



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

MEMORANDUM

TO: Jim Scholl, City Manager
Greg Veliz, Assistant City Manager

FROM: Michael Turner, Community Services Deputy Director

DATE: December 28, 2018

SUBJECT: Awarding the Bid of Beach Raker, LLC for the beach cleaning of Smathers and Rest Beach.

ACTION STATEMENT: Awarding the Bid of Beach Raker, LLC for the cleaning of Smathers and Rest Beach in accordance with the terms specified in ITB #19-003 for a first-year fee of \$700,000, second-year fee of \$735,000, and a third-year fee of \$770,000 for a total of \$2,205,000 for a 3-year contract with an option to renew for 2 years.

BACKGROUND:

On December 19 the City received 2 bids for ITB 19-003 Smathers and Rest Beach Cleaning Contract from Beach Raker, LLC and EE & G Environmental Services, LLC. Both firms provided a responsible and responsive bid. Beach Raker, LLC was the lowest bidder with a first-year fee of \$700,000, second-year fee of \$735,000 and a third-year fee of \$770,000 for a total of \$2,205,000 for the first 3 years.

PURPOSE AND JUSTIFICATION: The beaches in Key West are one of the biggest tourist attractions. Unfortunately, they get large deposits of seaweed and debris that must be removed daily. The current contract for beach cleaning is expiring so the City went out to bid ITB 19-003 for a new contract.

OPTIONS:

1. Award the bid from Beach Raker, LLC for the cleaning of Smathers and Rest Beach for \$700,000 for the first year, \$735,000 for the second year, and \$770,000 for the third year for a total of \$2,205,000 for the first 3 years.
2. Do not award the bid from Beach Raker, LLC for the cleaning of Smathers and Rest Beach for \$700,000 for the first year, \$735,000 for the second year, \$770,000 for the third year for a total of \$2,205,000 for the first 3 years. This action would have a detrimental effect on the cleanliness and public safety on the beaches, in addition to jeopardizing beach cleaning grant funding from the Monroe County Tourist Development Council(TDC).

Key to the Caribbean – Average yearly temperature 77° F.

FINANCIAL IMPACT:

Beach cleaning services allocation for the current year is funded in General Fund/Parks and Recreation/Other Contractual Services in Account No. 001-7201-572-34 for the amount of \$860,115. The TDC is currently funding 50% of the beach cleaning contract. The City may be eligible next TDC funding cycle for up to 100% funding for Fiscal Year 2019-20.

RECOMMENDATION:

Staff recommends approval Option 1; Award the bid from Beach Raker, LLC for the cleaning of Smathers and Rest Beach for \$700,000 for the first year, \$735,000 for the second year, \$770,000 for the third year for a total of \$2,205,000 for the 3-year contract.