

***RESPONSE TO  
RFP #010-19  
CITY OF KEY WEST  
REQUEST FOR PROPOSALS  
STATE GOVERNMENT  
RELATIONS SERVICES***

*Prepared for:*



*August 14, 2019*

*Submitted by:*

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**Project Manager**

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August 14, 2019


City of Key West  
Office of the City Clerk  
1300 White Street  
Key West, FL 33040

**Re: *Response to RFP #010-19 State Government Relations Services***

Dear Mayor Johnston, Commissioners Weekley, Kaufman, Wardlow, Davila, Hoover, and Lopez, and City Manager Scholl:

State government relations is more important than ever in today's rapidly changing political landscape. Identifying and securing new sources of state funding, strengthening the city's relationships with influential lawmakers, and pursuing policy changes will enhance the City of Key West's already bright future and provide new opportunities for continued prosperity.

Key West can be bold, proactive, and successful in Tallahassee. Whether it is taking the Ubers and Airbnb's of the world head on or sticking up for local enacted environmental policy, the Becker team is never afraid of the fray! The enclosed proposal provides a roadmap to protecting and enhancing the local control that has made the City of Key West so special.



*Key West can be bold, proactive, and successful in Tallahassee. The enclosed proposal provides a roadmap to do just that.*

Key West is one of Florida's greatest assets. Its unique ecosystem and well-known "conch hospitality" are second to none. Key West needs a lobbying team that recognizes and appreciates the city's special place in Florida's economy. Key West needs a lobbying team that is hands-on and proactive, and nimble enough to adapt to changing policies and politics. Key West needs a diverse, bipartisan, and well-connected lobbying team to bridge partisan politics and access lawmakers from every corner of the state. Key West needs the resources and influence of a large statewide law and lobbying firm. Key West gets all of that with the Becker lobbying team.

I serve as the President & CEO of Becker. We are a firm with 12 offices in Florida, plus offices in New York, New Jersey and Washington, DC. Founded in Miami-Dade in 1973, government law & lobbying has been a core practice of the firm since its beginning. Our lobbying team includes lawyers and lobbyists who have worked in government at the local, state and federal levels; examples include a State House and Senate member, CEO of Enterprise Florida, in-house lobbyist for Broward County and Chief of Staff to a US Congressman from Florida. We know Florida and we know government.

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**Becker**

The lobbying team has had great success in securing appropriations and grants; drafting, evaluating and advocating for legislation; building broad statewide coalitions; identifying NEW sources of funding; analyzing and responding to administrative procedures and; all facets of representation before the legislative and executive branches of government. We take pride in our many long-term (10+ years) clients who appreciate our consistent dedication to seeking new opportunities to accomplish their state government relations goals. Each year, we work collaboratively with our clients to identify priorities, create a game plan, set milestones and get the job done. No drama. No excuses.

Former Broward County in-house lobbyist and director of the state legislative program, Nick Matthews, will lead the Key West lobbying team for Becker. Nick's first-hand, in-depth knowledge of local government programs, budgets, priorities and issues distinguishes him from other state lobbyists and will be a significant advantage to Key West. He has "walked in your shoes." He has lead fights against legislative overreach, preemption of local control and unjust cost shifts. He has hired and managed lobbying teams. He has a passion for local government issues and knows how to cut through the bureaucratic maze of government to put your local issues first.

Nick will be assisted by the hardest working lobbying team in Tallahassee: former State Senator and House Member, lawyer-lobbyist Ellyn Setnor Bogdanoff, Esq.; senior lawyer-lobbyist Yolanda Cash Jackson, Esq.; senior lobbyist José K. Fuentes, and former Enterprise Florida Executive Vice President Mike Grissom. This diverse, experienced team understands the process and is well-connected with legislators around the state, and influential members of the executive branch.

Thank you for your consideration of the enclosed response to RFP #10-19 State Government Relations Services. Becker is ready to begin vigorously advocating for Key West, as defined in the Scope of Work and pursuing additional opportunities for the City. We would consider it a privilege to do so.

Respectfully submitted,



Gary C. Rosen  
Managing Shareholder

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**TAB 1 – INTRODUCTION**

- a. Becker’s offices are in Miami, Ft. Lauderdale, Tallahassee and nine other Florida cities. The State Lobbying team works primarily in Tallahassee, Miami and Ft. Lauderdale at the addresses noted below. The administrative office is in Ft. Lauderdale.
  - 1) 204 S. Monroe Street, Tallahassee, FL 32301
  - 2) 121 Alhambra Circle, 10<sup>th</sup> Floor, Miami, FL 33143
  - 3) 1 E. Broward Blvd, 18<sup>th</sup> Floor, Ft. Lauderdale, FL 33301
- b. Former Broward County in-house lobbyist and state legislative program director, Nick Matthews will serve as the project manager for Key West. His contact information is as follows: [nmatthews@beckerlawyers.com](mailto:nmatthews@beckerlawyers.com); 954.985.4135
- c. Current Client List  
Below please find a current list of state government relations clients:

American Clinical	City of Lauderhill Safe Neighborhood
American Flood Coalition Action, Inc.	Districts
American Traffic Solutions	City of Miami
AT&T	City of Miami Gardens
Brady Campaign	City of Miami Springs
Becker & Poliakoff P.A.	City of North Miami Beach
Bethune Cookman University	City of South Miami
Broward Community & Family	City of Pompano Beach
Health Center	City of West Park
CASTLE	Community Association Leadership Lobby
Cable Holding, Inc.	Crockett Foundation
Centene Corporation D/B/A Sunshine	Culpepper
Health	Edward Waters College
Childnet	Exchange Club Family Center
Children's Healing Institute	FCCI Insurance Group
City of Cape Coral	Florida Association of Condominiums to
City of Hollywood	Support Self-Determination
City of Homestead	Florida Association of Jewish Federations
City of Lauderdale Lakes	Florida Association of Nurse Anesthetists
City of Lauderhill	Florida Community Financial Services
	Association, Inc.

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Florida Memorial University  
Florida Polytechnic  
Florida Professional Law Group  
Foundation for Sickle Cell Disease Research  
Gulf Power  
Hamilton Downs  
Heart Gallery  
Hunt, Guillot  
Institute of Regenerative Medicine  
JAFCO  
Juda Eskew  
Miami Children's Initiative  
Miami-Dade County  
Miami-Dade County Schools  
Miami-Dade Expressway  
National Health Transport  
Peoples Gas System  
Polliwog Kitchens  
Quest

Safety Net Hospital Alliance FL  
School Board of Broward  
Solid Waste Authority of PBC  
(The) Society for Clinical and Medical Hair  
Removal  
Stiltsville Investments  
Tampa Electric Company  
TECO Energy  
Toney Watkins  
Town of Lake Park  
Univision  
Urban League  
US Cannabis  
Village of Pinecrest  
Village of Virginia Gardens  
Virgil Hawkins Florida Chapter National  
Bar Association  
Ygrene

## *TAB 2 – FIRM’S EXPERIENCE AND REFERENCES*

The Becker lobbying team is well-positioned and prepared to assist Key West in navigating the new government relations environment.

Lobbying has been an important practice area for Becker since its founders Alan Becker and Gary Poliakoff lobbied the Florida Legislature to create new laws to protect homeowners in the 1970’s, which eventually became Chapter 719, the Condominium Act. Alan Becker also served in the Florida House and remains active in matters relating to economic development and job growth for Florida and is well-connected at the highest levels.

The Becker lobbying team offers Key West a unique combination of strategic advantages that sets us apart from competitor firms:

- The political, ethnic, gender and racial diversity of our lobbying team provides the city with the advantage of working with legislators from both sides of the aisle and various caucuses;
- 12 Florida offices provides access to legislators statewide from communities as diverse as Miami and Fort Walton Beach;
- Hands-on understanding of local government operations and in-depth knowledge of local government issues provides unique opportunity to change policy and secure funding from little-known sources;
- Long-time representation of other local governments offers Key West new opportunities for coalition building with like-minded cities and connections to lawmakers all over Florida;
- The firm’s federal lobbying team in Washington, DC provides insights, knowledge and relationships to leverage funding from federal-state programs;
- Becker lawyer-lobbyist and former Representative and Senator Ellyn Bogdanoff, served on several appropriations committees and was Chair of Finance and Tax in the House and Senate, providing deep insights into historical funding formulas and opportunities to identify new sources of funds buried in the budget;
- Our team includes lawyer-lobbyists and a bench of 130+ attorneys to help the city with questions regarding legislative intent and interpretation that a non-lawyer lobbyist may not be able to address, plus the advantage of the attorney-client privilege;
- The lobbying team enjoys the resources of being part of a large law firm but operates like a “boutique” lobbying practice providing clients with personal attention by the team leader and other team members. Like all highly functioning teams, team members rely on each other’s unique set of political contacts,

knowledge of various issues, and political intelligence to best serve the client in a collaborative way. Key West will have 24/7 access to all team members.

**a. Description of at Least Two Similar Professional Contracts and Reference Information**

Becker takes pride in its long-time representation of local government clients. There is no better proof of our team's effectiveness and success for local governments than the longevity of our public sector lobbying clients.

Our state lobbyists have represented the city of Hollywood since 1990; city of Pompano Beach since 2000; city of Lauderdale Lakes since 2000; city of Cape Coral since 2007; city of Homestead since 2013; Miami-Dade School Board since 2003; Palm Beach Solid Waste Authority since 2007.

Becker's lobbying contracts with these clients have been renewed multiple times despite political changes, challenging economic times, new leadership and other factors. Despite it all, the Becker lobbying team has been retained to provide valuable insights and strategic advice, and has had success securing funding and influencing policy for clients' priority issues.

These long-term client relationships are due to our consistent ability to use good judgment, take initiative, and demonstrate our value, including a verifiable return on investment. The lobbying team already knows the issues, funding streams, and programs impacting city governments; the team already knows the committee staff and elected leaders on the relevant committees as well as key agency personnel at the relevant executive agencies. The team has worked with organizations such as the League of Cities to build coalitions and develop consensus around local government priorities.

**Example 1 - Cape Coral**

In 2007, Cape Coral took a chance on hiring a new state lobbying team. Since that time, the Becker team has become a part of the Cape Coral family by consistently providing beneficial legislative information, political insights and most importantly, accomplishing the goals set forth in the city's annual legislative agenda. In addition, the city hired Becker's federal lobbying team in 2011 to enhance its Washington, DC presence and leverage the state-federal funding opportunities.

The following are recent examples that demonstrate our deep understanding of Cape Coral's funding and policy issues and our ability to accomplish the City's goals:



## **APPROPRIATIONS ACCOMPLISHMENTS**

In recent years the Becker team successfully secured:

- \$5,805,135,000 for the Caloosahatchee Crossing Reclaimed Water Transmission Main (successfully funded four different times!)
- \$176, 250 for the Cape Coral Police Department Public Safety Mobile Command Center Vehicle
- \$100,000 for the City of Cape Coral Art Studio Renovation
- Inclusion of language specifically for Cape Coral in the Pension Reform Bill (SB 172) which ensured the protection of \$120,000,000 in savings for the City of Cape Coral.

## **LEGISLATIVE ACCOMPLISHMENTS**

Most lobbying firms only chase dollars. We proudly take leadership roles on policy issues on top of a successful appropriations track record. By working with sympathetic members of the legislature and interested stakeholders we are proud to have assisted in several policy efforts during the 2019 Legislative Session including:

The Vacation Rental Preemption issue has been controversial for years and the Becker team never ran from the fight! We worked hard to ensure SB 824 – Private Property Rights of Homeowners died this year. The bill would have preempted the regulation of all vacation rentals to the state, including, but not limited to, the inspection and licensing of vacation rentals. Current law prohibits local governments from prohibiting vacation rentals or regulating the duration or frequency of vacation rentals. Under current law, a local ordinance or regulation adopted on or before June 1, 2011, is not subject to this prohibition. However, the bill would have repealed the exemption for a local law, ordinance, or regulation adopted before June 1, 2011. In place of any local regulation, it simply required a vacation rental owner to provide the name, address, phone number and email address of a contact person to the Department of Business and Professional Regulation. As House leadership priority the House companion made it through three committees but never reached the House floor. In the Senate, we helped craft multiple amendments to water the bill down. Thankfully, our efforts combined with the League of Cities advocacy successfully killed the bill in the Senate.

Community Redevelopment Agencies (CRA) HB 9 – Community Redevelopment Agencies implements many transparencies, reporting and ethics requirements on CRAs. However, throughout much of the process HB 9 included a provision that stipulated the creation of new CRAs on or after October 1, 2019, may only occur upon approval at a county-wide referendum

held during a primary or general election and approved by two-thirds of the qualified electors. This provision was incredibly controversial and was included to seriously hamper future efforts to create new CRAs. We successfully kept this harmful provision out of the Senate version while lobbying the House to ultimately remove this provision.

Another direct cut into local control was filed in HB 101. As originally filed, HB 101 – Public Construction would have mandated local governments cap their retainage on construction projects. It would have reduced the maximum allowed retainage from 10% to 5% during the 50% completion phase of construction and from 5% to 2.5% during the second phase of the project. We met with the sponsors of this language countless times and drafted amendments to seek compromise. Thankfully, this bad idea simply died in the Senate.

A few harmful provisions popped up late in session in HB 7103 - Community Development and Housing. However, we were able to see the bill favorably amended to mitigate some of the overreaching portions. First, the bill originally would cut down the amount of time allowed to a local building official to review permit applications from a private provider from 30 days to 5 days. This was clearly unworkable for most local governments and we were able to insert a compromise of 20 business days. Additionally, the bill would prevent local jurisdictions from charging fees for building inspections if the property owner or contractor hires a private provider. By working directly with the bill sponsor, we were able to include allowance for reasonable administrative fees to mitigate this fee cut.

HB 3 – Preemption of Local Regulations was a direct assault on local governments by preempting local regulation of businesses, professions and occupations. The bill prohibited local governments from adopting or imposing new regulations on businesses unless the regulation could meet the narrow justification criteria in the bill. It also required all regulations to sunset after two years. It would have also expressly preempted licensing of professions and occupations to the state. While the bill did pass through three committees and the House floor, it died without much momentum in the Senate.

We fought hard to kill the plastic straw preemption language in HB 1299, only to see it pop up in HB 771 late in session. Sadly, the language passed both chambers. Thankfully, the bill was vetoed by the Governor to preserve local control.

HB 453 – Mobility Devices and Motorized Scooters would have preempted local governments ability to regulate or ban motorized scooters. However, by the end of session the bill was amended to allow local governments to contract with and regulate bicycle and motorized scooter share programs. The bill establishes a regulatory framework for the operation of micro-mobility devices and motorized scooters while still allowing a local government to exercise its regulatory authority with respect to the operation of micro-mobility devices and motorized scooters on streets,

highways, and sidewalks under its jurisdiction. Advocating for, and achieving this level of local control was critical.

## **REFERENCE CONTACT**

Terri Hall, Legislative Coordinator  
1015 Cultural Park Boulevard  
Cape Coral, FL 33990  
P: (239) 574-0446; E: thall@capecoral.net

Testimonial from Terri Hall, who previously provided this reference for the lobbying team: *“Over the years, I have worked with many of the firm’s representatives. All of them are very knowledgeable and dedicated to helping us with our federal and state legislative priorities. Our city is a pre-platted city and has challenges that are different than other municipalities. Their firm has taken the time to visit our city, get to know our staff and citizens, learn about our challenges and assist us in developing a successful legislative agenda. I am positive they will serve your organization well. Please feel free to contact me by phone or email, if you need anything more specific.”*

## **Example 2 – City of Hollywood**

For nearly 30 years, Becker has represented Hollywood as its State Government lobbyist and for the past 7 years, as its lobbyist before the Broward County Commission. Our goal has been and continues to be to assist the City with the coordination, development and ultimately, the success of its state and local legislative program by providing the highest quality, professional and experienced lobbying services.

The following examples demonstrate our deep understanding of Hollywood’s most important issues and our ability to accomplish the City’s goals.

- ***Bypass and Beaches:*** Every year, we fight at the state and local levels to preserve Hollywood’s vital economic engine, its beaches. We are proud to be a driving force behind the Port Everglades Sand Bypass project receiving its entire state cost share of almost \$20 million. Additionally, we have helped secure most of the state’s share of preliminary engineering and design money for the Segment III beach nourishment project. At the same time, we have seamlessly worked with Broward County to ensure that the millions of dollars in County funding is in place for both the bypass and Segment III project.
- ***Vacation Rental Preemption:*** During the last several legislative sessions, we have fought against further intrusive attempts to preempt local vacation rental regulations.

- **Seminole Compact Funding:** We continually fight to secure Hollywood's share of the Seminole Compact. In 2017, \$1,106,551 was received through this vital arrangement (almost \$8 million since 2011). We fought every attempt to reduce Hollywood's share.
- **BSO South Satellite Booking Transport:** We secured an annual appropriation of \$200,000 to assist with Prisoner Transportation Services from the South Satellite Booking facility.
- **Senior Center Funding:** Every year of our contract with Hollywood, we have secured at least \$228,000 in much needed funding for the Fred Lippman Senior Center. To date, we have helped bring home over \$6,000,000 to keep this important facility operating.
- **Ocean Outfall:** In addition to saving the City literally hundreds of millions of dollars by working with DEP pass and implement language in state statute to allow Hollywood flexibility in meeting the 60% re-use requirement, we successfully worked against legislative attempts to roll back these cost saving provisions.
- **CRA Reforms and Negotiations:** We continue to work with the County, City and CRA to allow for additional county funds to be used by the City for housing and other needs. Additionally, we have fought against state level attempts to eliminate or diminish CRA's.
- **Miller Claims Bill Settlement:** The firm fought tirelessly to get the \$100,000 settlement Miller Claim bill through the legislature. This was a significant win, considering the jury awarded Miller \$700,000 for pain and suffering, \$200,000 for past suffering and \$500,000 for future suffering.
- **Washington Park Street Light Improvements:** We successfully fought for \$150,000 for Street Light enhancements in Washington Park. This is a very important project to help reduce crime in a crime prone area and promote economic development.
- **Protecting Hollywood's Tax Base:** Over the years, we have quarterbacked significant annexation initiatives, defended against even more significant de-annexation initiatives such as Port Everglades and have been at the forefront in proactively working with the airport, seaport and TDC in promoting Hollywood.
- **Protecting Hollywood in Emergencies** – We were intimately involved with the City, Broward County, the state, and FEMA in ensuring timely support for Hollywood during the most recent Hurricane.

**REFERENCE CONTACT**

Lori Mertens-Black, Chief Civic Affairs Officer  
2600 Hollywood Boulevard  
Hollywood, FL 33020  
P: 954.921.3201; E: [lmertensblack@hollywoodfl.org](mailto:lmertensblack@hollywoodfl.org)

In addition to the clients noted above, the Becker lobbying team's local government clients have very similar appropriations and policy related legislative issues as Key West. The list below represents recent examples of projects completed and funding dollars acquired on their behalf.

**Lake Park**

- \$600,000 for the Lakeshore Blvd. Drainage Project
- \$56,000 to restore Historic Town Hall
- \$29,000 for road striping and safety improvements

**City of Lauderdale Lakes**

- \$2,437,173 for Lauderdale Lakes Mobility Improvements
- \$200,000 for Water Pollutant Reduction
- \$500,000 for Stormwater Conveyance and Water Quality Improvements
- \$500,000 for Canal System Conveyance and Water Quality
- \$484,000 for roadway improvements
- After being denied full reimbursement from the Division of Emergency Management for its City Hall Public Safety Complex, we were able to work with local legislators to secure more than 50% of the originally requested amount.

**City of Lauderhill**

- \$278,250 for CRA Broward Redevelopment Program Fund Grant
- \$1,000,000 for CRA Broward Redevelopment Program Fund Grant
- \$300,000 for Floridian Well Installation

**Village of Virginia Gardens**

- \$125,000 for Stormwater Improvements
- \$275,000 for Stormwater ADA Improvement, 40th St. Water Project
- \$50,000 for Criminal Justice Information Systems
- \$350,000 for 66 Avenue Storm Drain, ADA and Road Widening Project

**City of Miami**

- \$1,125,000 for Stormwater Master Plan
- \$50,000 for Historic Virginia Key Beach Park Project

**City of Miami Gardens**

- \$300,000 for Vista Verde Drainage Improvement
- \$150,000 for Culvert Headwell Replacement
- \$250,000 for Vista Verde Drainage
- \$150,000 for NW 34th Court and NW 203rd Street Drainage
- \$500,000 for Crime Prevention Technologies

**City of Miami Springs**

- \$165,944 for Senior Center Supplemental Meals and Services
- \$99,457 for Hot Meals Program
- \$500,000 for a Study on Erosion Control Stabilization of Drainage Canals
- \$50,000 for the Miami Springs Aquatic Center

**City of West Park**

- \$250,000 for Senior Programs
- \$500,000 for Stormwater Upgrades
- \$500,000 for SW 40th Avenue Drainage
- \$200,000 for Retention Pond
- \$102,164 for Summer Preventing Juvenile Delinquency grant

**City of Pompano Beach**

- \$287,500 for Drinking Water Plant Filter Rehabilitation
- \$4,162,401 for Pompano/Broward Mobility Project
- \$9,176 for Parks, Recreation and Cultural Affairs
- \$250,000 for Blount Road Streetscape Improvements Project
- \$1,300,000 for Pompano Park/SW 3rd Street from Powerline Rd to Cypress Creek Rd
- Won a major policy victory helping to secure passage of the “White-Miskell Act,” which protects tourists and consumers by reforming the parasailing industry in the wake of multiple deaths stemming from neglect by unregulated commercial operations. This important policy change impacted all coastal counties.
- \$800,000 for Reclaimed Water and the construction of the multicultural center.

**City of Homestead**

- \$450,000 for Homestead Pump Station and Plant Construction
- \$200,000 for Sickie Cell Awareness
- \$25,000 for Homestead Losner Park
- \$5,242 for Seminole Theatre
- \$50,000 matching grant for Seminole Theatre
- \$500,000 Cultural Facilities Grant

**Miami-Dade County**

- \$1,803,500 for Shore Protection Project
- \$20,000,000+ for various projects for Miami International Airport
- \$9,396 for Miami-Dade County Auditorium
- \$1,423,339 for MPO FTA Section 5305(D) Metro Planning
- \$3,800,000 for Port of Miami Cruise Terminal Improvements
- \$10,000,000 for Port of Miami, Port of Miami (POM) Post Panamax Cranes
- \$6,651,314 for Miami-Dade Countywide Agreement -Traffic Signals
- \$48,178 for Vizcaya Museum and Gardens

### *TAB 3 – PERSONNEL QUALIFICATIONS AND AVAILABILITY*

The Becker team works throughout the year to maintain solid relationships in all levels of government. We take pride in maintaining high level relationships in both parties and have been successfully representing clients through leadership changes in the Executive and Legislative branches of government for more than three decades.

Each election cycle, we travel all over the state to stay connected to incumbents and get to know new state officials. Our team's varied experience, geographical and cultural diversity has allowed us to support and build quality relationships with legislators around the state.

For example, lead lobbyist Nick Matthews has represented several local governments in his three plus years at Becker, in addition to leading Broward County's state legislative program. Nick has made understanding and fighting for local governments a major focus. It is the deep understanding of localized issues that makes Nick's advocacy effective with legislators across the State. Attorney and lobbyist Ellyn Bogdanoff served in the Legislature with many of the current members of the leadership teams in the House and Senate including House Speaker Jose Oliva and Senate President Bill Galvano. Additionally, Ellyn practiced law with future House Speaker, Representative Paul Renner when he lived in Broward County. She was an early supporter in his bid to get elected to the Florida House.

Team member Yolanda Cash Jackson has been lobbying in Tallahassee for 20+ years and has an extensive network of contacts throughout the state. She works closely with the Black Caucus and has actively supported their activities over the years. Team member Jose Fuentes is active politically in the Hispanic Caucus and specifically with members of the Monroe and Miami-Dade delegations. He and other team members are friends and close allies of Representative Holly Raschien and Senator Anitere Flores, the City's representative and senator, respectively. Additionally, Mike Grissom is a seasoned professional who most recently served as Executive Vice President of Enterprise Florida. His strong contacts with the Florida Republican Party, executive branch officials and legislators, are invaluable to clients seeking legislative changes through leadership.

Lastly, the professional staff in Tallahassee plays an important role in any legislative success. There are very few professional staff in Tallahassee government, whether budget analysts, staff directors or committee assistants and whether in agencies or committee staff, who are strangers to the Becker team. With term limits firmly in place, the professional staff plays an extremely important role in the legislative process.



The Becker lobbying team is well-positioned to represent Key West:

- The diversity of our lobbying team provides our clients with the distinct advantage of working with an array of legislators from both sides of the aisle as well as the various caucuses. The team's varied relationships and knowledge of different issues offers clients new opportunities for coalition building with like-minded groups and connections to lawmakers from all over Florida.
- After years of representing local governments, every member of the team is knowledgeable about local government issues, connected to natural allies in relevant trade associations, and is sensitive to the unique public nature of representing public officials.
- For both the policy needs and appropriations goals, another added value of the Becker lobbying team is our legal background as attorneys. Our lawyer/lobbyists can help clients with questions regarding legislative intent and interpretation that a non-lawyer lobbyist may not be able to address, plus the advantage of the attorney-client privilege.
- While the Becker government law & lobbying team has the resources of a large 130 lawyer firm, the lobbying team operates more like a boutique practice providing clients with highly-specialized and customized personal service by the team leader and other team members.
- Diverse team members each contribute a unique set of political contacts, knowledge of various issues, and political intelligence to best serve the client in a collaborative way. Key West will have 24/7 access to all team members.

The Becker Lobbying team includes experienced veterans of the legislative process, each of whom has had direct, hands-on experience and countless successes, advocating for local governments' policy and appropriations priorities.

Former in-house Broward County lobbyist Nick Matthews will be Key West's primary liaison and the team leader for both policy and appropriations. He will work with the City to develop the legislative agenda, set priorities and create a strategic game plan for success. He will quarterback the team by leveraging the strengths and the assets of individual team members depending on the issue, task or contact that needs to be made to achieve Key West's goals. As lead, it is proposed that Nick will handle approximately 70% of the work for Key West collaborating with the City to develop an agenda, communicating between the City, the delegation and other state stakeholders. The other lobbyists will support the team with roles including strategy development, outreach activities, meeting coordination and follow up. They will split the 30% balance.

Suffice it to say, Key West will have the eyes and the ears of a team of experienced lawyers and lobbyists and a team captain that will communicate regularly to keep City leaders up to date on the progress of its legislative priorities.

The team understands the importance of “on call” availability and accessibility, day or night, on weekends or holidays. Whether it’s daytime meetings, evening fundraisers, or weekend social events, the team is always working to gain insights, share information, and advocate for Key West. The business of government relations never stops and neither do our team members. In fact, they thrive on it.

Each member of the Becker lobbying team is available to the City 24 hours a day; 7 days a week; 365 days a year. We mean it.



**Nick Matthews** is an experienced advocate with an extensive background in state and local legislative, budgetary and executive processes. He is especially knowledgeable in health care, local government, finance and tax, economic development, criminal justice and transportation issues.

A former in-house lobbyist for Broward County, Nick managed Broward County’s advocacy as a part of its Office of Intergovernmental Affairs and Professional Standards. He worked closely with the Mayor, Vice Mayor, Commissioners, County Administration, Department Directors, Constitutional Officers, City Managers and City Commissioners in that capacity. Specifically, he developed, managed and advocated for Broward County’s State Legislative Program and appropriations priorities. Nick was instrumental in securing funding and permitting while advocating for critical economic development infrastructure projects at Port Everglades, Ft. Lauderdale-Hollywood Airport and for the Beach Renourishment program. He also served as Chief of Staff in the Florida Senate.

Nick has a Master and Bachelor’s degree from Florida State University.



**Ellyn Bogdanoff** is a shareholder in the firm's Government Law and Lobbying Practice Group. As a former State Senator and State Representative – she left the Florida Legislature in 2012 – Ellyn is uniquely positioned to advocate important local government issues at all levels of state government. Sen. Bogdanoff has served with most of the members in the Florida Senate and House, including members who represent Key West. Sen. Bogdanoff has excellent working relationships with legislators on both sides of the aisle and had a solid reputation as a legislator who tackled complex policy issues. Ellyn also maintains positive working relationships with key House and Senate staff members who can influence the progression of legislation. Sen. Bogdanoff spent nine years in the Legislature building quality relationships and working diverse legislation and issues. Her access to lawmakers and highly visible public profile are a true asset.

Lawyer-lobbyist Ellyn Bogdanoff has unique policy experience that is hard to match. During her tenure in the State Legislature, Ellyn served as the majority whip under then-House Speaker Marco Rubio, which was the policy arm of the Florida House. Under Ellyn's supervision, several lawyers and other staff reviewed every bill to evaluate substantive policy issues, make recommended changes, and then worked closely with House members on passage. Additionally, she chaired both the House and Senate Finance & Tax Committees gaining deep insights into Florida's tax system, and as Chair of the Joint Administrative Procedures Committee, she became expert in the rule making process. She also chaired the Criminal and Civil Justice Appropriations Committee when she served in the Senate. Ellyn gained a reputation for handling complex policy issues. In fact, the *Sun-Sentinel* called her a "low tax, pro-business Republican who isn't afraid to tackle big issues" in their endorsement. Other members of the Key West lobbying team also have public policy experience, specifically representing municipalities and other government entities in Tallahassee.

Ellyn graduated from the University of Florida, B.A. 1980, with honors and Nova Southeastern University, J.D., 2003.



**Yolanda Cash Jackson** is an attorney and one of the firm’s primary state and local government lobbyists. She is a shareholder with the firm and a member of the firm’s seven-member Management Committee. She is considered a power player in Tallahassee lobbying circles. She is well-known for her representation of governmental agencies including municipalities, special districts and school boards, and her relationships with legislative leaders from around the State. She has held numerous appointed positions at the State level including serving on the Board of Directors of the Florida Residential Property and Casualty Joint Underwriting Association (JUA) and as Chair of the Florida Hurricane Catastrophe Fund established in the aftermath of Hurricane Andrew. She was selected to become a member of the prestigious Leadership Florida organization and currently sits on their statewide alumni Board, a high-level group of businesspeople and policymakers.

Ms. Jackson has extensive lobbying experience in areas that are important to the City including funding for infrastructure improvements, utilities, wastewater treatment, storm water drainage, and industrial waste cleanup through her representation of several cities including Miami Gardens, Lauderdale Lakes and Pompano Beach as well as Miami-Dade County School Board, Broward School Board, Metro-Miami Action Plan, Miami Dade Expressway Authority, and the Solid Waste Authority of Palm Beach County, plus others such as Florida Memorial University, Bethune Cookman College, ATT, Service Employees International Union, and Health Choice Network.

Ms. Jackson is proud that each of these clients has renewed her lobbying contract which is a strong indication of their satisfaction with her skills, knowledge and most of all, results. She has been honored and recognized by various organizations including her client Florida Memorial University for her outstanding contributions to the university’s success. She was the first African American woman to deliver the keynote address to the University of Florida Levin College of Law’s graduates. *In Focus* magazine named her one of South Florida’s Most Outstanding Black

Professionals. She was also honored by the South Florida Business Journal as one of their “Key Partners.” She served as General Counsel to the NAACP (Miami-Dade Branch) where she is also a member of the Executive Committee. She is very active in professional organizations at local, state and national levels including the National Bar Association, The Virgil Hawkins and The Wilkie D. Ferguson Chapters; National Bar Association/Women’s Law Division, Distinguished Speaker Coordinator; Black Lawyers Association and Dade County Bar Association. She is a member of the Miami-Dade Beacon Council’s Board of Directors, the County’s public-private economic development organization.

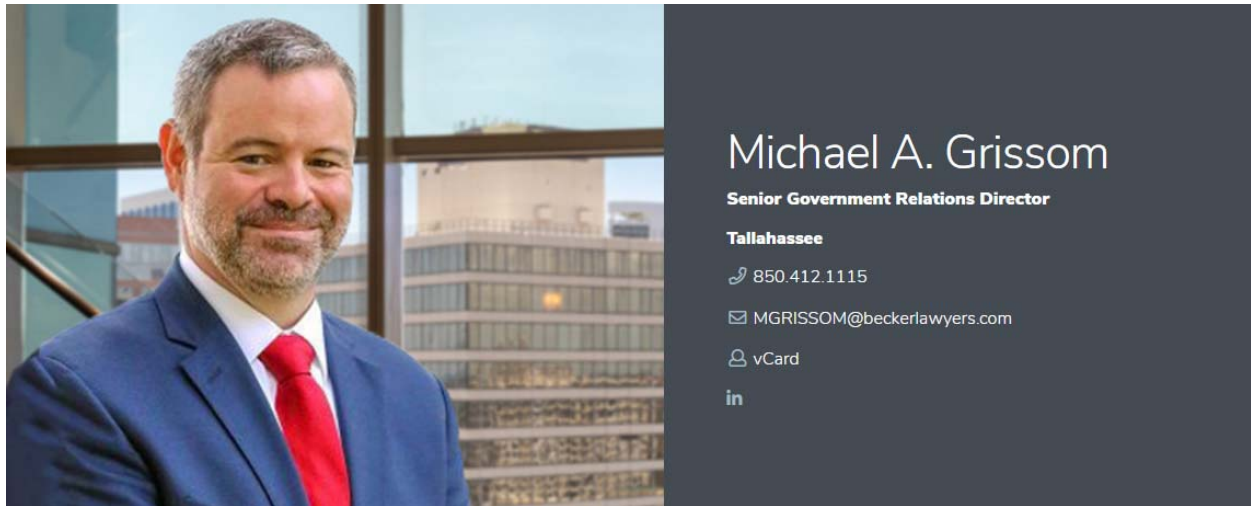
Yolanda received both her J.D. and B.S. from the University of Florida.



**José Keichi Fuentes** has a strong network of contacts and over 30 years of experience working in the government and in the political arena. He is a government relations professional who represents local government, other public bodies and private sector clients in environmental, safety, infrastructure and water resources at the state and local levels.

His client list includes the City of Miami, Homestead, Pinecrest, South Miami, Virginia Gardens, and Miami Springs, to name a few. In the private sector, he represents Hitachi, Wade Trim, ShotSpotter, Atkins, Motorola, Community Champions, Groupe ADP, Siemens, Mitsubishi and Ygrene/PACE. His extensive lobbying experience at the highest level of local, county and state government has helped him contribute to the passage of numerous legislation. He has also secured funding for the municipalities he represents through the allocation of major infrastructure projects funding. During his time as director of the South Florida Water Management District, Regional Office, Mr. Fuentes was instrumental in securing funds for key water projects Miami-Dade County.

He earned his undergraduate degree from St. Thomas University.



**Mike Grissom** is a Senior Government Relations Director in Becker’s Government Law & Lobbying Practice. With over seventeen years of experience in the political arena, across thirteen states, Mike has formed longstanding relationships with key decision-makers and business leaders throughout the state of Florida and beyond.

Mike previously served as Executive Vice President of Enterprise Florida, Inc. (EFI), a public-private partnership charged with job creation in the state, where he led legislative and external affairs efforts on behalf of the organization. In this role, Mike acted as the point person for communications between EFI and the Executive Office of the Governor, State Legislature, and state agencies including the Department of Economic Opportunity, the Department of Environmental Protection, the Department of Revenue, CareerSource Florida, Florida Department of Transportation, and VisitFlorida. Twice elected as Interim President and CEO of EFI, Mike assisted in the creation of a new \$85 million grant fund to promote economic development in Florida. Among Tallahassee circles, Mike is known as one of the select few experts on economic development issues including those related to aerospace and aviation, advanced manufacturing, information technology, financial services, foreign direct investment, and corporate relocation.

Prior to joining EFI, Mike served as Executive Director of the Republican Party of Florida and as Senior Director of Political Affairs at the Florida Chamber of Commerce where he was the chief liaison between the Florida Chamber and the Governor, Attorney General, Chief Financial Officer, Agriculture Commissioner, and House and Senate Campaigns. Mike also has worked as political strategist for former Governor Rick Scott and former Attorney General Bill McCollum, and worked with key officials in Kentucky, South Carolina, Maryland, and Pennsylvania.

Mike received his B.A. from the University of Central Florida.

Additionally, the firm's Tallahassee team is made up of: Practice Group Chair and long-time lobbyist Bernie Friedman and Mario Bailey, a former legislative aide to State Representative Dwight Bullard and currently a member of the South Florida Regional Planning Council. The Becker lobbying team is also supported by a team of government lawyers, who have extensive public-sector law experience including municipal, land use, zoning, permitting, procurement and related issues, as in house or special outside counsel. The Becker firm has also represented government clients in construction cases, real property transactions, litigation of all kinds, and government bids.

In summary, the Becker lobbying team has advantages that other lobbying teams simply don't have:

- 1) Lawyers and lobbyists with first-hand experience representing Florida cities in developing realistic legislative priorities and securing appropriations and grant funding;
- 2) The hardest working lobbying team in Tallahassee — our team is available 24/7 and thrives on the fast pace of legislative action to achieve client's goals;
- 3) 12 offices throughout Florida providing opportunities to connect with legislators, year-round in their home districts;
- 4) A diverse, bipartisan, boutique lobbying team with strong ties on both sides of the aisle and with various caucuses providing access to a diverse group of legislators;
- 5) Decades of public sector representation before the Florida Legislature and Executive Agencies without real or perceived conflicts in Monroe County;
- 6) The unique combination of local, state and federal lobbyists who have first-hand working experience at each level of government and a close working relationship with local government organizations such as the League of Cities, Florida Association of Counties, Municipal Lawyers Association and others;
- 7) Becker's 130 lawyers throughout Florida, New York, New Jersey and Washington, DC collaborate to assist the lobbying team with case law updates, legal policy debates and legislative trends from other cities to help inform policy making in Florida. Additionally, Becker's legal support personnel, including paralegals and other professionals, assist with client cases, projects and initiatives.
- 8) Becker's condo and HOA law practice represents thousands of associations statewide including in Monroe County. Our team of attorneys provide local grassroots insights about Key West's community priorities and access to lawmakers statewide. Our clients are Board members who are active in their respective communities.



## *TAB 4 – IMPLEMENTATION OF SCOPE OF SERVICES*

As demonstrated in the previous sections, the Becker lobbying team has a proven track record of securing hundreds of millions of dollars in legislative appropriations and grant funds for our local government clients. The team has been equally effective at impacting policy decisions, whether drafting a bill and building a consensus to secure passage or quietly killing language that we have deemed problematic.

Using a true team approach has served the lobbying team well when it comes to creating consensus among legislators, meeting critical deadlines, communicating with clients and handling key legislators. The frenetic pace of the legislative session and providing 24/7 client service requires a true team effort. Fortunately, our team of lawyers and lobbyists know each other well and have excellent working relationships. In Tallahassee during the legislative session, you will rarely see one team member without another; and if they are apart, they are in constant communication during the day. They meet every morning and every evening to compare notes and nimbly adjust their lobbying strategy based on the intelligence gathered during the day.

The lobbying team is diverse in every respect including men and women from various backgrounds, cultures and political settings. We use that to our client's advantage by creating an army of allies from both sides of the aisle and from various caucuses. That is also true for executive branch officials and professional staff. Additionally, each lobbyist understands the interplay between local government and the state.

The team's "secret" formula for success is obsessively learning the institutional history behind an issue, reading every piece of legislation, including amendments, to ensure that our client is protected. This practice helps us to position our client to be successful, by knowing what legislation is moving, what legislation is "dead on arrival"; who are the champions and who are the antagonists; which committees are friendly, and which will hide a bill from ever seeing the light of day. Legislative intelligence is the key to effective lobbying. Our team knows where to get it and how to use it to represent our clients.

### **Site Visits**

There is no better way to persuade policy makers about an issue or the need for funding than first-hand, in person site visits or meetings. Our team has had great success doing committee or delegation site visits in a client's community and bringing clients to Tallahassee for in-person meetings and hearings. If a site visit is deemed useful in promoting the City's legislative agenda, the Becker team will coordinate it from start to finish with the City staff. We will develop an agenda, identify and invite key lawmakers, create supporting materials and talking points, and help execute the plan. Similarly, when City officials come to Tallahassee to testify or meet with legislative or agency leaders, or the Governor, the Becker team will coordinate and help orchestrate

the visit to ensure the City’s key messages are delivered as effectively as possible. The Becker Tallahassee office, walking distance to the Capitol, will be used for strategy sessions with City leaders and is always available to City officials when in town.

**Legislative Tracking Chart**

The workplan and timeline below illustrates the methods, specific activities, and time milestones of our approach to identifying funding and policy opportunities for Key West. The tracking chart provides a graphical representation of Becker’s approach to developing and implementing Key West’s legislative plan. The columns titled “Action Needed,” “Results,” and “Next Steps” will be filled in as appropriate following the development of your agenda.

<b>Goals &amp; Activities</b>	<b>Timeline</b>	<b>Action Needed</b>	<b>Results</b>	<b>Next Steps</b>
<b>Goal 1. Assessment of Opportunities</b>	Within first 90 days			
Meet with City to analyze the current appropriations requests, and conduct strategic long-term analysis for future requests				
Meet with local legislators and other key stakeholders to evaluate opportunities and obstacles				
Identify and meet with Executive Branch officials to look for funding opportunities in Executive Branch				
<b>Goal 2. Develop Agenda and Strategy</b>	Within first 90 days			
Ongoing meetings with City officials				
Outreach to local influencers, statewide allies and influencers				
Finalize priorities				
<b>Goal 3. Prepare briefing and other materials in support of City’s Legislative Agenda</b>	Within first 90 days			
Work with City officials and staff to research, prepare and finalize materials				
<b>Goal 4. Public Outreach, Education and Advocacy</b>	Pre-Session			

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Meet with the local delegation, elected officials, staff and influencers to introduce the legislative agenda.				
Coordinate meetings between City representatives and leadership in the Florida House and Senate specifically, meet with members of the Appropriations Committees				
Identify specific funding opportunities and work with staff to complete the necessary forms for appropriations requests consistent with the agreed upon legislative agenda and in accordance with state deadlines and regulations				
Attend committee meetings to monitor legislation and represent the City including providing comments and/or testimony if appropriate				
Use Committee Meeting weeks in Tallahassee to educate decisionmakers about the City’s legislative agenda; include City officials if appropriate				
Identify potential site visit opportunities in Key West to educate legislators, agency officials and/or staff regarding a legislative priority				
<b>Goal 5. Ongoing Representation</b>				
Serve as the City’s representative at legislative, executive branch and related meetings, hearings, visits	Ongoing			
Grant Review and technical assistance in preparation and submission	Ongoing			
Enhance Key West’s Relationships in Tallahassee through regular communication, meetings, testimony, hearings and visits with key influencers and decisionmakers	Ongoing			
Identify public policy issues of importance to City and develop position papers, op-eds etc. to demonstrate the	Ongoing			

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City's thought leadership that can be used in lobbying effort				
Coordinate site visits in Key West by members and staff to high priority venues, specifically with the local delegation and influential lawmakers, staff and agency officials.	Ongoing			
Identify opportunities for City officials to testify at hearings	Ongoing			
Identify opportunities for regular communication and interaction for City officials with Executive branch officials, agency heads, legislators, and staff	Ongoing			
Assist with the management of visits/fly.-ins of City representatives to Tallahassee	Ongoing			
Develop meaningful agendas for city officials to meet with agency officials, cabinet officials, legislators and staff including briefings, talking points and follow up recommendations	Ongoing			
Coordinate and accompany on Tallahassee meetings	Ongoing			
Monitor and impact legislation and regulations affecting the City	Ongoing			
Review priorities and modify as needed to ensure short- and long-term goals are being met	Ongoing			
Keep "ear to the ground" to be alert for competition pursuing similar funding and develop appropriate strategy	Ongoing			
Maintain regular interaction, and assist the City in establishing long-term relationships with allied local governments and organizations	Ongoing			
Coordinate site visits by members and staff to high priority venues in Key West	Ongoing			
Monitor legislation and regulations directly and indirectly impacting the City and share with City officials	Ongoing			

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Regular communication with City officials to stay updated on progress of state legislative agenda and on top of new trending issues that may not have been part of the original agenda	Ongoing			
Formal in person presentations to City officials before and after legislative session and written reports throughout the year	In-person presentations to the City minimum 2x annually and written quarterly reports			

*TAB 5 – FEES*

The Becker lobbying team proposes a \$5,500 monthly flat fee inclusive of all expenses. Expenses including travel, meals, housing, FedEx delivery, phone and electronic communications, research, tracking and data services will be paid by the firm.

The flat monthly, all-inclusive fee prevents “nickel and diming” clients for each and every interaction between lobbyists and lawmakers which happen all the time -- during work and non-work hours, on weekdays and weekends, at evening events, and sometimes during travel to conferences and events. An hourly fee for this type of comprehensive representation far exceeds the proposed monthly capped fee. The Becker team is on-call representing Key West 24/7/365. The all-inclusive fee reflects that commitment.

*TAB 6 – FORMS*

**CITY OF KEY WEST INDEMNIFICATION FORM**

To the fullest extent permitted by law, the CONTRACTOR expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents and employees (herein called the "indemnitees") from liabilities, damages, losses and costs, including but not limited to, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the CONTRACTOR, its Subcontractors or persons employed or utilized by them in the performance of the Contract. Claims by indemnitees for indemnification shall be limited to the amount of CONTRACTOR's insurance or \$1 million per occurrence, whichever is greater. The parties acknowledge that the amount of the indemnity required hereunder bears a reasonable commercial relationship to the Contract and it is part of the project specifications or the bid documents, if any.

The indemnification obligations under the Contract shall not be restricted in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for the CONTRACTOR under Workers' Compensation acts, disability benefits acts, or other employee benefits acts, and shall extend to and include any actions brought by or in the name of any employee of the CONTRACTOR or of any third party to whom CONTRACTOR may subcontract a part or all of the Work. This indemnification shall continue beyond the date of completion of the work.

CONTRACTOR: Becker & Poliakoff, P.A.

SEAL:

1 E. Broward Blvd, 18th Floor, Ft. Lauderdale, FL 33301  
Address

Signature

Gary Rosen

Print Name

President

Title

DATE:

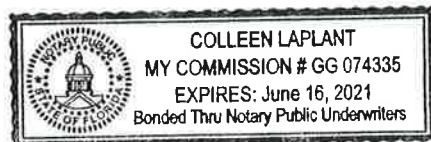
8/12/2019

Sworn and subscribed before this 12 day of Aug., 2019

NOTARY PUBLIC, State of FL, at Large

Colleen LaPlant

My Commission Expires: \_\_\_\_\_





If Sole Proprietor or Partnership

IN WITNESS hereto the undersigned has set his (its) hand this \_\_\_\_\_ day of \_\_\_\_\_  
20\_\_.

\_\_\_\_\_  
Signature of Bidder

\_\_\_\_\_  
Title

If Corporation

IN WITNESS WHEREOF the undersigned corporation has caused this instrument to be executed and  
its seal affixed by its duly authorized officers this 12 day of Aug. 20 19.

(SEAL)

Becker & Poliakoff, P.A.  
Name of Corporation



By Gary Rosen

Title President

Attest Colleen LaPlant

Sworn and subscribed before this 12 day of Aug. 20 19

NOTARY PUBLIC, State of FL, at Large

My Commission Expires: \_\_\_\_\_



**ANTI-KICKBACK AFFIDAVIT**

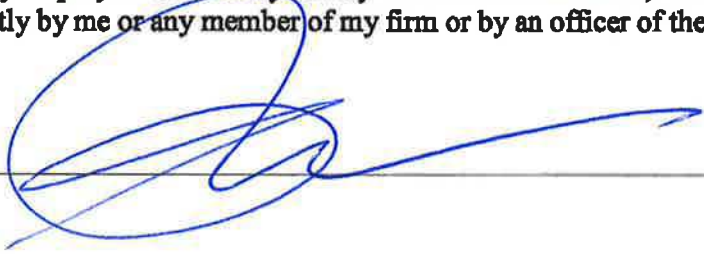
STATE OF Florida )

: SS

COUNTY OF Broward

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

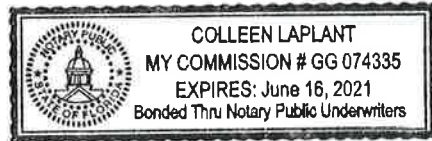
By: \_\_\_\_\_



Sworn and subscribed before this 12 day of Aug., 20 19

NOTARY PUBLIC, State of FL, at Large Colleen LaPlant

My Commission Expires: \_\_\_\_\_



\* \* \* \* \*

**FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

***THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.***

1. This sworn statement is submitted with Bid or Proposal for RFP # 010-19, City of Key West  
State Government Relations Services

2. This sworn statement is submitted by Becker & Poliakoff, P.A.  
(name of entity submitting sworn statement)

whose business address is 12 Broward Blvd., 18th Floor, Ft. Lauderdale,  
Florida 33301

and (if applicable) its Federal Employer Identification Number (FEIN) is 59-1690708

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement \_\_\_\_\_)

3. My name is Gary Rosen  
(please print name of individual signing)

and my relationship to the entity named above is President

4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any bid or contract for goods or services to be provided to any public or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.

5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means

1. A predecessor or successor of a person convicted of a public entity crime; or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

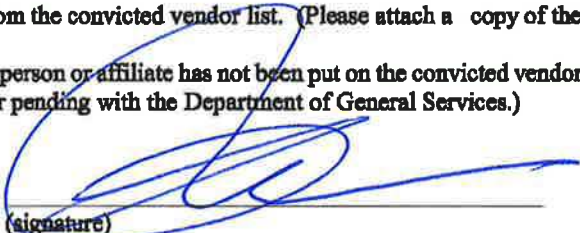
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies).

Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

  
 (signature)

8/18/2019  
 (date)

STATE OF Florida

COUNTY OF Broward

PERSONALLY, APPEARED BEFORE ME, the undersigned authority,

Gary Rosen Who, after first being sworn by me, affixed his/her  
 (name of individual signing)

signature in the space provided above on this 17 day of Aug. 2019.

My commission expires:

  
 NOTARY PUBLIC



**EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT**

STATE OF Florida )

: SS

COUNTY OF Broward )

I, the undersigned hereby duly sworn, depose and say that the firm of Becker & Poliakoff, P.A.

provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses, per City of Key West Code of Ordinances Sec. 2-799.

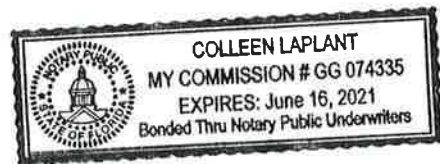
By: \_\_\_\_\_  


Sworn and subscribed before this 12 day of Aug., 2019

NOTARY PUBLIC, State of FL, at Large

My Commission Expires: \_\_\_\_\_

*Colleen LaPlant*



\* \* \* \* \*

**CONE OF SILENCE AFFIDAVIT**

STATE OF Florida )

: SS

COUNTY OF Broward )

I, the undersigned hereby duly sworn, depose and say that all owner(s); partners, officers, directors, employees and agents representing the firm of Becker & Poliakov P.A. have read and understand the limitations and procedures regarding communications concerning City of Key West Code of Ordinances Sec. 2-773 Cone of Silence.

By: \_\_\_\_\_

Sworn and subscribed before me this

12 day of Aug. 20 19

NOTARY PUBLIC, State of FL at Large

My Commission Expires: \_\_\_\_\_

*Colleen L. Plaut*



\* \* \* \* \*