

# EXECUTIVE SUMMARY



**TO:** Jim Scholl, City Manager

**FROM:** John Wilkins, Parking Director

**DATE:** August 12, 2019

**SUBJECT:** Purchase 27 Cale CWT parking Paystations

## **Action Statement:**

Purchase 27 CWT with Touchscreen Display Paystations from Cale America, Inc. budgeted in Fiscal year 2018/2019 under Section 2-797(3) of the City's purchasing exception ordinance for \$195,650.00. Price includes equipment, initial supply order, shipping and installation.

## **Background:**

Last year the City of Key West purchased 15 parking paystations to replace aging paystations for our Parking Division. We budgeted funds to purchase an additional 27 this year. We have requested their newest model and to replace the 15 purchased last year with the same newest model.

Benefits of the newer model are larger touchscreen displays for purchase selection as well as alphanumeric entries. Additionally, all newer machines will be the same model using the same hardware and software simplifying maintenance and repair. Additional certification training for our Meter Technicians will not be required. Larger touchscreens are more visible in bright sunlight and does away with the need to use the temperature sensitive touch buttons currently on the 15 machines we purchased last year.

4 of these paystations will replace aging machines at the Key West Bight. 23 of these machines are scheduled to replace existing aging machines throughout the City but some can be redirected to new metered parking areas that the City Commission may create.

## **Financial:**

The Parking Division is seeking to "piggy back" off the same competitively bid contract and awarded by City of Treasure Island as last year. This is allowed under Section 2-797(3) of our Code of Ordinances.

The City of Treasure Island competitively bid under RFP# 1617-04 for parking paystations and included language allowing other government entities to purchase products or services awarded in accordance the terms and conditions of their RFP and resulting contract.

Cale America, Inc. was the successful competitor and was awarded City of Treasure Island Contract #CP-1617-04 on January 17<sup>th</sup>, 2017 for a 3-year term. This contract is still in effect.

Budgeted funds for purchase, shipping, initial supplies, and installation are \$195,650.00; \$166,662.00 from the General Fund Account 0011206512.6400 and \$28,988.00 from the Key West Bight account 4057505575.6400

Funds for operational costs (CWO and Back Office Support) are included in the current budget under consideration by the City Commission. If the City Commission chooses to redirect some these machines to new created metered areas, the additional operational costs will be addressed at that time.

**Recommendations:**

Purchase 27 CWT Multi-Use Kiosks Paystations with touchscreen display from Flowbird Group for \$195,650.00 which includes the following expenses: \$3,375.00 for shipping, \$3375.00 for installation, \$1250.00 for initial supplies, and \$10,800.00 for lightbar with motion sensor. Replacement of existing CWTS2 with CWT Touch upgrade is at no cost.