

**Key West Bight/Ferry Terminal
Year to Year Revenue Comparison
Monthly – February 2016/2017**

	<u>February '16</u>	<u>February '17</u>
KW Bight	\$ 594,510	\$ 694,237
Ferry Terminal	<u>\$ 161,833</u>	<u>\$ 190,667</u>
Grand Total	\$ 756,343	\$ 884,904

Revenue Detail

Key West Bight:

Transient Dockage	- 6%
Dinghy Dockage	+ 22%
Retail Sales	+ 38%
Parking	+ 32%
Fuel	+116%

Ferry Terminal:

Passenger Fees	+ 17%
Security Fees	+ 40%
Parking	+ 24%
Fuel	+ 22%

**FY 2017 Annual Budget Comparison to
January Actual Year-to-Date Revenue**

<u>Key West Bight</u>	<u>Annual Budget</u>	<u>Year-to-Date Actual</u>	<u>33% Lapsed % Achieved</u>
Charges for Services	\$ 6,062,480	\$ 1,985,203	33%
Fines & Forfeits	\$ 35,000	\$ 10,318	29%
Misc. Revenues	\$ 3,204,000	\$ 997,623	31%

A detailed financial report follows.

REVENUE DETAIL

FEBRUARY 2017

KEY WEST BIGHT

TRANSIENT DOCKAGE

	<u>Feb-16</u>	<u>Feb-17</u>
	\$95,815.41	\$89,604.81

Percent Change: -6%

DINGHY DOCKAGE

	<u>Feb-16</u>	<u>Feb-17</u>
	\$9,254.17	\$11,293.22

Percent Change: 22%

RETAIL SALES

	<u>Feb-16</u>	<u>Feb-17</u>
	\$373.23	\$515.23

Percent Change: 38%

PARKING

	<u>Feb-16</u>	<u>Feb-17</u>
	\$98,397.87	\$129,904.71

Percent Change: 32%

FUEL

	<u>Feb-16</u>	<u>Feb-17</u>
	\$ 39,996.73	\$ 86,292.99

Percent Change: 116%

FERRY TERMINAL

PASSENGER FEES

	<u>Feb-16</u>	<u>Feb-17</u>
	\$26,906.36	\$31,381.20

Percent Change: 17%

SECURITY FEES

	<u>Feb-16</u>	<u>Feb-17</u>
	\$4,104.36	\$5,753.22

Percent Change: 40%

PARKING

	<u>Feb-16</u>	<u>Feb-17</u>
	\$5,161.21	\$6,415.44

Percent Change: 24%

FUEL

	<u>Feb-16</u>	<u>Feb-17</u>
	\$101,310.78	\$123,654.80

Percent Change: 22%

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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7501 General Administration

ACT SUB	ELE	Account	Current Period Budget	Actual	% EXP	Year to Date Budget	Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation												
575 Marina Facilities												
5751200	-	Regular Salaries & Wages	3,658.75	1,115.20	30%	14,635.00	3,885.25	27%	0.00	43,905.00	40,019.75	9%
5751400	-	Overtime	0.00	0.00	0%	0.00	0.70	0%	0.00	0.00	(0.70)	0%
5751500	-	Special Pay	4.00	4.00	100%	16.00	16.00	100%	0.00	48.00	32.00	33%
5752100	-	FICA Taxes	280.17	78.28	28%	1,120.67	270.94	24%	0.00	3,362.00	3,091.06	8%
5752200	-	Retirement Contributions	258.08	78.06	30%	1,024.33	271.98	27%	0.00	3,073.00	2,801.02	9%
5752300	-	Life & Health Insurance	1,234.17	185.94	15%	4,936.67	686.69	14%	0.00	14,810.00	14,113.31	5%
5752400	-	Workers' Compensation	76.25	76.25	100%	305.00	305.00	100%	0.00	915.00	610.00	33%
5752500	-	Unemployment Compensation	0.00	275.00	0%	0.00	1,650.00	0%	0.00	0.00	(1,650.00)	0%
5753100	-	Professional Services	666.67	0.00	0%	2,666.67	0.00	0%	7,500.00	8,000.00	500.00	94%
5753200	-	Accounting & Auditing	1,931.67	2,655.00	137%	7,726.67	2,655.00	34%	20,525.00	23,180.00	0.00	100%
5753400	-	Other Contractual Service	266.67	208.00	78%	1,066.67	624.00	59%	2,252.00	3,200.00	324.00	90%
5754000	-	Travel & Per Diem	250.00	0.00	0%	1,000.00	0.00	0%	0.00	3,000.00	3,000.00	0%
5754100	-	Communications/Postage	41.67	6.59	16%	166.67	20.80	12%	179.20	500.00	300.00	40%
5754300	-	Utility Services	1,425.00	0.00	0%	5,700.00	0.00	0%	0.00	17,100.00	17,100.00	0%
5754302	-	Electricity	1,000.00	1,164.82	116%	4,000.00	5,292.97	132%	0.00	12,000.00	6,707.03	44%
5754303	-	Wastewater	41.67	115.03	276%	166.67	453.46	272%	0.00	500.00	46.54	91%
5754304	-	Water	41.67	74.78	179%	166.67	286.98	172%	0.00	500.00	213.02	57%
5754400	-	Rentals & Leases	125.00	116.01	93%	500.00	344.34	69%	1,155.66	1,500.00	0.00	100%
5754500	-	Insurance	21,932.92	21,932.91	100%	87,731.67	87,731.64	100%	0.00	263,195.00	175,463.36	33%
5754600	-	Repairs and Maintenance	250.00	33.61	13%	1,000.00	110.51	11%	2,039.49	3,000.00	850.00	72%
5754700	-	Printing & Binding	41.67	0.00	0%	166.67	0.00	0%	0.00	500.00	500.00	0%
5754900	-	Other Current Charges	18,791.67	0.00	0%	75,166.67	206,504.75	275%	52,876.03	225,500.00	(33,880.78)	115%
5755100	-	Office Supplies	233.33	93.85	40%	933.33	518.98	56%	362.71	2,800.00	1,918.31	31%
5755200	-	Operating Supplies	83.33	227.59	273%	333.33	257.59	77%	0.00	1,000.00	742.41	26%
5755400	-	Books-Subscrip-Membership	266.67	650.00	244%	1,066.67	1,811.00	170%	0.00	3,200.00	1,389.00	57%
5756400	-	Machinery & Equipment	916.67	0.00	0%	3,666.67	0.00	0%	0.00	11,000.00	11,000.00	0%

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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7501 General Administration

ACT SUB	ELE	Account	Current Period Budget	Current Period Actual	% EXP	Year to Date Budget	Year to Date Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BGT
5757100 - Debt Service-Principal			114,382.08	0.00	0%	457,528.33	1,372,585.00	300%	0.00	1,372,585.00	0.00	100%
5757200 - Debt Service-Interest			5,914.67	0.00	0%	23,658.67	47,051.96	198%	0.00	70,976.00	23,924.04	66%
5758200 -			17,500.00	0.00	0%	70,000.00	0.00	0%	110,000.00	210,000.00	100,000.00	52%
5759100 - Transfers			71,770.83	71,770.83	100%	287,083.33	287,083.32	100%	0.00	881,250.00	574,166.68	33%
5759803 - Operating			429,756.33	0.00	0%	1,719,025.33	0.00	0%	0.00	5,157,076.00	5,157,076.00	0%
575 Marina Facilities - Total			693,139.58	100,861.85	15%	2,772,558.33	2,020,428.86	73%	196,890.09	8,317,675.00	6,100,356.05	27%
57 Culture and Recreation - Total			693,139.58	100,861.85	15%	2,772,558.33	2,020,428.86	73%	196,890.09	8,317,675.00	6,100,356.05	27%
DIV 7501 - Total			693,139.58	100,861.85	15%	2,772,558.33	2,020,428.86	73%	196,890.09	8,317,675.00	6,100,356.05	27%

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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7502 Upland Leases Maintenance

ACT SUB	ELE	Account	Current Period		Year to Date		% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
			Budget	Actual	Budget	Actual					
57 Culture and Recreation											
575 Marina Facilities											
	5756200 - Buildings		32,916.67	7,498.00	131,666.67	7,498.00	23%	223,431.00	395,000.00	164,071.00	58%
	575 Marina Facilities - Total		32,916.67	7,498.00	131,666.67	7,498.00	23%	223,431.00	395,000.00	164,071.00	58%
	57 Culture and Recreation - Total		32,916.67	7,498.00	131,666.67	7,498.00	23%	223,431.00	395,000.00	164,071.00	58%
	DIV 7502 - Total		32,916.67	7,498.00	131,666.67	7,498.00	23%	223,431.00	395,000.00	164,071.00	58%

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FUND 405 - Key West Blight DEPT 75 Marinas / DIV 7503 Marina Operations

ACT SUB	ELE	Account	Current Period Budget	Actual	% EXP	Year to Date Budget	Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation												
575 Marina Facilities												
5751200	- Regular Salaries & Wages		29,813.50	30,266.44	102%	119,254.00	110,713.49	93%	0.00	357,762.00	247,048.51	31%
5751400	- Overtime		1,012.50	2,361.84	235%	4,050.00	6,355.15	157%	0.00	12,150.00	5,794.85	52%
5751500	- Special Pay		51.00	51.00	100%	204.00	204.00	100%	0.00	612.00	408.00	33%
5752100	- FICA Taxes		2,362.08	2,330.82	99%	9,448.33	8,331.27	88%	0.00	28,345.00	20,013.73	29%
5752200	- Retirement Contributions		2,157.83	1,985.33	92%	8,631.33	7,578.86	88%	0.00	25,894.00	18,315.14	29%
5752300	- Life & Health Insurance		9,770.50	9,508.42	97%	39,082.00	33,751.11	86%	0.00	117,246.00	83,494.89	29%
5753100	- Professional Services		3,333.33	0.00	0%	13,333.33	4,700.00	35%	24,850.00	40,000.00	10,450.00	74%
5753400	- Other Contractual Service		4,458.33	3,612.94	81%	17,833.33	16,730.12	94%	34,790.38	53,500.00	1,979.50	96%
5754300	- Utility Services		1,000.00	1,076.57	108%	4,000.00	4,846.56	121%	11,542.69	12,000.00	(4,389.25)	137%
5754302	- Electricity		10,000.00	7,064.72	71%	40,000.00	31,251.79	78%	0.00	120,000.00	88,748.21	28%
5754303	- Wastewater		1,666.67	1,653.12	99%	6,666.67	5,099.96	76%	0.00	20,000.00	14,900.04	25%
5754304	- Water		4,333.33	3,947.28	91%	17,333.33	11,878.44	69%	0.00	52,000.00	40,121.56	23%
5754400	- Rentals & Leases		8,116.67	0.00	0%	32,466.67	433.42	1%	1,966.58	97,400.00	95,000.00	2%
5754600	- Repairs and Maintenance		8,800.00	1,092.37	12%	35,200.00	5,551.07	16%	25,857.95	105,600.00	74,190.98	30%
5754700	- Printing & Binding		83.33	0.00	0%	333.33	0.00	0%	0.00	1,000.00	1,000.00	0%
5754800	- Promotional Expenses		875.00	0.00	0%	3,500.00	295.50	8%	104.50	10,500.00	10,100.00	4%
5754900	- Other Current Charges		7,800.00	10,825.80	139%	31,200.00	36,738.98	118%	0.00	93,600.00	56,861.02	39%
5755100	- Office Supplies		191.67	216.08	113%	766.67	1,083.26	141%	436.82	2,300.00	779.92	66%
5755200	- Operating Supplies		2,733.33	1,685.42	62%	10,933.33	7,419.77	68%	24,627.18	32,800.00	753.05	98%
5755201	- Fuel		62,625.00	51,596.32	82%	250,500.00	171,676.29	69%	579,823.71	751,500.00	0.00	100%
5756200	- Buildings		16,666.67	0.00	0%	66,666.67	0.00	0%	18,771.50	200,000.00	181,228.50	9%
5756300	- Infrastructure		62,500.00	713.25	1%	250,000.00	11,641.00	5%	478,842.23	750,000.00	259,516.77	65%
5756400	- Machinery & Equipment		2,675.00	0.00	0%	10,700.00	0.00	0%	10,910.72	32,100.00	21,189.28	34%
575 Marina Facilities - Total			243,025.75	128,997.72	53%	972,103.00	476,280.04	49%	1,212,524.26	2,916,309.00	1,227,504.70	58%
57 Culture and Recreation - Total			243,025.75	128,997.72	53%	972,103.00	476,280.04	49%	1,212,524.26	2,916,309.00	1,227,504.70	58%
DIV 7503 - Total			243,025.75	128,997.72	53%	972,103.00	476,280.04	49%	1,212,524.26	2,916,309.00	1,227,504.70	58%

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FUND 405 - Key West Blight DEPT 75 Marinas / DIV 7504 Common Area Maintenance

ACT SUB	ELE	Account	Budget	Current Period Actual	% EXP	Budget	Year to Date Actual	% EXP	Encumbrance	Annual Budget	Unencumbered Balance	% BDGT
57 Culture and Recreation												
575 Marina Facilities												
5751200		Regular Salaries & Wages	11,836.08	12,002.20	101%	47,344.33	42,918.85	91%	0.00	142,033.00	99,114.15	30%
5751400		Overtime	345.00	926.72	269%	1,380.00	2,463.66	179%	0.00	4,140.00	1,676.34	60%
5751500		Special Pay	15.00	15.00	100%	60.00	60.00	100%	0.00	180.00	120.00	33%
5752100		FICA Taxes	933.00	965.11	103%	3,732.00	3,376.96	90%	0.00	11,196.00	7,819.04	30%
5752200		Retirement Contributions	852.67	756.92	89%	3,410.67	3,028.72	89%	0.00	10,232.00	7,203.28	30%
5752300		Life & Health Insurance	4,319.58	3,664.78	85%	17,278.33	14,379.83	83%	0.00	51,835.00	37,455.17	28%
5753400		Other Contractual Service	7,120.83	5,239.48	74%	28,483.33	17,063.95	60%	12,011.05	85,450.00	56,375.00	34%
5754100		Communications/Postage	160.83	0.00	0%	643.33	0.00	0%	0.00	1,930.00	1,930.00	0%
5754300		Utility Services	2,666.67	1,504.39	56%	10,666.67	5,244.36	49%	23,755.64	32,000.00	3,000.00	91%
5754302		Electricity	1,333.33	1,227.05	92%	5,333.33	4,412.80	83%	0.00	16,000.00	11,587.20	28%
5754303		Wastewater	458.33	228.42	50%	1,833.33	767.56	42%	0.00	5,500.00	4,732.44	14%
5754304		Water	700.00	661.38	94%	2,800.00	2,340.50	84%	0.00	8,400.00	6,059.50	28%
5754600		Repairs and Maintenance	5,916.67	1,479.65	25%	23,666.67	4,105.89	17%	15,791.69	71,000.00	51,102.42	28%
5754800		Promotional Expenses	16,216.67	2,145.00	13%	64,866.67	46,841.72	72%	106,846.40	194,600.00	41,111.88	79%
5755200		Operating Supplies	5,333.33	154.07	3%	21,333.33	2,154.83	10%	3,844.33	64,000.00	58,000.84	9%
5756300		Infrastructure	0.00	13,837.00	0%	0.00	13,837.00	0%	116,840.50	0.00	(130,677.50)	0%
5756400		Machinery & Equipment	10,633.33	300.00	3%	42,533.33	12,874.18	30%	45,473.99	127,600.00	69,251.83	46%
575 Marina Facilities - Total			68,841.33	45,107.17	66%	275,365.33	175,670.81	64%	324,563.60	826,096.00	325,861.59	61%
57 Culture and Recreation - Total			68,841.33	45,107.17	66%	275,365.33	175,670.81	64%	324,563.60	826,096.00	325,861.59	61%
DIV 7504 - Total			68,841.33	45,107.17	66%	275,365.33	175,670.81	64%	324,563.60	826,096.00	325,861.59	61%

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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7505 KWB Parking

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			Budget	Actual	Budget	Actual					
57 Culture and Recreation											
575 Marina Facilities											
5751200		Regular Salaries & Wages	2,305.83	2,128.39	9,223.33	7,976.26	92%	0.00	27,670.00	19,693.74	29%
5751400		Overtime	0.00	319.27	0.00	808.15	0%	0.00	0.00	(808.15)	0%
5752100		FICA Taxes	176.42	187.24	705.67	671.99	106%	0.00	2,117.00	1,445.01	32%
5752200		Retirement Contributions	161.42	171.33	845.67	814.92	106%	0.00	1,937.00	1,322.08	32%
5752300		Life & Health Insurance	822.75	742.06	3,291.00	2,782.69	90%	0.00	9,873.00	7,090.31	28%
5753400		Other Contractual Service	1,820.83	1,995.90	6,483.33	4,519.80	123%	51,638.20	19,450.00	(36,708.00)	289%
5754300		Utility Services	1,166.67	601.76	4,666.67	2,957.30	52%	11,542.70	14,000.00	(500.00)	104%
5754600		Repairs and Maintenance	416.67	0.00	1,666.67	0.00	0%	0.00	5,000.00	5,000.00	0%
5754900		Other Current Charges	4,583.33	5,632.36	18,333.33	20,679.64	123%	0.00	55,000.00	34,320.36	38%
5755200		Operating Supplies	2,433.33	0.00	9,733.33	0.00	0%	0.00	29,200.00	29,200.00	0%
5756300		Infrastructure	53,333.33	0.00	213,333.33	0.00	0%	19,801.37	640,000.00	820,198.63	3%
5756400		Machinery & Equipment	1,166.67	0.00	4,666.67	2,659.80	0%	11,860.10	14,000.00	(519.90)	104%
575 Marina Facilities - Total			68,187.25	11,778.31	272,749.00	43,670.55	17%	94,842.37	818,247.00	679,734.08	17%
57 Culture and Recreation - Total			68,187.25	11,778.31	272,749.00	43,670.55	17%	94,842.37	818,247.00	679,734.08	17%
DIV 7505 - Total			68,187.25	11,778.31	272,749.00	43,670.55	17%	94,842.37	818,247.00	679,734.08	17%

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FUND 405 - Key West Bight DEPT 75 Marinas / DIV 7506 Ferry Terminal

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57 Culture and Recreation												
575 Marina Facilities												
5751200	- Regular Salaries & Wages		6,397.33	6,359.55	99%	25,589.33	23,114.93	90%	0.00	76,768.00	53,653.07	30%
5751400	- Overtime		157.50	527.36	335%	630.00	1,561.09	248%	0.00	1,890.00	328.91	83%
5752100	- FICA Taxes		501.42	516.21	103%	2,005.67	1,847.81	92%	0.00	6,017.00	4,169.19	31%
5752200	- Retirement Contributions		420.17	435.58	104%	1,680.67	1,582.80	94%	0.00	5,042.00	3,459.20	31%
5752300	- Life & Health Insurance		2,365.50	2,133.91	90%	9,462.00	8,001.71	85%	0.00	28,386.00	20,384.29	28%
5753400	- Other Contractual Service		3,383.33	1,426.40	42%	13,533.33	7,047.08	52%	19,675.67	40,600.00	13,877.25	66%
5754300	- Utility Services		583.33	300.86	52%	2,333.33	1,091.94	47%	5,908.06	7,000.00	0.00	100%
5754301	- Cable and Satellite TV		383.33	377.95	99%	1,533.33	947.16	62%	0.00	4,600.00	3,652.84	21%
5754302	- Electricity		3,176.67	2,227.30	70%	12,706.67	11,105.17	87%	0.00	38,120.00	27,014.83	29%
5754303	- Wastewater		516.67	577.64	112%	2,066.67	1,939.77	94%	0.00	6,200.00	4,280.23	31%
5754304	- Water		1,459.17	1,441.20	99%	5,836.67	4,746.31	81%	0.00	17,510.00	12,763.69	27%
5754600	- Repairs and Maintenance		3,283.33	7,585.18	230%	13,133.33	7,662.21	58%	20,337.82	39,400.00	11,399.97	71%
5754900	- Other Current Charges		8.33	0.00	0%	33.33	25.00	75%	0.00	100.00	75.00	25%
5755200	- Operating Supplies		466.67	45.00	10%	1,866.67	5,159.82	276%	42.83	5,600.00	397.35	93%
5755201	- Fuel		75,000.00	56,736.97	76%	300,000.00	179,462.25	60%	720,537.75	900,000.00	0.00	100%
5756300	- Infrastructure		2,500.00	0.00	0%	10,000.00	1,317.75	13%	12,443.75	30,000.00	16,238.50	46%
5756400	- Machinery & Equipment		12,116.67	7,361.50	61%	48,466.67	7,361.50	15%	7,115.97	145,400.00	130,922.53	10%
575 Marina Facilities - Total			112,719.42	88,032.61	78%	450,877.67	263,974.30	59%	786,061.85	1,352,633.00	302,596.85	78%
57 Culture and Recreation - Total			112,719.42	88,032.61	78%	450,877.67	263,974.30	59%	786,061.85	1,352,633.00	302,596.85	78%
DIV 7506 - Total			112,719.42	88,032.61	78%	450,877.67	263,974.30	59%	786,061.85	1,352,633.00	302,596.85	78%
DEPT 75 - Total			1,218,830.00	383,275.66	31%	4,875,320.00	2,987,522.56	61%	2,838,313.17	14,625,960.00	8,800,124.27	40%
FUND 405 - Total			1,218,830.00	383,275.66	31%	4,875,320.00	2,987,522.56	61%	2,838,313.17	14,625,960.00	8,800,124.27	40%
Grand Total			1,218,830.00	383,275.66	31%	4,875,320.00	2,987,522.56	61%	2,838,313.17	14,625,960.00	8,800,124.27	40%