

October 24, 2016

Ralons Security, LLC. 166 Madeira Ave. Coral Gables, FL. 33134

The City of Key West Attn: Doug Bradshaw, Port and Marine Services Director 201 William Street Key West, FL. 33040

Dear Mr. Bradshaw,

This letter is to notify you of Ralons Security's intent to continue service for the additional two years as per the contract

Ralons Security will provide the same level of service as listed in the Scope of Services in the original contract at rate of \$18.91, which is a three percent increase.

We are also asking to bill the City for unscheduled ships that are diverted to Key West, on short notice, due to inclement weather, or any natural disasters as listed below.

- Less than a 12 hour notice to be paid at a time and a half rate of \$28.36 (\$18.91*1.5)
- Between 12 and 24 hours the rate would be \$22.50
- Any notice greater than 24 hours would be the regular rate of \$18.91

If you have any questions or concerns, please feel free to contact me at (954) 496-5987.

Thank you,

Luis J. Requejo Director of Operations Ralons Security, LLC

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