

KWB Rent & Gross Sales Comparison Report 2000-2018

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Months To Year End	Avg.
CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3				
AER PHOTOGRAPHY Lazy Way, Unit F 426 SF												\$25,680.00	\$18,703.62	\$57,045.50	\$62,236.87	\$51,736.35	\$51,241.85	\$49,439.55	\$18,899.75	7	
GROSS SALES												NA	-27.17%	205.00%	9.10%	-16.87%	-0.96%	-3.52%	TBD		33.12%
Percent Change Over Prior Year																					
Annual Base Rent (July - June)												\$14,058.00	\$14,760.96	\$15,204.00	\$15,659.76	\$15,972.96	\$16,005.00	\$16,133.04	\$16,407.24		
Base Rent per SF												\$33.00	\$34.65	\$35.69	\$36.76	\$37.50	\$37.87	\$37.87	\$38.51		\$42.22
Percentage Rent Paid												\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales												54.74%	78.92%	26.65%	25.16%	30.87%	31.23%	32.63%	TBD		56.04%
B.O.'S FISH WAGON 801 Caroline Street 1,816 SF																					
GROSS SALES	\$314,342.72	\$255,637.88	\$334,376.88	\$358,666.00	\$337,989.00	\$465,270.00	\$527,955.00	\$558,596.25	\$696,708.19	\$898,248.50	\$1,084,353.85	\$1,235,805.62	\$1,218,070.00	\$1,119,106.52	\$1,081,353.10	\$1,196,105.01	\$1,069,769.62	889,784.63		3	
Percent Change Over Prior Year	NA	-18.68%	30.80%	7.26%	-5.76%	37.66%	13.47%	5.80%	24.72%	28.93%	20.72%	13.97%	-1.44%	-8.12%	-3.37%	10.61%	-10.56%	TBD			9.73%
Annual Base Rent (Oct. - Sept.)	\$12,230.04	\$12,841.92	\$13,485.00	\$14,157.00	\$14,865.96	\$15,609.24	\$16,413.00	\$17,204.04	\$18,071.04	\$18,973.44	\$19,922.16	\$20,918.28	\$21,964.20	\$22,623.12	\$20,800.00	\$22,003.60	\$72,147.60	\$73,302.00			
Base Rent per SF	\$7.19	\$7.55	\$7.93	\$8.33	\$8.74	\$9.18	\$9.65	\$10.12	\$10.63	\$11.16	\$11.72	\$12.30	\$12.92	\$13.31	\$43.62	\$44.36	\$39.73	\$40.36			\$18.17
Percentage Rent Paid	\$6,630.16	\$1,853.27	\$6,577.61	\$6,656.20	\$4,670.10	\$12,306.96	\$15,287.58	\$16,311.74	\$23,732.53	\$34,921.47	\$45,139.07	\$53,230.66	\$53,230.06	\$44,523.27	\$0.00	\$0.00	\$0.00	\$0.00			
Total Rent as % of Sales	6.00%	5.75%	6.00%	5.80%	5.78%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.17%	6.00%	6.55%	6.02%	6.74%	TBD			6.43%
BUMBLE BEE SILVER CO. 201 William Street, Suite 110 112 SF																					
GROSS SALES														\$118,589.58	\$69,054.05	\$71,940.54	\$77,374.91	66,400.86		3	
Percent Change Over Prior Year														NA	-41.77%	4.18%	7.55%	TBD			-10.01%
Annual Base Rent (Oct. - Sept.)														\$18,000.00	\$18,180.00	\$18,489.12	\$18,526.20	\$18,822.72			
Base Rent per SF														\$160.71	\$162.32	\$165.08	\$165.41	\$168.06			\$205.40
Percentage Rent Paid														\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
Total Rent as % of Sales														15.18%	26.33%	25.70%	23.94%	TBD			22.79%
CAPTAIN QUICK DRY Lazy Way, Unit H 452 SF																					
GROSS SALES										\$150,205.51	\$185,955.48	\$217,397.57	\$351,743.80	\$325,621.59	\$345,982.70	\$370,904.40	\$385,797.91	\$456,464.05	\$232,199.22	3	
Percent Change Over Prior Year										NA	16.91%	61.80%	-7.43%	-7.43%	6.25%	7.20%	4.02%	18.32%	TBD		18.70%
Annual Base Rent (April - March.)										\$14,463.96	\$15,187.20	\$15,946.56	\$16,743.84	\$17,581.08	\$18,107.16	\$18,469.32	\$18,672.48	\$18,672.48	\$19,083.36		
Base Rent per SF										\$32.00	\$33.60	\$35.28	\$37.04	\$38.90	\$40.06	\$40.86	\$41.31	\$41.31	\$42.22		\$37.82
Percentage Rent Paid										\$0.00	\$0.00	\$0.00	\$4,360.79	\$1,956.22	\$2,620.44	\$484.31	\$6,522.42	\$7,218.28	\$0.00		
Total Rent as % of Sales										9.63%	8.17%	7.34%	6.00%	6.00%	5.99%	5.11%	6.53%	5.67%	TBD		7.55%
CONCH ELECTRIC CARS Ferry Terminal Building 718 SF																					
GROSS SALES						\$76,599.38	\$225,600.74	\$274,379.12	\$166,512.32	\$167,625.08	\$234,634.71	\$185,873.00	\$263,221.61	\$211,622.20	\$242,581.16	\$407,276.03	\$333,785.61	\$340,730.00	\$270,306.00	3	
Percent Change Over Prior Year						NA	194.52%	21.62%	39.31%	0.67%	39.98%	-20.78%	41.61%	-19.60%	14.63%	67.89%	-18.04%	2.08%	TBD		25.93%
Annual Base Rent (April - March)						\$13,652.04	\$14,334.60	\$15,051.36	\$15,803.88	\$16,594.08	\$16,594.08	\$17,427.24	\$17,427.24	\$18,828.60	\$19,393.44	\$19,781.52	\$19,781.28	\$12,596.16	\$12,873.36		
Base Rent per SF						\$19.01	\$19.96	\$20.96	\$22.01	\$23.11	\$24.27	\$24.27	\$24.27	\$26.22	\$27.01	\$27.55	\$27.55	\$17.54	\$17.93		\$13.59
Percentage Rent Paid						\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246.86	\$7,847.64	\$0.00		
Total Rent as % of Sales						17.82%	6.35%	5.49%	9.49%	9.90%	7.07%	9.38%	6.62%	8.90%	7.99%	4.86%	6.00%	6.00%	TBD		9.62%
CONCH REPUBLIC SEAFOOD 631 Greene Street 14,919 SF																					
GROSS SALES	\$4,531,263.21	\$5,143,096.92	\$5,785,549.38	\$6,104,553.82	\$6,861,344.13	\$6,847,729.91	\$7,243,386.20	\$8,487,152.94	\$9,649,680.70	\$9,337,047.92	\$9,859,580.78	\$9,800,104.41	\$10,823,968.00	\$11,182,431.80	\$11,655,560.64	\$12,017,911.60	\$12,397,381.53	\$12,579,187.37	\$6,199,591.36	5	
Percent Change Over Prior Year	NA	13.50%	12.49%	5.51%	12.40%	-0.20%	5.78%	17.17%	13.70%	-3.24%	5.60%	-0.60%	10.45%	3.31%	4.23%	3.11%	3.16%	1.47%	TBD		6.74%
Annual Base Rent (June - May)	\$256,249.92	\$262,398.48	\$271,320.12	\$275,661.24	\$283,931.04	\$289,325.76	\$298,873.56	\$309,035.28	\$316,761.36	\$329,748.36	\$330,078.12	\$338,990.28	\$344,414.16	\$354,746.04	\$360,772.08	\$366,189.00	\$369,117.48	\$371,701.32	\$0.00		
Base Rent per SF	\$17.18	\$17.59	\$18.19	\$18.48	\$19.03	\$19.39	\$20.03	\$20.71	\$21.23	\$22.10	\$22.12	\$22.72	\$23.09	\$23.78	\$24.18	\$24.55	\$24.74	\$24.91	\$24.91		\$21.33
Percentage Rent Paid	\$0.00	\$0.00	\$17,957.35	\$29,566.45	\$59,136.17	\$53,060.74	\$63,295.75	\$115,322.37	\$165,722.92	\$137,104.04	\$162,900.92	\$151,014.94	\$196,784.23	\$204,374.95	\$211,925.22	\$234,706.58	\$250,751.60	\$257,258.05	\$0.00		
Total Rent as % of Sales	5.66%	5.10%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	4.91%	5.00%	5.00%	5.00%	TBD		5.33%
CUBAN COFFEE QUEEN 284 Margaret Street 208 SF																					
GROSS SALES											\$179,232.96	\$368,657.28	\$566,511.00	\$732,130.40	\$866,784.91	\$832,180.69	\$797,832.69	885,110.76	202,037.59	8	
Percent Change Over Prior Year											NA	105.69%	53.67%	29.23%	18.39%	-3.99%	-4.13%	10.94%	TBD		41.96%
Annual Base Rent (Sept. - Aug.)											\$8,700.00	\$9,135.00	\$9,591.72	\$9,879.48	\$9,998.04	\$42,000.00	\$42,000.00	\$42,630.00	\$43,563.96		
Base Rent per SF											\$41.83	\$43.92	\$46.11	\$47.50	\$48.07	\$201.92	\$201.92	\$204.95	\$209.44		\$90.18
Percentage Rent Paid											\$2,053.98	\$12,984.44	\$24,398.00	\$34,048.32	\$42,009.05	\$7,930.84	\$5,869.96	\$10,476.65	\$0.00		
Total Rent as % of Sales											6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	TBD		7.00%
DRAGONFLY KEY WEST Lazy Way, Unit G 326 SF																					
GROSS SALES																					
Percent Change Over Prior Year																					
Annual Base Rent (Mar. - Feb.)																					
Base Rent per SF																					
Percentage Rent Paid																					
Total Rent as % of Sales																					

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CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3				
FISHERMAN'S CAFÉ 128 SF 274 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent: Unit C (April - March) Unit D (Sept. - Aug.) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales																	\$205,838.19 NA	\$342,669.75 NA	\$289,327.24 TBD	2	NA
HALF SHELL RAW BAR 231 Margaret Street 9,715 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent (Apr. - Mar.) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales	\$217,384.97 (*) NA \$210,000.00 \$23.02 \$0.00 96.60%	\$4,289,144.54 1873.06% \$210,000.00 \$23.02 \$4,457.23 5.00%	\$4,367,220.47 1.82% \$210,000.00 \$23.02 \$8,361.02 5.00%	\$4,384,836.78 0.40% \$210,000.00 \$23.02 \$9,241.84 5.00%	\$4,506,664.41 2.78% \$219,241.80 \$24.03 \$6,091.42 5.00%	\$4,179,259.63 -7.26% \$223,366.44 \$24.49 \$0.00 5.34%	\$3,801,370.18 -9.04% \$230,067.48 \$25.22 \$0.00 6.05%	\$3,876,417.73 1.97% \$237,889.80 \$26.63 \$0.00 6.14%	\$3,854,934.16 -0.55% \$242,885.52 \$26.63 \$0.00 6.30%	\$3,627,837.73 -5.89% \$253,329.60 \$27.77 \$0.00 6.98%	\$3,913,204.26 7.87% \$253,329.60 \$27.77 \$0.00 6.47%	\$3,834,622.50 -2.01% \$259,156.08 \$28.41 \$0.00 6.76%	\$3,884,828.49 1.31% \$266,153.28 \$29.96 \$0.00 6.85%	\$3,593,217.48 -7.51% \$273,339.48 \$29.96 \$0.00 7.61%	\$4,640,935.82 29.16% \$281,539.68 \$28.98 \$0.00 6.07%	\$4,978,708.51 7.28% \$283,580.88 \$29.19 \$0.00 5.70%	\$5,174,992.86 3.94% \$283,580.88 \$29.19 \$26,918.69 6.00%	\$5,082,420.96 -1.79% \$286,700.28 \$30.16 \$18,244.98 6.00%	\$3,375,302.98 TBD \$293,007.72 \$0.00 TBD	3	118.47% NA \$24.94 11.70%
HAMMERHEAD SURF SHOP 201 William Street, Unit B 1,006 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent (May - April) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales														\$322,468.33 (*) NA \$32,607.96 \$32.41 \$0.00 10.11%	\$449,354.11 39.35% \$32,607.96 \$32.41 \$0.00 7.26%	\$512,139.27 13.97% \$32,607.96 \$32.77 \$0.00 6.44%	\$541,630.08 5.76% \$34,203.96 \$34.00 \$0.00 6.32%	\$642,435.68 18.61% \$34,546.08 \$34.34 \$0.00 5.38%	\$346,606.31 TBD \$35,202.36 \$34.99 TBD	4	25.90% \$33.19 7.53%
KEY WEST ARTWORKS 201 William Street, Unit A 722 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent (Jan. - Dec) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales																					
KEY WEST BAIT & TACKLE 241, 251A & 251B Margaret St. 3,444 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent (Jun. - May) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales	\$155,297.98 NA \$17,364.00 \$17.36 \$0.00 11.18%	\$144,760.54 -6.79% \$18,233.04 \$18.23 \$0.00 12.60%	\$113,261.83 -21.76% \$19,143.96 \$19.14 \$0.00 16.90%	\$116,205.60 2.60% \$20,100.96 \$20.10 \$0.00 17.30%	\$154,686.01 33.11% \$21,106.56 \$21.11 \$0.00 13.64%	\$257,930.54 (*) 66.74% \$22,161.84 \$22.16 \$0.00 8.59%	\$261,015.07 1.20% \$22,161.84 \$22.16 \$0.00 8.49%	\$283,895.44 8.77% \$38,963.76 \$38.96 \$0.00 13.72%	\$342,709.00 20.72% \$40,659.96 \$28.16 \$0.00 11.86%	\$427,616.00 24.78% \$42,693.00 \$29.57 \$0.00 9.98%	\$498,230.18 16.51% \$44,827.80 \$31.04 \$0.00 9.00%	\$608,756.77 22.18% \$47,069.04 \$32.60 \$0.00 7.73%	\$730,590.03 20.01% \$50,322.36 \$34.85 \$0.00 6.89%	\$777,502.81 6.42% \$51,832.08 \$35.89 \$0.00 6.67%	\$776,290.67 -0.16% \$52,765.08 \$36.54 \$0.00 6.80%	\$1,018,765.34 31.24% \$104,353.20 \$30.30 \$0.00 10.24%	\$1,140,917.51 11.99% \$105,396.84 \$30.60 \$0.00 9.24%	\$1,069,941.94 -6.22% \$106,450.80 \$30.91 \$0.00 9.95%	\$518,675.70 TBD \$108,153.96 \$31.40 \$0.00 TBD	5	14.85% \$27.76 11.22%
KEY WEST ICE CREAM 201 William Street, Unit C 1,001 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent (Apr. - Mar.) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales																	NA NA \$34,064.04 \$0.00 TBD	NA NA \$34,064.04 \$34.03 TBD	NA NA \$34,438.80 \$34.40 TBD		NA \$34.15 NA
LOCAL COLOR 274 Margaret Street 3,048 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent (July - June) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales	\$661,586.00 NA \$23,838.84 \$20.82 \$15,856.26 6.00%	\$881,088.00 33.18% \$24,910.68 \$21.76 \$27,950.10 6.00%	\$878,113.50 -0.34% \$26,037.24 \$22.74 \$26,649.57 6.00%	\$1,116,392.00 27.14% \$25,216.08 \$22.02 \$39,766.92 5.82%	\$1,335,013.00 19.58% \$26,468.04 \$23.12 \$53,632.74 6.00%	\$1,453,633.00 8.89% \$63,660.24 \$20.89 \$18,804.36 5.67%	\$1,502,122.43 3.34% \$63,658.20 \$20.89 \$26,467.11 6.00%	\$1,381,407.28 -8.04% \$94,801.80 \$20.89 \$19,226.34 6.00%	\$1,372,270.57 -0.66% \$94,801.80 \$31.10 \$19,226.34 6.91%	\$1,155,864.87 -15.77% \$94,801.80 \$31.10 \$0.00 8.20%	\$1,228,975.34 6.33% \$99,784.32 \$32.74 \$0.00 7.73%	\$1,372,129.30 11.65% \$104,773.56 \$34.37 \$0.00 7.27%	\$1,541,744.04 12.36% \$107,916.72 \$35.41 \$0.00 6.80%	\$1,554,902.48 0.85% \$110,087.04 \$35.41 \$0.00 6.94%	\$1,364,079.76 -12.27% \$110,093.76 \$36.12 \$0.00 8.07%	\$1,373,228.19 0.67% \$110,313.36 \$36.19 \$0.00 8.02%	\$1,283,748.73 -6.52% \$111,195.96 \$36.48 \$0.00 8.59%	\$1,225,640.01 -4.53% \$113,086.80 \$37.10 \$0.00 9.07%	\$290,633.72 NA \$113,086.80 \$37.10 \$0.00 TBD	7	4.74% NA \$28.55 7.36%
LOST REEF DIVE SHOP 261 Margaret Street 1,801 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent (Dec. - Nov.) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales																	\$630,991.79 -9.26% \$57,582.72 \$31.97 \$0.00 9.13%	\$36,607.23 -14.96% \$58,791.96 \$32.64 \$0.00 10.96%	\$36,607.23 TBD \$33.33 \$0.00 TBD	12	16.15% \$30.73 15.70%
MCGRAIL & ROWLEY 255 Margaret Street 1,612 SF GROSS SALES Percent Change Over Prior Year Annual Base Rent (Jun. - May.) Base Rent per SF Percentage Rent Paid Total Rent as % of Sales																		NA \$48,360.00 \$30.00 \$0.00 TBD			0.00% \$4.29 0.00%

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GOOD DAY ON A HAPPY PLANET 907 Caroline Street 975 SF																					
GROSS SALES															\$201,736.07 (*)	\$224,830.27	\$147,903.20	276,520.44	50,043.61	8	
Percent Change Over Prior Year															NA	11.45%	-26.68%	37.07%	TBD		NA
Annual Base Rent (July - June)															\$23,559.72	\$24,079.08	\$24,079.08	24,271.80	24,684.36		
Base Rent per SF															\$24.16	\$24.70	\$24.70	\$24.89	\$25.32		\$32.82
Percentage Rent Paid															\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales															11.68%	10.71%	16.28%	8.78%	TBD		23.72%
SCHOONER WHARF BAR 202R William Street 8,872 SF																					
GROSS SALES	\$2,144,975.66	\$2,711,314.35	\$2,943,592.70	\$3,311,161.51	\$3,631,672.82	\$3,559,688.00	\$3,631,467.93	\$3,753,666.59	\$3,811,182.91	\$3,744,990.58	\$4,220,754.70	\$4,747,081.17	\$5,100,967.67	\$4,987,676.18	\$4,671,897.71	\$5,051,225.95	\$5,020,237.15	5,137,209.75	1,217,114.98	9	
Percent Change Over Prior Year	NA	26.40%	8.57%	12.49%	9.68%	-1.98%	2.02%	3.36%	1.53%	-1.74%	12.70%	12.47%	7.45%	-2.22%	-6.33%	8.12%	-0.61%	2.33%	TBD		6.28%
Annual Base Rent (Oct. - Sept.)	\$87,609.96	\$87,611.76	\$95,718.00	\$100,074.24	\$104,656.92	\$109,464.96	\$230,672.04	\$242,205.60	\$254,314.80	\$267,031.68	\$280,383.24	\$294,402.48	\$309,122.52	\$318,396.24	\$321,580.20	\$321,580.20	\$327,701.16	\$338,169.72	\$344,933.04		
Base Rent per SF	\$43.46	\$43.46	\$47.48	\$49.64	\$51.91	\$54.30	\$26.00	\$27.30	\$28.66	\$30.10	\$31.60	\$33.18	\$34.84	\$35.89	\$36.25	\$36.25	\$36.94	\$38.12	\$38.88		\$40.32
Percentage Rent Paid	\$60,317.76	\$60,317.29	\$76,098.62	\$94,011.76	\$108,435.40	\$100,046.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales	6.90%	5.46%	5.84%	5.86%	5.87%	5.89%	6.35%	6.45%	6.67%	7.13%	6.64%	6.20%	6.06%	6.38%	6.88%	6.37%	6.53%	6.58%	TBD		7.13%
TURTLE KRAALS 1 Lands End Village 12,387 SF																					
GROSS SALES	\$3,290,479.96	\$3,591,844.26	\$3,669,336.07	\$3,865,640.84	\$4,000,214.80	\$3,784,782.64	\$3,373,059.25	\$3,444,238.96	\$2,992,894.67	\$2,204,753.63	\$2,431,171.36	\$2,811,990.18	\$2,883,637.19	\$2,797,003.92	\$3,132,472.00	\$2,800,490.93	\$2,882,454.00	\$2,721,886.71	\$1,734,161.34	3	
Percent Change Over Prior Year	NA	9.16%	2.16%	5.35%	3.48%	-5.39%	-10.88%	2.11%	-13.10%	-36.33%	10.27%	15.66%	2.55%	-3.00%	11.99%	10.60%	2.93%	-5.57%	TBD		-0.58%
Annual Base Rent (Apr. - Mar.)	\$97,467.36	\$97,467.36	\$97,467.36	\$97,467.36	\$193,014.00	\$196,671.72	\$202,578.00	\$209,465.76	\$213,864.48	\$223,050.84	\$223,050.84	\$228,191.04	\$229,194.00	\$235,382.28	\$235,382.28	\$246,080.28	\$242,431.68	\$371,610.00	\$379,785.48		
Base Rent per SF	\$22.78	\$22.78	\$22.78	\$22.78	\$45.12	\$45.97	\$47.35	\$21.27	\$21.72	\$22.65	\$22.65	\$23.18	\$18.50	\$19.00	\$19.00	\$19.57	\$19.57	\$30.00	\$30.66		\$25.94
Percentage Rent Paid	\$72,085.90	\$76,488.99	\$85,999.45	\$95,546.60	\$7,092.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales	5.15%	4.84%	5.00%	4.99%	5.00%	5.20%	6.01%	6.08%	7.15%	10.12%	9.17%	8.11%	7.95%	8.42%	7.51%	8.79%	8.41%	13.65%	TBD		7.74%
WATERFRONT BREWERY 201 William Street 18,942 SF																					
GROSS SALES																NA	\$2,752,542.23 (*)	\$4,778,475.00	\$1,540,250.00	7	
Percent Change Over Prior Year																NA	NA	73.60%	TBD		NA
Annual Base Rent (Aug. - July)																\$397,782.00	\$398,577.60	\$402,962.04	\$410,618.16		
Base Rent per SF																\$21.00	\$21.04	\$21.27	\$21.68		\$31.66
Percentage Rent Paid																\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales																NA	14.48%	14.64%	TBD		NA
YOURS & MAYAN Lazy Way, Units A, A-1, B 472 SF																					
GROSS SALES										\$105,134.54	\$146,284.19	\$210,437.35	\$231,711.05	\$267,250.00	\$260,434.00	\$298,580.00	\$334,861.00	\$355,236.25	\$249,801.00	2	
Percent Change Over Prior Year										NA	39.14%	43.86%	10.11%	15.34%	-2.55%	14.65%	12.15%	6.08%	TBD		19.82%
Annual Base Rent (Mar. - Feb.)										\$14,748.00	\$23,990.40	\$25,189.92	\$26,449.56	\$27,584.52	\$28,592.52	\$28,790.28	\$28,809.72	\$28,809.72	\$29,501.16		
Base Rent per SF										\$43.76	\$50.83	\$53.37	\$56.04	\$58.44	\$60.58	\$61.00	\$61.04	\$61.04	\$62.50		\$56.23
Percentage Rent Paid										\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Rent as % of Sales										14.03%	16.40%	11.97%	11.41%	10.32%	10.98%	9.64%	8.60%	8.11%	TBD		11.67%

(*) Less than 12 months

TBD - To be determined