EXECUTIVE SUMMARY



TO: Key West Bight Board

Community Redevelopment Agency

FR: Marilyn Wilbarger, RPA, CCIM, Property Manager

DT: March 6, 2017

RE: Lease Renewal for Key West Artworks, LLC at 201 William Street, Unit A

ACTION STATEMENT

This is a request to approve a lease renewal for Kimberly Cragin and Michael Cash D/B/A Key West Artworks, LLC located at 201 William Street, Unit A.

HISTORY

The tenants purchased the business in August of 2008 and the lease was assigned at that time. The lease was subsequently renewed in December of 2011. We received a request for another lease renewal and have reached an agreement for a five-year renewal which is presented here for your consideration, based upon the following terms:

Demised Premises: 722 square feet

Use: Retail sale of a wide array of original artwork, prints, photography,

jewelry, etc. Retail and wholesale of digital images printed on tiles, T-shirts, mugs, mouse pads, key chains, etc and a retail sale of

books in a small literature section.

Term: Five years, effective January 1, 2017

Rent: \$2,281.81 monthly base rent, \$37.93 per square foot

Increases: Consumer Price Index (CPI) annually

Additional Rent: Tenant shall pay its pro-rate share of CAM, Taxes, and insurance

Percentage Rent: 6% in excess of the percentage rent base amount

Utilities: Tenant shall pay for all utility usage.

FINANCIAL STATEMENT: The tenant is current in their rent and has good rental history, which is attached for your reference. The rental rate is a market rate and will

continue to keep pace with inflation through annual increases as indicated by the Consumers Price Index.

CONCLUSION: The store continues to offer a wide variety of merchandise that is well received by visitors and local patrons and provides some diversification along the Harborwalk. Approval of another five-year lease term will allow the tenant to continue to grow and meet customer needs at this location.

ATTACHMENTS:

Draft Lease Tenant renewal request Rent history