

Keri O'Brien

From: Cheri Smith
Sent: Wednesday, August 26, 2020 1:18 PM
To: Keri O'Brien
Subject: FW: Letter

Please add the letter to the agenda item.

From: pamela kirchner <pkirchner@att.net>
Sent: Wednesday, August 26, 2020 12:56 PM
To: Cheri Smith <csmith@cityofkeywest-fl.gov>
Subject: Fw: Letter

Good Afternoon Cheri,

Can you please add this to the City Commission Meeting on September 1, 2020 at 5:00 p.m. agenda item number 9. If you have any questions please let me know.

Thank you
Pam Kirchner

----- Forwarded Message -----

From: Walter Kirchner <waltkirchner@att.net>
To: kirchner pamela <pkirchner@att.net>
Sent: Wednesday, August 26, 2020, 12:50:57 PM EDT
Subject: Letter

Madam Mayor and esteemed Commissioners,

We the members of the Key West Charter Boatman's Association are of the united opinion that Key West's City Marina a.k.a. Charter Boat Row is an entirely separate entity than the marina known as, Key West Bight, and should be treated that way, by the City Commission, when making decisions on rent abatement issues due to the recent forced shutdown. We unilaterally agree that a rate abatement for the months of April, May, and June would be all that is necessary. We do not ask for rent reductions, or anything else going forward.

Our Association further agrees that whatever you decide for the Key West Bight, would be a totally separate agreement and would exclude us from any further relief.

Most of our members were devastated by this shut down. We can all agree that a tourist based economy without tourists is no economy at all. Our Association can document cancellations totaling in the millions of dollars in lost revenue, for the three months. Many of us had to return deposits to our clients for advanced bookings, all the while having a sum total of ZERO coming in.

Many of our members have Ships Mortgages on their vessels that had to be maintained during the shutdown. Our lease, with the City, required us to keep insurance totaling a minimum of \$1,000,000 with the City as named assured on our vessels during the shut down as well, (not to mention home mortgages, living expenses, car insurance, etc. Imagine TWO mortgages and ZERO income for a Quarter of a year!.)

Our Marina, at its inception, was formed as an enterprise zone. ZERO dollars come from tax revenue. Historic Charter Boat Row is totally self supporting. If there was a shortfall at our marina, the City would look to us ,the tenants, to make up that loss. We feel that this should work both ways; especially in these unprecedented times.

Our marina generated over \$1,000,000 in excess revenue this past fiscal year. The entire abatement cost for everyone on Charter Boat Row is slightly over \$100,000 or roughly 1/10th of last years profit. This rent relief would provide your tenants a truly unimaginable benefit.

We collectively ask that the City Commission of Key West, Florida grant us this action, and provide us relief in the form of a three month rent abatement for the months of April, May, and June 2020.

Sincerely,
Key West Charter Boatman's Association,
Brice Barr
President

Sent from my iPad

Sent from my iPhone