Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

#### **EXECUTIVE SUMMARY**

Date:

July 24, 2017

To:

Jim Scholl, City Manager

From:

Jim Bouquet, Director of Engineering

CC:

Terrence Justice, Construction Coordinator

Greg Veliz, Assistant City Manager

Subject:

**Construction of Mole Pier Entry Control Point** 

Ratification of emergency and sole-source procurement

#### **Action Statement**

Ratify emergency procurement approval of a change order to D.L. Porter Constructors, Inc. to construct Mole Pier Entry Control Point in the amount of \$586,727.01 utilizing in-kind and Florida Defense Support Task Force grant funds. Approve a purchasing exemption *In the Best Interest of the City* to exempt this procurement from the competitive bid requirements per Key West City Code 2-797(4)b. Ratify the City Manager's emergency procurement declaration, executed budget transfers/amendments, and execution of necessary contract documents.

#### **Background**

Resolution 17-035 of the Naval Properties Local Redevelopment Authority of the City of Key West (LRA) awarded the bid of D.L. Porter Constructors, Inc. (Porter) for the Truman Waterfront Park Amphitheater (Amphitheater) construction (Resolution 17-035). Amphitheater work is ongoing with completion scheduled for September 2017; however, full buildout is not possible without relocation of Navy's Mole Entry Control Point (ECP). The ECP relocation project was to be completed during 2016, well in advance of the Amphitheater project; however, delays in the Navy's acquisition of the associated land parcel from the Florida Department of Environmental Protection (FDEP) and continual changes in ECP work scope postponed the relocation. To expedite the relocation and facilitate coordination with the ongoing Truman Amphitheater construction, Engineering Services Staff requested and received the

SWORANDU

OK gradel 24JULZ017

JIM - WAITING TO HEAR

BACK FROM LT. NUTIN,

BUT THIS IS OUR PROPOSAL

TO MOVE AHEAD W/ ECP.

FINANCIL HAS BEEN LEVIEUED Binator

Subject:

**Construction of Mole Pier Entry Control Point Ratification of emergency and sole-source procurement** 

05) 809-3700

### **Action Statement**

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Key to the Caribbean - Average yearly temperature 77° F.

attached cost proposal from D.L. Porter in the amount of \$586,727.01 for completion of the Entry Control Point which includes the minimum necessary work on the ECP to eliminate conflicts with remaining construction of the amphitheater site.

Sole source procurement in accordance with Sections 2-797 (1) and 2-844 and emergency procurement in accordance with Section 2-797 (2) of the City of Key West Code of Ordinances were exercised as being *in the best interest of the City* due to scheduling constraints and coordination with adjacent ongoing construction of the Truman Waterfront Amphitheater.

#### Purpose and Justification

The Navy has requested that the City construct a new Mole Pier ECP using in-kind funds. Relocation of the Navy's ECP is a critical path requirement for completion of the Amphitheater project. The criteria supporting procurement of construction services on a sole-source basis *in the best interest of the City* are as follows:

- Porter is already mobilized to the site for construction of the Truman Waterfront Amphitheater.
- Porter has provided a cost proposal for this work that staff deems reasonable and consistent with the effort to perform the requested work.
- Porter obtained quotes from multiple subcontractors in an effort to provide the lowest cost to the
  City and Navy. Based on review of the Porter proposal and experience with Navy Outer Mole
  and Truman Waterfront projects, City staff does not believe lower cost would be achieved by
  competitive bidding the contract.
- The challenge of scheduling and coordinating interrelated construction efforts will be streamlined by consigning the work to the authority of a single contractor.
- To prevent undue delays in completion of the amphitheater, relocation of the Navy ECP has become urgent due to the delay in the Navy acquiring the necessary land parcel from FDEP.
- Direct award of this work to Porter on a sole-source basis will expedite construction of the ECP.

#### **Financial Issues**

Project funding sources include the following:

- 1. Approximately \$75,000. in Florida Defense Support Task Force Grant 15-11 funds will be expended to support construction. Funds will be transferred to Account #602-1900-519-4600 (Project No. OM19001602).
- 2. In lieu of rent payments to the Navy for the use of the Mole pier, the City has agreed to perform certain In-Kind Projects as per the terms of Public Benefit Lease (PBL) N69450-12-RP-00166 which was approved by Resolution 14-034. The Navy has verbally authorized \$391,000 to fund the majority of work. Funds will be transferred from Navy Reserves Account #602-1900-519-9800 to Account #602-1900-519-4600 (Project No. OM19001602).

3. The City is requesting \$121,000 of additional in-kind funds to fully fund the project. In the event use of these funds are not approved, City infrastructure reserves will be utilized.

The City will issue a new purchase order to Porter under Project No. OM19001602, who will provide separate invoices for ECP work.

#### Recommendation

Ratify emergency procurement approval of a change order to D.L. Porter Constructors, Inc. to construct Mole Pier Entry Control Point in the amount of \$586,727.01 utilizing in-kind and Florida Defense Support Task Force grant funds. Approve a purchasing exemption *In the Best Interest of the City* to exempt this procurement from the competitive bid requirements per Key West City Code 2-797(4)b. Ratify the City Manager's emergency procurement declaration, executed budget transfers/amendments, and execution of necessary contract documents.



July 21, 2017

Terrance Justice ( via email) City of Key West P.O. Box 1409 Key West, FL 33041 tjustice@cityofkeywest-fl.gov

RE:

Mole Pier ECP Bid - Key West, FL 33040

Terry,

As requested, we have reviewed the plans and specifications for the Mole Pier Entry Control Point project as prepared by Perez Engineering dated April 26, 2017, the clarification drawings you provided and the revised electrical plans. Our price to complete all work associated with this proposed change totals \$586,727.01. Attached is a breakdown and related documents your office requested supporting the cost we find necessary to complete the scope of work set forth:

#### Clarifications:

- Building permit and impact are not included
- Relocation of the electric pole is excluded

This proposal includes all new Gauntlet fencing. If we are able to remove and reuse some or all of the existing gauntlet fence panels there would be a credit of \$725.00 per panel for the new panels not required. We have not included anything in this proposal for minor repairs or repainting of the existing gauntlet panels that may be reused.

With regards to the Par-Kut Steel Booth, we assume that the City of Key West and Navy have reviewed the description that Par-Kut provided in their proposal and are satisfied that it meets all of their requirements. Please note that the lead time for this building is 13-15 weeks after approval of their drawings, which will take approximately 10 days to complete once Par-Kut receives a purchase order and their mandatory 33% deposit. Additionally there is a 4 to 6 week lead-time on the rolling gates as well as the new gauntlet fence panels from date of shop drawing approvals. With this in mind, D.L. Porter would require a contract time extension that cannot be determined until it's understood when approval for said work will be granted.

This project will need to be phased to maintain the security of the navy base.

We appreciate the opportunity to add this to our present scope of work and certainly understand the reasons for doing so. Should you have any questions regarding the information provided, please let me know.

Thank you.

Regards,

D. L. PORTER CONSTRUCTORS, INC.

C. Marshall White

Vice President

	ITEM	Toppino / DLP				
Div. 0	GENERAL CONDITIONS		\$	30,705.97		
Div. 2	SITE WORK-DEMOLITION		\$	13,347.04	toppino- DLP	
Div. 3	CONCRETE		\$	28,800.00	Bella	
Div. 4	MASONRY					
Div. 5	STRUCTURAL STEEL & METALS			\$143,230.00	Fencemasters	
Div. 6	WOOD & PLASTICS					
Div. 7	ROOFING & INSULATION					
Div. 8	DOORS & WINDOWS					
Div. 9	FINISHES		\$	14,865.50	Professional-DLP	
Div. 10	SPECIALTIES					
Div. 11	EQUIPMENT					
Div. 12	FURNISHINGS					
Div. 13	SPECIAL CONSTRUCTION		\$	54,020.00	Par-Kut= erect.	
Div. 14	CONVEYING SYSTEMS					
Div. 21	WET PIPE SPRINKLER SYSTEMS					
Div. 22	PLUMBING		\$	4,570.00	Gary's Plg.	
Div. 23	HEATING VENTAILATING AND AIR CONDITIONING					
Div. 26	ELECTRICAL		\$	48,130.00	FKE	
	COMMUNICATIONS					
Div. 28	ELECTRONIC SAFETY AND SECURITY					
Div. 31	EARTHWORK		\$	109,031.00	Toppino	
Div. 32	EXTERIOR IMPROVEMENTS		\$	3,493.75	Ecoscapes	
Div. 33	UTILITIES		-	\$65,725.00	Toppino	
		SUBTOTAL	\$	515,918.26		
		OVERHEAD & PROFIT @	\$	61,910.19		
		TOTAL	\$	577,828.45		

 Cost of Bond & insurances @
 1.54%
 \$ 8,898.56

 TOTAL BASE BID
 \$ 586,727.01



Scope:

#### PRICE QUOTATION

Attention: Gary Loer DL Porter Constructors 6574 Palmer Circle Sarasota, FL 34238

DATE: 6/29/17

Location: (TWFP) Mole Pier Entrance, Key West FL

Demo, earthwork, utilties, sidewalks, asphalt paving, striping and signage (per plans dated 4/25/17)

ITEMIZED QUANTITIES

Item	Description	Quantity	Units		Cost per Unit	Line Item Cost		Notes	
			OTHER		oot por orac	Ento 10071	OCUL	140103	1
								And	W.
1	Selective Demolition/Clearing	1.0	LS	\$	18,650.00	\$ 18	650.00	No.	100
2	Erosion Control (450 LF Silt Fence, Inlet Protection)	1.0	LS	\$	2,500.00		500.00		DIA
3	Excavation/Grading	1.0	LS	\$	19,250.00		250.00		
4	10" Stabilize Subgrade	1,050.0	SY	\$	19,95		947.50		
5	8" Limerock Base	1,050.0	SY	\$	25.00		250.00		- 1
6	Sewer + Water System	1.0	LS	\$	59,750.00			+ 54	1
7	2" SP 9.5 Asphalt Pavement	1,050.0	SY	\$	31.00		550.00		1.
8	Guard Booth Pad + 6" Curb	1.0	LS	\$	12,400.00		100.00		
9	4" Concrete Sidewalk	860.0	SF	\$	10.00		00.00		
10	#57 Stone Ground Cover	341.0	SY	\$	13.25		18.25		
11	Striping & Signage	1.0	LS.	\$	4,695.00		95 00		
Subtotal						\$ 210,1	10.75		
12	Performance/Payment Bonds (\$25.00/Thousand)	1.0	LS	\$		\$			_
13	Mobilization/Demobilization	1.0	LS	\$	8,500.00		00.00	7	
14	General Conditions (Project Management, Layout, As-builts, MOT, etc)	1.0	LS	\$	12,500.00		00.00	Ŷ	
Total						\$ 231,1	10.75		
Notes:									
Exclusions:	Bonding, builders risk, permitting, electrical work, sodding, guardbooth, bollard	ls foncing note rela	cation						
	soil testing, concrete testing, utility locating, soft digs, site security, contaminated soils disposal, etc.								
repared by:	77								
	Estimator								
	Charley Toppino & Sons, Inc.								
Deter	0.00147						heet	1 of 1	
Date:	6/29/17								

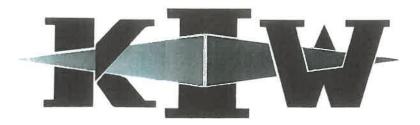
\* 59\$5- ALDED TO COVER Topping's
66's cost. Feducal

4 Toppino G.C. cost 5975

+ Toppino G.C. cost 5975

# 65,725

EXCN/18ADE 19,250
10 " STAB - SUSGREDE 20,947
8" Innester 26,250
2" Asphalt 32,550
dsn Stam
stripa/stas 4518
4695
108,210
mobilization lat 821



#### KEY IRON WORKS, INC.

5551 2<sup>nd</sup> Avenue Key West, Florida 33040 Phone 305,294.0277 Fax 305.296.4460 Email *general@kiw-keywest.com* 

June 13, 2017

Mr. Marshall White D. L. Porter Constructors, Inc. 302 Southard Street Key West, FL 33040 Phone 941.929.9400 Fax 941.929.9500 Cell 941.650.3311

Email: mwhite@dlporter.com

#### RE: US Navy Mole Pier Entry Control Point - Phase No. 1 and Phase No. 2.

Dear Mr. Marshall White

We of Key Iron Works, Inc., agree to furnish all materials, labor and equipment required to complete the work detailed more specifically below.

#### **Schedule of Bid Documents:**

1. Drawing C-1, C-2, C-3, C-4 and C-5 dated April 25, 2017 drawn by Allen Perez, P. E.

#### Phase No. 1 - Scope of Work:

- 1. Demo Remove existing security fencing.
- 2. Erosion Control/Silt Fencing/Hay Bales.
- 3. Silt Rock Curb Inlet Filter.
- 4. Clearing Remove existing topsoil, load, haul & relocate on site.
- 5. Roadway Excavate to subgrade, load, haul and relocate on site.
- 6. Rough grading of subbase and perform compaction per specifications.
- 7. Place 8" of lime rock and perform compaction per specifications.
- 8. Finish grading and prep area for asphalt paving.
- 9. Gravel area Excavate to subgrade for new gravel ground cover Includes Swale.
- 10. Gravel area Place FDOT #1 Coarse Aggregate, perform compaction and grade.
- 11. Retention "A" to "D" Excavate & Shape.
- 12. Install 4" PVC Sanitary Pipe and Fittings Partial.
- 13. Install (1) Sewer cleanout capped for future.
- 14. Install 5/8" Water Meter Assembly per specifications.
- 15. Complete Water Main Tap and install 1" Poly water service stubbed up and capped.

Total Phase No. 1 Price: \$

106,005.00 ADD 1"AIPHALT 41,198,00 147,203.00

#### Phase No. 2 - Scope of Work:

- 1. Erosion Control/Silt Fencing/Hay Bales.
- 2. Clearing Remove existing topsoil, load, haul & relocate on site.
- 3. Roadway Excavate to subgrade, load, haul and relocate on site.
- 4. Rough grading of subbase and perform compaction per specifications.
- 5. Place 8" of lime rock and perform compaction per specifications.
- 6. Finish grading and prep area for asphalt paving.
- 7. Gravel area Excavate to subgrade for new gravel ground cover Includes Swale.
- 8. Gravel area Place FDOT #1 Coarse Aggregate, perform compaction and grade.
- 9. Install 4" PVC Sanitary Pipe and Fittings Partial.
- 10. Install (1) Sewer cleanout capped for future.
- 11. Retention "E" Excavate & Shape.
- 12. New "E"-ONE Grinder Lift Station Assembly.
- 13. (1) 2" Tap in 10" Main.
- 14. 2" Force Main Pipe and Fittings.
- 15. Place 2" 9.5 Super Pave Asphalt Mix for all roadways.
- 16. Install three (3) Traffic Signs.

ADD FOR STRIPING

Total Phase No. 2 Price: \$

REVISED TOTAL

221, 536

111,348.00

#### Specific Deletions:

DELETE : 237,015 > ASPHALT 2333

- 1. Permits and Fees.
- 2. Engineering and Testing
- 3. Concrete Work
- 4. Electrical and Pole Relocation
- 5. Hazardous Materials Handling Disposal and Specialized Training
- 6. Striping

Total Phase No. 1 & No. 2 Price: \$

217,353.00

Should you have questions or require clarification, please call Steve R. Henson at 305.294.0277.

Sincerely



## KEY IRON WORKS, INC.

5551 2<sup>nd</sup> Avenue Key West, Florida 33040 Phone 305.294.0277 Fax 305.296.4460 Email *general@kiw-keywest.com* 

# Steve R. Henson

Steve R. Henson, President

#### **Marshall White**

From:

Ray <rperron@kiw-keywest.com> Tuesday, June 20, 2017 9:24 AM

Sent: To:

Marshall White

Subject:

FW: Proposal for US Navy Mole Pier Entrance

From: Ray [mailto:rperron@kiw-keywest.com]

Sent: Monday, June 19, 2017 1:48 PM

To: 'Marshall White' < mwhite@dlporter.com>

Subject: RE: Proposal for US Navy Mole Pier Entrance

#### Hi Marshall.

I have the utilities cost for each phase but waiting for cost from Portable Asphalt to provide cost for the paving.

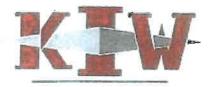
If you have questions or require clarification, please contact Ray Perron at 305.294.0277.

Thank you,

# Ray Perron

Ray Perron, Senior Planner & Estimator

merron@kiw-keywest.com



From: Marshall White [mailto:mwhite@dlporter.com]

Sent: Friday, June 16, 2017 11:44 AM To: Ray <rperron@kiw-keywest.com>

Cc: Steve Henson < shenson@kiw-keywest.com> Subject: RE: Proposal for US Navy Mole Pier Entrance

#### Ray,

We are still working on this with the City.

I need you to provide the following if you can.

In phase 1 & 2 can you split out the utility work. i.e. in Phase 1 it's worth ??? and in Phase 2 it's worth ???.

Utility Work for Phase No. 1 - \$ 26,303.25

Utility Work for Phase No. 2 - \$ 48,052.05

Also they are considering installing one course, 1" of asphalt, on the roadway of Phase 1, as basically a wear surface.

Then just the other  $\mathbf{1}^{\prime\prime}$  in phase 2 as a finish course.

Add - Phase No. 1 - 1" Asphalt Course - \$ 41,198.00 What would that add to phase 1 and deduct from phase 2.

Deduct - Phase No. 2 - 1" Asphalt Course - - \$ 37,015.00

Call if you have questions Thanks

C Marshall White Vice President DL Porter Constructors, Inc 941-929-9400



From: Ray [mailto:rperron@kiw-keywest.com]

Sent: Friday, June 16, 2017 8:31 AM

**To:** Marshall White **Cc:** Steve Henson

Subject: Proposal for US Navy Mole Pier Entrance

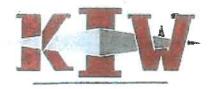
Hi Marshall,

Please provide bid results for US Navy Mole Pier Entrance Project.

If you have questions or require clarification, please contact Ray Perron at 305.294.0277.

Thank you,

Ray Perron
Ray Perron, Senior Planner & Estimator
rperron@kiw-keywest.com



#### Kim McGinnis

rom:

Bob Miller <br/>
<br/>
| Bob Miller <br/>
| Bob Miller <br/>
| Bob Miller <br/>
| Bob Miller | B

Sent:

Tuesday, June 06, 2017 1:42 PM

To:

Kim McGinnis

**Subject:** 

RE: Navy Mole Pier Entry Control Point (ECP) - Key West

Furnish and Install as Per Plans and Specs

125' – 8' High vinyl coated chain link fence with 3 strands barb wire

2 - 16'x 8' High vinyl coated cantilever slide gate (will need 24' of space to slide-back-into)

Price complete \$37,300.00

OR "298.40/FT X 152' =

80 19,415.0

1 – 30" Stainless steel turnstile with bi directional head (installed on owners concrete pad)

64,771 00

7/11/12 Ronsion

2 - Keypad plates

Price complete \$15,050.00

2 – Hysecurity slide gate operators with aluminum drive rail

3 - Key pads (2 for turnstile)

-2 007 -

1 - Pedestal

3 – Loop detectors for free exit and safety

4 - Photo cells for safety front and back

2 - Concrete pads

2 - Operator hook ups

Price complete \$19,415.00

Less 2 Ross Plus 30 Fewer

1000.00

He

65,771 00

A HOLD

140' – 8' High Ameristar Impasse II Gauntlet picket fence mounted to concrete columns 8'0e

1 – 42"x 8' High swing gate with 4" post and hardware

1 – 14'x 8' High swing gate with 6" post and hardware

2 – 16'x 8' High swing gates with 6" post and hardware

Price complete \$66,225.00

NOTE: Gate hardware does not come in stainless. All electrical wires (high and low voltage), hook ups and conduits to be by others

Thanks,



Bob Miller | Senior Project Manager

e: bmiller@fencemastersinc.net | p: 305.635.7777 x109

a: 3550 NW 54th Street, Miami, FL 33142

w: www.fencemastersinc.net

From: Kim McGinnis [mailto:kim@DLPORTER,COM]

Sent: Friday, June 02, 2017 10:50 AM

To: Kim McGinnis

Subject: FW: Navy Mole Pier Entry Control Point (ECP) - Key West

Importance: High

Good Morning All



33% deposit is required; net balance is due prior to shipment

Permits, confirmation of compliance with local code, off-loading and installation by others

Client must take ownership of the booths within 15 days after latest lead time otherwise storage charge will be applied

# Evan Orlowsky & Associates, Inc. 3840 W Hillsboro Blvd. Suite 123, Deerfield Beach, FL 33442

(954) 657-1663 <u>Evanorlowsky@yahoo.com</u>

Authorized Seller of Par-Kut International, Inc. Products

DATE:		June 7 <sup>th</sup> , 2017		
TO:		Marshall White DL Porter Constructors, Inc.		
FROM:		Evan Orlowsky		
RE:		Par-Kut International, Inc. Factory Asse Key West, Florida	embled Steel Security Building	
Size:		7'-0" x 12'-0"		HORUTT
Descrip	- Single unit welded s - Insulated walls & ro - Booth painted whit- 90" interior floor to c - 4" deep insulated a - 4" deep insulated a - 3" overhang / 6" hig - Painted steel count - UL Level 1 bullet resi - 14 ga. painted steel - Galvanized steel tree - Standard restroom - Toilet, sink, hot wate - Lifting rings in roof - One sliding door wit - Pre-wired electrical - Two 120-\ - 120/240\ - Ceiling-m - Double tl - Two data - A/C 12,00 - Wall mou - All electric	e, or in single color of choice from manu- celling height louble pan walls – UL Level 1 louble pan roof – UL Level 1 gh foscio – UL Level 1 gh foscio – UL Level 1 er with storage drawer stant glass (Gray tint) I celling (painted to match color of the ladplate floor with sliding privacy door or tank (shipped loose; installed onsite by the heavy duty lock & hardware; fixed glapackage, including / duplex receptacles /, 100 amp, 12-circuit load center pane lounted lights with wall switch	ufacturer's standards  booth)  y others)  ass window in upper half  with main & branch breakers  tor power (generator supplied & installed	d onsite by others)  4300 Allw Care  4300 Allw  4300 Allw
			The Time T	IN ISM
Price: Booth		\$ 40,000,00	+ TAX 2 950	2 100 Allw
Freight		\$ 40,995.00 \$ 2,950.00	0.7	T 21 AIT
Total		\$ 43,845.00	47,02	4000
		sued to and must be approved by:	Par-Kut International, Inc. 40961 Production Drive Harrison Township, MI 4804	15 A 14.020.
	ıx will be charged al time Florida insignia & PE star	e of purchase nped drawings, if required not included	I	ייכע
Name:		Date:		
Signature	9:	Title:		
Noton				
Notes:	Land time is approxima	state 12 15 wools ofter conservation		
•	Drawings will take ass	ately 13-15 weeks after approval of draw	wings & receipt of deposit	
:	Lifting tings provided in	roximately 5-10 days to create after rec roof allow for offloading by crane	ceipt of purchase order & deposit	
•	No retainage or third p	acity terms		



# **Confidential Proposal**

Prepared for:

**D.L. Porter** 

**Outer Mole Entry Control Point** 

REVISED

Location:

**Outer Mole** 

Key West, FL

June 9, 2017

Information, data, and drawings embodied in this proposal are strictly confidential, and are supplied on the understanding that they will be held in confidence, and not disclosed to third parties without the prior written consent of Florida Keys Electric, Inc.

Prepared by:
Michael Smith
Senior Estimator
msmith@flkeyselectric.com
(305) 296-4028









## **EXECUTIVE SUMMARY**

Established in 1988, Florida Keys Electric Inc. is a premier Electrical Contractor providing electrical, low voltage, and fire alarm services throughout Key West and the Florida Keys. Raymond Vazquez, President and Owner of Florida Keys Electric, Inc., has been licensed and insured for over 28 years, specializing in commercial and residential construction projects along with local services for private home and business owners. Florida Keys Electric, Inc. is DBE certified. As a progressive organization providing all aspects of commercial, residential, industrial and underground electrical contracting, the company has recognized profitable growth by maintaining a reputation of quality and excellence with multiple repeat clients.



Florida Keys Electric, Inc. is pleased to have the chance to present our credentials and capabilities in response to your Invitation to Bid. Florida Keys Electric, Inc. will provide a proposal for all electrical work requested for *D.L. Porter*.

Whether it is a small residential job or a large commercial project, we have the experience and expertise necessary to ensure it is completed on time, within budget, and with precision. We are eager to partner with you to meet the electrical requirements for this project.



OUR MISSION STATEMENT

To uphold the highest degree of Professionalism, Integrity, Honesty and Fairness in our relationships with our Clients, Vendors, and Professional Associates.

Florida Keys Electric, Inc. 5730 2nd Avenue Key West, FL 33040 (305) 296-4028

CONFIDENTIAL

www.flkeyselectric.com

Page 1

June 9, 2017



# SCOPE OF WORK

Florida Keys Electric, Inc. is pleased to submit our proposal for the electrical work to be done at "Outer Mole" in Key West, FL. Florida Keys Electric, Inc. guarantees that all work performed by our company shall conform to current codes, regulations, and project specifications. All work performed by Florida Keys Electric, Inc. shall be warranted for one year after date of completion. The following breakdown describes the items and services that Florida Keys Electric, Inc. shall provide as well as any exclusions from our scope of work.

#### FLORIDA KEYS ELECTRIC HAS INCLUDED:

- · Labor and material for the installation of conduit systems with pull lines per drawing E-2 and all notes
- Labor, tools, equipment, and material for the installation of panel board "GH" with associated conduit, feeders, grounding, and over-current protection
- Labor, tools, equipment, and grounding for the installation of conduit, branch circuitry, disconnecting means, termination, and over-current protection for lift station
- Installation of hand holes per detail drawing E-1
- Labor, tools, equipment, and material for the installation of double throw switch [furnished with Guard House], and associated conduit, and feeders for Guard House
- · Labor, tools, equipment, and material for excavation, backfill, and compaction

#### FLORIDA KEYS ELECTRIC HAS NOT INCLUDED:

- Utility fees or charges
- · All gate entry, keypads, turnstile, motors, hardware, loop detection systems, and control wiring by others

Florida Keys Electric, Inc. proposes to perform the work as stated in this proposal, in accordance with job description, and complete in a workmanlike manner, for the sum of:

Respectfully Submitted,

Raymond Vazquez

Raymond Vazquez President

Florida Keys Electric, Inc. 5730 2nd Avenue Key West, FL 33040 (305) 296-4028

CONFIDENTIAL

www.flkeyselectric.com

Page 2

June 9, 2017