TO: Mr. Jim Scholl, City Manager

FROM: Sean T. Brandenburg, Chief of Police

DATE: December 14, 2018th

RE: Authorize an agreement between Public Safety Corp. and the City as our third-

party false alarm program administrator to become effective the date the agreement

is signed.

Action Statement:

This resolution authorizes the City Manager to execute a new agreement effective on the date the new agreement is signed with our current False Alarm Program Administrator, Public Safety Corp. for five years with an option to extend an additional five years. The previous agreement expired on March 1, 2018. This Agreement is pursuant to purchasing ordinance 2-797(4)(b).

Background:

On March 1st, 2012, the City Manager signed and entered into an agreement with AOT Public Safety Corporation to provide false alarm billing and collection services for the city that expired in March of this year. (see attached).

AOT Public Safety Corp., a Maryland corporation was merged with Public Safety Corp., a Florida Corp., in December of 2014. The provisions of the new agreement between the City of Key West and Cry Wolf will remain the same as contained in the previous agreement. (see attached). AOT Public Safety Corp. has continued to provide uninterrupted service to the present date and will continue to do so to the date the new agreement is signed.

Purpose and Justification:

An account review provided by Public Safety Corp. on May 18, 2018 shows a steady decrease in false alarms from 1089 in 2014 to 701 in 2017. In addition, the dispatch rate has steadily decreased as well. Based on this data, the total number of false alarms is decreasing in correlation with the increase in



RESPECT - INTEGRITY - FAIRNESS - SERVICE



registrations/population. Public Safety Corp has provided superior customer service during the term of the previous contract and beyond and is a recognized leader in the False Alarm Reduction Industry. Since the infrastructure is already in place to utilize Public Safety Corp and they use the same operating software platform as our agency, it is in the best interest of the City of Key West to execute a new agreement Public Safety Corp.

Options:

One option is to re-new the service agreement with Public Safety Corp. to ensure the ongoing viability of the Key West False Alarm Reduction Program.

Another option is to not renew the agreement and let the False Alarm Reduction Program lapse.

Financial Impact:

There is a positive financial impact from the revenue sharing provision of the Administrator Agreement. The City receives monthly deposits from Cry Wolf dependent on fees collected during a month based on the revenue sharing schedule. To date, the city has received \$270,248.85.

Recommendation:

The Key West Police Department recommends the agreement with Public Safety Corp. be renewed and believes it is on the best interest of the City to do so.



