

CITY OF KEY WEST

Prepared for:		Contract Holder	DATE:
CITY OF KEY WEST JOHN FALLON 305-809-3904 jfallon@cityofkeywest-fl.gov		Duval Ford Fleet Sales Bambi Darr (Work) 904-381-6596 (Fax) 904-387-6816 Bambi.Darr@duvalfleet.com 1616 Cassat Ave. Jax, FL 32210	11/7/18
PLEASE CONFIRM RECEIPT OF QUOTE VIA EMAIL			
<p><i>I appreciate your interest and the opportunity to quote. Prices are published by the Florida Sheriff's Association / Florida Association of Counties & Florida Fire Chiefs' Association Automotive Contract #FSA18-VEL26.0 chassis / FSA18-VEH16.0. (www.flsheriffs.org) If you have any questions regarding this quote please call! Vehicle will be ordered white exterior unless specified on purchase order.</i></p>			
Labor	Code	Equipment	Price
0	SPEC 29	2019 FORD EXPLORER MID-SIZE 4-DOOR UTILITY VEHICLES - 4X2 (K7B)	\$ 24,380.00
0	100A	BASE TRIM PACKAGE	NC
0	998	3.5L TI-VCT V6 ENGINE	STD
0	STD	POWER WINDOWS/ DOOR LOCKS	STD
0	STD	BACK UP CAMERA	STD
0	STD	SYNC	STD
0	STD	KEYLESS ENTRY	STD
8	WPUMP	WHELEN PREMIUM UNMARKED PATROL PACKAGE- ALL RED/WHITE	\$ 1,890.00
0		LOW PROFILE INNER EDGE	NC
0		REAR DOMINATOR	NC
0		(2) MICRONS IN GRILLE	NC
0		(2) VERTEX FOR TAIL LAMPS	NC
0		HAND HELD SIREN CONTROLLER, 100 WATT SPEAKER & MOUNTING BRACKET	NC
0	942	DAYTIME RUNNING LIGHTS	\$ 44.00
0	76R	REVERSE SENSING SYSTEM	\$ 274.00
0	OOS	OUT OF STOCK UNITS: KGA92615, KGA92616 & KGA92617	
0			
0	YZ	EXTERIOR: OXFORD WHITE	NC
0	7L	INTERIOR: MED LIGHT STONE	NC
0			
8	LABOR	Total labor hours per spec. Includes wire, loom, connectors, PDI and shop supplies: \$100	\$ 800.00
	VENDOR COMMENTS	PLEASE CLEARLY NOTATE ON YOUR PURCHASE ORDER WHERE DUVAL FORD IS TO SHIP YOUR VEHICLE, HOW THE VEHICLE IS TO BE TITLED, AND WHERE THE INVOICE IS TO BE MAILED.	
UNIT COST			\$ 27,388.00
TOTAL QUANTITY 3			TOTAL PURCHASE \$ 82,164.00



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

MID-SIZE 4-DOOR UTILITY VEHICLES - 4X2 SPECIFICATION #29

2019 Ford Explorer Base FWD (K7B)

The Ford Explorer Base FWD (K7B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$24,380.00	\$24,380.00	\$24,380.00	\$24,380.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

DUVAL MOTOR COMPANY dba DUVAL FORD LLC

Pricing Sheet for Emergency Vehicle Lighting & Sirens

Bid FSA18-VEL26.0 & FSA18-VEH16.0

(All items listed are dealer installed)

Order Code	Add Options	Price	Labor
LIGHTBAR PACKAGES			
Premium Lightbar Package:			
C3PLBP-LED TIER1	Code3 (Model DF47A2)		
C3PPLP-LED TIER2	Code3 (Model DF47A2MC)	\$2,156	8.0
FPLB - LED	Federal Signal (Model INTG44)	\$2,750	8.0
FPLB - LED	Federal Signal (Model VAL544)		
SOPLB - LED-TRI	SoundOff Signal (Model ENFLB-GOLD)		
SOPLB - LED DUAL	SoundOff Signal (Model ENFLB-SILVER)	\$2,507	8.0
SOPLB - LED	SoundOff Signal (Model ENFLB-BRONZE)	\$2,043	8.0
STLB - LED	Star (Model 7460 LEDP-FSA)	\$1,625	8.0
WPLB - LED 2 TIER	Whelen (Model F8FSA1)	\$1,672	8.0
DRLB-SYN01-DC	D&R Electronics (Model-Synergy-DC4801)	\$2,330	8.0
WPLB - LED 1 TIER	Whelen (Model S8FSA1)		
		\$1,746	8.0
Medium Lightbar Package:			
C3MLBP- LED	Code3 (Model 21TR47MC)		
FMLB - LED	Federal Signal Allegiant Lightbar Package	\$1,550	8.0
SOMLB - LED	SoundOff Signal (Model EMG2000)		
STMLB - LED	Star (Model 2476-FSA)	\$1,430	8.0
WMLB - LED	Whelen (Model J8FSA1)	\$1,577	8.0
		\$1,420	8.0
Economic Lightbar Package:			
C3ELBP- LED	Code3 (Model 21TR47A4)		
FELB - LED	Federal Signal (Model LPX45D)	\$1,280	8.0
DRLB-SYN02-SC	D & R Electronics (Model RDS175) Siren (DRCS100)		
SOELB - LED	SoundOff Signal (Model EMG2000)		
STELB - LED	Star (Model 2461 LEDP-FSA)	\$1,285	8.0
WELB - LED	Whelen (Model F914G4)	\$1,472	8.0
		\$1,280	8.0
UNMARKED LIGHTING PACKAGES			
Premium			
C3PUMP- LED	Code3: Deluxe Unmarked Patrol Package		
FPUMP - LED	Federal Signal: Deluxe Unmarked Patrol Package	\$1,863	8.0
HG2PUMP-LED	HG2 Emergency Lighting Premium Unmarked Patrol Package		
SOPUMP - LED	SoundOff Signal: Deluxe Unmarked Patrol Package		
STPUMP - LED	Star: Deluxe Unmarked Patrol Package	\$1,955	8.0
DR-PUM-01-DC	D&R Electronics Premium UnMarked Patrol Package	\$1,837	8.0
WPUMP - LED	Whelen: Deluxe Unmarked Patrol Package		
		\$1,890	8.0
Medium Unmarked			
STMUMP-LED	STAR Emergency Lighting-(Model ULB28)		
			8.0
Economic			
DR-EUM-01-SC	D&R Electronics Economy UnMarked Patrol Package		
C3EUMP - LED	Code3: Basic Unmarked Patrol Package		
SEUMP - LED	Federal Signal: Basic LED Unmarked Patrol Package	\$838	8.0
HG2EUMP-LED	HG2 Emergency Lighting Economic Unmarked Patrol Package		