

RFP #003-20 HISTORIC VESSEL WORKING EXCURSION

✓-means proposer included enough information to satisfy the requirement	PROPOSAL SUBMITTAL REQUIREMENTS MET			
	Sunset Sail Key West	Rick's Boat Tours	Historic Harbor Tours Key West	Flagship Wolf Preservation Society
Introduction				
Proposer’s name and address.	✓	✓	✓	✓
Proposer’s telephone number and email address.	✓	✓	✓	✓
Proposer’s Experience and References				
This section shall describe experience in the commercial marine business and provide at least three (3) references including name, phone number, email, and the references experience with the proposer.	✓	Minimal experience as a mate on boats. No historical vessel experience	✓	✓
Full description of business proposed				
Type of vessel including specifications of the vessel	Authentic schooner, the When and If. 63.5' built in 1939. 2nd vessel: 31.5' fiberglass schooner built in 1977. Neither authentic or replica	An Electric Launch Company vessel called the Saint Hildegrade. Authentic vessel	Authentic Naval Liberty Launch. Built in 1978	Replica built in 1982-83. 74' gaff rigged topsail schooner
Business plan	✓	✓	✓	✓
Ability to meet all certifications including Coast Guard approval	✓	Boat not operational. No Coast Guard approvals	✓	✓
Description of Customer experience during the excursion	✓	✓	✓	✓
Proposer shall complete and submit the following forms with his proposal:				
Anti-Kickback Affidavit	✓	✓	✓	✓
Sworn Statement under section 287.133(3)(a) Florida Statutes, on public entity	✓	✓	✓	✓
Indemnification Form	✓	✓	✓	✓
Domestic Partnership Affidavit	✓	✓	✓	✓
Cone of Silence Affidavit	✓	✓	✓	✓
All requirements listed in Proposal Submittal Requirements	✓	✓	✓	✓
Proof of Insurance	✓	No	✓	✓
Other				
Will supply and operate a real or replica historic vessel that will include an educational and work experience type excursion that will operate daily out of the Key West Historic Seaport (Key West Bight Marina).	Partially: Proposal is mainly a tour with minimal work experience (raising the sails)	No: only proposed as a tour	No: only proposed as a tour	Yes: many opportunities for both an educational and work experience proposed
Educational and work experience component shall be a reflection of historical marine operations that occurred at the Key West Historic Seaport (Key West Bight Marina).	Partially-Schooner vessel. Mainly only tells history of Key West	Partially: Not a traditional type vessel used in Key West. Only tells history of Key West	Partially: Naval vessel. Only tells history of Key West	Yes. Schooner vessel that both tells the history and teaches sailing upon a schooner
Must operate year round in the marina	✓ by using 2 vessels	✓	✓	✓
Must actively promote and provide opportunities for daily excursions on the vessel	✓	✓	✓	✓