twenty-five</u> <u>Thousand</u>, <u>Seven Hundred Forty Dollars [\$25,740.00]</u>.

These ongoing Social Media services will be initiated by our team upon receiving a written notice to proceed from your office in response to this Task Order 3 Proposal.



Should you have any questions for require further clarification please do not hesitate to contact me at 954-769-1533 or Dana@Adept.co.

Thank you for this opportunity,

ADEPT Public Relations, LLC

Dana Pollitt Project Manager

City of Key West

TASK ORDER # 3 Ongoing Services for Fiscal Year 2017

Project Name: Key West Historic Seaport 9/28/2016

| Billing Class | Name | Unit Rate | Units | Cost |
|----------------------------|---------------|-----------|-------|-------------|
| | | | | |
| ADEPT Staff | | | | |
| Project Manager | Dana Pollitt | \$160.00 | 12 | \$1,920.00 |
| Deputy Project Manager | Julie Ruffolo | \$145.00 | 24 | \$3,480.00 |
| Account Executive/Event | | | | |
| Admin | Ali Gold | \$45.00 | 312 | \$14,040.00 |
| Creative/Branding | | \$125.00 | | \$0.00 |
| Creative/Graphic Design | Mik Oca | \$100.00 | 48 | \$4,800.00 |
| Photography/Videography | | \$125.00 | 12 | \$1,500.00 |
| Website Design/Development | | \$125.00 | 0 | \$0.00 |
| Website Maintenance | | \$100.00 | 0 | \$0.00 |
| TOTAL LABOR COST | | | | \$25,740.00 |
| | | | | |
| Travel | | | | |
| D/T Airford | | | | |

The Social Media Phase

| Iravel | - | - | |
|--------------------------------------|---|---|--------|
| R/T Airfare | | | |
| Mileage / Gas | | | |
| Rental w/ Fuel | | | |
| Misc Travel Costs | | | |
| Lodging | | | |
| Meals and Incidental Expenses (M&IE) | | | |
| TOTAL TRAVEL COSTS | | | \$0.00 |

| Other Direct Costs | | |
|----------------------------|--|--|
| Shipping/Postage | | |
| Information Services | | |
| Printing | | |
| Misc. Equipment & Supplies | | |
| TOTAL OTHER DIRECT COSTS | | |

GRAND TOTAL

\$25,740.00

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City of Key West TASK ORDER # 3 Ongoing Services for Fiscal Year 2017

Project Name: Key West Historic Seaport

9/28/2016

| ESTIMATE OF WORK EFFORT FOR TASK ORDER PROPOSALS - GRAND TOTAL | | | | | | | | | |
|---|-------------------------|--------------------|------------------------------|-------|----------------------|-------------------------------|----------------------------|---------|-------------------|
| The Social Media Phase | EMPLOYEE CLASSIFICATION | | | | | | | | |
| WORK ACTIVITY | | Project Manager | Deputy Project Manager | Admin | Creative Branding | Creative Graphic Design | Photography Videography | Website | Website Maint. |
| Hours | 408 | 12 | 24 | 312 | 0 | 48 | 12 | 0 | 0 |
| Client meetings/discussion/consultation/reporting [1 hour per month] | 36 | 12 | 12 | 12 | | | | | |
| Develop social media strategy, implementation, maintenance and reporting for Twelve [12] months | 312 | | 12 | 300 | | | | | |
| Image Creation [12 Months @ 4 hours per month] | 48 | | | | | 48 | | | |
| Video editing [12 Months @ 1 per month] | 12 | | | | | | 12 | | |
| | | | | | | | | | |
| | 408 | | | | | | | | |