

Karen Olson

From: Matt Hill <matt@ravensmarine.com>
Sent: Thursday, March 09, 2017 11:35 AM
To: Karen Olson
Cc: Doug Bradshaw; Cheri Smith
Subject: RE: ITB #17-016 Purchase of Floating Docks

Our price stands.

With Best Regards,

Matt Hill

Ravens Marine, Inc.
3295 Orange Ave.
Kissimmee, FL 34744
407-935-9799 Voice
407-935-9436 Fax
<https://www.facebook.com/pages/Ravens-Marine-Inc/478102682287764>
www.ravensmarine.com

"Everyone is a genius. But if you judge a fish on its ability to climb a tree, it will live its whole life believing that it is stupid" Albert Einstein

From: Karen Olson [mailto:kolson@cityofkeywest-fl.gov]
Sent: Thursday, March 09, 2017 11:16 AM
To: Matt Hill
Cc: Doug Bradshaw; Cheri Smith
Subject: RE: ITB #17-016 Purchase of Floating Docks

Matt –

Please confirm your price stands for this ITB #17-016 and that wood grab rails as specified will be provide.

Thanks

Karen Olson

Deputy Director
Port and Marine Services
305-809-3803 (O)
305-293-6438 (F)

From: Matt Hill [mailto:matt@ravensmarine.com]
Sent: Thursday, March 09, 2017 8:56 AM
To: Karen Olson <kolson@cityofkeywest-fl.gov>
Cc: Doug Bradshaw <dbradshaw@cityofkeywest-fl.gov>; Cheri Smith <csmith@cityofkeywest-fl.gov>
Subject: RE: ITB #17-016 Purchase of Floating Docks

Morning Karen,

Yes, we will be installing the 1 x 6 ipe decking as specified. I believe the only exception I noted in bid was where you mentioned ADA grabrails made from lpe. We will be using the standard FDOT round aluminum grabrail to meet the ADA requirements as a wood grabrail will not meet the federal guidelines. That was the only exception so send me a PO and we will get the submittal drawing process started. Thanks for update!

With Best Regards,

Matt Hill

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From: Karen Olson [<mailto:kolson@cityofkeywest-fl.gov>]
Sent: Thursday, March 09, 2017 8:51 AM
To: matt@ravensmarine.com
Cc: Doug Bradshaw; Cheri Smith
Subject: ITB #17-016 Purchase of Floating Docks

Good Morning Matt –

We have received bids from five (5) floating dock suppliers with Ravens Marine being the low bid. Reviewing all quotes provide your bid is substantially lower than the next lowest bid. This email is to confirm that your price, for two floating docks and two gangways, stands as bid. And that you will supply the products as specified including the specialty decking and grab rails which are required by the permitting agencies.

Karen Olson

Deputy Director
Port and Marine Services
305-809-3803 (O)
305-293-6438 (F)