PROPOSAL

Professional Services for Disaster Response

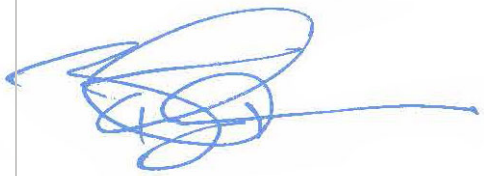
BERGERON
EMERGENCY SERVICES

19612 SW 69th Place
Ft. Lauderdale, FL 33332
954-680-6100
Bergeronemergencyservices.com

April 9, 2021
RFP #: 002-21

ATTN: City Clerk
City of Key West
130 White Street
Key West, Florida 33040

AUTHORIZATION

(i)	Offeror's name, address, telephone, and facsimile numbers	Bergeron Emergency Services, Inc. 19612 SW 69th Place Ft. Lauderdale, FL 33332 954.680.6100 866.757.7656 (fax) www.bergeronemergencyservices.com		
(ii)	Extent of Agreement with Terms	By fact of signature contained herein, Bergeron Emergency Services, Inc. agrees to the extent of the agreement with all terms, conditions and provisions included in the solicitation and agrees to furnish any or all items upon which prices are offered at the price set opposite each item.		
(iii)	Persons authorized to negotiate on the offeror's behalf with Okeechobee County	Ronald M. Bergeron, Jr. President 954.680.6100 866.757.7656 (fax) execpa1@icloud.com	Brian Thomason Vice President-Operations 954.680.6100 866.757.7656 (fax) bthomason@bergeroninc.com	Jason Ottilige Operations Manager 954.680.6100 866.757.7656 (fax) jottilige@bergeroninc.com
(iv)	Acknowledgement of Addenda	1 03/31/2021		
(v)	Proposals Firm	180 Days		
(vi)	Person authorized to sign the proposal	 Brian Thomason Vice President		

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BERGERON
EMERGENCY SERVICES

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BERGERON
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A. LETTER OF TRANSMITTAL

BERGERON EMERGENCY SERVICES
19612 SW 69th Place – Ft. Lauderdale, FL 33332
Phone: 954-680-6100 Fax: 866-757-7656
Website: www.bergeronemergencyservices.com

April 5, 2021

City of Key West
City Clerk
1300 White St.
Key West, FL 33040

RE: Professional Services for Disaster Response-RFP # 002-21

To whom it may concern,

Bergeron Emergency Services, Inc. is pleased to submit for your consideration our proposal for the **City of Key West, FL RFP # 002-01.** Bergeron Emergency Services' record of success is unmatched in the disaster recovery industry. Through continuous process improvement from lessons learned on every response we continually provide the highest level of quality services while working within regulatory compliance and timeframes. BES has never failed to respond to an activation. Our goal is to bring this same dedication and response to the City. In addition, we will help the City maximize its federal reimbursements for such services. With this commitment in mind, we submit this proposal for the above referenced solicitation. Our proposal includes all the requirements outlined in the City's solicitation and addendums.

History: Bergeron has been providing disaster recovery services in the United States since 1992, starting with Hurricane Andrew in Homestead, FL. In the following years, the demand for highly experienced firms led to the incorporation of BES in April 2006. **Since its Incorporation BES has managed and performed more than 100 disaster recovery projects**. Our experience coupled with our management team who has over 100 years combined experience, and a nationwide list of subcontractors has allowed us to complete every project within contract requirements.

Experience: Our proposal provides multiple examples including Hurricane Michael in 2018 and the 2017 devastation from Hurricane IRMA. The strength and expanse of IRMA is something never seen or experienced in the State of Florida, this combined with Hurricane Harvey hitting Texas just 3 weeks before Irma put a resource strain industry wide for debris removal operations. Our management team provided pre-event planning with over 30 communities and agencies with 100 push crews responding within hours after the storm. Overall, for the IRMA response BES served 26 clients, setup, and management of 4 DMS sites that processed over 1.5 million CY of debris. In total our IRMA team hauled nearly 2 million CY of debris, covered more than 9 thousand square miles of roads, and served more than 5 million residents. Similarly, in 2016 BES responded to four contract activations in response to Hurricane Matthew. BES was the prime contractor for Volusia County School Board where BES simultaneously cleaned up over 30 schools and was able to allow for schools to reopen just 48 hours following the storm, Seminole County, Indian River County and FDOT D-5 in Volusia County and Brevard County following Hurricane Matthew.

In 2012, BES completed projects in New York and New Jersey following Super-storm Sandy. BES was the prime contractor for the Township of Colt's Neck, NJ for curbside debris removal. In New York, BES provided stump removal and flush cuts in City Parks and City ROW, in all five New York City boroughs. That specific project was for the US Army Corps of Engineers and enhanced our federal contracting experience.

Understanding of the Funding Process

Our funding process goal is to assist our clients in maximizing their reimbursement potential through the often-cumbersome Public Assistance Program (PAP). BES have a full understanding of FEMA'S Public Assistance Program and Policy Guide Version 4, effective June 1, 2020 and all 2 CFR requirements. Bes has never had a client be deemed ineligible for Debris Removal (Category A). We have a 100% success rate for federal reimbursement for Category A.

City of Key West **Professional Services for Disaster Response**

The following is our full scope of assistance.

Land Operations:
- Emergency Response
- Large Scale Debris Removal
- Debris Reduction and Disposal
- Tree Trimming and Removing
- Demolition
- Sand Removal from ROE
- Beach Sand Screening and Replacement
- Emergency Berm Construction
- Land Clearing
- Site Preparation
- Road and Utility Work
- Cellular Tower Construction

Marine Operations:
- Emergency Response
- Marine Construction
- Marine Salvage
- Debris Removal from Inland and Off-shore Waters
- Beach Replenishment
- Water Restoration
- Dredging
- Bulkhead and Pier Construction
- Vessel Recovery and Demolition

Other Services:
- Portable Housing
- Temporary Power Services
- Energy, Ice, Water and Other Consumables
- Hazardous Material Handling
- Technical and Management Assistance
- Bio-Mass Recycling
- Vertical Construction/Repairs
- Temporary Roofing
- Underground Utility Repairs
- Emergency Road Repair

Our flexible technical approach in combination with our strict quality control and company-owned resources have led to an industry proven standard. Our full-time staff brings this dedication to the City for Professional Services for Disaster Response efforts should it face a disaster of any type, natural or man-made.

Your primary contacts for the Cities contract and for this solicitation are:

Mr. Jason Ottilige, BES' Operations Manager (Primary Contact)
Office Phone: 954-680-6100 ext. 223, Cell Phone: 786-554-3270 and Email: JOttilige@bergeroninc.com

Mr. Ronald M. Bergeron, Jr., BES' Owner/President (Binding Principal)
Office Phone: 954-680-6100 and Executive Assistant's Email: execpa1@icloud.com

This proposal is in all respects fair and in good faith without collusion or fraud and the signer of this proposal has the authority to bind the principal proponent. Please accept this transmittal letter and proposal as a firm and irrevocable statement by which BES believes it to be the most qualified firm to perform the necessary tasks outlined in this request for "Professional Services for Disaster Response."

Sincerely,

Brian Thomason
Vice President of Operations

BERGERON EMERGENCY SERVICES
19612 SW 69th Place – Ft. Lauderdale, FL 33332
Phone: 954-680-6100 Fax: 866-757-7656
Website: www.bergeronemergencyservices.com

B.
Qualifications/Experience

BERGERON
EMERGENCY SERVICES

B. QUALIFICATIONS/EXPERIENCE

B.1 Company History

Benefits to You

- ✓ 50 Years of Emergency & Disaster Response
- ✓ $25 million worth of readily available
- ✓ $80 million bonding capability for single project
- ✓ $170 million aggregate bonding capability
- ✓ FEMA Compliant Debris Management System

For the past 15 years Bergeron Emergency Services, Inc. (BES) has provided the full spectrum of emergency and disaster recovery management services on the Federal, State, and Local levels. As a wholly owned subsidiary of Bergeron Land Development Inc. (BLD) our disaster recovery services began with Hurricane Andrew in 1992. The severity of the 2005-2006 hurricane season activated the incorporation of BES in the State of Florida on April 14, 2006.

BES continues to grow the services that started with BLD. With over $50 million in FEMA-funded disaster related recovery projects and 300 activations, BES is one of Florida's strongest, responsible, and reliable disaster debris removal contractors.

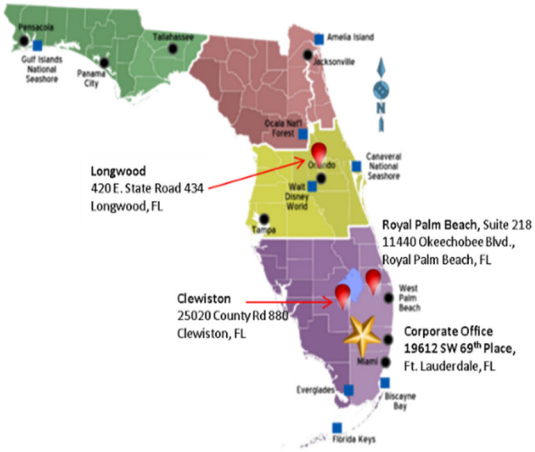
Contact Information

Firm Name:	Bergeron Emergency Services, Inc.	
Business Address:	19612 S.W. 69th Place, Ft. Lauderdale Florida, 33332	Secondary Contact
Phone / Fax:	P: 954.680.6100 F: 866 757-7656	Brian Thomason
Primary Contact	Jason Ottilige	P: 954.240.1110 email:
Phone/Email	P: 786.554.3270 email: jottilige@bergeroninc.com	bthomason@bergeroninc.com

Cost Effective Pricing

BES provides responsive pricing on all projects. We base our pricing on current local costs. This means we price effectively and correctly. Unlike other disaster debris response contractors, BES has never submitted price increases at time of event. Changes orders are only at the request of the client or documented unforeseen circumstances.

Exhibit B.1: Equipment and Crew Locations



The BES Advantage

- Responds to every activation
- Never had a FEMA claim rejected
- Over 20 pre-place national supply contracts
- Ability to draw on corporate resources
- LoadScan Technology
- 5 FEMA Approved Disposal Site

Locations

Our management team, key staff and the bulk of our response equipment are located in our corporate office at 19612 S.W. 69th Place, Ft. Lauderdale Florida. Our response teams are within 2 hours of the City with standby equipment in Longwood and Royal Palm Beach.

Financial Stability

In addition to our strong bonding capacities, BES has over $20 million in liquid assets which allows BES to continue support operation well beyond 6 months. Our surety is Arch Insurance Company carries an A.M. Best Rating of A+ (Superior) XV and listed in the Department of the Treasury's Federal Register. The Home Office address is Harborside 3, 210 Hudson Street, Ste 300, Jersey City NJ 07311-1107. Our

- $25 million worth of readily available Bergeron-owned equipment
- $85 million bonding capability for single project

- $170 million aggregate bonding capability (Favorable consideration will be given for projects requiring higher capacities)

Our insurance capacities exceed the City's requirements Commercial General/Umbrella liability Insurance of $2,000,000; Professional Liability of $2,000,000; Workman's Compensation of $1,000,000, and $1,000,000 in automobile liability.

> *"Bergeron Emergency Services were very professional and compassionate when dealing with citizens and their concerns following Hurricane Michael. They are great to work with and very thorough - nothing was overlooked."*
>
> Rhonda Lewis, Director
> Liberty County Emergency Management

Reliable

BES has never failed to respond to a client. Our clients have never had a FEMA claim rejected.

For Example…

Hurricane Irma, BES successfully managed 26 contracts covering five counties, 5,348 miles, and over 1 million residents. Several of the 26 contracts were engaged when other contractors failed to respond or refused to honor original pricing. Exhibit B.2 provides a 10-year history of reliability.

Exhibit B.2: 10 Year History of Reliability

Event	Year	Total Activations	Total Population	Total Yardage	Total Crews	Total Equipment	Total Miles Covered
Hurricane Michael	2018	1	8,365	500,000	55	35	836
Hurricane Irma	2017	26	+1M	+2M, CY	500	750	8,941
Hurricane Matthew	2016	4	+1M	60,000 CY	14	75	6,102
Spot Events Curbside Debris Pickup	2015	24	+1M	15,000 CY +900 Tons	10	10	1200
Curbside Debris Pickup	2014	21	+1M	+900 Tons	10	10	1200
Curbside Debris Pickup	2013	21	+1M	+900 Tons	10	10	1200
Superstorm Sandy TS Isaac TS Debbie	2012	7	+2M	65,000, CY 394 flush cuts, 694 stumps 224 Tons Fish	10	139	1500
Curbside Debris Pickup	2011	21	+1M	+900 Tons	10	10	1200
Curbside Debris Pickup	2010	21	+1M	+900 Tons	10	10	1200
Kentucky Ice storms	2009	5	247,632	1.6 M CY	900	3,500	2,603

Responsive

Our teams are constantly monitoring weather and national alert systems and keeping constant communications with our clients. Exhibit B.3 provides a 10-year history of exemplary responses. We back our in-house crews with local and local small business to boost the recovery economy of the area.

For Example…

Hurricane Irma, the BES team was in contact with over 45 clients and potential clients 72 hours ahead of Hurricane Irma's Landfall and responded to 26 client activations. The City of Lake Jackson Texas found their emergency debris systems overwhelmed by massive tornadic activity in April 2015. BES forces were on the ground in Texas in less than 12 hours of notification with crews operating in less than 24 hours.

> *"Bergeron Emergency Services is a top-notch operation. Professional, timely and highly response staff."*
>
> Sandy Luongo
> General Services Manager
> Town of Southwest Ranches

Exhibit B.3: 10 Year Response History

Events	Year	Upon Notification	Push Crews	Removal Crews	Total Personnel	Total Miles Covered
Hurricane Irma, FL	2017	26	75	500	750	8,941
Hurricane Matthew, FL	2016	6	--	12	52	6,102

City of Lighthouse Point, FL	2016	24	--	6	24	2.93
City of Lake Jackson, TX	2015	12	--	5	24	5
Superstorm Sandy, NY	2013	48	--	20	150	363
Tropical Storm Isaac, FL	2012	12	--	10	75	497
Kentucky Ice Storms	2009	4	--	900	2,100	2,603
Hurricane Ike, TX	2008	12	--	100	400	2,334

Recovery

From jobs as small as spot activations such as a tornado touching down in Lighthouse Point Florida to large scale events such as Hurricanes Irma, Matthew, and Superstorm Sandy, BES has the crews and equipment to follow through from pre-event planning to project close out. Our operations team assists with the full spectrum of response from assisting with debris management site (DMS) locations and setup to mobile command centers, we are equipped to assist with services public relations to temporary water and generators.

> ***"Bergeron Emergency Services' leadership, equipment and expertise make them a great team to work with during challenging times. Following Hurricane Irma, their removal of storm debris exceeded our expectations."***
>
> John Archambo
> Director of Customer Information Services
> Solid Waste Authority of Palm Beach County

For Example…

The City of Lake Jackson Texas, our operations staff assisted with location and setup of a temporary debris site when the City became overwhelmed with debris and weather constraints. This same site was later also used for the cleanup of debris from the same tornadoes in nearby Richmond Texas.

Safety

Our exemplary safety record with no lost time incidents on any response over the last 10 years. Our in-depth safety program is one of the cornerstones of our corporate philosophy along with quality and customer satisfaction. Our most valuable assets are the employees whose efforts have enabled us to achieve the level of success we enjoy today.

The safety and wellbeing of each and every employee is the most important element in protecting that asset. Consequently, BES is committed to equipping employees to perform their assigned tasks safely. The safety program cannot be successful without active participation of all employees. Each employee is trained in their roles and responsibilities, is required to continue safety training throughout the length of their employment and is empowered through our "See Something, Say Something" policy. This philosophy is also instilled in our subcontractors. Our subcontractors are also required to attend training classes and attend daily site and toolbox meetings.

Events	Year	Total Activations	Total Population	Total CY	Total Crews	Total Miles Covered	Lost Time Incidents
Hurricane Michael, FL	2018	1	8,365	500,000	55	836	0
Hurricane Irma, FL	2017	24	6,848,000	2,500,000	500	8,941	0
Hurricane Matthew, FL	2016	4	1,842,270	75,000	12	6,102	0
City of Lighthouse Point, FL	2016	24	11,143	15,000 Tons	6	2.93	0
City of Lake Jackson, TX	2015	21	27,490	15,000	5	5	0
Superstorm Sandy, NY	2013	21	8,300,000	65,000, CY 394 flush cuts, 694 stumps	20	363	0
Tropical Storm Isaac, FL	2012	7	130,000	224 Tons Fish	10	497	0
Kentucky Ice Storms	2009	21	227,632	1,600,000	900	2,603	0
Hurricane Ike, TX	2008	21	3,722,541	48,800	100	2,334	0

B.2 Management Team

Benefits to You

- ✓ 300 Successfully completed activations
- ✓ $50 Million in FEMA-funded disaster related recovery projects
- ✓ FEMA Compliant Debris Management System

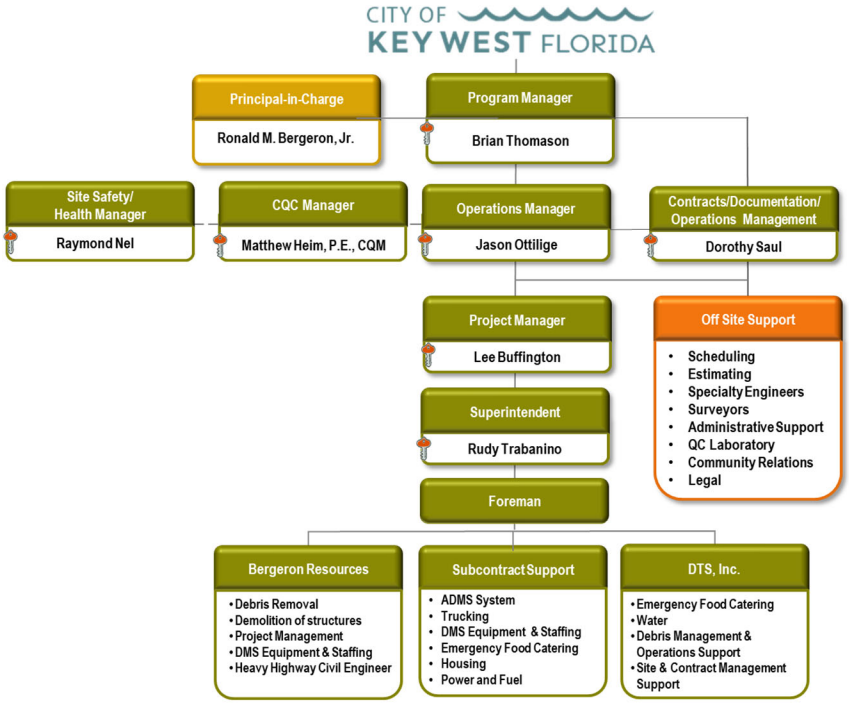
Our staff has the experience and expertise in every discipline required to successfully complete this project. They also have a history of completing more than $50 million in FEMA, FHWA, and Public Assistance projects throughout the Southeastern United States with both federal and state regulators.

The BES Staff Organization is indicative of the core management flexibility utilized during debris removal operations. the City's contact, as illustrated in Exhibit B.4, will be managed by our program manager, Brian Thomason. He will be assisted by our on-site operations manager Jason Ottilige for overall operations management. Mr. Ottilige will be the direct link to the City in the event of an emergency. Both will be supported by and have the authority to direct the full complement of resources available through the Bergeron family of companies. Mr. Thomason and Mr. Ottilige will also be assisted by our on-site project manager Lee Buffington and Ms. Dorothy Saul for contracts, invoicing, subcontracts and document management oversight.

Exhibit B.5 provides a brief snapshot of our team's experience. Full resumes are provided in Appendix A with a full list of certifications provided in Appendix B.

Our staff members have worked with FEMA and OSHA requirements for more than 15 years under BES and assisting our clients with all areas of funding.

Exhibit B.4: Organizational Structure



Employee Performance and Training

Our process is based on the fact we consider professional competence to be a first level criterion that should be used in evaluating team members for a project. One of our vision statements is **"We mentor, support, and challenge staff to reach their personal and professional goals."** Our culture emphasizes continuous mentoring and training of personnel for career advancement, which means that we have personnel that can jump into roles if required because they have been trained and prepared for it.

Exhibit B.5: Key Staff Experience Table

Name/ Position	Yrs. of Exp	Credentials/Experience
Brian Thomason Program Manager	22	▪ Over 25 major disaster declarations with direct responsibility for resolution of program issues associated with all categories of the FEMA Public Assistance Program ▪ FEMA – NIMS Certified; 03, 100b, 120a, 200b, 700a, 800b ▪ 2018 Hurricane Michael, I Applicant ▪ 2017 Hurricane Irma, 24 Applicants ▪ 2016 Hurricane Matthew, Volusia School Board and FDOT District 5 ▪ 2016 Lighthouse Point, Florida Tornadoes ▪ 2016 Sarasota and Brevard Florida, Tornadoes ▪ 2015 City of Jackson Lakes, TX, City of Richmond, TX Tornadoes ▪ 2013 Hurricane Sandy, NY & NJ, lead the BES teams in the removal of storm related debris. ▪ 2009 Kentucky Ice Storm, Project/Program Manager for the cleanup in Ballard and Hart Counties for the State of Kentucky Transportation Cabinet 1.6 M CY of debris ▪ 2005-2006 Hurricane Wilma, Project/Program Manager for the cleanup of 10 M CY of debris
Jason Ottilige Operations Manager	11	▪ Over 10 years of disaster related management and response; FEMA Public Assistance Program ▪ FEMA – NIMS Certified; 03, 100b, 120a, 130, 200b, 700a, 800b, TS10 ▪ Grapple Truck Fleet Management, Logistics Management ▪ 2018 Hurricane Michael, 1 Applicant ▪ 2017 Hurricane Irma, 24 Applicants ▪ 2016 Hurricane Matthew, Volusia School Board and FDOT District 5 ▪ 2016 Lighthouse Point, Florida Tornadoes ▪ 2016 Sarasota and Brevard Florida, Tornadoes ▪ 2015 City of Jackson Lakes, TX, City of Richmond, TX Tornadoes ▪ 2012 Tropical Storm Isaac, Indian Trail District Florida
Lee Buffington Project Manager	16	▪ Over 20 major disaster declarations with direct responsibility EMA Public Assistance Program ▪ FEMA – NIMS Certified ▪ 2018 Hurricane Michael, 1 Applicant ▪ 2017 Hurricane Irma, 24 Applicants ▪ 2016 Hurricane Matthew ▪ 2015 South Carolina Flooding, 3 counties removed over 278K CY of mixed debris ▪ 2014 South Carolina Ice Storm, 2 counties removed over 700K CY of mixed debris ▪ 2011 Connecticut Ice Storm, Town of Bloomfield CT, removed over 783,100 CY of mixed debris ▪ 2011 Hurricane Irene, 3 counties; 2 cities, removed over 300 tons of mixed debris ▪ 2011 Georgia & Tennessee Tornadoes 830k CY of mixed debris 10k tons of mixed debris ▪ 2009 Missouri Ice Storm, Removed 387K of vegetative debris ▪ 2008 Hurricane Ike, 7 counties in TX, removed 1 million CY of mixed debris ▪ 2005-2006 Hurricane Wilma, removed, hauled, DMS, disposal of 10 M CY of debris
Rudy Trabanino Superintendent	22	▪ Over 20 years of experience in disaster recovery operations including FEMA Public Assistance Programs. ▪ 2017 Hurricane Irma, 24 Applicants ▪ 2013 Hurricane Sandy, NY & NJ, Operations management and support for debris removal. ▪ 2009 Kentucky Ice Storm, Operations management and support for the cleanup in Ballard and Hart Counties for the State of Kentucky Transportation Cabinet 1.6 M CY of debris. ▪ 2005-2006 Hurricane Wilma, Operations management and support for the cleanup of 10M CY
Dorothy Saul Contracts & Operations Coordinator	9	▪ Over 8 years' experience operations coordination and project management. ▪ FEMA – NIMS Certified; 100b, 120a, 200b, 700a, 800b ▪ 2018 Hurricane Michael, 1 Applicants ▪ 2017 Hurricane Irma, 24 Applicants

Name/ Position	Yrs. of Exp	Credentials/Experience
Raymond Nel Site Safety/Health Manager	22	▪ Over 20 years safety and health experience, construction and emergency response ▪ 2018 Hurricane Michael, I Applicant ▪ 2017 Hurricane Irma, 24 Applicants ▪ 2016 Hurricane Matthew, Volusia School Board and FDOT District 5 ▪ 2016 Lighthouse Point, Florida Tornadoes ▪ 2016 Sarasota and Brevard Florida, Tornadoes ▪ 2015 City of Jackson Lakes, TX, City of Richmond, TX Tornadoes ▪ 2011 President and owner Safety Training and Consulting &Labor, LLC ▪ 5600 Disaster Site Worker Trainer ▪ OSHA Instructor, OSHA Training Institute OSHA 500, 502, 40HR, 8HR, ▪ Florida International University; Maintenance of Traffic/Intermediate Level Instructor
Matthew Heim Quality Control Manager	7	▪ Over 6 years of quality control experience for constructions and disaster related projects ▪ USACE-Construction Quality Management-#748 ▪ 2017 Hurricane Irma, 24 Applicants ▪ 2016 Hurricane Matthew, Volusia School Board and FDOT District 5

B.3 Subcontractor Management

Benefits to You

- ✓ Subcontractors trained and required to follow BES Policy and procedure
- ✓ Subcontractors included in safety meetings
- ✓ Subcontractors are encouraged to communicate value added possibilities and innovations
- ✓ Local and small/minority subcontractors have priority over out of town

While the degree of subcontracting varies per event, getting the community back on its feet quickly is a BES prime focus. That philosophy drives the first line of subcontract resources for from local hires if in fact locals are available and have not fallen victim to the event. Nonetheless, **as local subcontract resources come online, they have preference in engaging in operations over out-of-town subcontractors.**

BES generally performs small events up to medium Cat 3 events with our own crews and equipment. For events of greater than a medium Cat 3 BES will typically subcontract between 40 to 60 percent of the response.

Each subcontractor, local and non-local, is assigned a BES mentor with appropriate construction management and/or engineering experience. We have learned through considerable experience that this arrangement minimizes miscommunication between our staff and local subcontractors and enhances overall quality and performance by instilling our H&S and quality philosophies in them. Our site superintendents ensure frontline supervisors maintain a high level of H&S oversight and basic PPE requirements and practices are met before the labor force will be allowed on site. Our local subcontractors' acceptance of the importance and benefit of safety at all levels, at every site, has resulted in excellent construction awards and commendations.

BES embraces and enforces its safety culture on every project, but especially on emergency response projects where local subcontractors need to be indoctrinated into our culture and trained in all aspects of H&S, as well as full comprehension of the SSHP and APP. Although BES employees understand the safety program, we use numerous local subcontractors who are often not adequately trained. We have created a program specifically to address this and bolster our subcontractors' safety performance.

Our disaster, emergency response, and debris removal projects have the primary subcontractors listed in Exhibit B.6.

Exhibit B.6: List of Key Subcontractors

Firm	Background	Relationship	Role
DTS, Inc. Greer, SC	Providing tree and debris removal support services since 1983.	30 Projects 10 Yr History	Turnkey Debris Removal Support
Treecycle, Inc. Lake Worth, FL	Provider of land clearing and storm damage support since 2005.	26 Projects 5 Yr History	TDSRS Management /Grinding
Trees R US Bear Creek, AL	Tree grooming/debris removal/landscaping services	22 Projects 6 Yr History	Row Collection/Tree & Stump Removal

BES and our parent BLD have a strong history in support of small and local business participation. Our robust small business participation program has proven successful through similar large-scale disaster events. Additionally, as a condition of our subcontracts, subcontractors are required to establish similar goals to ensure small business utilization.

B.4 Litigation

BES has no litigations in the last five years.

C.
General
Operations Plan

BERGERON
EMERGENCY SERVICES

C. GENERAL OPERATIONS PLAN

Benefits to You

- ✓ Over 30 FEMA coordinated events
- ✓ Funding technical assistance
- ✓ Proven understanding of FEMA and Public Assistance Programs
- ✓ Dedicated & available key staff
- ✓ Staff with proven track record of successful response completion

C.1 Summary of Approach

Our approach will ensure you achieve your primary goal; to provide your citizens with a quality, cost effective, response that follows the guidelines of FEMA, FHWA, local, state, and federal rules and regulations. Exhibit 7.1 represents our Six Step Process to ensure prompt service, satisfaction, and timely initiation and completion of all work. Our structure is very simple – every step along the way is **focused on why you are conducting the response, how you define success, your goals, and expectations.** Your input is essential to the success of this project. We will listen to your concerns and objectives, and work with you to make logical, informed decisions. We will always provide our opinions and advise you, even if different from yours, to express what we feel is in your best interest so you can make informed decisions. These open discussions, from the beginning to the end, will always result in a better outcome because everyone is focused on what provides you the most benefit.

C.2 Mobilization Plan

Mobilization is relatively the same for each area of operation be it removal and disposal, right-of-way clearance, or site management. Critical to mobilization is resource management.

Resource management should be dynamic in nature to support any event and be adaptable to changes. Efficient and effective deployment of resources requires that resource management concepts and principles be used in all phases of debris management and event response. Our resource management process is separated into two parts:

Part 1: resource management as an element of preparedness, and
Part 2: resource management during an event.

The preparedness activities (resource typing, credentialing and inventorying) are conducted on a continual basis to help ensure that resources are ready to be mobilized when called to an event. Resource management during an event is a finite process, as shown in Exhibit C.1: Resource Life Cycle, with a distinct beginning and ending specific to the needs of the event.

Exhibit C.1: Resource Life Cycle

Our startup procedures are based on responses to more than 50 emergency storm related events including hurricanes, tornados, ice stroms and other environmental responses. We phase our startup to coinside with our clients needs combined with event details.

Mobilization

Our Mobilization/Operation Plan is specifically designed to meet FEMA's, FHWA, and other regulatory/government requirements. We understand that clearing City maintained streets, roads, and highway rights-of-way are critical to getting the City and surrounding community back on its feet. BES has the staff resources and equipment to clear rights-of-way, provide removal and disposal operations, and manage debris site operations.

During implementation of services, BES will attend all meetings convened by the City with respect to the response effort, when directed by the City to do so or otherwise necessary to carry out the work. BES will mobilize and transport all necessary supplies, equipment, materials, and personnel for animal carcass collection and management sites, vehicle and/or vessel aggregation sites, and build out the improvements to the sites required for operations.

We will assemble the appropriate number of crews required to meet the City's mobilization requirements. BES will obtain clearance from underground or overhead utilities and from property owners and government entities for each location, including vegetative and C&D. BES and/or its subcontractors will have equipment and vehicles prepared to mobilize upon the first notification to manage animal carcasses or recover vehicles/vessels, should the City task BES to do so.

Our mobilization plan is based on a three-phased response approach. Exhibit C.2 provides the timing of the three phases. Changes in the response and/or activation are triggered by official government watches/warnings and new updates regarding a potential event, or in anticipation of Task Orders from the City. Descriptions of each phase of response as they would relate to our mobilization for the City are as follows:

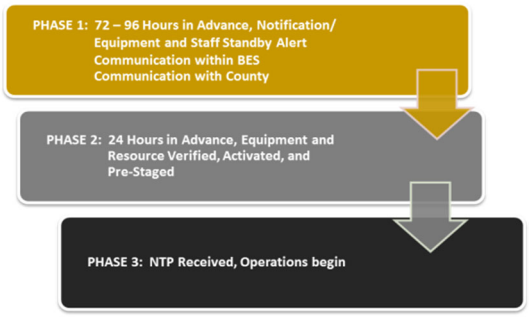


Exhibit C.2: Three Phases of Mobilization

Demobilization

Typically, as operations began to scale down, we will notice a marked drop in production due to multiple passes being made as required. When "expected decreases" in production are encountered, BES will work with City staff to allocate proper resources to meet project deadlines. As crews, complete their area assignments, City staff or their designee, is requested to "close out" that area. Once the area is officially closed out, the crews are released, and demobilized. This will continue until all areas are completely closed out. BES owned equipment is the last to leave and will serve as a "mop up" crew to make sure any punch list items are handled. Upon completion of all area close outs, the City is requested to sign a project release to allow BES to finalize demobilization.

C.3 Firm's Procedures for Disaster Debris Collection, sorting, processing, reduction, transport, recycling, disposal, demobilization, etc.

BES understands that the City is seeking a qualified, experienced emergency debris removal contractor to provide and support the City with the materials, equipment, transportation, supervision, and all other services necessary to respond to an emergency event in a fast and efficient manner.

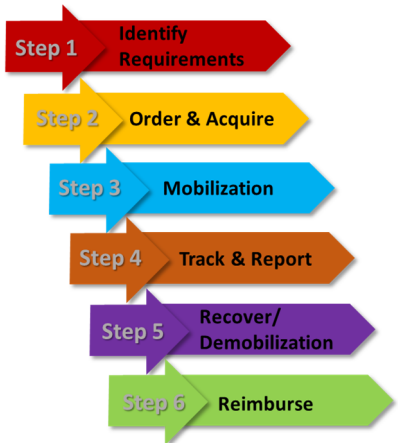


Exhibit C.3: Six Step Process

BES will provide all the necessary materials and equipment necessary to return the City normalcy quickly and efficiently after an emergency event. Our response is based in FEMA and public funding requirements. BES has never had a claim rejected. As described in the City's solicitation, BES will provide all the necessary reporting and documentation requirements such as daily, weekly summaries, data reconciliation, and final closeout. We have no exceptions to the City's solicitation. Our vehicles have valid registration, insurance and meet all applicable motor vehicle requirements. Likewise, our staff holds the necessary FEMA, NIMS, and other response requirements and will participate in City training and briefing sessions.

Step 1: Identify Requirements – Our key staff, led by operations manager Jason Ottilige will meet with the City to pre-plan event responses, training, and the pre-staging of equipment for larger responses. During training or actual events, our team continually assesses what operational elements are necessary to support a successful and expedited debris operation. For instance, one of the major factors to supporting a large-scale debris operation is the proper selection of debris management sites. BES will assist the City in identification of additional sites at the request of the City. Identification of adequate

procured and permitted acreage is critical to getting debris operations off the ground.

There is a myriad of debris management issues that must be addressed prior to any event happening. Notwithstanding, BES possesses the skills to provide turnkey large-scale debris management post storm operations as well if there has been a breakdown in your planning efforts.

Critical: The ability to identify your specific need for any type of disaster is an important key to project success and maximizing reimbursement potentials.

Step 2: Order and Acquire – If your jurisdiction finds itself impact by a disastrous event, the response must be immediate. Our team possess the skills to rapidly assess the impacts and deploy the "proper" assets to effectively handle your debris operations. Disaster events can generate up to four times the amount of debris that a community typically handles in a year's time.

Critical: Deploying the right equipment for the job, the first time, is paramount to success.

BES is self-sustained during disaster operations to the extent that we provide housing provisions for our crews, fuel and maintenance on our equipment and purchasing or short/long term leasing of support equipment. By having preferred vendor status with most of the larger equipment suppliers nationwide, we can supplement our forces with the tools necessary to succeed and meet your required project timelines.

Step 3: Mobilization - Our Mobilization/Operation Plan is specifically designed to meet FEMA's, FHWA, and other regulatory/government requirements. We understand that clearing City maintained streets, roads, and highway rights-of-way is critical to getting the City and surrounding community back on its feet. BES has the staff resources and equipment to clear right-of-way, provide removal and disposal operations, and manage debris site operations.

During implementation of services, BES will attend all meetings convened by the City with respect to the response effort, when directed by the City to do so or otherwise necessary to carry out the work. BES will mobilize and transport all necessary supplies, equipment, materials, and personnel for animal carcass collection and management sites, vehicle and/or vessel aggregation sites, and build out the improvements to the sites required for operations.

Critical: Mobilizing of trained personnel within 24 hours or less from NTP and removal of debris within the requirements of FEMA and other regulatory requirements.

BES will obtain clearance from underground or overhead utilities and from property owners and government entities for each location, including vegetative and C&D DMS. BES and/or its subcontractors will have equipment and vehicles prepared to mobilize upon the first notification to manage animal carcasses or recover vehicles/vessels, should the City task BES to do so.

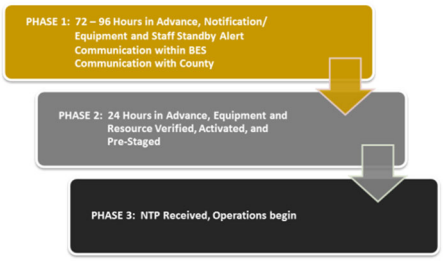


Exhibit C.4: Three Phases of Mobilization

BES will respond to events, or threats of an event, through a three phased response approach, Exhibit C.4. Changes in the response and/or activation will be triggered by official government watches/warnings and new updates regarding a potential event, or in anticipation of Task Orders from the City.

Step 4: Track and Report – We have the latest and greatest electronic hardware, software, and connectivity to track and report on a real-time basis with scanners, iPad, and GPS tracking.

Critical: Real-time data for optimal reimbursement.

Step 5: Recover/Demobilization –Our well-defined organizational structure is designed to move seamlessly from initial response to recovery and demobilization. Our organizational structure provides

clear written instructions that ensures effective teamwork, and a unified, fully integrated and coordinated response capability. BES will ensure the City has a contractor team that understands disaster response, knows how to execute quickly and effectively and can comprehensively support the mission to respond to a disaster, mitigate the immediate impact, and quickly begin the recovery action that is required to restore the City as quickly as possible. Our past performances and our years of experience fully demonstrates our capability to respond to disaster situations. Our experience and our documented performance show that we understand how to mobilize, deploy, engage small and large business sub-contractors and work with public officials with disaster response management. We apply that experience and work to maintain and continuously improve our capability to ensure we are prepared to respond quickly and effectively to support the City disaster response mission. Your recovery begins as soon as you choose BES as your contractor. Planning begins immediately and the key to successful recovery is planning.

Critical: If you fail to plan… you plan to fail!

Stage 6: Reimburse – BES has provided public assistance program management for many municipalities across the nation. Our company has developed a user-friendly approach to gathering and sorting the multitudes of documentation that is generated during disasters and required for timely reimbursement from Federal funding sources. Numerous types of documentation must support the reimbursement claims submitted by the applicant to maximize its reimbursable potential.

By utilizing FEMA forms and forms created by BES, the City can begin generating a bank of files to eventually transpose to the FEMA forms that will be submitted for approval.

By following the Public Assistance Program Management Guideline proposed to you, BES offers assistance in all categories under the Public Assistance Program (A-G).

Critical: Project reporting systems develop around and using FEMA, FHWA and Public Assistance forms and requirements.

C.4 Data Management Tracking

The processing of accurate invoices is largely due to proper load ticket communication. Load tickets are generated electronically by the monitoring firm. The monitoring firm transmits the tickets to BES data management officer Dorothy Saul daily. Dorothy's procurement team merges the information into the BES procurement system which generates the invoice. Dorothy's staff then quality checks the invoice against the load tickets from the monitoring firm. Quality checked invoices are then returned to the monitoring firm for final approval prior to submitting the invoice to the City for payment. Exhibit C.5 provides the flow of data and quality checkpoints.

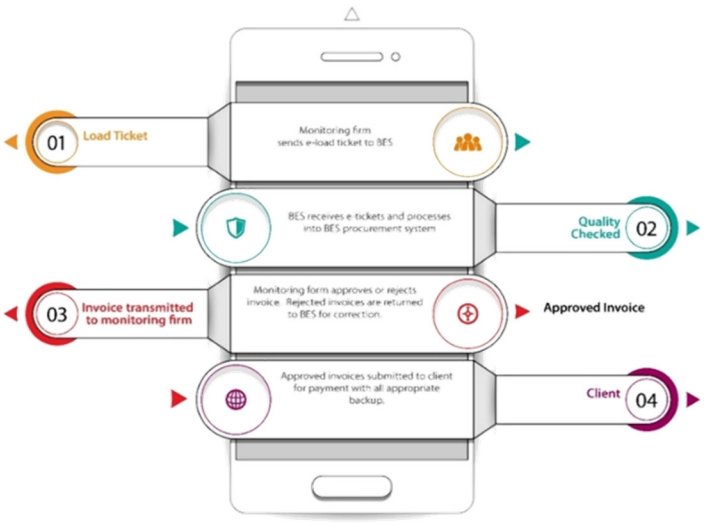
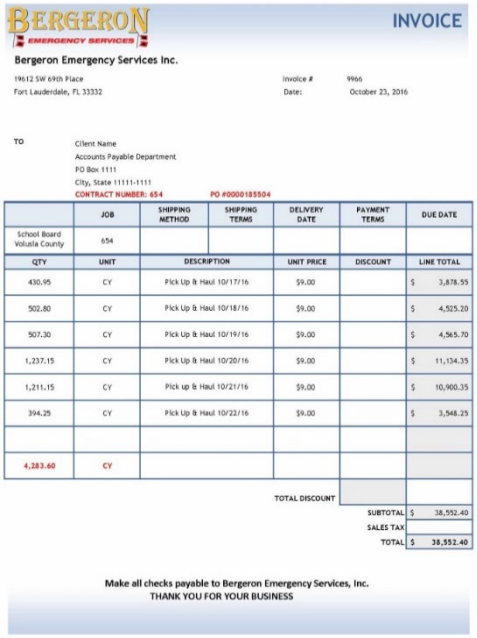


Exhibit C.5: Data Communication

Invoicing

The flexibility of our accounting systems provides invoices that are in full compliance with the FEMA reimbursement process. BES clients have never had a claim rejected. Exhibit C.6 provides a sample of a typical BES Invoice. We provide our clients with weekly, bi-weekly, or monthly invoices as stipulated in the contract. All invoices are quality controlled at multiple levels beginning from the street when tickets are written through to final closeout. All invoices are accompanied by extensive backup organized in an easy-to-follow manner that flows with the invoiced work performed.

As part of our final project closeout, BES submits a detailed invoice.



BERGERON EMERGENCY SERVICES

INVOICE

Bergeron Emergency Services Inc.
19612 SW 69th Place
Fort Lauderdale, FL 33332

Invoice # 9966
Date: October 23, 2016

TO
Client Name
Accounts Payable Department
PO Box 1111
City, State 11111-1111
CONTRACT NUMBER: 654 PO #0000185504

	JOB	SHIPPING METHOD	SHIPPING TERMS	DELIVERY DATE	PAYMENT TERMS	DUE DATE
School Board Volusia County	654					

QTY	UNIT	DESCRIPTION	UNIT PRICE	DISCOUNT	LINE TOTAL
430.95	CY	Pick Up & Haul 10/17/16	$9.00		$ 3,878.55
502.80	CY	Pick Up & Haul 10/18/16	$9.00		$ 4,525.20
507.30	CY	Pick Up & Haul 10/19/16	$9.00		$ 4,565.70
1,237.15	CY	Pick Up & Haul 10/20/16	$9.00		$ 11,134.35
1,211.15	CY	Pick up & Haul 10/21/16	$9.00		$ 10,900.35
394.25	CY	Pick Up & Haul 10/22/16	$9.00		$ 3,548.25
4,283.60	CY				
				TOTAL DISCOUNT	
				SUBTOTAL	$ 38,552.40
				SALES TAX	
				TOTAL	$ 38,552.40

Make all checks payable to Bergeron Emergency Services, Inc.
THANK YOU FOR YOUR BUSINESS

Exhibit C.6: Sample Invoice

C.5 Operations Plan

A major influence on debris collection production levels is haul distance. Loads from each Zone should be delivered to the closest DMS or final disposal location available to receive the particular debris classification being transported. Production capabilities and the cost to the government are directly proportional to haul distance. Additionally, the overall safety of the operation is also directly proportionate to haul distances. The shorter the haul distances, less than 10-15 miles on way, the more productive the operation, the less costly, and the less chance of a safety incident, such as a major accident involving loaded trucks.

Equipment Grouping – Crew Packages

BES offers balance of resources. We match the volume of material to the number and location of debris management sites and place the specific amount of equipment and crews to provide continuous movement of debris. More does not necessarily mean better. This method reduces and often eliminates backup of debris trucks waiting to offload at debris sites and provides the following efficiencies.

- Continuous movement of removal
- Reduces/eliminates offload wait times
- Reduces overall removal times
- Provides safety
- Eliminates traffic congestion

BES has developed specific crew “packages” to streamline both management and response times. Each package is considered a “crew”. Crews are accompanied by appropriate safety, and/or traffic control personnel and devices (i.e., flagmen, cones, signage, PPE, air monitoring equipment, testing equipment, and other ancillary equipment) as necessary and required. Each piece of equipment/vehicle listed is operated by a qualified equipment/vehicle operator. Multiple crew packages and the make-up of specific crew packages are dependent upon the operational requirements of the sector or zone, actual conditions resulting from an event, local contractor’s available equipment, and direction from the City.

In general, BES will provide the minimum number of crews to commence debris removal operations within the required time identified in issuance of the notice to proceed (NTP). Additional crews are added as the event evolves. Exhibit 7.6 provides examples of our different crew packages for debris removal from public roads, streets and Row’s and hauling to debris management sites.

As discussed, BES follows the standard division, sector, zone method of disaster debris removal method. Sector Managers coordinate, deploy and position crews in each of the zones that make up their individual sector. Dependent upon the required crew package needed for a particular operation, crews will be assigned to a specific zone within a sector. Initially, the numbers and make-up of crew packages will be assigned to each zone with the intention of having all zones completed within a congruent timetable. Sector Managers ensure that each zone's crews complete one pass through the entire zone, in concert with the BES "clean as you go" policy. This is verified by all Site Managers within each zone prior to beginning a second pass or crews being reassigned to a new zone. Any material placed in the right-of-way of a street or area in which first pass has been completed, is left for the next pass. Numbers of crews as well as maximum allowable time for debris removal and cleanup is negotiated at the time the scope of work and geographic area(s) are identified in accordance with the City contract.

Exhibit C.7: Crew Packages

Street Level

Initial Deployment Equipment and Personnel Cadre
1 each – Forman (minimum 2 if 24-hour operations are necessary)
1 each – Rubber tire loader-JD 544 or equivalent (may require multiples)
1 each – Trackhoe-JD 210 w/thumb or equivalent (may require multiples)
1 each – Equipment transport Crew transportation vehicle
2 each – Laborers (traffic control/flagmen)
1 each – Chainsaw man

Search and Rescue Crews
1 each – Site Manager/crew foreman
1 each – Trackhoe excavator minimum 150hp with operator with all slings, riggings, implements required for the Task Order
3 each – Laborers/riggers
1 each – Helicopter/drone searching

Typical debris removal from public roads, streets and ROWs and hauling to debris management or final disposal sites
1 each – Self-loading grapple truck
1 each – Self-loading grapple truck, skid steer loader (1 each)
1 each – Knuckle boom loader, dump trucks (3-5* each)
1 each – Front end loader, dump trailer (3-5* each)
1 each – Tracked excavator , dump trailer (3-5* each)
*Depending on haul distances and truck capacity

Debris Separation Crews
2 each – Laborers
1 each – Chain saw operator with saw
1 each – Skid steer loader with operator and implements
1 each – Equipment transport
1 each – Crew transportation vehicle

HHW Separation and Removal Crew
1 each – Site Manager
1 each – HHW response trailer w/truck containing appropriate HHW segregation containers, proper HHW PPE, monitoring equipment, spill containment equipment, specialty tools, and proper safety and decontamination equipment
4 each – Certified HAZWOPER Trained Personnel
1 each – Skid steer with transport truck, if required

Site Level

TDSRS/DMS Segregation
1 each – Site Manager
1 each – HHW response trailer w/truck containing appropriate HHW segregation containers, proper HHW PPE, monitoring equipment, spill containment equipment, specialty tools and proper safety, and decontamination equipment if necessary
8 each – Certified HAZWOPER trained personnel
1 each – Site Specific Safety Officer
1 each – Skid steer with transport truck
1 each – Trackhoe JD 120 or equivalent w/thumb to stack material

Testing of Ash and Disposal at Landfill
1 each – Site Manager
1 each – Environmental Specialist (preferably MS or PhD)
1 each – Assistant Environmental Specialist/Administrative Staff

Removal of Non-Freon Containing White Goods
1 each – Self-loading grapple truck, or
1 each – Flat bed/stack bed trailer w/truck, and
1 each – Skid steer with forks , and
1 each – Laborer

Removal of Freon Containing White Goods
1 each – Self-loading grapple truck, or
1 each – Flat bed/stack bed trailer w/truck, and
1 each – Skid steer with forks , and
1 each – Laborer
1 each – Licensed Freon Recovery Specialist with equipment

Disposal Operations
TDSRS/DMS haul to final destination
1 each* – CAT 980 rubber tire loader or equivalent
1 each* – 16 to 30 CY dump trucks, or
1 each* – 30 to 100 CY tractor trailer type haul units
*Depending on haul distances and truck capacity

To further facilitate response, removal, and disposal BES also follows the classic categorization of the destructive nature of a hurricane, the Exhibit C.8 demonstrates the types of equipment need for an event or event scenario. Obviously, a multitude of specialized equipment is needed based on the characteristics of the event; however, the more destructive the event, the more critical the formation.

Exhibit C.8: Event Scenarios

Event - Crew and Equipment Quantities

Scenarios

Scenario 1: Spot Jobs – Localized
Type 1 Event Minimal Impact
Project Superintendent *(One for each project)*
Crew Foreman (One with each crew. Types and quantities of debris should contribute to how the crew is configured.)

Scenario 2: Small Event – Widespread or City, County, State Wide
Type 2 Event, Minimal to Moderate Impact
Project Superintendent *(One for each project)*
Crew Foreman (*One with each crew. Types and quantities of debris should contribute to how the crew is configured.)*

Scenario 3: Significant Event – Removal, Reduction, Hauling – Woody Debris Only – Widespread or City, County, State Wide
Type 3 Event, Moderate to Heavy Impact
Let there be no mistake that the effects of a Type 3 Event, or any Event for that matter, create destruction and chaos. However, the size of the actual impact areas and the effects of the event in certain geographical areas may become somewhat diminished compared to the larger events. As a result, the amount of equipment and the sizes of the equipment can be somewhat varied. Additionally, management personnel can be more efficiently utilized due to the reduction of geographical area affected, say for instance, a direct landfalling hurricane.

Scenario 4: Significant Event, Removal, Reduction, Hauling – Mixed Debris – Widespread or City, County, State Wide
Type 4 Event, Heavy to Catastrophic Impact
The destruction created by a Type 4 Event can be closely related to that of a Type 5 event; therefore, the equipment sizes and package typing should remain the same. Once damage assessments are complete, a determination must be made in regards to the number of pieces to support an efficient operation.

Scenario 5: Catastrophic Event, Removal, Reduction, Hauling – Mixed Debris – Widespread or City, County, State Wide
Type 5 Event, Catastrophic Impacts

Scenario 6 – Catastrophic Event – Site Management City, County, or State Wide

Temporary Debris Storage and Reduction Site Management
(Necessary for a city wide catastrophic event of this magnitude due to quantities of debris generated.)

Equipment

Scenarios 1-5

Debris Pickup and Haul (Clearing of debris from public right of way) (Scenarios 1-5)
- Crew Foreman
- Rubber tire front-end loader-John Deere 644 or equivalent or;
- Trackhoe-John Deere 690 or equivalent or; (Except Scenarios 1-3)
- Prentice 210 knuckleboom loaders (large log loading equipment) or;
- Self-loading knuckleboom truck (40-50 cubic yard capacity)
- 65-100+ cubic yard haul units (4-5 per loader depending on haul distance)
- Bobcat loader or rubber tire backhoe
- Laborers (traffic control and flagmen)

Management (Scenarios 1-5)
- Project Superintendent (One for each project)
- Crew Foreman (One with each crew. Certain assets configured for the worst-case scenario should define a crew.)
- Project Manager for Particular Geographical Locations (Dependent on the size of the project this manager may be assigned to; the potential for the Project Manager to have accountability for multiple projects in a particular geographical area may exist) (Except Scenarios 1 & 2)
- Contractor Principal (Command Center) (Except Scenarios 1-3)

Emergency Roadway Clearance Crew (The quick and efficient opening of critical routes) (Scenarios 1-5)
- Crew Foreman
- Chainsaw operators
- Laborers
- Bobcat loader or Rubber tire backhoe or;
- Rubber tire front-end loader-John Deere 644 or equivalent or;
- Self-loading knuckebooms (Except Scenarios 4 & 5)
- Log Skidder-John Deere 648E or equivalent (Except Scenarios 1-3)
- Equipment transports

Scenario 6

Temporary Debris Storage and Reduction Sites (Scenarios 1-6)
(Necessary for events of this magnitude due to quantities of debris generated.)
- Site Foreman (Day and night shift if 24-hour operations are necessary)
- Rubber tire loader-John Deere 644 or equivalent or;
- Trackloader-CAT 983 or equivalent
- Trackhoe-John Deere 690 or equivalent (may need multiple units based on debris quantities)
- Dozer-CAT D6 or equivalent
- Diamond Z Tub Grinder (1400 HP) or equivalent (may need multiple units based on debris quantities) or;
- Air curtain incinerators (may need multiple units based on debris quantities)
- Inspection towers
- Laborers (traffic control/flagmen) (Except Scenario 1)
- Land use manager (acquisition of land for temporary sites) (Except Scenario 1)
- 65-100+ cubic yard haul units to haul mulch from grinding operations or ash from burning operations

C.5.1 Organization Structure of the Firm

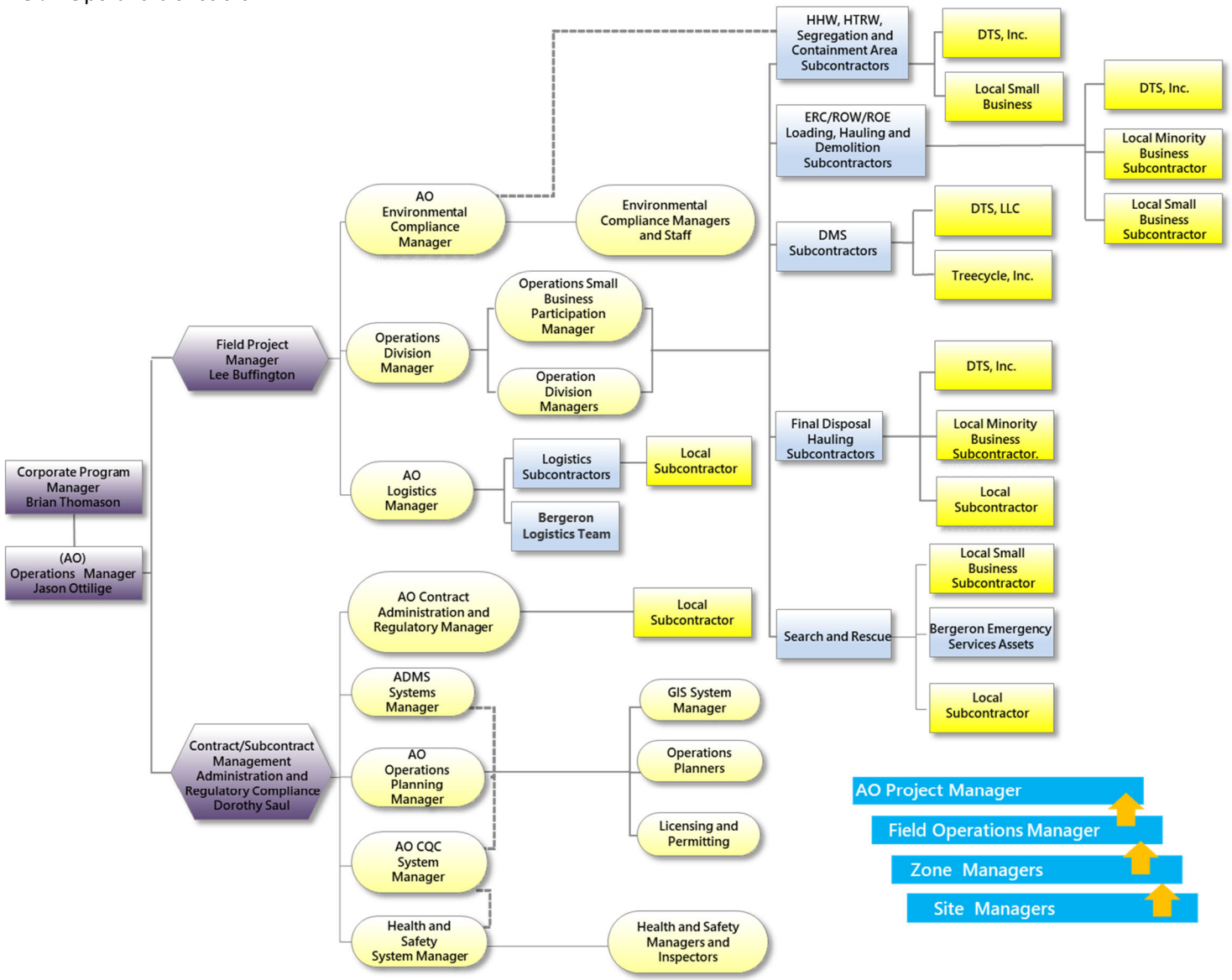
Our project organizational structure is designed around a zoned and phased approach for debris removal and disposal services. Exhibit C.9 provides a visual of our approach. Our task organization structure allows authority to flow down to the lowest practical level to avoid bottlenecks in decision-making.

This structure fosters communications and operations not only within the team but with other contractors as well. The structure shows clear lines of authority and the reporting chain for the execution of the contract, quality control, and safety organizations. All key positions are identified on the chart by title, and organization, as noted in the exhibit's legend. Our structure provides a precise, logical manner that shows the relationship between the team personnel, support staff, and local subcontractors. This approach and structure are the base of responses for debris removal and management for all events including ice storms, hurricanes, tornadoes, floods, and other environmental causes.

This structure also provides for efficient long-term and day-to-day operations across the City, encourages open communication, and independent safety and quality reporting. The organization allows for interaction and consultation between all members of the project team, subcontractors, other contractors, the City, government, and funding organizations. BES's organization structure has a succinct and efficient area operations (AO) team that consists of our Program Manager/BES Vice President, Brian Thomason, and our Field Operations Manager Jason Ottilige.

Because the AO Team is minimal, Brian and Jason can efficiently distribute oversight for the debris removal services, and other assigned City projects.

Exhibit C.9: Operations Structure



Our organizational approach provides the benefits of AO oversight to ensure consistency of execution within the bounds of corporate procedures and practices. Oversight by the AO ensures efficient system support and enables the team to share lessons learned on removal services across the City.

Our Contract/Subcontract Management Administration and Regulatory Compliance Manager, Dorothy Saul, oversees all administrative contract/subcontract and regulatory compliance under the contract. Dorothy reports directly to Jason Ottilige, and interfaces directly with the City. As the Contracts and Regulatory Compliance Manager, Dorothy is at the heart of our management and integration strategy. She manages, coordinates, and tracks all contract objectives, including cost, schedule, safety, quality, procurement, regulatory compliance, FEMA process, and performance objectives. This organization results in an action/results-oriented structure with clear reporting and communication lines, responsibilities, authorities, and accountability. Dorothy is supported by the balance of our organization for safety, quality, project controls, procurement, engineering, construction, and regulatory compliance.

Prior to commencing debris removal operations and within three days, or as required in the City's Task Order, BES will submit to the City and/or the City's Contract coordinator, or as directed, the following plans.

- Operations Plan - Describes the organizational structure and additional key personnel involved in the cleanup, the technical approach and methodology to be used, site specific operational components, the specific geographical area management, and the following additional plans.
- Contractor Quality Control and Operations Plans -
- Draft Site-Specific Health and Safety Plan (SSHSP),
- Accident Prevention Plan (APP),
- Activity Hazard Analysis (AHAs),
- A copy of the BES Contractor Quality Control Plan (CQC),
- Approaches to waste reduction and through Beneficial Re-Use, all specific to the Task Order and AO, and
- Subcontractor quality control.
  - The operations plan indicates where operations begin, and which streets/roads are cleared during the initial period though submission of a 2, 7, and 14-day plan and agreed upon operation locations, final CQC and Operations Plans describing all aspects of the debris management mission are provided no later than 3 days after the Task Order is issued, or as directed in the Task Order.
  - The CQC and Operations Plans are also updated by the BES Operations Manager and CQC System Manager as necessary and as required by the City and/or Contract Coordinator.

Divisions and Zoning

After the preliminary damage assessment (PDA), the BES Operations Manager, in consultation with the BES CQC System Manager, will coordinate with the City's Contract Coordinator to divide the assigned area into Divisions and Sectors. Generally, zones will run on pre-planned routes and often follow current City rubbish collections and or bus routes.

- Divisions - are a large geographical subsection of an OA, a division is a quadrant of the City; the number of quadrants is identified by the City and BES operations manager Jason Ottilige.
- Zones - May be further divided into sub-zones, i.e. 1A, 1B, 1C, using a s grid system that incorporates neighborhoods, major thoroughfares, waterways, and other natural boundaries within the task area.

In most cases, zone size will correlate conversely to the residential household numbers or population density. This will create larger zones in rural areas, medium zones in semi-urban areas, and smaller zones in urban areas. Zones are designed to split the AO Division into manageable sizes based on event impact that will generate approximately the same quantity of work to perform (cubic yards of debris, numbers of white goods, roads to perform emergency road clearance, etc.). The intent of this **approach is to provide steady production levels and avoid peaks and valleys** that would negatively impact the recovery effort by having to continually expand and contract the number of crews, CQC representatives (CQCs), and City representatives (Quality Assurance (QA)/Quality Assurance Supervisor (QAS) operating in the field.

Zones are also **arranged in a manner to provide for the shortest hauling distances** from all areas. They may be further divided for the purpose of adding additional crews into the area. This process typically occurs if the workload/volume increases in a zone, or as additional crews become available through attrition of workload/volume in other zones.

Division, and zone maps are generated using a professional geographic information systems (GIS) application that will tie in with the DMS and CQC software. The maps are produced and distributed to all BES CQC personnel at all levels, City QAS, and field supervisory personnel to ensure systematic and methodical planning as well as efficient and effective operations. Zone maps are distributed to site managers and crews to ensure compliance with the established Geographic Area Management Plan. These maps vary in size and scope captured, from large division maps for overall operational planning to zone and site (street level) maps for distribution to field supervisor and crews performing the work.

Division and Zone Managers

The BES CQC Division and Zone Managers are responsibility over all CQC activities within a defined Division or Zone and report to the CQC Division (Area) Manager or Assistant Division (Area) Manager. In addition to the details of duties discussed in the BES CQC plan and Debris Management Plan, Zone Managers are responsible for continually collecting information, not only from their own observations, but from all available sources including joint surveys with City QA/QAS personnel, CQC Zone and Site Managers, and/or state and local representatives.

Zone Managers

- Review and track the daily progress of work via the iPad based CQC technology, for compliance with, as well as adaptability and practicality of, the developed geographic management plan.
- Make changes to the geographical management plan for their zone when necessary to ensure the most efficient and effective use of resources for the highest level of production and safety.
- Qualified and empowered to make immediate adjustments in the field to prevent any delays, decreased productivity, and/or identified safety hazards.
- Engaged with their City counterparts daily to discuss successes and failures of operations within each zone.

It is essential that communications occur at this operational level, especially when finalizing areas for closeout. A zone closeout plan is developed based on joint surveys conducted by zone managers and their City QA/QAS counterparts and may include any number of officials from authorities having jurisdiction.

The BES CQC and ADMS systems have the capability to produce in-field real time crew, production and other CQC reports that can be referenced and utilized by zone managers, higher level CQC command and City QA/QAS to verify and ensure production requirements are being met or if modifications need to be made. These forms and data are accessible by any authorized user both from a web-based server and an on-site server. Having real time access to this information allows each zone manager to preplan for the

next day's operation and develop more long-term strategies and plans. The CQC Division (Area) Manager reviews each of the zone manager's plans for, and make any changes necessary to, the zone manager's area of responsibility (AOR).

C.5.2 Debris Removal and Disposal Operations

Following on from our operations organizational structure depicted in Exhibit C.9, our debris removal and disposal operations organization is depicted in Exhibit C.10:

Debris Hauling

Debris hauling may consist of two distinct operations as follows:

1. Hauling of unreduced debris from origination point to staging area (Debris Management Site(s) - DMS.)
2. Hauling of reduced debris from staging area to final disposal site.

Construction and demolition debris may require hauling directly to final disposal site from point of origination, if reduction of construction and demolition is prohibited by Federal EPA, Local, or State standards. All field supervisors ensure that all hauling operations comply with local, state, and federal DOT standards in effect at that time and ensure compliance with the Corporate Safety Plan.

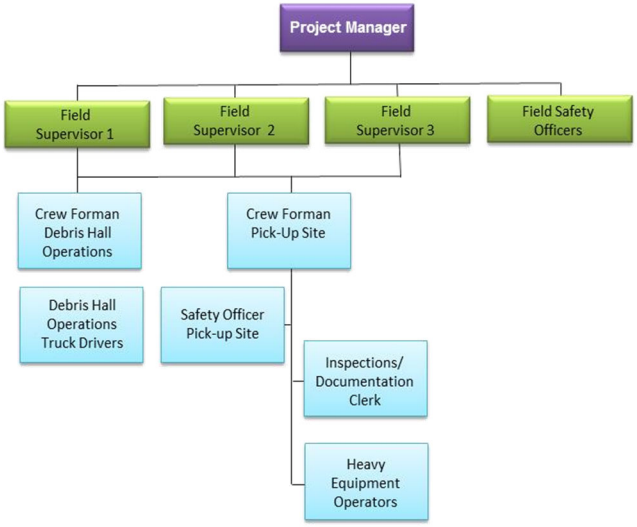


Exhibit C.10: Debris Removal, Disposal, and ROW clearance

Field Supervisors/Crew Foremen Responsibilities

- Field supervisors report to the senior field supervisor.
- Ensure work is conducted only in those areas designated by the City. Supervisors will not allow work to commence in additional areas until directed by the City's authorized representative.
- Safety of all personnel and equipment.
- Collection of daily personnel and equipment time logs, and their distribution to BES designated representative(s) with a copy given to the City.
- Ensuring accuracy, completing CQC and collecting load/haul tickets and daily load/haul logs from haul truck operators. The supervisor will complete forms.

Crew foremen report to their designated supervisor. Foremen are responsible to ensure work assignments received from their supervisor are completed to the requirements of the City task order. Foremen are responsible for maintaining the daily personnel and equipment time logs.

Experience has shown that, for longer haul distances, larger capacity trucks (100 + C/Ys) are more cost effective.

All supervisors use the FEMA approved check sheet provided by BES Safety Officer and or the check sheet provided by the City to ensure all safety equipment is maintained and operable on all debris hauling equipment to ensure compliance with the Corporate Safety Plan.

Operations

All field supervisors ensure that all debris-hauling operators are licensed and/or certified to operate required equipment. All debris-hauling operators are given area maps designating assignment/authorized areas of operations as well as transport routes designated and/or approved by the City. All debris haul operators visibly display colored signs provided by BES and, if applicable, the City. BES signs are secured, weather-proof signs will be placed on the driver and passenger doors of the vehicle cab. Any signs provided by the City are displayed on both sides of the forward most section of the vehicle bed, unless otherwise directed by the City. All signs are removed from the exterior of the vehicle, at close of business each day and secured by the driver to prevent theft or loss.

Colored paper signs/passes are displayed in the driver's side windshield of each vehicle. The color of the sign/pass is subject to change, without notice, to ensure quality control measures regarding authority to enter work sites. Each sign/pass contains the following information: company logo, contract location, the City name, contract number, truck number, date of issue, supervisor name/signature.

All debris pick-up and haul operators maintain the numbered debris hauling/transportation documentation/verification form "BES Debris Transportation" or tickets provided by the City. Each form contains specific directions. All supervisors ensure that all employees using and/or inputting information on the form are procedurally trained. Each supervisor is responsible for maintaining a supply of the required forms. Forms are distributed by supervisors/foremen to debris haul operators during debris pick-up operations. All debris haul operators maintain daily ticket/haul records that are turned into field supervisors, with copies of load tickets at close of business each day.

Collection of HHW

Crews (1-truck, 2-technicians) make passes through assigned affected areas. Once the team has a full load, they return to the collection site(s) to off-load materials.

Collection of Other Materials

- **Asbestos Containing Materials**: BES has the licensed personnel to remove, package, and dispose of known or suspect asbestos containing materials. If any suspect material is found, BES has inspectors and certified personnel that can sample, remove, package, and dispose of regulated- and non-regulated asbestos containing materials.
- **Hazardous Waste, Biohazardous Waste or Other Contaminated Waste**: If directed, BES will remove, package, and dispose of all labeled hazardous waste, bio-hazard waste, or any other contaminated waste.
- **White Goods Containing Freon or Chlorofluorocarbons (CFCs) (refrigerators, freezers, air conditioners, etc.)**: For the collection of white goods, a crew consisting of a truck/trailer, skid steer, hand truck, and two recovery technicians. At the curbside, the crews will temporarily secure the door(s) and load the unit on the truck for transport.
- **Cleaning/Staging White Goods containing Freon or CFCs**: Once the white goods reach the staging area(s), they are staged separate from the HHW. The units are opened and putrefied foods inside the unit is placed into containers, each empty unit is sprayed with a sterilization solution. The area for the putrefied foods is limed as needed to control the anticipated odor problems. The unit is then moved to the Freon removal station. Any white goods that could potentially contain Freon or other CFCs will not be disposed of until they have been certified or confirmed as being free of Freon or CFCs. These are staged separate from the white goods that do not contain Freon or CFCs. Crews at the staging area consist of skid steer, equipment operator and recovery technician.

- **Removal of Putrefied Foods from Warehouse or Commercial Stores**: Removal of large quantities of food, require a different level of PPE. The hazards involved are much greater, including the risk of slips, trips, falls, and cuts. Equipment such as roll off units will be required for the disposal.
- **Street Collection of Non-Freon White Goods**: BES crews for street collection of the non-Freon white goods consist of a skid steer, truck, two dump trucks, two drivers, equipment operator, and a recovery technician. The units are picked up at curbside with the skid steer and loaded into the dump trucks. As the non-Freon units are loaded, the skid steer moves the Freon units to an unencumbered curbside area for pick up by the Freon unit crews. The other white goods are transported a City designated landfill.
- **Residential E-Waste, Small Tools and Equipment**: Any waste that can be recycled is taken to the staging area(s). Batteries are removed where applicable and be placed into drums for disposal. Any equipment containing fuel/oils are staged and the fuel/oils are removed prior to disposal. Any equipment or materials that can be recycled is placed in a separate area for proper disposal.

Debris Disposal

Debris disposal is the pre-planned, pre-approved operation of placing debris in approved DMS sites.

Debris disposal operations are segmented into three distinct operations:

1. Haul to and tip at debris disposal site.
2. Physical operation of debris disposal site.
3. Augmentation of debris disposal site permanent staff and equipment.

Disposal Site(s)

A disposal site may be a dump, and/or a landfill owned and operated by private or public sectors.

Non-burnable debris are disposed only at a dump and/or landfill designated to receive materials other than toxic hazardous waste.

C.5.3 Documenting and Resolving Damages

Benefits to You

- ✓ Photo documentation
- ✓ Electronic load ticketing
- ✓ GPS location cross referencing
- ✓ Claims tracking through resolution and close out

Immediately following a disaster event, damage assessments take place to realize the magnitude of the event. During this assessment period it is crucial for all involved to document, to the best of their ability, those damage that are a direct result of the event. In the debris world, on that debris generated as a direct result of the event is determined to be eligible. As debris operations commence, additional damges can be caused, not by neglect, but as a direct result of the use of heavy machinery and vehicles.

That is where we must, as a debris team, cooperate to understand the difference of those damages that are a direct result of the event and those that are the conttractor's responsibilty. Especially, once the power is back on and the "shock" of the event begins to wear off as a sense of normalcy returns. However, those damages that are caused by the contractor are addressed as follows:

1. Applicant receives a claim of damage from a homeowner or debris monitor.
2. A work order ticket is generated and provided to the contractor's project manager.
3. The PM initiates an investigation into the claim to

    1) verify the claim is in the contractor's area of operation,

2) determine if the damage is pre-existing or truly contractor related, and
3) identify the crew(s) operating in the area.

4. The investigation will also include photo documentation and interviews with persons involved.
5. If the damage is determined to be the fault of the contractor, we will contact the claimant to initiate resolution. Resolution can include but not be limited to, requesting the claimant to get three (3) quotes for the repair, a cash settlement or the contractor making a direct repair. In any case, whatever is easier and more convenient for the claimant. Once a resolution has been agreed upon, a release will be provided to the claimant to sign indicating closure to the claim. A copy of the release will be provided to the City and one will be kept in the contractor's file. If the contractor feels the damage is not a result of our operation, we will meet with the City to convey our findings and state our case. In all cases, we will work in good faith to swiftly and adequately bring closures to all damage claims to the satisfaction of all parties.

C.5.4 Typical Debris Management Site (DMS)

Construction of debris staging site elements commences immediately upon receipt of a Task Order and NTP from the City. BES will ensure that debris staging site construction is accomplished as rapidly as possible, because of the criticality of staging sites to the debris removal process.

Exhibit C.11 depicts our DMS management that follows on from our operations organizational structure depicted in Exhibit C.09.

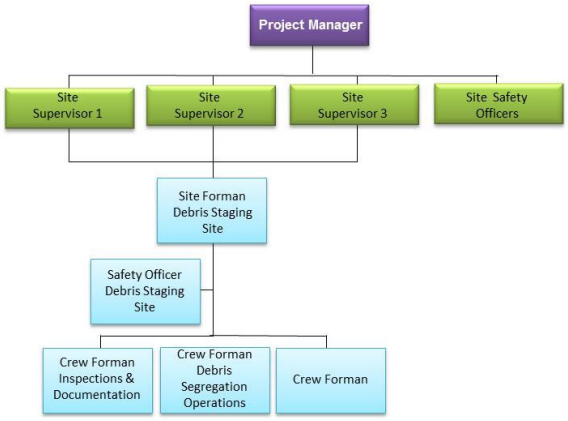


Exhibit C.11: DMS Management

Field Supervisors/Crew Foremen

DMS field supervisors report to the senior field supervisor and have the following responsibilities.

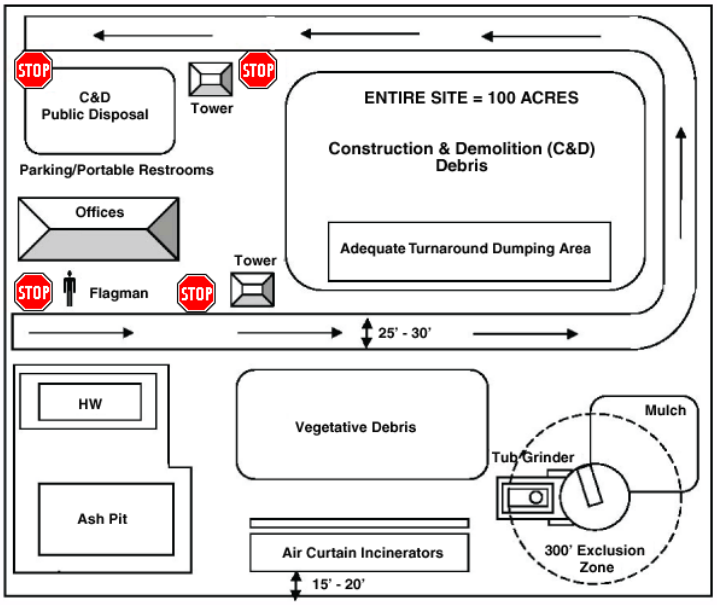
- Management of all operations of the DMS to include site safety, haul load inspection, segregation, traffic control, dumping, reduction, security and remediation.
- Safety of all personnel and equipment to ensure compliance with the Corporate Accident Prevention Plan as part of the Corporate Safety Plan.
- Collection of daily personnel and equipment time logs, and their distribution to BES designated representative with a copy given to the City.
- Collecting load/haul tickets and daily load/haul logs from haul truck operators. Inspection tower personnel will complete the forms.
- Crew foremen will report to their designated supervisor and have the following responsibilities.
- Ensure work assignments received from their supervisor are completed to the requirements of the City Task Order.
- Maintaining the daily personnel and equipment time logs.

Debris Staging

Our management team is ready and able to assist the City with location, permitting, traffic routing, setup, management, and closeout of all the necessary DMS locations. Although the layout of a DMS will vary based on the needs and type of event Exhibit C.12 provides an example of a typical debris managmenet site. DMS site design will reflect the type and quantity of materail brought to the site. BES has the experience and knowledge in the location and setup of temporary debris sites.

For Example: BES owns and operates 3 FEMA approved debris sites. During Hurricane IRMA BES processed more than 1.5 million CY of debris. During Hurricane Wilma, BES established what became Florida's largest DMS site processing 8 million cubic yards of debris.

Exhibit C.12: Typical DMS Site



Site Access

Separate points of ingress and egress are established when possible. Temporary acceleration and deceleration lanes are established adjacent to the primary road leading to and from site access points, if approved by the City and appropriate authority having jurisdiction over primary road right-of-way. All temporary roads leading to and through the debris staging site should be constructed and maintained for all weather use (i.e., rock laid roads).

Inspection Towers

Inspection towers are constructed to facilitate observation and quantification of debris hauled for storage at debris staging sites. No less than two inspection towers are used at each debris staging site. One tower at point of ingress for use by BES Representative and the City Inspector, one tower at point of egress to ensure all debris hauling trucks are in fact empty upon leaving the site. The egress tower is manned by at least one representative from the City.

Traffic Controls

Traffic control personnel, with appropriate traffic control safety equipment, are stationed at the ingress observation tower to maintain vehicular and pedestrian traffic control. Additional traffic control personnel are stationed throughout the site, as needed, to enforce proper dumping and prevent personal injury to ensure compliance with the Corporate Safety Plan.

Typical Debris Staging Site Inspection Tower

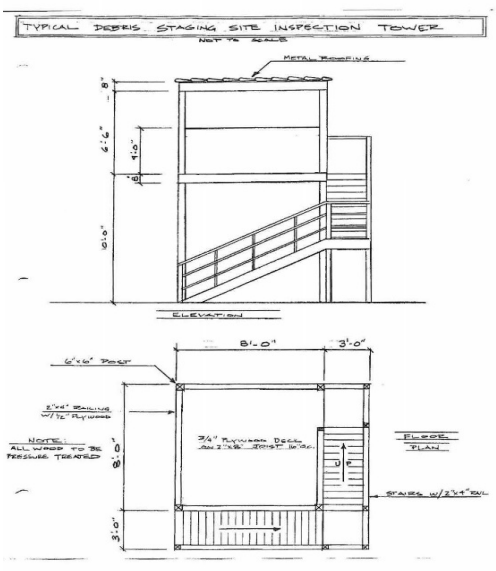


Exhibit C.13: Inspection Tower

Clearing and Grading

Clearing and grading of debris staging sites are accomplished, to the level required, in accordance with the site management plan and Task Order from the City.

Debris Storage Areas

Debris is segregated into the following four main areas of concern unless otherwise instructed by the City:

1. **Vegetative Debris.** Vegetative debris is cleaned of C&D debris to the extent possible to facilitate compliance requirements for reduction of vegetative debris.
2. **C&D Debris.** C&D debris is dampened prior to dumping and periodically as needed, to comply with local, State and federal EPA standards.
3. **Recyclable/Salvage.** Recyclable/salvageable materials is stock piled in accordance with Task Order.
4. **Household Toxic Waste (HTW).** HTW is segregated and stored in a City approved containment area. All site personnel receive a safety briefing regarding operations involving HTW to prevent personal injury and ensure compliance with the Corporate Accident Prevention Plan as part of the Corporate Safety Plan. HTW containment site perimeter is posted and secured for personnel safety.

BES Typical DMS Safety Plan

Water Trucks:
The required number of water trucks are stationed at each debris-staging site and perform the following functions.

- Reduce the threat of friable materials from C&D debris being released into the atmosphere.
- Reduce the threat of fire from all types of debris. If necessary, water trucks will be utilized in fire suppression operations.
- Dampen areas, including temporary roadways, to suppress dust from trucks entering and leaving the DMS.

Fire Suppression Equipment:
Fire extinguishers are located, throughout the debris staging sites, as required by the site management plan, site safety plan, OSHA requirements, and the City Task Order. All debris staging site personnel are trained in incipient fire suppression operations and safety procedures, to include operation of fire extinguishers and water trucks and to ensure compliance with the Corporate Safety Plan.

Street/Road Level Segregation:
All foremen will direct debris removal personnel to segregate debris into four areas:

1. Vegetative debris
2. C&D debris
3. Recyclable/salvageable materials
4. HTW

Segregation of debris at the street/road level will not take precedence over completing street/road debris removal operations in a safe and rapid manner. All personnel conducting debris segregation at the street/road level receive a safety briefing on potential hazards and injury prevention to ensure compliance with the Corporate Safety Plan.

Debris Segregation at Staging Sites:
Staging site supervisors ensures that all debris haul operators deposit debris in areas designated for the type debris hauled. Debris hauled to staging sites in mixed loads will be segregated by heavy equipment when possible and by hand crew when necessary.

Vegetative debris is placed into two separate piles:

- The first pile (pile one) will be the dumping point until a sufficient quantity has been accumulated to commence a continuous reduction operation.
- Pile two will be started and accumulated until the reduction of the pile one has been completed.
- At which time, dumping of vegetative debris on pile two will cease and pile one will be replenished. This rotation will continue until the task is completed.
- All personnel involved in vegetative debris segregation operations will receive a safety briefing for all effected jobs to ensure compliance with the Corporate Safety Plan.
- C&D debris will be placed into one or more piles, as required, to reduce the threat of a fire conflagration until it is reduced or disposed.

BES will consult with the City, local fire officials, and pertinent environmental officials regarding the requirements for stock piling of C&D debris.

White goods are segregated, as required by the City Task Order. White goods are placed and stored until instructed by the City as to its final disposition.

Salvageable/recyclable materials are segregated, as required by the City Task Order. Salvageable/ recyclable materials are segregated and stored until instructed by the City as to its final disposition. Exhibit C.14 provides a diagram of our Debris Accountability.

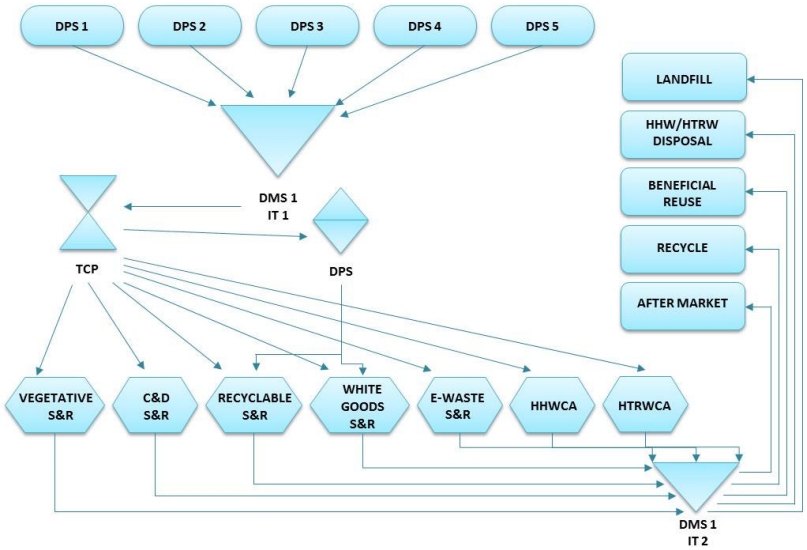


Exhibit C.14: Debris Accountability Flow Chart

This flow chart shows debris documentation accountability and flow of materials from field operations through the DMS to final disposal.

DPS *– Debris Pick-up Site*
DMS *– Debris Management Site*
DPS *– Debris Pick-up Site*
C&D *– Construction and Demolition*
HTRW *– Hazardous/Toxic/Radiological Waste*
IT *– Inspection Tower*
DSP *– Debris Segregation Point*
TCP *– Traffic Control Point*
S&R *– Storage and Reduction*
HHW *– Household Hazardous Waste Containment Area*

Debris Reduction

This section discusses guidelines to be followed during debris reduction operations not already addressed in this plan. If required by a City Task Order or NTP, night operations may be conducted. Night operations will be limited to reduction of debris by burning. Night operations will only be conducted upon a determination by the BES Safety Officer and concurrence by the City, that such operations may be conducted in a safe manner.

Grinding, Chipping and/or Shredding Operations

Grinding, chipping, and/or shredding operations are accomplished on all vegetative debris not reduced by burning operations. Grinding, chipping, and/or shredding operations are the preferred method of reduction for vegetative debris to accomplish environmental resource conservation through recycle/salvage of wood chips. Although this operation is preferred for environmental purposes, it is also the most time consuming and costly reduction operation due to material handling and haul disposal costs after reduction operations have been accomplished. Grinding, chipping, and/or shredding of C&D materials is prohibited by and within numerous jurisdictions. Grinding, chipping, and/or shredding operations will be accomplished on the type of debris (vegetative and/or C&D) as directed by the City Task Order.

Grinding, chipping, and/or shredding of vegetative debris is accomplished on the piles of vegetative debris as set out below:

1. Vegetative debris is placed into two separate piles.
   The first pile (pile one) is the dumping point until a sufficient quantity has been accumulated to commence a continuous reduction operation.
2. Pile two is started and accumulated until the reduction of the pile one has been completed.
   At which time, dumping of vegetative debris on pile two will cease and pile one will be replenished.
   This rotation will continue until the task is completed.

All BES personnel involved in vegetative debris grinding, chipping, and/or shredding operations receive a safety briefing for all affected job functions.

Stockpile chips for temporary storage are picked up by a track-type tractor with blade or a rubber tire loader will pick-up. Chips are loaded out and hauled to a final disposal site as quickly as possible to reduce the threat of a fire. All appropriate fire protection measures are established and maintained in accordance with the site management plan, site safety plan, and the City Task Order. Water trucks will reduce the threat of fire from all types of debris. If necessary, water trucks are also used in fire suppression operations.

HHW is excluded from the definition of Hazardous Waste and therefore does not require the same collection or handling procedures as Hazardous Waste.

Acceptable materials include, but are not limited to

- Waste Oil
- Waste Fuels
- Paint
- Chemicals
- Antifreeze
- Pesticides
- Spray Cans

- Unidentified Liquids
- Household Cleaners

Air Curtain Burning/Incinerating

Should Air Curtain Burning be required, BES will work with the City, and the local Department of Health and Environmental Control (DHEC) in the setup of the approved site. Our air curtain burning/incinerating plan follows all Federal, state, and local laws and requirements. Site setup, operations, and closures is as follows:

- The local fire marshal and or fire department is notified that burning operations will commence at the City's pre-approved site. Potential for fire hazards, other potential problems related to firefighting that could be presented by the location of the site are noted to ensure that adequate fire protection resources area available in the event of an emergency.
- Buffers: a minimum of 500 feet from the ACB device to homes, dwellings and other structures and 250 feet from roadways. The PBC Department of Health and Environmental Control are contacted prior to burning operations for the latest updates or changes and to ensure buffers are adequate for the area. Buffers are established to the requirements for ACI device(s), in accordance with Air Quality rules.
- Weather and rainfall are checked prior to burning, a larger buffer may be needed to accommodate a seasonal high-water table due to on-site soil conditions and topography.
- Storage areas for incoming debris will be a minimum 100 feet from all surface waters of the state. "Waters of the state" includes but is not limited to small creeks, streams, watercourses, ditches that maintain seasonal groundwater levels, ponds, wetlands, etc.
- Storage areas for incoming debris will be located at least 100 feet from property boundaries and on-site buildings/structures.
- Air Curtain Incinerators will be located at least 200 feet from on-site storage areas for incoming debris, on-site dwellings and other structures, potable water supply wells, and septic tanks and leaching fields.
- Wood ash stored on-site will be located at least 200 feet from storage areas for incoming debris, processed mulch or tub grinders (if a grinding site and ACI site is located on the same property). Wood ash shall be wetted prior to removal from the ACI device or earth pit and placed in storage. Stored wood ash will be rewetted prior to removal from the site to minimize airborne emissions.
- Land applied wood ash either on site or off site is managed in accordance with the guidelines for the land application of wood ash from storm debris burn sites. The ash is incorporated into the soil by the end of the operational day or sooner if the wood ash becomes dry and airborne.
- Wetlands are avoided, if possible. If wetlands exist or wetland features appear at the site, verification obtained by the local Corps of Engineers office to

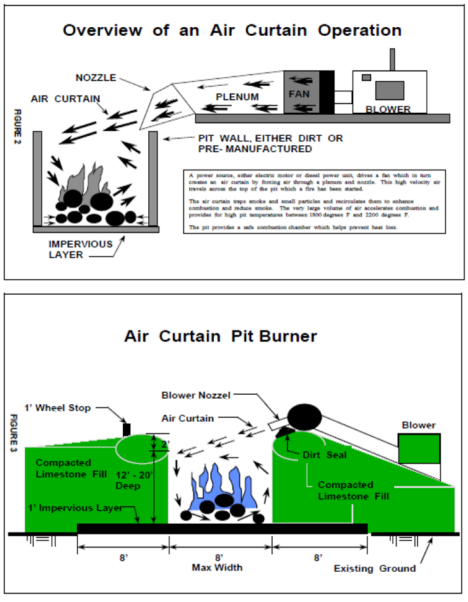


Exhibit C.15: Air Burner Overview

delineate the areas of concern. Delineated areas shall be flagged and maintained by 100-foot buffer during all on-going activities at the site.

- Overhead transmission lines, if existing, are noted and checked to accommodate the large dump body trucks/trailers used to haul debris and the intense heat generated by the ACI device. Underground utilities are also identified prior to digging pits for using the ACI device.
- Sites are secured to prevent unauthorized access to facilities when not in operation or use. Entrances are locked with gates and cables or blocked with trucks or other equipment when the facilities are closed. Security is provided and maintained at all sites and established at site setup.
- Signs are posted and easy to see with operating hours and information about what types of clean up waste may be accepted. Signs also state the type of material accepted and by only commercial haulers or the public may deposit waste.
- Closeout of air curtain incinerator sites is within six (6) months of receiving waste. Should the magnitude of the event require operation beyond six (6) months, appropriate permitting will be obtained If conditions at the site become injurious to public health and the environment, the site will be closed until conditions are corrected or permanently closed.

C.5.5 Quality Control

BES, as part of the Bergeron family of companies, has a corporate level quality control chain of command. This provides consistency in project performance and allows BES to draw seamlessly from Bergeron as a whole in times of project surge. Exhibit C.16 details our quality control organization.

Our processes have quality checks at every juncture. From fleet management, to cost controls, to staging areas every aspect is confirmed for accuracy and requirements. At BES everyone is responsible for quality and safety. We foster a "see something, say something" policy.

Although our schedules, daily planning, look-a-heads are designed to prevent issues before they happen when the need arises our quality control management staff have the control to stop or suspend work when required.

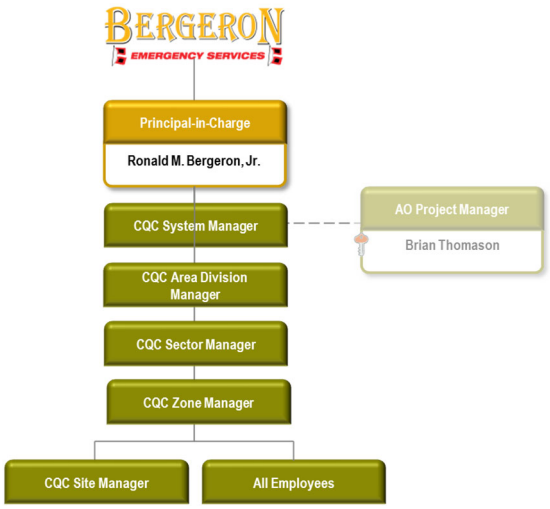


Exhibit C.16: BES Quality Control Organization

Our QC staff inspects our projects and reports through a variety of methods dictated by the size and magnitude of the projects and as outlined in the contract management plan and notice to proceed. QC Personnel enforce, through monitoring and inspection, vehicle and equipment safety standards, measurements, and operation parameters, as well as worker safety, PPE and proper tools application. They enforce FEMA guidelines for debris eligibility standards and project work rules, such as right-of-way boundaries, photo and GPS documentation, toolbox safety meetings and specific traffic and transport guidelines. They administer, monitor, and report our health and safety policies and accident prevention plans, including the safety of the general public and proper identification and dissemination of emergency facilities and contact information. They oversee and conduct environmental monitoring and nuisance monitoring actions. Support public information protocols, such as hotlines, logs, public announcement dissemination. Our QC Staff monitor, report, and troubleshoot project deficiencies and property damages; and document, report and compile an array of field documentation, logs, reports and journals to maintain proper project accounting for billing and for federal and state compliance for

reimbursement purposes. Specific tasks to be inspected during any event include the following.

- hauling routes, including debris estimates, transport distance/timing, traffic red flags, debris placement and segregation (notification to crews and residents) and specific safety concerns.
- initial safety indoctrination of work practices by Safety and QC manager of all personnel and operators.
- inspection and safe certification of all equipment (initial phase) and subsequent inspections (follow-up phase).
- quality checking truck certs, load tickets and field logs to ensure accurate load volume.
- monitoring over-loading and falling debris from vehicles.

C.6 Response Timeline

BES has a full complement of response transportation from our mobile command center to a helicopter this enables our command staff to meet or exceed the City's 24-hour response time regardless of event magnitude. BES will, at need, pre-place critical equipment and crews as determined by pre-event communication and correspondence. For hurricane events clearing and removal operations proceed as follows upon notice to proceed (NTP). Debris management sites are generally up in running in 24 to 48 hours depending on the magnitude of the event.

	Categories 1 & 2	Category 3	Category 4	Category 5
24 hours	50%	25%	25%	20%
48 hours	80%	50%	50%	40%
72 hours	100%	100%	75%	50%
86 Hours			100	75%
92 Hours				100%

BES is fully capable to meeting and exceeding the City's required response times. As demonstrated in the previous tabs BES possesses all the necessary staff, equipment, resources, and procedures to support the City throughout the life cycle of all events. In addition to the following, Exhibit C.17 provides our response times. Our primary mobilization office for the Cities Response will be our corporate office located in Fort Lauderdale Florida.

EMERGENCY EVENT OPERATIONS

__24___ Hours after Event: Contractor Staff would report to the City's EOC.
__48___ Hours after Event: Contractor ready to assist the City with truck certification.
__48___ Hours after Event: Contractor to have monitors ready to begin debris removal operations.

Exhibit C.17: General Response Timeline

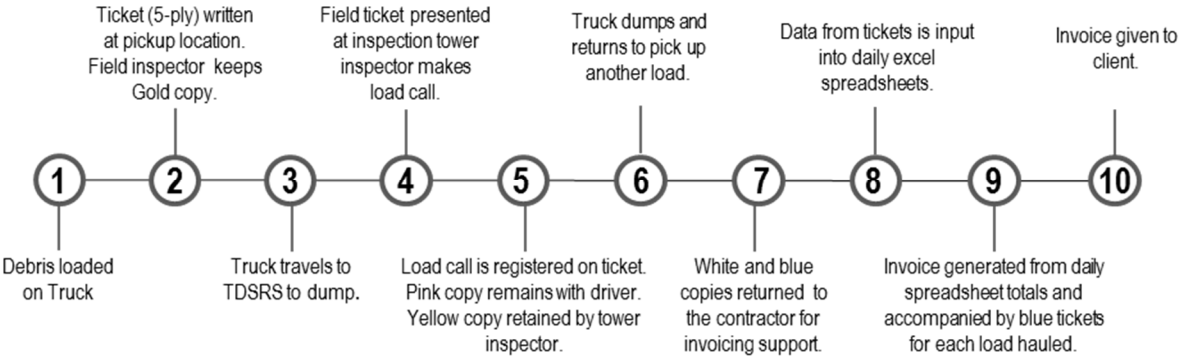
Typical Response Schedule	
Contract Award	
Pre-Event Planning	
BES – City Training	2 Times per year
Known Event	
96 Hours in Advance	BES team monitoring NOAA, Weather, Advanced Warning network –Equipment and Crews Placed on Standby; City Contacted
72 Hours in Advance	BES Confirms Crew Types and Quantities; DMS Location;
24 Hours in Advance	Equipment and Resources Verified, Activated, and necessary
24 Hours in Advance	Possibly NTP prior to landfall
Notice to Proceed – Post Strom -	
+ 12-24 HR	BES Senior Project Manager/Operations Manager on scene
+ 24-36 Hr	BES Staff and Activated Subcontractors Arrive at Designated Locations

+ 48-72 Hr	Debris Estimates Confirmed
+36-48	Monitors Certify Trucks
+36-48Hrs	Debris Removal Crews Operating
+36-48 Hrs	DMS Sites Setup up and Receiving Debris
+48-72 Hrs	Daily Basis for Extent of Response
+7 Days	Road Crew Weekly Report Generated with Daily Removal Totals
	DMS Weekly Report Generated
+7 Days	DMS operations begin
+10 days	Reduced material hauled to final disposal
+ 180 Days (FEMA GUIDELINES)	Project Closeout

C.7 Describe firm's load tickets, truck certification forms and associated reporting processes.

Debris tracking begins at the pickup and haul stage. All trucks are certified and logged on the Haul Truck Certified Capacity Log. Each truck is then provided a placard designating the company name, contract name and number, truck number, capacity, and date. Pickup and haul crews include driver, laborer / flagger, loader and operator, third party field monitor. Field monitors will write a 5-part load ticket. Exhibit C.18 depicts the process for the load tickets.

Exhibit C.18: Debris Cost/Documentation Management Process



Load tickets are recorded electronically through iPad/tablets, are scanned, and uploaded to our online management systems. Spreadsheets are signed off by supervisors, project managers, and contract control.

C.8 Sample load ticket

BES completed projects using both the traditional load ticket and the e-ticket. Our technology, quality control, and accounting systems are fully adaptable to our clients needs.


BERGERON EMERGENCY SERVICES, INC.
DEBRIS LOAD TICKET
TICKET NUMBER: 80501
CONTRACT NUMBER:
PRIME CONTRACTOR'S NAME:
DATE:
DEBRIS QUANTITY
Truck No.
Capacity (CY)
Load Size: Cubic Yards
or Tons
Truck Driver:
DEBRIS CLASSIFICATION
Burnable
Non-Burnable
Mixed
Other
LOCATION
Zone/Section/Address
Dumpsite
Time
Contract Monitor (Full Name)
Loading
Dumping

C.9 Resources and Availability

Exhibit C.19 shows the depth of our contracts. C.19 provides our resources to handle this broad spread of contracts. We have never failed to respond to a call to action from our clients.

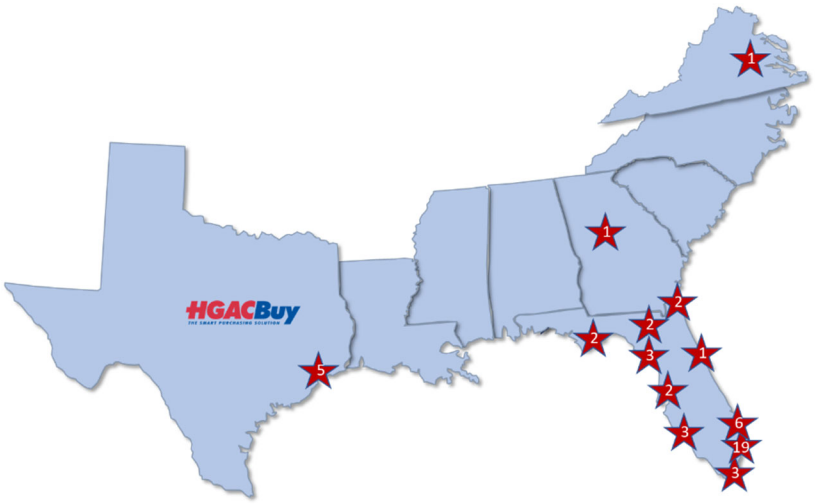


Exhibit C.19: Contracts Map.

One of the most efficient, large-scale, response models to ever be developed for rapid deployment is that of the National Forestry Service and their integration of the National Incident Management System (NIMS). Their operational approach to wildfire suppression has facilitated the deployment of thousands of pieces of heavy equipment, thousands of firefighting and support personnel as well as all necessary ancillary support equipment and personnel. Wildfire suppression activities typically take place across large geographical areas, like large scale debris management operations that require established communication conduits and an established incident management system across multiple areas/multiple contracts. Exhibit C.20 provided our success in responding simultaneously in multiple Contracts/jurisdictions regardless of United States location.

Exhibit C.20: Simultaneous Responses within Multiple Contracts/Jurisdictions

Event	Simultaneous Responses
Hurricane Irma	26 – Florida Statewide
Hurricane Matthew	3 – Volusia School Board, FDOT District 5, Brevard and Volusia Counties
Superstorm Sandy	2 – Colts Neck New Jersey 5 – All five Borrows, New York
Kentucky Ice Storms	5 - Counties
Hurricane Ike	7 – Counties in Texas
Hurricane Wilma Pickup Operations	8 - Cities; Broward County School Board
Hurricane Wilma Operations	8 - Cities; Broward County School Board

With that in mind, BES has modeled our large-scale deployment approach after that of the National Forestry Service utilizing NIMS. Our approach to this system has been tailored specifically for debris management operations, FEMA, the Federal Highway Administration (FHWA), and Public Assistance Programs. Unlike firefighting, the resources required for debris management operations can vary immensely based on the type and characteristics of the event. The assets required for debris management as a result of a hurricane may differ tremendously from the assets required for a terrorist attack or an earthquake. Some events, such as a hurricane, have advance notice for preparation and

deployment, where other type events, such as an earthquake or terrorist attack are sudden unforeseen events and require pre-established plans for successful management.

Therefore, we have developed "typed" equipment/personnel packages that would be pre-identified in the case of an unforeseen event and/or pre-staged for an advance notice event. The make-up of these packages is dependent on the variables associated with each type of event and configured to meet the expected impacts of an event. The proper equipment/personnel for an event can easily be mobilized to meet the needs of the particular event by deploying the proper package. In addition to the equipment and personnel, the proper management structure is also deployed with each package. Depending on the package deployed and the number of packages deployed, management will be adjusted appropriately following the NIMS. The incident command structure will limit the span of control or each area of operation and provide for a defined communication structure.

The geographical boundaries or Regions established, by the City, for this solicitation require a structured and controlled deployment. By establishing baseline deployment packages, it is fully understood what the City should expect for each task order in each area. This is the most comprehensive approach that we have experienced in the industry and can easily be tailored to meet the specific needs of the City. Moreover, it has been "tried and true" over and over by the National Forestry Service on numerous firefighting operations.

C.10 List of Resources

When the magnitude of the event demands additional resources, BES draws from the full complement of the Bergeron family of companies, specifically BLD. BLD, as a heavy civil/highway construction company, has a vast equipment list ready to handle all categories of events. Exhibit C.21 provides quantities of company owned vehicles.

For Example: Hurricane Irma response, where, in addition to fulfilling our own contractual obligations, BES stepped in to assist communities where the contracted debris firm failed to respond. BES brings the right resources for the job and the supporting equipment to keep operations moving.

Event	Activations	Communities	Crews & Equipment	Debris (CY)	Miles
Hurricane Irma (2018)	26	22 communities, 2 counties, 1 FDOT district, ` school board, 1 university, 1 water district	750	2.5M	8,755
Kentucky Ice Storms (2009)	4	5 Counties	3,500	1.6M	2,603
Hurricane Wilma (2006)	20	8 Cities; 279 Schools, 1 water district	1,528	8M	1,525

Exhibit C.21: Quantities of Company Owned Vehicles

Equipment Classification	Quantity
Lowboy Trailer	5
Flat Bed	3
Water Trucks	5
Fuel Trucks	4
Pickups, Extended Cabs/Diesels	32
Grapple Truck & Trailer	23
Generator	3
Heavy Equipment – CAT, John Deer, Ingram, Komatsu, Boehringer, MGL, Chieftain, Grove Crane Kubota, Solesebee, Garadall, MACK	160

In addition to the above list of equipment, BES has a database of preapproved support subcontracts with nationally known equipment and labor companies and organizations. All the organizations listed in Exhibit C.22 below have a known and proven history of working with BES. Exhibit C.23 provides a list of total staff complements for the BES- DTS team.

Exhibit C.22: Additional Equipment and Labor Agreements

Equipment Agreements	Available Equipment	Labor Agreements	Available Labor
Kelly Tractor and Other Caterpillar Dealers(National)	Heavy Equipment	Tradesmen International (National)	Skilled Labor
Neff Rentals (National)	Heavy Equipment	GL Staffing (Nationwide)	General Laborers
United Rentals (National)	Heavy Equipment	LaborFinders (Nationwide)	Clerical Administrative
Sunbelt Rentals (National)	Heavy equipment		

Exhibit C.23: BES-DTS Experienced Technical Staff.

Personnel Description	Bergeron	DTS	Total
Project Manager	6	3	**9**
Operations Manager	2	5	**7**
Project Engineers	8	0	**8**
Superintendent	7	3	**10**
Logistics Managers	56	0	**56**
Sector Managers (Lead Foremen)	7	2	**9**
Zone Manager (Foremen)	7	2	**9**
Field Technicians	4	3	**7**
Quality Control (QC) Manager	2	1	**3**
Field QC Monitor	3	0	**3**
Environmental Health & Safety Manager	4	2	**6**
Hazardous Materials Field Personnel	3	0	**3**
Labor/Skilled Sawmen	150	60	**210**
Debris Removal Crews	10	25	**35**
Tree/Hanger Removal Crews		80	**80**
DMS Manager (Grinding Site)	4	4	**8**
DMS Foremen (Grinding Site)	4	5	**9**
DMS QC Monitor (Grinding Site)	2	0	**2**
Grinders	1	3	**4**
Data/Administrative Personnel	9	6	**15**
Total	**289**	**204**	**493**

DTS, Inc. Similarly, to BES, DTS also has the in-house capabilities and resources to self-perform upland debris collection, debris reduction, debris site management, port and wet debris clearing and in-house debris disposal. This capability gives DTS and our clients a head start when mobilizing to a disaster area. In addition to BES equipment and resources, the City contract has access to DTS's equipment inventory and fleet of trucks for use on the City contracts.

DTS owns an assortment of heavy clearing equipment including seven air curtain burners, three grinders, and ancillary pieces such as excavators, dozers, rubber-tired loaders, and a large rolling stock inventor. This equipment inventory provides us with the flexibility to support many concurrent operations and enables BES-DTS managers to adjust on a job-by-job basis to maintain schedule and production levels.

DTS has relationships with manufacturers, dealers and rental houses that allows DTS too efficiently and cost effectively acquire and rent equipment throughout the country to give DTS the capacity to ramp up for even the largest events.

Over the past 25 years of DTS' disaster and planned project execution, DTS has developed a well vetted, experienced, and qualified list of self-perform subcontractors that are available and will be selectively activated, if/when necessary. DTS, Inc is an approved contractor for South Carolina DOT and North Carolina DOT.

DTS brings the following scope of services to the BES contract with the City.

Exhibit C.24: DTS Equipment

Type	Number
Excavators	18
Dozers	5
Rubber tire loaders	8
Screen	1
Grinders	3
Air Curtain Incinerator	7
Knuckleboom Loaders	18
Skid Steers	19
Dump Trucks	29
Service Truck	6
Backhoe	2
Track Loader	2
Supervisor pickup trucks	21
Equipment Haulers	10
Bucket Trucks	5

D.
Financial Stability

BERGERON
EMERGENCY SERVICES

D. FINANCIAL STABILITY

D.1 Years Proposal Company has been in Business

BES was incorporated in the State of Florida April 14, 2006

D.2 Proposer's Net Worth and Working Capital

Our net worth is over $50 million with working capital in excess of $10 million. This allows BES to continue support operation well beyond 6 months. Our surety is Arch Insurance Company carries an A.M. Best Rating of A+ (Superior) XV and listed in the Department of the Treasury's Federal Register. The Home Office address is Harborside 3, 210 Hudson Street, Ste 300, Jersey City NJ 07311-1107. Our

- $25 million worth of readily available Bergeron-owned equipment
- $85 million bonding capability for single project
- $170 million aggregate bonding capability (Favorable consideration will be given for projects requiring higher capacities)

D.3 Size of Projects Successfully Completed in the Past Five Years

In the past five years BES has successfully completed over $31.5 million in disaster responses.

Event	Year	Total CY/Tons	Total Dollars	Population	FEMA #	Total Sq Miles	Emergency Cut & Toss	Vegetative	White Goods	ROW	ROE	HHW	C&D	Hangers & Stumps	Animal Carcasses	DMS/TDSRS	Beach Restoration	Comments
Hurricane Michael	Oct-18	500,000	$11,000,000	8,365	DR-4399	836		■		■			■	■		■		
Hurricane Irma 26 concurrent activations	2017	2,500,000	$29,700,000	6,848,000	DR-4437	5,348	■	■	■	■	■		■	■		■	■	Multiple activations on 26 contracts for cities, towns, authorities, counties, and FDOT Districts 6
Hurricane Matthew, FL 5 concurrent activations	2016	75,000	$1,450,000	1,842,270	DR-4283	6,120				■			■	■				Volusia School Board FDOT District 5 Volusia and Brevard Counties, Seminole County, Marion County
City of Lighthouse Point Tornado respsonce	2016	1500 Tons	$75,000	10,344	N/A	2		■		■								Tornadoes
City of Sarasota Tornado response	2016	500 Tons	$75,000	373,826	N/A	25		■		■			■					Tornadoes

Past Performance

Benefits to You

- ✓ 300 Successfully completed activations
- ✓ $50 Million in FEMA-funded disaster related recovery projects
- ✓ FEMA Compliant Debris Management System

BES past performances and our years of experience fully demonstrates our capability to respond to disaster situations. Our experience and our documented performance show that we understand how to mobilize, deploy, engage small and large business subcontractors and work with public officials with disaster response management. We apply this experience and work to maintain and continuously improve our capability to ensure we are prepared to respond quickly and effectively to a call for support from the City of Key West.

Our team has the experience and expertise in every discipline required to successfully complete the City's Debris Clearance and Removal needs. Our list of similar FEMA Public Assistance projects is provided in Exhibit D.1.

FEATURES

1. Continuous contact with the City before, during, and after an event.
2. Formal organizational structure identifying responders by name with multiple means of contact.
3. Preposition crews, equipment, and instructions; when the event demands.
4. Exercise drills conducted with key leader participation at least once each quarter, and more frequently if necessary, to test the operation of the system.
5. Formal training for a minimum of 12 hours with practical exercises to insure the full and complete understanding of the duties and responsibilities of each team member.
6. Response plan built around FEMA, FHWS, and public assistance program requirements.
7. Senior executive oversight assigned responsibilities in writing for management of the process and continuous improvement of response plans.

8 Identification, assembly, and deployment of the required equipment to ensure the full and complete response; *more does not necessarily mean better*.

➲ **BENEFITS:**

1 Effective, unified, coordinated, and fully integrated response team.
2 Experienced well defined organizational structure and response capabilities with clear lines of responsivities and communication.
3 Continuous improvement ensures that the City has a contractor team that is up to date on changes to public assistance programs, understands disaster response, knows how to execute quickly and effectively, and can comprehensively support the mission to respond to a disaster.

➲ **PROOFS:**

"The Bergeron Emergency Services team was very professional and compassionate when dealing with citizens and their concerns following Hurricane Michael. They are great to work with and very thorough – nothing was overlooked."	**Rhonda Lewis**, Director Liberty County Emergency Management
"I rate Bergeron Emergency Services' response to Hurricane Irma a 10 out of 10 for their experience, ability to resolve problems and the quality of their work. They are a very professional operation."	**Sandy Luongo**, General Services Manager Town of Southwest Ranches
"Thank you to Bergeron Emergency Services. While other contractors fled to areas paying more after Hurricane Irma, Bergeron kept their word and honored their contract with the City of Pembroke Pines."	**Ryann Greenberg** Pembroke Pines Community Leader
"Within two hours after we called, a representative was in the City assessing the damage and developing a clean-up and debris removal plan. You provided just the right amount of manpower and equipment needed to get the job done quickly and efficiently."	**John D. Lavisky**, City Administrator City of Lighthouse Point

Exhibit D.1: FEMA Public Assistance Experience

Event	Year	Total CY/Tons	Total Dollars	Population	FEMA #	Total Sq Miles	Emergency Cut & Toss	Vegetative	White Goods	ROW	ROE	HHW	C&D	Hangers & Stumps	Animal Carcasses	DMS/TDSRS	Beach Restoration
Hurricane Michael	Oct-18	500,000	$11,000,000	8,365	DR-4399	836		■		■			■	■		■	
Hurricane Irma 26 concurrent activations	2017	2,500,000	$29,700,000	6,848,000	DR-4437	5,348	■	■	■	■	■		■	■		■	■
Florida Keys	Oct-17	--	$45,000	73,090	DR-4337	137.50	■										
Volusia County School Board	Oct-17	45,000	$600,000	481,784	DR-4337	1,432.00		■		■	■			■			
Indian River County	Oct-17	15,000	$150,000	147,919	DR-4337	503.00	■	■		■	■		■	■		■	
Dania Beach	Oct-17	84,810	$1,000,000	29,689	DR-4337	8.36	■	■		■	■		■	■		■	
City of Oakland Park	Oct-17	47,929	$700,000	44,362	DR-4337	8.18	■	■		■	■		■	■		■	
City of Lighthouse Point	Oct-17	24,127	$300,000	11,143	DR-4337	2.39	■	■		■	■		■	■		■	
City of Hollywood	Oct-17	165,263	$1,500,000	151,998	DR-4337	30.81	■	■		■	■		■	■		■	■
Southwest Ranches	Oct-17	190,709	$3,200,000	7,898	DR-4337	13.15	■	■		■	■		■	■		■	
University of Miami	Oct-17	2,168	$75,000	16,848	DR-4337	0.21	■	■		■			■	■			
City of Miramar	Oct-17	53,639	$800,000	138,449	DR-4337	31.28	■	■		■	■		■	■			
Town of Palm Beach	Oct-17	--	$6,888	8,690	DR-4337	8.12	■										
Town of Davie	Oct-17	420,861	$9,000,000	101,871	DR-4337	35.74	■	■		■	■		■	■		■	
Loxahatchee Groves	Oct-17	22,783	$300,000	3,441	DR-4337	12.44	■	■		■	■		■	■			
Village of Palmetto Bay	Oct-17	--	$27,394	24,570	DR-4337	8.45	■										
South Miami	Oct-17	--	$27,160	12,207	DR-4337	2.31	■										
West Park	Oct-17	15,812	$125,000	343,254	DR-4337	1,663.00	■	■		■	■		■	■		■	
City of Pembroke Pines	Oct-17	135,237	$1,100,000	168,587	DR-4337	34.97	■	■		■	■		■	■		■	
Palm Beach Solid Waste Authority	Oct-17	115,287	$1,200,000	2,200,000	DR-4337	1,974.00	■	■		■	■		■	■			
Village of Royal Palm Beach	Oct-17	22,500	$200,000	13,019	DR-4337	1.71	■	■		■	■		■	■			
City of Plantation	Oct-17	657,854	$7,000,000	92,706	DR-4337	21.64										■	
Village of Golf	Oct-17	3,448	$45,000	218	DR-4337	0.53	■	■		■	■		■				
City of Ocean Ridge	Oct-17	4,140	$50,000	1,923	DR-4337	1.78	■	■		■	■		■				
City of Juno Beach	Oct-17	3,083	$30,000	3,564	DR-4337	2.70	■	■		■	■		■				
Town of Manalapan	Oct-17	2,459	$28,000	457	DR-4337	10.52				■	■		■				
Lantana	Oct-17	7,581	$25,000	11,221	DR-4337	2.90	■	■		■	■		■				
Hurricane Matthew, FL 5 concurrent activations	2016	75,000	$1,450,000	1,842,270	DR-4283	6,120				■			■	■			
City of Lighthouse Point Tornado respsonce	2016	1500 Tons	$75,000	10,344	N/A	2		■		■							
City of Sarasota Tornado response	2016	500 Tons	$75,000	373,826	N/A	25		■		■			■				
City of Lake Jackson TX City of Richwood TX Tornado response	2015	15,000	$250,000	30,799	N/A	5		■	■	■	■	■	■			■	
SuperStorm Sandy 2 concurrent activations - all 5 boroughs of NYC	2013	NJ, 65,000 CY NY, 394 flush cuts, 694 stump extractions	$1,750,000	8,300,000.00	NJ DR-4086 NY DR-4085	363.00		■						■			
Trocpical Storm Isaac Removal of dead fish from Indian River	2012	224 Tons	$80,000	138,028	EM-3347	497									■		
Tropical Storm Debby Flood generated debris	2012	2,300	$53,000	464,697	DR-4068	27		■		■	■		■				
Browad County, Solid Waste and Recycling Division Pickup and haul of mixed curbside debris	2010	950,000 Tons Annually	$1,000,000	1,869,000					■				■				
Kentucy Ice Storms 5 counties	2009	1.6M	$8,300,000	227,632	DR-1818	2,603	■	■		■	■	■	■	■			
Hurricane Ike 7 concurrent activations	2008	48,800	$305,000	3,722,541	DR-1791	2,334		■									
Hurricane Wilma Pickup Operations 9 concurrent contracts, 279 Schools	2006	8M	$20,000,000	1,672,000	DR-1609	1,525	■	■	■	■	■	■	■	■	■	■	
Hurricane Wilma Operations 9 concurrent contracts, 279 Schools	2006	8M	$20,000,000	1,672,000	DR-1609	1,525	■	■	■	■	■	■	■	■	■	■	
Katrina,Florida	2005	86,000	$806,076	2,414,000	DR-1602	2,481		■	■	■	■		■	■		■	

D.4 Strength of Latest Financial Statement

Our financials for 2020 are currently in development and can be provided upon completion. The following are our financials for 2019.

Berkowitz Pollack Brant Advisors +CPAs

INDEPENDENT AUDITOR'S REPORT

To the Shareholders of
Bergeron Land Development, Inc. and Subsidiaries
and Bergeron Sand & Rock Mining, Inc.

We have audited the accompanying combined financial statements of Bergeron Land Development, Inc. and Subsidiaries and Bergeron Sand & Rock Mining, Inc. which comprise the combined balance sheet as of December 31, 2019, and the related combined statements of operations, shareholders' equity and cash flows for the year then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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MIAMI | FT. LAUDERDALE | BOCA RATON | WEST PALM BEACH | NEW YORK CITY

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of Bergeron Land Development, Inc. and Subsidiaries and Bergeron Sand & Rock Mining, Inc. as of December 31, 2019, and the combined results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplementary information (pages 24-28) is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Berkowitz Pollack Brant

Miami, Florida
April 27, 2020

BERGERON LAND DEVELOPMENT, INC.
AND SUBSIDIARIES AND
BERGERON SAND & ROCK MINING, INC.

COMBINED BALANCE SHEET

DECEMBER 31, 2019

ASSETS	
CURRENT ASSETS:	
Cash	$ 1,999,080
Accounts receivable:	
Contract receivables, including retainage, net	6,318,389
Other	231,105
Contract assets	213,628
Inventories	52,389
Prepaid expenses and other current assets	58,497
TOTAL CURRENT ASSETS	8,873,088
PROPERTY AND EQUIPMENT, net	8,011,631
TOTAL ASSETS	$ 16,884,719
LIABILITIES AND SHAREHOLDERS' EQUITY	
CURRENT LIABILITIES:	
Accounts payable, including retainage	$ 8,753,490
Accrued expenses	634,831
Contract liabilities	1,185,565
Accrued loss on uncompleted contract	912,937
Line of credit	2,000,000
Current maturities of long-term debt	1,339,582
TOTAL CURRENT LIABILITIES	14,826,405
LONG-TERM RETAINAGE PAYABLE	598,038
LONG-TERM DEBT, less current maturities	691,430
TOTAL LIABILITIES	16,115,873
COMMITMENTS AND CONTINGENCIES	
SHAREHOLDERS' EQUITY	768,846
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	$ 16,884,719

See accompanying notes to combined financial statements.

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BERGERON LAND DEVELOPMENT, INC.
AND SUBSIDIARIES AND
BERGERON SAND & ROCK MINING, INC.

COMBINED STATEMENT OF OPERATIONS

YEAR ENDED DECEMBER 31, 2019

REVENUES FROM CONTRACTS	$ 56,869,127
COST OF REVENUES FROM CONTRACTS	64,088,355
GROSS LOSS FROM CONTRACTS	(7,219,228)
REVENUES FROM DEBRIS CLEANUP SERVICES	2,965,753
COST OF REVENUES FROM DEBRIS CLEANUP SERVICES	2,456,158
GROSS PROFIT FROM DEBRIS CLEANUP SERVICES	509,595
TOTAL GROSS LOSS, net	(6,709,633)
GENERAL AND ADMINISTRATIVE EXPENSES	4,113,128
LOSS FROM OPERATIONS	(10,822,761)
OTHER INCOME (EXPENSE), net:	
Self storage rental income, net of depreciation and real estate taxes	310,889
Other rental income	135,020
Miscellaneous income	467,695
Supplemental other contract income, net	1,459,371
Gain on sale of equipment	18,375
Interest expense	(333,475)
TOTAL OTHER INCOME, net	2,057,875
NET LOSS	$ (8,764,886)

See accompanying notes to combined financial statements.

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E.
Past Performance References

BERGERON
EMERGENCY SERVICES

E. PAST PERFORNACE REFERENCES

E.1 Total Dollar Amount of Rejected Reimbursement (FEMA Audit)

BES has over 15 years of successful FEMA related responses. We have never had a FEMA claim rejected

E.2 Number of Rejected Reimbursements (FEMA Audit)

BES has over 15 years of successful FEMA related responses. We have never had a FEMA claim rejected

E.3 Total Yards/Tons of Debris Handled in the Last Five Years

In the last five years BES has successfully removed over 3 million cubic yards of debris representing of 33 activations coving nearly 8 thousand miles.

E.4 Overall Satisfaction of Customers

11. Give names, addresses and telephone numbers of three individuals, corporations, agencies, or institutions for which you have previously performed work. List of ALL disaster response contracts performed in the last 5 years, including customer name, total contract amount and yards removed. Use a separate tab if necessary.

11.1. Name	Rhonda Lewis, Director
Address	Liberty County, Florida
	10979 NW Spring Street Bristol, Florida 32321
Telephone No.	850-643-2339
	500K CY Debris, Hurricane Michael, 2019.
11.2. Name	Sandra Luongo, General Services Manager
Address	Town of Southwest Ranches, Florida
	13400 Griffin Road Southwest Ranches, FL 33330
Telephone No.	954-434-0008
	200K CY Debris, Hurricane Irma, 2018
11.3. Name	John Archambo, Director of Customer Relations
Address	Solid Waste Authority of Palm Beach County
	7501 N. Jog Road, West Palm Beach, FL 33412
Telephone No.	561-697-2700, extension 4725
	120K CY Debris, Hurricane Irma, 2018

F.
Cost Proposal

BERGERON
EMERGENCY SERVICES

F. COST PROPOSAL

Attachment A; Disaster Response Services Unit Price Proposal Form

ATTACHMENT A

DISASTER RESPONSE SERVICES

UNIT PRICE PROPOSAL FORM

Proposal costs are inclusive of all related expenses including, but not limited to, contract administration, technical assistance to the City, personnel training and certification, TDMS management, services for security, safety and traffic management, and associated actions necessary for implementation of debris management operations by the Contractor as defined in the Contract.

PROPOSAL FROM:
Company: Bergeron Emergency Services, Inc.

Address: 19612 SW 69th Place

Fort Lauderdale, Florida 33332

Phone/Fax: 954.680.6100 Ext 223 / Fax: 866.757.7656

To furnish all materials, equipment and labor and to perform all work in accordance with the Contract Documents for: **Disaster Response Services, Provider RFP No.002-21**, located at various locations within CITY OF KEY WEST, Florida.

To: CITY OF KEY WEST
ATTN: CITY CLERK
1300 White St.
Key West, FL 33040

1.0 The undersigned Proposer proposes and agrees, if this Proposal is accepted, to enter into a Contract with City in substantially the form as the Sample Contract included in the RFP Documents to perform all Work and any Additional Services as specified or indicated in the RFP Documents at the unit prices and within the times indicated in this Proposal and in accordance with the other terms and conditions of the RFP Documents.

2.0 Proposer accepts all of the terms and conditions of the RFP and Instructions to Proposers, including without limitation those dealing with the disposition of RFP security. The Proposal will remain subject to acceptance for 90 days after the RFP opening, or for such longer period of time that Proposer may agree to in writing upon request of City.

3.0 In submitting this Proposal, Proposer represents, as set forth in the Contract, that:

A. Proposer has examined and carefully studied the RFP Documents, the other related data identified in the RFP Documents, and the following Addenda, receipt of all, which is hereby acknowledged.

Addendum No.	Addendum Date
1	03/31/2021

B. Proposer has visited the Site and become familiar with and is satisfied as to the general, local and Site conditions that may affect cost, progress, and performance of the Work.

C. Proposer is familiar with and is satisfied as to all federal, state and local Laws and Regulations that may affect cost, progress and performance of the Work.

D. Proposer has correlated the information known to Proposer, including location of City in relation to any proposed final disposal sites, information and observations for City's Debris Separation/Reduction and Temporary Debris Management Sites obtained from visits to the Site, any reports and drawings identified in the RFP Documents, and all additional examinations, investigations, and data provided with the RFP Documents.

E. Proposer has given the City written notice of all conflicts, errors, ambiguities, or discrepancies that Proposer has discovered in the RFP Documents, and the written resolution thereof by the City is acceptable to Proposer.

F. The RFP Documents are generally sufficient to indicate and convey understanding of all terms and conditions for the performance of the Work for which this RFP is submitted.

4.0 Proposer further represents that this Proposal is genuine and not made in the interest of or on behalf of any undisclosed individual or entity and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; Proposer has not directly or indirectly induced or solicited any other Proposer to submit a false Proposal; Proposer has not solicited or induced any individual or entity to refrain from bidding; and

Proposer has not sought by collusion to obtain for itself any advantage over any other Proposer or over City.

5.0 Proposer acknowledges that there are no quantities guaranteed, and Unit Cost information is solely for the purpose of comparison of Proposals, and final payment for all Unit Price Proposal items will be based on actual services provided, determined as provided in the Contract Documents.

6.0 Proposer acknowledges that all unit costs include any necessary insurance and bonds.

7.0 The Proposer accepts all liability for improper disposal of solid waste, including debris, construction and demolition debris, hazardous waste, chipping or mulching, infectious waste, white goods disposal, and recycling.

TABLE A- Time and Materials

Heavy Equipment	Size or Type	U/M	Unit Price
			Operators Included
Skid Steer Loader	Bobcat	Hour	$120.00
Backhoe	Cat 416	Hour	$140.00
Wheel Loaders	Cat950	Hour	$175.00
Wheel Loaders	Cat 966	Hour	$200.00
Wheel Loaders	Cat 980	Hour	$250.00
Tracked Loaders	Cat 955	Hour	$255.00
Towed Loader w/ Tractor	Prentice 210	Hour	$325.00
Self-Loading Knuckle boom Truck	25-35 CY Body	Hour	$325.00
Self-Loading Knuckle boom Truck	35-45 CY Body	Hour	$325.00
Dozer	Cat D4	Hour	$150.00
Dozer	Cat D5	Hour	$175.00
Dozer	Cat D6	Hour	$200.00
Dozer	Cat D7	Hour	$250.00
Dozer	Cat D8	Hour	$295.00
Excavators	Cat 320	Hour	$175.00
Excavators	Cat 325	Hour	$195.00
Excavators	Cat330	Hour	$225.00
Tractor w/ Box Blade	80 Hp	Hour	$125.00
Motor Grader	Cat 120G	Hour	$185.00
Crane	30 Ton	Hour	$350.00
Bucket Truck	Up to 50' reach	Hour	$225.00
Bucket Truck	50' to 75' reach	Hour	$250.00
Trash Transfer Trailer w/ Tractor	110 yard	Hour	$205.00
Street Sweeper	Vacuum Type	Hour	$275.00
Water Truck	2000 gallon	Hour	$105.00
Stump Grinder	Vermeer 252	Hour	$125.00
Chipper w/ 2 man crew	Morbark Storm	Hour	$175.00
12-Foot Tub Grinder	Morbark 1200	Hour	$425.00
13-Foot Tub Grinder	Morbark 1300	Hour	$475.00

Equipment Transport w/ Tractor	50 Ton	Hour	$130.00
Truck Mounted Winch		Hour	$110.00
Personnel	**Size or Type**	**U/M**	**Unit Price**
Superintendent w/ Pickup Truck	Individual	Hour	$90.00
Supervisor w/ Pickup Truck	Individual	Hour	$90.00
Safety or QC Manager w/ Pickup Truck	Individual	Hour	$110.00
Mechanic w/ Truck and Tools	Individual	Hour	$90.00
Climber w/ Gear	Individual	Hour	$90.00
Operator w/ Chainsaw	Individual	Hour	$43.00
Laborer w/ Tools	Individual	Hour	$43.00
Traffic Control Personnel	Individual	Hour	$43.00
Ticket Writers	Individual	Hour	$30.00
Clerical	Individual	Hour	$40.00
Administrative Assistants	Individual	Hour	$45.00

TABLE B- DEBRIS COLLECTION AND REDUCTION SERVICES

The Contractor will provide all services and expenses necessary for debris pickup and hauling, processing of debris at the TDMS, and final disposal for a fixed unit price as identified below. This cost is inclusive of all related expenses including contract administration, technical assistance to the City, personnel training and certification, TDMS management, services for security, safety and traffic management, and associated actions necessary for implementation of disaster response services and operations by the Contractor as defined in the Contract.

Hauling for final disposal shall be unit price for the total cost of moving the debris from the TDMS to the final disposal site. The closest landfill that normally accepts C&D and Mixed materials is in Miami Dade County approximately 130 miles North of Key West, Florida. Proposers should assume a 200-mile haul in their unit price proposal. All Key West City, and FDEP approved TDMS sites are within 10 miles of any location inside of Key West.

Disposal cost (tipping fees) will be the responsibility of the Contractor. The Contractor will pass though the Disposal Cost to the City with no mark up or charge for services. Contractor may be required to set up temporary certified scales to weigh outbound waste. Weight tickets must be reconciled to disposal weight tickets.

DESCRIPTION OF SERVICES	UNIT OF MEASURE	UNIT PRICE
Collection and Processing		**Dollars**
Vegetative Debris (Includes Seaweed) Collection	Per Cubic Yard	$14.00
Construction and Demolition Debris Collection	Per Cubic Yard	$16.00
White Goods Collection	Each	$100.00
Mixed Debris Collection	Per Cubic Yard	$65.00
TDMS Management, Processing and Loading	Per Cubic Yard	$6.00

Sand Screening and Placement	Per Cubic Yard	$24.75
CFC Removal from Compressors	Each	$50.00
Hazardous Waste Collection and Disposal	55 Gallon Drum	$2,500.00
Hauling for Final Disposal		**Dollars**
Hauling from TDMS to Final Disposal Site <200 Miles	Per Cubic Yard	$24.00
Dead Animal Carcass Hauling and Disposal	Per Pound	$7.00
Tree Debris Removal		**Dollars**
Hangers Removal	Per Tree	$125.00
Hazardous Tree Removal (Leaners)	Per Tree	
<12" to 24"	Per Tree	$375.00
>25" to 48"	Per Tree	$475.00
>49" to 72"	Per Tree	$575.00
> 72"	Per Tree	$675.00
Hazardous Stump Removal (Ground Not Less Than 8" Below Grade)		**Dollars**
<6" to 12"	Per Stump	$0.00
>13" to 24"	Per Stump	$275.00
>25" to 48"	Per Stump	$450.00
>49" to 72"	Per Stump	$750.00
> 72"	Per Stump	$875.00
Stump Backfill	Per Hole	$150.00
Miscellaneous Services		**Dollars**
Demolition of Structures Wood Structures	Per Square Foot	$7.75
Demolition of Concrete Structures	Per Square Foot	$7.75
Video Record of pre-and post-TDMS site	Each	$500.00
Phase I Environmental Audit	Each	$7,500.00
TDMS Site Restoration Grading	Per Square Yard	$1.00
Topsoil TDMS Site Restoration	Per Cubic Yard	$11.00
Sod TDMS Site Restoration	Per Square Yard	$6.75
Debris Removal from Canals and Waterways	Per Cubic Yard	$65.00
Restoration of Canal Banks and Slopes	Per Liner Foot	$6.75
Sod Restoration of Canal banks and Slopes	Per Square Yard	$6.75

Fire Suppression Support	Each Unit	$500.00
Motor Vehicles Removal Towing (from right of way) including to TDMS	Each	$275.00
Motor Vehicles Removal (from canal) Including Towing to TDMS	Each	$1,500.00
Boat Removal (from right-of-way) Including Towing to TDMS	Linear Foot	$200.00
Emergency Potable Bottled Water (Pallet of .5 Litter 24/Cases)	Cost Per Case	$5.75
Emergency Delivery of Ice (Full Truck Load 10 lbs Bags)	Cost Per Truck Load	$2,500.00
Mobile Kitchen Facility to provide 10-100 meals per day	Each Unit	$25,000.00
Mobile Kitchen Facility to provide 101-200 meals per day	Each Unit	$35,000.00
Mobile Kitchen Facility to provide 201-300 meals per day	Each Unit	$45,000.00
Mobile Kitchen Facility to provide 301-400 meals per day	Each Unit	$60,000.00
Mobile Laundry Facility	Each Unit	$10,000.00
Mobile Restroom/Shower Facility	Each Unit	$7,500.00
Mobile Fueling Facility	Each Unit	$12,500.00
Mobile Satellite Communications Facility	Each Unit	$10,000.00
Mobile Automated Ticket Issue and Tracking System (Hail Pass or Equivalent)	Each Unit	$2,500.00
Emergency Portable Power Generators		**Dollars**
>25KW	Each Unit	$2,500.00
>50 KW	Each Unit	$5,000.00
>100KW	Each Unit	$7,500.00
>250KW	Each Unit	$10,000.00
>500KW	Each Unit	$25,000.00

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Portable Dewater Pump 6"	Each Unit
	$2,000.00
Manhole and Catch Basin Cleaning	Each Catch Basin
	$500.00
Storm Drain Piping Cleaning	Per Linear Foot
	$35.00

CONFIRMATION SIGNATURE OF UNIT PRICE PROPOSAL INFORMATION

Brian Thomason
Name of Proposer

Signature of Proposer

Vice President of Operations
Title

8.0 Proposer's Information:

The PROPOSER states that he is an experienced CONTRACTOR and has completed similar Work within the last five years. This information has been provided on Attachment D- Contractor's Qualifications Statement.

9.0 Proposer accepts the provisions of the Sample Contract.

10.0 The Proposer is familiar with the terms used in this RFP and the meanings indicated.

Proposal submitted on April, 9 " 2021

State Contractor License No. CGC060936 . (If applicable)

License Type: General Contractor

If Proposer is:

An Individual

Name (typed or printed): _____

By: _____(SEAL)
(Individual's signature)

Doing business as: _____

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Business address: _____

Phone No.:_____FAX No.:_____

A Partnership

Partnership Name: _____(SEAL)

By: _____

(Signature of general partner- attach evidence of authority to sign)

Name (typed or printed):----------

Business address: _____

_____

Phone No.: _____ FAX No.: _____

A Corporation

Corporation Name: Bergeron Emergency Services, Inc. (SEAL)

State of Incorporation: Florida

Type (General Business, Professional, Service, Limited Liability): Corporation

By: _____

(Signature – attach evidence of authority to sign)

Name (typed or printed): Brian Thomason

Title: Vice President of Operations

(CORPORATE SEAL)

Attest: _____

(Signature of Corporate Secretary) Phil DeSai, Secretary

Business address: 19612 SW 69th Place, Fort Lauderdale, Florida 33332

Phone Number 954.680.6100, Ext 223 Fax Number 866.757.7656

Date of Qualification do business is: April 14, 2006

G.
Required Forms
Attachments B - X

BERGERON
EMERGENCY SERVICES

G. REQUIRED FORMS – ATTACHMENTS B - X

G.1 Attachment B; Sample Load Ticket

BERGERON EMERGENCY SERVICES, INC.

DEBRIS LOAD TICKET		
TICKET NUMBER: 80501		
CONTRACT NUMBER:		
PRIME CONTRACTOR'S NAME:		
DATE:		
DEBRIS QUANTITY		
Truck No:	Capacity (CY):	
Load Size: Cubic Yards _____ or Tons _____		
Truck Driver:		
DEBRIS CLASSIFICATION		
	Burnable	
	Non-Burnable	
	Mixed	
	Other	
LOCATION		
Zone/Section/Address		Dumpsite
	Time	Contract Monitor (Full Name)
Loading		
Dumping		

White- Bergeron Blue- Applicant (Invoice) Green- Subcontractor Yellow- Applicant (Tower) Pink- Subcontractor Goldenrod- Applicant Field

G.2 Attachment C; List of Proposer's Equipment and Facilities (Including Location)

ATTACHMENT C

LIST OF PROPOSER'S EQUIPMENT AND FACILITIES (INCLUDING LOCATION) (List may also be attached.)

QUANTITY	EQUIPMENT	TYPE

Please refer to to Tab C of this proposal. and the attached equipment list.

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Registration or Serial #	Model YEAR	TYPE / MAKE / MODEL
CV174	1995	FONTAINE LOWBOY TRAILER
CV213	1997	F800 TRUCK FLAT BED
CV280	1999	WATER TRUCK STERLING
CV287	1999	F800 FUEL TRUCK
CV314	2000	STERLING WATER TRUCK
CV315	2000	STERLING WATER TRUCK
CV382	2005	INTERNATIONAL 5900 TRACTOR
CV389	2005	LOWBOY LIDDELL
CV407	2006	TRAILER EAGER BEAVER 25XTL
CV408	2006	FUEL TRUCK MACK CV713
CV416	2006	GMC C5500
CV417	2006	GMC C5500
CV423	2006	EAGER BEAVER 25XPL
CV430-BPIC	2007	TOYOTA HIGHLANDER
CV456	2007	FLATBED TRAILOR SF-650H
CV466 - BPIC	2011	FORD F-250 LARIAT 4X4 SD CREW CAB
CV468 - BPIC	2011	FORD F-250 KING RANCH
CV492	2012	ANDERSON 12 TON TRAILER
CV494	2012	INT' NNTL 4300 M7
CV500	2013	BIG TEX 14-ET TRAILER
CV542	2013	KENWORTH CRANE TRUCK
CV546	1998	MACK TRACTOR
CV573	2016	DODGE RAM 5500 4X4
CV574	2016	LAND ROVER RANGE ROVER
CV576	2016	ANDERSON TA8165T
CV581	2015	FUEL TRUCK: PETERBILT 348
CV588	2016	WATER TRUCK: PETERBILT 348 (4000 GAL.)
CV589	2016	FUEL TRUCK: PETERBILT 348
CV590	2016	DODGE RAM 5500 4X4
AT010	2003	PROLINE (ON CV417)
AT020	2008	GRAPPLE AR400 BUCKET
AT021	2008	AR400 GRAPPLE BUCKET
AT022	2006	48" ROCK BUCKET (PC 400)
AT024	2006	DS 120 MOWER
AT025		GP GRAPPLE BUCKET
AT026	2008	272G GRAPPLE BUCKET
AT027	2006	GRAPPLE BUCKET-SKID STEER
AT028	2005	AR400 GRAPPLE BUCKET
AT030	2008	GRAPPLE SEG 3 BUCKET
AT032	2011	SOLESBEE GRAPPLE BUCKET
AT033	2005	GRAPPLE RAKE 950

Registration or Serial #	Model YEAR	TYPE / MAKE / MODEL
AT035	2005	EXTEND-TREE BOOM 950
AT036	2011	DPU55/45 TAMP
AT037	2011	DPU55/45H TAMP
AT040	2013	STREET FS400LV SAW
AT041	2013	390 STRIPE REMOVER
AT042	2013	DPU 50/45 TAMP
AT043	2013	GPS
AT044	2013	RAK924HZ RAKE
AT045	2014	1GD-4 DOZER SYSTEM
AT046	2014	BPU2540A TAMP
AT047	2014	GPS
AT049	2015	1539900261 STRIPER
AT050	2013	AIR COMPRESSOR
AT052	2016	6 GPS SYSTEMS, MISC.
AT056	2016	CV580 / 568 JOH. STA1W
AT057	2016	FORKS JOB 413347 (10445)
AT059	2015	LOADER BOOM EQ25438
AT060	2014	MAT'L HANDLING BKT 93"
AT061	2014	UGLY ROCK BUCKET 47"
AT062	2016	WACKER PLATE TAMP WP 1540AW
AT063	2016	JUMPING JACK MTX60HD
AT064	2016	GENERATOR GA6HRS
AT065	2016	ASPHALT CUTTER 200M
AT067	2016	PRESSURE WASHER
AT068	2016	PT3A WATER PUMP
AT069	2015	MAT'L HANDLING BKT 336 - 66"
AT070	2016	GRAPPLE/DEBRIS BUCKET
AT071	2016	GRAPPLE 72"
AT072	2017	SERCO 7500 GRAPPLE AS
BH129	2002	GRADALL XL 3300
BH374	2013	CAT MINI EX LGH 30170
BH376	2014	CAT 321L LCR
BH399	2013	HYUNDAI R480LC 9A
BH421	2016	CAT 323FL
BH424	2016	CAT 349FL
BH425	2016	CAT 390F
BH426	2016	CAT 390F
BH429	2016	CAT 325FL-CR
BT022	2015	LAYMOR SM 300
BT023	2016	LAYMOR SM 300
BT024	2016	LAYMOR SM 300

Registration or Serial #	Model YEAR	TYPE / MAKE / MODEL
BT025	2016	LAYMOR SM 300
BT026	2016	LAYMOR SM 300
DT108	2007	MACK CTPB 713
DT110	2007	MACK CTPB 713
DT111	2007	MACK CTPB 713
DT112	2007	MACK CTPB 713
DT114	2007	MACK CTPB 713
DZ365	2012	JOHN DEERE 450J
DZ366	2014	CASE 1150
DZ374	2015	CAT D5K2XL
DZ378	2016	CAT D6N XL
DZ379	2016	CAT D6N XL
DZ380	2016	CAT D6T XL
DZ381	2016	CAT D6T XL
DZ383	2016	CAT D5K2XL
ED101	2016	CAT 745C
ED102	2016	CAT 745C
ED103	2016	CAT 745C
ED104	2016	CAT 745C
ED105	2016	CAT 745C
ED106	2016	CAT 745C
FL001	1995	KOMATSU FG25C
FL003	2005	CAT DP70-35
FT010	1994	FORD 44A - 4X4 MOWER
FT011	1995	JOHN DEERE 2155
FT012	1994	MASSEY FERG MF383
FT015	1998	CASE IH MX135
FT016	1999	CASE IH C70
FT017	1995	MASSEY FERG MF362-4
GS002	2009	CAT HIMOINSA
GT001	2007	MACK CT9713
GT001-A	2009	FORH TL = FLT6028ab
GT002	2007	MACK CTPB 713
GT002-B	2009	FORH TL = FLT6028ab
GT003	2010	PETERBUILT 327
GT004	2010	PETERBUILT 327
GT005	2013	PETERBUILT 365 C&C
GT006	2016	PETERBUILT 567
GT007	2017	PETERBUILT 567
GT008	2017	PETERBUILT 567
GT009	2017	PETERBUILT 567

Registration or Serial #	Model YEAR	TYPE / MAKE / MODEL
GT010	2017	PETERBUILT 567
LO428	2014	HYUNDAI HL757-9
LO429	2013	HYUNDAI HL 780-3A
LO432	2013	CAT 950K
LO442	2015	CAT 938M
LO443	2015	CAT 430F2
LO444	2015	BOBCAT T770
LO445	2013	HYUNDAI HL780 - 3A
LO447	2016	CAT 938M
LO448	2016	CAT 430F
LO449	2016	CAT 926M
CO451	2016	BOBCAT T770
LO453	2016	CAT926M
LO454	2016	BOBCAT T770
LO455	2016	CAT 430F
LO456	2016	KUBOTA SVL95
LO457	2016	KUBOTA SVL95
LO459	2016	CASE 580SN
LO460	2016	KUBOTA SVL95
LT001	2011	WACKER LTN6L
LT002	2011	WACKER LTN6L
LT003	2011	WACKER LTN6L
LT004	2011	WACKER LTN6L
LT005	2011	WACKER LTN6L
LT006	2011	WACKER LTN6L
LT007	2011	BALDOR POWER LITE
LT008	2011	BALDOR POWER LITE
MG090	2015	CAT 12M3
MG094	2016	CAT B140M3
MG097	2013	CAT 140M2
MG099	2016	CAT 12M
RM004	1999	CAT SS250B
SR009	1987	INGRAM 3-WHEEL 12 TON
SR011	1988	INGRAM 3-WHEEL 12 TON
SR012	1988	INGRAM 3-WHEEL 12 TON
VR100	2006	CAT CS-533E
VR145	2013	CAT CB24
VR146	2013	CAT CB24
VR149	2015	CAT CS54B
VR152	2016	CAT CS54B
VR153	2016	CAT CS54B

Registration or Serial #	Model YEAR	TYPE / MAKE / MODEL
VR154	2016	CAT CS54B
VR156	2016	CAT CS54B
VR157	2016	CAT CS54B
VR158	2016	CAT CB24B
ZL125	2013	KUBOTA RTV900
ZL132	2014	KABOTA RTV 1140
ZL139	2016	KUBOTA RTV X900G
ZL142	2016	KUBOTA RTV X900G
ZL130	2014	KUBOTA RTV900
CV498-BPIC	2013	FORD F150 4X2 SUPER CREW
CV499 - BPIC	2013	TOYOTA SIENNA
CV512 - BPIC	2014	FORD FUSION HYBRID
CV525	2014	FORD FUSION HYBRID
CV529	2014	FORD FUSION HYBRID
CV531	2014	FORD F350 MECHANIC TRUCK
CV532	2014	FORD F350 FLATBED
CV533 - BPIC	2013	JEEP WRANGLER UNL SPORT (TENNESSEE)
CV535 - BPIC	2015	GMC SIERRA 3500 HD
CV536 - BPIC	2015	GMC YUKON DENALI 4X4
CV538	2014	FORD FUSION HYBRID
CV539	2015	FORD FUSION HYBRID
CV550	2015	DODGE RAM 2500 LONGHORN
CV552	2015	FORD FUSION HYBRID
CV619	2019	CHEVY SILVERADO
CV621	2019	CHEVY SILVERADO
CV622	2019	CHEVY SILVERADO
CV623	2019	CHEVY SILVERADO
CV624	2019	CHEVY SILVERADO
CV625	2019	CHEVY SILVERADO
CV626	2019	CHEVY SILVERADO
CV629	2019	CHEVY SILVERADO
CV651	2019	CHEVY SILVERADO
CV652	2019	CHEVY SILVERADO
CV653	2019	CHEVY SILVERADO
CV654	2019	CHEVY SILVERADO
CV655	2019	CHEVY SILVERADO
CV658	2019	CHEVY SILVERADO
CV659	2019	CHEVY SILVERADO
CV660	2019	CHEVY SILVERADO
CV661	2019	CHEVY SILVERADO
CV662	2019	CHEVY SILVERADO

Registration or Serial #	Model YEAR	TYPE / MAKE / MODEL
CV664	2019	CHEVY SILVERADO
CV669	2020	CHEVY SILVERADO
CV670	2020	CHEVY SILVERADO
CV672	2020	CHEVY SILVERADO
CV-591	2017	FORD FUSION HYBRID
CV-592	2017	DODGE LARAMIE LONGHORN 3500

G.3 Attachment D; Contractor's Qualifications Statement, which must provide list of personnel, by name and title, contemplated to perform the work, including subcontractors

ATTACHMENT D

CONTRACTOR'S QUALIFICATIONS STATEMENT

THIS FORM MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE DEEMED RESPONSIVE. The undersigned guarantees the truth and accuracy of all statements and the answers contained herein.

1. Please describe your company in detail.

Please refer to Tab B of this submission.

2. The address of the principal place of business is:

19612 SW 69th Place, Fort Lauderdale, Florida 33332

3. Company telephone number, fax number and e-mail addresses:

954.680.6100, Ext 223

4. Number of employees:

200

5. Number of employees or subcontractors to be assigned to this project (per event) and what is capacity?

The number of employees and subcontractors is determined by the magnitude of the event. Please refer to Tab D of this proposal for a full explanation. Section B.3 of this submission provides a detailed discussion of our subcontractors and subcontractor management.

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6. Company Identification numbers for the Internal Revenue Service:
65-1274968

7. Provide Occupational License Number (and County), if applicable, and expiration date:
Please refer to the tax receipts under G.4 of this proposal.

8. How many years has your organization been in business? Does your organization have a specialty?
15 years.

9. What is the last project of this nature or magnitude that you have completed? Please provide project description, reference and cost of work completed.
Hurricane Michael, 2019. BES removed over 500,000 CY of debris in Liberty County Florida.
Please refer to Tab D of this proposal for our full description of Experience and Appendix C for full project descriptions.

10. Have you ever failed to complete any work awarded to you? If so, where and why?
No.

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11. Give names, addresses and telephone numbers of three individuals, corporations, agencies, or institutions for which you have previously performed work. List of ALL disaster response contracts performed in the last 5 years, including customer name, total contract amount and yards removed. Use a separate tab if necessary.

11.1. **Name**	Rhonda Lewis, Director
Address	Liberty County, Florida
	10979 NW Spring Street Bristol, Florida 32321
Telephone No.	850-643-2339
	500K CY Debris, Hurricane Michael, 2019.
11.2. **Name**	Sandra Luongo, General Services Manager
Address	Town of Southwest Ranches, Florida
	13400 Griffin Road Southwest Ranches, FL 33330
Telephone No.	954-434-0008
	200K CY Debris, Hurricane Irma, 2018
11.3. **Name**	John Archambo, Director of Customer Relations
Address	Solid Waste Authority of Palm Beach County
	7501 N. Jog Road, West Palm Beach, FL 33412
Telephone No.	561-697-2700, extension 4725
	120K CY Debris, Hurricane Irma. 2018

12. List the following information concerning all contracts in progress as of the date of submission of this bid. (In event of co-venture, list the information for all co-ventures.) BES does not have open contracts at the present time.

Name of Project	Owner	Value	Contracted Completion Date	%of Completion to Date

13. Has the Proposer or Representative inspected the proposed project site and does the Proposer have a complete plan for performance of disaster response services?

Yes. Please refer to Tab C, C.5.4 of this proposal.

14. Provide list of subcontractors(s), the work to be performed and also a list of major materials suppliers for this Project:

Please refer to Tab B, B.3 of this proposal.

The foregoing list of subcontractors(s) may not be amended after award of the contract without the prior written approval of the City Manager.

15. What equipment do you own that is available for the work?

PROVIDE LIST IN ATTACHMENT C

16. What equipment will you purchase for the proposed work?
(Continue list on insert sheet if necessary)

BES does not need to purchase equipment to fulfill the contract requirements. Please refer to Tab C, C.10 of this proposal for our discussion equipment. BES owns over $25 million in equipment. Our full list of equipment is provided under G.2 Attachment C.

17. What equipment will you rent for the proposed work?
(Continue list on insert sheet if necessary)

BES will use our owned equipment listed in Tab C and that of our subcontractors also listed in Tab C, C.10 of this proposal for our discussion equipment. BES owns over $25 million in equipment. Our full list of equipment is provided under G.2 Attachment C.

18. State the name of your proposed project manager and give details of his or her qualifications and experience in managing similar work.
(Continue list on insert sheet if necessary)

The City's primary contact for this contract is our Operations Manager, Jason Ottilige. Mr. Ottilige is assisted by our Project Manager Lee Buffington. They have worked together on over 30 activations and over $10 million is successful debris removal projects. Tab B, B.2 provides complete detail on Mr. Ottilige and Mr. Buffington.

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19. State the true, exact, correct and complete name of the partnership, corporation or trade name under which you do business and the address of the place of business. (If a corporation, state the name of the president and secretary. If a partnership, state the names of all partners. If a trade name, state the names of the individuals who do business under the trade name.)

Bergeron Emergency Services, Inc.

19.1 The correct name of the Proposer is:

Bergeron Emergency Services, Inc.

19.2 The business is a (Sole Proprietorship) (Partnership) (Corporation).

Corporation

19.3 The names of the corporate officers, or partners, or individuals doing business under a trade name, are as follows:

Ronald M. Bergeron, Jr. Owner/Founder/President

Brian L. Thomason, Vice President of Operations

Phil DeSai, CFO, Secretary and Treasurer

Jason Ottilige, Operations Manager

SUBMITTED BY:

SIGNATURE

Brian Thomason/ VP
PRINT NAME/ TITLE

STATE OF FLORIDA)
) SS.
COUNTY OF Broward)

The foregoing instrument was acknowledged before me this 6th day of April 2021, by Brian L. Thomason who is personally known to me or who has produced ———————————— -as identification and who did/did not take an oath.

WITNESS my hand and official seal, this 6th day of April, 2021.

(NOTARY SEAL)

GAIL FRIEDRICH
NOTARY PUBLIC
Comm. # HH 058919
Feb 4, 2025
STATE OF FLORIDA

(Signature of person taking acknowledgment)

(Signature of person taking acknowledgment

G.4 Attachment E; Signed Trench Safety Act Form

ATTACHMENT E

TRENCH SAFETY ACT FORM

This form must be completed and signed by the Proposer. Failure to complete this form may result in the proposal being declared non-responsive.

Proposer acknowledges that the Florida Trench Safety Act, Section 553.60 et. Seq., which became effective October 1, 1990, shall be in effect during the period following execution of the Contract Documents. The Proposer by signing and submitting the proposal is, in writing, assuring that it will perform any trench excavation in accordance with applicable trench safety standards.

Proposer herein acknowledges that the cost for compliance to the Florida Trench Safety Act is included in the applicable items of this Proposal.

The Proposer is, and the CITY is not, responsible to review or assess Proposer's safety precautions, programs of costs, of the means, methods, techniques or technique adequacy, reasonableness of cost, sequences of procedures of any safety precaution, program or cost, including but not limited to, compliance with any and all requirements of Florida Statute Section 553.60 et. Seq. cited as the Trench Safety Act". Proposer is, and the CITY and ENGINEER are not, responsible to determine, if any safety or safety related standards apply to the project, including but not limited to, the 'Trench Safety Act"

Witness Name

Signature

Jason OTTILIGÉ
Witness Printed Name

Bergeron Emergency Services, Inc.
Contractor Name

Vice President of operations
Title

4/5/21
Date

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G.5 Attachment F; Acknowledgement of Conformance with O.S.H.A. Standards

ATTACHMENT F

ACKNOWLEDGEMENT OF CONFORMANCE

WITH O.S.H.A. STANDARDS

TO: CITY OF KEY WEST

Contractor's Name: Bergeron Emergency Services, Inc. , hereby acknowledge and agree that I/We have the sole responsibility for compliance with all requirements of the Federal Occupational Safety and Health Act of 1970, and all State and Local Safety and Health regulations, and agree to indemnify and hold harmless the CITY, its officers, agents, employees, and consultants against any and all legal liability or loss the CITY, its officers, agents, employees, and consultants may incur due to failure to comply with such act.

ATTEST Jason Ottilige

Bergeron Emergnecy Services, Inc.
CONTRACTOR NAME

ATTEST Frank Saia

By:

Title: Vice President of Operations

4/5/21
DATE

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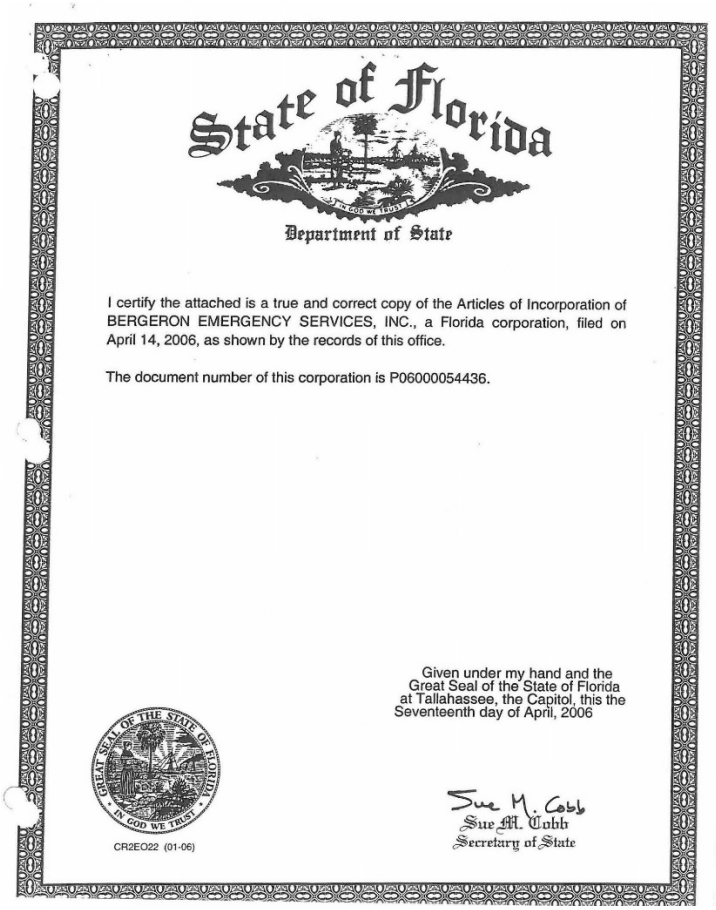
G.6 Attachment G; Copy of State of Florida Business License; Corporate Filings; or Articles of Incorporation as Required by the Secretary of State, Florida



State of Florida

Department of State

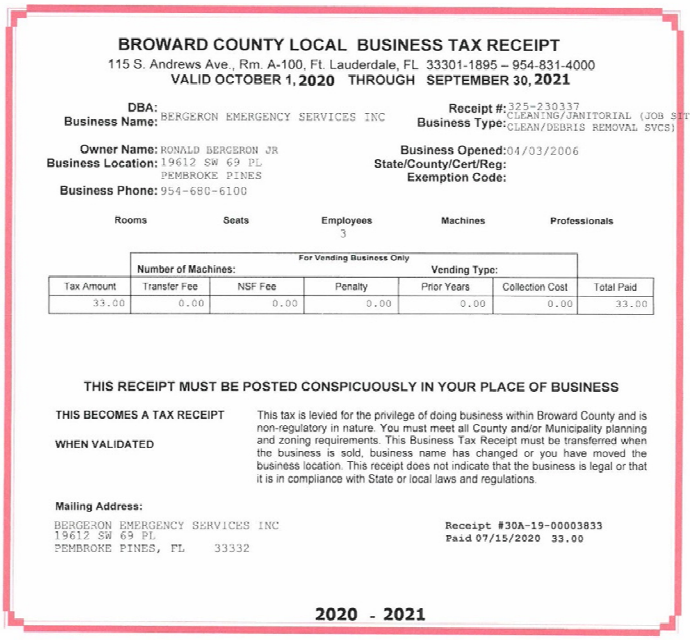
I certify the attached is a true and correct copy of the Articles of Incorporation of BERGERON EMERGENCY SERVICES, INC., a Florida corporation, filed on April 14, 2006, as shown by the records of this office.

The document number of this corporation is P06000054436.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Seventeenth day of April, 2006

Sue M. Cobb
Secretary of State

CR2EO22 (01-06)



BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT
115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000
VALID OCTOBER 1, **2020** THROUGH SEPTEMBER 30, **2021**

DBA:
Business Name: BERGERON EMERGENCY SERVICES INC

Receipt #: 325-230337
Business Type: CLEANING/JANITORIAL (JOB SET CLEAN/DEBRIS REMOVAL SVCS)

Owner Name: RONALD BERGERON JR
Business Location: 19612 SW 69 PL
PEMBROKE PINES

Business Opened: 04/03/2006
State/County/Cert/Reg:
Exemption Code:

Business Phone: 954-680-6100

Rooms	Seats	Employees	Machines	Professionals
		3		

For Vending Business Only
Number of Machines: Vending Type:

Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
33.00	0.00	0.00	0.00	0.00	0.00	33.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:
BERGERON EMERGENCY SERVICES INC
19612 SW 69 PL
PEMBROKE PINES, FL 33332

Receipt #30A-19-00003833
Paid 07/15/2020 33.00

2020 - 2021

G.7 Attachment H; Acknowledgements of Addenda received by Bidder (if any

BES hereby acknowledges the following Addenda.

Addendum	Date
1	03/31/2021

G.8 Attachment I; Insurance and Indemnity

ATTACHMENT I

Insurance and Indemnity

To the fullest extent permitted by law, the CONTRACTOR expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents and employees *(herein called the "indemnitees") from liabilities, damages, losses and costs, including but not limited to, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the CONTRACTOR, its Subcontractors or persons employed or utilized by them in the performance of the Contract. Claims by indemnitees for indemnification shall be limited to the amount of CONTRACTOR's insurance or $1 million per occurrence, whichever is greater. The parties acknowledge that the amount of the indemnity required hereunder bears a reasonable commercial relationship to the Contract and it is part of the project specifications or the bid documents, if any.

The indemnification obligations under the Contract shall not be restricted in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for the CONTRACTOR under Workers' Compensation acts, disability benefits acts, or other employee benefits acts, and shall extend to and include any actions brought by or in the name of any employee of the CONTRACTOR or of any third party to whom CONTRACTOR may subcontract a part or all of the Work. This indemnification shall continue beyond the date of completion of the work.

CONTRACTOR: Bergeron Emergency Services, Inc. SEAL:

19612 SW 69th Place, Fort Lauderdale, Florida 33332
Address

Signature

Brian Thomason
Print Name

Vice President of Operations
Title

DATE: 4/5/21

CONTRACTOR Insurance/Indemnity Language

Insurance

CONTRACTOR is to secure, pay for, and file with the City of Key West, prior to commencing any work under the Contract, all certificates for Workers' Compensation, Public Liability, and Property Damage Liability Insurance and such other insurance coverages as may be required by specifications and addenda thereto, in at least the following minimum amounts with specification amounts to prevail if greater than minimum amounts indicated. Notwithstanding any other provision of the Contract, the **CONTRACTOR** shall provide the minimum limits of liability insurance coverages as follows:

Auto Liability	$1,000,000	Combined Single Limit
General Liability	$2,000,000	Aggregate (Per Project)
	$2,000,000	Products Aggregate
	$1,000,000	Any One Occurrence
	$1,000,000	Personal Injury
	$ 300,000	Fire Damage/Legal
Additional Umbrella Liability	$2,000,000	Occurrence/Aggregate

CONTRACTOR shall furnish an original Certificate of Insurance indicating, and such policy providing coverage to, City of Key West named as "Additional Insured" on **PRIMARY** and **NON CONTRIBUTORY** basis utilizing an ISO standard endorsement at **least as broad as CG 2010 (11/85) or its Equivalent, (COMBINATION OF CG 20 10 07 04 and CG 20 37 07 04, providing coverage for completed operations is acceptable)** INCLUDING A **"Waiver of Subrogation"** clause in favor of City of Key West on all policies. **CONTRACTOR** will maintain the General Liability and Umbrella Liability insurance coverages summarized above with coverage continuing in full force including the "additional insured" endorsement until at least 3 years beyond completion and delivery of the work contracted herein.

Notwithstanding any other provision of the Contract, the **CONTRACTOR** shall maintain complete Workers' Compensation coverage for each and every employee, principal, officer, representative, or agent of the **CONTRACTOR** who is performing any labor, services, or material under the Contract. Further, **CONTRACTOR** shall additionally maintain the following minimum limits of coverage:

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G.9 Attachment J; Copy of licenses for personnel certified to perform Advanced Maintenance of Traffic Operations or statement that a licensed individual shall be employed by Proposer if Proposer is awarded Contract. Employees must be certified under Part VI of the MUTCD, tort law, the FL RTDS 600 Series Index

Our Operations Manager Jason Ottilige holds a current active MOT. Appendix B provides a listing of all staff with theATSSA MOT and other certifications relevant to disaster debris management.


The American Traffic Safety Services Association

Hereby recognizes that

Jason Ottilige
has attended
Florida Advanced Training
Training Course

09/26/2013
Date
Fort Lauderdale, FL
Location

ATSSA
SAFER ROADS SAVE LIVES

Training & Products Dept. Director
President, CEO

G.10 Attachment K; Proposer's General Operations Plan for Debris Management/Disaster Response Service Operations

ATTACHMENT
K

PROPOSER'S GENERAL OPERATIONS
PLAN
FOR DEBRIS MANAGEMENT/DISASTER RESPONSE SERVICE OPERATIONS.

A detailed description of how the Proposer would respond to a Hurricane or other event. In the Plan, assume that Key West has been hit with a Category 2 Hurricane that generated the amount of debris described below. Proposer's Operations Plan should be very detailed describing meetings, timeline, equipment to be mobilized, manpower needed, collections and TMDS operations, demobilization, and site remediation if needed and close out. Proposer should include a detailed Safety Plan. Documentation of training for each crew member must be submitted with the Proposal and updated annually.

Vegetative Debris	146,000	Cubic Yards
Construction and Demolition Debris	48,000	Cubic Yards
Mixed Debris	6,000	Cubic Yards
White Goods	1,000	Units
Household Hazardous Waste	1,000	Pounds
Total Yards	200,000	

This scenario is based on the assumption that many segments of the City are without electricity and water, and that the City government has an approximate emergency workforce of 150. Therefore, please include all equipment or services that might be necessary along with the Proposer's proposed costs for each.

For the City's scenario above, BES will use the same methodologies as described in Tab D this response. What will change in the following is the number of recourses needed to balance the response and keep materials and cleanup moving.

Debris Type	Volume	Project Manager	Supervisor	Hauling Equipment	#DMS
Vegetative	146,000	1	2	10	1
Construction & Demolition	48,000	1	1	5	1
Mixed	6,000	1	1	1	1
White Metals	1,000	1	1	1	1
Hazardous Waste	1,000	1	1	1	1
TDMS Equipment		1	1		4
Total	200,000	1	3	20	1

To meet FEMA and other Public Assistance requirements out timeline for response will not change from that depicted in Section C.6 of this response. As depicted above and discussed in Tab C what change is the volume of resources.
The equipment and operators for TDMS includes and is not limited to the following.

- 1 grinder
- 2 excavators
- 1 loader
- 1 dozer

G.11 Attachment L; Verification Letter that Contractor is familiar with City's Temporary Debris Management sites. List of approved sites provided by City

BES is familiar with and has seen the following temporary debris storage and reductions sites.

PRIMARY SITES (debris storage and reduction):

1. Truman Waterfront Property approximately 5 acres
2. 5701 College Road approximately 4 acres
3. Wickers Football Field approximately 3 acres
4. Rockland Operations LLC. Rockland Key 10 acres

SECONDARY SITES (debris storage only):

1. Trumbo Road Property approximately 2 acres
2. Indigenous Park approximately 1 acre
3. South Roosevelt Boulevard Bridle Path approximately 4 acres

BES will assist the City with additional sites as necessary.

G.12 Attachment M; Disaster Response Service Provider Draft Contract Documents

BES agrees to negotiate the terms and conditions with the City should negotiations be necessary.

G.13 Attachment N; Letter Regarding Experience

ATTACHMENT
N
LETTER REGARDING EXPERIENCE

Provide documentation of the following:

1) At least five years of experience in conducting disaster recovery logistical support and debris removal operations.
Please refer to Tab B, B.1 and Tab E Past Performance.

2) Knowledge and experience in FEMA public assistance reimbursement procedures; and
Please refer to Tab B, B.1 and Tab E Past Performance.

3) Has provided services similar to those required to at least one jurisdiction with a population of 30,000.

For 2017's Hurricane Irma BES successfully completed debris removal for a combined response of 26 activations with a population total of 6,686,000 Florida Residence. Within the 26 concurrent activations the following municipalities had populations around 30,000.

Florida Keys	73,090
Dania Beach	29,689
City of Oakland Park	44,362
Village of Palmetto Bay	24,570
City of Plantation	92,706

G.14 Attachment O; Proposer's Most Current Financial Statement

Our most recent financials are provided in Tab E of this submission.

G.15 Attachment P; Public Entity Crimes Certification

ATTACHMENT
P

PUBLIC ENTITY CRIMES CERTIFICATION

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the City of Key West, Florida, by
Brian Thomason, Vice President of Operations
(Print individual's name and title)
for: Bergeron Emergency Services, Inc.
(print name of entity submitting sworn statement)
Whose business address is: 19612 SW 69th Place, Ft. Lauderdale, FL 33332
And (if applicable) its Federal Employer Identification Number (FEIN) is
(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement 65-1274968):

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

3. I understand that "conviction" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

4. I understand that an "affiliate" as defined in Paragraph 287.133(1) (a), Florida Statutes, means:

   1. A predecessor or successor of a person convicted of a public entity crime: or

   2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

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6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement (indicate which statement applies).

_Neither the entity submitting this sworn statement, or any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active

in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before an Administrative Law Judge of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Administrative Law Judge determined that it was not in the public interest to place

the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order)

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH ONE (1) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

(SIGNATURE) Brian Thomason, Vice President of Operations

4/5/21
(DATE)

STATE OF Florida

COUNTY OF Broward

PERSONALLY APPEARED BEFORE ME, the undersigned authority

Brian Thomason who, after first being sworn by me,

---------- (name of individual) affixed his her signature in the space provided above on this 6th day of April, 2021

NOTARY PUBLIC

GAIL FRIEDRICH
NOTARY PUBLIC
Comm. # HH 050919
Feb 4, 2025
STATE OF FLORIDA

Printed Name

My commission expires

G.16 Attachment Q; Anti-Kickback Affidavit

ATTACHMENT Q

ANTI-KICKBACK AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Broward)

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: _____

Brian Thomason, Vice President of Operations

Sworn and subscribed before me this 6th day of April 2021.

NOTARY PUBLIC, State of Florida at Large

My Commission Expires:

GAIL FRIEDRICH
NOTARY PUBLIC
Comm. # HH 058919
Feb 4, 2025
STATE OF FLORIDA

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G.17 Attachment R; Conflict of Interest Statement

ATTACHMENT R

CONFLICT OF INTEREST STATEMENT

Proposer must disclose the name of any person that is an employee of the City and also an officer, director, employee or agent of the Proposer, or a relative of an officer, director, employee or agent of the Proposer. Further, each Proposer must disclose the name of any City employee that owns, directly or indirectly, an interest of one percent (1%) or more in the Proposers Company, its affiliates, or parent or subsidiary organizations.

None

Persons Name

Describe the Persons Possible Conflict of Interest

G.18 Attachment S; Domestic Partnership

ATTACHMENT S

EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Broward)

I, the undersigned hereby duly sworn, depose and say that the firm of

Bergeron Emergency Services, Inc.

provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses, per City of Key West Code of Ordinances Sec. 2-799.

By:

Brian Thomason, Vice President of Operations.

Sworn and subscribed before me this 6th day of April 2021.

NOTARY PUBLIC, State of Florida at Large

My Commission Expires:

GAIL FRIEDRICH
NOTARY PUBLIC
Comm. # HH 058919
Feb 4, 2025
STATE OF FLORIDA

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G.19 Attachment T; Cone of Silence

ATTACHMENT T

CONE OF SILENCE AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Broward)

I, the undersigned hereby duly sworn, depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of Bergeron Emergency Services, Inc. have read and understand the limitations and procedures regarding communications concerning City of Key West Code of Ordinances Sec. 2-773 Cone of Silence.

By: _____

Brian Thomason, Vice President of Operations.

Sworn and subscribed before me this

6th day of April 20 21.

_____

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: _____

GAIL FRIEDRICH
NOTARY PUBLIC
Comm. # HH 058919
Feb 4, 2025
STATE OF FLORIDA

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G.20 Attachment U; Non-Collusion Affidavit

ATTACHMENT U

NON-COLLUSION AFFIDAVIT

STATE OF FLORIDA Florida)

:

SS COUNTY OF ~~MONROE~~ Broward)

I, the undersigned hereby declares that the only persons or parties interested in this Proposal are those named herein, that this Proposal is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Proposal is made without any connection or collusion with any person submitting another Proposal on this Contract.

By: _____

Brian Thomason, Vice President of Operations

Sworn and subscribed before me this

6 day of April, 2021.

_____

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: _____

NOTARY PUBLIC
Comm. # HH 058919
Feb 4, 2025
STATE OF FLORIDA

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G.21 Attachment V; Acknowledgement of Conformance with FEMA/NIMS Standards

ATTACHMENT V

Acknowledgement of Conformance with FEMA / NIMS Standards

TO: CITY OF KEY WEST

Proposer's Name: Bergeron Emergency Services, Inc., hereby acknowledge and agree that I/We have the sole responsibility for compliance with all requirements of the Federal Emergency Management Agency and the National Incident Management System and all State regulations, and agree to indemnify and hold harmless the CITY, its officers, agents, employees, and consultants against any and all legal liability or loss the CITY, its officers, agents, employees, and consultants may incur due to failure to comply with such act.

ATTEST JASON OTTILIGE

Bergeron Emergency Services, Inc.
PROPOSERS NAME

By:

ATTEST Frank Sala

Title: Vice President of Operations

4/5/21
DATE

G.22 Attachment W; FEMA Required Contract Clauses

BES agrees and abides by FEMA contract clauses.

G.23 Attachment X; Agreement to Furnish

ATTACHMENT X

CITY OF KEY WEST

AGREEMENT TO FURNISH DISASTER RESPONSE SERVICES TO THE CITY OF KEY WEST

2021

Contractor: Berger Emergency Services, Inc.

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Appendix A
Resumes

BERGERON
EMERGENCY SERVICES

APPENDIX A: RESUMES

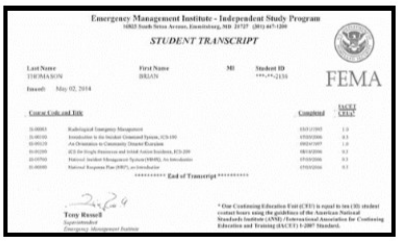
Brian Thomason

Vice President of Operations

Mr. Thomason is a senior manager who led hundreds of debris projects in over 25 major disaster declarations with direct responsibility for resolution of program issues associated with all categories of the FEMA Public Assistance Program. Drawing from past experiences as an Emergency Manager, he has assisted local units of government with recovery efforts stemming from natural disasters, and is experienced in managing a full range of recovery projects from conception to completion. Prior to working for BES, he served as Cumberland County, North Carolina Emergency Management Agency, Deputy Director with duties that included coordination of Emergency Management Operations countywide. As a firefighter, Mr. Thomason also served as a Hazardous Materials Response Specialist and was assigned to the NC Hazardous Materials Regional Response Team (RRT#3) and was requested on several occasions to provide Hazardous Materials Technician Training and Instruction, Confined Space Training, and Trench Rescue Training through the NC Department of Insurance in various locations throughout the state

Certifications

Incident Command System (ICS) certified; Instructor
ICS-100
ICS-200
An orientation to Community Disaster Exercises IS-120
Radiological Emergency Management IS-3
National Incident Management System (NIMS) certified 700
National Response Plan (NRP) 800
Hazardous Materials Response Trainer
Certified Instructor (NC) Hazardous Materials and Fire Services
Operations coursework associated with Emergency Manager Accreditation


Emergency Management Institute - Independent Study Program

STUDENT TRANSCRIPT

FEMA

DISASTER RECOVERY EXPERIENCE

- 2018 Hurricane Michael, 500,000 CY removed to date; FEMA #DR-4399
  - > Client: Liberty County, Florida
  - > Scope of Work: Pickup and haul 500,000 CY of debris and over 16,000 hangers and stumps , operating 3-temporary debris management sites.
- 2017 Hurricane Irma, $29,700,000 FEMA #: DR-4337
  - > Client: 22 Communities, 2 Counties, 1 FDOT Districts, 1 School Board 1 University, 1 SWA; State of Florida
  - > Scope of Work: Emergency push, Pickup and haul, hangers and stumps, temporary debris management sites, Over 2 million CY of debris.
- 2016 Hurricane Matthew, Volusia County Florida; FEMA #: DR-4283
  - > Client: Volusia County School Board
  - > Scope of Work: Hanging limb and Tree Removal. Scope required returning 81 schools to normal operation in 48 hrs.
- 2016 Hurricane Matthew, FDOT District 5; FEMA #: DR-4283
  - > Client: FDOT District 5
  - > Scope of Work: Load haul, hanging limb and tree removal
- 2016 City of Lighthouse Point Florida, Tornado Response
  - > Client: City of Lighthouse Florida
  - > Scope of Work: Pickup and haul of storm related mixed debris

Brian Thomason—Vice President of Operations

- 2016 City of Sarasota, City of Bradenton, Florida, Tornado Response
  - > Client: City of Lighthouse Florida
  - > Scope of Work: Pickup and haul of storm related mixed debris.
- 2015 Texas Tornadoes, Cities of Jackson Lake and Richmond, Texas
  - > Clients: City of Jackson Lake and City of Richwood, Texas
  - > Scope of Work: Oversite of debris removal operations with two crews phasing in additional crews as the operation progressed. All operations were performed in compliance with the FEMA Public Assistance Program
- 2013 Hurricane Sandy New York City:
  - > Client: U.S. Army Corps of Engineers
  - > Scope of Work: Removal of Stumps and Flush Cuts in all Five New York City Boroughs directing the subcontractor's daily activities, monitoring and reporting progress to the USACE. Contract management, subcontract management.
- 2013 Hurricane Sandy, Colts Neck, New Jersey:
  Scope of Work: Provided The Township of Colts Neck, New Jersey with removal of storm-related debris.
- 2012 Tropical Storm Isaac:
  Client: Indian Trail Improvement District
  Scope of Work: Removal and disposal of 224 tons of dead fish from Indian Trail improvement district canals.
- 2010 Broward County, Solid Waste and Recycling Division – Processing and disposal of all vegetative and non-vegetative material to landfill and recycling locations.
- 2010 BP Oil Spill – Oversaw daily logistical operations for marine vessel laydown yards including: boom deployment, decontamination of vessels and skimmer deployment. Monitored all incoming and outgoing resources for the deep water horizon project.
- 2009 Kentucky Ice Storm – Cleanup in Ballard and Hart Counties for the State of Kentucky
- Transportation Cabinet, clearing, debris removal, dumping of over 1.2 million cubic yards of debris.
- 2008 Hurricane Ike – Cleanup in the communities of Baytown, El Lago, Galveston, Nassau Bay, Piney Point Village, and Taylor Lake Village in Texas.
- 2007 Tornado – Recovery in the Town of Lady Lake, Florida.
- 2006 Red Tide – Cleanup in the Town of Long Boat Key and other miscellaneous west coast Florida communities.
- 2005 Hurricanes Dennis, Katrina, Rita and Wilma – Debris cleanup and management following for applicants located in 23 Florida communities.
- 2004 Hurricanes and Tropical Storms Charley, Frances, Ivan, and Jeanne – Debris cleanup for applicants in 43 Florida communities.
- 2003 Hurricane Isabel – Cleanup for 9 of 13 jurisdictions who are members of the Central Virginia Waste Management Authority.
- 2003 Emergency Road Repairs – Levy County.
- 2002 Public Utilities Sewer Breach – Venice, Florida.
- 2002 Ice Storm Cleanup – Independence, Missouri.
- 2002 Hurricane Lili – Cleanup in the communities of Crowley and Carencro, Louisiana.
- 2001 Ice Storms – Response for the Arkansas State Highway and Transportation Department.
- 2001 Red Tide Cleanup – Town of Long Boat Key, miscellaneous west Florida cities.
- 2000 Flood Cleanup – City of Sweetwater, Florida.
- 1999 Tornadoes – Del City, Oklahoma; Vienna, Georgia; USDA NRCS, Oklahoma.
- 1999 Hurricane Floyd – 20 Separate communities stretching from Key West, Florida; Charleston, South Carolina; Chatham County, Georgia to the North Carolina/Virginia State Borders in Murfreesboro, North Carolina.

Jason Ottilige

Operations Manager

Mr. Ottilige has over 10 years of experience in construction, trucking, and heavy equipment management services including mixed waste bulk hauling. He has 5 years' experience in disaster recovery services. From being a skilled operator of heavy equipment to project field supervision to operations management, he has specific skills and experience in deployment and management of crews and equipment for emergency response and debris cleanup projects. He can be counted on for his conscious approach to safety, time management, and job schedule.

- Grapple Truck Fleet Manager 2014 – Present
  - > Management and upkeep of fleet
  - > Collection of over 20,000 tons of bulk debris annually for multiple municipal contracts.
  - > Oversight of routes and schedules
  - > Conducts weekly safety meetings
  - > Reviews daily field reports
  - > Management of customer and client issues and corrective measures
  - > Responsible for budgets and invoicing
- Logistics Management
  - > Manages a fleet of company owned vessels for rapid deployment to waterway debris issues
  - > Manages all small tool inventories (chainsaws, vests, etc.)
  - > Works closely with company maintenance facility to ensure coordination with all BLD resources are seamless.

DISASTER RECOVERY EXPERIENCE

- 2018 Hurricane Michael, 500,000 CY removed to date; FEMA #DR-4399
  - > Client: Liberty County, Florida
  - > Scope of Work: Pickup and haul 500,000 CY of debris and over 16,000 hangers and stumps , operating 3-temporary debris management sites.
- 2017 Hurricane Irma, $29,700,000 FEMA #: DR-4337
  - > Client: 22 Communities, 2 Counties, 1 FDOT Districts, 1 School Board 1 University, 1 SWA; State of Florida
  - > Scope of Work: Emergency push, Pickup and haul, hangers and stumps, temporary debris management sites, Over 2 million CY of debris.
- 2016 Hurricane Matthew, Volusia County Florida
  FEMA #: DR-4283
  - > Client: Volusia County School Board
  - > Scope of Work: Hanging limb and Tree Removal. Scope required returning 81 schools to normal operation in 48 hrs.

Certifications

Incident Command System (ICS) certified 100
ICS - 200
ICS - 800.b
National Incident Management System (NIMS) certified IS-00700.a
Radiological Emergency Management IS-3
TS27. Logistics Operations Management in Disaster
OSHA 10, 30, 40 HAZWOPER
Traffic Control Course for The American Traffic Safety Services Association (ATTSA)
Qualified Stormwater Management Inspector Certification
CPR/First Aid Certified


Emergency Management Institute
FEMA
This Certificate of Achievement is to acknowledge that
JASON A OTTILIGE
has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:
IS-00100.b
Introduction to Incident Command System
ICS-100


Emergency Management Institute
FEMA
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JASON A OTTILIGE
has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:
IS-00200.b
ICS for Single Resources and Initial Action Incident, ICS-200


Emergency Management Institute
FEMA
This Certificate of Achievement is to acknowledge that
JASON A OTTILIGE
has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:
IS-00700.a
National Incident Management System (NIMS)
An Introduction

Jason Ottilige—Operations Manager

- 2016 Hurricane Matthew, FDOT District 5; FEMA #: DR-4283
  - > Client: FDOT District 5
  - > Scope of Work: Load haul, hanging limb and tree removal
- 2016 City of Lighthouse Point Florida, Tornado Response
  - > Client: City of Lighthouse Florida
  - > Scope of Work: Pickup and haul of storm related mixed debris
- 2016 City of Sarasota, City of Bradenton, Florida, Tornado Response
  - > Client: City of Lighthouse Florida
  - > Scope of Work: Pickup and haul of storm related mixed debris

2012 Tropical Storm Isaac:

Client: Indian Trail Improvement District

Scope of Work: Removal and disposal of 224 tons of dead fish from Indian Trail improvement district canals.

Lee Buffington

Project Manager

Mr. Buffington has substantial experience in disaster response and recovery with over eighty projects completed. He has worked with DTS, Inc for over fifteen years and providing contract and project management. He owns and operates several companies that are associated with the disaster recovery management industry to include trucking/hauling, tree services, and landscaping. Lee builds relationships with our clients through being consistent and competent within the industry. Mr. Buffington is a remarkable asset to our company and its' partner relationships.

DISASTER RECOVERY EXPERIENCE

- 2018 Hurricane Michael, 500,000 CY removed to date; FEMA #DR-4399
  - > Client: Liberty County, Florida
  - > Scope of Work: Pickup and haul 500,000 CY of debris and over 16,000 hangers and stumps , operating 3-temporary debris management sites.
- 2017 Hurricane Irma, $29,700,000 FEMA #: DR-4337
  - > Client: 22 Communities, 2 Counties, 1 FDOT Districts, 1 School Board 1 University, 1 SWA; State of Florida
  - > Scope of Work: Emergency push, Pickup and haul, hangers and stumps, temporary debris management sites, Over 2 million CY of debris.
- 2016 Hurricane Matthew, Volusia County Florida FEMA #: DR-4283
  - > Client: Volusia County School Board
  - > Scope of Work: Hanging limb and Tree Removal. Scope required returning 81 schools to normal operation in 48 hrs.
- 2016 Hurricane Matthew, FDOT District 5; FEMA #: DR-4283
  - > Client: FDOT District 5
  - > Scope of Work: Load haul, hanging limb and tree removal
- 2016 Hurricane Matthew, Post Cleanup; FEMA #: DR-4283
  - > Client: South Carolina; Glynn County GA
  - > Scope of Work: debris cleanup and removal of hazardous limbs and trees. Total CY Hauled & Removed 278,979
- 2015 South Carolina Flooding,
  - > Client: Sunter County, Williamsburg County , Florence County
  - > Scope of Work: Mixed waste Debris Removal
    C&D: 29,234 cubic yards hauled to the disposal site
    HHW Collected: 66,720 pounds collected and hauled

Education

Technikon Pretoria
South Africa, 1992
U.S. Equivalent of Bachelor's Degree in Fire Technology, 1998
Fire Prevention; College of DuPage, 1998 .

Certifications

Registered in the State of Illinois as EMT-IOSHA 10 & 30 Hour class
Cranes, Derek's hoists
Florida International University; Maintenance of Traffic Level Advanced
OSHA Training Institute; OSHA 502
First aid / CPR Class
Competent person excavation instructor
Competent person confined space instructor
Basic rigging instructor
Forklift Operator Instructor
Certified First Aid/CPR/AED Instructor
OSHA Focus Four
40 Hour Hazwoper Class
5600 Disaster Site Worker Train-the-Trainer Class

Lee Buffington—Project Manager

E-Waste: 65,080 pounds collected and hauled to disposal site
White Goods and E-Wastes by Unit: Almost 1,000 pieces collected removed and hauled to appropriate disposal site

- 2014 South Carolina Ice Storm
  - Client: SCDOT
  - Scope of Work: debris removal, hazardous limbs and hazardous trees

  Marion County, SC: Over 500,000 cubic yards of debris hauled and reduced
  Dillon County, SC: Over 200,000 cubic yards of debris hauled and reduced
- 2011 Connecticut Ice Storm
  - Client: CTDOT; Town of Bloomfield, CT
  - Scope of Work: Debris Hauling and removing hazardous limbs and trees

  Town of Bloomfield, CT: 173,100 cubic yards of vegetative debris
  CTDOT: 129,924 cubic yards of vegetative debris
- 2011 Hurricane Irene
  - Client: NCDOT
  - Scope of Work: Debris Hauling and removing over 30,000 tons removed from rights-of-way

  Edgecombe County, NC: 13,809 tons of debris was removed and hauled
  Nash Count, NC: 6,816 tons of debris was removed and hauled
  Wayne County, NC: 1,892 tons of debris was removed and hauled
  Wilson County, NC: 2,443 tons of debris was removed and hauled.
  Halifax County, NC: 6,341 tons of debris was removed and hauled
- 2011 Georgia and Tennessee Tornado
  - Client: Dade County GA; Catoosa County, GA; Rabun County ,GA; City of Red Bank, TN
  - Scope of Work: Debris removal, supervision of burning and reduction sites

  Catoosa County GA: Over 500,000 cubic yards of debris was removed and hauled, hazardous trees and hazardous limbs were removed and hauled
  Dade County, GA: 320,000 cubic yards of debris was removed and hauled
  Rabun County GA: 19,000 tons of debris was removed and hauled
  City of Red Bank, TN: 1,500 tons of vegetative debris was removed and hauled, hazardous trees and hazardous limbs were removed and hauled
- 2009 Missouri Ice Storm
  - Client: Dunklin County, MO
  - Scope of Work: Removed and hauled 387,000 CY of vegetative debris.
- 2008 Hurricane Ike, Texas
  - Client: Liberty County; Tyler County; San Jacinto; Walker County; New Waverly, TX; Houston County; Huntsville
  - Scope of Work: Removal of 1.862 million CY of debris from rights-of-way, supervise reduction sites.

  Liberty County (Pct 2, 3 & 4): 850,000 CY of vegetative debris, hanger and leaner trees
  Tyler County: 320,000 CY of vegetative debris, hanger and leaner trees
  San Jacinto: 620,000 CY of vegetative debris, hanger and leaner trees
  Houston County 30,000 CY of vegetative debris was removed and hauled.
  Walker County 20,000 CY of vegetative debris were removed and hauled.
  New Waverly: 10,000 CY of vegetative debris were removed and hauled.
  Huntsville: 12,000 CY of vegetative debris was removed and hauled

Dorothy Saul

Contract /Subcontracts Management

Ms. Saul brings over 8 years of contract compliance and data management to Bergeron Emergency Services. She has direct experience with emergency response monitoring firms on daily reports, ticketing, and compliance. Her experience includes data management coordination and complaint resolutions.

As the contract/subcontracts manager, Ms. Saul brings all of her experience to effectively assist our operations manager with day-to-day operations and claim resolution. Compliance with contracts and contractual reporting, ticket coordination and data management. Currently, Ms. Saul is running contracts, compliance and invoicing for Hurricane Michael.

DISASTER RECOVERY EXPERIENCE

- 2018 Hurricane Michael, 500,000 CY removed to date; FEMA #DR-4399
  - Client: Liberty County, Florida
  - Scope of Work: Pickup and haul 500,000 CY of debris and over 16,000 hangers and stumps , operating 3-temporary debris management sites.
- 2017 Hurricane Irma, $29,700,000 FEMA #: DR-4337
  - Client: 22 Communities, 2 Counties, 1 FDOT Districts, 1 School Board 1 University, 1 SWA; State of Florida
  - Scope of Work: Emergency push, Pickup and haul, hangers and stumps, temporary debris management sites, Over 2 million CY of debris.
- 2017 Hurricane Irma, $29,700,000 FEMA #: DR-4337
  - Company: Witt O' Brien
  - Scope of Work: Ticket compliance and resolution, complaint resolution, client coordination
  - Clients
    - Lighthouse point
    - Lauderdale by the Sea
    - City of Plantation
    - Town of Davie
    - Town of Southwest Ranches
    - School Board of Broward County
- 2014—2017 Office Manager
  - Schedule management and coordination
  - Client file management
  - Report generation
  - Inventory management
  - Supervision of staff
- 2009—2014 Office Manager
  - Schedule management and coordination
  - Client file management
  - Report generation
  - Inventory management
  - Supervision of staff

Certifications

Incident Command System (ICS) certified 100; ICS - 200; ICS - 800.b
National Incident Management System (NIMS) certified IS-00700.a


Emergency Management Institute
FEMA
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has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:
IS-00200.b
ICS for Single Resources and
Emergency Management Institute
FEMA
This Certificate of Achievement is to acknowledge that
DOROTHY SAUL
has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:
IS-00700.a
National Incident Management System (NIMS)
Emergency Management Institute
FEMA
This Certificate of Achievement is to acknowledge that
DOROTHY SAUL
has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:
IS-00800.b
National Response Framework, An Introduction
Emergency Management Institute
FEMA
This Certificate of Achievement is to acknowledge that
DOROTHY SAUL
has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:
IS-00100.b
Introduction to Incident Command System
ICS-100

Rudy Trabanino

Superintendent

Mr. Trabanino has over 20 years of experience in disaster recovery services and heavy construction. From being a skilled operator of heavy equipment to project field supervision to operations management, he has specific skills and experience in deployment and management of crews and equipment for emergency response and debris cleanup projects. He can be counted on for his conscious approach to safety, time management, and job schedule.

DISASTER RECOVERY EXPERIENCE

- 2017 Hurricane Irma, $29,700,000 FEMA #: DR-4337
  - > Client: 22 Communities, 2 Counties, 1 FDOT Districts, 1 School Board 1 University, 1 SWA; State of Florida
  - > Scope of Work: Emergency push, Pickup and haul, hangers and stumps, temporary debris management sites, Over 2 million CY of debris.
- 2013 Hurricane Sandy New York City:
  - > Client: U.S. Army Corps of Engineers.
  - > Scope of Work: Removal of Stumps and Flush Cuts in all Five New York City Boroughs directing the subcontractor's daily activities, monitoring and reporting progress to the USACE. Contract management, subcontract management.
- 2012 Tropical Storm Isaac:
  - > Scope of Work: Removal and disposal of 224 tons of dead fish from Indian Trail improvement district canals.
- 2009 Kentucky Ice Storm – Cleanup in Ballard and Hart Counties for the State of Kentucky Transportation Cabinet.
  - > Client: Grayson County (KYTC District 4), Christian County (KYTC District 3), Hart County (KYTC District 7), Logan County (KYTC District 5), Ballard County (KYTC District 1), Hardin County (KYTC District 4).
  - > Scope of Work: Clearing, Debris Removal, Dumping of over 1.2 million cubic yards of debris.
- 2008 Hurricane Ike – Cleanup in the communities of Baytown, El Lago, Galveston, Nassau Bay, Piney Point Village, and Taylor Lake Village in Texas.

Certifications

Debris Management (G202)
(Debris Management (G202) (TS RM2)
National Incident Management System (NIMS) certified
Traffic Control Course for The American Traffic Safety Services Association (ATTSA)
Disaster Reconstruction Certification
Qualified Stormwater Management Inspector Certification
CPR/First Aid Certified
Certified Heavy Equipment Operator
30hr OSHA Safety Training

- 2005 – 2006 Hurricanes Wilma – Debris cleanup and management following for applicants located in 23 Florida communities.
  - > Client: City of Plantation, Town of Davie, City of Hollywood, Town of Southwest Ranches, City of Pembroke Pines, City of Miramar, Cooper City, City of Weston, School Board of Broward County, City of Tamarac, FDOT for Palm Beach.
  - > Scope of Work: Emergency Push operations of roadway debris, including Pick-up and Haul from the Right of Way. Clearing debris removal, disposal and dumping, managing own temporary debris staging and reduction sites (TDMS).

Raymond Nel, CHST

Health & Safety Manager

Mr. Nel is a senior manager with over 20 years of safety experience on all facets of construction and environmental projects. His experience and commitment to safety has led him to teach OSHA safety. He is also the president and owner of Safety Training Consulting & Labor LLC; a company he set up to train individuals in OSHA safety standards. He has trained staff and employees of a subcontractor who worked on US Navy Air Stations, general and shell contractors in Miami. He is a certified trainer for the OSHA outreach training programs such as 40-HAZWOPER, OSHA 502, and is a registered EMT- I with the state of Illinois. His training and expertise coupled with certifications in traffic management, construction, manufacturing, and equipment operator examiner, and 56000 Disaster Site Worker are ideal qualifications for debris and disaster safety management. Role

DISASTER RECOVERY EXPERIENCE

HEALTH & SAFETY MANAGER
BERGERON LAND DEVELOPMENT/BERGERON EMERGENCY SERVICES, INC.

As Bergeron's health and safety manger, Mr. Nel is the leader for all job site and office safety. He maintains and updates staff on safety training and all OSHA programs from OSHA 10 through OSHA 30 hour and HAZWOPER 40. Mr. Nel reviews and updates all safety standards, inspects job site, holds safety meetings, and if necessary, holds the authority to shut down a job site.

- 2018 Hurricane Michael, 500,000 CY removed to date; FEMA #DR-4399
  - > Client: Liberty County, Florida
  - > Scope of Work: Pickup and haul 500,000 CY of debris and over 16,000 hangers and stumps , operating 3-temporary debris management sites.
- 2017 Hurricane Irma, $29,700,000 FEMA #: DR-4337
  - > Client: 22 Communities, 2 Counties, 1 FDOT Districts, 1 School Board 1 University, 1 SWA; State of Florida
  - > Scope of Work: Emergency push, Pickup and haul, hangers and stumps, temporary debris management sites, Over 2 million CY of debris.
- 2016 Hurricane Matthew, Volusia County Florida FEMA #: DR-4283
  - > Client: Volusia County School Board
  - > Scope of Work: Hanging limb and Tree Removal. Scope required returning 81 schools to normal operation in 48 hrs.
- 2016 Hurricane Matthew, FDOT District 5; FEMA #: DR-4283
  - > Client: FDOT District 5
  - > Scope of Work: Load haul, hanging limb and tree removal

Education

Technikon Pretoria
South Africa, 1992
U.S. Equivalent of Bachelor's Degree in Fire Technology, 1998
Fire Prevention; College of DuPage, USA 1998 .

Certifications

Registered in the State of Illinois as EMT-
IOSHA 10 & 30 Hour class
Florida International University; Maintenance of Traffic Level Advanced
OSHA Training Institute; OSHA 502
First aid / CPR Class
Competent person excavation instructor
Competent person confined space instructor
Basic rigging instructor
Forklift Operator Instructor
Certified First Aid/CPR/AED Instructor
40 Hour Hazwoper Class
5600 Disaster Site Worker Train-the-Trainer Class
USCG OUPV Captains License
Construction Health and Safety Technician (CHST)

Raymond Nel, CHST—Health & Safety Manger

- 2016 City of Lighthouse Point Florida, Tornado Response
  Client: City of Lighthouse Florida
  > Scope of Work: Pickup and haul of storm related mixed debris
- 2016 City of Sarasota, City of Bradenton, Florida, Tornado Response
  > Client: City of Lighthouse Florida
  > Scope of Work: Pickup and haul of storm related mixed debris

SAFETY EXPERIENCE

SAFETY GUYS, LLC– *Fort Lauderdale, Florida*

Vice President of Operations/Executive Vice President/ Safety Director 2005 - 2011
Promoted by this $12 million provider of on-site safety design and installation services to provide the necessary leadership, planning, direction, organization, coordination and control to meet the operations and profit goals of the company. Directed and coordinated the establishment of budget, job costing and standardized pricing programs to meet profitability goals. Calculated labor, equipment, material and overhead costs to determine minimum estimates or bids.

> Developed and implemented quoting process that included all facets of construction including products, materials and labor costs; effort increased company revenues by approximately $8 million.
> Introduced incentive programs, employee recognitions and pay increases which improved employee morale and reduced turnover.
> Monitored accounts payables to ensure low shrinkage and reduce material and labor costs.
> Conducted regular client follow-up following job completion to ensure satisfaction with product quality and pricing.
> Oversaw manpower during fall protection installations around high-rise building foundation excavations and sheet pile driving.
> Implementation and Managing of Company training programs for the construction industry.
> Conducting OSHA Safety Training classes on a weekly basis to clients across the USA and Panama.
> Conducting safety inspections and audits for clients, issue safety inspection reports and corrective suggestions.
> Consultant in the position as Safety Director for a client working on Turkey point nuclear power plant.
> Oversee manpower and Sub-Contractors, enforcing rules and regulations during excavations, sheet pilings, de-watering operations, formwork and concrete, tilt up columns and walls, floor pouring and roofs.

- Project Manager/Safety Supervisor 2004
  Created and executed project work plans to meet changing needs and manage day-to-day aspects of project scope. Monitored and inspected job sites, conducted daily inspections and safety meetings, tracked and reported team hours and expenses and followed-up with clients regarding potential issues and concerns.
  > Effectively managed 45 job site projects including maintenance of safety equipment, safety training, hiring, and creation of job bids and execution of contracts.

Matthew Heim, P.E.,CQMI

CQC Manager

Mr. Heim has 6 years of experience in the construction industry. He has served as a project manager for site development, public and private projects. He has managed all aspects of construction including construction of earthwork, underground installation (water, sewer, and storm), and roadway construction, as well as cast-in-place concrete construction. He is fully experienced with FDOT requirements of the day-to-day operations on the construction site, short term schedule, quality control, and subcontractor coordination responsibilities. Mr. Heim also serves as the CQC Manager for Bergeron Emergency Services, Inc.'s disaster debris removal and disposal operations.

As CQC Manager, Mr. Heim is responsible CPM tracking, walk-throughs, inspections, punch outs, O&M, change orders and closing. Knowledgeable of code and permitting requirements and can obtain necessary permits and licenses. Establishes and maintains relationships with inspectors, vendors, QA's, QC's, and subcontractors. Matthew interprets plans and specifications to confirm contractual obligations are met. Enforces FEMA, FHWA, OSHA and other public assistance programs and policies.

CQC-DISASTER RECOVERY EXPERIENCE

- 2017 Hurricane Irma, $29,700,000 FEMA #: DR-4337
  - > Client: 22 Communities, 2 Counties, 1 FDOT Districts, 1 School Board 1 University, 1 SWA; State of Florida
  - > Scope of Work: Emergency push, Pickup and haul, hangers and stumps, temporary debris management sites, Over 2 million CY of debris.
- 2016 Hurricane Matthew, Volusia County Florida FEMA #: DR-4283
  - > Client: Volusia County School Board
  - > Scope of Work: Hanging limb and Tree Removal. Scope required returning 81 schools to normal operation in 48 hrs.

EXPERIENCE

- Project Manager, South Florida Water Management District: C44 Stormwater Treatment Area $25 M February 2019 to Present
  - > The South Florida Water Management District (SFWMD) retained Bergeron to construct the C44 Stormwater Treatment Area in Martin County Florida. The 6300-acre site will be constructed to treat nutrient rich stormwater runoff from Western Martin County prior to discharging into the St Lucie Estuary. The general purpose of the project is the transformation of 6,300 acres of a vacant Orange Grove farm into a new

Education

Bachelor's in Civil Engineering, University of Central Florida, May 2012.

Certifications

Professional Engineer - State of Florida, Fl. License Number # 85358
USACE-Construction Quality Management-#748
FDOT CTQP-Quality Control Manager
FDOT CTQP– Earthwork Construction Inspector Level 1,2
30 hr O.S.H.A Safety Training


State of Florida
Board of Professional Engineers
Matthew A. Heim


U.S. ARMY CORPS OF ENGINEERS
CERTIFICATE
MATTHEW HEIM
CONSTRUCTION QUALITY MANAGEMENT FOR CONTRACTORS - #784

Matthew Heim, CQM—CQC Manager

storage and treatment area. Relevant features include 26 miles of levee construction, 9 cast in-place concrete spillway structures, 11 miles of new canal, as well as soil inversion, blasting, and underground drainage.

- Assistant Project Manager, South Florida Water Management District: Stormwater Treatment Area-1 West Expansion, $79 M February 2016 – February 2019
  - The South Florida Water Management District (SFWMD) retained Bergeron to construct the Stormwater Treatment Area 1-West in Palm Beach County Florida. The 4600-acre site will be constructed to treat phosphoric rich stormwater runoff from Western Palm Beach County prior to discharging into the Everglades. The general purpose of the project is the transformation of 4,600 acres of a vacant sugar cane farm into a new storage and treatment area. Relevant features include 26 miles of levee construction, 9 cast in-place concrete spillway structures, 11 miles of new canal, as well as soil inversion, blasting, and underground drainage.
- Staff Geotechnical Engineer, Ardaman and Associates
  - Prior to joining Bergeron's team Mr. Heim served as a staff geotechnical engineer for Ardaman and Associates in West Palm Beach, Fl. His duties included Quality Control Management, supervision of field technicians in the CMT dept. Coordinating with project owners and contractors. Assisting in preparation of Geotechnical Investigation reports. Preparing invoices and proposals. Preparing various Geotechnical related engineering Reports. Supervising specialized foundation construction techniques including, Augercast Piling, Precast Piling installation, Underpinning, Helical Pile Installation, Chemical Grouting, Vibroflotation, Drilled Shaft Installation, demucking, etc. A highlighted project for Mr. Heim is the Ballpark of the Palm Beaches Project. Ardaman was tasked to perform all Geotechnical recommendations and trash removal monitoring services for the 160 acre site, where an existing dump site was transformed into a state of the art spring training baseball facility.

Appendix B
Staff Certifications

BERGERON
EMERGENCY SERVICES

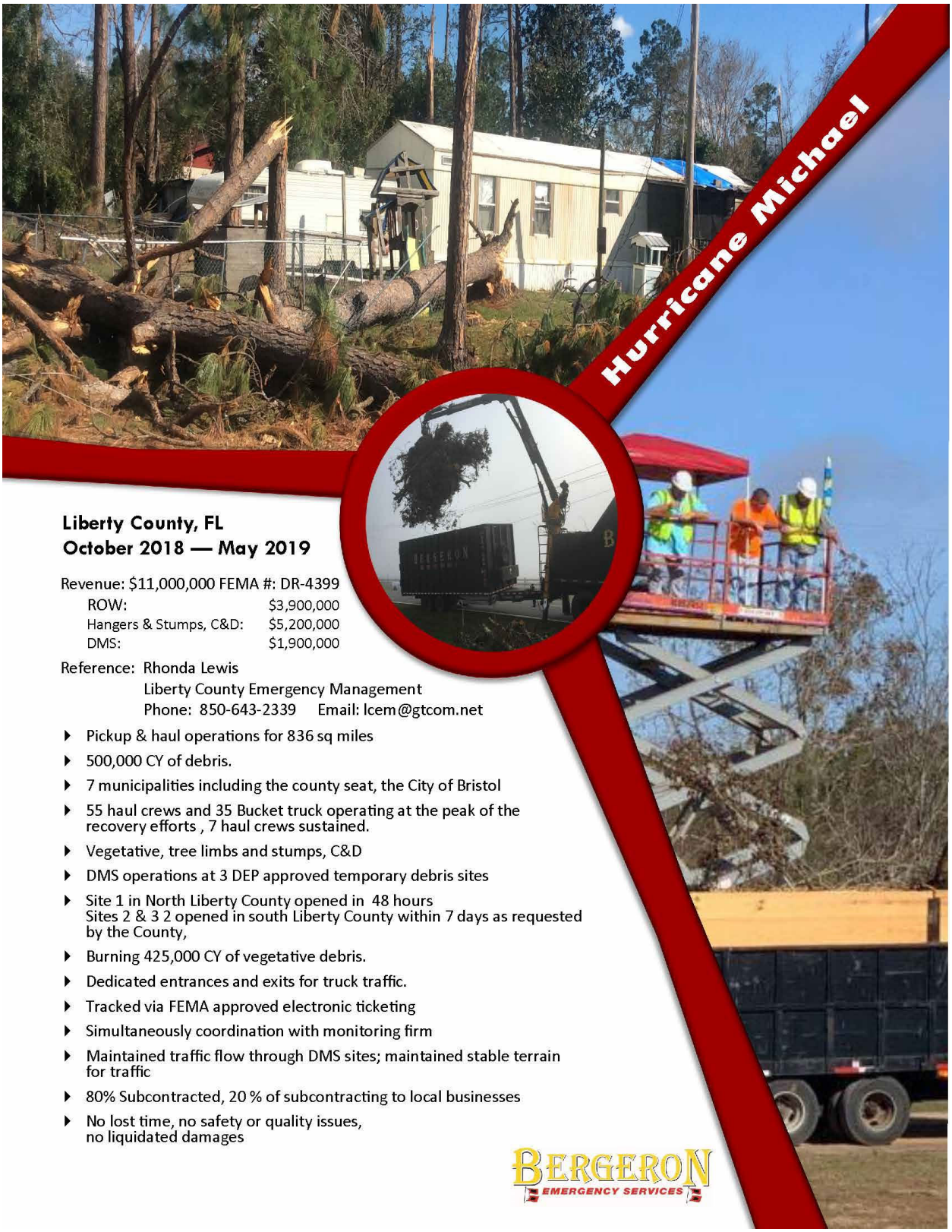
APPENDIX B: STAFF CERTIFICATIONS

Emergency Response Staff	BES	Brian Thomason	Jason Ottilige	Doroty Saul	Lyn Buckley-Mogan	Belinda Robinson	Rudy Trabanino	Project Managers	Ted Hojara	Brian Landis	Mike Heim	Project Engineers	Will Johnson	Lauren Cowan	Matt Heim	Lisa Douglas	Estimators	Patrick Dvoran	Safety Director	Raymond Nel	Superintendents	Keith Cornett	Matt Kisparik	Brian Register	Charles Richard	Foreman	Melvin Gradiz	Edward Pratt	Sean Maxson
4 Hour CPR/ First Aid		■	■		■		■		■	■	■		■	■	■	■				■		■	■	■	■		■	■	■
10 Hour OSHA		■	■	■	■		■		■	■	■		■	■	■	■		■		■		■	■	■	■		■	■	■
30 Hour OSHA		■	■				■		■	■	■		■	■	■	■				■		■	■	■	■		■	■	■
40 Hour OSHA HazWoper			■																	■		■							
FEMA IS-100		■	■	■	■	■																							
FEMA IS 200		■	■	■	■	■																							
FEMA IS-00700.a (NIMS)		■	■	■	■	■						■				■										■		■	
NIMS 800b		■	■	■	■	■																							
40 Hour OSHA H HazWoper Inst.																				■									
ATTSA Traffic Control			■				■		■	■	■		■	■		■				■		■			■		■	■	■
First Aid		■	■	■			■		■	■	■		■		■					■		■			■		■		
CPR AED		■					■		■	■	■		■	■	■	■				■		■			■		■		
Post Hurricane Reconstruction		■							■							■				■		■						■	■
TS RM2 Debris Management & Removal (G202)		■	■													■													
MOT Flagging & Signal Person Training																				■									
FDOT CTQP QC Manager																													
Florida Professional Engineer										■																			
Qualified Storm Water Management Inspector			■				■		■	■	■		■	■	■							■					■	■	■
Traffic Signal Inspector Level 1							■						■																
Traffic Signal Field Tech. Level II							■						■																
Safety Training Consulting (Trenching & Excavations)							■			■	■		■	■						■		■					■		
Safety Training Consulting (Fall Protection)							■			■	■		■	■						■							■	■	■

Appendix C
Project Descriptions

BERGERON
EMERGENCY SERVICES

APPENDIX C: PROJECT DESCRIPTIONS



Liberty County, FL
October 2018 — May 2019

Revenue: $11,000,000 FEMA #: DR-4399

ROW:	$3,900,000
Hangers & Stumps, C&D:	$5,200,000
DMS:	$1,900,000

Reference: Rhonda Lewis
Liberty County Emergency Management
Phone: 850-643-2339 Email: lcem@gtcom.net

- Pickup & haul operations for 836 sq miles
- 500,000 CY of debris.
- 7 municipalities including the county seat, the City of Bristol
- 55 haul crews and 35 Bucket truck operating at the peak of the recovery efforts , 7 haul crews sustained.
- Vegetative, tree limbs and stumps, C&D
- DMS operations at 3 DEP approved temporary debris sites
- Site 1 in North Liberty County opened in 48 hours
  Sites 2 & 3 2 opened in south Liberty County within 7 days as requested by the County,
- Burning 425,000 CY of vegetative debris.
- Dedicated entrances and exits for truck traffic.
- Tracked via FEMA approved electronic ticketing
- Simultaneously coordination with monitoring firm
- Maintained traffic flow through DMS sites; maintained stable terrain for traffic
- 80% Subcontracted, 20 % of subcontracting to local businesses
- No lost time, no safety or quality issues, no liquidated damages

BERGERON EMERGENCY SERVICES

Liberty County
EMERGENCY MANAGEMENT

April 24, 2019

Dear Mr. Bergeron,

On Behalf of Liberty County, FL., I would like to commend you and your company on a job well done. Hurricane Michael, which made landfall in October 2018, was the first Category 5 Hurricane to hit Florida in over 25 years. Hurricane Michael left wide spread damage County wide and Bergeron worked tirelessly to assist our field personnel and in-house management with all facets of the operation. Your adherence to all local, state and federal guidelines helped us tremendously with issues that might have otherwise been unsuccessful or overlooked. Bergeron Emergency Services, Inc. regularly communicated with us and made themselves flexible with various day to day operations throughout Liberty County.

Within hours of making the phone call to Bergeron Emergency Services, Inc., a representative was in our headquarters in Bristol to implement a plan to quickly and professionally return the County back to a sense of normalcy and subsequently full operations. Following initial assessments by the Bergeron team, it was immediately evident that the impacts were much worse than we had anticipated. Bergeron's experienced team was very thorough in their explanation of the FEMA debris removal process and the key controls that would be implemented to protect our reimbursement potential. Within twenty-four hours of NTP Bergeron mobilized crews who worked diligently and professionally to begin our much need recovery process. Within the first 45 days of operation Bergeron had removed and processed over 400,000 cubic yards of debris and handled tens of thousands of hazardous trees and limbs to eliminate the treat to public health and safety..

In closing, I would like to thank you and your staff for working so closely with our staff to return our County back to normal as soon as you did. It would be my pleasure to recommend your company to anyone who may suffer from a similar unfortunate circumstance in the future.

It has truly been a pleasure working with Bergeron.

Sincerely,

Rhonda Lewis

Rhonda Lewis, Director

10979 NW Spring Street • Bristol, FL 32321 • (850) 643-2339 • (850) 643-3499 Fax
www.libertycountyflem.com

VENDOR REFERENCE FORM

Vendor	Bergeron
Reference Agency Name	Liberty County
Contact Person & Number	Rhonda Lewis (850)643-2339

1. Scope of Work (what kind of work did they perform?) Debris Removal

2. How long have you/did you use this vendor? We have had a pre-disaster contract with Bergeron for several years. This is the first time we initiated the contract.

3. Where they quick to respond to any issues that came up? They were awesome. Great to work with.

4. Would you consider them easy to work with? Absolutely.

5. Did they require a lot of supervision or oversight? No. They met with me several times during the day just to make sure that nothing was inadvertently missed or overlooked.

6. Is there anything you wish they would do differently? No, this company is wonderful to work with.

7. Setting aside purchasing requirements, would you hire them again? Definitely

8. On a scale from 1 to 10, 10 being excellent and 1 being unsatisfactory, how would you rate:
   a. Quality of work 10 b. Personnel experience 10 c. Ability to resolve problems 10

9. Are you happy with their overall performance? Very much

10. Anything you would like to add?
    This company is very professional and also very compassionate when dealing with our citizens and their concerns. I would highly recommend this company and will most definitely secure them for our next debris contract.

22 Communities, 2 Counties,
1 FDOT Districts, 1 School Board
1 University, 1 SWA
State of Florida
September —December 2017

Revenue: $29,700,000 FEMA #: DR-4337

Reference: Brad Kaine, Public Works Director
Dania Beach, 954-924-6808 bkaine@daniabeachfl.gov

Mark Collins, Municipal Services Manager, City of Oakland Park; 954-630-4416 Markc@oaklandparkfl.gov

- Emergency push operations for 21 applicants covering 7,450 sq miles with 75 crews
- Pickup & haul operations for 24 applicants covering 8,755 sq miles with 500 crews Over 1M CY of debris in 45 days
- DMS operations at 3 FEMA approved temporary debris sites
- Sites opened in less than 72 hours
- Reduced and disposed of over 2 million cubic yards,
- Grinding , burning, segregated for reuse
- Dedicated entrances and exits for truck traffic.
- Tracked via conventional FEMA load tickets—5-part paper; E-Tickets
- Simultaneously coordinated with 5 separate monitoring firms
- Maintained traffic flow through DMS sites; maintained stable terrain for traffic
- Returned 81 facilities to normal operations in 48 hours
- 75% Subcontracted, 15 % subcontracted to small business
- No lost time, no safety or quality issues, no liquidated damages

BERGERON EMERGENCY SERVICES

City of OAKLAND PARK
FLORIDA
3650 N.E. 12th Avenue • Oakland Park, Florida 33334 • 954.630.4200 • www.oaklandparkfl.org

January 31, 2018

Dear Mr. J.R. Bergeron,

On Behalf of the City of Oakland Park, I would like to commend you on a job well done. Hurricane Irma, which made landfall in September 2017, was one of three hurricanes to hit the United States within a few weeks of one another, which has never happened in the history of the United States. With resources stretched from Texas to Puerto Rico, Bergeron Emergency Services, Inc. (Bergeron) had a representative at our Public Works offices the next day ready to assist the City with equipment and personnel as needed.

Bergeron worked diligently to assist our field personnel, the City's monitoring contractor, and staff with all facets of the operation. Because of the relationship between our City and Bergeron, we were able to maximize our request for emergency reimbursement from FEMA and the State of Florida during this declared state of emergency. Your adherence to all Local, State, and Federal guidelines helped us tremendously with issues that might have otherwise been unsuccessful or overlooked. Bergeron communicated daily with the City and made themselves flexible to the changing day to day operations throughout the City of Oakland Park.

Bergeron's experienced team was very thorough in their explanation of the FEMA debris removal process and the key controls that would be implemented to protect our reimbursement potential. Within twenty-four hours of Notice to Proceed (NTP), Bergeron mobilized five cut-and-toss crews to open the main roadways throughout the City. Within seventy-two hours following landfall, Bergeron mobilized enough pick-up and haul crews to have the City cleaned up in forty-five days with two full passes.

In closing, I would like to thank you and your staff for working so closely with our staff to return our City back to normal operations as soon as you did. It would be my pleasure to recommend your company to anyone who may suffer from a similar unfortunate circumstance in the future.

Should you need additional information regarding your outstanding response, please contact me at (954) 630-4458 or albertc@oaklandparkfl.gov.

Sincerely,

Albert J. Carbon III

Albert J Carbon III, P. E.
Public Works Director
City of Oakland Park, Florida

TOWN OF OCEAN RIDGE
6450 NORTH OCEAN BOULEVARD
OCEAN RIDGE, FLORIDA 33435
www.oceanridgeflorida.com
(561) 732-2635 ♦ FAX (561) 737-8359

GEOFFREY A. PUGH
MAYOR, CHAIR OF COMMISSION

JAMES S. TITCOMB
TOWN MANAGER

COMMISSIONERS
GAIL ADAMS AASKOV
JAMES A. BONFIGLIO
STEVE COZ
DON MAGRUDER

February 21, 2018

Bergeron Emergency Services, Inc.
19612 S.W. 69th Place
Fort Lauderdale, Florida 33332

Dear Mr. J.R. Bergeron,

On Behalf of the Town of Ocean Ridge, I write to commend your company on a job well done! With the September 10th 2017 landfall of Hurricane Irma, a major storm to hit our area, our Town experienced significant impacts. All the contractors in the storm restoration process had their available resources stretched far and thin from Texas to Puerto Rico, so we were elated that Bergeron made themselves available early on, working tirelessly in our town in a timely manner.

Bergeron worked diligently with our staff, the contract field monitoring firm and administration over the many facets and challenges of the clearing operations. Because of the close relations between our Town and Bergeron, we hope to maximize final reimbursements under the State managed FEMA Public Assistance Program. Your professional adherence to required local, state and federal guidelines helped us through issues that might have otherwise been unsuccessful or overlooked. Bergeron Emergency Services personnel regularly communicated with us and made themselves flexible with implementing day to day operations throughout the Town of Ocean Ridge.

Within days of this extreme storm's impact, Bergeron had staff representatives in Town to assist implement of our restoration plan with all due professionalism, returning the Town quickly to normalized operations. In fact, ahead of many similar municipalities in the immediate area thanks to your team's dedication, cooperation and creativity to get our job done!

Bergeron's experienced team was always clear in communications with us and deployed compliant debris removal operations and key controls that should greatly assist our reimbursement potential with FEMA through the state. Within just days following the landfall, Bergeron mobilized enough equipment and crews to have our Town cleaned up within all the first pass compliances.

Again, I would like to thank you and your commendable staff for working closely with our staff to return our Town to normal operations as quickly as you did. It would be my pleasure to recommend your company to municipalities in similar emergency operations circumstance in the future.

Sincerely,

James S. Titcomb
Town Manager

SWA
SOLID WASTE AUTHORITY
YOUR PARTNER FOR
SOLID WASTE SOLUTIONS

February 21, 2018

To: Whom it May Concern

From: John Archambo, Director
Customer Relations

Subject: Bergeron Emergency Debris Management Services

Palm Beach County was impacted by Hurricane Irma on Sunday, September 10, 2017, which generated approximately 3 million cubic yards of storm debris to be collected, reduced and transported to a final disposal (recycling) destination.

The Solid Waste Authority of Palm Beach County (SWA) is the agency responsible for the cleanup of storm debris impacting the County. Bergeron played a key role removing and transporting eligible storm debris material in a very safe and timely manner.

Bergeron's constant communication before, during and after Hurricane Irma provided a true sense of confidence in the task before us. They are a proven and experienced disaster response team that will exceed a customer's expectations at every turn. Bergeron always provides a very high quality team of managers that communicate and organize an outstanding cleanup effort.

The Bergeron team is also well aware of all FEMA eligibility requirements, responding immediately to any and all challenges presented during a natural disaster.

It is truly a pleasure working with the Bergeron team and I can assure you this company will not disappoint.

You may feel free to contact me at 561-697-2700, ext 4725 if you require any further information.

7501 North Jog Road, West Palm Beach, Florida 33412 • (561) 640-4000 • FAX (561) 640-3400
Customer Information Services: (561) 697-2700 • Toll-Free: 1 (866) 792-4636

Volusia County School Board
Volusia County, FL
November—December 2016

Revenue: $615,000 FEMA #: DR-4283

Reference: David Biletto, Coordinator
386.527.6041; Dcbilett@volusia.k12.fl.us

- Activation, Operations Manager Jason Ottilige was in Volusia County assessing damage and setting up the response and removal plan in less than 6 hours from initial call
- Mobilized crews within 1 hour of notice to proceed
- Deployed 12 crews, 2 zones; 8 crews in the eastern zone; 4 crews in the western zone
- Covered 1,432 square miles
- Used approximately 40 personnel 15 pieces of equipment including chain-saws, loading equipment, hauling equipment, bucket trucks, and support equipment
- Removed and hauled 15,000 cy of vegetative debris 1500 hangers and 100 stumps
- Removed bulk material in 9 days
- Returned 81 facilities to normal operations in 48 hours
- 31 schools required significant tree, stump, and hanger clearance
- Completion in 18 days
- No lost time, no safety or quality issues, no liquidated damages
- First school district in are to open following event

BERGERON EMERGENCY SERVICES

Volusia County Schools

Dear Mr. Bergeron,

On Behalf of the Volusia County School Board District, I would like to commend you on a job well done. Hurricane Matthew, which made landfall in October 2016, was the first Major Hurricane to hit Florida in over 10 years. Hurricane Matthew left wide spread damage to schools all across Volusia County. Bergeron worked tirelessly to assist our field personnel and in house management with many facets of the operation. Because of the relationship between our School Board and Bergeron, we were able to maximize our reimbursement from FEMA and the State of Florida, under the FEMA Public Assistance Program. Your adherence to all local, state and federal guidelines helped us tremendously with issues that might have otherwise been unsuccessful or overlooked. Bergeron Emergency Services regularly communicated with us and made themselves flexible with various day to day operations throughout Volusia County.

Within hours of making the phone call to Bergeron Emergency Services, Inc., a representative was in our headquarters in Daytona to implement a plan to quickly and professionally return the schools back to full operations. Following initial assessments by the Bergeron team, it was immediately evident that the impacts were much worse than we had anticipated. Bergeron's experienced team was very thorough in their explanation of the FEMA debris removal process and the key controls that would be implemented to protect our reimbursement potential. Within twenty-four hours of NTP Bergeron mobilized over 15 crews who worked tirelessly to return over 30 schools simultaneously back to normal operations within forty-eight hours. The Volusia County School District was the first school district to open schools statewide following the impacts of Matthew. More importantly, even though schools were opened, there was still much work to perform and the majority of the debris removal operations were performed while students were present. Bergeron's experience with managing the pedestrian traffic and constant coordination with our staff was paramount to our successful recovery.

In closing, I would like to thank you and your staff for working so closely with our staff to return our schools back to normal as soon as you did. It would be my pleasure to recommend your company to anyone who may suffer from a similar unfortunate circumstance in the future.

Sincerely

David Biletto, Environmental Coordinator

The City of Lighthouse Point
Florida, February 20, 2016

Revenue: $75,000

Reference: John D. Lavisky, City Administrator
954.943.6500; jlavisky@lighthousepoint.com

- Activation, Operations Manager Jason Ottilige was in the City assessing damage and setting up response and removal plan
- Mobilized crews within 24 hours of notice to proceed
- Deployed 6 crews, 2 zones
- Used approximately 25 pieces of equipment including chainsaws, loading equipment, hauling equipment, bucket trucks, and support equipment
- Hauling crews teamed with trimming crews across 2 zones to add efficiency to the response
- Removed 15,000 cy of debris
- Removed bulk material in 4 days over 20 roads
- Rapid response and streamlined approach allowed business to reopen in less than 4 days
- No lost time, no safety or quality issues, no liquidated damages

BERGERON EMERGENCY SERVICES

City of Lighthouse Point, Florida
www.lighthousepoint.com
2200 N.E. 38th Street • Lighthouse Point, FL 33064 • Phone 954-943-6500 • Fax 954-784-3446

March 31, 2016

Mr. Brian Thomason
Vice President
Bergeron Emergency Services
19612 SW 69th Place
Ft. Lauderdale, FL 33332

Dear Mr. Thomason:

I want to thank you and all of the responders from Bergeron Emergency Services for your assistance in the recovery from the tornado that we recently experienced. Within two hours after we called, a representative was in the City assessing the damage and developing a clean-up and debris removal plan. The next morning your crews were here on-site ready to work. You provided just the right amount of manpower and equipment we needed to get the job done quickly and efficiently.

Thanks for the great response from Bergeron Emergency Services.

Sincerely,

CITY OF LIGHTHOUSE POINT, FLORIDA

John D. Lavisky
City Administrator

The City of Lake Jackson
The City of Richwood
Texas, April-May 2015

Revenue: $250,000

Reference: Robert Stark, Public Works, City of
Lake Jackson 79.482.4827; rstark@lakejacksontx.gov
Clif Custer, Public Works, City of Richwood
979.256.2082; ccluster@richwoodtx.org

- Activation, Vice President of Operations Brian Thomason was in the City assessing damage and setting up response and removal plan in less than 12 hours from initial call
- Mobilized crews within 48 hours of notice to proceed
- Deployed 5 crews, 2 zones
- Used approximately 14 pieces of equipment including chainsaws, loading equipment, hauling equipment, bucket trucks, and support equipment
- Removed 12,000 cy of debris from Jackson and 5,000 from Richmond
- Removed bulk material in 9 days
- Calculated collected debris by BES conventional FEMA load ticks provided
- Rapid response and streamlined approach allowed business to reopen in less than 4 days
- No lost time, no safety or quality issues, no liquidated damages

BERGERON EMERGENCY SERVICES

City of RICHWOOD
Rich in History - Focused on the Future

1800 BRAZOSPORT BLVD.
RICHWOOD, TEXAS 77531
PHONE (979) 265-2082
FAX (979) 265-7345

May 14, 2015

Ronald M. Bergeron, Jr.
Owner/President
Bergeron Emergency Services
19612 SW 69th Place
Fort Lauderdale, FL 33332

Re: April 2015 Straight-Line Windstorm Event

Dear Mr. Bergeron,

The City of Richwood only recently awarded our annual Storm Debris Contingency Contract to Bergeron, so recently in fact that the contracts had just been signed. On April 17th, we experienced a storm event. The storm debris had piled up beyond our control and beyond the capacity of our current waste management service.

Brian Thomason responded the day he was contacted about assistance with the storm debris removal. We were able to meet with Brian and with Ariel Vignolo the very next day. They both were extremely courteous and helpful while explaining the process. They were able to mobilize immediately and clean up began within 30 minutes of our meeting.

Mr. Thomason stayed in contact with the City every day regarding their progress. We were kept informed all through the process. We never received a customer complaint or concern while Bergeron was working in town.

Brian and Ariel were both professional and courteous. Being a small municipality, we don't have the labor at our disposal to handle such an extensive clean up. They came in, removed a huge burden from the city, managed to keep our residents pleased and displayed a level of customer service you rarely have the pleasure of witnessing these days.

Sincerely,

Clif Custer
Public Works

Clif Custer

BERGERON

EMERGENCY SERVICES