CHARLEY TOPPINO & SONS, INC.

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May 16, 2018

James Bouquet Director of Engineering, City of Key West 1300 White St. Key West FL, 33040

> ITB# 18-006 Smathers Beach Renourishment Local Preference Ordinance Request

Mr.Bouquet,

Charley Toppino and Sons would like to formally request to enact the local preference ordinance on the Smathers Beach Nourishment Project (ITB # 18-006).

Charley Toppino and Sons submitted a total bid price (including alternates) of \$1,260,978.00 and Earth Tech Enterprises submitted a total bid price (including alternates) of \$1,236,160.00. Earth Tech Enterprises is a non-local business entity, based on the definition of a local business within the current ordinance. Per our review and interpretation of the current ordinance, we are within the bounds of the percentage requirements to meet the local preference.

We are also willing to match the lowest bid price submitted by the non-local firm. Please let me know if there is anything else needed at this time.

Andrew Toppino

Estimator