



RFP # 003-20
HISTORIC VESSEL-WORKING EXCURSION

Oct 15, 2019

- 1. Introduction
- 2. Background Experience and References
- 3. Project Description
- 4. Future Plans

1. Introduction

- a. Sean Blaise, 401 South St, Key West, FL, 33040
- b. 850-723-3863 seanblaise@gmail.com

2. Experience and References

A) I have grown up on a sailboat ever since I was 6 months old. I then attended the Maine Maritime Academy. In my senior year at Maine Maritime Academy, I became a Teacher's Assistant, and created all the navigational exams for the freshman and sophomore chart-plotting courses. I also tutored calculus for the freshman class as a Senior. In 2006, I graduated Summa Cum Laude from Maine Maritime with a Bachelor of Science degree in Marine Transportation. I first worked in the private yacht industry, before shifting to commercial work, charting the ocean floor on a NOAA contract, and running tug boats in Mississippi docking oil tankers.



S/Y Argo-Seamester

After tiring of commercial work, I took a job as Captain on the sail-training ship "Argo" for the company Seamaster, on an around-the-world voyage. We sailed over 27,000 miles in one year from the shores of Africa to the Greek Islands. During that time, I was in charge of not only the safety of my crew, but my 24 college students. As their captain-teacher, I educated them daily in all aspects of seamanship and nautical science.

During each semester (3 months in length), we would train our students in all aspects of seamanship—navigation, celestial and terrestrial. We also prepared them to sit for their IYC 200 Ton Masters exam. It was during this period that I realized I had a love and a gift for education.



Teaching Terrestrial Navigation
Mid-Atlantic Ocean- Seamester
2010

I just needed to find a place that I loved enough, to finally hang up my sea bag and settle down. Key West was that place.



Schooner America Crew 2003 Key West

I first arrived in Key West in 2002, on spring break. My parents were living in Key West at that time and during a short visit, I saw this amazing boat sail by. It was the original Schooner America. I went back to college and called the captain of the America, "Chipper" once every week, asking him how the sailing had been in Key West, in an effort to obtain a job. After 6 months of these calls, I went to Key West for my year of real-world work experience, which was required by Maine Maritime.

I never looked back. I was hired as a deckhand on the Schooner America in 2003. Two weeks later, I was promoted to 2nd Mate, and later Chief Mate at 20 years of age. Key West became my home then and it has been ever since I moved back in 2011.

During that year in Key West I also worked on the PT 728, doing Naval History tours from the Schooner Wharf Bar. It was an honor to take out veterans on board that historical vessel and see the looks in their eyes as they remembered their service on PT boats in the South Pacific.



Firing the shotgun on PT 728



PT 728 on a tour

I currently hold a 1600 Ton Master All Oceans license, as well as a 2nd Mate Unlimited Tonnage All Oceans. During my 15 year career as a Coast Guard licensed Captain, I have accumulated over 200,000 miles at sea, having worked in every Ocean but the Indian Ocean. I have carried tens of thousands of passengers safely, and without incident.

B) References

1) Sunny Andracchio

General Manager
Classic Harbor Lines, Key West
Schooner Wharf Bar
201 William St
Key West, FL, 33040
305-304-0369

General Manager on Schooner America, Key West in 2003. I have known Sunny 16 years both personally and professionally. I have worked for him directly on board the Schooner America in 2003. He knows my skills as a Captain and my integrity as a person.

2) Evalena Worthington

Owner
Schooner Wharf Bar
201 William St
Key West, FL, 33040
schoonerwb@aol.com
305-360-0722

Landlord at current dock at Schooner Wharf Bar. Also employer in 2003 on the original Schooner America.

3) John Sweeney

176 Trianna Drive
St Augustine, FL 32086
315-569-4914

I have known Sweeney for 16 years as a crew member on the Schooner America in Key West.

3. Project Description

Summary: We offer a narrated 1.5 Hour History tour of the island of Key West from the water on a retired naval vessel. We cruise from the Historic Seaport, to the Southernmost Point, around Tank Island, and partially around Fleming Key during our tours.

Business Introduction:

Historic Harbor Tours was created in 2015 with a simple goal in mind: to educate tourists about the rich maritime history of Key West, FL.

With that goal in mind, I began my research and discovered that above all else, Key West is a Navy Town, starting in 1822 with Commander Matthew Perry's arrival on the USS Shark. Consequently, I went looking for a retired Navy boat to take people on tours, and I found a US Navy Liberty Launch built in 1978. After an extensive restoration in Stock Island, and a recertification process with the U.S. Coast Guard, I began operations in 2016.

During our years in business, I have continually honed our signature tour, which is a 1.5 hour fully-narrated history tour of the waters of Key West. Over time, I added historical trivia questions to keep guests involved, a photo book to provide visuals, and I kept researching and evolving my tour on a daily basis to make it the best tour possible.

A) We use an authentic Naval Liberty Launch that was constructed in 1978. The vessel served for 16 years in the Navy on a Destroyer before being purchased by a Chicago Water Taxi company called Shoreline. It is a perfect vessel for narrated tours as customers sit stadium style surrounding the narrator. The vessel is arguably the safest vessel in Key West, as she is unsinkable, and built of fire-retardant Navy fiberglass that will extinguish any flames if heated. She is also powered by a 6-71 Natural Detroit, one of the most reliable engines in the world.



UB 45 was built in 1978

B) We offer Year Round-multiple narrated tours per day to the public at 12:30 PM, and 3 PM. We charge 45 dollars per person. We also have in place tour contracts with Carnival Cruises, Norwegian, Princess, Seven Seas and Holland

America. We are currently resold by Tripadvisor, Trusted Tours Of America, Fury Watersports, Sunset Watersports, Sebago and Google. We are an already established business that is sustainable year-round in Key West only requiring a permanent boat slip from which to operate from.

C) We are currently certified by the USCG for 42 passengers and 2 Crew and have been re-certified each year in Key West since inception, without issue.

D) The content of our History Tour:

We start each tour on a brief History of the State of Florida; then, Ponce De Leon's first voyage down the Keys, his naming of the Tortugas and the purchase of Florida from Spain in 1819 in the Adams-Onis Treaty.

We then move into the specifics of Key West's founding, beginning with Juan Pablo Salas in 1815, and Simonton's purchase of the island.

USS Shark
(Schooner), 1821-46



The navy's arrival in Key West in March 25, 1822 is explored as well as the large presence they had here during multiple important conflicts.

Next, we discuss the USCG Ingham, a Key West landmark and discuss its impressive history in battle including it's sinking of the last U-Boat in WW II, U-626. Also that when it was retired it was the second oldest commissioned



warship in the United States, second only to the USS Constitution, launched in 1797 for the Barbary Wars off North Africa.

The tour passes by Fort Zachary Taylor and we discuss its construction, as well as the man it is named for, our 12th US President also known as "Old Rough and Ready". We also discuss the fort's important role in the Civil War as the Southernmost Union Fort.



We pass by the fort's breakwater and discuss the beach, as well as the southernmost point of the island both a result of dredging operations in Key West.

We then discuss Fort Jefferson, its construction from 1846-1876, and its position in the Civil War. Dr. Mudd's imprisonment is explained as well as his later release. Furthermore we discuss the fort's strategic importance as a deterrent for Spain and as a symbol of America's burgeoning power.

Next we shed a light on Truman's history on the Island, as well as his life, failing entry into West Point due to his poor eyesight and yet serving in WW1 anyway as a Captain after memorizing the eye chart. We discuss his White House in Key West, as well as his importance in the final years of World War II.



Our cruise takes us back by Tank Island, aka Sunset Key. We discuss the building of the dredge islands off our coast, as well as the ecological importance of the natural Mangrove Islands. We discuss the origins of the name Key West, the term "Conch" and the difference between Fresh and Salt Water Conchs. We also discuss the founding of the Conch Republic and our rebellion against the United States.



The tour passes by Coast Guard Station, Key West. There, we discuss the vital role that the Coast Guard has played in every US Conflict, as well as it's founding in 1790, as the Revenue Cutter Service by Alexander Hamilton. We discuss Hamilton's importance to our nation's foundations as well as his death in a duel with

Vice President Aaron Burr.

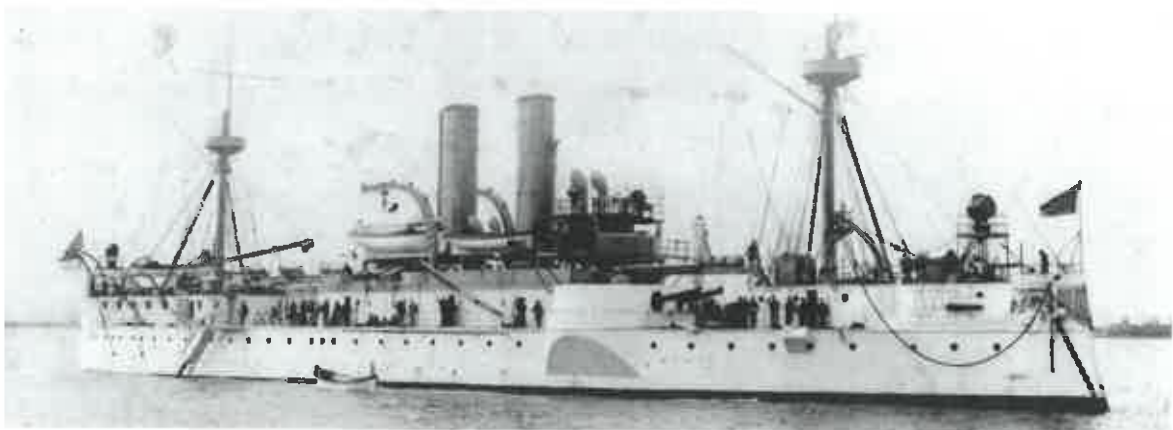
We discuss how the docks that the Coast Guard presently uses were the terminus of the Flagler railroad. Then we explore the extraordinary man himself. His moving to Florida to accommodate his wife's ailing health, his transition from oil man, to hotelier and rail man in his later years. The extraordinary task of building the railroad to Key West and finally the hurricane of 1935 and the following bankruptcy of the Florida East Coast Railroad.



Next, we cross under the Fleming Key bridge passing Trumbo Point, and discuss the Anti-Submarine flights that took place from there in World War I on Curtiss N-9 Seaplanes. On September 22, 1917, the base's log book recorded the first Naval flight ever made from Key West – a Curtiss N-9 sea plane flown by Coast Guard Lt. Stanley Parker.



We then discuss Sigsbee Park aka Dredgers Key, and how it was named after Admiral Sigsbee, who was Captain of the USS Maine when it exploded. We outline how the Maine explosion impacted Key West, and sparked the Spanish American War. We discuss the Maine Memorial at Key West Cemetery, and the 24 unknown Maine sailors buried there.





We then inform the public about the Fleming Key Special Underwater Operations School, as well as the large wrecking industry that Key West enjoyed in the 1830s.

Finally, we touch upon the island today, its population, and the population of the Florida Keys.

There is no other tour on the water operating in Key West that imparts a more varied and exhaustive look at the vital role that this island has played in US history. Sitting on a sailboat while a crew sail it for you, even if it is a historic vessel, does not impart upon a passenger the intricacies and complexity of our remarkable island's history nor does it give them fascinating and inspiring tidbits of knowledge that they can pass on to their friends and family when they return home.

Our tour makes tourists feel like they know the island of Key West intimately and we believe it makes them want to know even more about this remarkable place.

E. Customer Reviews.



In our first year in business, Historic Harbor Tours went from being non-existent on Tripadvisor to breaking the Top 5 Boat tours in all Key West. We have 250 5-star reviews, and here are a few of them.

OUTSTANDING

Review of: Historic Harbor Tour

This is an outstanding tour on a comfortable vessel with a very knowledgeable & entertaining captain/guide. I am a 20+ year Key West resident & highly recommend this tour for locals & visitors. Captain Blaise conducts a beer trivia quiz & you win a very cold beer for correct answers. A hint: study up on your knowledge of past presidents.

Must do in Key West

This would have to be the very best historic trip in Key West! 1.5 hours of history, explained in precise detail by Captain Sean. Head off and follow the coast around the island. Nothing was missed. Interesting and informative. Good boat. Reasonable price. Highly recommended.

You'll kick yourself if you don't do this

Review of: Historic Harbor Tour

Want to REALLY discover Key West while having an amazing time? Then book this awesome 90-minute boat tour! You'll see Key West as never before, while sailing the crystal blue waters around Key West and Sunset Key. And you'll learn a ton of fun stuff while Captain Sean tells you story after story about the life and history of these remarkable islands. This tour was the highlight of our recent visit to Key West.

4. Future Plans

1) We plan to offer multiple language tours to our guests. We will translate our tour into French, Spanish, Chinese, Japanese and German and offer foreign language tourists headsets to listen to during the tour. That way everyone can enjoy the incredible history of the island in their native languages.

2) Assuming the winning of the RFP and obtaining a permanent dock for Historic Harbor Tours to operate from, we would within five years construct a larger replica in the style of the original ferries to Cuba in the 1930s. The replica would be Coast Guard certified for 100+ passengers and it would give the Historic Seaport a great eye catching Historical vessel in the port year round.



ANTI - KICKBACK AFFIDAVIT

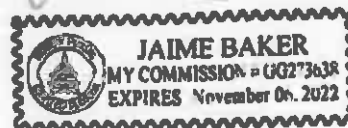
STATE OF FLORIDA)
COUNTY OF MONROE : SS
)

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: _____

Sworn and subscribed before me this 28th day of October, 19
20 .

NOTARY PUBLIC, State of Florida at Large



My Commission Expires: NOV 06, 22

NON-COLLUSION AFFIDAVIT

STATE OF FLORIDA)

SS COUNTY OF MONROE)
:

I, the undersigned hereby declares that the only persons or parties interested in this Proposal are those named herein, that this Proposal is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Proposal is made without any connection or collusion with any person submitting another Proposal on this Contract.

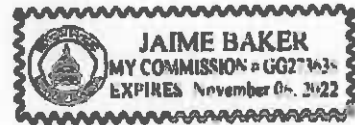
By: 

Sworn and subscribed before me this

28th day of October, 2019.



NOTARY PUBLIC, State of Florida at Large



My Commission Expires: Nov 06, 22

SWORN STATEMENT UNDER SECTION 287.133(3)(A)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid or Proposal for HISTORIC HARBOR TOURS

2. This sworn statement is submitted by HISTORIC HARBOR TOURS

(Name of entity submitting sworn statement)

whose business address is

40 SOUTH ST, KEY WEST, FL, 33040

and (if applicable) its Federal Employer Identification Number (FEIN) is

+6-3780229

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement)

3. My name is SEAN BLAISE

(Please print name of individual signing)

and my relationship to the entity named above is OWNER

4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any bid or contract for goods or services to be provided to any public or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means
- a. A predecessor or successor of a person convicted of a public entity crime; or
 - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies).
- SB Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)
- SB There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted VENDOR list. (Please attach a copy of the final order.)
- SB The person or affiliate was placed on the convicted VENDOR list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted VENDOR list. (Please attach a copy of the final order.)

SR The person or affiliate has not been put on the convicted VENDOR list. (Please describe any action taken by or pending with the Department of General Services.)

[Signature]
(Signature)

OCT 28, 2019
(Date)

STATE OF Florida

COUNTY OF Monroe

PERSONALLY APPEARED BEFORE ME, the undersigned authority.

Sean Blaise who, after first being sworn by me, affixed his/her
(Name of individual signing)

Signature in the space provided above on this 28 day of October, 2019.

My commission expires:

[Signature]
NOTARY PUBLIC



CITY OF KEY WEST INDEMNIFICATION FORM

To the fullest extent permitted by law, the VENDOR expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents and employees (herein called the "indemnitees") from any and all liability for damages, including, if allowed by law, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, caused in whole or in part by any act, omission, or default by VENDOR or its subcontractors, material men, or agents of any tier or their employees, arising out of this agreement or its performance, including any such damages caused in whole or in part by any act, omission or default of any indemnitee, but specifically excluding any claims of, or damages against an indemnitee resulting from such indemnitee's gross negligence, or the willful, wanton or intentional misconduct of such indemnitee or for statutory violation or punitive damages except and to the extent the statutory violation or punitive damages are caused by or result from the acts or omissions of the VENDOR or its subcontractors, material men or agents of any tier or their respective employees.

VENDOR:

HISTORIC HARBOR TOURS

SEAL:

401 SOUTH ST. KEY WEST, FL. 33040

Address

Signature

Print Name

Title

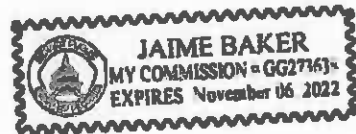
DATE:

OCT 28, 2019

Sworn and subscribed before this 28th day of October, 2019

NOTARY PUBLIC, State of Florida, at Large

My Commission Expires: NOV 06, 22



EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF FLORIDA)
COUNTY OF MONROE : SS)

I, the undersigned hereby duly sworn, depose and say that the firm of NOTARY CHAIRMAN TOURS provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses per City of Key West Ordinance Sec. 2-799.

By: [Signature]

Sworn and subscribed before this 28th day of October, 2019

NOTARY PUBLIC, State of Florida, at Large

My Commission Expires: Nov 06 2022

[Signature]



CONE OF SILENCE AFFIDAVIT

FLORIDA

STATE OF _____)
 MONROE : SS
COUNTY OF _____)

I the undersigned hereby duly sworn depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of _____ have read and understand the limitations and procedures regarding communications concerning City of Key West issued competitive solicitations pursuant to City of Key West Ordinance Section 2-773 Cone of Silence (attached).

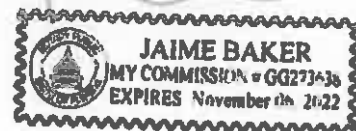
By: _____

Sworn and subscribed before me this

28th day of October 20 19.

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: NOV 01, 2022



CITY OF KEY WEST, FLORIDA

Business Tax Receipt

This Document is a business tax receipt
Holder must meet all City zoning and use provisions.
P.O. Box 1409, Key West, Florida 33040 (305) 809-3955

Business Name

HISTORIC HARBOR TOURS KEY WEST

Location Addr

951 CAROLINE ST

Lic NBR/Class

LIC2018-
000292

Issued Date

10/25/2019

Expiration Date: September 30, 2020

CHARTER BOAT FOR MORE THAN 6 PASSENGERS

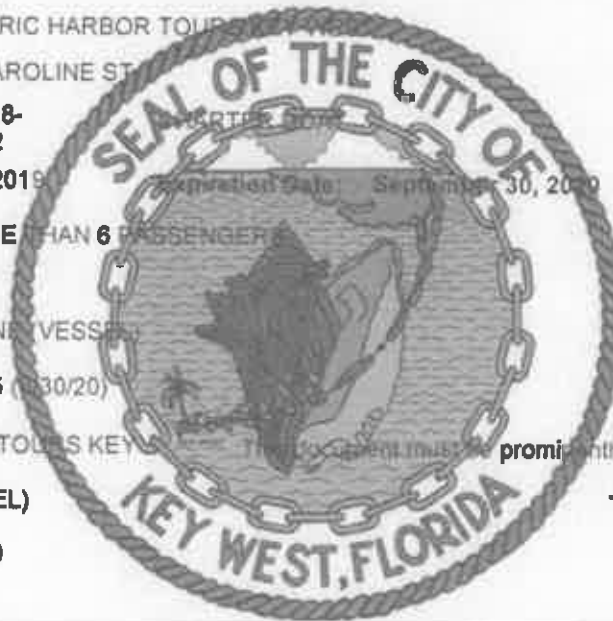
Comments:

MOONSHINE VESSEL

Restrictions:

DO1050135 (10/30/20)

HISTORIC HARBOR TOURS KEY
WEST
MOONSHINE (VESSEL)
401 SOUTH ST
KEY WEST, FL 33040



This document must be prominently displayed.

TONGA CHARTERS LLC

This credential has been issued under the provisions of the International Convention on Standards of Training Certification and Watchkeeping for Seafarers 1978, as amended.
The lawful holder of this Credential as evidenced below, is entitled under Title 46 (Shipping) U.S. Code to serve in the capacity or capacities specified, subject to any limitations indicated.

The Government of the United States of America certifies that

SEAN PASCAL BLAISE

has been duly qualified in accordance with the provisions of regulations)

III/1: III/2: III/3: III/4: III/5: III/2: VI/1: VI/2: VI/3: VII/1: VII/5: VII/6

Of the above Convention, as amended, and has been found competent to perform the following functions, at the levels specified, subject to any limitation indicated under ISM 25.11

Ref Num 2558291

Serial Num 000398000

CAPACITY

Master
Master
Officer in charge of a navigational watch (OICNW)
Able Seafarer - Deck
Rating forming part of a navigational watch (RFPNW)
Proficiency in survival craft and rescue boats other than fast rescue boats (PSC)
Person in Charge of Medical Care
Medical First Aid Provider
Advanced Firefighting
Basic Training
GMDSS Operator
Vessel Security Officer
Vessel Personnel With

LIMITATIONS APPLYING (IF ANY)

Not valid on vessels 2,000 Gross Tons (GT) or more. Valid for service on Towing Vessels.
Limited to service on offshore supply vessels.
Valid for service on Towing Vessels.

Ref Num 2558291

Serial Num 000398000

CAPACITY

Designated Security Duties
Security Awareness

LIMITATIONS APPLYING (IF ANY)

Ref Num 2658291

Serial Num 000398000

The lawful holder of this credential

SEAN PASCAL BLAISEas endorsed below, is entitled under Title 46 (Shipping) U.S. Code
to serve in the capacity or capacities specified (if/for each),
subject to any limitations indicated.

CAPACITY

Master

Master

Master

Second Mate

Radar Observer (Unlimited)

Able Seaman: Unlimited

Lifeboatman

LIMITATIONS APPLYING (IF ANY)

Of Self-Propelled Vessels Including Auxiliary Sail Of
Less Than 1,600 Gross Register Tons (GRT) Upon
Oceans.Of Offshore Supply Vessels Of Less Than 6,000
Gross Register Tons (GRT) / 5,000 Gross Tons (GT)
Upon Oceans.

Of Towing Vessels Upon Oceans.

Of Self-Propelled Vessels Not Including Auxiliary Sail
Of Unlimited Tonnage Upon Oceans.

Ref Num 2658291

Serial Num 000398000

CAPACITY

LIMITATIONS APPLYING (IF ANY)

Wiper
Steward's Department (F.H.)

K. R. Nantz

KRSTEN R. WARTZ, CAPT USCG



Ref Num 2856291

Serial Num 000388000



Underwritten by:
GEICO Marine Insurance Company

Charter Boat Policy

ANCHOR MARINE UNDERWRITERS, INC
2731 77TH AVENUE SE, SUITE 207
MERCER ISLAND, WA 98040
206-273-6998

DECLARATIONS PAGE

Named Insured and Address: Tonga Charters, LLC
C/O SEAN BLAISE
401 SOUTH ST
KEY WEST, FL 33040

Policy No. CBT1011279-02 END

Policy Period: From 02/25/2019 to 02/25/2020 beginning and ending at 12:01 A.M. at the address of the Insured on this page

Company: GEICO INSURANCE COMPANY

Upon the Yacht: 1980 Willard 40 CRUISER 40UB78150080
YEAR MANUFACTURED LENGTH TYPE IDENTIFICATION NUMBER

COVERAGE IS PROVIDED ONLY WHERE AN AMOUNT OF INSURANCE IS SHOWN

	COVERAGES	AMOUNT OF INSURANCE/LIMITS		PREMIUM
A	Hull and Equipment	Amount of Insurance and Agreed Value	\$85,000	Incl
A1	Emergency Service	Each Incident	\$3,000	Incl
B	Boating Liability Protection & Indemnity	Liability Limit Each Accident, Bodily Injury & Property Damage	\$2,000,000	Incl
B1	Fuel and Other Spillage Liability	Limit Each Accident	\$939,800	Incl
C	Longshore and Harbor Workers Compensation	Limit of Liability	Statutory	Incl
D	Medical Payments	Limit Per Person Each Accident	\$25,000	Incl
E	Boat Trailer	Amount of Insurance and Agreed Value	N/A	Incl
F	Personal Effects	Amount of Insurance	\$5,000	Incl
G	Uninsured Boater	Limit Each Accident	\$2,000,000	Incl

FORMS AND ENDORSEMENTS made a part of this Policy at time of issue:

C065 C075 C072 C084 R039
G054

Total Premium	\$4,074.00
State Taxes/Fees	\$0.00
Net Annual Premium	\$4,074.00

DEDUCTIBLES: \$4,250

Applicable to Boat and Boating Equipment. If your boat is located in coastal states of North Carolina through Texas inclusive, the Bahamas, Caribbean or Mexico at the time of the loss, the Named Storm deductible applied to each partial or total loss will be the deductible shown on the Declarations Page or 10% of the amount shown for Coverage A on the Declaration Page, whichever is greatest.

\$100 Applicable to Boat Trailer, Coverage "E" only

\$100 Applicable to Personal Effects, Coverage "F" only

CRUISING LIMITS: While afloat, warranted the Insured Yacht shall be confined to the waters indicated below:

(There is no coverage outside of this area without the Company's written permission.)

Atlantic and Gulf Coastal Waters of the U.S., and Pacific Coastal waters between Cape Scott, Vancouver Island and Point Banda Mexico, and inland waters tributary thereto, not to exceed 10 miles offshore.

Loss, if any, payable to Named Insured and the Loss Payee printed below, as their interests may appear.