ESTIMATED REVENUES FOR FY 17/18

GENERAL FUND ACCOUNTS

FY 16/17 50% of Year

		Commission	<u>Lapsed</u>	<u>Estimated</u>	
Account #	<u>Tenant</u>	Adopted	<u>Actual</u>	Annual Revenue	<u>Comments</u>
001-362-0100	Island Tennis	\$8,500	\$2,346	\$1,200	\$100/Month based on new 5-year agreement
001-362-0200	Key West Players	\$3,000	\$3,000	\$3,000	\$250/mo. + 50% of any non-profit 3rd-party use net revenues
001-362-0300	Tropical Shell & Gift	\$688,000	\$217,757	\$641,000	See worksheet
001-362-0400	A-1 Boatworks	\$74,100	\$34,578	\$77,800	See worksheet
001-362-0500	Garrison Bight - Angelfish	\$22,600	\$11,183	\$23,300	See worksheet
001-362-0600	South Beach Restaurant	\$471,600	\$245,573	\$485,200	See worksheet
001-362-0700	Cable Hut	\$8,700	\$4,363	\$8,700	Lease expired; pays \$724.08/month
001-362-0800	Garrison Bight - Land	\$22,300	\$9,106	\$22,300	See worksheet
001-362-0900	GRM Enterprises	\$151,100	\$15,135	\$137,200	See worksheet
001-362-1100	Key West Art Center	\$3,000	\$1,500	\$3,000	Based upon sales history
001-362-1200	Comcast Microwave Tower	\$30,500	\$17,789	\$31,400	See worksheet
001-362-1300	Sunset Watersports	\$79,100	\$24,817	\$82,100	See worksheet
001-362-1500	Tropical Soup Corp.	\$120,500	\$59,373	\$124,700	See worksheet
001-362-1600	KW Resort Golf Course	\$107,400	\$78,418	\$105,200	See worksheet
001-362-1700	Cultural Pres. Society	\$80,900	\$39,409	\$83,400	See worksheet
001-362-2500	Southernmost Deli, LLC (Lagerhead's)*	\$18,500	\$7,710	\$28,000	See worksheet
001-362-2700	Cayo Hueso Partners	\$362,500	\$153,720	<u>\$368,400</u>	See worksheet
		\$2,252,300	\$925,776	\$2,225,900	
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^{*} No longer Simonton Beach Enterprises (sold Lagerhead's to SM Deli)

OTHER ACCOUNTS

FY 16/17 50% of Year

		<u>Commission</u>	<u>Lapsed</u>	<u>Estimated</u>	
Account #	Tenant/Account	<u>Adopted</u>	<u>Actual</u>	Annual Revenue	Comments
001-313-8000	Amusement	\$575,000	\$200,122	\$669,600	See worksheet
411-362-6000	We've Got the Keys	\$22,660	\$11,672	\$24,300	See worksheet
411-362-6100	Paradise Bike Tour, LLC	\$8,100	\$4,050	\$8,400	See worksheet
413-362-2900	Submerged Land Leases (Gar. Bight)	\$25,000	\$17,770	\$30,500	See worksheet