

Sean T. Brandenburg
Chief of Police



Key West

POLICE DEPARTMENT

TO: Patti McLauchlin, Assistant City Manager

FROM: Randy Smith, Administrative Captain

DATE: August 6, 2020

RE: Authorize Purchase of 30 Axon Fleet 2 Unlimited In-Car Camera Systems

Action Statement:

This resolution authorizes the purchase of 30 Axon Fleet 2 Unlimited In-Car camera systems from Axon Enterprises, Inc. split over 5 years at \$49,980.00 per year, for a total of \$249,900.00, as the Name Brand vendor. This purchase is made pursuant to Ordinance Sections 2-797(1)(b) Sole Source Procurement and 2-844(a) Brand Name Specifications. This resolution also authorizes the disposal of 30 Coban In-Car Camera Systems pursuant to City code section 2-771(3)(c), Disposal of Surplus and Obsolete City personal property. Finally, this resolution authorizes the City Manager to enter into any resulting agreement with Axon Enterprises, Inc., upon the review and consent of the City Attorney.

<u>Qty</u>	<u>Part Number</u>	<u>Description</u>	<u>Unit Price</u>	<u>Annual Price</u>
30	80217	Axon Fleet 2 Unlimited In-Car Camera	\$8,330.00	\$49,980.00
TOTAL:				\$249,900.00

The Key West Police Department is purchasing 30 Axon Fleet 2 Unlimited In-Car Camera Systems as part of our ongoing technology update and enhancement program. This model will be deployed to patrol officers to replace aging units and better meet the demands of evidence collection and reliability of our in-car camera systems. Fiscal Year 2019-20 will be the first fiscal cycle these cameras will be purchased for the Police Department. The Axon system was chosen over the Coban (Safefleet) after extensive comparative field testing, feedback from the patrol officer user group, and recommendation by the Police Department's IT Department. The trial period cameras met or exceeded the Police Department and the City IT department requirements for police in-car cameras.

The quote from Axon Enterprises, Inc. reveals their price is competitive with other similar systems, although other systems would not integrate with our Body Worn Cameras (BWC) or Taser Cameras.

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Axon Enterprises, Inc. is a sole source vendor for Axon in-car camera products, and these cannot be purchased through any other third-party vendor.

The purchase of these in-car cameras from Axon Enterprises, Inc. at the quoted price is fair and reasonable when compared to comparable In-Car Camera Systems as determined by the Key West Police Department.

Background:

The City of Key West has a Technology Replacement Plan in place to ensure all technology at the various city locations is kept up to date. One of the goals of the plan is replacing hardware infrastructure that has met or exceeded technical obsolescence. Currently the Key West Police Department is still utilizing Coban Technologies (Safefleet) models which have far exceeded the end of their useful and reliable service life and are all out of warranty. The Coban Technologies (Safefleet) systems are unable to be warrantied any longer due to their age. During the last several months, while Axon Enterprises, Inc. remained responsive and available for any questions or issues with our current systems, Coban Technologies (Safefleet) was not. It was explained this was due to furloughs and other internal issues within the company. Coban Technologies (Safefleet) in-cars only come with a limited 3-year warranty, restrictions on amount of data storage without additional costs and do not have the ability to upload via cellular data. This will continue our ongoing issues of downloads only being able to be accomplished from hotspots around the city, with interruptions when you pull away. This is at a similar price point, with the Axon Enterprises, Inc. system being far superior in our testing.

The Axon Fleet 2 Unlimited In-Car camera system is compatible with our Tasers, Taser Cameras and our BWC. This would allow there to be one repository for all electronic evidence collected across these four devices. In addition, with the Unlimited Fleet setup proposed, the Officer's BWC would be wirelessly uploaded as the officer worked, rather than having to come in from the field to manually dock their camera for upload. With the proposed plan, we would have unlimited storage with Axon Enterprises, Inc. for all evidence created by the in-car cameras. This plan also accounts for an automatic hardware upgrade on the fifth year of the contract. The whole system comes with a 5-year all-inclusive warranty.

Purpose and Justification:

Law Enforcement use of in-car camera technology has expanded substantially over the past two decades. With the increase in technology, clear leaders in the field have emerged, the leader being Axon Enterprises, Inc. In the area of real-time video/audio evidence collection and the advancement of BWC technology; some companies have integrated their in-car camera and BWC to work effortlessly together. In Axon's case, this has gone a step farther also integrating the camera for the Taser as well. The Key

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West Police Department already uses Axon for both BWC and Taser/Taser camera, which would integrate seamlessly with the new in-car camera systems. One major benefit would be having only one repository for electronic video evidence instead of multiple.

Options:

One option is to purchase these Axon in-car cameras and allow the Key West Police Department to keep pace with current and emerging technology in law enforcement. Another option is to forego the purchase of these in-car cameras and continue to use the aging and out of warranty Coban (Safefleet) units that have far exceeded their useful service life, as well as warranty and are costly to repair or replace parts.

Financial Impact:

Funds for the Year 1 payment of this purchase have been identified in the FY 19/20 Police budget in the repair and maintenance account #001-2101-521-4600, under the appropriation for the currently fielded Coban Systems. The Fiscal Year 2020-21 payment would be made by redirecting next year's appropriation of \$49,980.00 for Coban maintenance. Funds for Payment Years 3, 4 and 5 would be proposed via the Police Department's annual budget request, subject to an agreed upon non appropriation provision with Axon.

Recommendation:

Authorize the purchase of 30 Axon Fleet 2 Unlimited In-Car camera systems from Axon Enterprises, Inc. split over 5 years at \$49,980.00 per year, for a total of \$249,900.00, as the Name Brand vendor. This purchase is made pursuant to Ordinance Sections 2-797(1)(b) Sole Source Procurement and 2-844(a) Brand Name Specifications. Also authorize the disposal of 30 Coban In-Car Camera Systems pursuant to City code section 2-771(3)(c), Disposal of Surplus and Obsolete City personal property. Finally, authorize the City Manager to enter into any resulting agreement with Axon Enterprises, Inc., upon the review and consent of the City Attorney.