

RESOLUTION NO. 16-011

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, RANKING PROPOSALS RECEIVED IN RESPONSE TO RFP #08-015, FOR DISASTER RESPONSE SERVICES; AUTHORIZING THE NEGOTIATION OF CONTRACTS WITH THE THREE TOP-RANKED PROPOSERS; AUTHORIZING THE CITY MANAGER TO ENTER INTO CONTRACTS IN SUBSTANTIAL CONFORMANCE WITH THE BID DOCUMENTS, UPON ADVICE OF THE CITY ATTORNEY; PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, the City received seven proposals in response to Request for Proposals No. 08-015, for Disaster Response Services; and

WHEREAS, the proposals were deemed by the evaluation committee to be responsive to the RFP; and

WHEREAS, at a public meeting on November 18, 2015, the evaluation committee ranked the responsive proposals, and recommended establishing pre-approved contracts with the three top-ranked firms;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AS FOLLOWS:



Section 1: That the proposals for Disaster Response Services are hereby ranked by the evaluation committee and approved by the City Commission as follows:

- (1) Ash Britt, Inc.
- (2) EE&G Disaster Response, LLC
- (3) Crowder Gulf Joint Ventures, Inc.
- (4) TFR Enterprises, Inc.
- (5) Ceres Environmental Services. Inc.
- (6) DRC Emergency Services, LLC
- (7) Arbor Tree & Land, Inc.

Section 2: That the City Manager is hereby authorized to negotiate and execute contracts with the three top-ranked companies in order of ranking, upon advice and consent of the City Attorney, in substantial conformance with the draft Agreement contained in the RFP package.


Section 3: That this Resolution shall go into effect immediately upon its passage and adoption and authentication by the signature of the Presiding Officer and the Clerk of the Commission.

Passed and adopted by the City Commission at a meeting held this  
5th day of January, 2016.


Authenticated by the Presiding Officer and Clerk of the Commission  
on 6th day of January, 2016.

Filed with the Clerk on January 6, 2016.

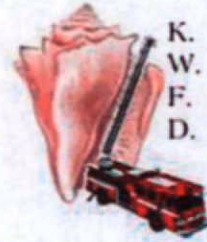
Mayor Craig Cates	<u>Yes</u>
Commissioner Sam Kaufman	<u>Yes</u>
Commissioner Clayton Lopez	<u>Yes</u>
Commissioner Richard Payne	<u>Yes</u>
Commissioner Margaret Romero	<u>Yes</u>
Commissioner Billy Wardlow	<u>Yes</u>
Commissioner Jimmy Weekley	<u>Yes</u>

  
\_\_\_\_\_  
CRAIG CATES, MAYOR

ATTEST:

  
\_\_\_\_\_  
CHERYL SMITH, CITY CLERK





## THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

To: Jim Scholl, City Manager  
From: Alan Averette, Division Chief of EM, KWFD  
Date: December 2, 2015  
Reference: City of Key West Disaster Response Services Contract

### Action Statement:

This resolution will allow the City Manager to enter into contract with as many as three (3) potential contractors based on the proposals and rankings of the evaluation committee for the purpose of Disaster Response Services.

### Background:

The existing Disaster Response contracts will expire February of 2016. The City requested proposals from any prospective contractors. The RFP #08-015 was issued on July 12, 2015 and all proposals were accepted by September 29<sup>th</sup>, 2015. The City received proposals from seven (7) contractors;

1. Ash Britt, Inc.
2. Arbor Tree & Land, Inc.
3. Ceres Environmental Services Inc.
4. Crowder Gulf Joint Ventures, Inc.
5. DRC Emergency Services, LLC
6. EE&G Disaster Response, LLC
7. TFR Enterprises, Inc.

The proposals were ranked by the following evaluating committee;

1. Greg Veliz, Assistant City Manager
2. JR Torres, Captain Key West Police Department
3. Marcus Davila, Assistant Director of Public Works
4. Jim Young, Code Enforcement Director
5. Michael Davila, Division Chief Key West Fire Department

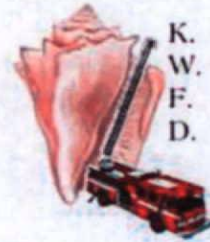
The ranking committee met on November 18<sup>th</sup>, 2015 and presented ranks, all rankings were calculated with the final scores provided below, best to worst;

- |                      |      |
|----------------------|------|
| 1. Ash Britt         | 83.1 |
| 2. EE&G              | 73.4 |
| 3. Crowder Gulf      | 73.1 |
| 4. TFR               | 68   |
| 5. Ceres             | 66.9 |
| 6. DRC               | 61.3 |
| 7. Arbor Tree & Land | 48.5 |

*Serving the Southernmost City, ISO Rating "2"*

KEY WEST FIRE DEPT

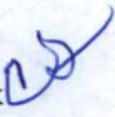




*Serving the Southernmost City, ISO Rating "2"*



# INTEROFFICE MEMORANDUM

To: Alan Averette, Division Chief, Administration of Emergency Management  
CC: Sue Snider, Purchasing  
From: Cheri Smith, City Clerk   
Date: September 29, 2015  
Subject: **DISASTER RESPONSE SERVICES; RFP 08-015**

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The following bids were opened Tuesday, September 29, 2015 at 3:00 p.m. in response to the above referenced project.

1. AshBritt, Inc.  
565 E. Hillsboro Boulevard  
Deerfield Beach, FL 33441
2. ATL – Arbor Tree & Land, Inc.  
5796 Western Way  
Lake Worth, FL 33463
3. Ceres Environmental Services, Inc.  
6968 Professional Parkway East  
Sarasota, FL 34240
4. CrowderGulf Joint Venture, Inc.  
5435 Business Parkway  
Theodore, AL 36582
5. DRC Emergency Services, LLC  
5851 San Felipe Street  
Houston, TX 77057
6. EE&G Disaster Response, LLC  
5751 Miami Lakes Drive  
Miami Lakes, FL 33014
7. TFR Enterprises, Inc.  
601 Leander Drive  
Leander, TX 78641



Agency: Ash Britt

## Scoring Sheet

Committee Member Name

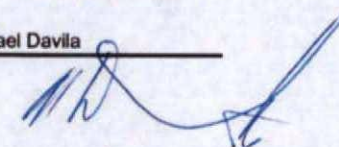
Project Name: Disaster Response

Michael Davila

Project Number: RFP 08-015

Firm Ranking Summary

Date: November 18, 2015

  
11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	2
Experience Demonstration	2	2
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	1
Sub-Contractor Familiarity	1	1
Local Familiarity	1	1
Litigation in past 5 years	1	1
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	4
Sub-Contractor Resources	4	4
Mobilization Plan	4	4
Ticket Quality Assurance	6.5	6.5
Years in Business	2.5	2.5
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2.5
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	5
FEMA Rejections (total number)	5	5
Yards/Tons Debris (5 years)	5	5
Customer Satisfaction	5	5
Cost Proposal	40	26.5
		86.5



Agency: Arbor Tree & Land

## Scoring Sheet

Committee Member Name

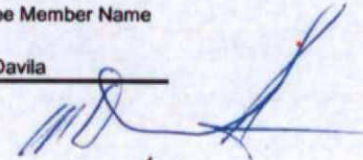
Project Name: Disaster Response

Michael Davila

Project Number: RFP 08-015

Firm Ranking Summary

Date: November 18, 2015



11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	1
Experience Demonstration	2	0
Manager Qualifications	1	0
Personnel Qualifications	1	0
Sub-Contractor Qualifications	1	0
Sub-Contractor Familiarity	1	0
Local Familiarity	1	0
Litigation in past 5 years	1	0
Scope Understanding	0.5	0.5
Project Approach	1	0
Equipment Resources	4	2
Sub-Contractor Resources	4	0
Mobilization Plan	4	0
Ticket Quality Assurance	6.5	2
Years in Business	2.5	2
Net Worth	2.5	0
Completed Projects (5years)	2.5	1
Financial Strength	2.5	1
FEMA Rejections (dollar amount)	5	0
FEMA Rejections (total number)	5	0
Yards/Tons Debris (5 years)	5	2
Customer Satisfaction	5	0
Cost Proposal	40	28
		39.5



Agency: Crowder Gulf

## Scoring Sheet

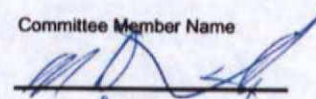
Committee Member Name

Project Name: Disaster Response

Project Number: RFP 08-015

Firm Ranking Summary

Date: November 18, 2015

  
Mr. Davis  
11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	2
Experience Demonstration	2	2
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	1
Sub-Contractor Familiarity	1	1
Local Familiarity	1	1
Litigation in past 5 years	1	1
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	4
Sub-Contractor Resources	4	4
Mobilization Plan	4	4
Ticket Quality Assurance	6.5	2
Years in Business	2.5	2.5
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2.5
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	5
FEMA Rejections (total number)	5	5
Yards/Tons Debris (5 years)	5	5
Customer Satisfaction	5	4
Cost Proposal	40	19
		73.5



Agency: Ceres Environmental

## Scoring Sheet

Committee Member Name

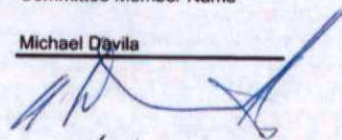
Project Name: Disaster Response

Michael Davila

Project Number: RFP 08-015

Firm Ranking Summary

Date: November 18, 2015

  
11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	2
Experience Demonstration	2	2
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	0
Sub-Contractor Familiarity	1	0
Local Familiarity	1	0
Litigation in past 5 years	1	1
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	2
Sub-Contractor Resources	4	0
Mobilization Plan	4	2
Ticket Quality Assurance	6.5	6.5
Years in Business	2.5	2.5
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2.5
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	0
FEMA Rejections (total number)	5	0
Yards/Tons Debris (5 years)	5	3
Customer Satisfaction	5	3
Cost Proposal	40	0
		35



Agency: DRC

Project Name: Disaster Response

Project Number: RFP 08-015

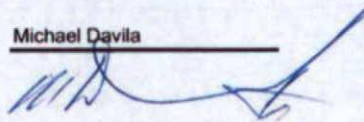
Firm Ranking Summary

Date: November 18, 2015

## Scoring Sheet

Committee Member Name

Michael Davila



11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	0
Experience Demonstration	2	0
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	0
Sub-Contractor Familiarity	1	0
Local Familiarity	1	0
Litigation in past 5 years	1	0
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	2
Sub-Contractor Resources	4	0
Mobilization Plan	4	4
Ticket Quality Assurance	6.5	2
Years in Business	2.5	1
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	0
FEMA Rejections (total number)	5	0
Yards/Tons Debris (5 years)	5	4
Customer Satisfaction	5	1
Cost Proposal	40	40
		64.5



Agency: TFR

## Scoring Sheet

Committee Member Name

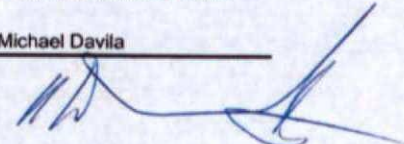
Project Name: Disaster Response

Michael Davila

Project Number: RFP 08-015

Firm Ranking Summary

Date: November 18, 2015

  
11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	1
Experience Demonstration	2	1
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	1
Sub-Contractor Familiarity	1	0
Local Familiarity	1	0
Litigation in past 5 years	1	1
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	2
Sub-Contractor Resources	4	2
Mobilization Plan	4	3
Ticket Quality Assurance	6.5	1
Years in Business	2.5	2.5
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	5
FEMA Rejections (total number)	5	5
Yards/Tons Debris (5 years)	5	3
Customer Satisfaction	5	0
Cost Proposal	40	0
		38



Agency: EE&G

## Scoring Sheet

Committee Member Name

Project Name: Disaster Response

Michael Davila

Project Number: RFP 08-015

Firm Ranking Summary

Date: November 18, 2015

11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	2
Experience Demonstration	2	2
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	1
Sub-Contractor Familiarity	1	1
Local Familiarity	1	1
Litigation in past 5 years	1	1
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	4
Sub-Contractor Resources	4	4
Mobilization Plan	4	4
Ticket Quality Assurance	6.5	6.5
Years in Business	2.5	2
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2.5
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	5
FEMA Rejections (total number)	5	5
Yards/Tons Debris (5 years)	5	5
Customer Satisfaction	5	1
Cost Proposal	40	19
		74.5



Agency: Ash Britt

## Scoring Sheet

Committee Member Name

Project Name: Disaster Response

Michael Davis KWFD

Project Number: RFP 08-015

11/18/15

Firm Ranking Summary

Date: November 17, 2015

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	2
Experience Demonstration	2	2
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	1
Sub-Contractor Familiarity	1	1
Local Familiarity	1	1
Litigation in past 5 years	1	1
Scope Understanding	0.5	.5
Project Approach	1	1
Equipment Resources	4	4
Sub-Contractor Resources	4	4
Mobilization Plan	4	4
Ticket Quality Assurance	6.5	6.5
Years in Business	2.5	2.5
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2.5
Financial Strength	2.5	5
FEMA Rejections (dollar amount)	5	5
FEMA Rejections (total number)	5	5
Yards/Tons Debris (5 years)	5	5
Customer Satisfaction	5	5
Cost Proposal	40	1
		0

Deertield BchFL / 1992 - 28 yrs / 215 Projects  
\* Partner with Toppino 60+ yrs in KW area / pre-staged  
258 pieces Heavy Equipment / over 500 clients / very active in FL  
\* Most debris collected in past 5 yrs / experienced plus /  
Reference letters NJ/MA/CT/FL all good / MS/SC all good  
Work tickets very informative / Financials good / No litigation listed  
\* (Best tickets)



Agency: Arbor Tree & Land

## Scoring Sheet

Committee Member Name

Project Name: Disaster Response

Michael Dwyer KWFD

Project Number: RFP 08-015

11/18/15

Firm Ranking Summary

Date: November 17, 2015

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	1
Experience Demonstration	2	0
Manager Qualifications	1	0
Personnel Qualifications	1	0
Sub-Contractor Qualifications	1	0
Sub-Contractor Familiarity	1	0
Local Familiarity	1	0
Litigation in past 5 years	1	0
Scope Understanding	0.5	.5
Project Approach	1	0
Equipment Resources	4	2
Sub-Contractor Resources	4	0
Mobilization Plan	4	0
Ticket Quality Assurance	6.5	2
Years in Business	2.5	2
Net Worth	2.5	0
Completed Projects (5years)	2.5	1
Financial Strength	2.5	1
FEMA Rejections (dollar amount)	5	0
FEMA Rejections (total number)	5	0
Yards/Tons Debris (5 years)	5	2
Customer Satisfaction	5	0
Cost Proposal	40	-
		0

Lake Worth FL / Load ticket minimal  
37 yrs in Landscaping / Not disaster response  
200+ Heavy Equipment (includes pickups)  
3 references all FL no letters  
No Financials / No FEMA History / No Kitchen pricing 20% over cost  
Finalizing  
Satisfactory



Agency: Ceres Environmental

## Scoring Sheet

Committee Member Name

Project Name: Disaster Response

Michael Davis

Project Number: RFP 08-015

11/18/15

Firm Ranking Summary

Date: November 17, 2015

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	2
Experience Demonstration	2	2
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	0
Sub-Contractor Familiarity	1	0
Local Familiarity	1	0
Litigation in past 5 years	1	1
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	2
Sub-Contractor Resources	4	0
Mobilization Plan	4	2
Ticket Quality Assurance	6.5	6.5
Years in Business	2.5	2.5
Net Worth	2.5	2.5
Completed Projects (5 years)	2.5	2.5
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	0
FEMA Rejections (total number)	5	0
Yards/Tons Debris (5 years)	5	3
Customer Satisfaction	5	3
Cost Proposal	40	
		0

Army Corps of Engineering "Outstanding" Katrina  
 Sarasota FL/Worked for KW in past/39 yrs/100 FEMA contracts  
 Tickets good/500+ Equipment w/pickup/3 states FL/104 references  
 Findings - all good /NO FEMA information MN w/letters GA/MN/  
 SD, NC, NY, AR,  
 HI, CT  
 Costs \$2.24/CY hauling to find - unrealistic  
 \$0.11/Sq Yrd sod replacement - unrealistic



Agency: Crowder Gulf

## Scoring Sheet

Committee Member Name

Project Name: Disaster Response

Michael Davis

Project Number: RFP 08-015

11/18/15

Firm Ranking Summary

Date: November 17, 2015

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	2
Experience Demonstration	2	2
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	1
Sub-Contractor Familiarity	1	1
Local Familiarity	1	1
Litigation in past 5 years	1	1
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	4
Sub-Contractor Resources	4	4
Mobilization Plan	4	4
Ticket Quality Assurance	6.5	2
Years in Business	2.5	2.5
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2.5
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	5
FEMA Rejections (total number)	5	5
Yards/Tons Debris (5 years)	5	5
Customer Satisfaction	5	4
Cost Proposal	40	

Current Contract w/KW / Alabama home  
+5 yrs exp / 300 projects / 230 million CY complete /  
Lead tickets minimal / Over 500 pieces Equipment /  
Letters AL, SC, FL, VA, TX, USCG / FEMA compliant /  
Some Bc + Gs on eval nation sheets provided  
\*Cost - Highest pricing - by far



Agency: DRC

Project Name: Disaster Response

Project Number: RFP 08-015

Firm Ranking Summary

Date: November 17, 2015

## Scoring Sheet

Committee Member Name

Michael Davis

11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	0
Experience Demonstration	2	0
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	0
Sub-Contractor Familiarity	1	0
Local Familiarity	1	0
Litigation in past 5 years	1	0
Scope Understanding	0.5	1.5
Project Approach	1	1
Equipment Resources	4	2
Sub-Contractor Resources	4	0
Mobilization Plan	4	4
Ticket Quality Assurance	6.5	2
Years in Business	2.5	1
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	0
FEMA Rejections (total number)	5	0
Yards/Tons Debris (5 years)	5	4
Customer Satisfaction	5	1
Cost Proposal	40	0

W Palm Beach FL home office / Load ticket  
Less than 200 Equipment / 56 FTE / minimal  
No Local sub-contractor / 14 yrs exp / Alcatraz Parent Company  
Mark Stafford President / No Reference letters / No FEMA info  
\* Listed 87 lawsuits - mostly dismissed / mostly sub-contractor  
Failure to perform



Agency: EE&G

## Scoring Sheet

Committee Member Name

Project Name: Disaster Response

Michael Divila

Project Number: RFP 08-015

11/13/15

Firm Ranking Summary

Date: November 17, 2015

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	2
Experience Demonstration	2	2
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	1
Sub-Contractor Familiarity	1	1
Local Familiarity	1	1
Litigation in past 5 years	1	1
Scope Understanding	0.5	0.5
Project Approach	1	1
Equipment Resources	4	4
Sub-Contractor Resources	4	4
Mobilization Plan	4	4
Ticket Quality Assurance	6.5	6.5
Years in Business	2.5	2
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2.5
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	5
FEMA Rejections (total number)	5	5
Yards/Tons Debris (5 years)	5	5
Customer Satisfaction	5	1
Cost Proposal	40	
		0

Miami Lakes FL / Land ticket good  
2005 / over 1000 Equip. w/pickup / current contract w/KW/  
multiple projects - No Letters  
Minimal References



Agency: TFR

## Scoring Sheet

Committee Member Name

Project Name: Disaster Response

Michael Davis

Project Number: RFP 08-015

11/12/15

Firm Ranking Summary

Date: November 17, 2015

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED
Past Performance	2	1
Experience Demonstration	2	1
Manager Qualifications	1	1
Personnel Qualifications	1	1
Sub-Contractor Qualifications	1	1
Sub-Contractor Familiarity	1	0
Local Familiarity	1	0
Litigation in past 5 years	1	1
Scope Understanding	0.5	1.5
Project Approach	1	1
Equipment Resources	4	2
Sub-Contractor Resources	4	2
Mobilization Plan	4	3
Ticket Quality Assurance	6.5	1
Years in Business	2.5	2.5
Net Worth	2.5	2.5
Completed Projects (5years)	2.5	2
Financial Strength	2.5	2.5
FEMA Rejections (dollar amount)	5	5
FEMA Rejections (total number)	5	5
Yards/Tons Debris (5 years)	5	3
Customer Satisfaction	5	0
Cost Proposal	40	
		0

100 clients / Advent Company old Texas  
25 yrs Exp / Lead Fickel minimal /  
300 subs available - unknown locations / FTE not listed /  
(very few in FL) "100% reimbursement" And it good /  
No Reference Letters /  
\*Cost - \$7/cy to final unrealistic



## Ranking Form

Project Name: Disaster Response

Committee Member Name

Project Number: RFP 08-015

Michael Davis

Firm Ranking Summary

Date: November 17, 2015

11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED						
		Ash Britt	ATL	Ceres	Crowder	DRC	EE&G	TFR
Past Performance	2	2	1	2	2	0	2	1
Experience Demonstration	2	2	0	2	2	0	2	1
Manager Qualifications	1	1	0	1	1	1	1	1
Personnel Qualifications	1	1	0	1	1	1	1	1
Sub-Contractor Qualifications	1	1	0	0	1	0	1	1
Sub-Contractor Familiarity	1	1	0	0	1	0	1	0
Local Familiarity	1	1	0	0	1	0	1	0
Litigation in past 5 years	1	1	1	1	1	0	1	1
Scope Understanding	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
Project Approach	1	1	0	1	1	1	1	1
Equipment Resources	4	4	2	2	4	2	4	2
Sub-Contractor Resources	4	4	0	0	4	0	4	2
Mobilization Plan	4	4	0	2	4	4	4	3
Ticket Quality Assurance	6.5	6.5	2	6.5	2	2	6.5	1
Years in Business	2.5	2.5	2	2.5	2.5	1	2	2.5
Net Worth	2.5	2.5	0	2.5	2.5	2.5	2.5	2.5
Completed Projects (5 years)	2.5	2.5	1	2.5	2.5	2	2.5	2
Financial Strength	2.5	2.5	1	2.5	2.5	2.5	2.5	2.5
FEMA Rejections (dollar amount)	5	5	0	0	5	0	5	5
FEMA Rejections (total number)	5	5	0	0	5	0	5	5
Yards/Tons Debris (5 years)	5	5	2	3	5	4	5	3
Customer Satisfaction	5	5	0	3	4	1	1	0
Cost Proposal	40	19	19	38.5	19	19	19	40
Sub-Total Points	100	79	31.5	73.5	73.5	43.5	74.5	78

Scores for all  
Proposals  
Including pricing  
that seemed  
unrealistic



## Ranking Form

Project Name: Disaster Response

Committee Member Name

Project Number: RFP 08-015

Michael Davila

Firm Ranking Summary

Date: November 17, 2015

11/18/15

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED						
		Ash Britt	ATL	Ceres	Crowder	DRC	EE&G	TFR
Past Performance	2	2	1	2	2	0	2	1
Experience Demonstration	2	2	0	2	2	0	2	1
Manager Qualifications	1	1	0	1	1	1	1	1
Personnel Qualifications	1	1	0	1	1	1	1	1
Sub-Contractor Qualifications	1	1	0	0	1	0	1	1
Sub-Contractor Familiarity	1	1	0	0	1	0	1	0
Local Familiarity	1	1	0	0	1	0	1	0
Litigation in past 5 years	1	1	1	1	1	0	1	1
Scope Understanding	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
Project Approach	1	1	0	1	1	1	1	1
Equipment Resources	4	4	2	2	4	2	4	2
Sub-Contractor Resources	4	4	0	0	4	0	4	2
Mobilization Plan	4	4	0	2	4	4	4	3
Ticket Quality Assurance	6.5	6.5	2	6.5	2	2	6.5	1
Years in Business	2.5	2.5	2	2.5	2.5	1	2	2.5
Net Worth	2.5	2.5	0	2.5	2.5	2.5	2.5	2.5
Completed Projects (5 years)	2.5	2.5	1	2.5	2.5	2	2.5	2
Financial Strength	2.5	2.5	1	2.5	2.5	2.5	2.5	2.5
FEMA Rejections (dollar amount)	5	5	0	0	5	0	5	5
FEMA Rejections (total number)	5	5	0	0	5	0	5	5
Yards/Tons Debris (5 years)	5	5	2	3	5	4	5	3
Customer Satisfaction	5	5	0	3	4	1	1	0
Cost Proposal	40	26.5	28	NA	19	40	19	NA
<b>Sub-Total Points</b>	<b>100</b>	<b>86.5</b>	<b>40.5</b>	<b>35</b>	<b>73.5</b>	<b>64.5</b>	<b>74.5</b>	<b>38</b>

Scores for all proposals except TFR and Ceres. Cost proposals were unrealistic. Hauling to Finkl for \$3.04/cy - \$0.11/sq yd sold \$7.00/cy



**RECEIVED**

NOV 18 2015

CITY MANAGER

**Ranking Form**

Project Name: Disaster Response

Committee Member Name

Project Number: RFP 08-015

J.R. Torres

Firm Ranking Summary

Date: November 17, 2015

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED						
		Ash Britt	ATL	Ceres	Crowder	DRC	EE&G	TFR
Past Performance	2	2	1	2	2	0	2	1
Experience Demonstration	2	2	0	2	2	0	2	1
Manager Qualifications	1	1	0	1	1	1	1	1
Personnel Qualifications	1	1	0	1	1	1	1	1
Sub-Contractor Qualifications	1	1	0	0	1	0	1	1
Sub-Contractor Familiarity	1	1	0	0	1	0	1	0
Local Familiarity	1	1	0	0	1	0	1	0
Litigation in past 5 years	1	1	1	1	1	0	1	1
Scope Understanding	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
Project Approach	1	1	0	1	1	1	1	1
Equipment Resources	4	4	2	2	4	2	4	2
Sub-Contractor Resources	4	4	0	0	4	0	4	2
Mobilization Plan	4	4	0	2	4	4	4	3
Ticket Quality Assurance	6.5	6.5	2	6	3	3	6	2
Years in Business	2.5	2.5	2.5	2.5	2.5	1	2	2.5
Net Worth	2.5	2.5	1	2.5	2.5	2.5	2.5	2.5
Completed Projects (5years)	2.5	2.5	1	2.5	2.5	2	2.5	2
Financial Strength	2.5	2.5	1.5	2.5	2.5	2.5	2.5	2.5
FEMA Rejections (dollar amount)	5	5	0	0	5	0	5	5
FEMA Rejections (total number)	5	5	0	0	5	0	5	5
Yards/Tons Debris (5 years)	5	5	2	3	5	4	5	3
Customer Satisfaction	5	5	1	3	4	1	2	1
Cost Proposal	40	19	19	38.5	19	19	19	40
Sub-Total Points	100	77	35	73	75	45	36	80



## Ranking Form

Project Name: Disaster Response

Committee Member Name

Project Number: RFP 08-015

Jim Young JY

Firm: Ranking Summary

Date: November 17, 2015

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED						
		Ash Britt	ATL	Ceres	Crowder	DRC	EE&G	TFR
Past Performance	2	2	1	2	2	1	1	1
Experience Demonstration	2	2	2	2	2	1	1	1
Manager Qualifications	1	1	1	1	1	-	-	-
Personnel Qualifications	1	1	1	1	1	-	-	-
Sub-Contractor Qualifications	1	1	1	1	1	-	1	-
Sub-Contractor Familiarity	1	1	1	1	1	-	1	-
Local Familiarity	1				1		1	-
Litigation in past 5 years	1		1		1		1	1
Scope Understanding	0.5	.5	.5	.5	.5	.5	.5	.5
Project Approach	1	1.5	1	1	1	-	1	-
Equipment Resources	4	3.5	2	4	4	2	3	1
Sub-Contractor Resources	4	3.5	1	3	4	1	2	1
Mobilization Plan	4	3.5	3	3	4	2	3	1
Ticket Quality Assurance	6.5	5.5	5	5	5	5	5	1
Years in Business	2.5	2.5	2.5	2.5	1	1	1	2
Net Worth	2.5	2.5	2.5	2.5	2.5	2	1	1
Completed Projects (5 years)	2.5	2.5	1	2.5	1	2	1	1
Financial Strength	2.5	2.5	2.5	2.5	1	2	1	1
FEMA Rejections (dollar amount)	5	4.5	0	4	4	0	4	2
FEMA Rejections (total number)	5	4	0	4	4	0	4	3
Yards/Tons Debris (5 years)	5	4.5	3.5	4.5	3	2	4	3
Customer Satisfaction	5	5.5	5.5	5	5	5	5	5
Cost Proposal	40	30	10	35	15	25	20	40
		79	40	95	65	62	62	106
Sub-Total Points	100	0	0	0	0	0	0	0



# Ranking Form

Project Name: Disaster Response

Project Number: RFP 08-015

Firm: Ranking Summary

Date: November 17, 2015

Committee Member Name

*GREGORY V. LUTZ*

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED						
		Ash Britt	ATL	Ceres	Crowder	DRC	EE&G	TFR
Past Performance	2	2	1	2	2	1	2	1
Experience Demonstration	2	2	1	2	2	1	2	1
Manager Qualifications	1	1	1	1	1	1	1	1
Personnel Qualifications	1	1	1	1	1	1	1	1
Sub-Contractor Qualifications	1	1	1	0	1	0	1	1
Sub-Contractor Familiarity	1	1	1	0	1	1	1	1
Local Familiarity	1	1	0	0	1	1	1	0
Litigation in past 5 years	1	1	1	1	1	1	1	0
Scope Understanding	0.5	.5	.5	.5	.5	.5	.5	.5
Project Approach	1	1	1	1	1	1	1	1
Equipment Resources	4	4	2	1	4	4	3	2
Sub-Contractor Resources	4	4	1	1	4	4	3	2
Mobilization Plan	4	4	1	1	4	4	3	2
Ticket Quality Assurance	6.5	6.5	2	4	3	4	6.5	2
Years in Business	2.5	2.5	2	2	2.5	2	2	2.5
Net Worth	2.5	2.5	1	2	2.5	2.5	2	2.5
Completed Projects (5 years)	2.5	2.5	1	2	2.5	2.5	2	1
Financial Strength	2.5	2.5	1	2	2.5	2.5	2.5	2.5
FEMA Rejections (dollar amount)	5	5	1	0	5	1	5	5
FEMA Rejections (total number)	5	5	1	0	5	1	5	5
Yards/Tons Debris (5 years)	5	5	2	3	5	4	5	2
Customer Satisfaction	5	5	1	3	4	1	3	1
Cost Proposal	40	19	19	38	19	19	19	40
		79	43.5	67.5	74.5	60	72.5	77
Sub-Total Points	100	0	0	0	0	0	0	0

*J. D. V. Lutz*



# Ranking Form

Project Name: Disaster Response

Committee Member Name

Marcus Davila

Project Number: RFP 08-015

Firm Ranking Summary

Date: November 17, 2015

1 7 5 3 4 2 4

SELECTION CRITERIA	POINTS ALLOWED	POINTS EARNED						
		Ash Britt	ATL	Ceres	Crowder	DRC	EE&G	TFR
Past Performance	2	2	2	1.5	2	1	1	1.5
Experience Demonstration	2	2	1	1	2	1	2	1
Manager Qualifications	1	1	1	1	1	1	1	1
Personnel Qualifications	1	1	1	1	1	1	1	1
Sub-Contractor Qualifications	1	1	1	1	1	1	1	1
Sub-Contractor Familiarity	1	1	1	1	1	1	1	1
Local Familiarity	1	1	1	1	1	1	1	1
Litigation in past 5 years	1	1	1	1	1	1	1	1
Scope Understanding	0.5	.5	.5	.5	.5	.5	.5	.5
Project Approach	1	1	1	1	1	1	1	1
Equipment Resources	4	4	4	4	4	4	4	4
Sub-Contractor Resources	4	4	4	4	4	4	4	4
Mobilization Plan	4	4	4	4	4	4	4	4
Ticket Quality Assurance	6.5	5	4	4	4	4	4	4
Years In Business	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Net Worth	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Completed Projects (5 years)	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Financial Strength	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
FEMA Rejections (dollar amount)	5	4	3	2	4	2	3	4
FEMA Rejections (total number)	5	5	4	3	2	4	4	3
Yards/Tons Debris (5 years)	5	5	4	4	4	3	4	3
Customer Satisfaction	5	5	4	3	4	3	4	3
Cost Proposal	40	38	32	30	31	34	36	35
Sub-Total Points	100	0	0	0	0	0	0	0

95.5 76.5 72.5 75 77 83 71.5