

**Donald J. Lee, Jr.**  
**Chief of Police**



# **Key West**

## **POLICE DEPARTMENT**

**TO:** Mr. Jim Scholl, City Manager

**FROM:** Donald J. Lee Jr., Chief of Police

**DATE:** October 17, 2017

**RE:** Authorize the purchase of (14) 2017 Ford Interceptor AWD SUV Utility Marked Police Patrol vehicles from Garber Ford Fleet Sales for \$34,003.75 each for a total of \$476,052.50.

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### **Action Statement:**

Authorize the purchase of (14) 2017 Marked Ford Police Interceptor AWD SUV Utility Patrol vehicles at a unit/vehicle cost of \$34,003.75 (\$476,052.50 total) from Garber Ford, pursuant to the Florida State Purchasing contract 25100000-16-1 effective 11/17/15 thru 11/16/17. This purchase is made pursuant to ordinance 2-797(3)(a)(b)(c).

### **Background:**

The Key West Police Department is budgeted this fiscal year (FY17/18) to purchase 14 Marked Ford Interceptor Utility SUV Police Patrol vehicles. These Police specific vehicles are replacing 2010 and 2011 Ford Crown Victoria's that have far exceeded their useful service life.

Quotes and specifications for all vehicles may have different codes for aftermarket or OEM equipment depending on the contract. All the equipment listed whether dealer installed or OEM from the factory is the same.

Garber Ford, the awarded dealer for this model of Police Interceptor, has the lowest quote for the Marked Interceptor AWD SUV under the State of Florida Vehicle Purchasing Contract. Keys Auto Group, Key West's local Ford dealer declined to submit quotes on these vehicles (see attached e-mail).

Marked Police Interceptor SUV:

<u>Garber Ford- State Contract Quote</u>	<u>Alan Jay-NJPA Contract Quote</u>	<u>Duval Ford-Florida Sheriff's Quote</u>
\$34,052.50	\$35,183.00	\$35,284.00

These (14) vehicles will be marked patrol units assigned to the Patrol Bureau. The Office of Law Enforcement Standards (OLES) and the National Institute of Standards and Technology develop equipment standards based on laboratory evaluation of commercially available products. Police vehicles are part of the equipment tested



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annually by the State of Michigan Department of State Police. A comprehensive evaluation is completed on the vehicles that meet the standards established by OLES. The 2017 Police Ford Interceptor SUV meets the OLES standards.

As in previous fiscal years the use of the Ford Police Interceptor AWD SUV package driven by both patrol and administrative personnel, has proven to be reliable and mechanically superior to the Interceptor Sedans still in use by the department. The 2013-15 Interceptor AWD SUV is now a proven platform in use by the department that was designed to replace previous models of the Ford Explorer. This vehicle is designed specifically to meet the needs of police road patrol duties and is expected to perform well in all categories. In addition, the early models of the front wheel drive Interceptor Sedan proved to be maintenance intensive. (see attached e-mail form city garage). The department is transitioning from the sedan to the SUV model Interceptor.

Based upon the above data and evaluation, standard equipment, 5 star NHSTA frontal crash test rating, fail safe cooling systems, electrical and ergonomic improvements to the platform, dealer relationship, city maintenance history on the current Interceptor SUV's in use, and the manufacturers commitment to Law Enforcement, the Fleet Services Division of the City of Key West recommends the 2017 Ford Police Interceptor AWD SUV.

### **Purpose and Justification:**

The vehicles described are necessary to maintain proper function of essential components of the Police Department. These vehicles are replacing 2010 and 2011 Crown Victoria's that have surpassed their useful service life as police vehicles.

Vehicle Specifications and cost are as follows: (14) 2017 Marked Patrol Ford Police Interceptor AWD SUV's, \$34,003.75 per vehicle. (see attached brochure).

### **Options:**

One option is to purchase the vehicles from Garber Ford Fleet Sales, via the Florida State Purchasing contract for police vehicles in compliance with city ordinance 2-797(3). This option would allow for the City of Key West to purchase the needed vehicles per the exact specifications required and at the lowest cost to the City of Key West. The purchase of these vehicles provides important tools for public safety, worker efficiency and delivery of professional police service to the community. The local Ford Dealer, Duncan Ford declined to offer a bid for these vehicles.

Another option is to forgo the purchase of the vehicles. This would result in an increasing lack of functionality from using seven and nine-year-old vehicles, as well as increased public safety risks and increased cost to maintain a fleet past its useful and reliable service life.



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**Financial Impact:**

The purchase of police vehicles is budgeted in the Police Department's FY17/18 budget in account #101-2101-521-6400. There is a \$47,052.50 deficit from the total purchase cost of these Ford Interceptor SUV patrol vehicles and what is budgeted in the budget. The department was also budgeted \$86,000 for (2) F250 pick-up trucks and \$96,000 for (2) Chevy Tahoe's. It is our intent to make up the deficit on this purchase by using monies from the F250's and Tahoe's by possibly only purchasing (1) F250 and saving on Tahoe pricing when the quotes are received.

**Recommendation:**

The Key West Police Department recommends the purchase of these vehicles and believes it is in the best interest of the City of Key West to do so.



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