

## MEMORANDUM

| Date: | March 31, 2021   |
|-------|--|
| To:   | Doug Bradshaw, Director Port and Marine Services           |
| From: | Karen Olson, Deputy Director<br>Mark Tait, Marinas Manager |
| Re:   | March Monthly Report for Key West Historic Seaport         |

## **Key West Bight Operations:**

- Preparing Request for Quote for Thompson Fish House Fans.
- Ferry Terminal Gate 1 double doors scheduled for replacement.
- Trumbo Road Floating Docks project anticipated to be completed by end of April.

## Key West Bight Marina:

- March transient dockage is up 41% mainly due to the current status of the pandemic compared to the shut down last March
- Fuel sales reflect the same up 48% compared to last year March.
- Likewise, dinghy slip rentals are up 30%.
- The marina slips are full and should stay that way until May.
- Fuel systems were inspected and passed the monthly inspections. Staff will resume hose replacement at the fuel dock and make sure we are ready for our annual state inspection.
- 23,794 passengers passed through the ferry terminal this March compared to 15,597 last March due vaccinations and nonexistence travel requirements.

| MONTHLY FUEL SALES COMPARISON (GALLONS) |         |         |         |         |         |         |         |         |         |      |       |        |         |  |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|------|-------|--------|---------|--|
|   |         | FY18    |         | FY19    |         |         | FY20    |         |         | FY21 |       |        |         |  |
|   | KWB     |         | FT      | KWB     |         | FT      | K       | KWB     |         |      | KWB   |        | FT      |  |
|   | GAS     | DIESEL  | DIESEL  | GAS     | DIESEL  | DIESEL  | GAS     | DIESEL  | DIESEL  | G    | AS    | DIESEL | DIESEL  |  |
| ОСТ                                     | 7,293   | 11,586  | 12,965  | 10,631  | 14,341  | 11,815  | 8,959   | 18,102  | 14,622  | 9    | 9,143 | 13,325 | 25,203  |  |
| NOV                                     | 9,525   | 7,864   | 20,251  | 15,842  | 18,114  | 18,979  | 13,492  | 16,512  | 14,858  | 15   | 5,273 | 12,221 | 15,309  |  |
| DEC                                     | 7,628   | 17,114  | 28,486  | 9,912   | 11,266  | 28,099  | 9,159   | 13,676  | 26,224  | 9    | 9,530 | 11,614 | 26,435  |  |
| JAN                                     | 4,077   | 7,632   | 34,763  | 9,871   | 12,435  | 31,465  | 7,923   | 14,292  | 33,162  | 13   | 3,189 | 16,321 | 39,165  |  |
| FEB                                     | 10,038  | 18,954  | 48,931  | 11,303  | 21,755  | 52,506  | 9,309   | 17,129  | 57,801  | 11   | ,196  | 22,005 | 42,658  |  |
| MAR                                     | 12,292  | 16,969  | 77,373  | 16,666  | 29,122  | 76,872  | 11,345  | 18,440  | 42,602  | * 16 | 5,322 | 21,423 | 58,978  |  |
| APR                                     | 14,220  | 32,748  | 36,701  | 16,130  | 40,098  | 29,816  | 6,864   | 2,750   | 0       |      |       |        |         |  |
| MAY                                     | 10,611  | 18,819  | 19,624  | 22,811  | 54,751  | 6,308   | 6,395   | 11,793  | 0       |      |       |        |         |  |
| JUN                                     | 23,857  | 18,440  | 20,181  | 29,081  | 35,603  | 10,559  | 25,453  | 26,695  | 16,118  |      |       |        |         |  |
| JUL                                     | 39,766  | 25,155  | 19,529  | 39,961  | 27,126  | 19,034  | 47,148  | 31,625  | 12,884  |      |       |        |         |  |
| AUG                                     | 34,119  | 27,795  | 19,534  | 26,558  | 19,837  | 19,987  | 30,177  | 30,376  | 16,461  |      |       |        |         |  |
| SEP                                     | 16,434  | 14,021  | 18,714  | 6,609   | 14,447  | 17,345  | 13,676  | 15,961  | 18,975  |      |       |        |         |  |
|   |         |         |         |         |         |         |         |         |         |      |       |        |         |  |
| TOTALS:                                 | 189,860 | 217,097 | 357,052 | 215,375 | 298,895 | 322,785 | 189,900 | 217,351 | 253,707 | 74   | ,653  | 96,909 | 207,748 |  |