

Donald J. Lee, Jr.
Chief of Police



Key West
POLICE DEPARTMENT

TO: Mr. Jim Scholl, City Manager

FROM: Donald J. Lee Jr., Chief of Police

DATE: October 10, 2018

RE: Authorize the purchase of eighteen (18) 2019 Ford Interceptor AWD SUV Utility marked Police Patrol Vehicles from Garber Ford Fleet Sales for \$36,121.90 each for a total of \$650,194.20.

Action Statement:

Authorize the purchase of (18) 2019 marked Ford Police Interceptor AWD SUV Utility Patrol Vehicles at a unit/vehicle cost of \$36,121.90 (\$650,194.20 total) from Garber Ford, pursuant to the Florida State Purchasing contract 25100000-18-1 effective 11/17/17 thru 11/16/19. This purchase is made pursuant to ordinance 2-797(3)(a)(b)(c).

Background:

The Key West Police Department is budgeted this fiscal year (FY18/19) to purchase 18 marked Ford Interceptor Utility SUV Police Patrol vehicles. These Police specific vehicles are replacing 2012/13 Ford Interceptor Sedans that have far exceeded their useful service life.

Quotes and specifications for all vehicles may have different codes for aftermarket or OEM equipment depending on the contract. All the equipment listed whether dealer installed or OEM from the factory is the same.

Garber Ford, the state contract awarded dealer for this model of Police Interceptor, has the lowest quote for the marked Interceptor AWD SUV under the State of Florida Vehicle Purchasing Contract. Keys Auto Group, Key West's local Ford dealer declined to submit quotes on these vehicles as they are unable to order 2019 model year vehicles. (see attached e-mail). Alan Jay and Duval Ford quoted for 2020 model year vehicles since they also cannot obtain 2019's as they are "built out" and can no longer be ordered. Garber Ford had placed a large order for these vehicles prior to the build out and can supply us with model year 2019's at a considerable savings to the city.



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Marked Police Interceptor AWD SUV:

Garber Ford- State Contract Quote
\$36,191.90

Alan Jay-NJPA Contract Quote
\$41,555.00

Duval Ford-Florida Sheriff's Quote
\$39,708.00

These (18) vehicles will be marked patrol units assigned to the Patrol Bureau. The Office of Law Enforcement Standards (OLES) and the National Institute of Standards and Technology develop equipment standards based on laboratory evaluation of commercially available products. Police vehicles are part of the equipment tested annually by the State of Michigan Department of State Police. A comprehensive evaluation is completed on the vehicles that meet the standards established by OLES. The 2019 Police Ford Interceptor SUV meets the OLES standards.

As in previous fiscal years the use of the Ford Police Interceptor AWD SUV package driven by both patrol and administrative personnel, has proven to be reliable and mechanically superior to the Interceptor Sedans still in use by the department. The 2013-18 Interceptor AWD SUV is now a proven platform in use by the department that was designed to replace previous models of the Ford Explorer. This vehicle is designed specifically to meet the needs of police road patrol duties and is expected to perform well in all categories. In addition, the early models of the front wheel drive Interceptor Sedan proved to be maintenance intensive. (see attached e-mail form city garage). The department is transitioning from the sedan to the SUV model Interceptor.

Based upon the above data and evaluation, standard equipment, 5-star NHSTA frontal crash test rating, fail safe cooling systems, electrical and ergonomic improvements to the platform, dealer relationship, city maintenance history on the current Interceptor SUV's in use, and the manufacturers commitment to Law Enforcement, the Fleet Services Division of the City of Key West recommends the 2019 Ford Police Interceptor AWD SUV.

Purpose and Justification:

The vehicles described are necessary to maintain proper function of essential components of the Police Department. These vehicles are replacing 2012/13 Interceptor sedans that have surpassed their useful service life as police vehicles.

Vehicle specifications and cost are as follows: (18) 2019 marked Patrol Ford Police Interceptor AWD SUV's, \$36,121.90 per vehicle. (see attached brochure).



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Financial Impact:

The purchase of these vehicles will be primarily funded through the Police Department's FY18/19 budget in account #101-2101-521-6400, Infrastructure Surtax, Police Department, Machinery & Equipment. An additional \$20,194.00 will be transferred from account #101-1900-519.94, Infrastructure Surtax, Infrastructure Reserve, to cover an unforeseen shortage in the budgeted amount.

Recommendation:

The Key West Police Department recommends the purchase of these vehicles and believes it is in the best interest of the City of Key West to do so.



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