



Cale America, Inc. - Confidential Quotation

For: City of Key West

Quote Issued: August 12, 2019

Quote Expires: September 30, 2019

Quote Name: City of Key West - CWT 27

Quote ID: 528

General Information

Bill To:
City of Key West
PO Box 1409
Key West, FL 33041
&
3101 Flagler Ave.
Key West, Florida 33040

Contact:
City of Key West

Prepared By:
Natalie Pick

Prepared For:
John Wilkins

Equipment

Product Name	Quantity	Unit Price	Year One Total	Year Two Total	Year Three Total
CWTCCC Pay Station <i>Color: Black Power: Solar (27) Payment Methods: Coin;Credit/Debit Card Configuration: Pay and Display Warranty: 13-month Hardware Warranty</i>	27	\$6,550.00	\$176,850.00		
Color Display	27	\$0.00	\$0.00		
Light Bar with Motion Sensor	27	\$400.00	\$10,800.00		
Receipt Paper (10 Rolls to a Box) <i>1 box contains 10 rolls This is standard receipt stock. If a custom logo is needed, to be pre-printed on the receipt, please ask for custom receipt paper to be quoted.</i>	5	\$250.00	\$1,250.00		
CWTS2 to CWT Touch Upgrade	15	\$0.00	\$0.00		
Annual Total			\$188,900.00	\$0.00	\$0.00

General Services

Product Name	Quantity	Sales Price	Year One Total	Year Two Total	Year Three Total
CWT Installation <i>Flowbird will secure and level pay station to the ground and provide hardware training, review preventative maintenance and trouble shooting Ground preparation is not included.</i>	27	\$125.00	\$3,375.00		
Estimated CWT Shipping	27	\$125.00	\$3,375.00		
Annual Total			\$6,750.00	\$0.00	\$0.00

Total Costs

Year One Total	Year Two Total	Year Three Total
\$195,650.00	\$0.00	\$0.00

All prices stated are exclusive of taxes and shipping costs unless specifically itemized in this quotation. Customer is responsible for all taxes or providing proof of tax-exempt status. By accepting this order, Customer agrees to be bound by all applicable terms and conditions or terms of existing contract(s) between Customer and Flowbird for the same products and services, if any:

Accepted by: _____ Date: ____/____/____

