



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

PHONE (800) ALANJAY (252-6529)		DIRECT	WWW.ALANJAY.COM	Quote 12146-3
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address P.O. BOX 9200 Sebring, FL 33871-9200	
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
10/3/2017

QUICK QUOTE SHEET

REVISED QUOTE DATE
10/3/2017

REQUESTING AGENCY	KEY WEST, CITY OF			
CONTACT PERSON	JIM BENKOCZY	EMAIL	jbenkoczy@cityofkeywest-fl.gov	
PHONE	305-809-1027	MOBILE	305-923-0567	FAX

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF	www.NationalAutoFleetGroup.com
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MODEL	K8A	MSRP	\$32,320.00
2018 FORD INTERCEPTOR UTILITY AWD			
CUSTOMER ID	PD PATROL	NJPA PRICE	\$27,074.00
BED LENGTH	SUV		

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ 9W	EXTERIOR COLOR OXFORD WHITE WITH CHARCOAL BLACK CLOTH FRONT & VINYL REAR	\$0.00
99R 44C	3.7L V6 WITH 6-SPD AUTO TRANS	\$0.00
86P	FRONT HEADLAMP HOUSING PRE-DRILLED	\$120.00
51Y	FACTORY DRIVER SIDE LEFT HAND INCANDESCENT SPOT LAMP	\$210.00
59E	KEYED ALIKE - 1435X **INTERCEPTOR UTILITY**	\$45.00
68G	REAR DOOR HANDLES AND LOCKS INOPERABLE	\$30.00
43D	COURTESY LIGHT DISABLED DARK CAR FEATURE	\$15.00
87R	REAR VIEW CAMERA MONITOR INSIDE REAR VIEW MIRROR IN LIEU OF STANDARD CAMERA THAT DISPLAY'S IN CENTER STACK.	\$0.00
76R	REVERSE SENSING SYSTEM	\$270.00
18W	REAR POWER WINDOW DELETE (OPERABLE FROM FRONT DRIVER SIDE SWITCHES)	\$24.00
EOD	EARLY ORDER DISCOUNT, FOR PO'S ISSUED PRIOR TO 11/3/2017.	(\$905.00)
87R	REAR VIEW CAMERA MONITOR INSIDE REAR VIEW MIRROR IN LIEU OF STANDARD CAMERA THAT DISPLAY'S IN CENTER STACK.	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	(\$191.00)
WPLB-LED-1 B	Whelen Premium All LED Lightbar (Model SX8-SLD-FSA) LFL Liberty Lightbar With 15 Led Modules, Two Wire Controlled Traffic Advisor, (2) LED Flashing/Takedown Lights, (2) LED Flashing/Alley Lights, Mounting Kit, 295 lighting controller, SA315P speaker, and mounting bracket (BLUE)		\$2,875.00
HHS2200	HAND HELD SIREN / PA SIREN CONTROL.		\$0.00
PGWB	PROGUARD WEAPONS BOX		\$1,695.00
W-VERTEX-B	WHELEN FOUR CORNER LED'S (BLUE)		\$555.00
AVN1B	(2) WHELEN SINGLE AVENGER II SOLO WITH CLEAR LENSES, MOUNTED TO FRONT HEADLINER (BLUE).		\$465.00
PSBS	PRIORITY START BATTERY SAVER		\$175.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
P4700UINT13	PROGARD PARTITION with recessed lower extension panel.		\$1,040.00
PG RPS	PROGARD REAR TRANSPORT SEAT/CAGE (STEEL OR POLY)		\$1,495.00

CONTRACT OPTIONS **\$8,300.00**

TRADE IN

TOTAL COST

\$35,183.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

1

\$35,183.00

Estimated Monthly payments for 60 months paid in advance: \$645.80

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY

CHRISTY SELF

GOVERNMENT ACCOUNT MANAGER christy.self@AlanJay.com

"I Want to be Your Fleet Provider"

*I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.
I am always happy to be of assistance.*



[Fleet] 2018 Ford Police Interceptor Utility (K8A) AWD (10)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2018 Ford Police Interceptor Utility (K8A) AWD (10)

MSRP:\$32,320.00

Interior:No color has been selected.

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 3.7L V6 Ti-VCT FFV

Transmission: 6-Speed Automatic

OPTIONS

CODE	MODEL	MSRP
K8A	[Fleet] 2018 Ford Police Interceptor Utility (K8A) AWD (10)	\$32,320.00
OPTIONS		
18W	Windows - Rear-Window Power Delete	\$25.00
43D	Dark Car Feature	\$20.00
44C	Transmission: 6-Speed Automatic	\$0.00
500A	Order Code 500A	\$0.00
51Y	Driver Only Incandescent Spot Lamp	\$215.00
59E	Keyed Alike - 1435x	\$50.00

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Data Version: 3876. Data Updated: Oct 2, 2017 9:08:00 PM PDT.



[Fleet] 2018 Ford Police Interceptor Utility (K8A) AWD (10)

68G	Rear-Door Handles Inoperable/Locks Inoperable	\$35.00
76R	Reverse Sensing	\$275.00
86P	Front Headlamp/Police Interceptor Housing Only	\$125.00
87R	Rear View Camera	\$0.00
99R	Engine: 3.7L V6 Ti-VCT FFV	Inc.
9W	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
YZ	Oxford White	\$0.00
—	3.65 Axle Ratio	\$0.00

SUBTOTAL	\$33,065.00
Adjustments Total	\$0.00
Destination Charge	\$945.00
TOTAL PRICE	\$34,010.00

FUEL ECONOMY

Est City:16 (Est) MPG

Est Highway:21 (Est) MPG

Est Highway Cruising Range:390.60 mi

Standard Equipment

Mechanical

Engine: 3.7L V6 Ti-VCT FFV (STD)
Transmission: 6-Speed Automatic (STD)
3.65 Axle Ratio (STD)
Transmission w/Oil Cooler
Automatic Full-Time All-Wheel Drive
Engine Oil Cooler
78-Amp/Hr 750CCA Maintenance-Free Battery
HD 220 Amp Alternator
Police/Fire
GVWR: 6,300 lbs
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Steering

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[Fleet] 2018 Ford Police Interceptor Utility (K8A) AWD (10)

Mechanical

18.6 Gal. Fuel Tank

Dual Stainless Steel Exhaust

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Multi-Link Rear Suspension w/Coil Springs

4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist and Hill Hold Control

Exterior

Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: center caps and full size spare

Tires: P245/55R18 AS BSW

Steel Spare Wheel

Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent

Body-Colored Rear Step Bumper w/Black Rub Strip/Fascia Accent

Black Bodyside Cladding and Black Wheel Well Trim

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Power Side Mirrors w/Convex Spotter and Manual Folding

Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster

Deep Tinted Glass

Speed Sensitive Variable Intermittent Wipers

Front Windshield -inc: Sun Visor Strip

Galvanized Steel/Aluminum Panels

Lip Spoiler

Black Grille

Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Aero-Composite Led Low Beam Headlamps

LED Brakelights

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[Fleet] 2018 Ford Police Interceptor Utility (K8A) AWD (10)

Entertainment

Radio w/Speed Compensated Volume Control and Steering Wheel Controls

Radio: MyFord AM/FM/CD/MP3 Capable -inc: clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display

Integrated Roof Antenna

Interior

60-40 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat

Manual Tilt Steering Column

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Manual Air Conditioning

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: driver 6-way power track (fore/aft.up/down, tilt w/manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both front seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shift Knob

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

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[Fleet] 2018 Ford Police Interceptor Utility (K8A) AWD (10)

Interior

Dashboard Storage, Driver And Passenger Door Bins

Power Adjustable Pedals

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Systems Monitor

Redundant Digital Speedometer

Trip Computer

Analog Display

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints

2 12V DC Power Outlets

Air Filtration

Safety-Mechanical

Advancetrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Safety Canopy System Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer

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WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 100,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

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