## RESOLUTION NO.

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, ACCEPTING AND THE RANKING OF THE APPROVING PROPOSALS RECEIVED IN RESPONSE TO RFP #010-19 FOR STATE GOVERNMENT RELATIONS SERVICES; SELECTING GRAY ROBINSON TO PROVIDE STATE GOVERNMENT RELATIONS SERVICES PURSUANT TO RFP #010-19; DIRECTING THE CITY MANAGER TO NEGOTIATE AND EXECUTE A CONTRACT WITH GRAY ROBINSON FOR AN ANNUAL LUMP SUM PAYMENT IN AN AMOUNT NOT TO EXCEED \$72,000.00 IN SUBSTANTIAL CONFORMANCE WITH THE DOCUMENTS CONTAINED IN THE RFP, UPON ADVICE AND CONSENT OF THE CITY ATTORNEY; PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, on August 14, 2019 the City opened three responses to RFP #010-19, which was published on July 6, 2019; and

WHEREAS, an evaluation committee comprised of City staff and a local legal professional convened at a properly noticed meeting conducted consistent with the "Sunshine Law," on September 13, 2019 to rank the respondents, and Gray Robinson received the highest rank in points; and

WHEREAS, the evaluation committee recommended selection of Gray Robinson to provide State Government Relations Services for a period of three years, with options for up to two one-year extensions.

NOW THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AS FOLLOWS:

<u>Section 1</u>: That the City Commission hereby accepts and approves the committee ranking of proposals for State Government Relations services in response to RFP 010-19 as follows:

| (1) | Grey Robinson, PA         |
|-----|---------------------------|
|     |                           |
| (2) | _ Capital City Consulting |
|     |                           |

- (3) \_ Becker & Poliakoff, PA \_\_\_\_\_
- (4) \_ Meenan Capital Group \_\_\_\_

Section 2: That the City Manager is hereby authorized to negotiate and execute a contract with the first-ranked firm, GrayRobinson, PA for a term of three years, with up to two oneyear renewals, for an annual lump-sum payment of \$72,000.00, in substantial conformance with the documents contained in RFP #010-19, upon the advice and consent of the City Attorney. Should the City Manager be unable to negotiate an acceptable contract with the first ranked firm, he shall discontinue negotiations and commence negotiations with the second ranked firm. Should the City Manager be unable to negotiate an acceptable contract with the second ranked firm, he shall discontinue negotiations and commence negotiations with the third ranked firm. If an acceptable contract is not negotiated, the City Manager will report back to the City Commission. <u>Section 3</u>: That adequate funding for these services is budgeted in account No. 001-1101-511-3100.

Section 4: That this Resolution shall go into effect immediately upon its passage and adoption and authentication by the signature of the Presiding Officer and the Clerk of the Commission.

|      | Passed | and | adopted | by | the | City | Commission | at | а | meeting | held |
|------|--------|-----|---------|----|-----|------|------------|----|---|---------|------|
| this |        | day | r of    |    |     |      | 2019.      |    |   |         |      |

Authenticated by the Presiding Officer and Clerk of the Commission on \_\_\_\_\_\_day of \_\_\_\_\_, 2019.

Filed with the Clerk on \_\_\_\_\_, 2019.

| Mayor Teri Johnston          |  |  |  |  |  |  |  |
|------------------------------|--|--|--|--|--|--|--|
| Vice Mayor Sam Kaufman       |  |  |  |  |  |  |  |
| Commissioner Gregory Davila  |  |  |  |  |  |  |  |
| Commissioner Mary Lou Hoover |  |  |  |  |  |  |  |
| Commissioner Clayton Lopez   |  |  |  |  |  |  |  |
| Commissioner Billy Wardlow   |  |  |  |  |  |  |  |
| Commissioner Jimmy Weekley   |  |  |  |  |  |  |  |

TERI JOHNSTON, MAYOR

ATTEST:

CHERYL SMITH, CITY CLERK