

From: [Billy Litmer](#)
To: [Doug Bradshaw](#)
Subject: Re: Helping out a neighbor
Date: Thursday, February 4, 2021 1:58:40 PM

Hi Doug,
Thanks for the reply.

I don't believe Kenny's business is or can be a business with the current boat, even if repaired, regardless of the operator. Please see my thoughts below.

While the boat has a pleasing layout and size for guests, it burns an unsustainable amount of oil and gas both from a business and climate change perspective. I attribute this fuel cost as the main reason why Kenny's business failed. As he ran trips, he was unable to operate at margins that could allow him to properly maintain his boat, draining his resources until he couldn't financially survive the pandemic.

- The boat requires 500hp to push it through the water, this is an equivalent amount of HP to one of the Fury Corinthians that can carry 49 passengers. That amount of Horsepower burns upwards of 100 gallons a day. At today's fuel price of \$3.27/gallon this equals a fuel cost of \$327 and represents a minimum Cost of Goods Sold of 30% of Revenue, if assuming sold out trips. Over the seven years I have been in business my total Cost of Goods Sold has been under 30% (this includes payroll, commissions, fuel, ice etc..
- The boat is not historically significant, sounds like an attack helicopter, smells like a weedwacker, has no bathroom, and as the expense of repairing it would cost more than it's value, (and still not solve the main problem) I believe it should be considered "totaled".
- Climate Change - this is just as important to me as financial reasons. I take guests to see coral and it is being devastated by increasing temperatures and ocean acidification from the burning of fossil fuels. My goal is to push eco-tourism towards sustainability, and reducing my carbon per passenger footprint, which is why I built the electric boat.

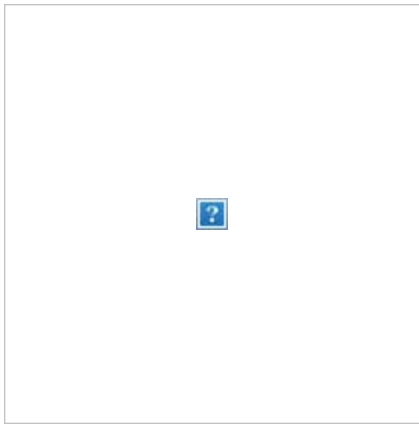
Realistically, I could not hope to operate the boat and it would be disingenuous of me to present otherwise. I don't believe it is feasible for anyone to keep the boat in service anymore than if it had sunk or caught fire.

The business would however stay the same in it's purpose in that it would continue to run eco-tours and private charters and keep it's website and phone. The business was originally purchased by Kenny with a different boat in the slip and since 2005 there have been at least 4 different boats in that spot.

Thanks for your time,
Billy

Billy Litmer
Honest Eco

p. 305.998.9363



e. billy@honesteco.org
w. honesteco.org
watch our [vimeo](#) videos
read the latest news [here](#)

#HonestEcoTours



On Thu, Feb 4, 2021 at 11:10 AM Doug Bradshaw <dbradshaw@cityofkeywest-fl.gov> wrote:

I am assuming you are purchasing the boat also even though it is not usable at this time??
Will you bring his boat back once repaired? I need to get Bight Board approval which I can do next week if this is the case

Doug Bradshaw

Port and Marine Services Director

201 William St

Key West, FL

305-809-3792

From: Billy Litmer <billy@honesteco.org>

Sent: Thursday, February 4, 2021 9:44 AM

To: Doug Bradshaw <dbradshaw@cityofkeywest-fl.gov>

Subject: Re: Helping out a neighbor

Hi Doug,

I met with Kenny yesterday and we reached an agreement on the sale of his business. Part of the agreement is that I would pay off the \$7,152.74 in back rent debts that he has with the

city. I would also take over his company name, website and associated social media account and review properties, and phone number and his lease interests. His boat is inoperable and I believe it would be a liability to myself and already is to the city- I would have it towed to garrison bight where dry storage has been arranged and the boat won't be in danger of sinking. I have a boat that is already insured that I run out of garrison bight, I would add the city to the additional insured and I would put in the slip for the time being.

Thanks for your time, I'm around today if you would like me to come by the office.

Billy

Billy Litmer

Honest Eco

p. 305.998.9363

e. billy@honesteco.org

w. honesteco.org

[watch our vimeo videos](#)

[read the latest news here](#)

#HonestEcoTours

On Mon, Feb 1, 2021 at 2:32 PM Doug Bradshaw <dbradshaw@cityofkeywest-fl.gov> wrote:

If you came to me this week with a plan to buy his business and clear up what he owes the City I would listen

Doug Bradshaw

Port and Marine Services Director